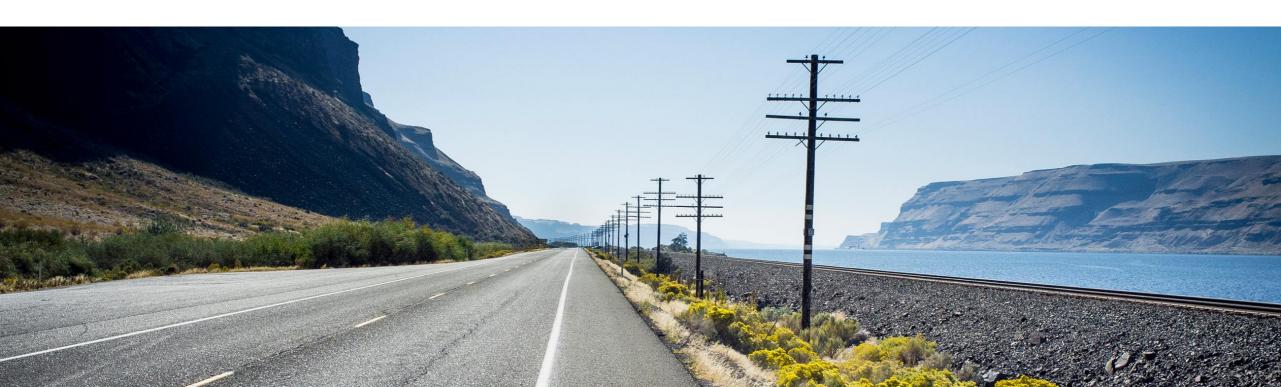


# The Path to S/4HANA:

**A Digital Journey Overview** 



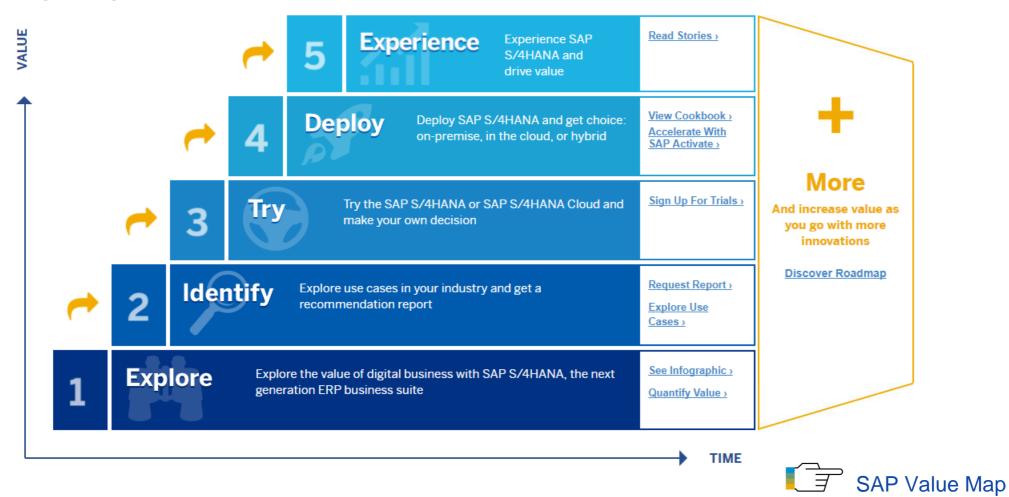
# SAP S/4HANA – The Value Map



### SAP S/4HANA

Run simple in the digital economy with SAP S/4HANA, the next generation business suite. Discover the 5 simple steps to drive quick time-to-value with this adoption journey map designed for existing SAP Business Suite customers and new customers.

#### 5 Simple Steps to Value



# Tools



## SAP S/4HANA: Customer Engagement Cycle and Tools



Internal Preparation



**EXECUTIVE ALIGNMENT** 

Top-to-Top Alignment



#### VALUE DISCOVERY

Business Process
Optimization
Business Model Innovation



VALIDATION & EXECUTION READINESS

Value Proposition



VALUE DELIVERY

On Time, On Budget, On Value

#### **Account Planning**

- Evaluate Customer situation, goals and needs → Where is the customer on its SAP S/4HANA Transformation Journey. What are the key challenges and priorities?
- Depending on customer situation find right Entry Point!
- Depending on customer situation selection and positioning of Value Experience Tools will vary!

