



Source-to-Pay: Transitioning Towards an Intelligent Spend Management Agenda

iENT202

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Speakers

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September 24–27, 2019

Manish Jaiswal

Barcelona

October 8-10, 2019

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Bangalore

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Agenda

Intelligent Enterprise Framework

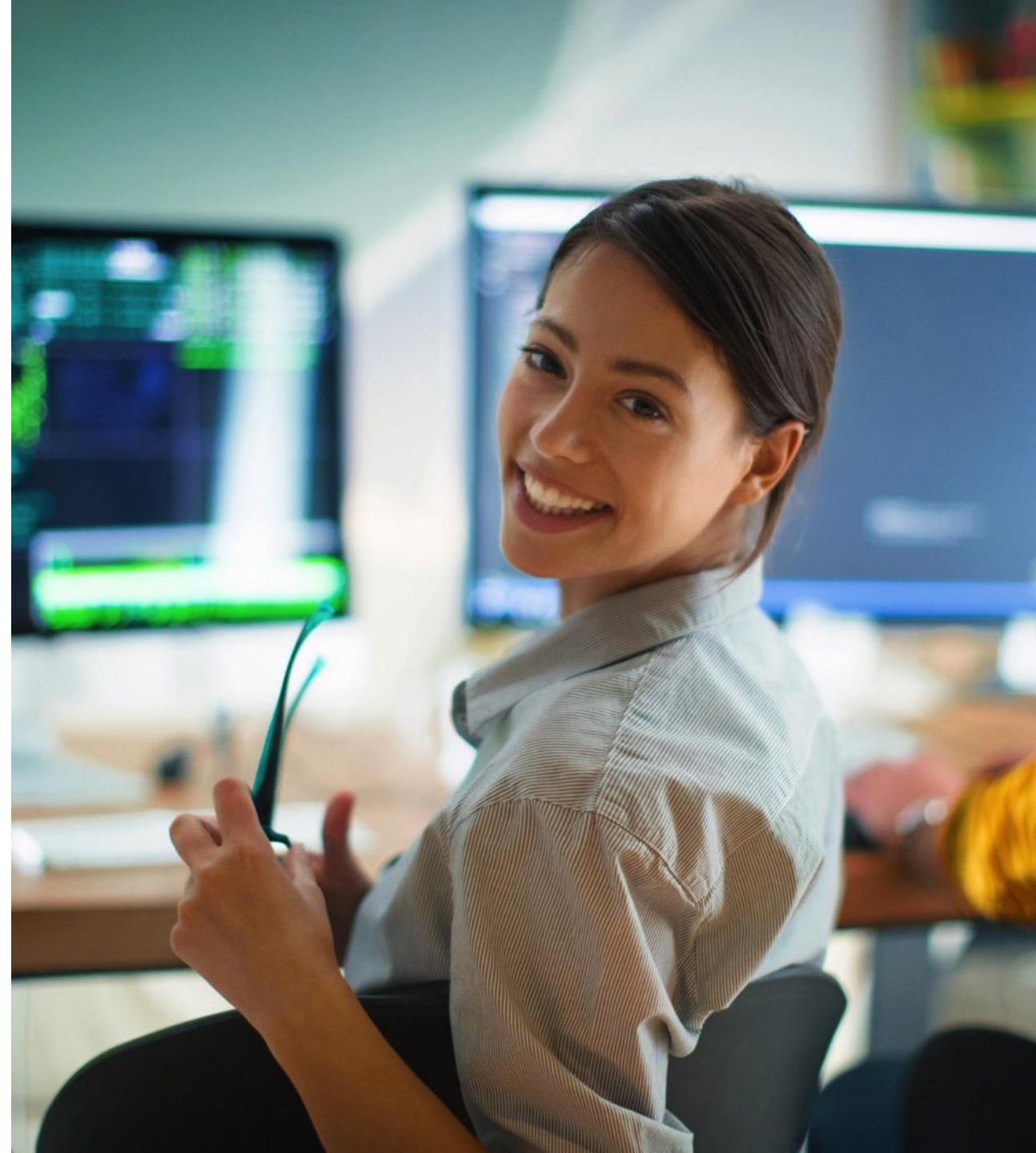
Source-To-Pay

- Overview
- Technology Highlights

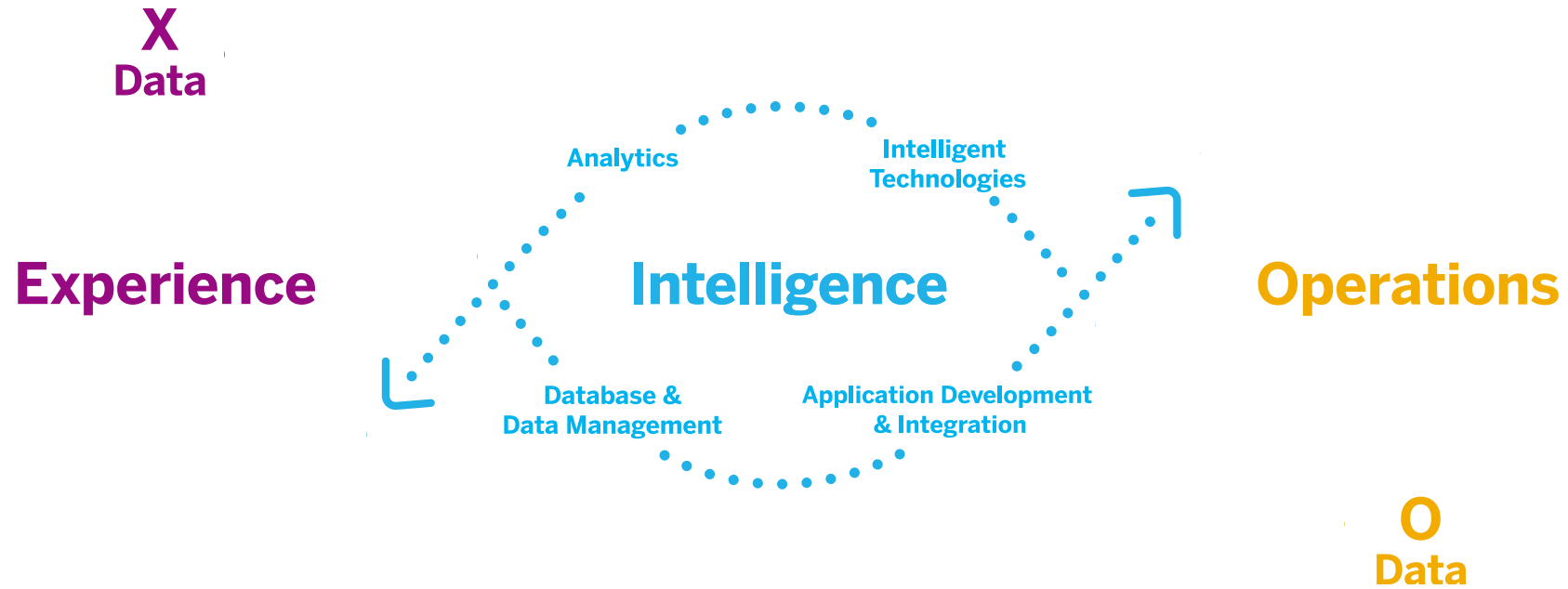
Demo

Key Take Aways

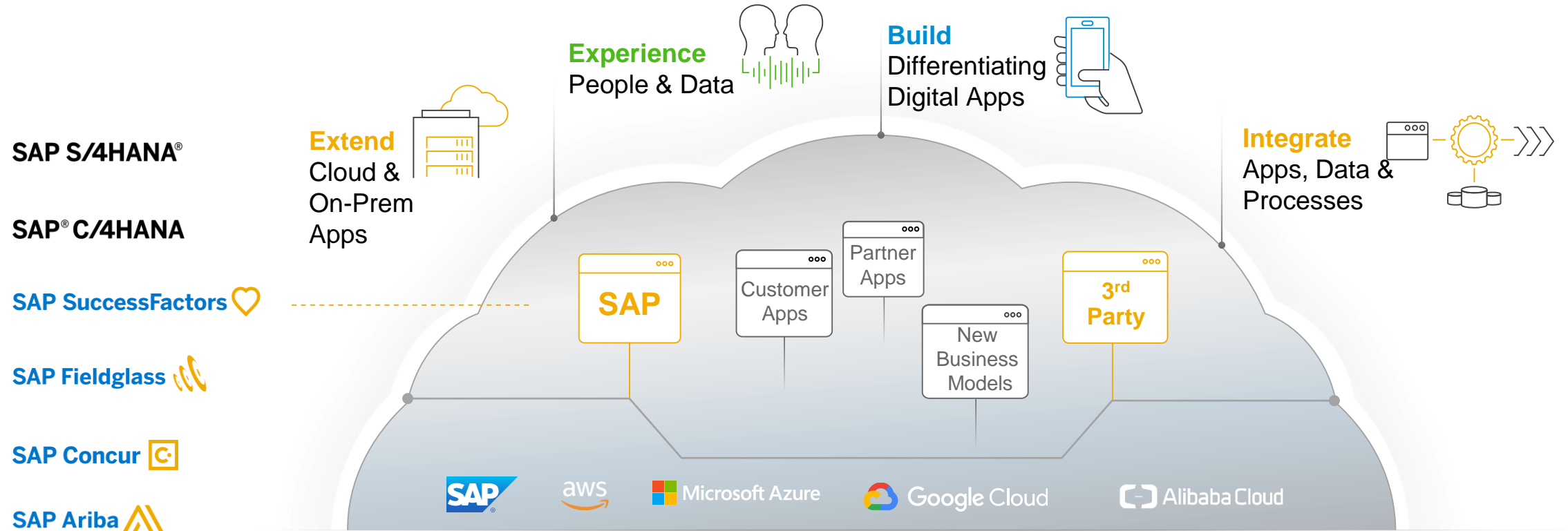
Q&A



Intelligent Enterprise



The Intelligent Enterprise is **more than ERP**



EFFICIENCY

SPEED OF INNOVATION

AGILITY



DATA

DELIVERING the Intelligent Enterprise Strategy and Vision

End-to-End Processes



Business:
End-to-end processes with industry components

Architecture Standards



Reference
Architecture



Core
Integration



Application Lifecycle
Management



Security & Identity
Management



Experience



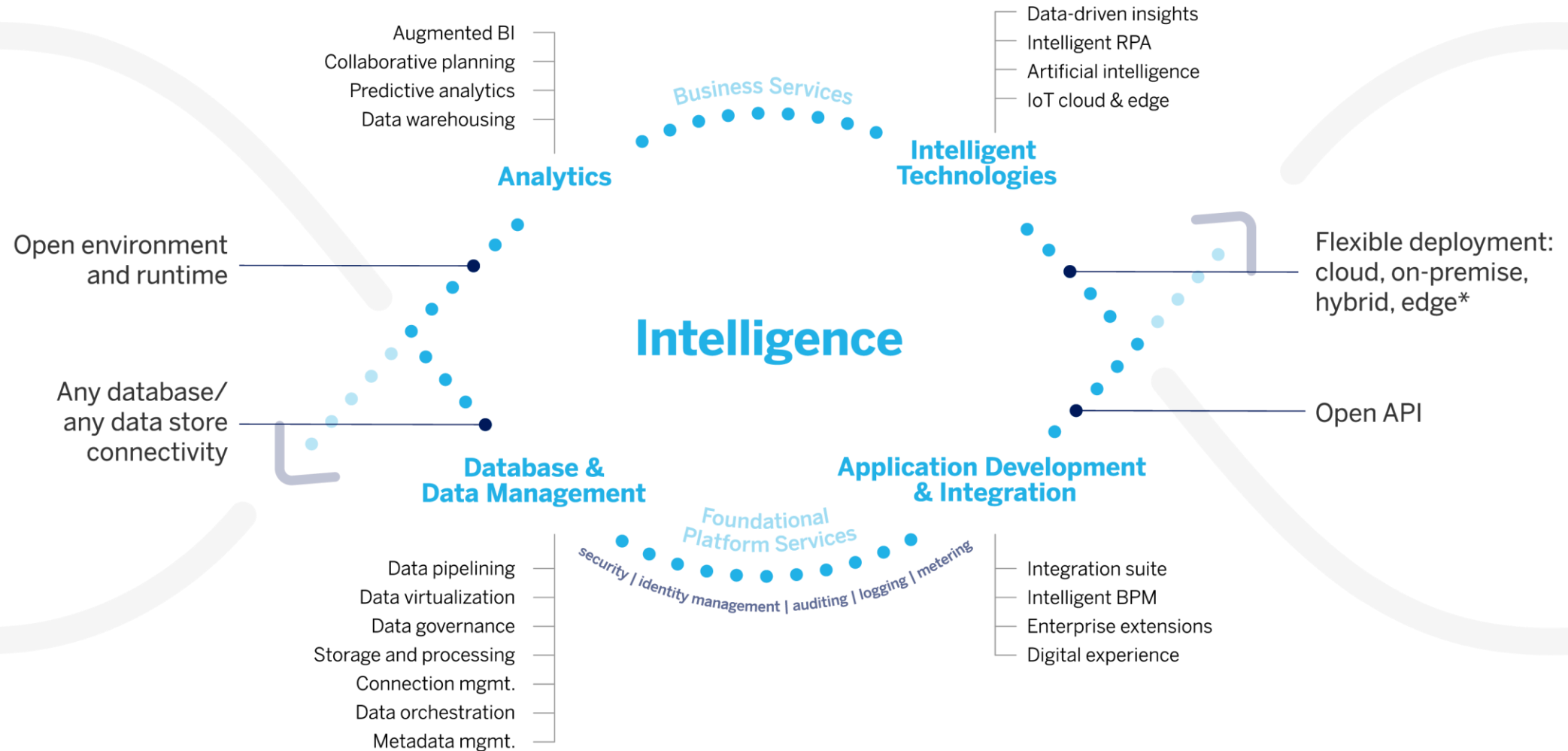
Analytics

Technology:
Integration & embedded intelligence

Vision

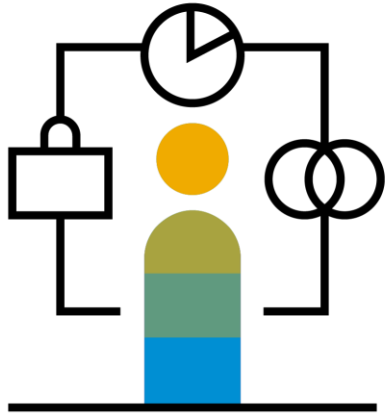
Strategy

Business Technology Platform



*Services availability may change per deployment model and IaaS vendors

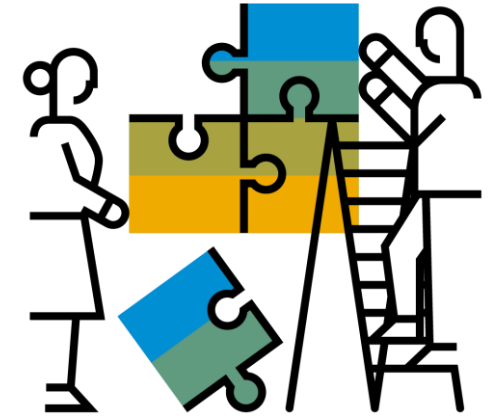
Intelligent Enterprise Suite – **business outcomes**



