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Why Procurement Should Care When Suppliers Get Paid

Your ability to time payments is as valuable to your business as increasing sales. But do you have a payment terms strategy to support your financial goals? This session will explain the value of payment terms and the economic trends that impact them, and examine the payment term options available to corporates and suppliers.

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Aligning Procurement and Payables to Strengthen Your Supply Chain

Why should procurement care about days payable outstanding and cash flow? Because strategies for managing cash and working capital can impact your supply chain. In this session, learn how procurement leaders are collaborating with colleagues in finance and AP to better manage cash and working capital while supporting suppliers' cash flow needs.

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The New World of Accounts Payable: When Invoices Process Themselves

Electronic invoicing delivers more than just breakthroughs in processing efficiency. It transforms your AP department into a strategic resource and valuable asset to procurement, finance, and treasury. Hear how SAP Ariba customers are turning invoices from liabilities into assets, making valuable contributions to improved business performance.

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Enable All Suppliers for E-Commerce and Optimize Working Capital, Too

Struggling to move suppliers off paper? SAP Ariba Financial Supply Chain solutions can expedite the transition to an electronic process. This session will examine new ways to manage cash and working capital, including dynamic discounting, supply chain finance, electronic and card-based payments, and outsourced check printing and mailing.

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Electronic Payments that Help Your Suppliers Manage Cash Better

With the payment capability of SAP Ariba Payables, you can link payments to all related transaction documents and simplify reconciliation for your suppliers. Learn more about the value to suppliers of moving them off paper checks to electronic payments and the tools available for suppliers to help them manage their cash flow and working capital.

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Mitigate Fraud Risk in Accounts Payable with the Payment Capability of SAP Ariba Payables

Last year, Facebook and Google were victims of US$100 million in payment fraud. Are you next? Attend this session, and learn how the payment capability in SAP Ariba Payables can protect you from payment fraud through supplier data validation, OFAC screening, bank account verification, independent validation of change requests, and more.

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Future of Procurement

Hear about SAP's vision of how emerging technologies will impact the future of procurement and why it is so important to begin the digital transformation journey now.

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Hands-On Lab for SAP Ariba Supplier Lifecycle and Performance

Learn about the new architecture for the SAP Ariba Supplier Management solutions and how you can configure and design qualification business processes. We walk you through key processes supported by SAP Ariba Supplier Management to give you a better sense of what the solution has to offer.

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Maintaining Global Trust: Build Secure, Run Secure, Stay Secure

We are obsessed with providing secure, robust, and high-performing solutions while safeguarding user and customer data. We implement security best practices and technology to protect the confidentiality and integrity of user and customer data. Learn how we build, run, and keep solutions secure and how we apply this methodology to support GDPR.

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Make SAP Ariba Solutions a Natural Extension of Your ERP System

Capitalize on your ERP investment by integrating best-in-class cloud solutions such as SAP Ariba solutions. Hear how you can accelerate time to value by integrating SAP Ariba solutions to various ERP systems. Learn the importance of supporting various processes to/from your ERP system to maximize the value realization impact of your spend under management.

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Recent Innovations in Guided Buying

See the latest enhancements for the guided buying capability and hear the experience of users with this capability. Learn from customer adoption successes.

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Recent Innovations in Contract Management

Learn how current innovations in the SAP Ariba Contracts solution address key topics around integration, user experience enhancements, commodity price escalation, simple NDA contract management, and use cases for artificial intelligence and machine learning.

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Recent Innovations in SAP Ariba Supplier Lifecycle and Performance

Join our solution overview of SAP Ariba Supplier Lifecycle and Performance. We'll address core supplier information management, supplier lifecycle management, and concepts such as unified vendor master. We'll also cover migration from classic to new architecture and integration with your sourcing, contracts, and procure-to-pay processes.

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Recent Innovations in Supplier Risk

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SAP Ariba Road Map

Join this two-hour session to explore the road map for the complete portfolio of SAP Ariba solutions.

