



How Does Technology Help to Balance Government Budgets with **Responsible Procurement?**



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\$6.1B 2017 budget for the
County of Santa Clara

\$2.5B Goods and services
procured annually

1.8M Residents served across
the county's 15 cities

“Our goal is to ensure that every vendor has an equal opportunity to do business with us while **spending taxpayer money wisely and serving constituents better.**”

Jenti Vandertuig, Chief Procurement Officer, County of Santa Clara



\$45M

Total value across
13,000 transactions



700

Contracts purchased
electronically annually,
totaling \$2 billion



40%

Suppliers transacting
with county agencies
electronically



**County of Santa Clara**

San Jose, California

www.sccgov.org

Industry

Public Sector

Employees

19,000 (2017)

Revenue

US\$6.1 billion (2017)

Line of Business

Finance

Supply Chain

Procurement

Manufacturing

SAP Solutions

Ariba® Network

SAP® Ariba Sourcing

SAP Ariba Contracts

SAP Ariba Spend Analysis

SAP Ariba Buying and Invoicing

Vanguard of Procurement Trust

The County of Santa Clara procurement department is using its appreciation for technology to inspire a new way of delivering goods and services to government operations. By automating and consolidating its transactions and contracts, the organization is increasing the efficiency of its processes while purchasing goods locally, sourcing responsibly, and procuring services sustainably, when possible.

Before: Challenges and Opportunities

- Needed to improve the efficiency of procurement operations while remaining compliant with regulations
- Demanded greater visibility into sourcing transactions for the government and its constituents
- Required to forecast spend to prepare annual budgets with greater accuracy and supportive insights

Why SAP

- Roll multiple systems involved in the same process into a cloud-based solution
- Automate the entire procurement lifecycle and use best practices to optimize taxpayer funding
- Store, secure, and access procurement-related data from one source

After: Value-Driven Results

- Greater influence on enacted policies and legislation to improve the delivery of goods and services
- Automated, paperless processes that accelerate processes and help conserve the environment
- Greater visibility into suppliers that meet constituent needs and contribute to the state's economy
- Improved buying compliance, optimized spend, and faster acquisition approvals

“SAP Ariba solutions are advancing our vision for procurement while building up public trust.”

Jenti Vandertuig, Chief Procurement Officer, County of Santa Clara

Purpose

The County of Santa Clara delivers services to 1.8 million people while supporting local, green, and socially responsible suppliers.

90%

Acquisitions approved within the same day, compared to four weeks previously

80%

Less time required to approve suppliers

100%

Sourcing transactions that are publicly transparent