Redefine the end-to-end customer experience



Deliver a step change in productivity



Transform workforce engagement

Agenda

Intelligent Enterprise Framework

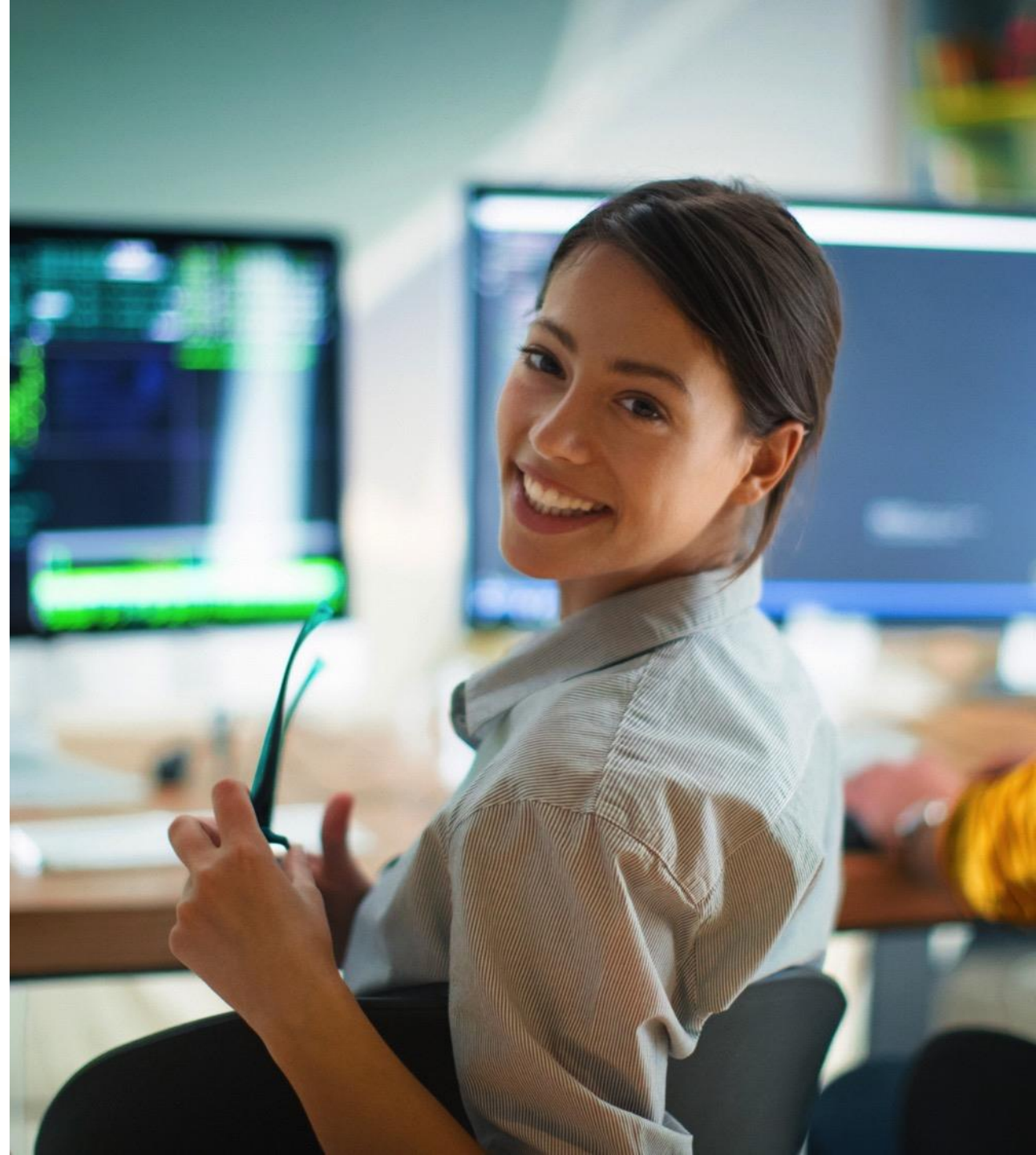
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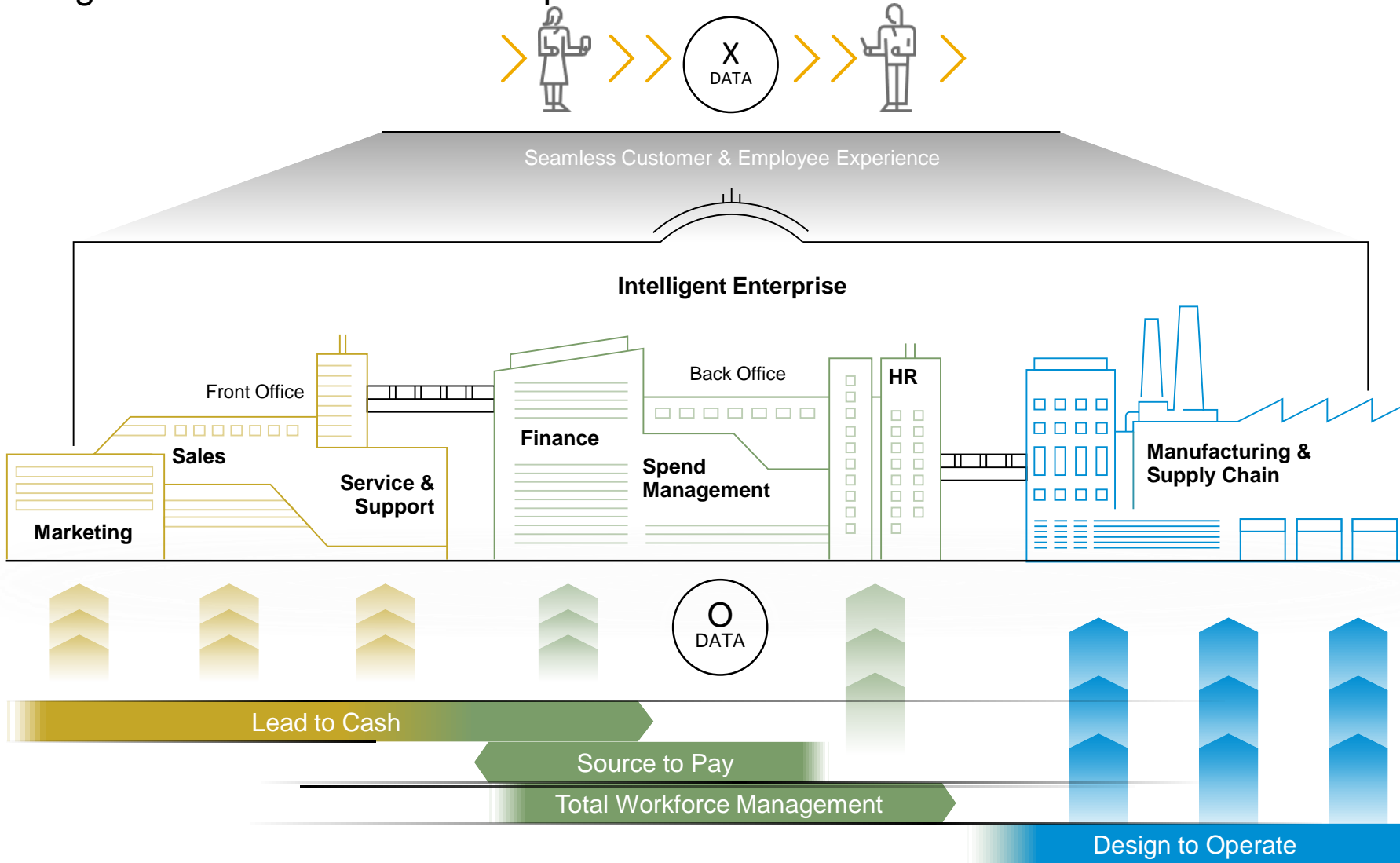
Key Take Aways

Q&A



The Intelligent Enterprise

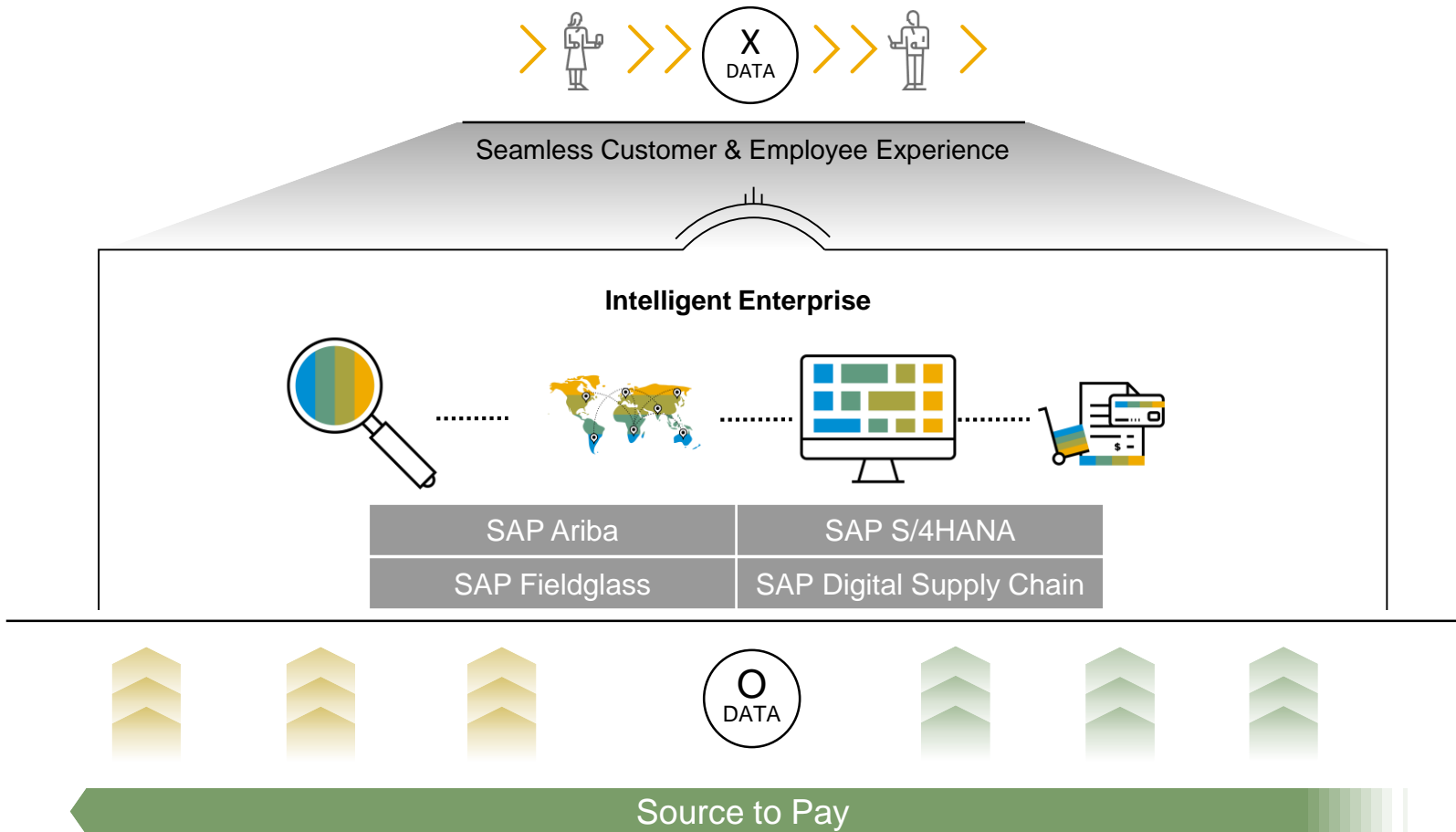
Integrated end-to-end business processes for the entire value chain



- Complete end-to-end processes across the entire value chain
- Focused execution along four key end-to-end processes
- Seamless experience based on standardized technologies

