SAP

SAP Business Unleashed Innovation Day

When you connect everything,
you can achieve anything.

Agenda

Topics highlighted today:

- Introduction

- SAP Business Suite

- Business Data Cloud

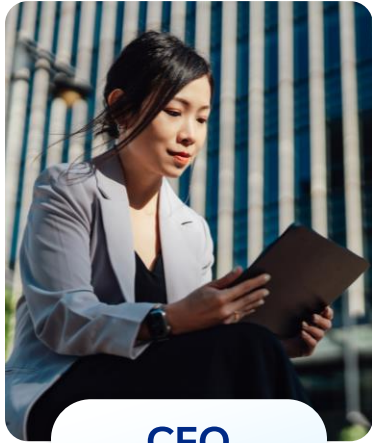- RISE with SAP

Who Am I?

📇 *Kevin Richardson*

📍 Chief Architect – Global S/4HANA CoE

✉️ *k.richardson@sap.com*

Understanding the unprecedented challenges your business faces

Each challenge is unique, yet they all demand more intelligent and connected technology solutions to succeed

CFO

Steering transformation by balancing growth and profitability

CPO

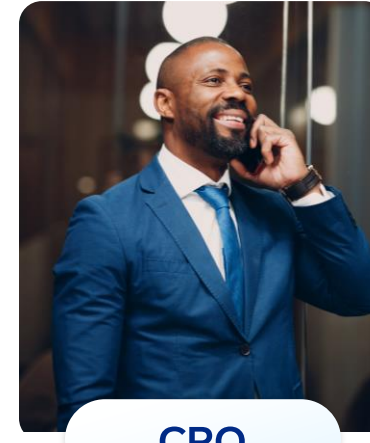Optimizing cost, quality, availability and sustainability

COO

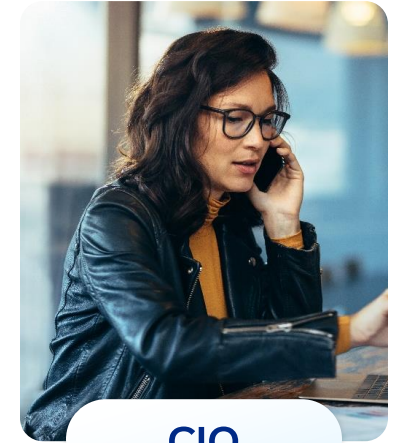Running resilient global supply chains amidst constant disruptions