#### Digital Transformation Thought Leadership, White Papers Example:

https://www.sap.com/i ndustries/mining.html #pdf-asset=6e2d7b9ba37c-0010-82c7eda71af511fa&pdfpage=1







Transformation Navigator



SAP Innovation and Optimization Pathfinder



Value Lifecycle Manager



SAP S/4HANA Readiness Check

# SAP Transformation Navigator



## **SAP Transformation Navigator in a Nutshell:**

**Clear Guidance – not Options!** 





### The challenge

Our customers are asking for clear guidance to their SAP S/4HANA centric world:

- Which products do I need?
- What is the high level business value?

Today, our customers hear many answers, opinions, and options.

They challenged us: **Give us guidance – not options!** 

### The approach

We start with our customers' current product map and recommend products based on their business and IT strategies.

Business is changing rapidly. Customers can mash-up new capabilities across all industries to re-imagine business models, business processes, and work.

Transformation needs a business case: We connect our recommendations to tangible business value.

#### The solution

The SAP Transformation Navigator is a free selfservice available for all customers and partners.

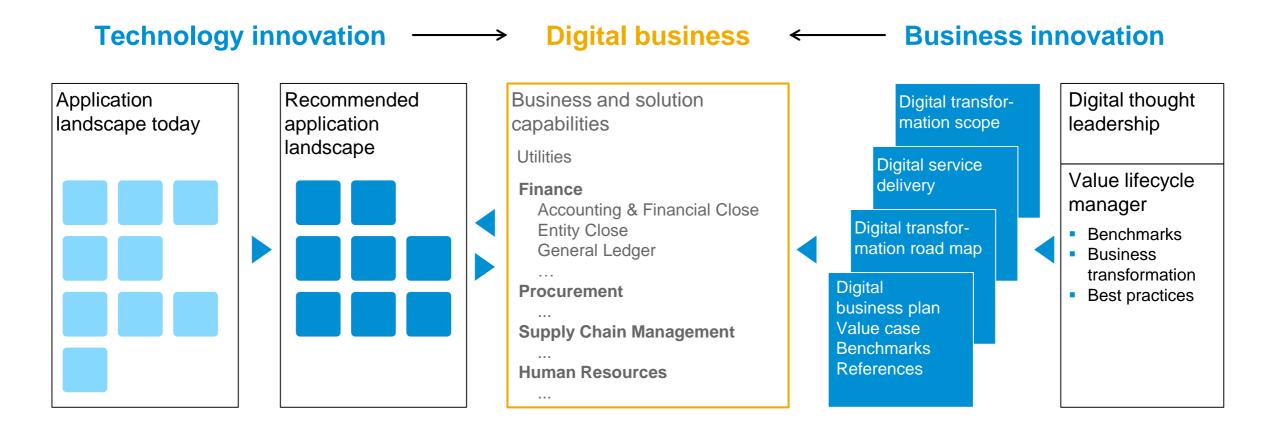
It analyzes the current product map and produces a recommended product map as a starting point for an indepth engagement.

It generates a set of 3 guides (business, technical, transformation) with detailed information about products, licenses, integration, services, and business capabilities.

www.sap.com/TransformationNavigator

## **SAP Transformation Navigator**

Bridge to the application world centered on SAP S/4HANA



Solution manager • Model company • Reference architecture • Solution explorer • Digital engagement framework

Maintenance planner • SAP road maps • Software update manager • Value lifecycle management

# SAP Transformation Navigator generates the set of customer guides

# SAP Transformation Navigator (self service tool)







## Customer Guides

# Business Guide





# Technical Guide What?





# Transformation Guide







%SAP CLIENT NAME% | CONFIDENTIAL 2017-04-04

# Roadmap & Integration Your Business Guide



## Content

1	Breakthrough Trends and Strategic Objectives	3
1.1	Industry Challenges	3
1.2	Industry-Strategic Priorities	4
1.3	Art of the Possible to Support Digital Innovation	4
1.4	Strategic Priorities and Key Business Drivers	5
1.5	Transformation Reference Cases	6
2	Business Capability Changes and Value Driver Aspiration	9
2.1	Business Capability List and Additional Selections	9
2.2	Capabilities Gained and Stay-On Capabilities	9
2.3	Value Driver Priority Selection and Aspiration	10
2.4	Value Realization Tracking	10
3	Change Management, Business Case and Realization Tracking	11
3.1	SAP Digital Innovation Lab	11
3.2	Re-Imagine Your Business Design Thinking	12
3.3	Organizational Change Management	13
3.4	Quick Value Assessment	14
3.5	Full Business Case & Benchmarking - SAP Value Lifecycle Manager	15
3.6	Value Realization Tracking Services	17



