



SAP Ariba 

Transform PDF Invoices to **Electronic Invoices**

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PUBLIC

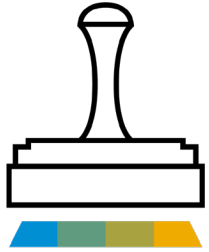
THE BEST RUN 

ROI of electronic invoicing

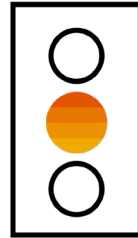
Process	Receiving	Keying	Validation and matching	Inquiries and disputes	Payment	Archival and retrieving	Total cost
Paper invoices	\$1.06	\$2.90	\$3.87	\$2.42	\$4.64	\$2.13	<u>\$17.05</u>
E-invoices	\$0.00*	\$0.00	\$1.15	\$1.93	\$1.93	\$1.78	<u>\$5.18</u>
E-invoice benefits	Reducing fraud and mistakes, improving compliance		Removing errors and duplication	Process efficiency	Early payment and working capital	Instant access	

* Ariba Network allows for free receipt of invoices

If so... why such low adoption of e-invoices?



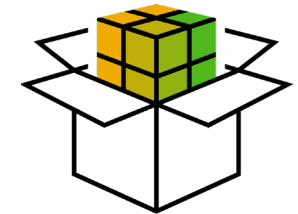
**Complexity
and rigid
standards**



**Inertia from
existing business
practices**

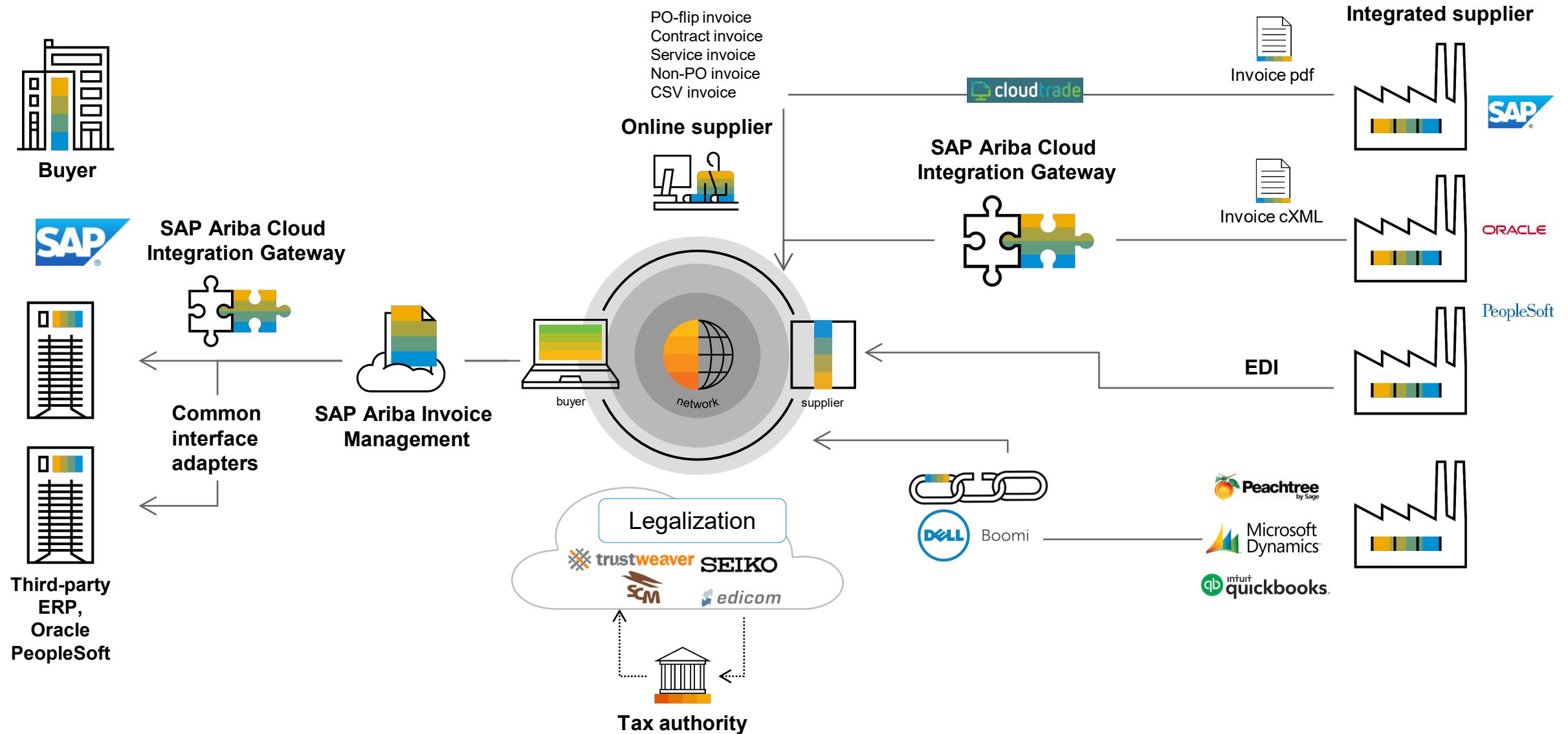


**No incentive to
change**



**Solutions
presented as
one-size-fits-all**

Invoice automation

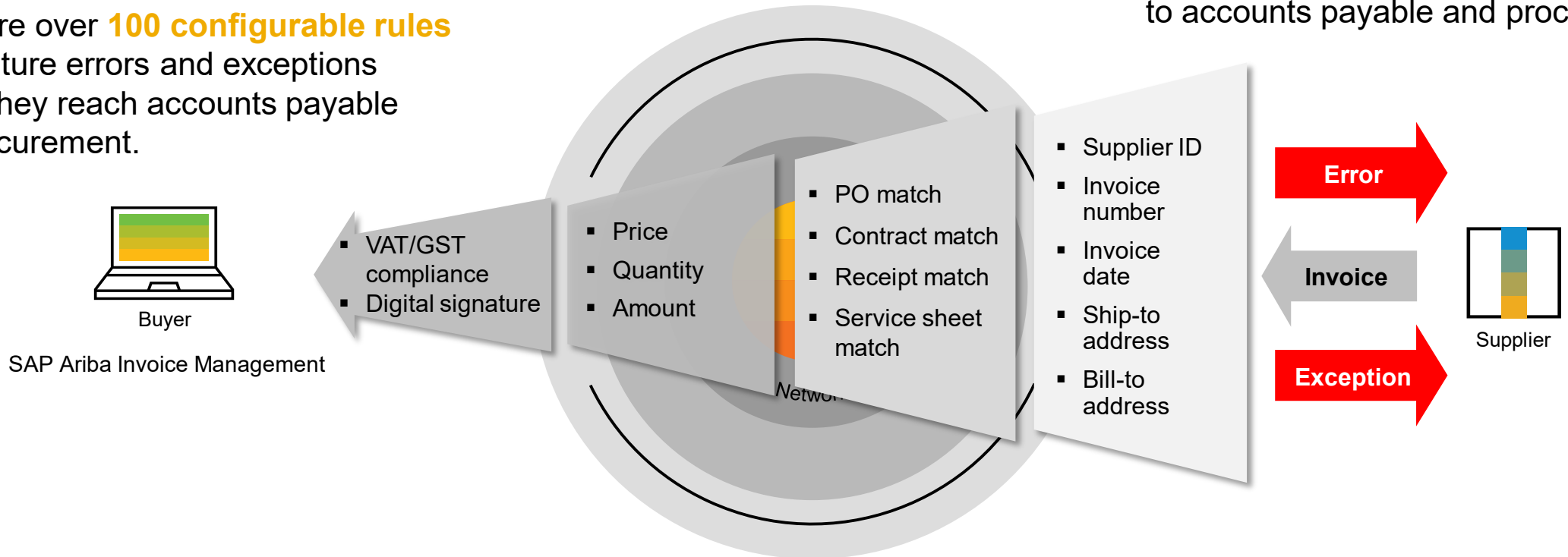


Smart business rules further streamline the process

The smart-processing approach in **SAP Ariba solutions** drives **touchless invoicing rates of 98%** by eliminating errors and exceptions at the point of supplier submission.