CHRO

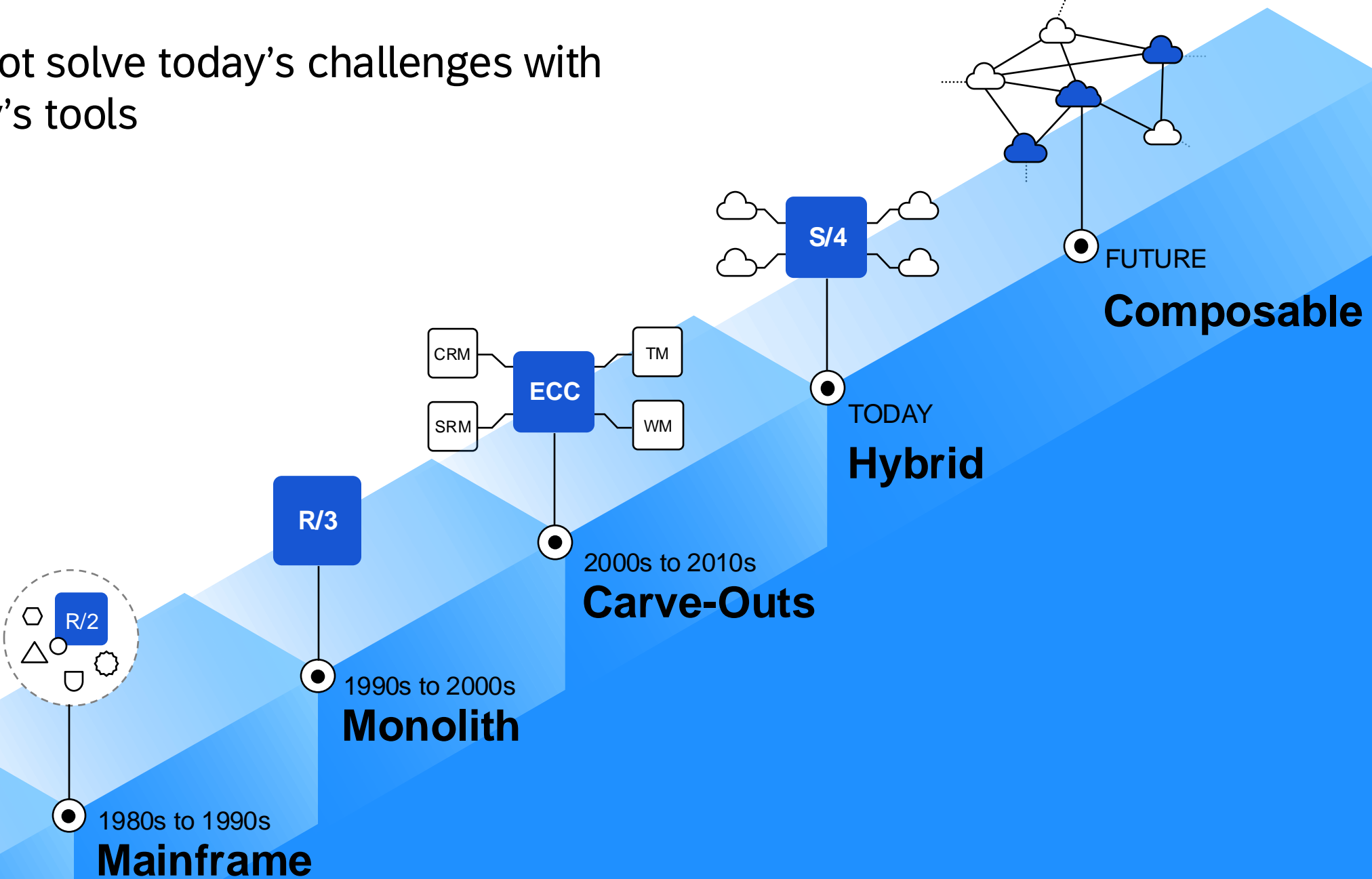Retaining and engaging talent as skills requirements evolve
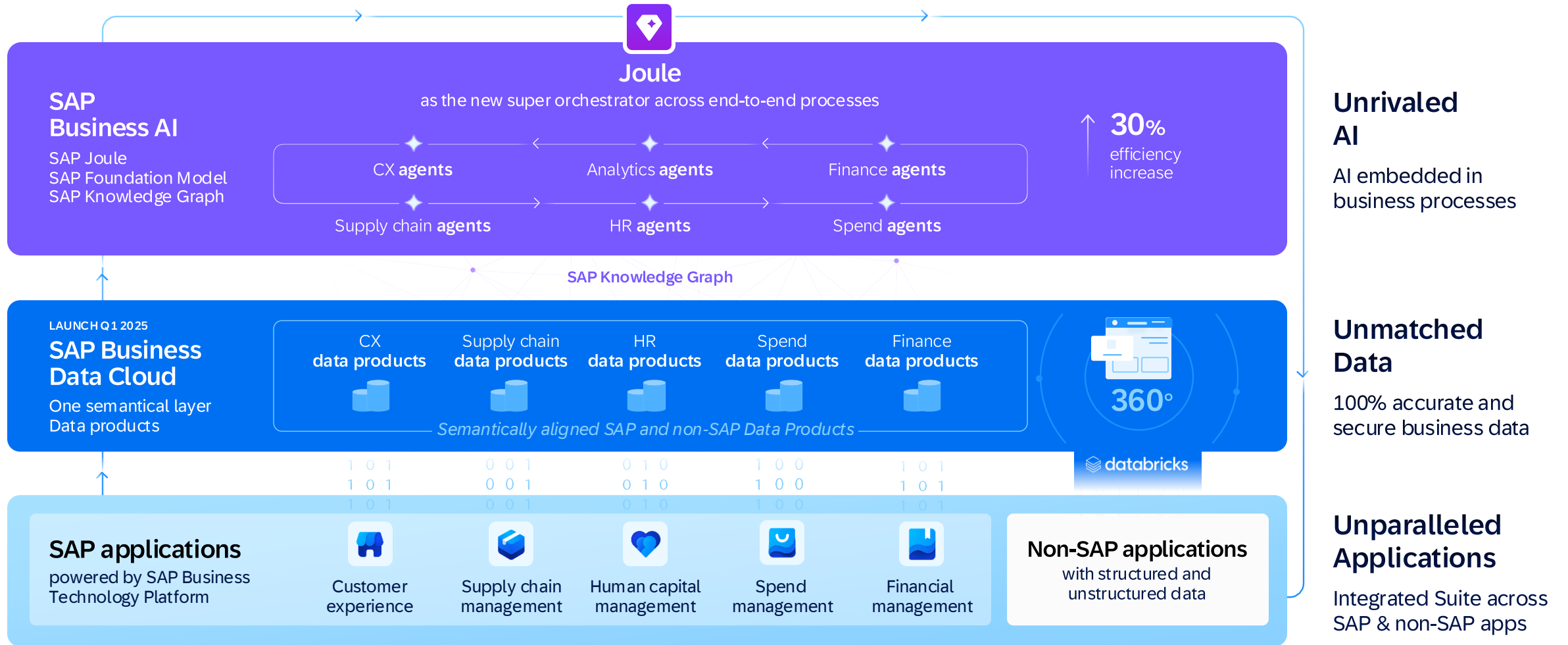
CRO