%SAP CLIENT NAME% | CONFIDENTIAL 2017-04-04

# Roadmap & Integration Your Technical Guide



# Content

1	Digital Framework and Reference Landscape Outlook	3
1.1	Digital Transformation Framework	3
1.2	Reference Landscape	4
1.3	Integration Technology Guidance	4
1.4	Key Integration Qualities	6
1.5	Product Roadmap	6
2	Go-To Guidance on Currently Used Applications	7
2.1	As-Is – Go-To Guidance Incl. Selections Made	7
2.2	Target Landscape Coverage	7
2.3	Application BOM	7
2.4	Available Integration Roadmaps and Guides	8
3	Advanced System and Landscape Analysis	. 9
3.1	System and Landscape Analysis Checklist	9
3.2	Add-Ons and Business Functions	9
3.3	Simplification Items	. 10
3.4	Custom Code Analysis and SAP CD Products	11
3.5	Sizing Aspects	. 12
3.6	Fiori Recommendations	12
3.7	Multi-Instance Consolidation	. 13
3.8	Country and Language Coverage	. 14
3.9	Data Integration, Interface Repository and Interfaces to Other Systems	15
3 10	IT KPI Implications	15



%SAP CLIENT NAME% | CONFIDENTIAL 2017-04-04

# Roadmap & Integration Your Transformation Guide



### **Content**

1	Transformation Scenarios and SAP Services	3
1.1	Transition Scenarios	3
1.2	Activate Methodology	4
1.3	Model Company	5
1.4	Value Assurance Incl. Engagement Levels	6
1.5	License and Subscription Policies	6
2	Transition Heatmap and Prioritization	8
2.1	Transition Types and Services	8
2.2	Transition Need Heatmap	8
2.3	Available Transition Services	8
2.4	Licenses and Subscriptions for Your Target Landscape	8
3	Planning, Timeline and Commercials	11
3.1	Version Dependencies	11
3.2	Effort Estimation	11
3.3	Multi-Year Plan	12
3.4	Commercial Implications, Price Tag and Proposal	. 13





### Get started on your digital transformation journey

We'll help you choose the right SAP products and solutions for your digital transformation journey.



