

# Unlock the Intelligent Enterprise Through the Internet of Things

**Elvira Wallis**

SVP & Global Head of Internet of Things, SAP

@ElviraWallis

# Digital Platform

Business Technology Platform  
for Data-Driven Innovation

## Outcomes:



Intelligent suite with infused SAP  
Leonardo capabilities



Frictionless integration of intelligent  
suite with third-party solutions



Simple extension of intelligent suite  
with customer and partner innovation



New customer and partner business  
applications

Open API

Open environment  
and runtime

**Application services**

**Intelligence**

**Analytics**



**Data management**

Flexible deployment: cloud, on-premise, hybrid, edge\*



Any database /  
any data store  
connectivity



**Situational Awareness with IoT Data  
for a Step Change in Productivity**



**IoT-Enabled Connected Processes Provide  
Superior Customer Experience**



**Continued Business Innovation  
to Enable New Business Models  
and Revenue Streams**



**Jeffrey Mueller**

Vice President & CIO, Pregis LLC





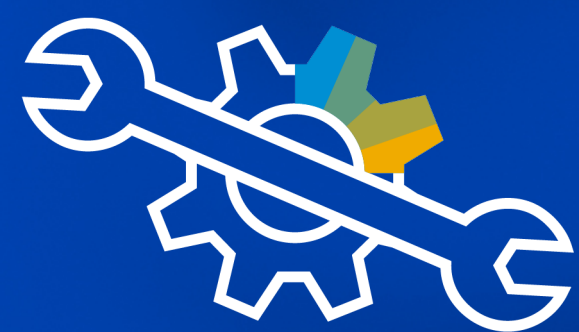
**Products Worth Protecting  
Deserve Pregis**



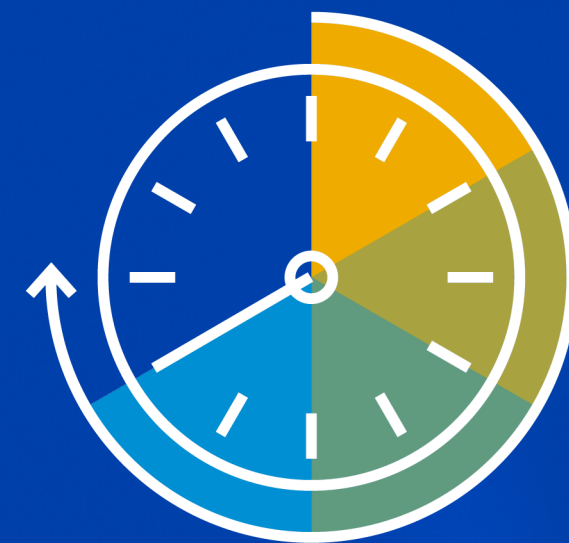
Improve customer experience and  
**transform business**



Optimize productivity and product consumption  
with the help of IoT data delivered by smart machines