Meeting rising customer expectations

CIO

Delivering modernization and AI-powered innovation at the same time

You cannot solve today's challenges with yesterday's tools

Composable
FUTURE

S/4
Hybrid
TODAY

CRM — ECC — TM
SRM — ECC — WM
2000s to 2010s
Carve-Outs

R/3
1990s to 2000s
Monolith
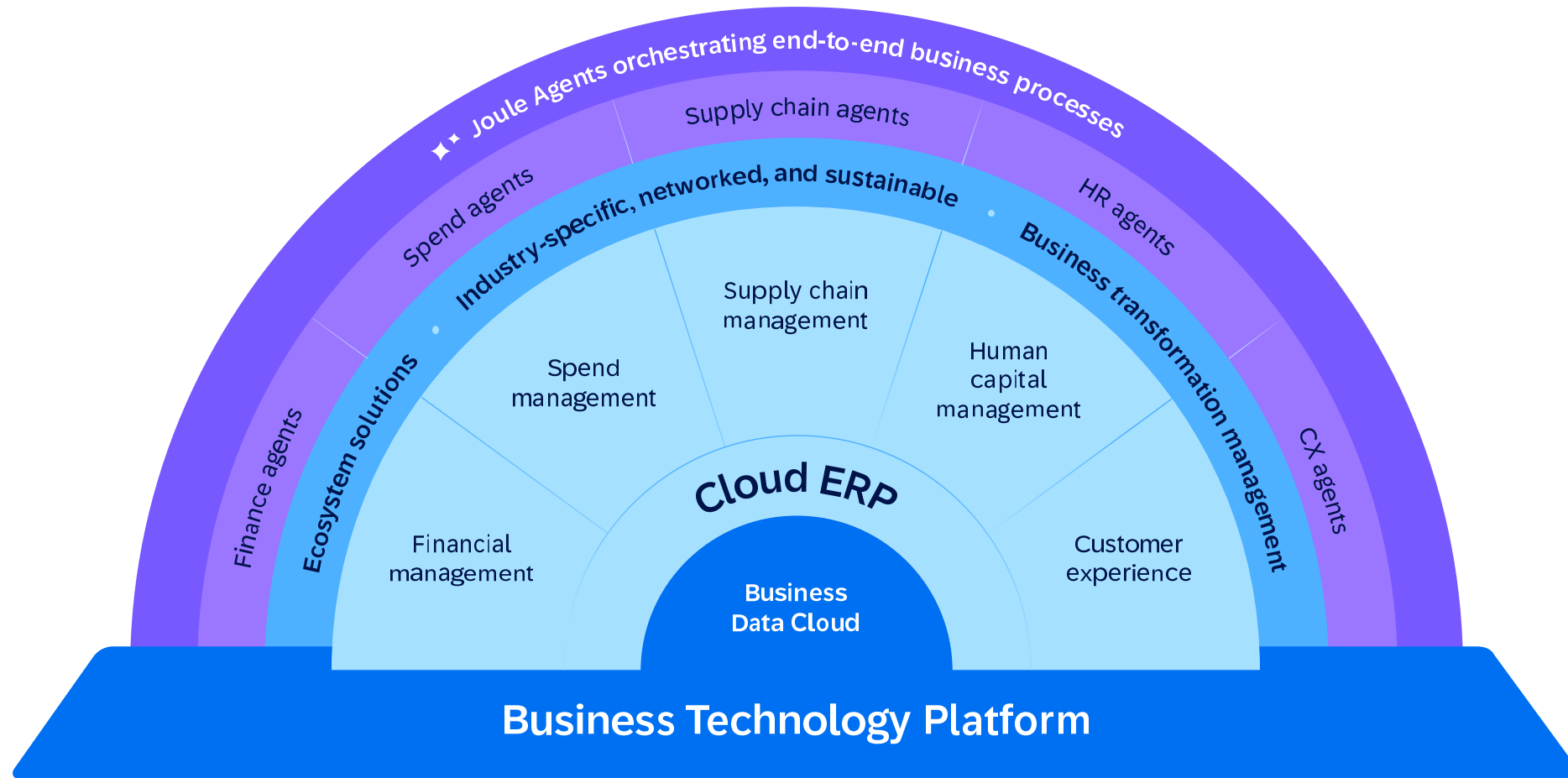
R/2
1980s to 1990s
Mainframe

Realizing our vision by bringing together applications, data, and AI

SAP brings all components together to lead the way into the next era of enterprise management

