

Digitalizing fleet maintenance and diagnostics with SAP Connected Fleet

SAP Leonardo Live, Frankfurt/Main July 11th – 12th

www.continental-corporation.com



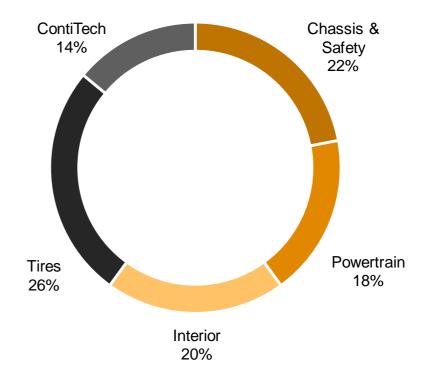


Continental Corporation

Overview 2016

- Since 1871 with headquarters in Hanover, Germany
- > Sales of €40.5 billion
- > 220,137 employees worldwide
- > 427 locations in 56 countries

Sales by division in %



Status: December 31, 2016



Continental Corporation

Five Strong Divisions

| Powertrain | Interior | Tires | ContiTech |
|----------------------------|--|---|--|
| Engine Systems | Instrumentation & Driver HMI | PLT, Original Equipment | Air Spring Systems |
| Transmission | Infotainment & Connectivity | PLT, Repl. Business, EMEA | Benecke-Kaliko Group |
| Hybrid Electric Vehicle | Intelligent Transportation | PLT, Repl. Business, The Americas | Compounding Technology |
| Sensors & Actuators | Systems (ITS) Body & Security | PLT, Repl. Business, | Conveyor Belt Group |
| Fuel Supply | Commercial Vehicles & Aftermarket (CVAM) | Commercial Vehicle Tires | Elastomer Coatings |
| | | | Fluid Technology |
| | | Two Wheel Tires | Power Transmission Group |
| | | | Vibration Control |
| | Transmission Hybrid Electric Vehicle Sensors & Actuators | Engine Systems Instrumentation & Driver HMI Transmission Infotainment & Connectivity Hybrid Electric Vehicle Sensors & Actuators Engine Systems Instrumentation & Driver HMI Infotainment & Connectivity Intelligent Transportation Systems (ITS) Body & Security Fuel Supply Commercial Vehicles & Aftermarket | Engine Systems Instrumentation & PLT, Original Equipment Transmission Infotainment & PLT, Repl. Business, EMEA Hybrid Electric Vehicle Intelligent Transportation Systems (ITS) Sensors & Actuators Body & Security PLT, Repl. Business, The Americas PLT, Repl. Business, The Americas PLT, Repl. Business, Asia Pacific Commercial Vehicles & Aftermarket (CVAM) Commercial Vehicles Tires |

PLT – Passenger and Light Truck Tires

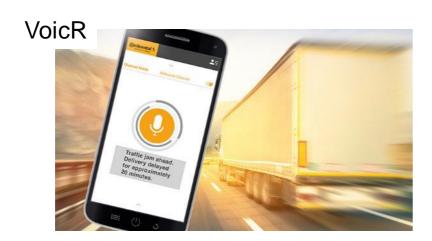


Continental Mobility Services

Concepts of holistic connectivity











Trends in the Automotive Industry

Increasing Demand for Networked Services



Source: BCG Automotive Aftermarket Study 2015, Capgemini Consulting Aftermarket Study 2015



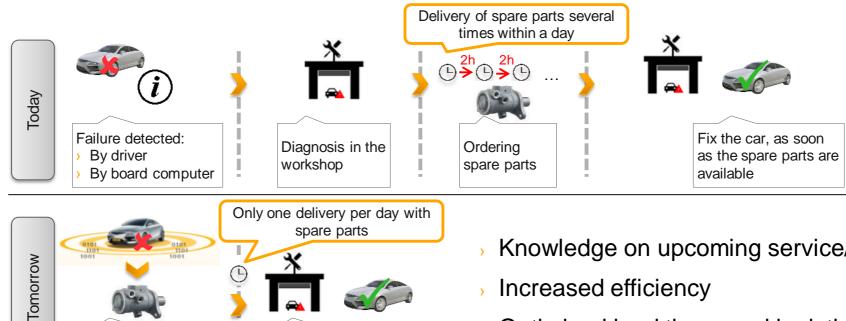
Customer-Specific Challenges

Failure detection and

ordering of spare

parts in one step

Current Situation and Potential Benefits through RVD



- Knowledge on upcoming service/ repair needs
- Increased efficiency
- Optimized lead times and logistics
- Enhanced customer satisfaction

