

# Pocket Planner

## SAP Ariba Live in 2018

### Industry Sessions

To add a session to your agenda, click on *AGENDA BUILDER* and search for the session number.

**AGENDA BUILDER**

#### INDUSTRY-SPECIFIC SESSIONS



Consumer  
Products



Retail



Discrete  
Manufacturing



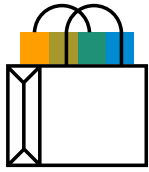
Energy and  
Natural  
Resources



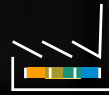
Restricted – By invite only.

THE BEST RUN





Retail



Discrete  
Manufacturing



Energy and  
Natural  
Resources



SESSIONS FOR THE

## Consumer Products Industry

61002

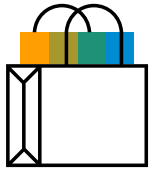
### Direct Spend Collaboration: Richemont's Harmonized Supply Chain

Join this session to learn how Richemont, owner of global luxury brands, such as Cartier and Montblanc, collaborates with suppliers and contract manufacturers on key supply chain processes, including planning and product quality. Learn how to improve visibility and harmonize multiple business units to integrate to large and small suppliers alike.

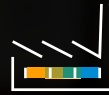
1/3



**AGENDA BUILDER**



Retail



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Resources



SESSIONS FOR THE

## Consumer Products Industry

61078

### Reimagine Strategic Sourcing and Supply Chain in Consumer Products

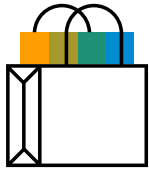
This exclusive workshop will be a fast-paced and interactive session with lots of hands-on exercises. Join peers to discuss challenges in the consumer products industry and co-innovate potential solutions using best-in-class technologies (current or future). You will need to bring an open mind-set to share, collaborate, and ideate.



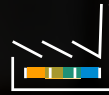
2/3



**AGENDA BUILDER**



Retail



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Resources



SESSIONS FOR THE

# Consumer Products Industry

61676

## Twelve Keys to Success



Successful digital transformation programs are often less about the technology and more about the change management around the program. Come hear what an SAP Ariba customer believes to be the essential key ingredients in a successful journey.



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3/3

AGENDA BUILDER





Consumer  
Products



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Resources



SESSIONS FOR THE

## Retail Industry

60909

### Maintaining Global Trust: Build Secure, Run Secure, Stay Secure

We are obsessed with providing secure, robust, and high-performing solutions while safeguarding user and customer data. We implement security best practices and technology to protect the confidentiality and integrity of user and customer data. Learn how we build, run, and keep solutions secure and how we apply this methodology to support GDPR.

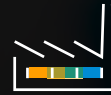
1/3



AGENDA BUILDER



Consumer  
Products



Discrete  
Manufacturing



Energy and  
Natural  
Resources



SESSIONS FOR THE

## Retail Industry

60937

### Reimagine Strategic Sourcing in Retail



This exclusive workshop will be a fast-paced and interactive session with lots of hands-on exercises. Join peers to discuss challenges in the chemicals industry and co-innovate potential solutions using best-in-class technologies (current or future). You will need to bring an open mind-set to share, collaborate, and ideate.



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AGENDA BUILDER



Consumer  
Products



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Manufacturing



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SESSIONS FOR THE

## Retail Industry

61918

### Recent Innovations in Direct Sourcing

Take a look into insights and key innovations for tapping into product costing collaboration with suppliers during the product design phase by leveraging the bill of materials. Explore the competitive advantages of clean-sheet management. Understand new capabilities relating to complex pricing conditions to accommodate volume and time scales.



3/3

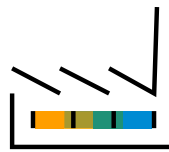
AGENDA BUILDER



Consumer  
Products



Retail



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Natural  
Resources



SESSIONS FOR THE

# Discrete Manufacturing Industry

61080

## New Ways to Source Direct Spend: thyssenkrupp's Procurement Transformation

Learn new techniques for sourcing direct materials and services in this presentation from a leading diversified discrete manufacturer. Learn to deploy auction strategies and hear about end-to-end sourcing, supplier management, and product sourcing.

1/2



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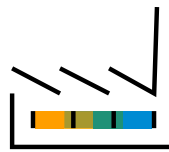




Consumer  
Products



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Resources



SESSIONS FOR THE

# Discrete Manufacturing Industry

61644

## Digitalized Supply-Chain Collaboration

As industrial manufacturers become more reliant on their direct spend suppliers, supply chain processes become more iterative and collaborative. Learn how a major industrial manufacturer is leapfrogging traditional collaboration methods like portals, EDI, or manual efforts and extending collaboration to large and small suppliers alike.



2/2

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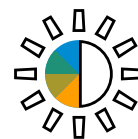
Consumer  
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SESSIONS FOR THE

## Energy and Natural Resources Industry

60908

### Impact-Driven Supply Risk Management – A Fresh New Look

Hear how to simplify supply risk management while driving business and social impact throughout your source-to-settle process. Industry experts share their experiences using the SAP Ariba Supplier Risk solution to enable focused risk due diligence, detect early warning signals, and proactively monitor and address risks for each supplier engagement.

1/5



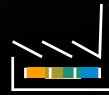
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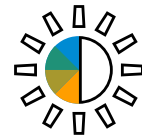
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SESSIONS FOR THE

## Energy and Natural Resources Industry

61079

### Digital Transformation at Scale: BASF's Direct, Indirect and Packaging Spend

The most effective procurement transformations address multiple spend types. Join this session to learn how the world's largest chemical producer is using SAP Ariba solutions to consolidate production and nonproduction spend onto one strategic platform for source-to-contract and supplier management processes, onboarding more than 25,000 suppliers.



2/5



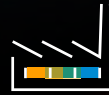
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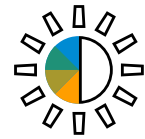
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Manufacturing



SESSIONS FOR THE

## Energy and Natural Resources Industry

61675

### Digitized Supply Chain Collaboration: Inventory Aker Solutions

As manufacturers become more reliant on their direct spend suppliers, supply chain processes become more iterative and collaborative. Learn how a manufacturer of custom equipment for the oil and gas industry is onboarding and collaborating with its direct suppliers to gain process efficiency and greater visibility into supply.



3/5



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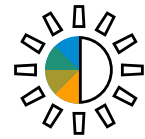
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SESSIONS FOR THE

## Energy and Natural Resources Industry

61885

### An apsolut Implementation: SAP Ariba Solutions at Linde

In this session, you will learn about the design and implementation of a global template for integrating Ariba Network, major custom developments in the SAP ERP application, and the associated challenges. Philipp Hoffmann, head of procurement data, systems, and processes for EMEA at Linde, will report from the project leader's perspective.



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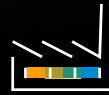
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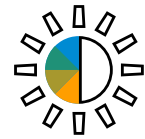
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SESSIONS FOR THE

## Energy and Natural Resources Industry

61914

### Achieve World-Class Supply Chain with SAP Ariba Solutions and Ariba Network

Shell is on track to have a world-class supply chain thanks to its partnership with SAP Ariba solutions. Hear how working together, Shell has implemented document automation and an intensive supplier enablement program to drive touchless end-to-end supply chain documents.



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