SAP Business AI

SAP Joule
SAP Foundation Model
SAP Knowledge Graph

Joule
as the new super orchestrator across end-to-end processes

CX **agents**   Analytics **agents**   Finance **agents**

Supply chain **agents**   HR **agents**   Spend **agents**

30% efficiency increase

SAP Knowledge Graph

Unrivaled AI

AI embedded in business processes

LAUNCH Q1 2025

SAP Business Data Cloud

One semantical layer
Data products

CX data products	Supply chain data products	HR data products	Spend data products	Finance data products

Semantically aligned SAP and non-SAP Data Products

360°

databricks

Unmatched Data

100% accurate and secure business data

SAP applications

powered by SAP Business Technology Platform

Customer experience | Supply chain management | Human capital management | Spend management | Financial management

Non-SAP applications
with structured and unstructured data

Unparalleled Applications

Integrated Suite across SAP & non-SAP apps

SAP Business Suite
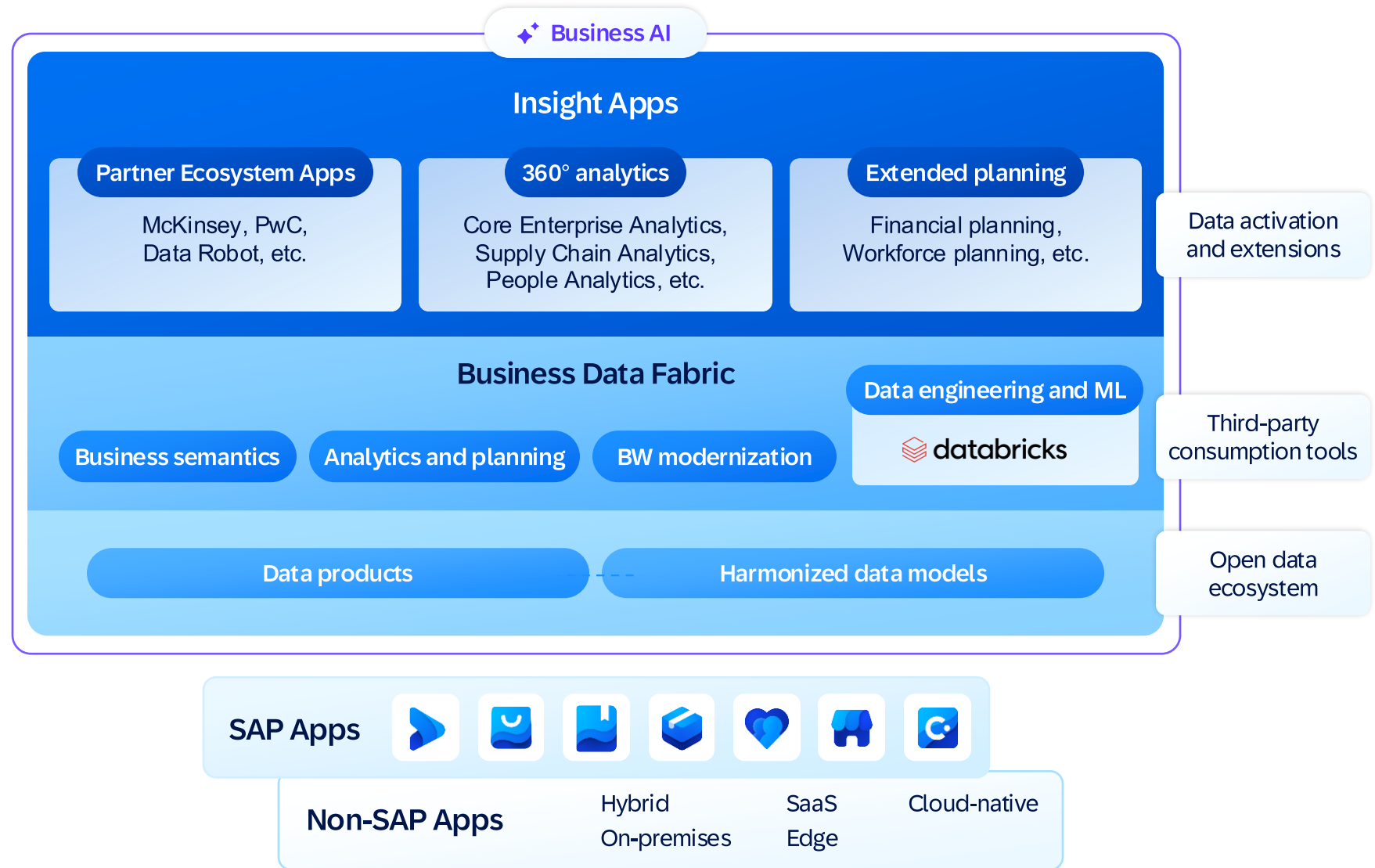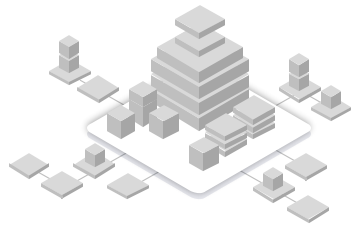
The future of enterprise management