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Enhancing SAP Ariba Solutions with RPA for an Automated Procurement Journey

Automating procurement processes through robotic process automation (RPA) in conjunction with SAP Ariba solutions can unlock value across your supply chain. In this presentation, EY will provide tangible examples of how RPA can increase user adoption of SAP Ariba solutions and simplify change management by delivering an enhanced user experience.

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APIs for Smart Integration and Business Process Extensions

Come to this session to learn the rich set of APIs available for you to easily connect SAP Ariba cloud solutions with other systems to integrate and extend your business process value. This session will cover available APIs across strategic sourcing, contracts, operational procurement, and Ariba Network. Understand the SAP Ariba strategy for APIs.

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Benchmarking and Business Cases: Ensuring Measurable Success

Procurement transformation is best achieved through defined measurable targeted outcomes that can be used with stakeholders to drive alignment, resources, and overall progress. Customers who use the SAP Ariba benchmarking program and value realization resources to define or refresh their business case are able to accelerate progress.

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IBM's Cognitive Procurement Transformation Journey with SAP Ariba Solutions

IBM is transforming its procurement with SAP Ariba solutions to address the internal procurement challenges it faces from working with large global operations. The company is creating a unique operating model to serve both internal and external customers, and it is focused on digitalization, driving insights, and amplifying procurement talent.

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Continuous Innovation in the Cloud: Enhance Value, Adoption, and Success

SAP Ariba solutions offer new innovations and features in rapid succession with the new monthly release model. Are you finding it difficult to stay on top of everything? This session provides insights into the information distribution process and links you to key data that can enable your team to stay in the loop on SAP Ariba innovations.

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Extending Your Cloud-Based SAP Ariba Solutions

Explore vehicles for extending your SAP Ariba solution. Use flex fields for simple content extensions. Employ SAP Ariba APIs including Partner Flow Extension, Requisition Approval, RFx Publish to External Marketplace, Tax, and SOAP Web Service. Utilize the cloud migration gateway for SAP Ariba solutions, along with the SAP Cloud Platform Integration service.

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Mass Supplier Enablement with the Light Account Capability of Ariba Network

In this session, SAP Ariba customers describe their approach and success using the light account capability of Ariba Network as their standard enablement process.

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Spot Buy: The Future of Marketplace Buying for Business Is Now

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Twelve Keys to Success

Successful digital transformation programs are often less about the technology and more about the change management around the program. Come hear what an SAP Ariba customer believes to be the essential key ingredients in a successful journey.

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Transform SAP SRM to SAP S/4HANA for Central Procurement

Are you running your central procurement through the SAP Supplier Relationship Management (SAP SRM) application, with multiple connected back-end environments? Learn in this session how SAP has built the SAP S/4HANA solution for central procurement to support these processes.

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Deutsche Bahn's Transformation Journey from SAP SRM to SAP Ariba Solutions

Deutsche Bahn will outline its approach to digital procurement and enabling a better collaboration without boundaries. Learn how it chose to migrate from the SAP Supplier Relationship Management (SAP SRM) application to the SAP Ariba Cloud Integration Gateway solution, and very quickly realized time to value with efficient and agile processes.

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Rethink Business Processes with SAP Ariba Solutions and SAP Cloud Platform

SAP Ariba solutions customers are using SAP Cloud Platform to complement supply chain functionality, such as cockpits and document sharing, and integrating SAP Ariba solutions with other systems in their landscapes. New innovations in analytics, machine learning, and artificial intelligence are helping our customers innovate.

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Disrupting Procurement – Speed Dating with New Technologies

This think-tank event focuses on leading industry and SAP Ariba solution innovations. Expert TED-style talks are followed by "speed-dating" demos on key innovations, such as blockchain, artificial intelligence, the SAP Leonardo digital innovation system, and so on.

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Hands-On Lab for the Cloud Integration Gateway Capability

Take this opportunity to see how the self-service cloud integration gateway capability allows you to integrate with Ariba Network. This session will be of interest to suppliers that want to take the next step in their integration journey or to enhance their existing cloud integration gateway implementation.