The Intelligent Enterprise

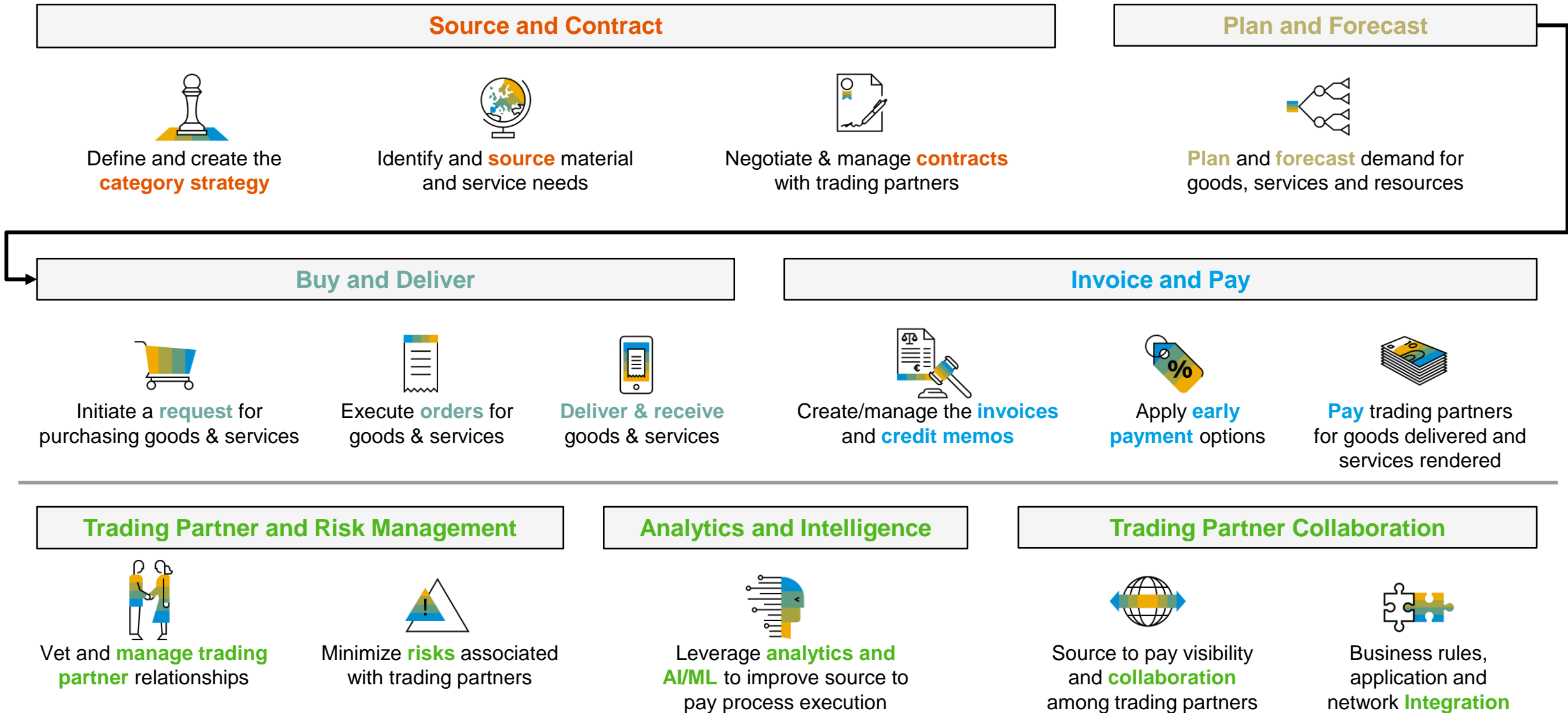
Integrated end-to-end **Source to Pay** process



Source to Pay comprises two critical business areas for any company:

- Sourcing as the strategic process of ensuring, e.g. that the right suppliers get chosen
- Intelligent procurement to streamline procurement processes, shrink costs, increase profits

Source to pay – process overview



Agenda

Intelligent Enterprise Framework

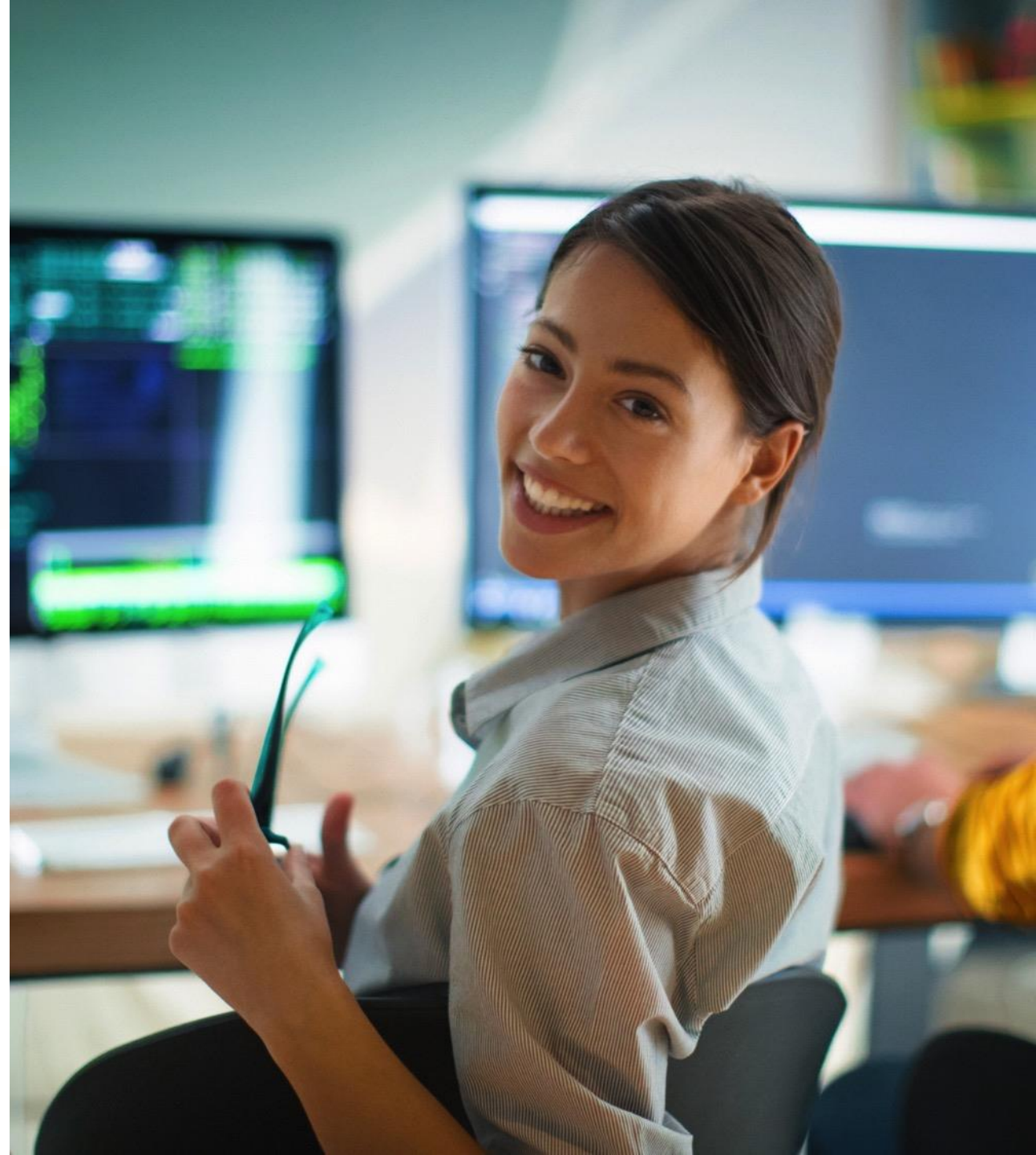
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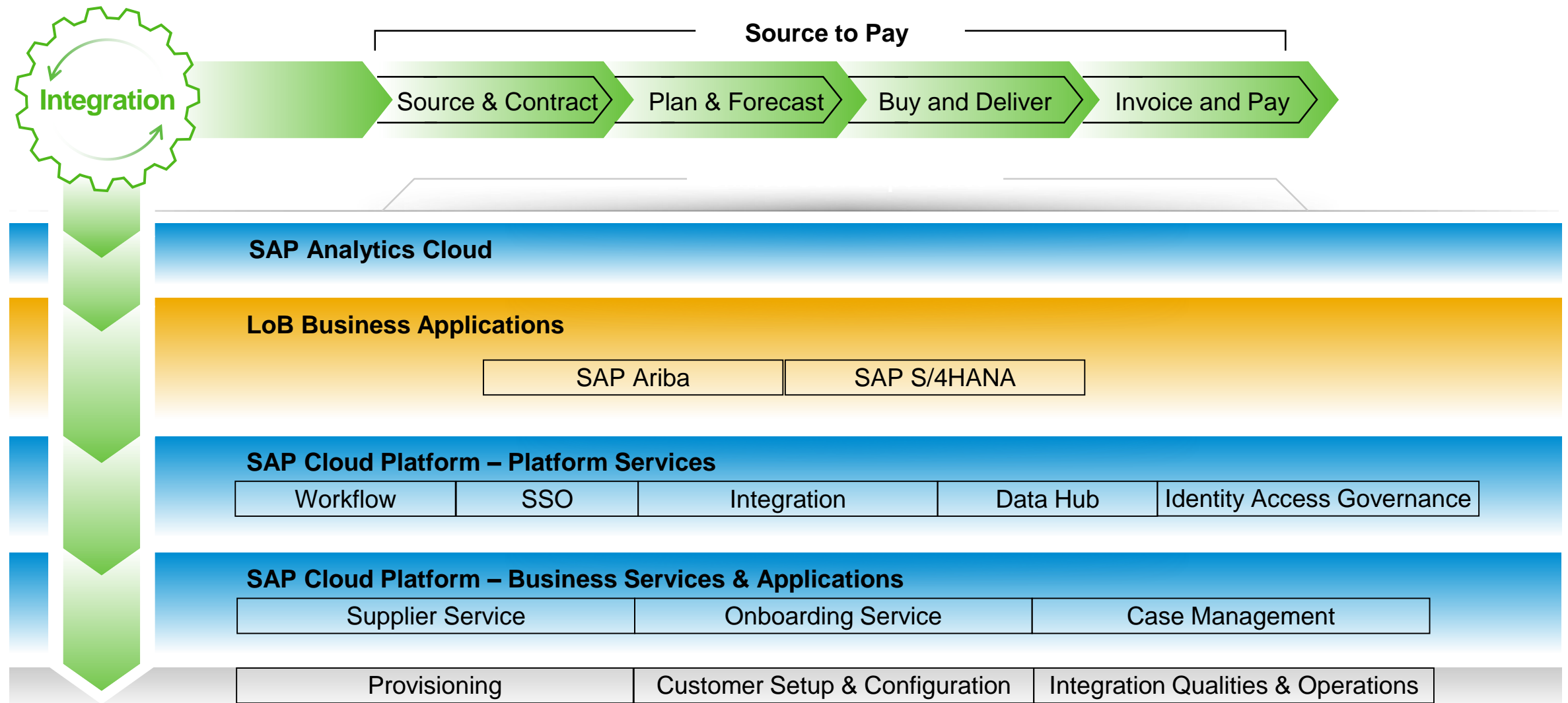
Key Take Aways