Announcing

SAP Business Data Cloud
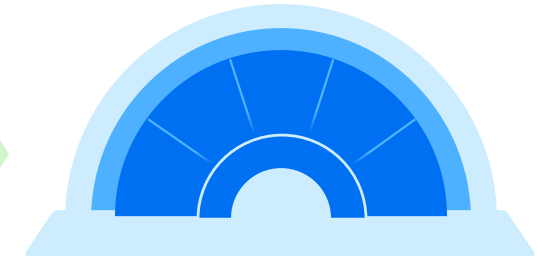
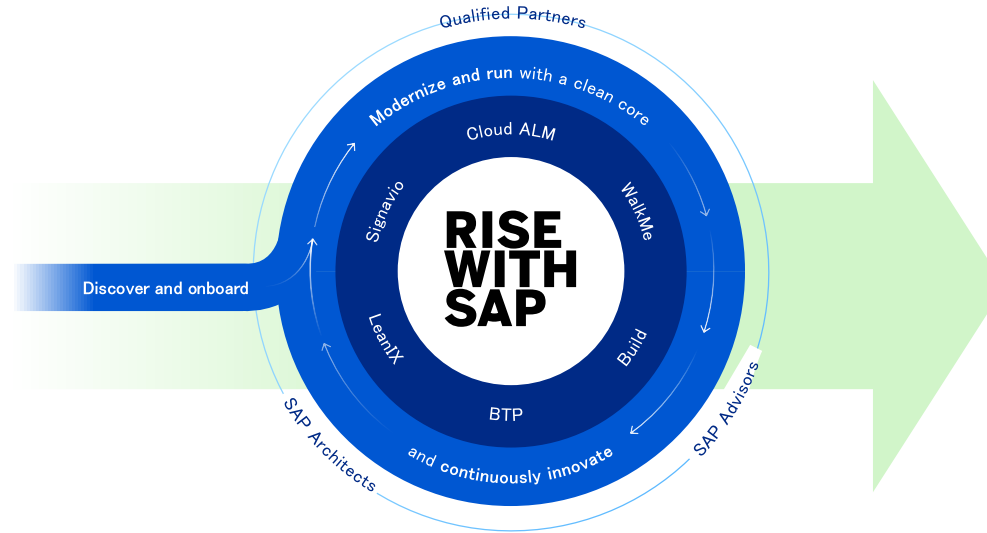## A fully managed SaaS Solution for Data & Analytics

Delivering the Best TCO with a Clear Path Forward for all SAP Customers

Business AI

Insight Apps

Partner Ecosystem Apps

McKinsey, PwC,
Data Robot, etc.

360° analytics

Core Enterprise Analytics,
Supply Chain Analytics,
People Analytics, etc.

Extended planning

Financial planning,
Workforce planning, etc.

Data activation
and extensions

Business Data Fabric

Data engineering and ML

databricks

Business semantics

Analytics and planning

BW modernization

Third-party
consumption tools

Data products

Harmonized data models

Open data
ecosystem

SAP Apps

Non-SAP Apps

Hybrid
On-premises

SaaS
Edge

Cloud-native

RISE with SAP

Monolithic
Existing landscape

SAP Cloud ERP

Customer Challenges

Expected Outcomes

Customer Challenges		Expected Outcomes
• Unclear benefits; high cost and project failure rates[1] • For 66% aligning business, project and IT teams is the greatest challenge[2]	**Business**	• Clear benefits, e.g. Up to 25% more effective decision-making[2] • Up to 20% faster time-to-market[2]
• Non-standard processes, high variability • Valuable company data not utilized	**Process & Data**	• 80% processes standardized[1] • Data utilized for process improvements
• Lack of skills & experience[1] and high efforts for testing, training & change mgmt. • 44 days wasted per employee due to incorrectly & not fully utilized technology[3]	**People**	• Up to 40% reduction in testing Efforts[4] • Guidance through Methodology, Partners & SAP
• 68% with complex landscapes & modified applications[2] • Low upgrade frequency, and innovation adoption	**Applications**	• Transparent & streamlined Enterprise Architecture • Adopt latest release & continuous innovations