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Coming Soon: New UX for SAP Ariba Sourcing and SAP Ariba Contracts

Take a deeper look at the planned new user experience (UX) for SAP Ariba Sourcing and SAP Ariba Contracts. Understand how artificial intelligence and machine learning technologies will enhance effectiveness and efficiency of your sourcing and contracts team.

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Explore the Future of Intelligent Procurement: Getting to Smarter Decisions

Our panel of experts examines how intelligent procurement integrates emerging technologies such as machine learning, cognitive analytics, and artificial intelligence. Bring a new level of intelligence across the source-to-pay cycle. Innovate, collaborate, and transact business faster. Automate tasks and achieve desired business outcomes.

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Impact-Driven Supply Risk Management – A Fresh New Look

Hear how to simplify supply risk management while driving business and social impact throughout your source-to-settle process. Industry experts share their experiences using the SAP Ariba Supplier Risk solution to enable focused risk due diligence, detect early warning signals, and proactively monitor and address risks for each supplier engagement.

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Innovation Overview for Procurement Desk

Procurement Desk can be leveraged by centralized procurement organizations (centers of excellence) or decentralized procurement organizations, and will target operational sourcing, operational procurement, and AP process areas. Procurement Desk will offer enhanced queue management, workload balancing, SLA tracking, and KPI monitoring.

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Recent Innovations in Spend Analysis and Sourcing

Learn about the recent and upcoming innovations in the SAP Ariba Spend Analysis and SAP Ariba Sourcing solutions. See how innovations released in the last 12 months can increase your spend analysis and sourcing effectiveness and how you can enable them today.

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IBM: Building Cognitive Garage, AI Strategy, Analytics, and Co-Innovation

Discover how the IBM Cloud Garage Method for cognitive and analytics drives business value. Learn about co-innovation with IBM on cognitive procurement use cases, developing open-network APIs, and elevation to SAP Ariba solutions. Uncover the IBM design thinking approach and how to leverage a unique library of reusable assets.

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Finding the Right Supplier Performance and Lifecycle Management Solution

Chat with customers and thought leaders about how to pick the right supplier management solution. The panel will share business challenges, best practices, what led them to choose the SAP Ariba Supplier Lifecycle and Performance solution, and how they envision the solution will change their business and organization.

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Modernize Procurement and Take Control of Your Spend

Hear how businesses are migrating to cloud technology to manage procurement. Listen to how these companies are utilizing SAP Ariba Procurement solutions to manage spend, gain control in the face of changing market conditions and business strategies, and deliver savings to their organization.

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Smarter Decisions, Faster with Intelligent Sourcing

SAP is exploring how to intelligently monitor commodty-relevant trends from online news and other media. These insights will help sourcing managers identify pricing trends by category and develop optimized pricing strategies. Learn more about our intelligent sourcing solution that can uncover insights, automate tasks, and drive efficiencies.

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Spot Buy: The Future of Marketplace Buying for Business Is Now

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The Intelligent Future of Contracts Is Now

Imagine a scenario where your procurement systems can assist you in creating a comprehensive contract, based on your commodity or region. Join us to gain a deeper understanding of how bringing intelligence into your SAP Ariba Contracts solution will strengthen compliance and ensure that you capture negotiated savings.

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Twelve Keys to Success

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SAP Runs SAP: Transitioning SRM to the Guided Buying Capability

This session will cover the details of the strategy and project execution at SAP to transform the internal supplier relationship management environment to the guided buying capability in the SAP Ariba Buying solution.

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Boehringer Ingelheim's SRM Transformation Journey to SAP Ariba Solutions

Boehringer Ingelheim will maximize business value by transforming with SAP S/4HANA and SAP Ariba solutions. Its transformation from its existing supplier relationship management solution has helped the company achieve global process automation and significantly limit the number of paper invoices.

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Hear how to simplify supply risk management while driving business and social impact throughout your source-to-settle process. Industry experts share their experiences using the SAP Ariba Supplier Risk solution to enable focused risk due diligence, detect early warning signals, and proactively monitor and address risks for each supplier engagement.