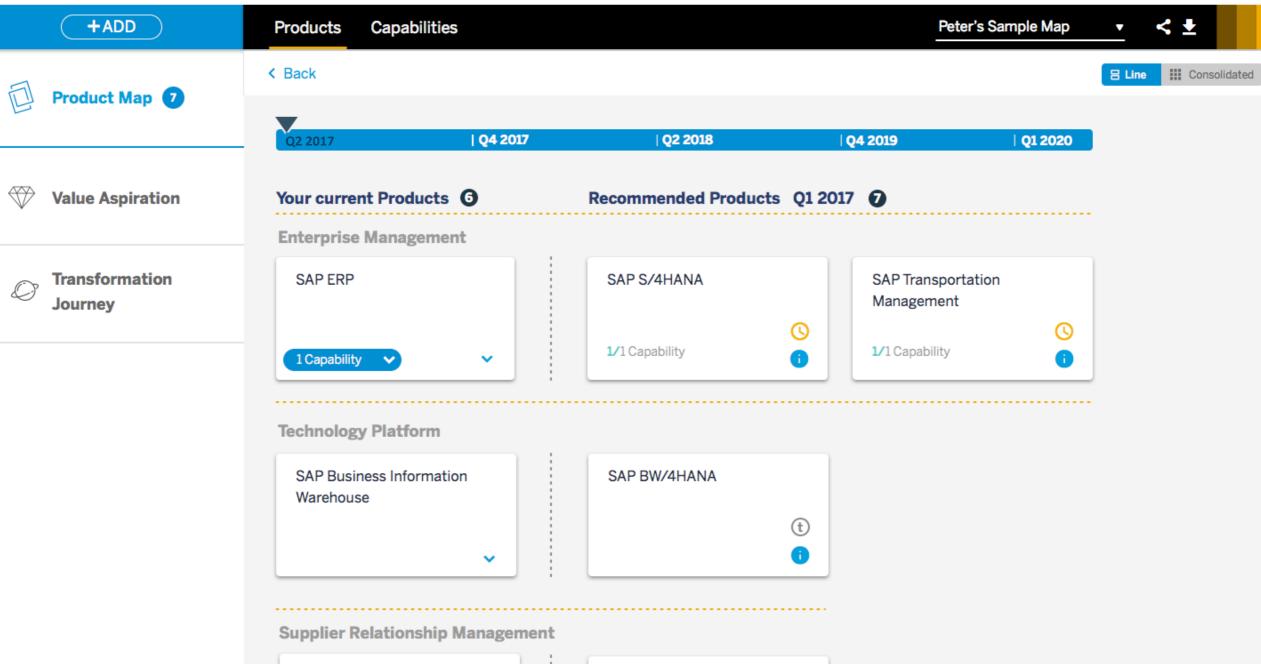
Create Your **Product Map** 



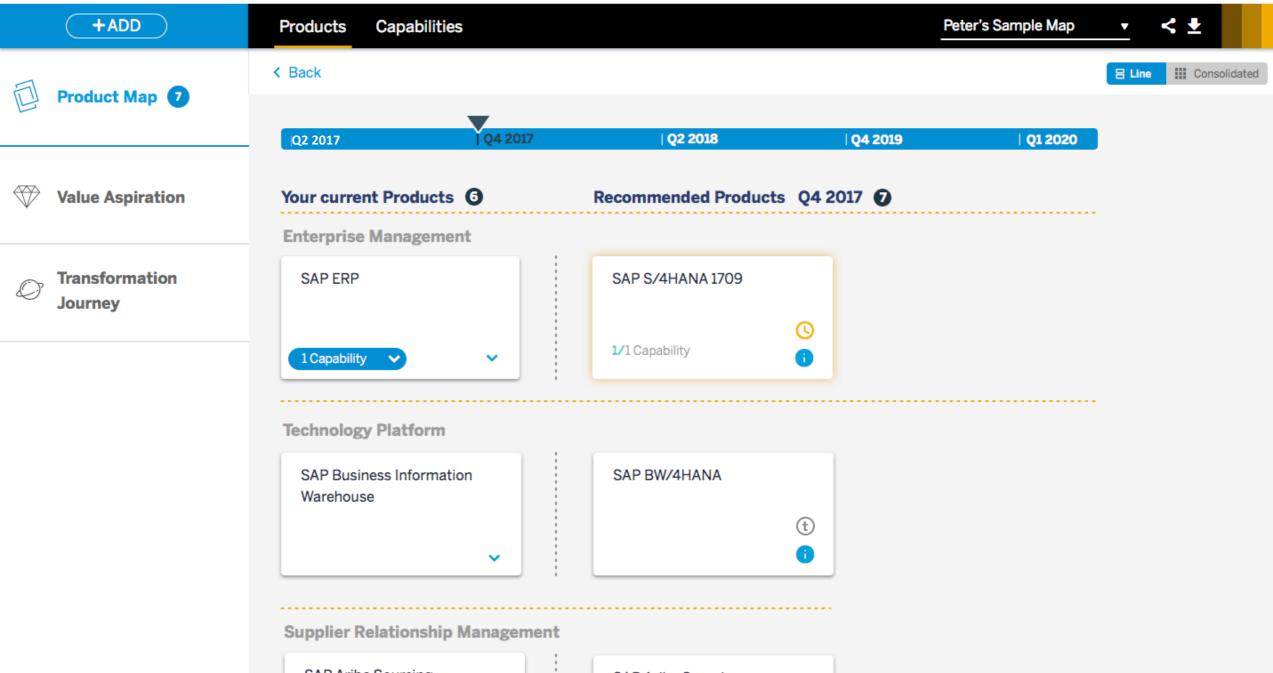
**Build Your Business Case** 



Plan Your Journey



CAD Author Commission



# SAP S/4HANA Readiness Check



## SAP S/4HANA projects: have you ever wondered...

How much SAP HANA do I need?