[1] See BCG 2024
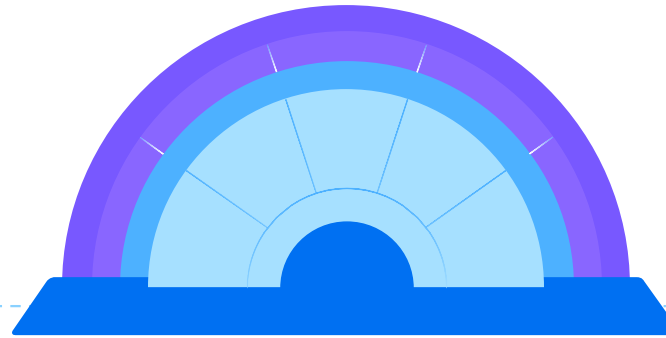[3] According to WalkMe report The State of Digital Adoption 2024

[2] According to LeanIX Report S/4HANA Survey (2022)
[4] Test effort reduction estimate based on Tricentis exprience

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Unlocking the SAP Business Suite full potential with RISE and GROW

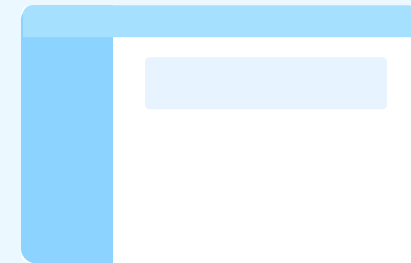Two journeys, one destination. SAP Business Suite

RISE WITH SAP

Existing SAP ERP Customer

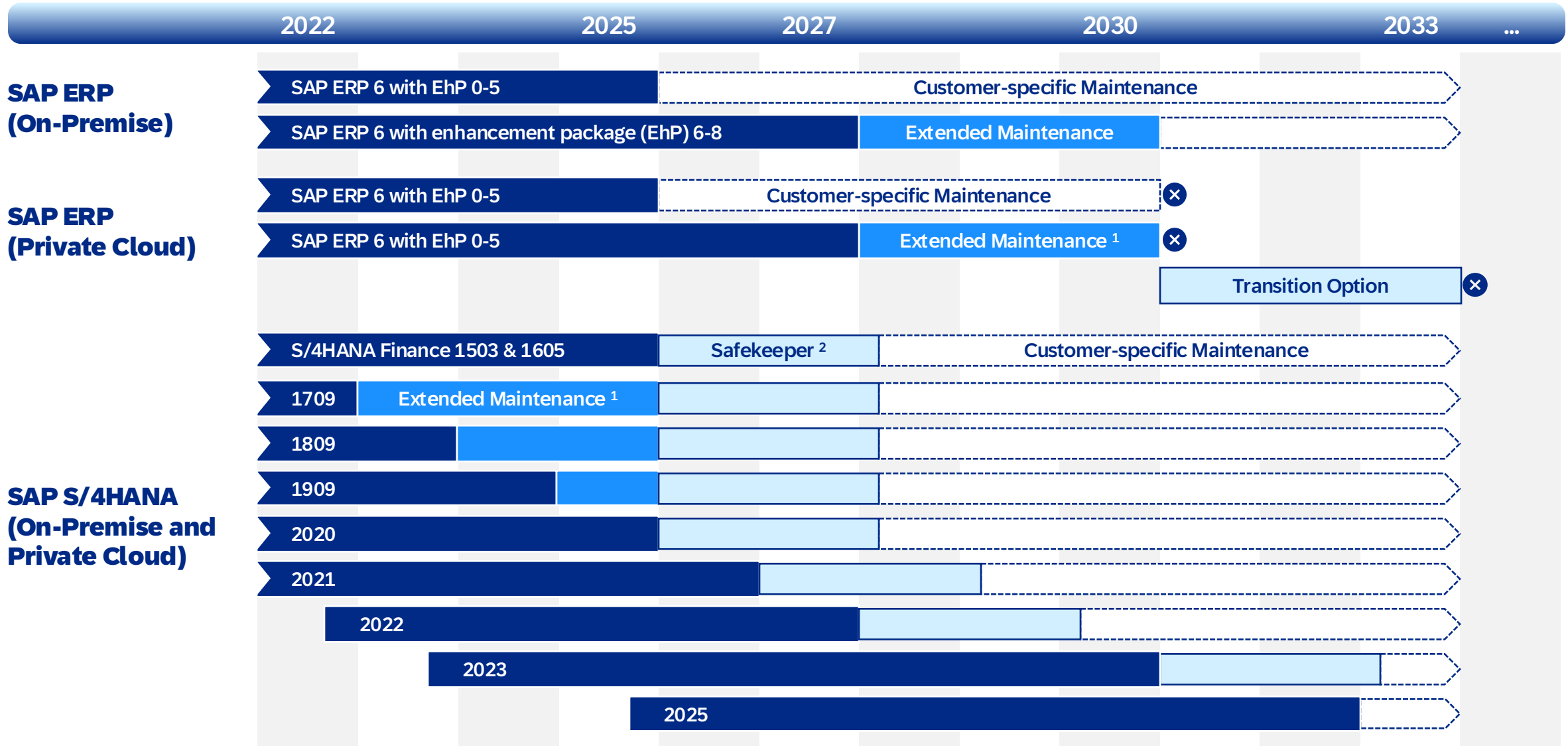Modernize legacy system with SAP Business Suite

GROW WITH SAP

New SAP ERP Customer

Start fresh with SAP Business Suite

Maintenance Timelines

	2022	2025	2027	2030	2033	...