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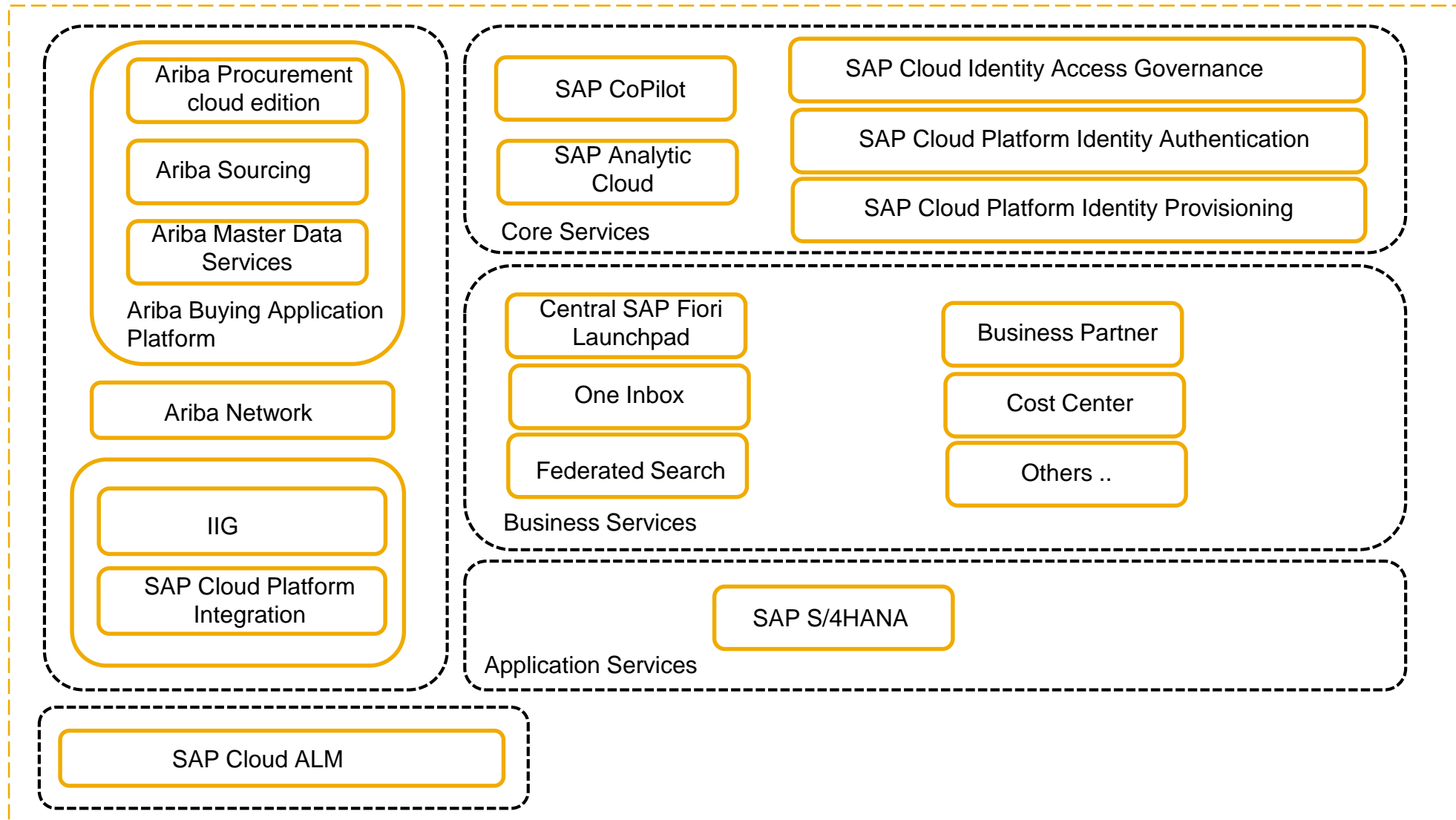


From integration to integrated business processes

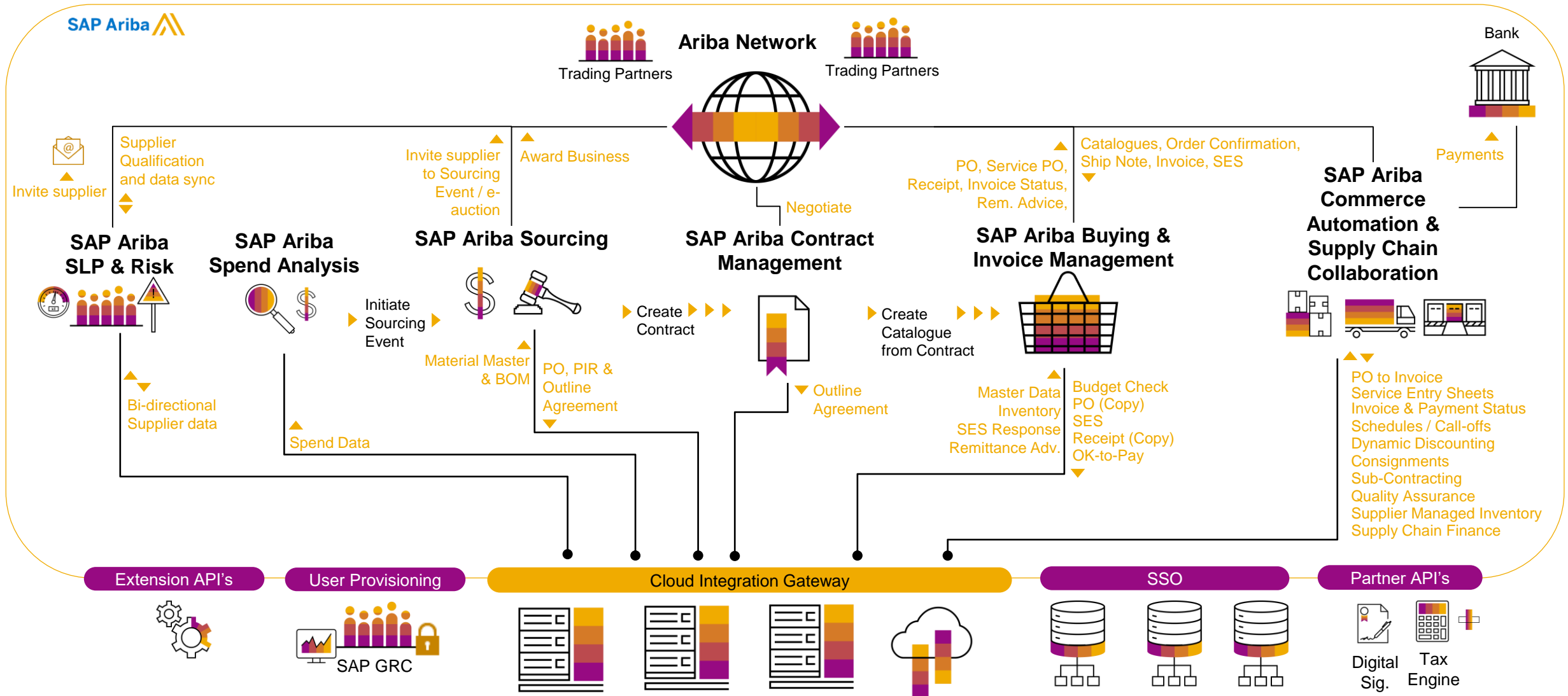
Illustrative high-level view for **Source to Pay**