Are my add-ons compatible with SAP S/4HANA?

What SAP Fiori apps are available?

Which simplification items are relevant?

Will my custom code work with SAP S/4HANA, and if not, what do I do?

## **SAP S/4HANA System Conversion**

Custom Code Analysis

Simplification Items

96

Add-On Compatibility

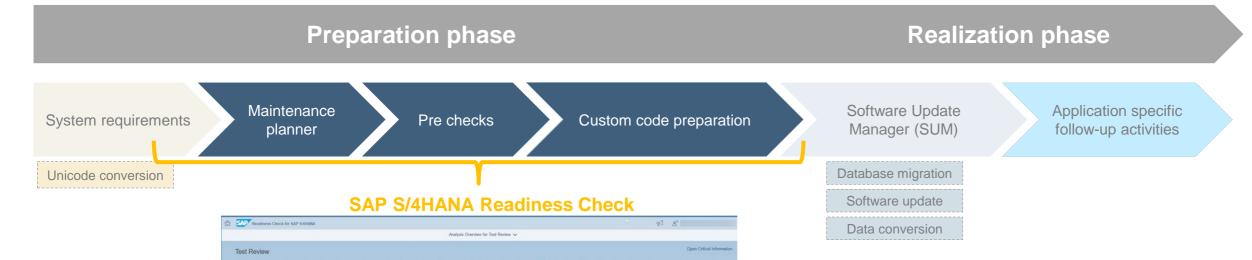
SAP SE - Flori

SAP - PLM

Active Business Functions

Updated 1 day(s) ago

### new SAP Readiness Check



SAP S/4HANA Sizing

Recommended SAP Fiori Apps

12

- A holistic system analysis is the foundation for further planning steps toward a successful and smooth SAP S/4HANA system transition.
- The SAP Readiness Check for SAP S/4HANA summarizes the most important aspects of the conversion in an easily consumable way.

© 2017 SAP SE or an SAP affiliate company. All rights reserved. |

101

### SAP Readiness Check for SAP S/4HANA



#### **Custom Code & Custom Dev**

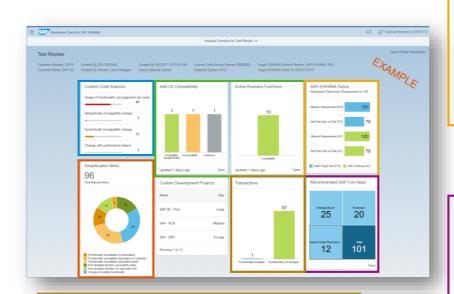
- Custom Code must be analyzed with respect to SAP S/4HANA compliance, based on the SAP S/4HANA simplification database
- SAP Readiness Check provides BOM of affected objects as well as SAP Custom Development Projects (CDP's)
- An in-depth custom code management activities to follow during project execution

#### Simplification items

- Simplification Items represent application or architecture changes in comparison to SAP ERP
- About 470 Simplification Items exist for SAP S/4HANA 1610
- They are grouped by business priority (e.g. Core Finance) and industry, respectively

#### AddOn's & Business Functions

- SAP AddOn's and Business Functions as well as 3rd party AddOn's have to be checked for their compatibility with SAP S/4HANA
- SAP software is listed and rated
- 3rd party software is listed only



#### **Transactions**

SAP GUI transactions replaced or deprecated in SAP S/4HANA, such as Classic MM-PUR GUI transactions

#### SAP S/4HANA Sizing

- To prepare for SAP S/4HANA, a system sizing is the baseline for further discussions regarding the future target size
- SAP Readiness Check summarizes the technical sizing result so that customers can further engage internally, with SAP or with partners to discuss the future target system size

#### **Recommended SAP Fiori Apps**

SAP Fiori apps recommended based on the transaction usage history in the evaluated system