The supplier network provides **real-time access** to PO, invoice, and payment status, eliminating inquiries to accounts payable and procurement.

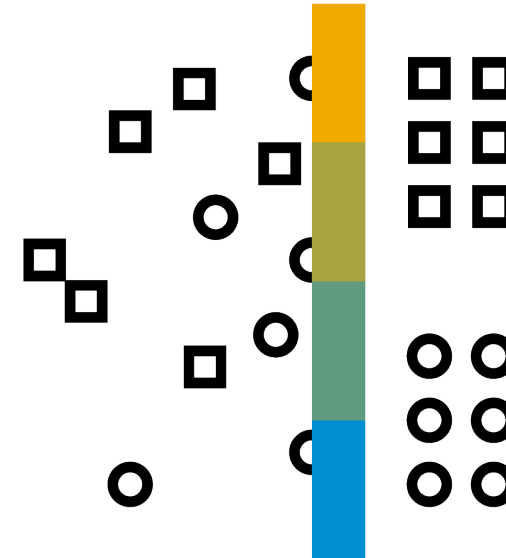
There are over **100 configurable rules** that capture errors and exceptions before they reach accounts payable and procurement.



“Ariba Network standard account is free for suppliers. Typical accounts annual bill for enterprise is \$840.”

E-invoice from PDF

- Bringing e-invoicing a step closer than before
- Easy transition to 100% digital commerce
- Customer benefit from higher supplier-acceptance rate
- PDF invoice processing that is “free” for all suppliers
- Support for multiple invoice types and credit memos
- Compliance with archiving requirements



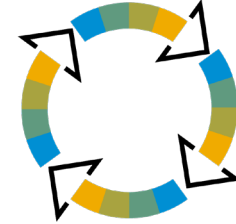
How to use the feature



- Customer enables PDF invoice feature
- Supplier activates PDF invoice by providing 5 to 10 example invoices