System landscape for Source to Pay




Source to Pay – data flow




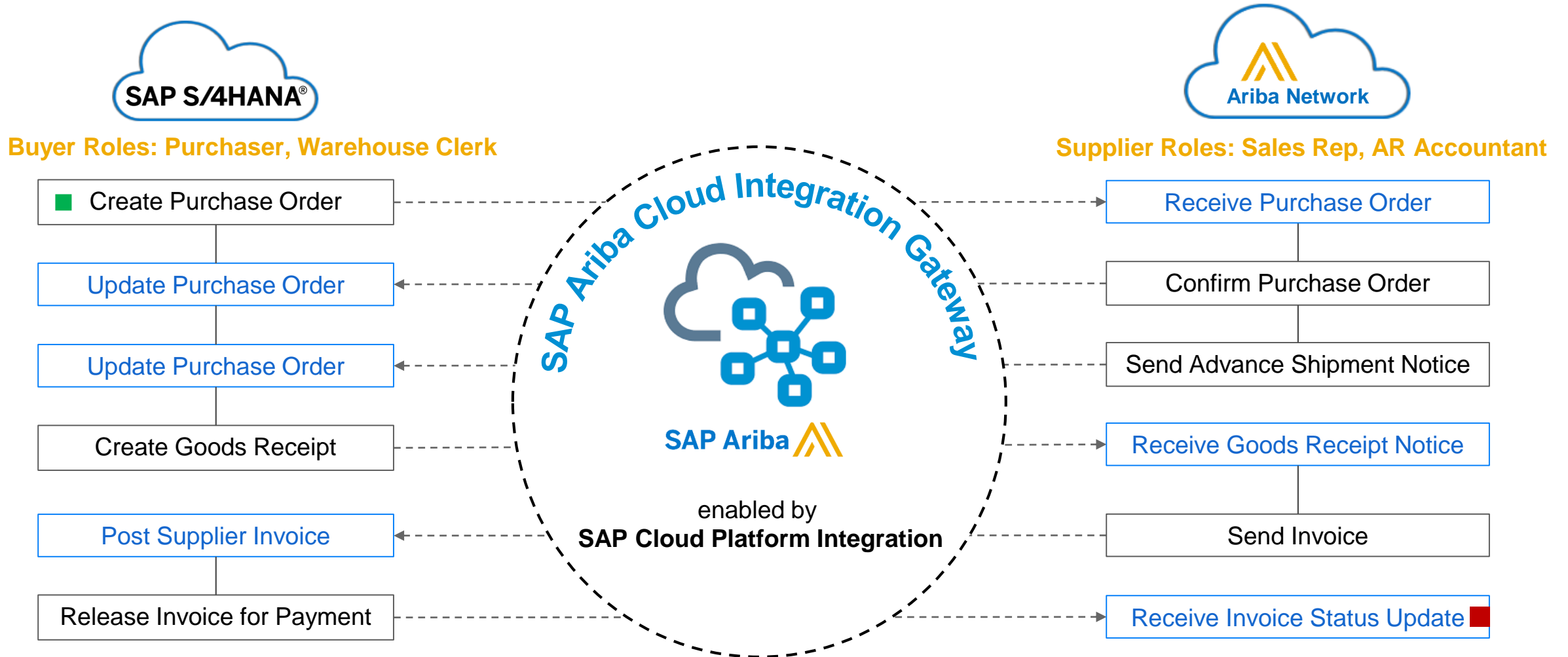
Integration of SAP S/4HANA Cloud with SAP Ariba Commerce Automation

Legend:  Process step (mainly manual)

 Process step (mainly automatic)