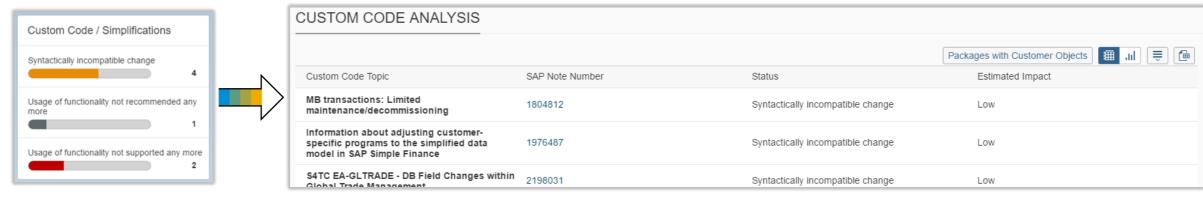
### SAP Readiness Check for SAP S/4HANA

Non-strategic-function (no equivalent yet)

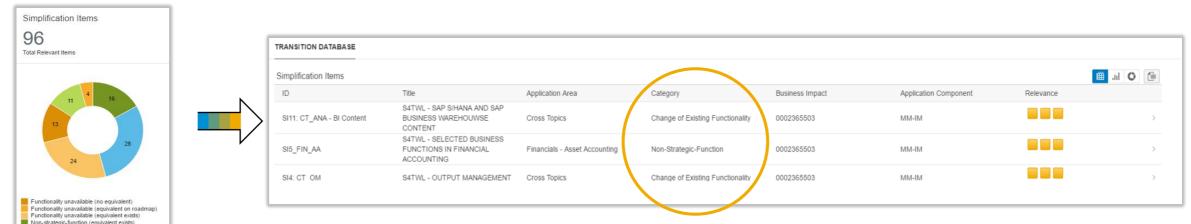
Change of existing functionality

Two examples of the detailed output – accessible via the dashboard

1. How is my custom code impacted when I want to convert my SAP ERP 6.0 system to SAP S/4HANA?



2. Which SAP S/4HANA simplifications impact me when I want to convert my SAP ERP 6.0 system to SAP S/4HANA?



SAP Help Portal: SAP Readiness Check and SAP note 2290622

### SAP Readiness Check for SAP S/4HANA

### Approach

### 1. Prepare source system

- Minimum release: SAP ERP 6.x EhP0 on any database
- Help portal: <a href="https://help.sap.com/viewer/p/SAP\_READINESS\_CHECK">https://help.sap.com/viewer/p/SAP\_READINESS\_CHECK</a>
- SAP Readiness Check tool preparation note: <u>SAP Note 2290622</u>

### 2. Execute program SAP Readiness Check

- Via your local SAP Solution Manager system (recommended)
- Via our direct cloud upload

### 3. Explore results to start Conversion project

- Recommendations dashboard per system, sent via email as url link
- Engage SAP Digital Business Services or your preferred implementation partner



# S/4HANA Migration Cockpit



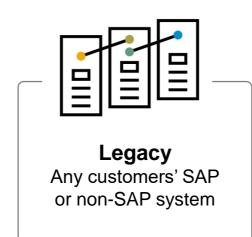
# **SAP S/4HANA Migration Cockpit**



### **Migration Cockpit**

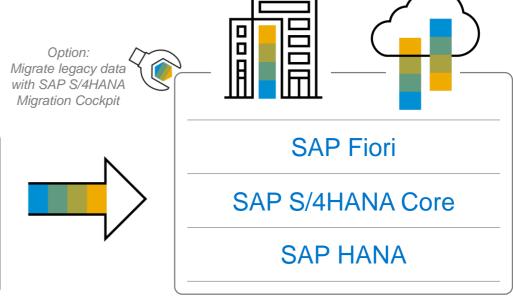
- Pre-checks for file upload
- Enhancements in usability for Migration Object Modeler
- Extended available list of migration objects

	What	How
1	Install S/4HANA	SWPM (Software Provisioning Manager)
2	Migrate legacy data from source system	SAP S/4HANA Migration Cockpit  Legacy data via file upload using predefined migration content optional: SAP Data Services



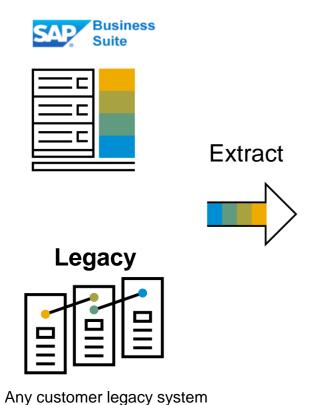
#### **Scenario description**

New System Installation of SAP S/4HANA e.g. for customers migrating a legacy system.