Proactive maintenance



Increased uptime



Automated replenishment

# Business benefits and results



First PoC within 2 weeks



Higher machine uptime



Increased revenue



Streamlined field service



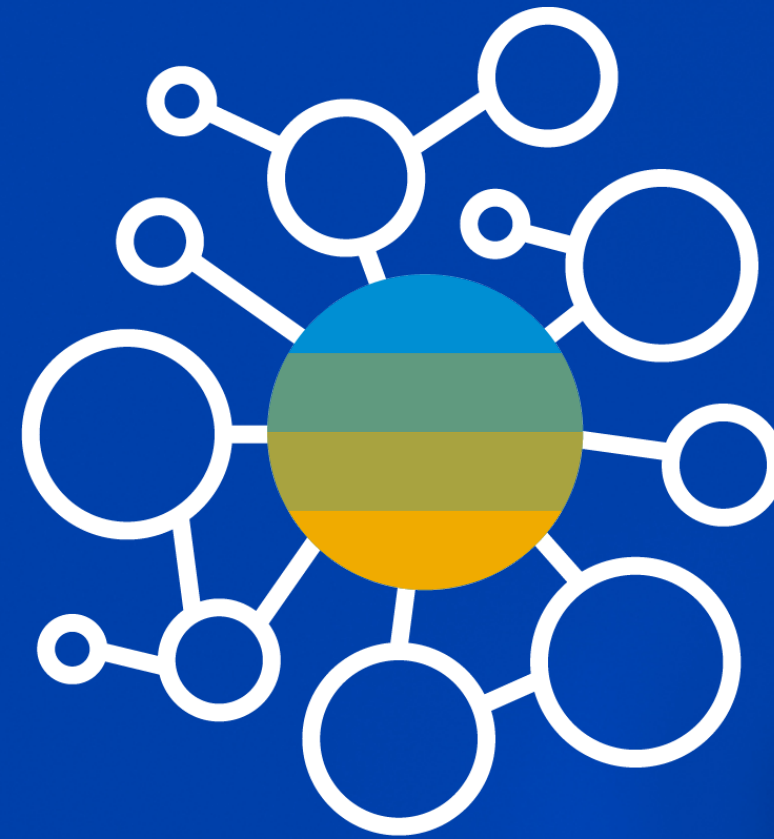
Demand network visibility



Customer satisfaction

# SAP Leonardo Internet of Things portfolio

SAP Leonardo IoT



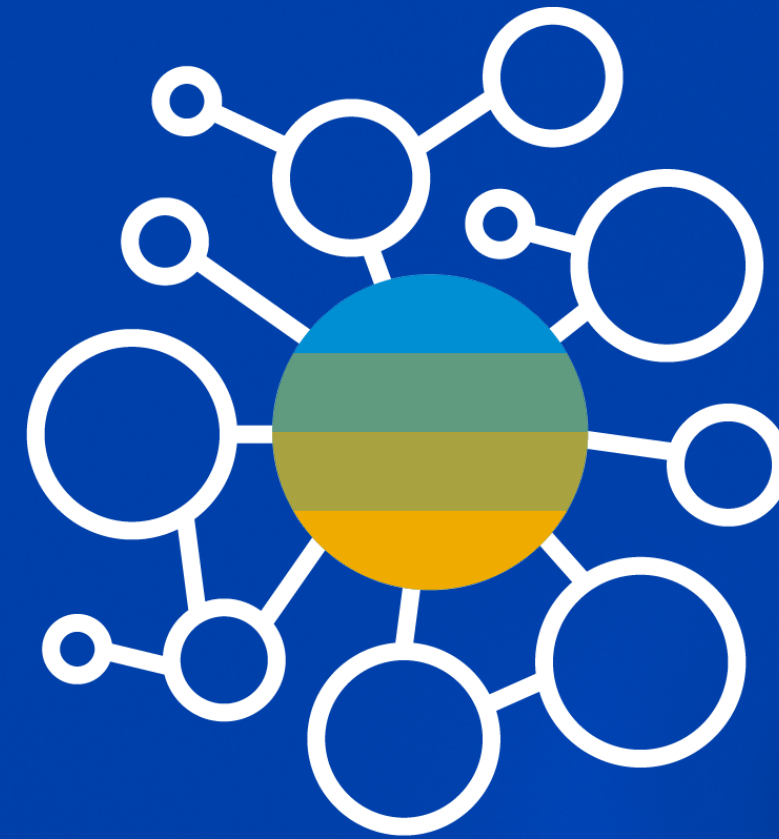
SAP Leonardo  
IoT Edge

# SAP Leonardo Internet of Things portfolio built on **one digital platform**

One digital platform