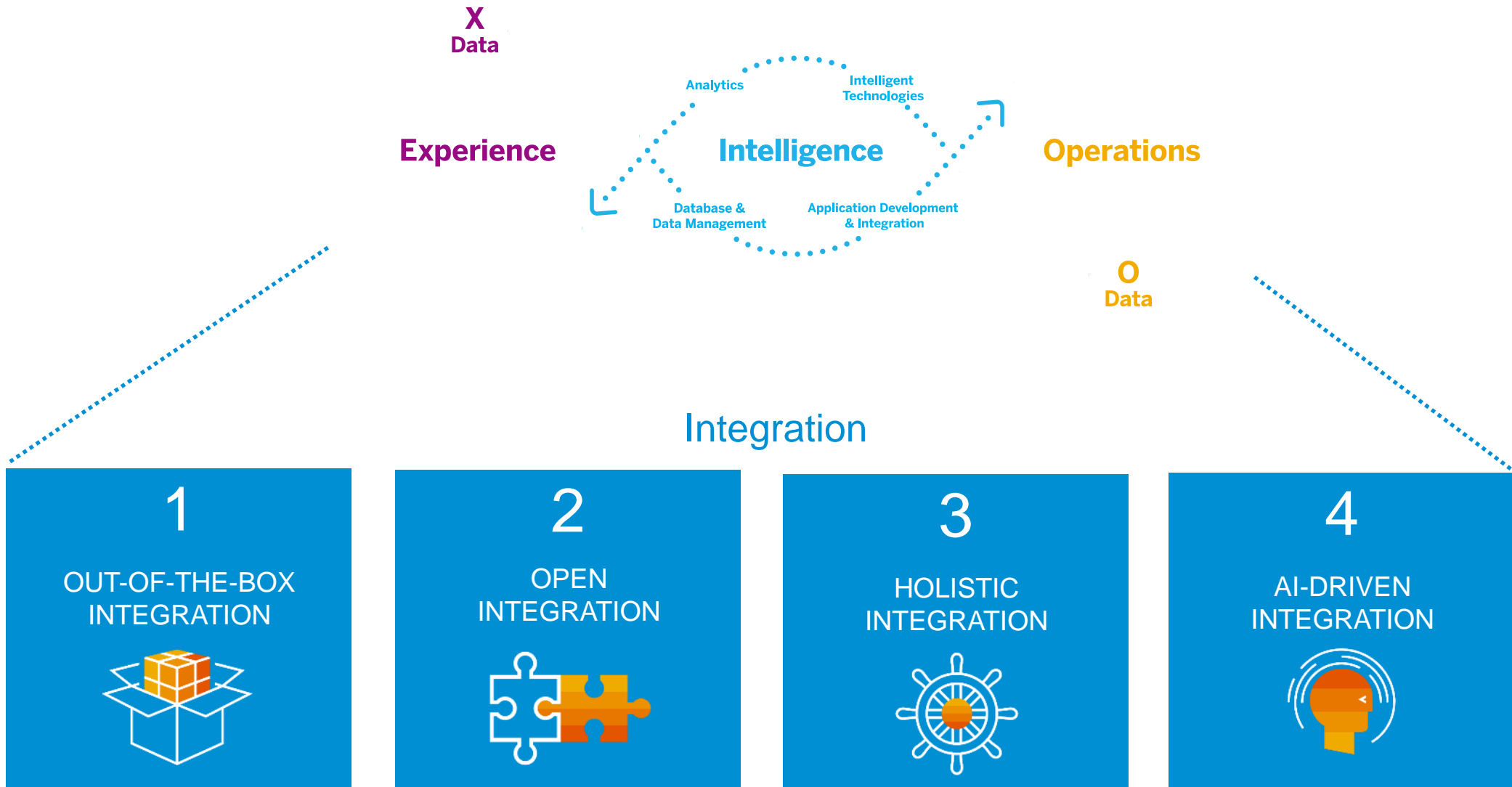
 Start process

 End process

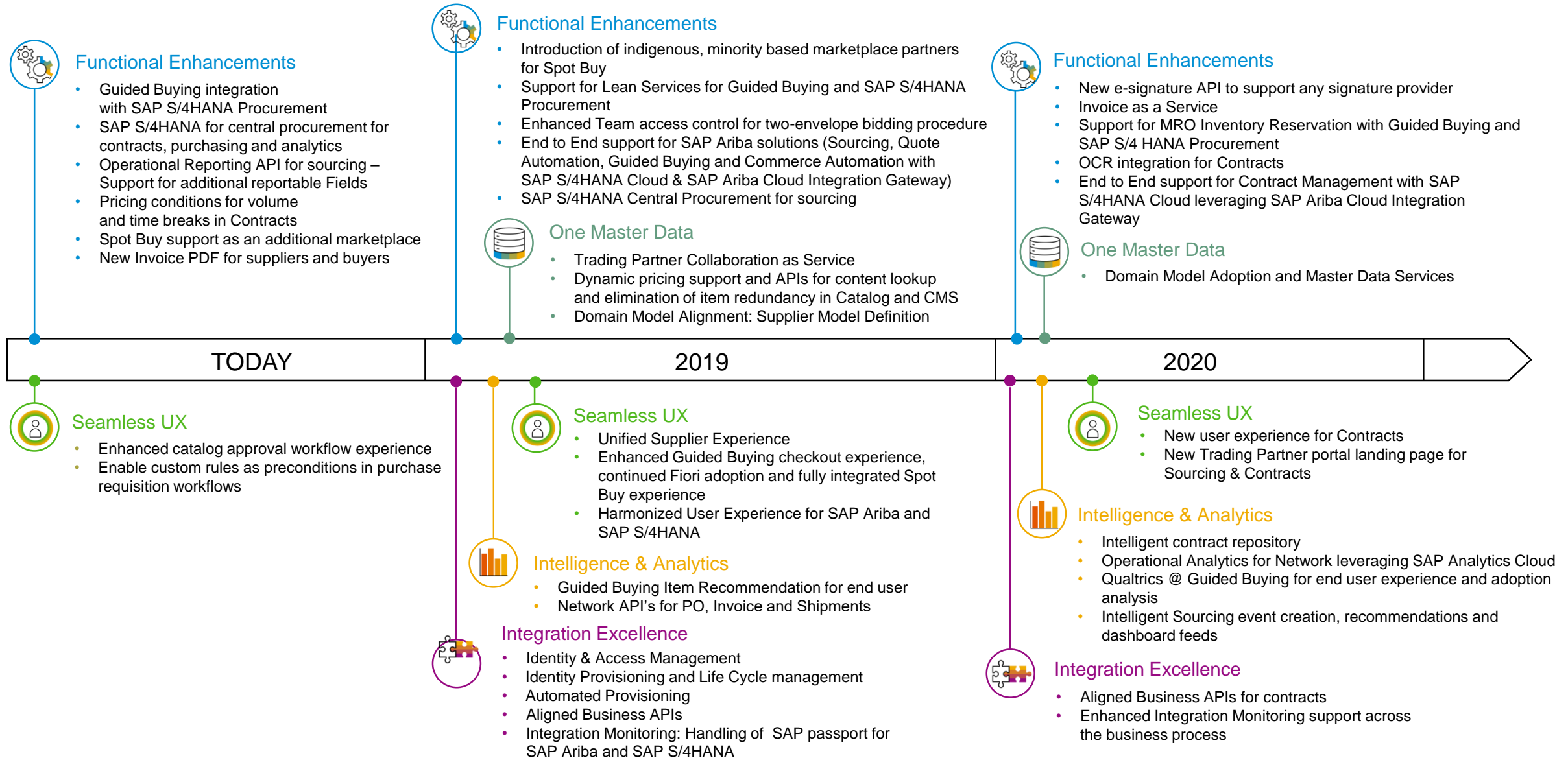


SAP Integration Strategy for the Intelligent Enterprise

Key principles



Build the Intelligent Enterprise - Source to Pay Roadmap Excerpt