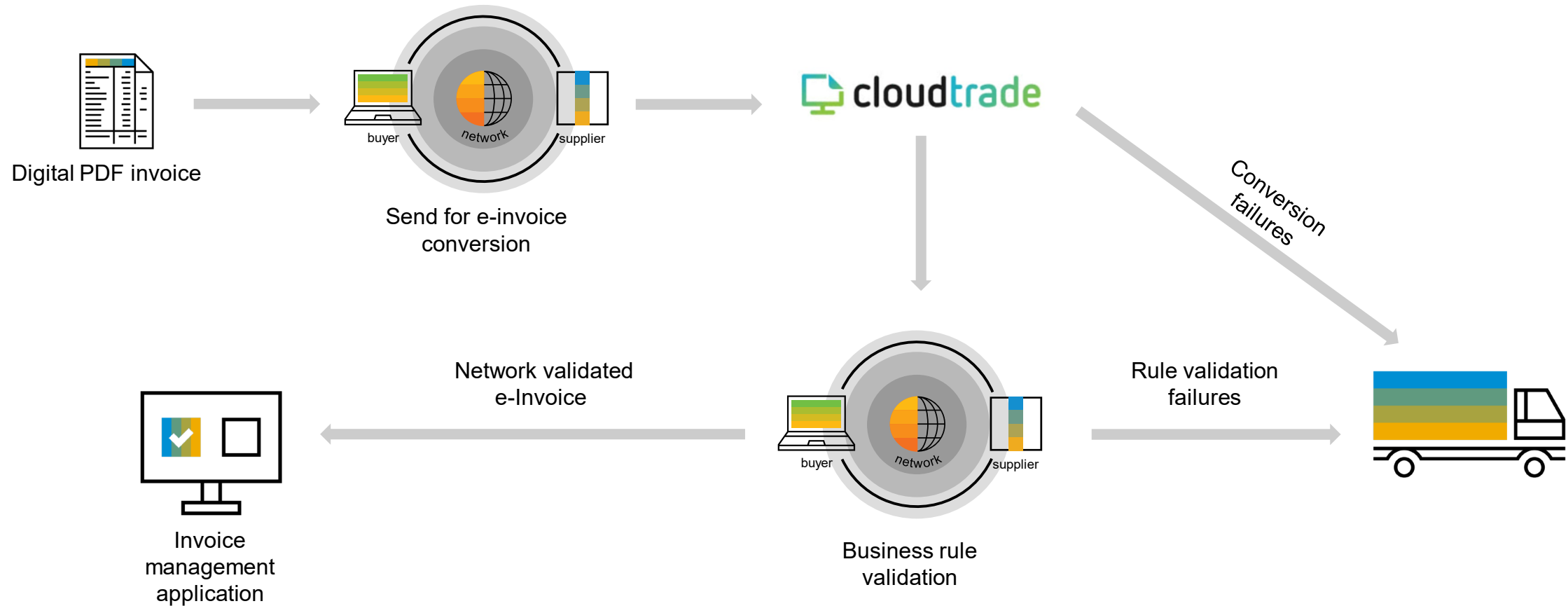


- SAP Ariba team confirms service activation
- Supplier configures processing preferences

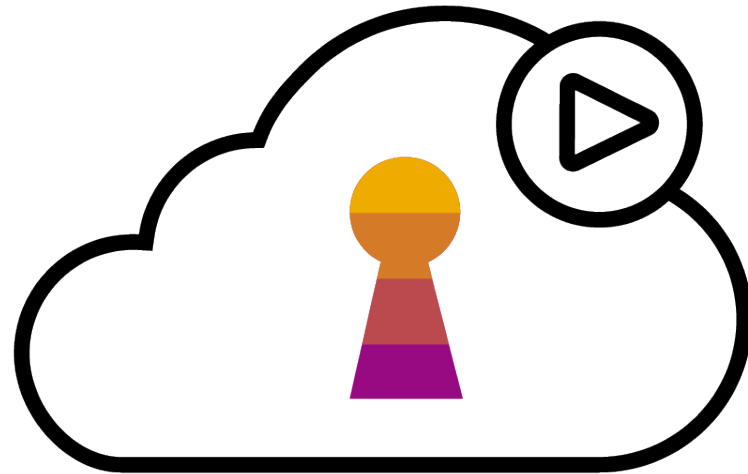


- Suppliers e-mail or upload digital PDF invoices to Ariba Network

A preview of the PDF conversion process



PDF invoices – demo



Top benefits of SAP Ariba e-invoicing using Ariba Network

- 1 Comprehensive**
Manage all aspects of invoice processing

- 2 Smart**
Eliminate manual efforts by relying on an intelligent network

- 3 Collaborative**
Resolve problems resulting from manual processing

- 4 Regulatory consistent**
Meet essential business and regulatory requirements

- 5 Versatile**
Support many different invoice processing scenarios

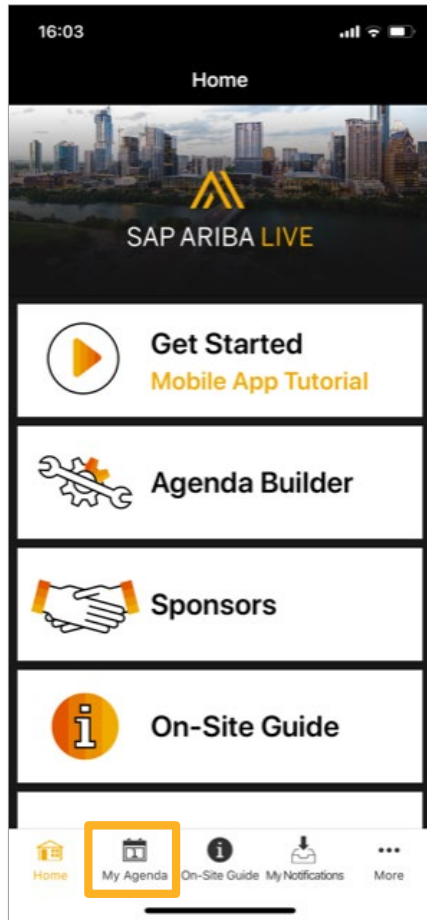
- 6 Simple**
Tame the complexity of invoice processing

- 7 Self-service**
Empower you and your suppliers with new invoice management capabilities

