

SAP Global Partner Summit

Agenda



Monday, May 6, 2019, Orlando, Florida, USA
Orange County Convention Center, West Concourse, Hall F

7:30 a.m.	Registration and Breakfast					
9:00 a.m.	Opening Keynote: Next Generation Partnering Adaire Fox-Martin, Member of the Executive Board, SAP SE, Global Customer Operations Karl Fahrbach, Chief Partner Officer, SAP Arlen Shenkman, EVP Global Business Development and Ecosystems, SAP					
10:00 a.m.	Expert Demo Stations and Networking					
	Breakout Theater 1	Breakout Theater 2	Breakout Theater 3	Breakout Theater 4	Micro-forum 1	Micro-forum 2
10:30 a.m.	Intelligent Enterprise: Delivering Data-Driven Businesses	Experience Matters to Your Customer's Customer	SAP PartnerEdge Next Generation Experience	Accelerate Your Business Growth with SAP Qualified Partner-Packaged Solutions	10:30 a.m. SAP PartnerEdge Integrate	IBM
					11:00 a.m. SAP Business ByDesign and SAP Business One	Intel
11:30 a.m.	Turbo-charge Experience Management	The Best Build on SAP	Customer Success with SAP S/4HANA Cloud	A Small Company Can do Big Things With an Intelligent Enterprise	11:30 a.m. Social Selling	Education
					12:00 p.m. Digital Enablement	Microsoft
12:30 a.m.	SAP and Partners Deliver on the Promise of the Intelligent Enterprise	How You Can Align With Our SME Sales Teams for Mutual Success	The Secrets to Driving More Pipeline and Revenue	Capture the Customer Experience Opportunity	12:30 p.m. Cloud Partner Business Valuation	Tech Data
					1:00 p.m. SAP C/4HANA	UiPath
1:30 p.m.	Making the Case for Hybrid Cloud	IDC Explains their Forecast that SAP Partner Revenue Opportunity will Double by 2024.	Give SMEs What They Want: Intelligent SAP Cloud Solutions	Build Innovation Inside and Outside the Enterprise	1:30 p.m. SAP App Center	Intelligent Enterprise
					2:00 p.m. HPE	Workspan
2:30 p.m.	Accelerate the SAP S/4HANA Movement – First Step to the Intelligent Enterprise!	Power Innovation on the Broad and Flexible Digital Platform	The Way to the Intelligent Enterprise: Facts and Figures	Digital Transformation With Hyper-scale Partners	2:30 p.m. SUSE	Lenovo
					3:00 p.m. SAP SuccessFactors	Nutanix
3:30 p.m.	Expert Demo Stations and Networking				3:30 p.m. PMC	SAP Ariba
4:00 p.m.	Closing Keynote: Delivering the Intelligent Enterprise in the Experience Economy Bill McDermott, CEO and Member of the Executive Board of SAP SE Christian Klein, COO and Member of the Executive Board of SAP SE					
5:00 p.m.	Cocktail Reception					
6:00 p.m.	Close					

Expert Demo Stations and Networking

* Agenda topics, timings, and speakers are subject to change. Version: 03/22/2019