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Intelligent Enterprise Framework

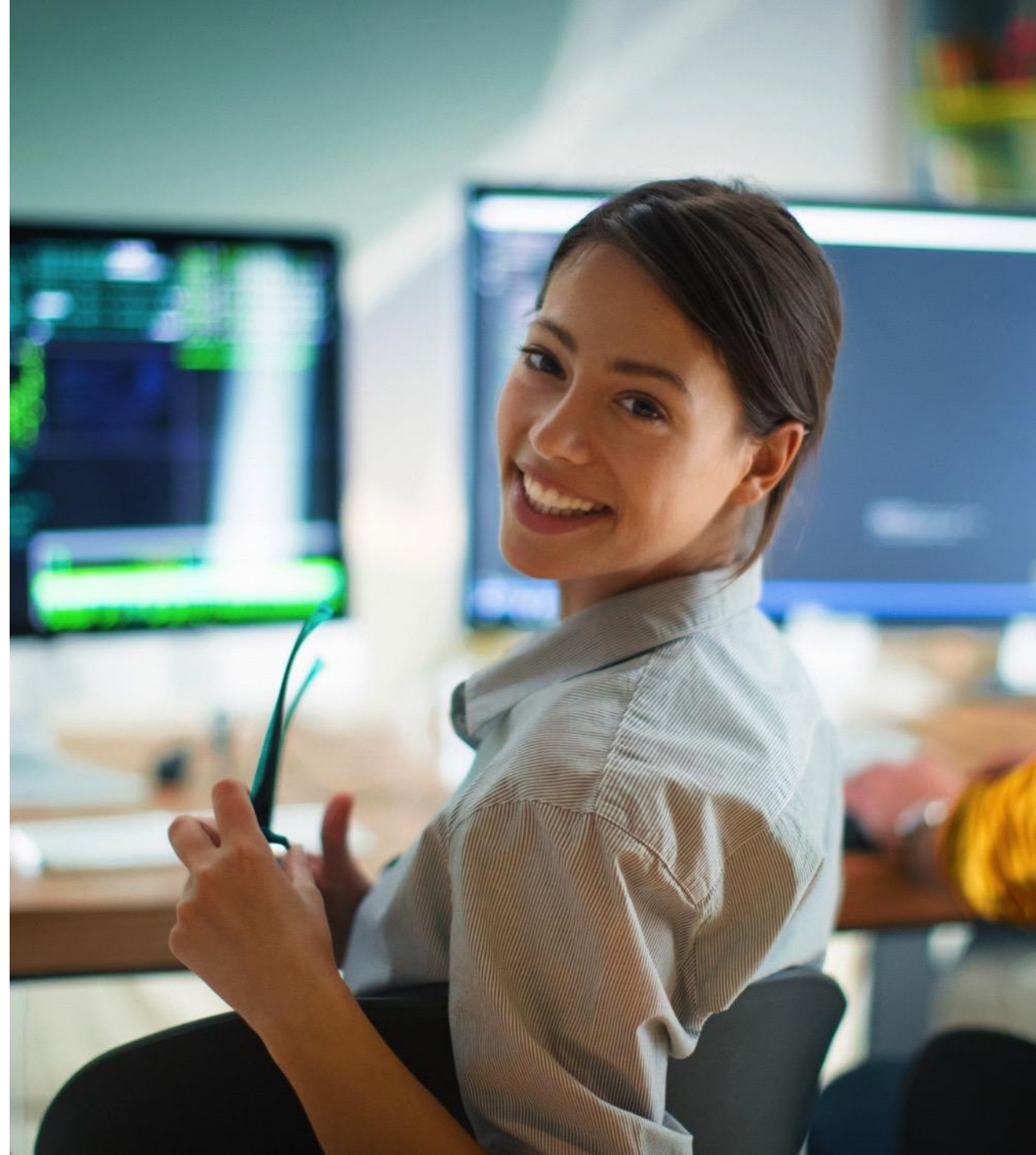
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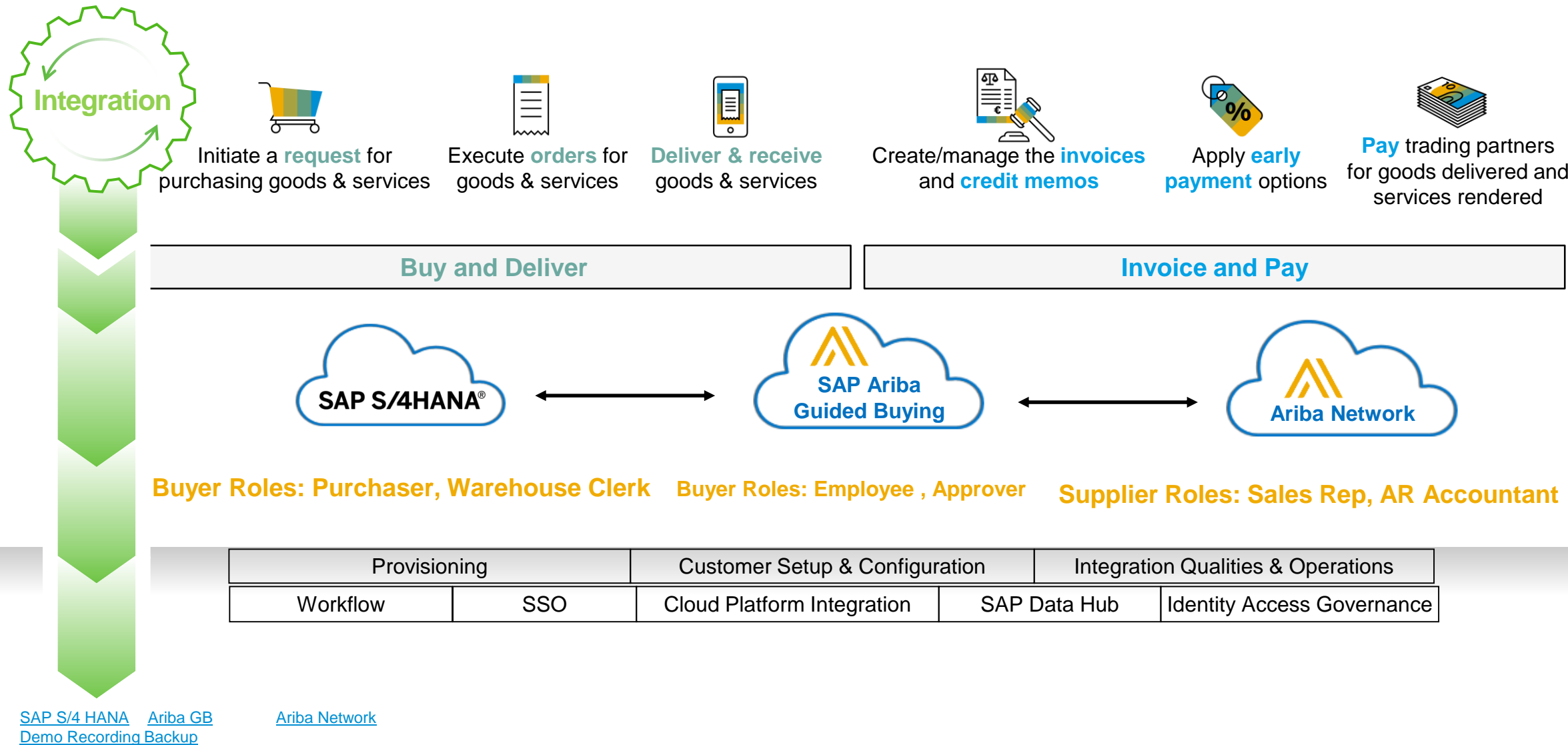
Demo