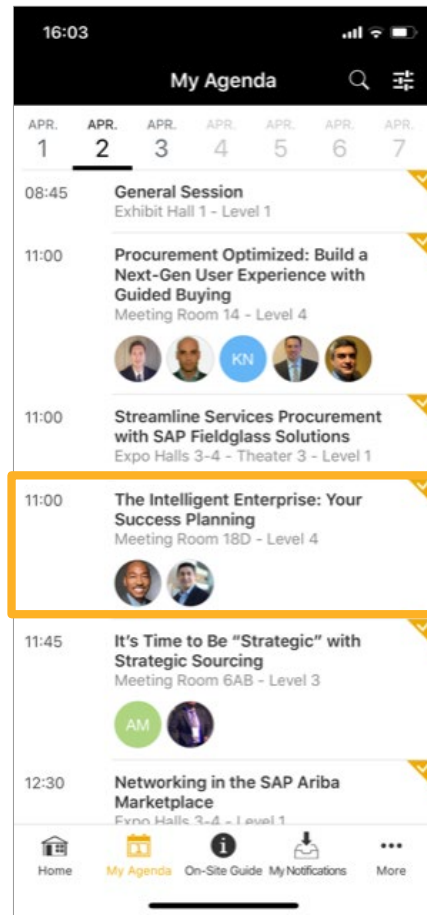
- 8 Profitable**
Lay a foundation for improving business performance

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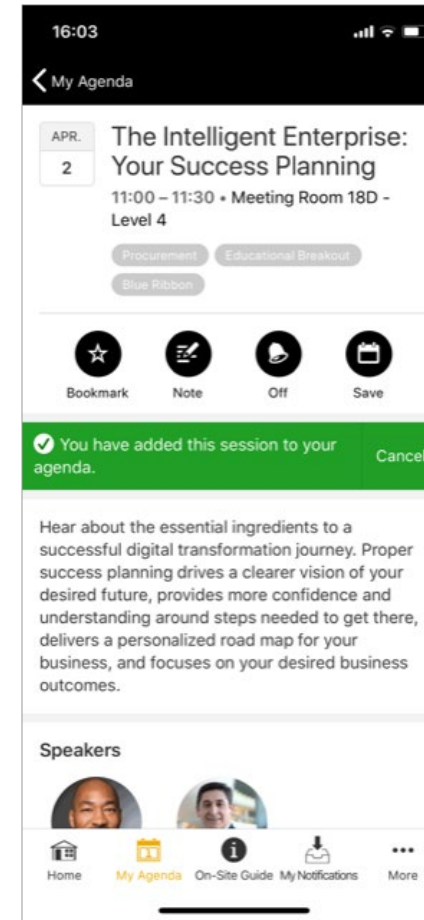
Open Agenda



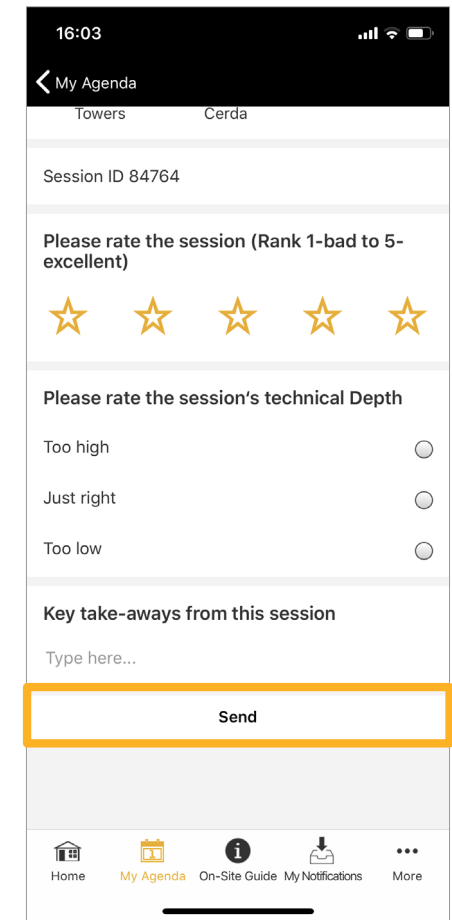
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