SAP ERP (On-Premise)
- SAP ERP 6 with EhP 0-5 | Customer-specific Maintenance
- SAP ERP 6 with enhancement package (EhP) 6-8 | Extended Maintenance

SAP ERP (Private Cloud)
- SAP ERP 6 with EhP 0-5 | Customer-specific Maintenance ✕
- SAP ERP 6 with EhP 0-5 | Extended Maintenance [1] ✕
- Transition Option ✕

SAP S/4HANA (On-Premise and Private Cloud)
- S/4HANA Finance 1503 & 1605 | Safekeeper [2] | Customer-specific Maintenance
- 1709 | Extended Maintenance [1]
- 1809
- 1909
- 2020
- 2021
- 2022
- 2023
- 2025

Public

[1] Included with cloud subscriptions
[2] RISE only

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RISE Migration and Modernization Program

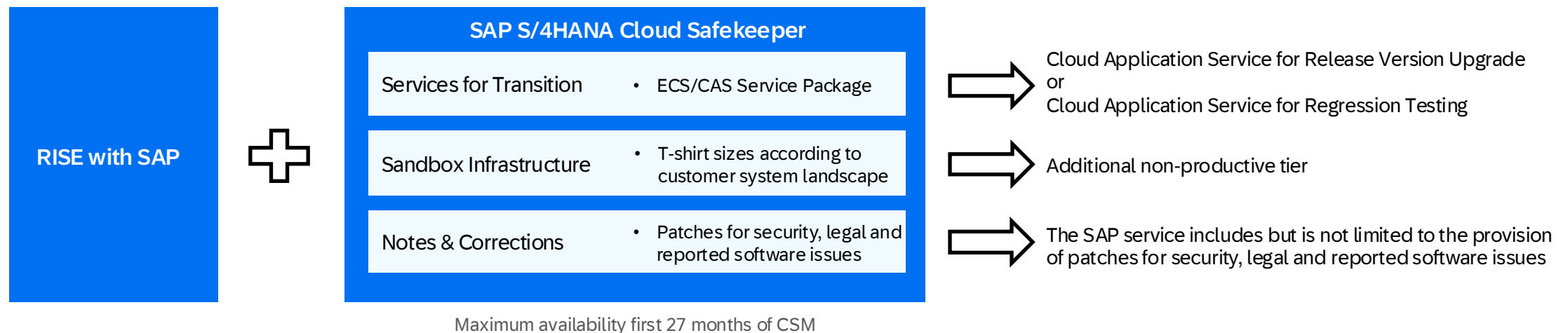## Methodology – SAP S/4HANA Cloud Safekeeper