Key Take Aways

Q&A



S2P Guided Buying Demo



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Intelligent Enterprise Framework

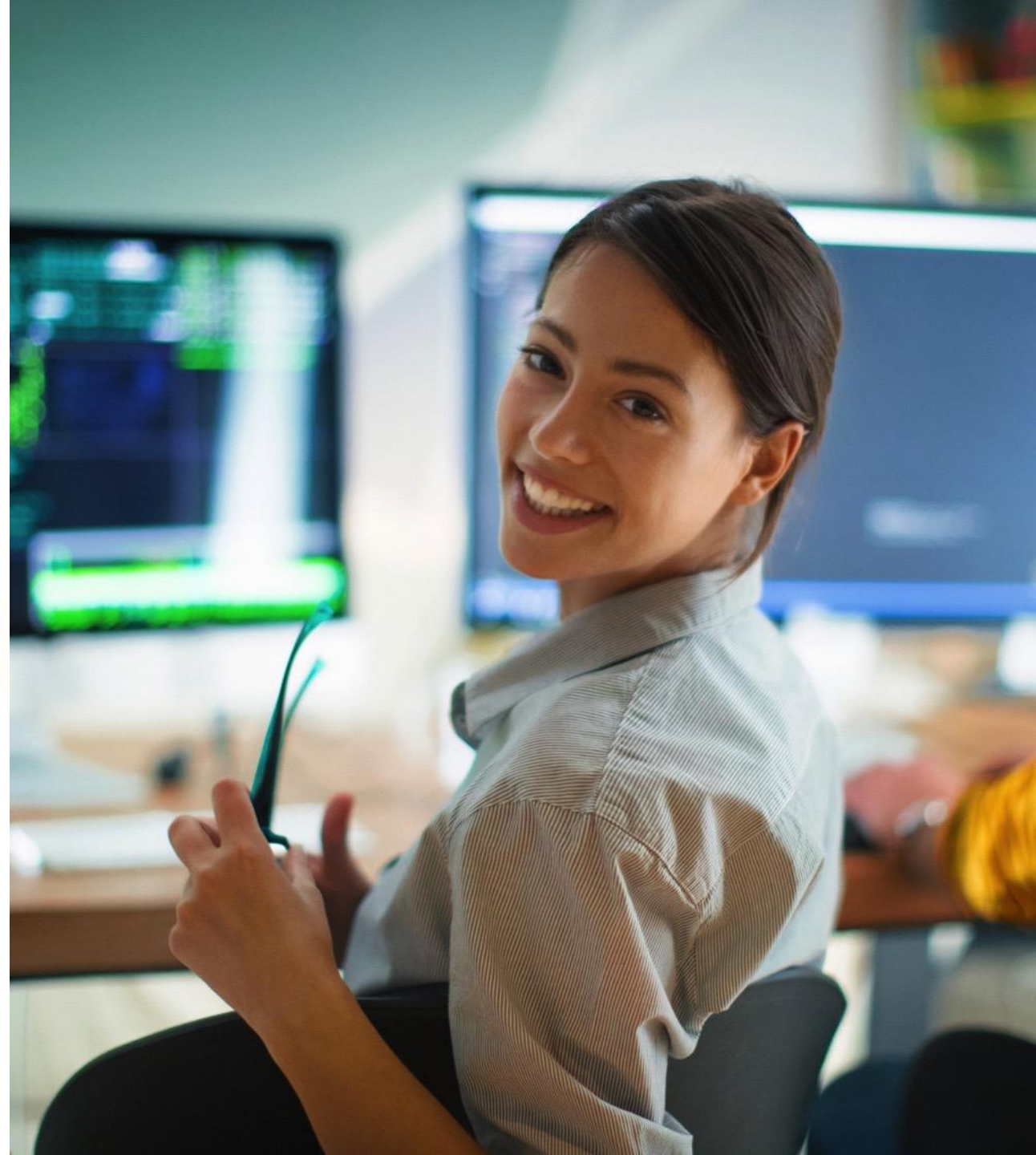
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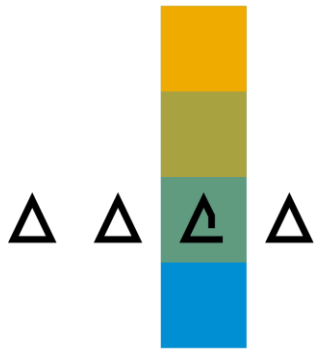
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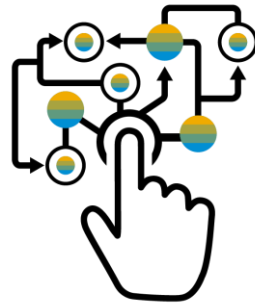
Key take aways

1



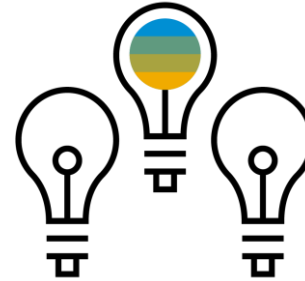
Key Building
Blocks

2



Harmonized
Experience

3



Embedded
Intelligence

4



Unified
Integration

Agenda

Intelligent Enterprise Framework

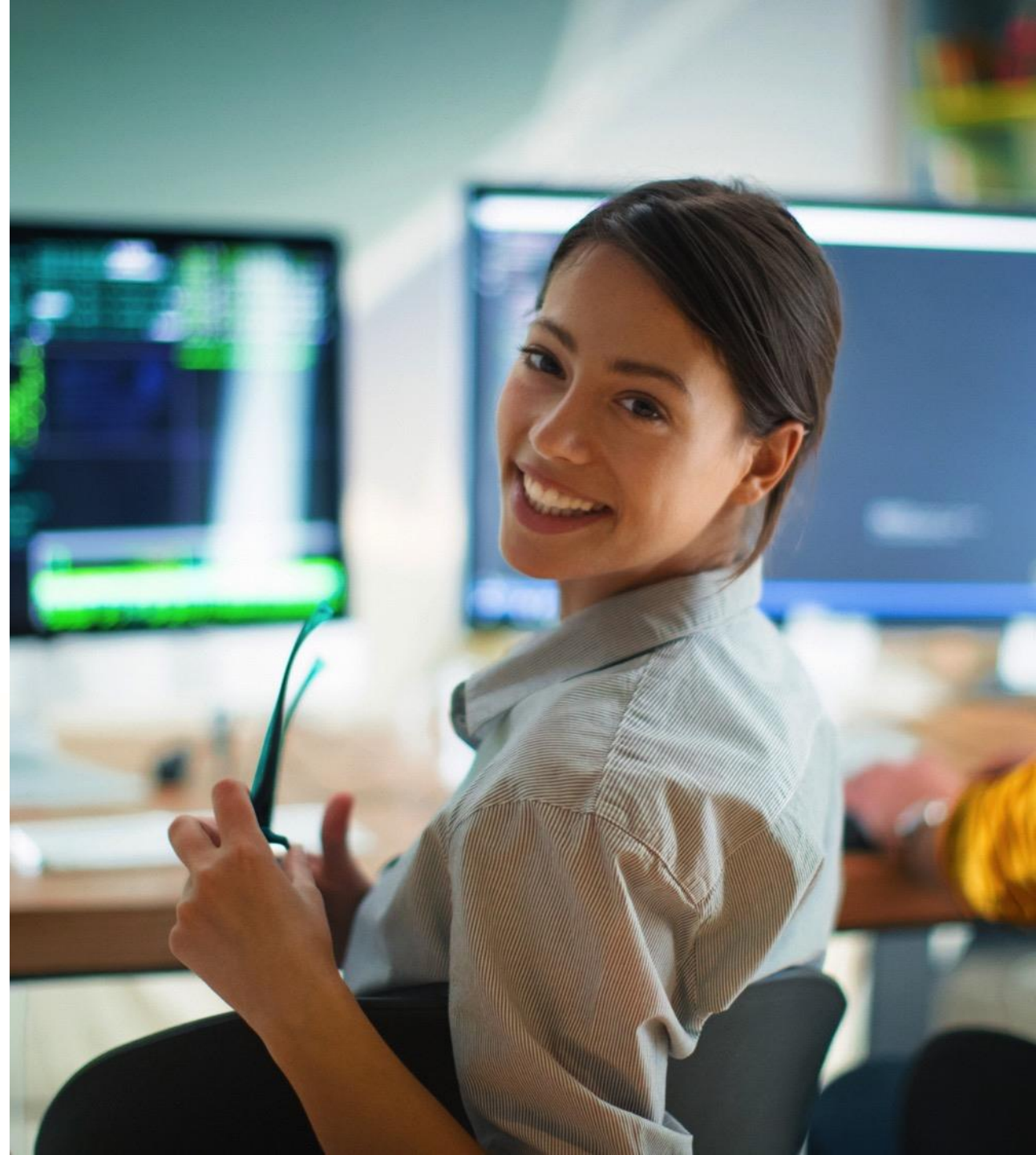
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Key Take Aways

Q&A



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