## **SAP S/4HANA Migration Cockpit**

Overview



### MIGRATE YOUR DATA

### FILES MIGRATION TOOLS



SAP S/4HANA Migration Cockpit



SAP S/4HANA Migration Object Modeler

#### CONTENT

Preconfigured migration objects and mapping

Generation of migration programs

Data validation

Integration of custom objects









## **SAP S/4HANA Migration Object Modeler**

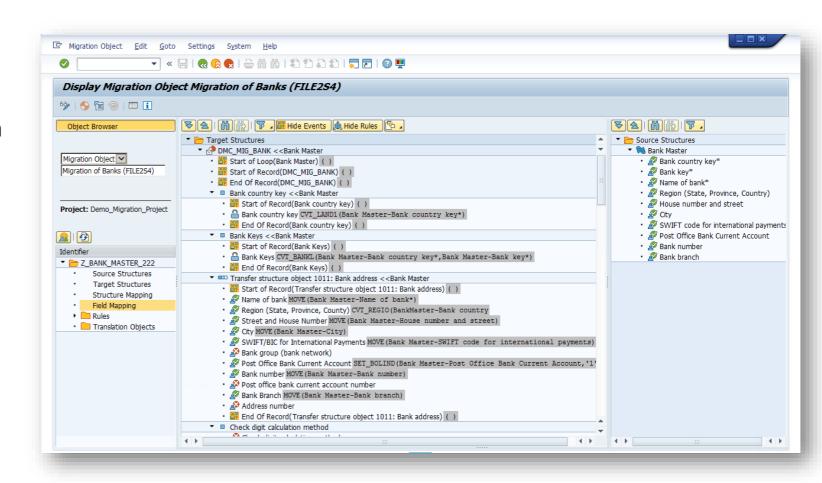
SAP S/4HANA Migration Object Modeler is part of the SAP S/4HANA Migration Cockpit

Design tool to easily integrate custom objects and enhancements

Integration of newly created objects

- Custom objects
- SAP standard objects that are not yet in the scope of the SAP S/4HANA Migration Cockpit

Customer-specific enhancements (e.g. add new fields) to SAP standard objects delivered with the SAP S/4HANA Migration Cockpit.





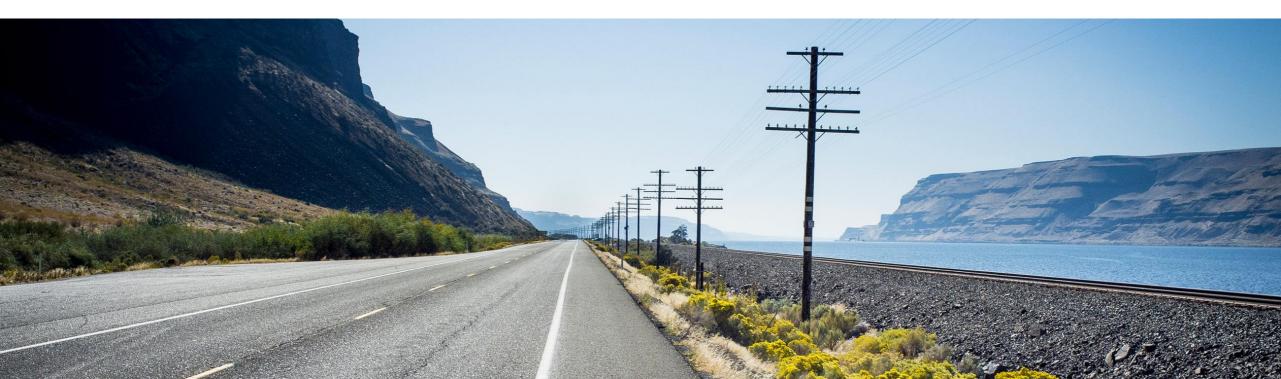
Follow this link to SAP Help for the SAP S/4HANA Migration Cockpit