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Direct Spend Supplier Collaboration: Richemont's Harmonized Supply Chain

Join this session to see the supply chain collaboration vision of Richemont, owner of global luxury brands such as Cartier and Montblanc. Discover how to collaborate with suppliers and contract manufacturers on subcontracting and product quality to improve visibility and harmonize business units to integrate to large and small suppliers alike.

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Digital Transformation at Scale: BASF's Direct, Indirect, and Packaging Spend

The most effective procurement transformations address multiple spend types. Join this session to learn how the world's largest chemical producer is using SAP Ariba solutions to consolidate production and nonproduction spend onto one strategic platform for source-to-contract and supplier management processes, onboarding more than 25,000 suppliers.

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New Ways To Source Direct Spend: thyssenkrupp's Procurement Transformation

Learn new techniques for sourcing direct materials and services in this presentation from a leading diversified discrete manufacturer. Learn to deploy auction strategies and hear about end-to-end sourcing, supplier management, and product sourcing.

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Evolve Direct Procurement with SAP and SAP Ariba Solutions

Enable greater supply chain visibility, real-time collaboration, and advanced digital sourcing capabilities to move faster, operate more efficiently, and transform direct procurement. Join Deloitte to learn how you can increase speed to value with an integrated approach using SAP Ariba solutions, SAP S/4HANA, and the SAP Integrated Business Planning solution.

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Supply Chain Collaboration for Integration and Visibility at Aker Solutions

As manufacturers become more reliant on their direct spend suppliers, supply chain processes become more iterative and collaborative. Learn how a manufacturer of custom equipment for the energy industry is onboarding and collaborating with its direct suppliers to gain process efficiency and greater visibility into supply.

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Innovations Demo for Quality Collaboration

Join this deep-dive demo session of the quality add-on for the SAP Ariba Supply Chain Collaboration for Buyers solution, and how it pertains to organizations in manufacturing industries.

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Innovations Demo for SAP Ariba Supplier Risk

Join this demo session of the newest capabilities that have been added to the SAP Ariba Supplier Risk solution, which are available for you to use today.

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Reimagine Strategic Sourcing in Retail

This exclusive workshop will be a fast-paced and interactive session with lots of hands-on exercises. Join peers to discuss challenges in the retail industry and co-innovate potential solutions using best-in-class technologies (current or future). Bring an open mind and be ready to share, collaborate, and ideate.

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Recent Innovations in Direct Sourcing

Take a look into insights and key innovations for tapping into product costing collaboration with suppliers during the product design phase by leveraging the bill of materials. Explore the competitive advantages of clean-sheet management. Understand new capabilities relating to complex pricing conditions to accommodate volume and time scales.

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Innovations Demo for SAP Ariba Supplier Lifecycle and Performance

Join this demo session of the newest capabilities that have been added to the SAP Ariba Supplier Lifecycle and Performance solution. Come see the latest capabilities available for your use today.

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Innovations Demo for SAP Ariba Supplier Risk

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Best Practices in Catalog Integration and Data Governance

Data governance is a key challenge for both buyers and suppliers when it comes to electronic procurement and supply chain processes. Come hear from our customer experts about the importance of data governance and best practices in integration on Ariba Network.

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Customer Deep Dive: Supplier Innovations

Join us for an in-depth review of innovations coming for suppliers, including catalogs and APIs, as well as artificial intelligence and machine learning capabilities.

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Innovation Demo for the Supplier Portal

Join us for an in-depth review of innovations coming for suppliers. This session will cover an overview of supplier solutions, catalogs and APIs.

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Buyers and Suppliers Debate Disruption, Consumerization, and Other Trends

Join this fireside chat featuring three customers sharing their perspectives as buyers/suppliers on Ariba Network. The moderated panel explores each customers journey of business transformation with Ariba Network and discusses the potential of business networks.

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Supplier Value and Buyer Expectations for Supplier Enablement

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