

SAP Global Partner Summit

Agenda



Monday, May 6, 2019, Orlando, Florida, USA
Orange County Convention Center, West Concourse, Hall F

7:30 a.m.	Registration and Breakfast (Expert Demo Stations and Networking Open at 8:00 a.m.)						
9:00 a.m.	Opening Keynote: Next-Generation Partnerships in an X+O World Adaire Fox-Martin, Member of the Executive Board, SAP SE, Global Customer Operations Karl Fahrbach, Chief Partner Officer, SAP Arlen Shenkman, EVP Global Business Development and Ecosystems, SAP						
10:00 a.m.	Expert Demo Stations and Networking						
	Breakout Theater 1	Breakout Theater 2	Breakout Theater 3	Breakout Theater 4	Microforum A	Microforum B	
10:30 a.m.	The Intelligent Enterprise: Delivering Data-Driven Businesses	Experience Matters to Your Customer's Customer	SAP PartnerEdge: Next Generation Experience	Accelerate Your Business Growth with SAP Qualified Partner-Packaged Solutions	10:30 a.m.	Direct Integration with SAP Solutions	IBM
					11:00 a.m.	HPE	Intel
11:30 a.m.	Why Experience Matters – Human Experiences Through Data-Driven Insights	The Best Build on SAP	Customer Success with SAP S/4HANA Cloud	The Intelligent Enterprise for SMEs: A Small Company Can Do Big Things	11:30 a.m.	Generating Leads	Training and Enablement
					12:00 p.m.	Digital Enablement	Microsoft
12:30 a.m.	SAP and Partners Deliver on the Promise of the Intelligent Enterprise	Join SAP S/4HANA Movement: The First Step to the Intelligent Enterprise	The Secrets to Driving More Pipeline and Revenue	Next-Generation Customer Experience with SAP C/4HANA	12:30 p.m.	Cloud Partner Business Valuation	Tech Data
					1:00 p.m.	–	UiPath
1:30 p.m.	Making the Case for Hybrid Cloud	IDC Forecasts the Net-New Revenue Opportunity for SAP Partners to Double by 2024	Give SMEs What They Want: Intelligent SAP Solutions in the Cloud	Build Innovation Inside and Outside the Enterprise	1:30 p.m.	SAP App Center	Intelligent Enterprise
					2:00 p.m.	Packaged Solutions	Workspan
2:30 p.m.	How We Work with Partners and Align Them with Our SME Sales Teams	Power Innovation on a Broad and Flexible Digital Platform	SAP Next Generation Benchmarking: The Way to the Intelligent Enterprise	SAP SuccessFactors Solutions Deliver on the Promise of the Human Revolution	2:30 p.m.	SUSE	Lenovo
					3:00 p.m.	SAP S/4HANA Cloud	Nutanix
3:30 p.m.	Expert Demo Stations and Networking				3:30 p.m.	Partner Managed Cloud	SAP Ariba
4:00 p.m.	Closing Keynote: Delivering the Intelligent Enterprise in the Experience Economy Bill McDermott, CEO and Member of the Executive Board of SAP SE Christian Klein, COO and Member of the Executive Board of SAP SE						
5:00 p.m.	Cocktail Reception (Event Close at 6:00 p.m.)						

Expert Demo Stations and Networking

* Agenda topics, timings, and speakers are subject to change. Version: 04/07/2019