# Thank you.

#### **Diana Todorova**

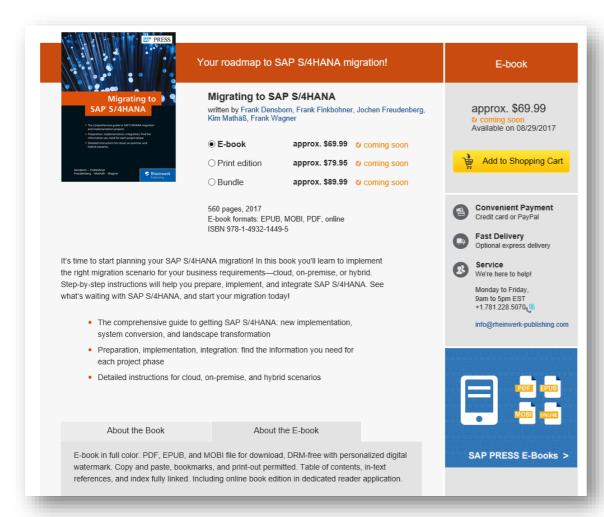
SAP S/4HANA Presales Expert, SAP SEE

# **APPENDIX**

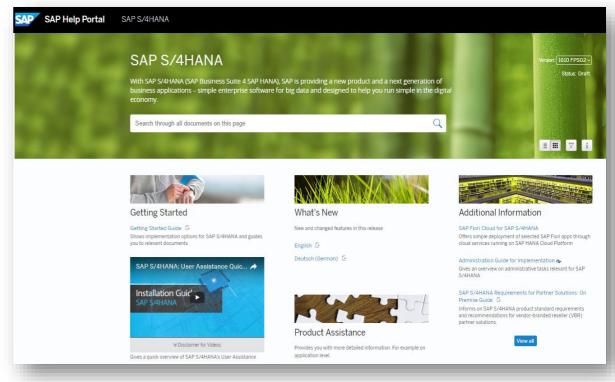


### SAP S/4HANA

### Check out the following links for more information



You can find the "What's New" and the "Feature Scope Description" with the entire information concerning the SAP S/4HANA 1610 FPS02 delivery on the SAP HELP Page.

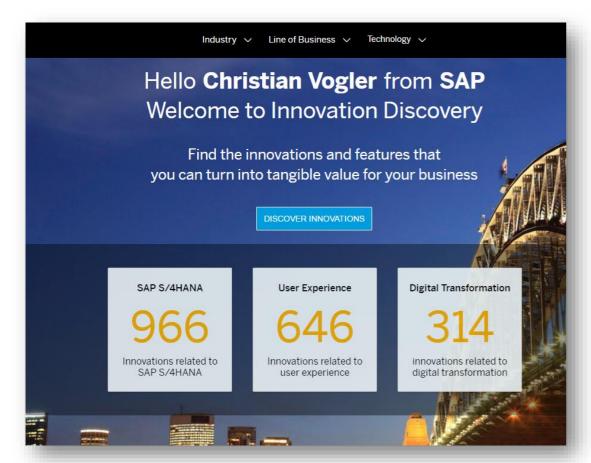






### Information about SAP S/4HANA 1709

### **Innovation Discovery**



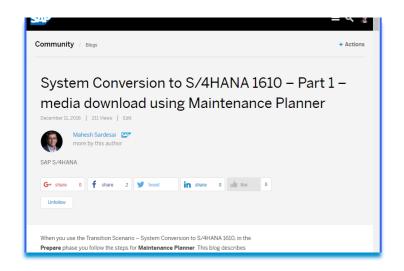
#### Follow this link to the Innovation Discovery

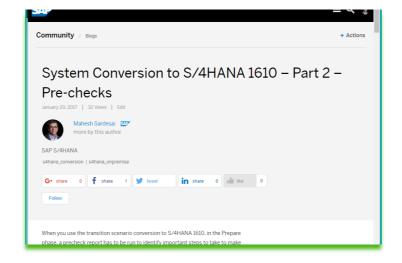
### **SAP S/4HANA Road Maps**





## **System Conversion**







Maintenance Planner Blog

Pre-checks **Blog** 

Custom Code Migration Worklist

### © 2017 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See <a href="http://global.sap.com/corporate-en/legal/copyright/index.epx">http://global.sap.com/corporate-en/legal/copyright/index.epx</a> for additional trademark information and notices.