Value proposition

- Designed for RISE customers that were not able to upgrade their SAP S/4HANA Cloud systems in time due to unforeseen internal and external challenges
- SAP will provide governance and support to actively help customers upgrade, and mitigate limitations of customer specific maintenance (CSM) for this period
- Timed to support SAP S/4HANA releases falling into CSM by the end of 2025
- Help customers transition to a cloud operating model to reduce technical debt, adopt a clean core strategy, and streamline their business processes
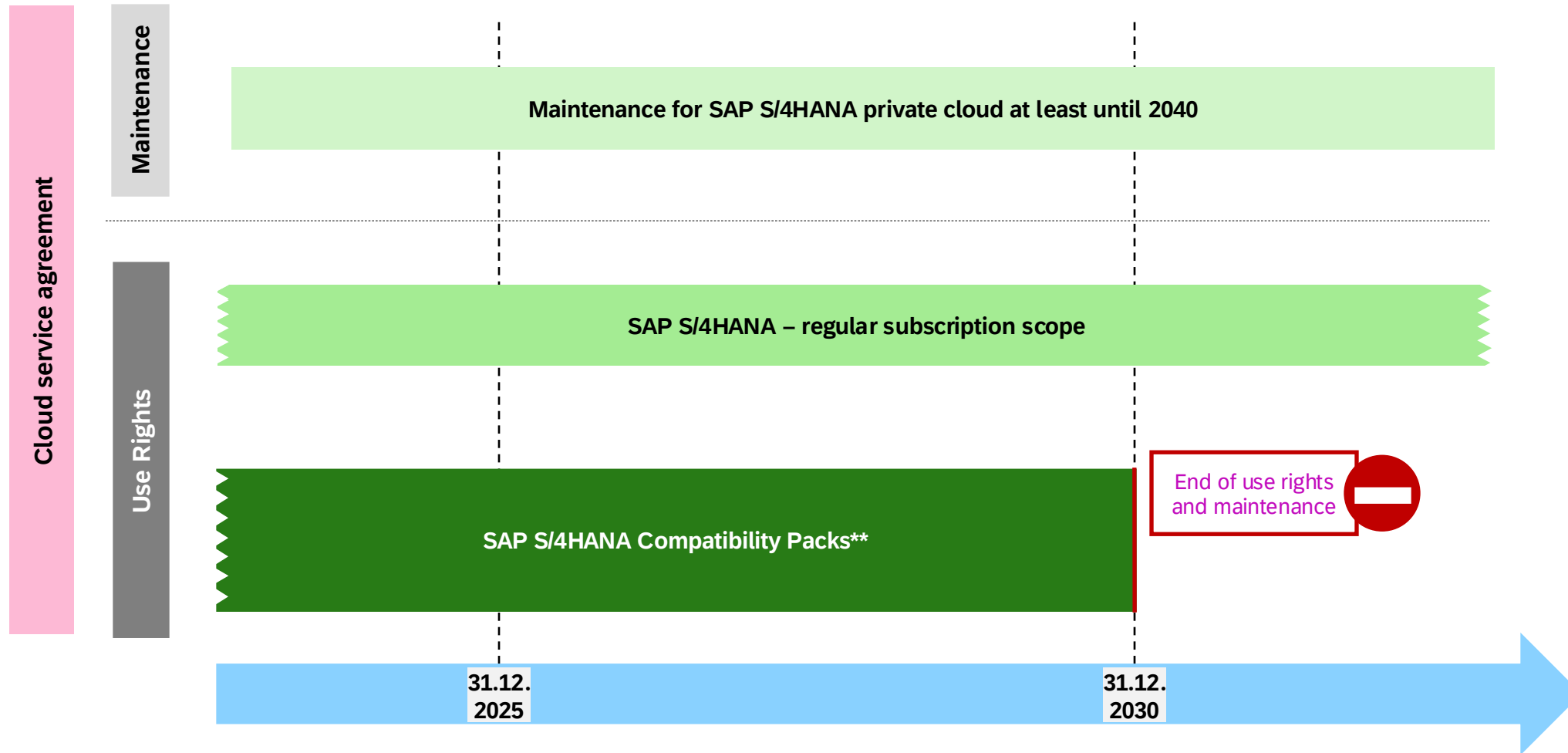
What is it?

It is a paid service offering for customers with an active RISE with SAP S/4HANA agreement, it delivers infrastructure update, upgrade or greenfield implementation services and ensures business continuity by mitigating limitations of the customer specific maintenance (CSM).

What is included?

RISE with SAP	+	SAP S/4HANA Cloud Safekeeper	
		Services for Transition	• ECS/CAS Service Package
		Sandbox Infrastructure	• T-shirt sizes according to customer system landscape
		Notes & Corrections	• Patches for security, legal and reported software issues

➡ Cloud Application Service for Release Version Upgrade
or
Cloud Application Service for Regression Testing

➡ Additional non-productive tier

➡ The SAP service includes but is not limited to the provision of patches for security, legal and reported software issues

Maximum availability first 27 months of CSM

SAP maintenance commitment and usage rights* – Timeline SAP S/4HANA – "RISE customers"

Cloud service agreement

Maintenance

Maintenance for SAP S/4HANA private cloud at least until 2040

Use Rights

SAP S/4HANA – regular subscription scope

SAP S/4HANA Compatibility Packs**

End of use rights and maintenance

31.12. 2025

31.12. 2030

* according to SAP's Release&Maintenance Strategy and the Product Availability Matrix

** as defined in note 2269324 - Compatibility Scope Matrix for SAP S/4HANA - SAP for Me

SAP Customer Evolution Kit for SAP S/4HANA

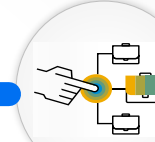## Delivery Framework – Delivered in just 5 days!

Experience **SAP S/4HANA Simulation**

Explore **SAP S/4HANA + SAP BTP & AI** innovations

Optimize with **SAP Signavio Process Insights**

Discover the **value of SAP S/4HANA**

Sketch your **future architecture**

Prepare the move with **SAP Readiness Check**

Evaluate **transition strategy** scenarios

Closing Session and Handover

Prepare for the Engagement

- Attend the preparation and information call
- Complete the onboarding steps
- Get your Welcome Package

Summary and Actions

- Receive an initial transformation plan
- Identify to-be architecture design
- Discover available tools and services
- Get actionable next steps

Excited about the SAP Customer Evolution Kit? **Register here**

Thank you.

Contact information: