



# SAP Business Unleashed

Achieve seamless business  
planning through real-time,  
data driven insights

# Meet your speaker



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SAP Planning Practice Lead



# Bluetree Overview



Preferred implementation partner



Large team of SAP EPM & Analytics Specialists



Servicing Australia, New Zealand and Asia



Working across numerous industries

Building long-term alliances with our clients



Award winning company



Innovation through processes and services



Large number of certified consultants

300+

Extended Planning & Analytics projects delivered by our team

100+  
SAP Analytics  
200+  
SAP Planning

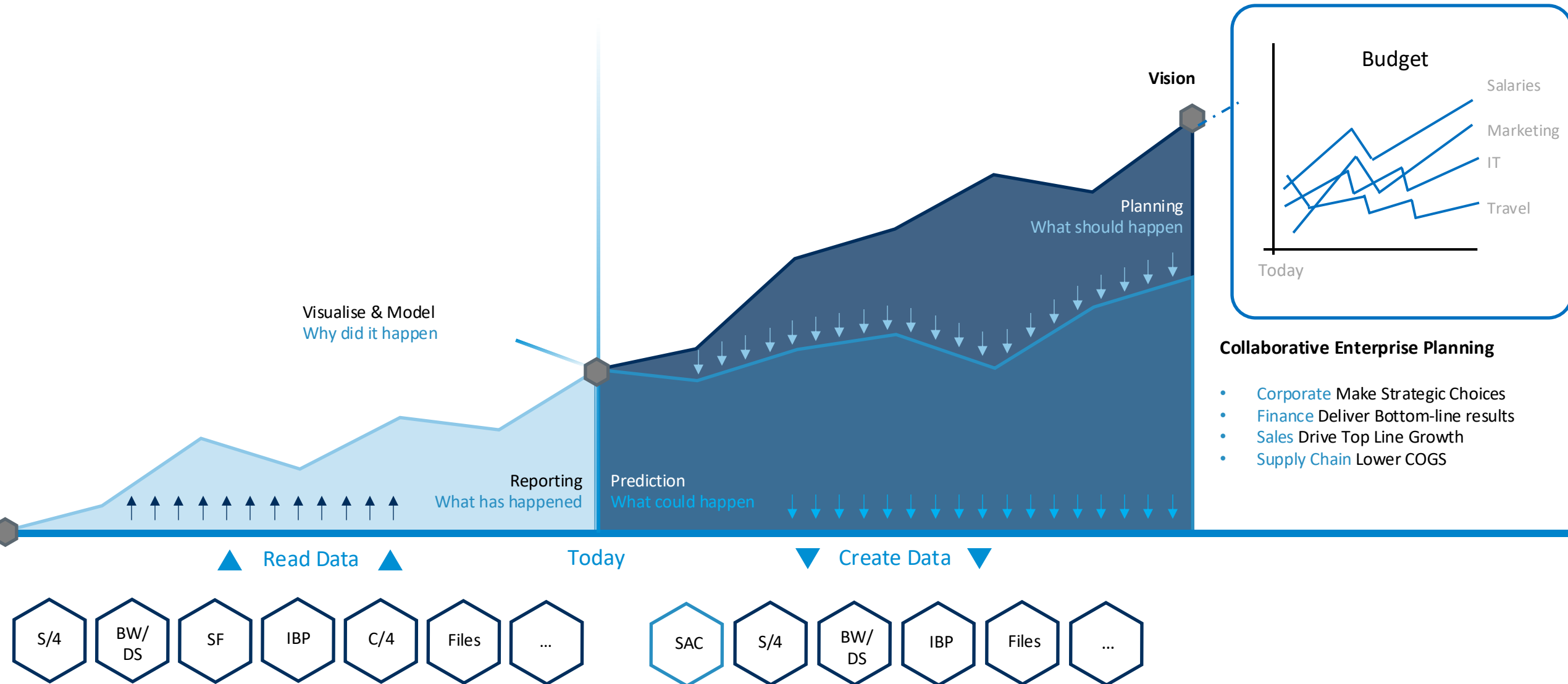
A woman with long dark hair and glasses, wearing a white t-shirt and jeans, stands in the center of a meeting room. She is pointing her right hand towards a whiteboard covered with numerous yellow and pink sticky notes. Several people are seated around a white table in the foreground, looking towards the whiteboard. The room has large windows on the left, letting in natural light. The overall atmosphere is professional and collaborative.

# Seamless business planning through data driven insights

Focusing on the latest SAP technologies and  
increased time to value through accelerators.

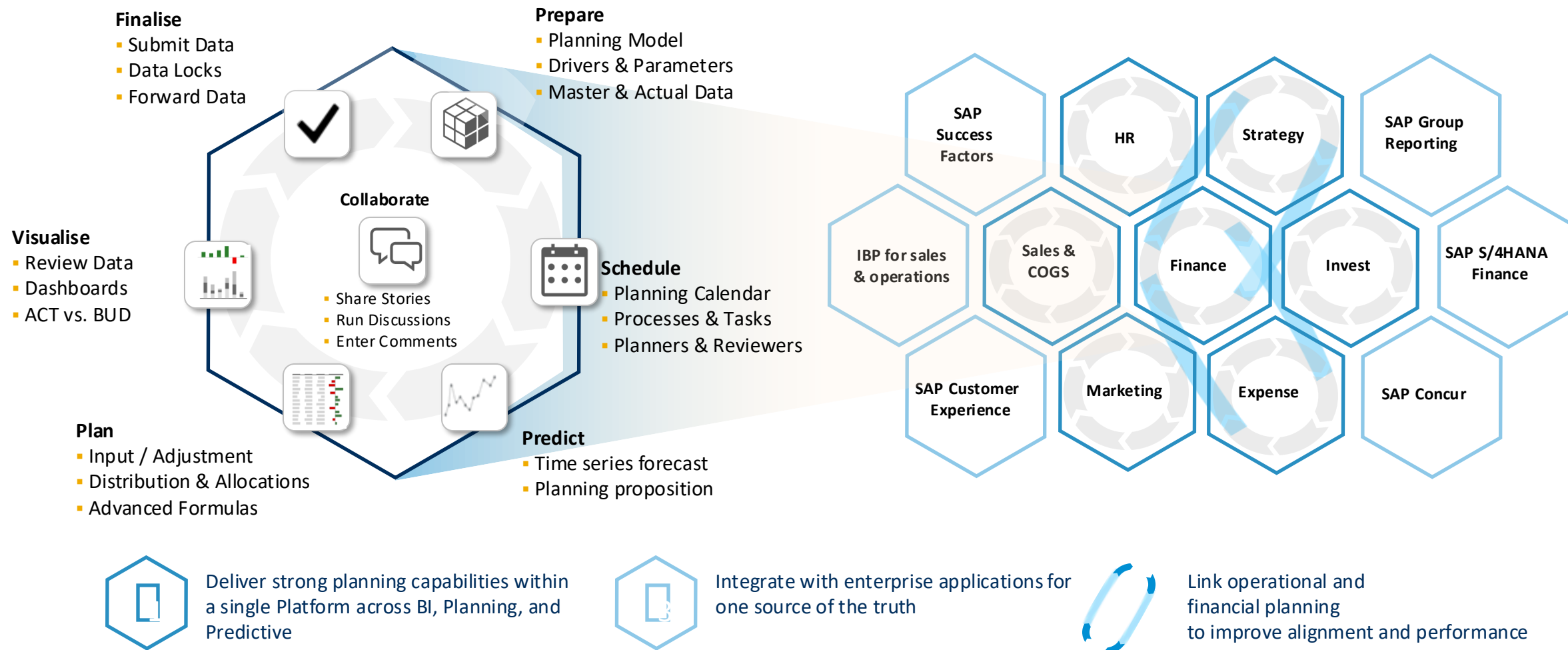
# Extended Planning and Analysis

Connecting domains with data



# Extended Planning and Analysis

Enabling with SAP Analytics Cloud



# Extended Planning and Analysis

Enabling with pre-packaged solutions



## Benefits of pre-packed solutions



### Accelerated Implementation

Pre-built templates, reports, and dashboards based on standard process flows reduce the time required to design and deploy solutions.



### Cost Efficiency

Save on development costs and resources that would otherwise be spent on creating custom solutions from scratch.



### Integration with SAP Ecosystem

Seamlessly integrated with other SAP solutions, enabling smooth data flow across different SAP modules.



### Customisation Flexibility

Still have the flexibility to customise and adapt the templates and reports to meet specific business requirements.

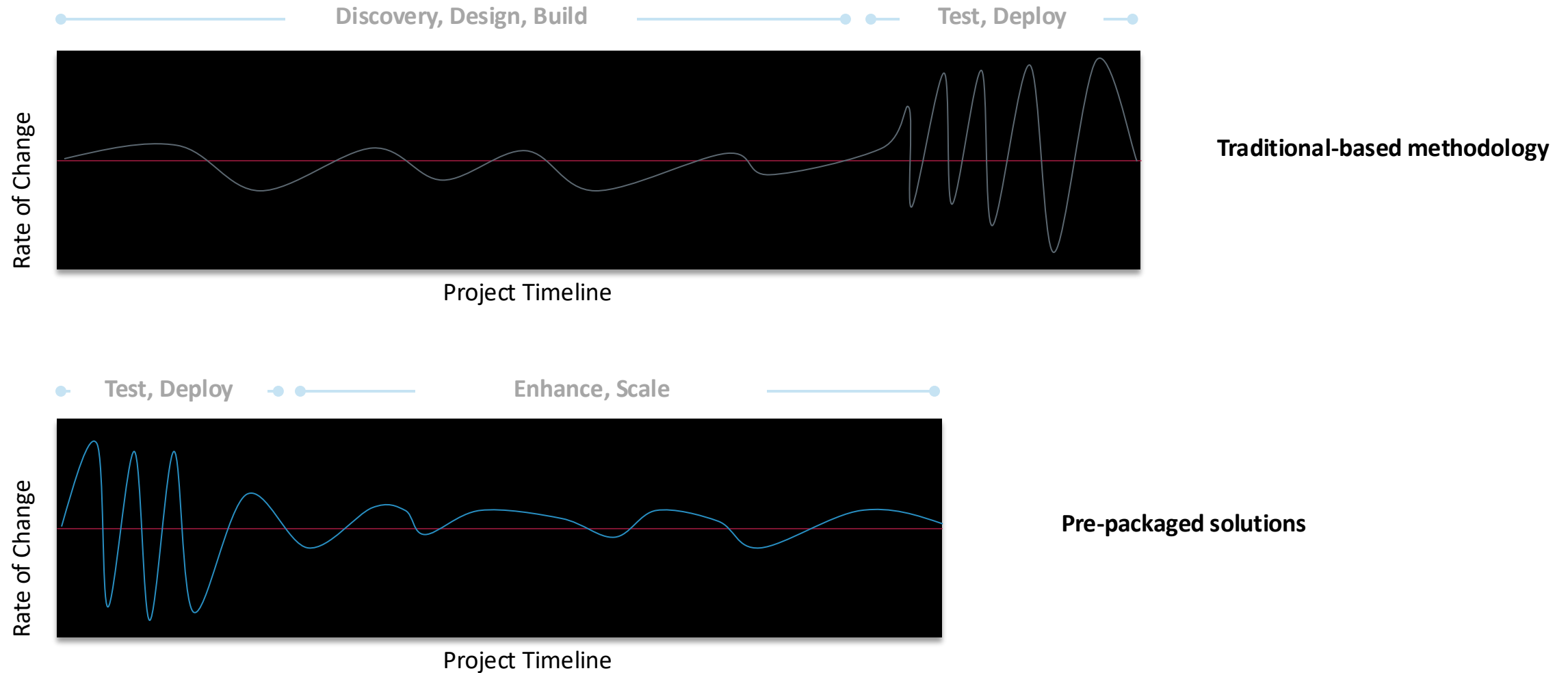


### Faster Time to Value

Quickly derive insights and make informed decisions, accelerating the time to value from IT investments.

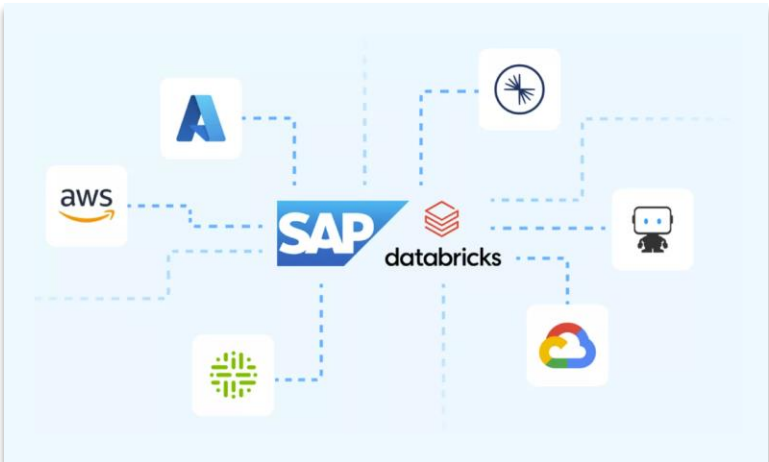
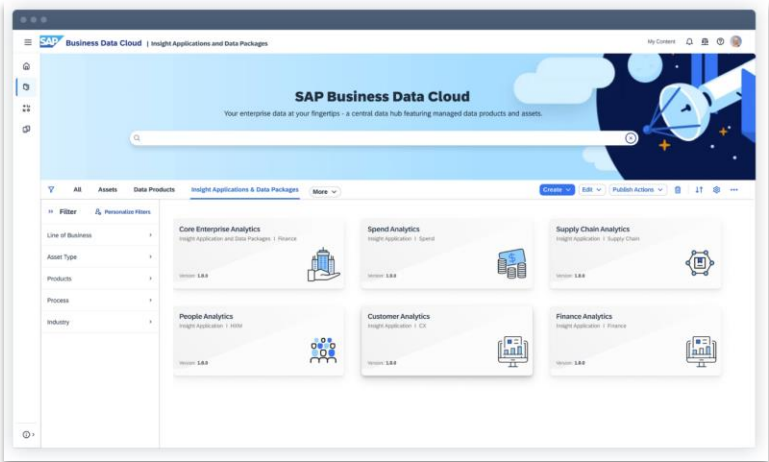
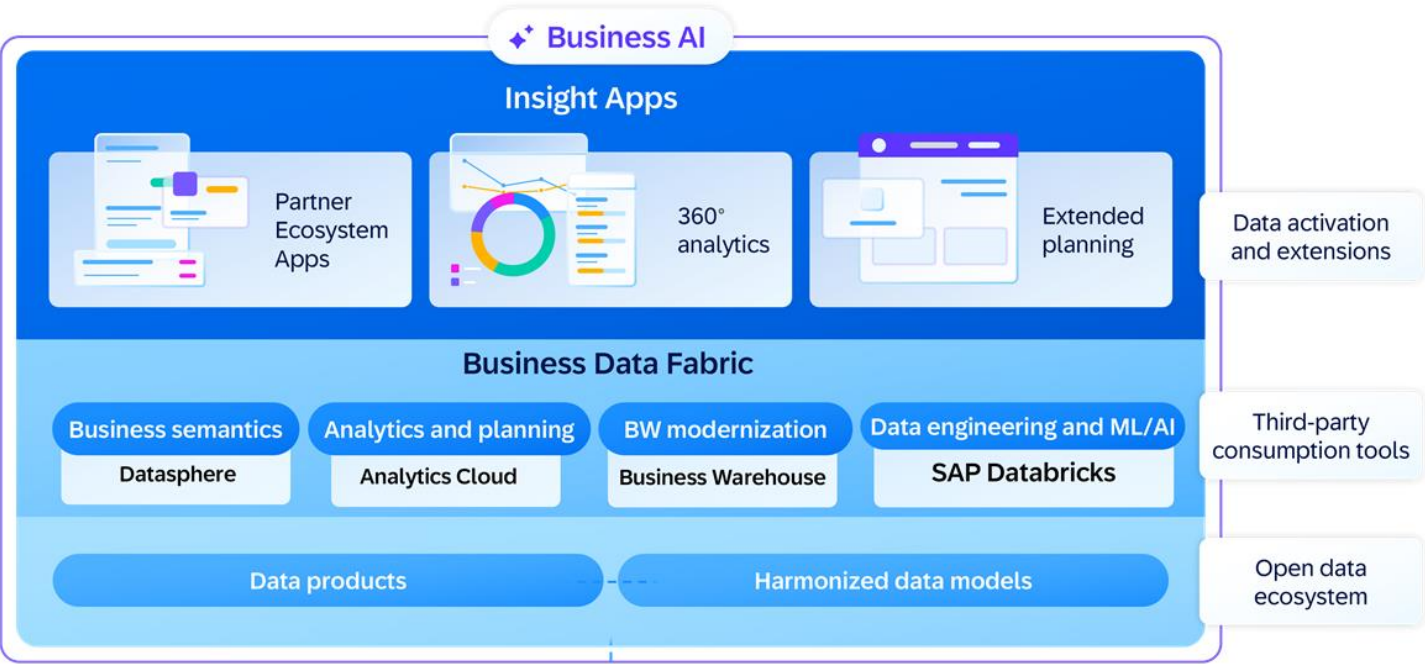
# Accelerated deployment using pre-packed solutions

Enabling early adoption and time to value



# SAP Business Data Cloud

Understanding the distinction between Insight Apps and Bluepack Accelerators

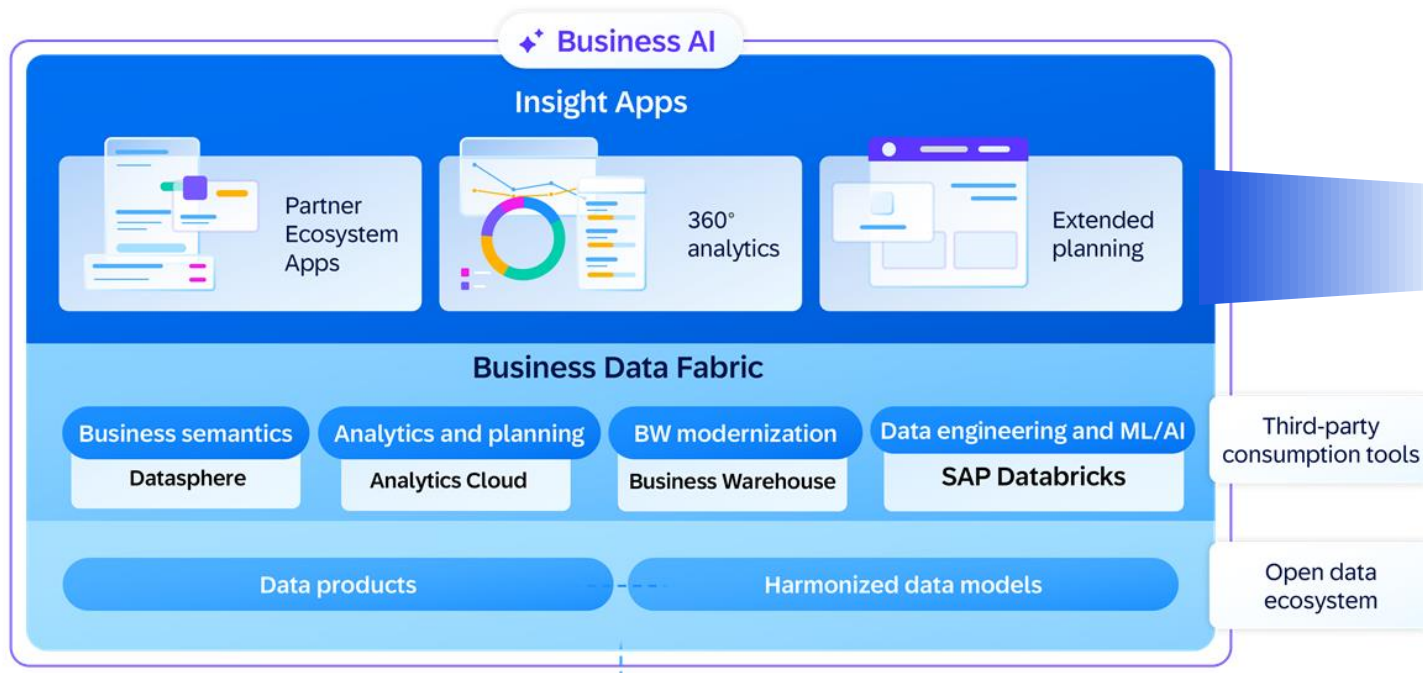


# SAP Business Data Cloud

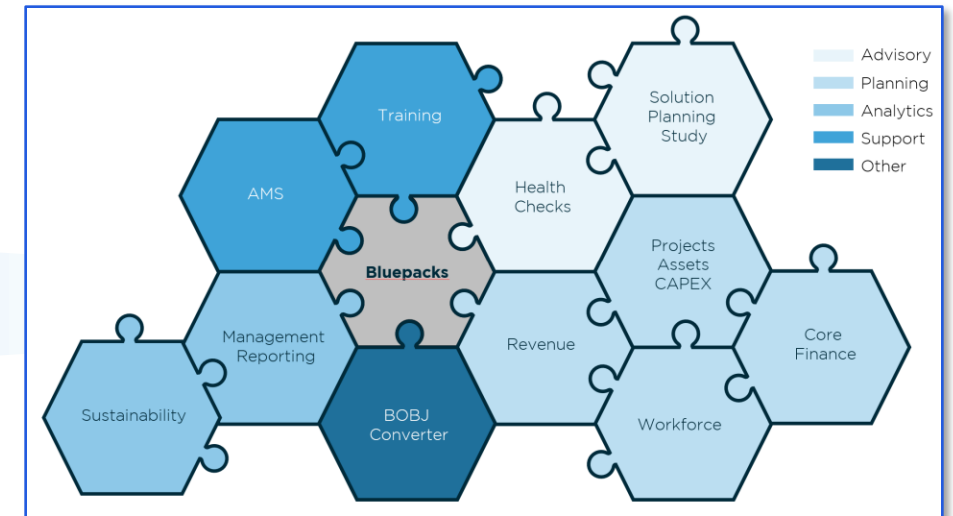
Understanding the distinction between Insight Apps and Bluepack Accelerators



## SAP Business Data Cloud SaaS turn-key solutions focused on LOB / Value Chain



## Bluepacks Content accelerators focused on Integrated Modules



# Sunwater FinPlan

## Overview



We service more than  
**5000**  
customers



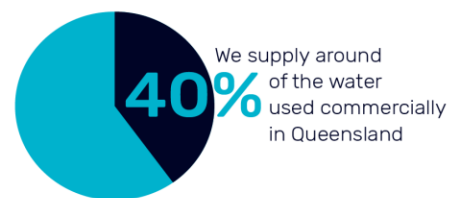
Irrigation



Industrial



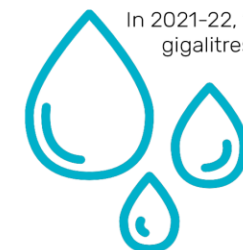
Urban



**600+** people across  
33 locations



We operate  
**365** days  
per year to deliver the **lifeblood**  
of regional Queensland



In 2021-22, we delivered 1073  
gigalitres (GL) of water

Capacity of **6497** gigalitres of water storage in dams, weirs and barrages



**19** dams



**64** weirs and  
barrages



**595** kilometres of  
water channels



**70** major  
pumping stations



**1951** kilometres  
of pipelines



**6** water  
treatment plants



## Problem

How to enable Sunwater in **modernising their planning, reporting, and analytics capability**, and more efficiently derive **data driven insights for better decision making**?



## Opportunity

**Fragmented and Independent MS Workbooks** relying on disconnected files, making it challenging to maintain a unified and consistent version of data.

**Streamlining and Standardising Planning Processes:** Achieving consistency in planning workflows and integrated outputs across various stakeholders



## Solution implemented



Budgeting and Forecasting

- Automated Planning and Analytics Solution, spanning Workforce, Customer / Product Revenue, Price, Projects / PPM, PCM, CAPEX, Assets, and Financial Statements Planning
- Suite of interactive dashboards / reports / Input Forms supporting insights across division, company, and group performance
- Integrated platform across the organisation for timely and accurate results including centralised workflow



Self Service Analytics & Governance

- Robust self-service analytics model, providing SAP Analytics Cloud key analytics features to end users.
- Governance framework and security model across key personas for managing and delivering content in a continuous improvement environment.
- Tight integration between systems down to a transactional level details for analysing key trends and drivers.



## Impact

Improved Data Quality and Trust

Integrated SAP infrastructure, providing tighter collaboration, and optimising outputs for better decision making

**Business Ownership and Capability**

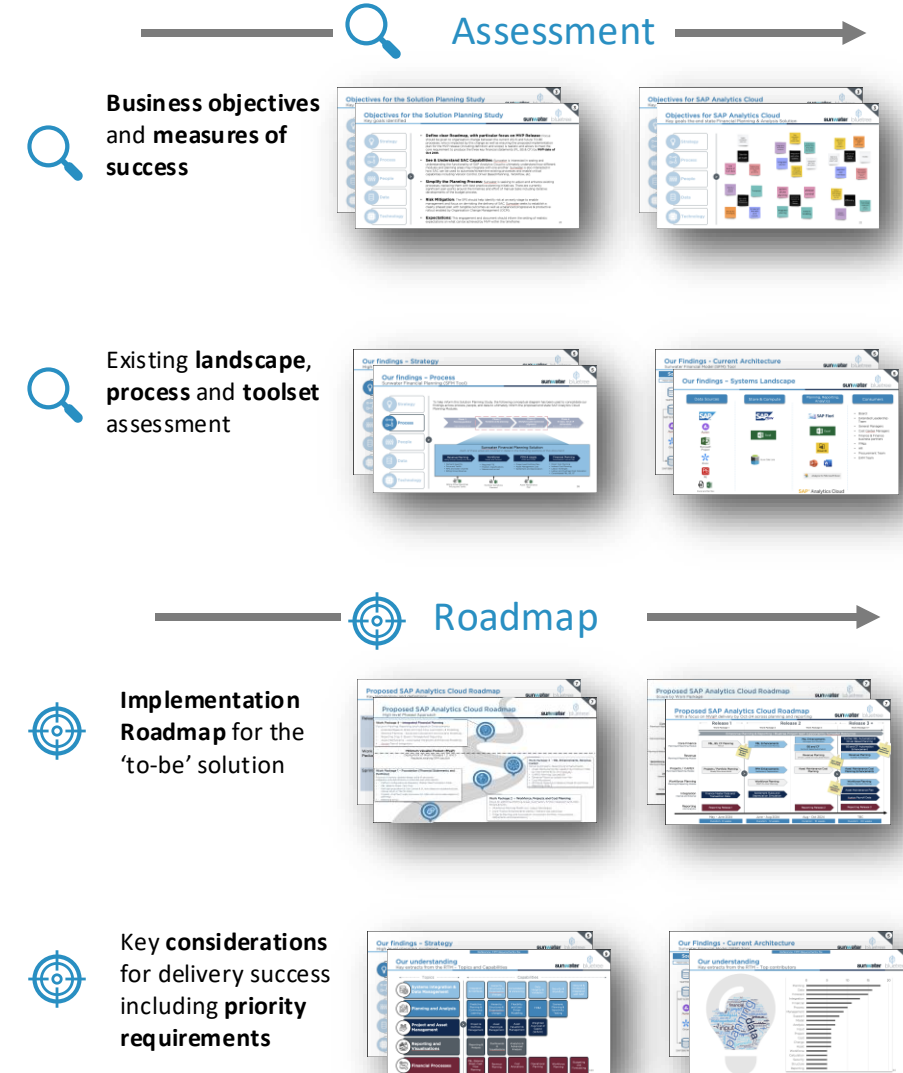
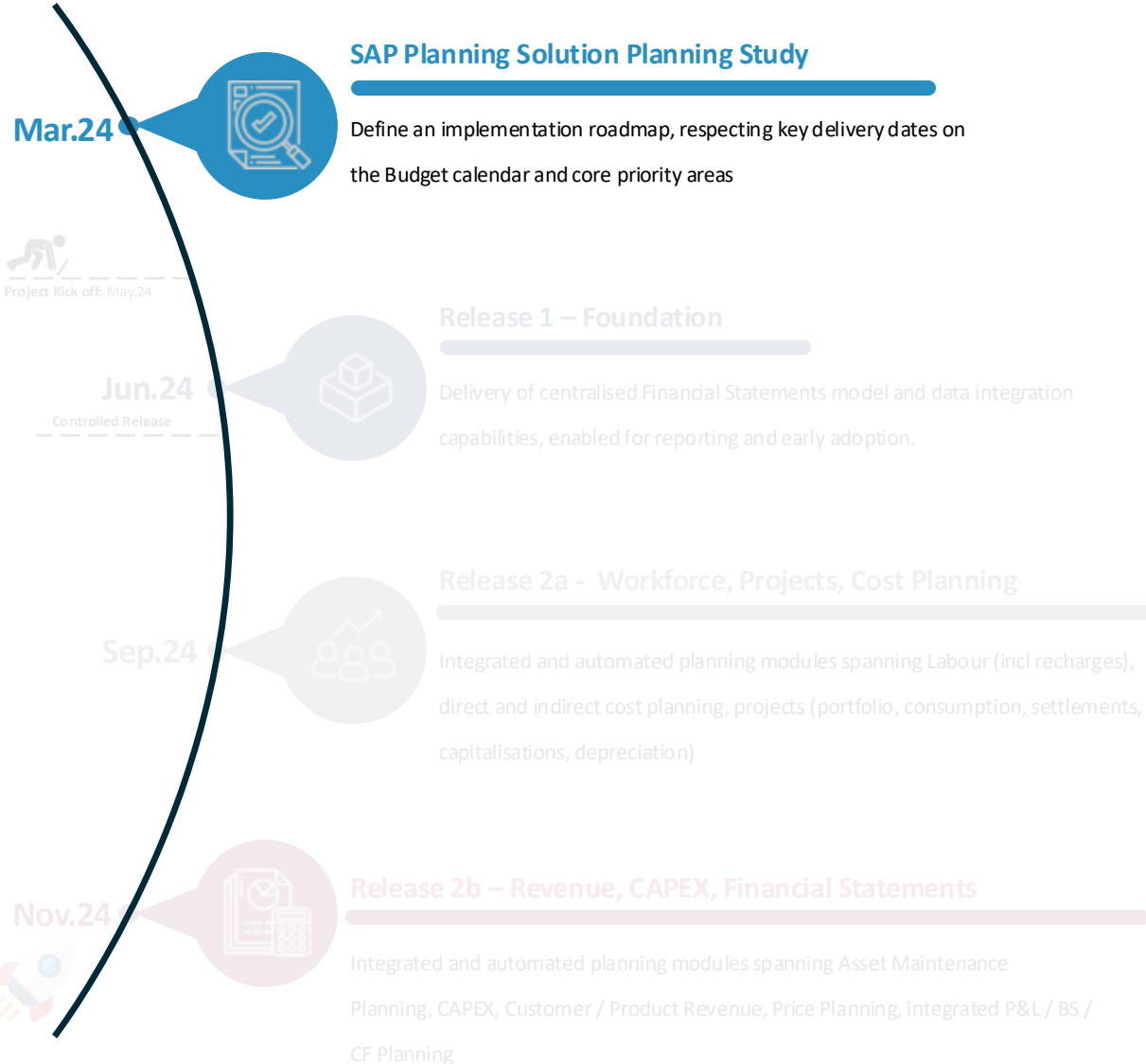
Key capability and governance delivered to the business, for the business. Ability to quickly define and build reports across the user community

Accelerated Planning Cycles

A solution that drives efficiency and simplicity, allowing for real-time scenario modelling using key performance metrics and drivers

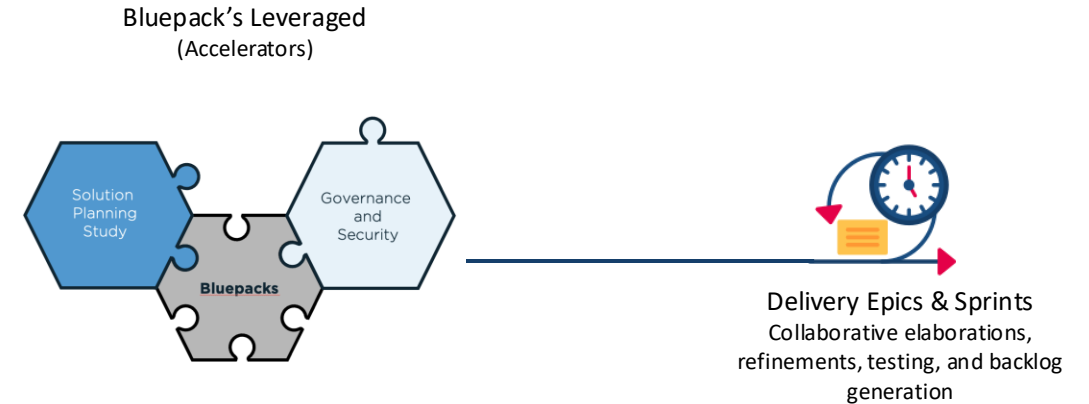
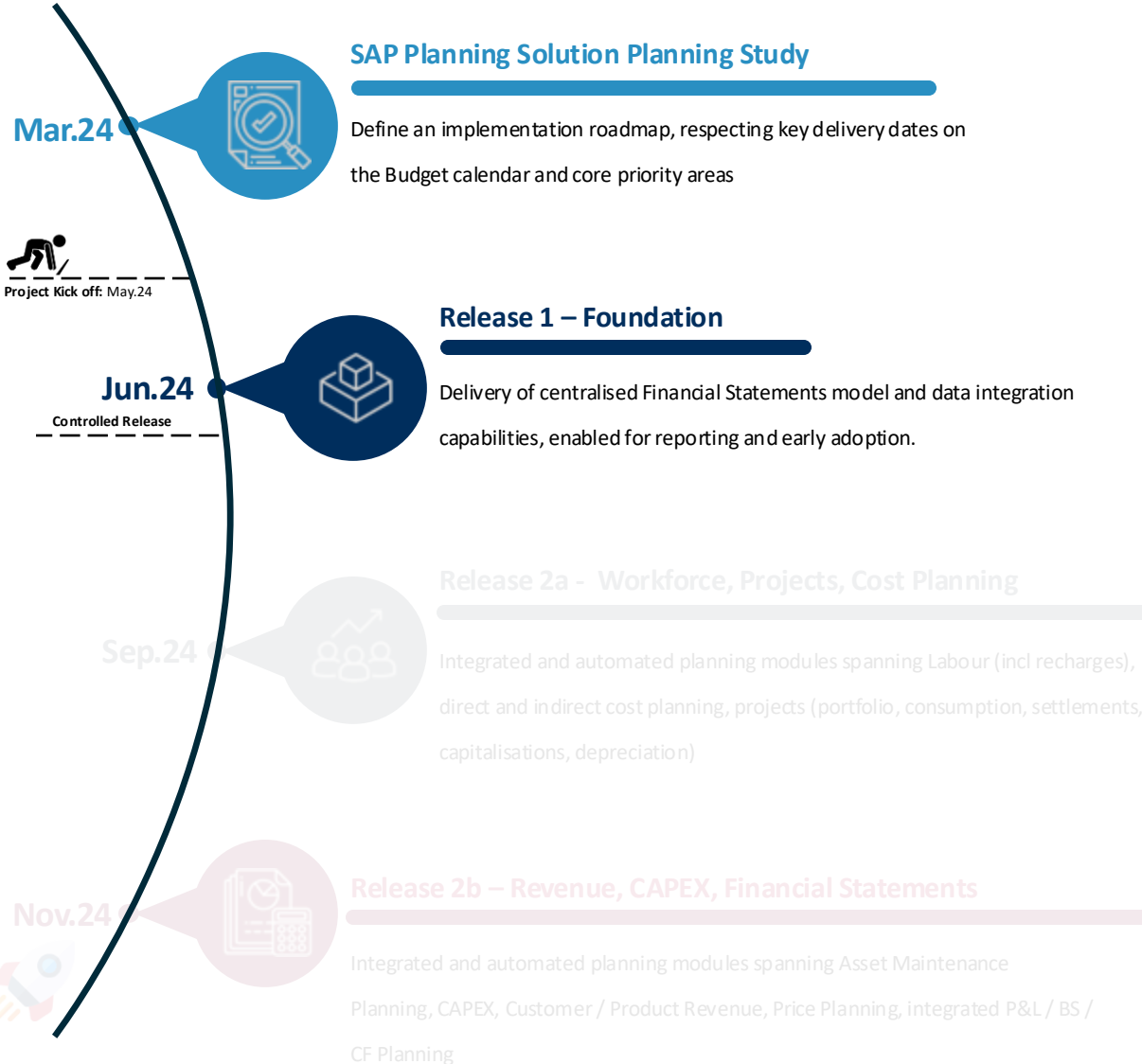
# Sunwater FinPlan

## Delivery Highlights and Approach



# Sunwater FinPlan

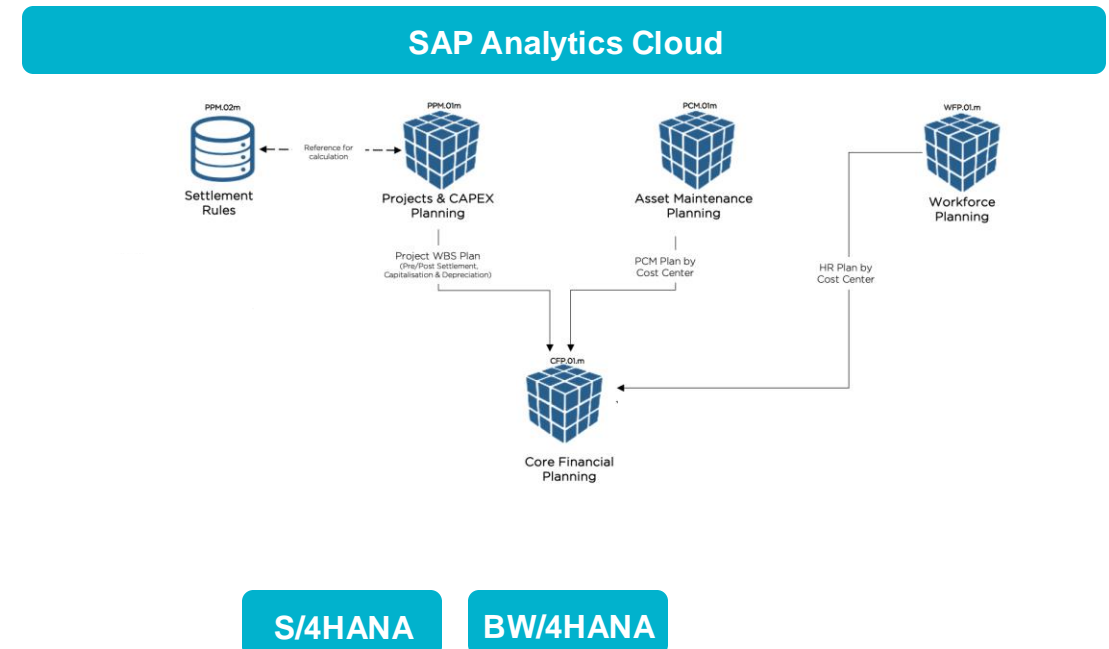
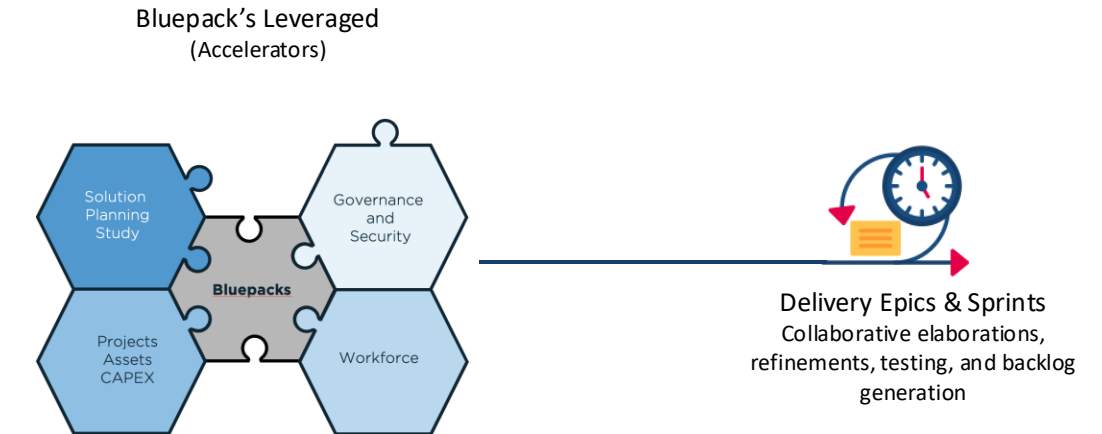
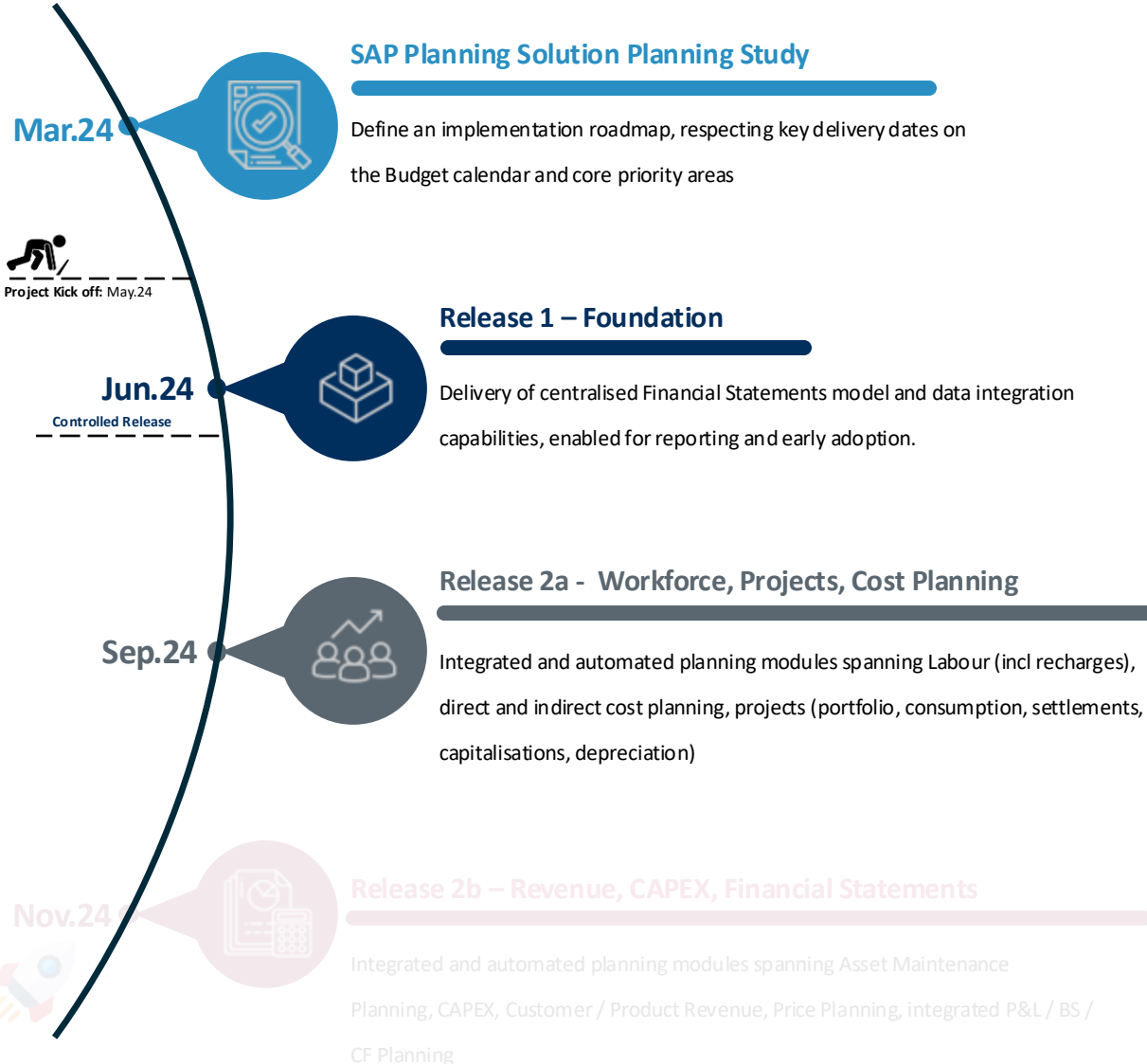
## Delivery Highlights

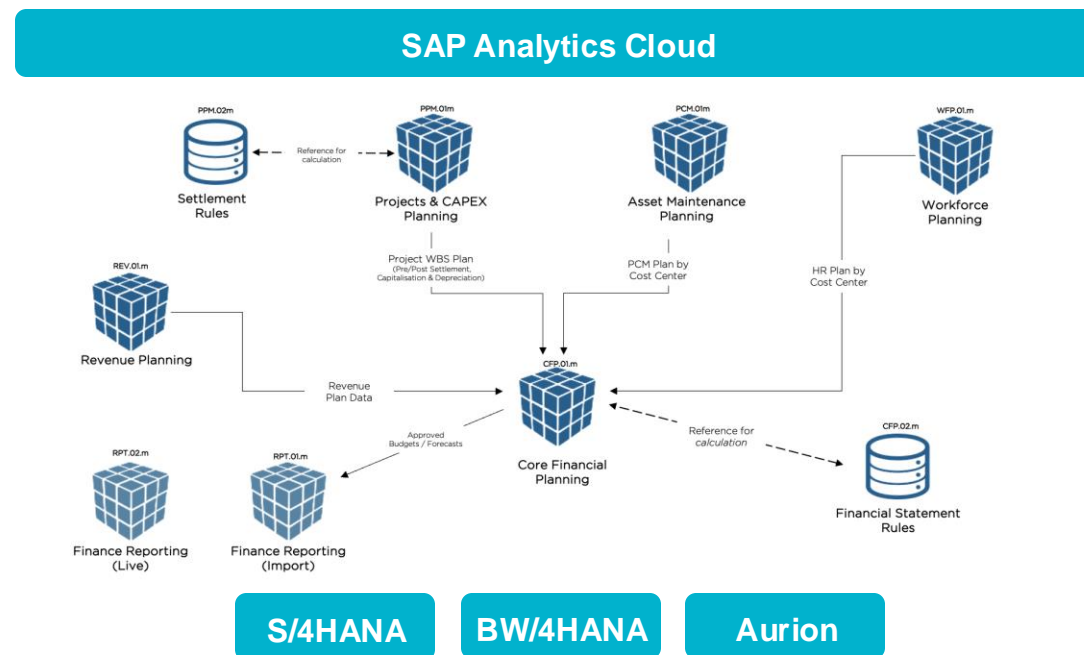
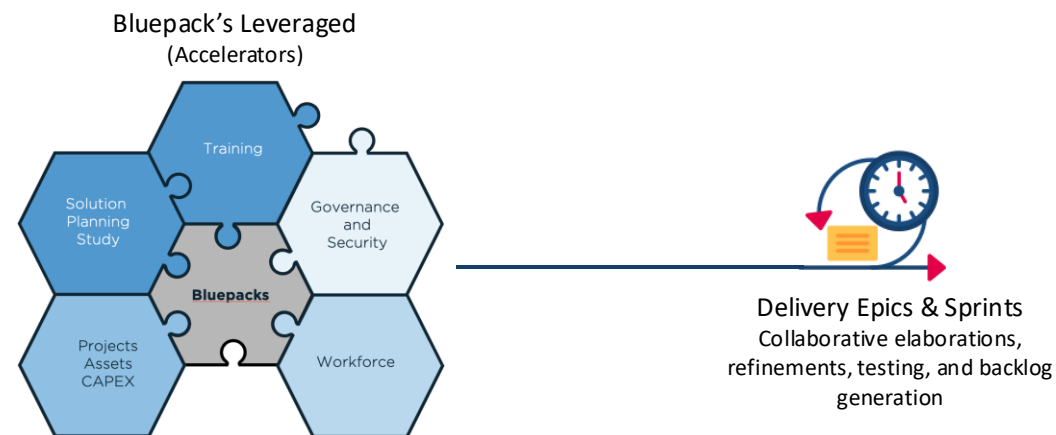
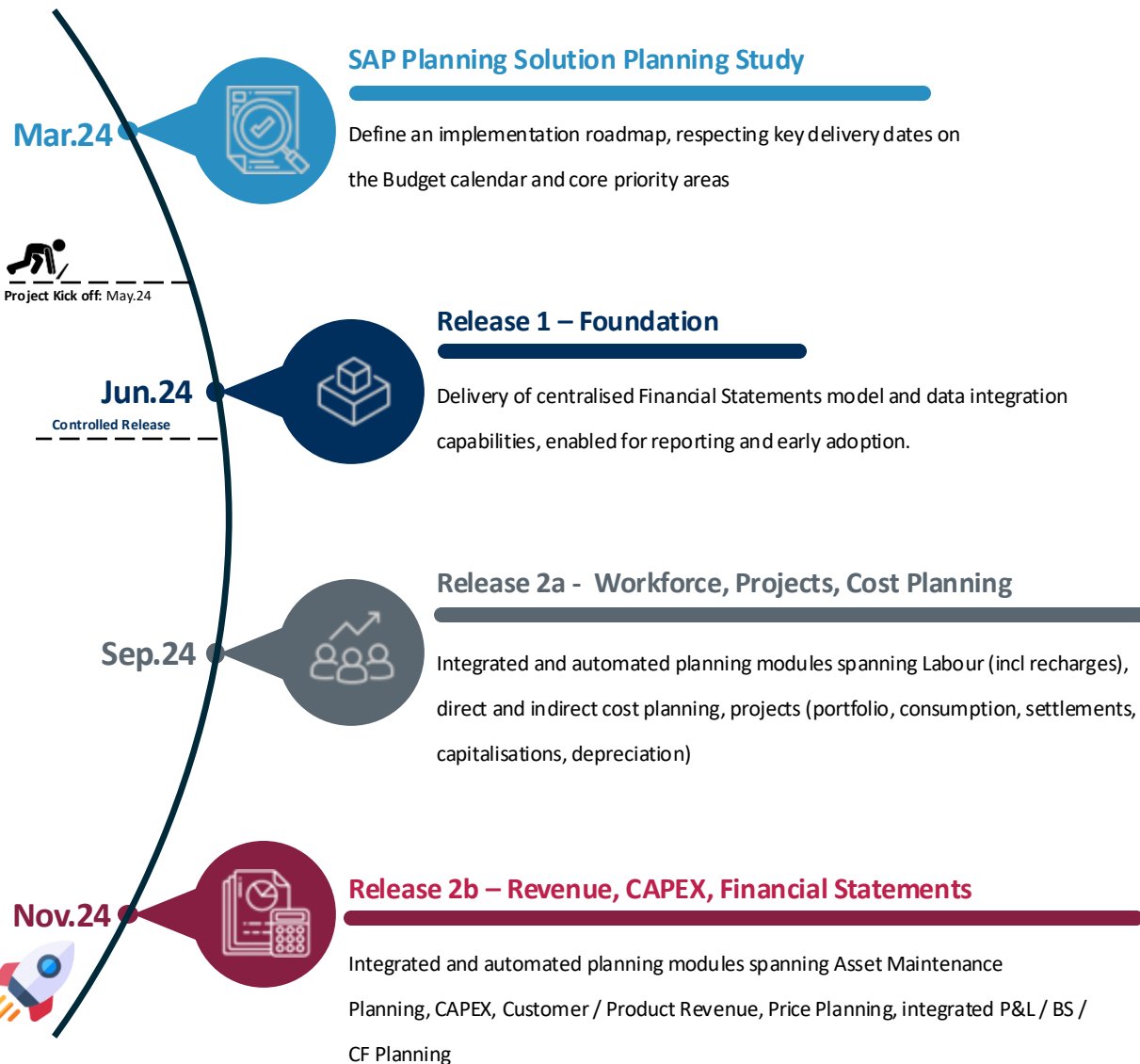


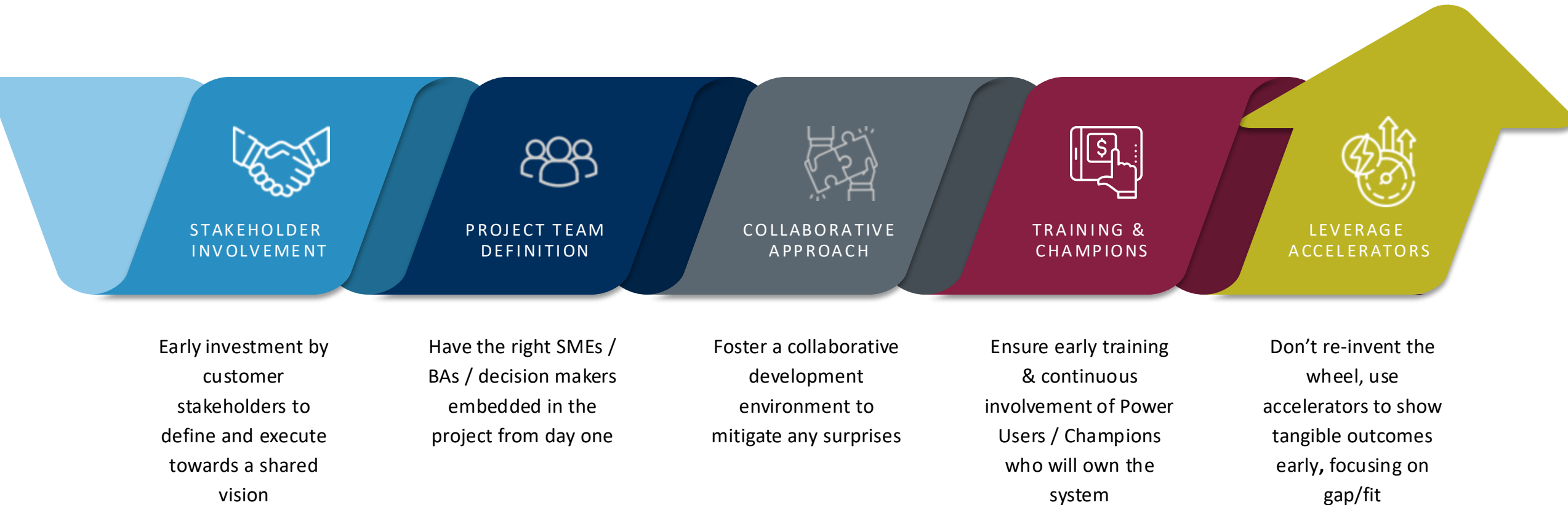
**SAP Analytics Cloud**



**BW/4HANA**





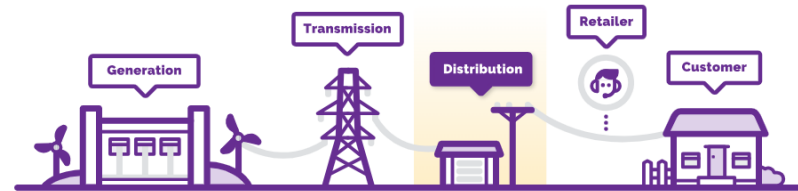




New Zealand's largest dual-energy distributor, serving 900,000+ customers across the North Island



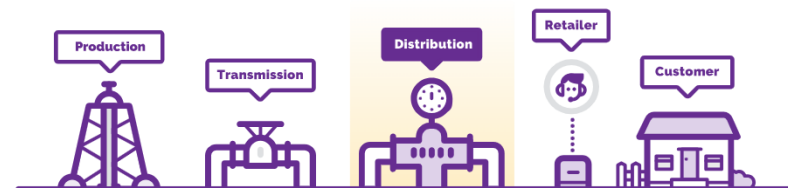
Electricity



- 359,800+ connections
- 29,200 km of lines and cables



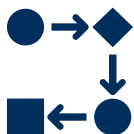
Gas



- 113,600+ connections
- 6,200 km of pipelines

# Powerco

Integrated Planning and Analytics powered by SAP Analytics Cloud



## Challenge

- Heavily reliant on manual Excel
- Security concerns
- Cumbersome review and approval processes



## Approach

- Seamless integration with the company's S/4 and BW/4 systems
- Marking a collaborative success story aimed at maximising operational efficiencies
- Solution Planning study engaged over 50 participants in workshops, resulting in a clear set of initiatives to address business requirements, a prioritised roadmap, and the establishment of a foundation of trust between both parties



## Benefits

- Tangible business outcomes and enhancing overall operational efficiency
- Only one version of the model is out on issue and editable at any one time. All earlier versions are locked and archived (but still reportable)
- SAC has streamlined daily operations, standardising input forms, reports, and other essential functions



## Delivery Highlights

- **Planning Scope:** Balance Sheet automation. Enhancements in WFP, CFP and NMP models. Security using Folders/Team approach and AD Groups
- **Reporting Scope:** Dashboards for Workforce planning and Projects models, Balance Sheet and Security Reports
- **Agile delivery:** Co-Development with Client, Requirement Traceability Matrix signed by Powerco. Daily stand-up, Weekly status meetings. Internal Q&A..

50%

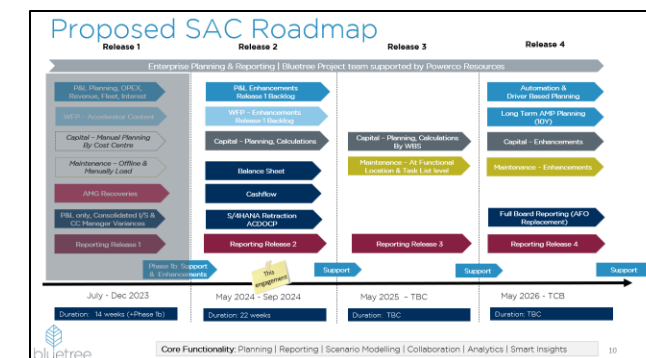
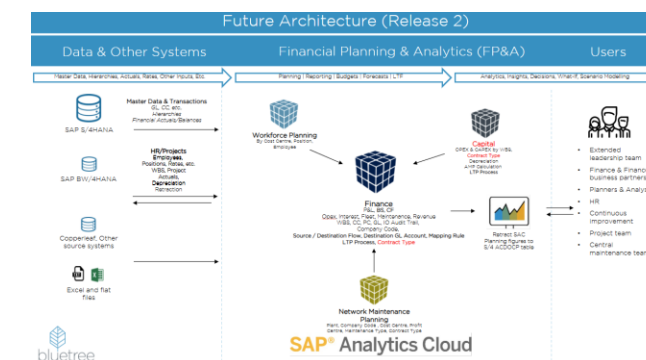
Faster planning cycles

Unified

Platform for Enterprise Planning

UX

100% adoption and good user feedback



# Thank you

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