01011  
11010  
10   
01101

SAP Leonardo IoT



SAP Leonardo  
IoT Edge

# SAP Leonardo Internet of Things: cloud-to-cloud interoperability and edge interoperability

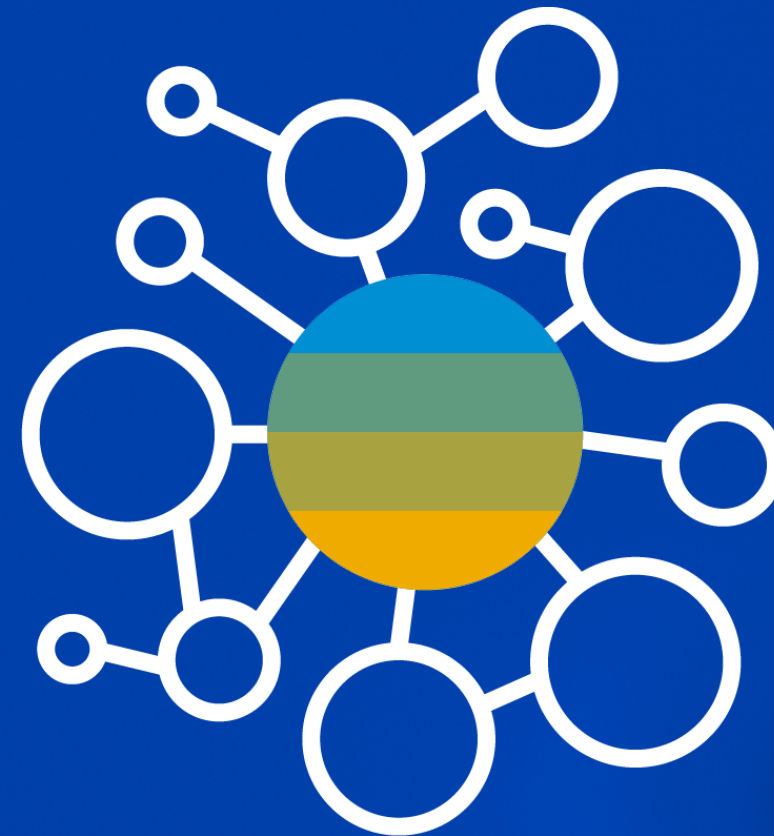
Open ecosystem &  
partnerships



One digital platform

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SAP Leonardo IoT



SAP Leonardo  
IoT Edge

# Empower your business processes with insights derived from IoT data

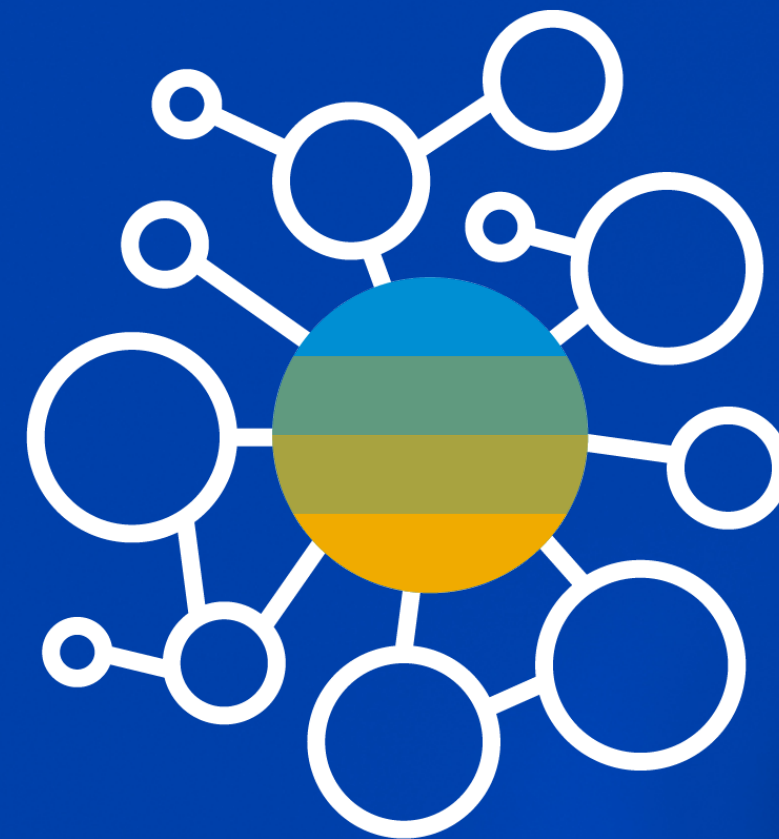
Open ecosystem & partnerships



One digital platform

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SAP Leonardo IoT



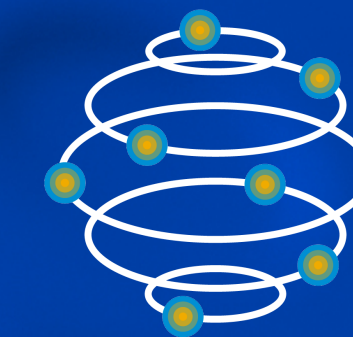
SAP Leonardo  
IoT Edge



Customer  
Experience



Manufacturing  
& Supply Chain



Digital Core

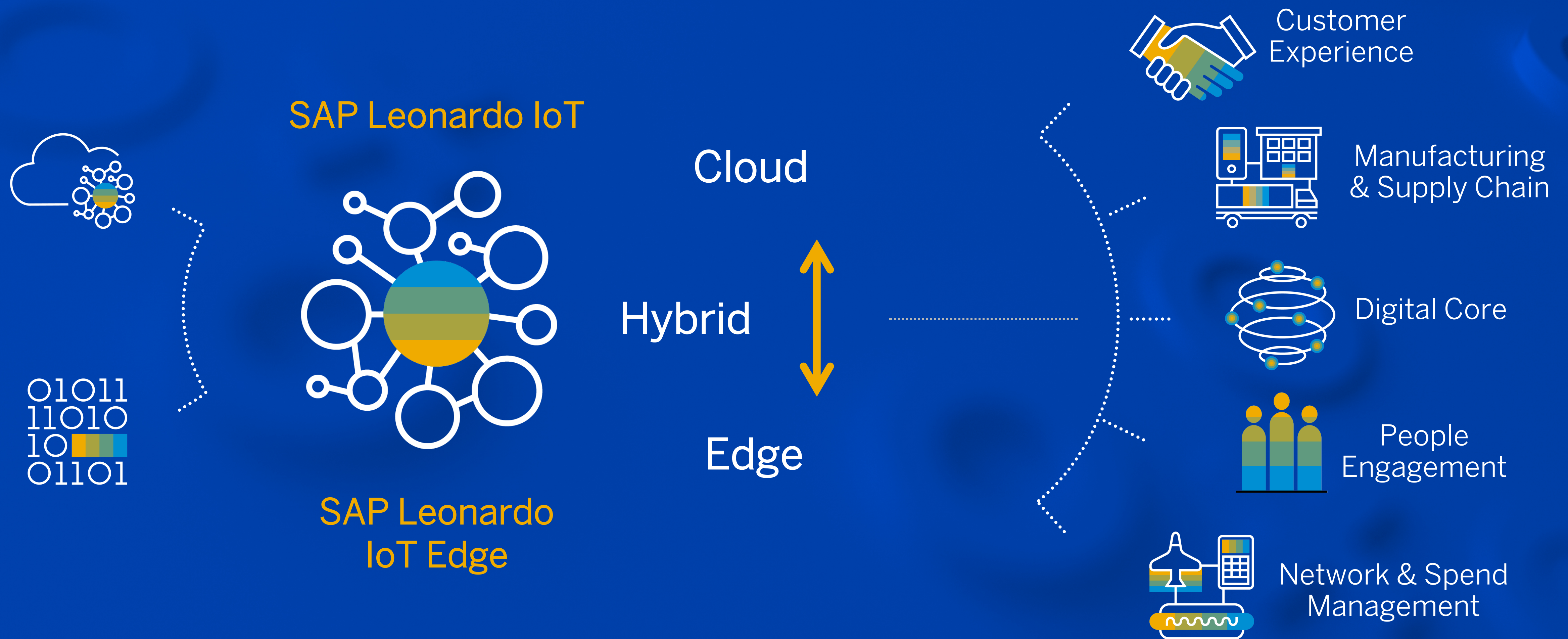


People  
Engagement



Network & Spend  
Management

# Extend your business processes to the edge







**SAP** SAPPHIRE**NOW**

**THE BEST RUN**

**SAP**