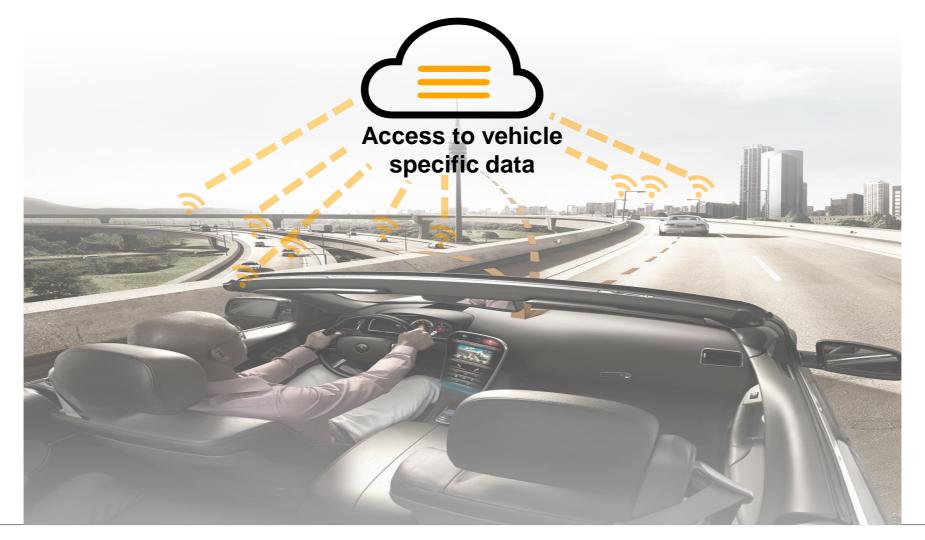


Fix the car in the

workshop

Platform for Multi-Brand Vehicle Data Access

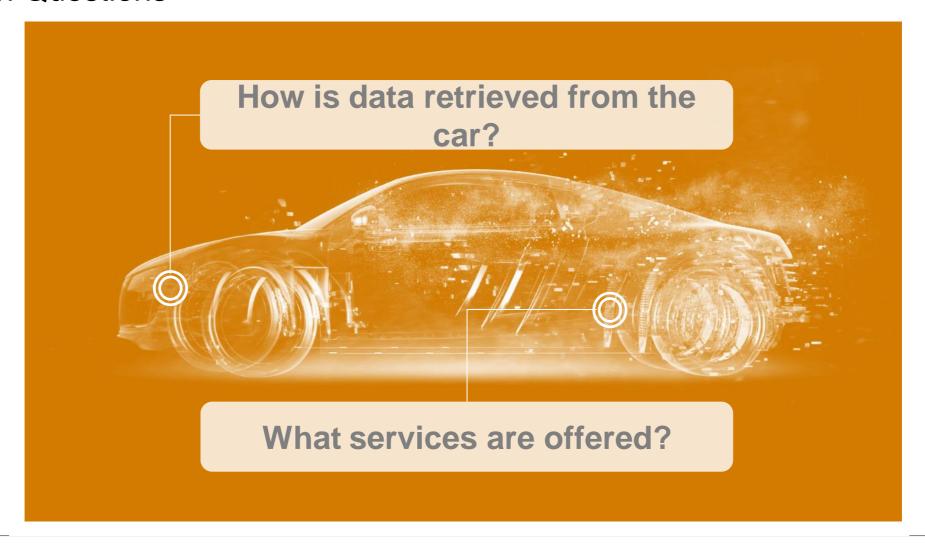
Remote Vehicle Data (RVD) Platform





Multi-Brand Vehicle Data Access

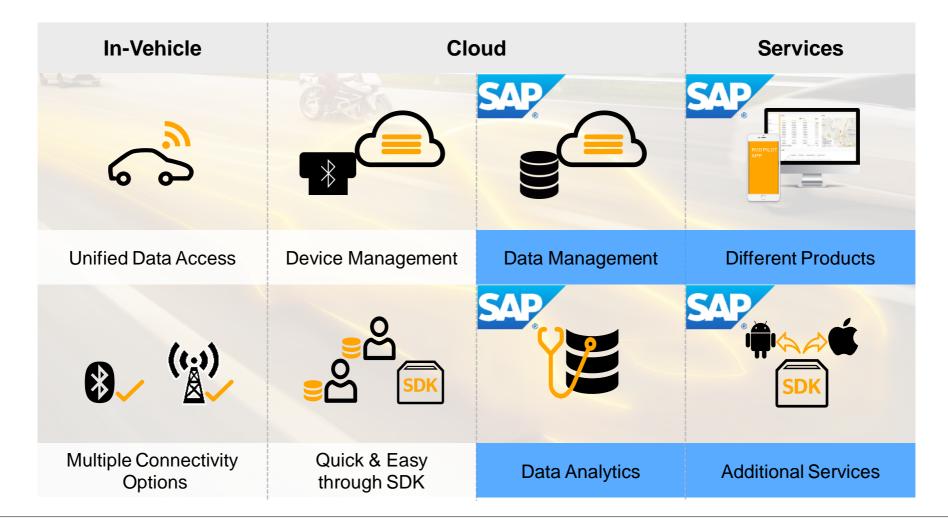
Two Main Questions





Solution Components

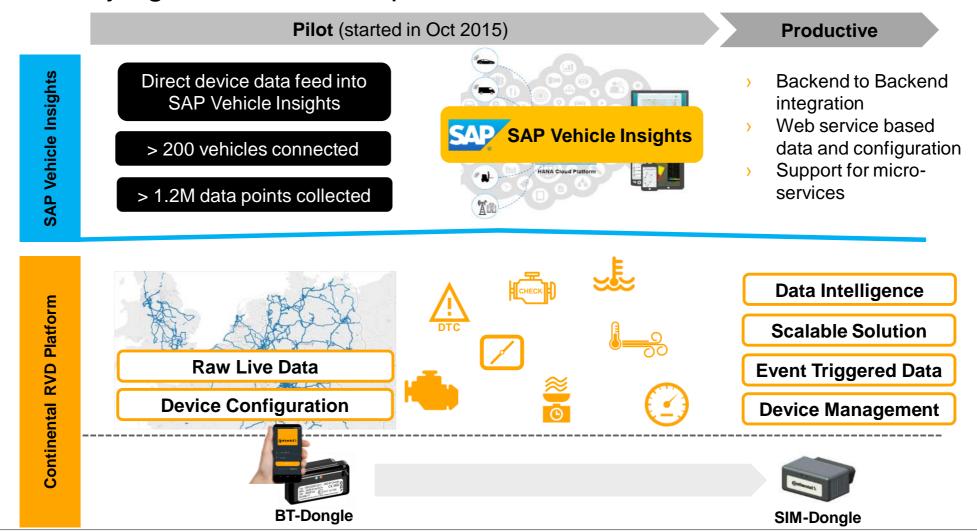
Overview





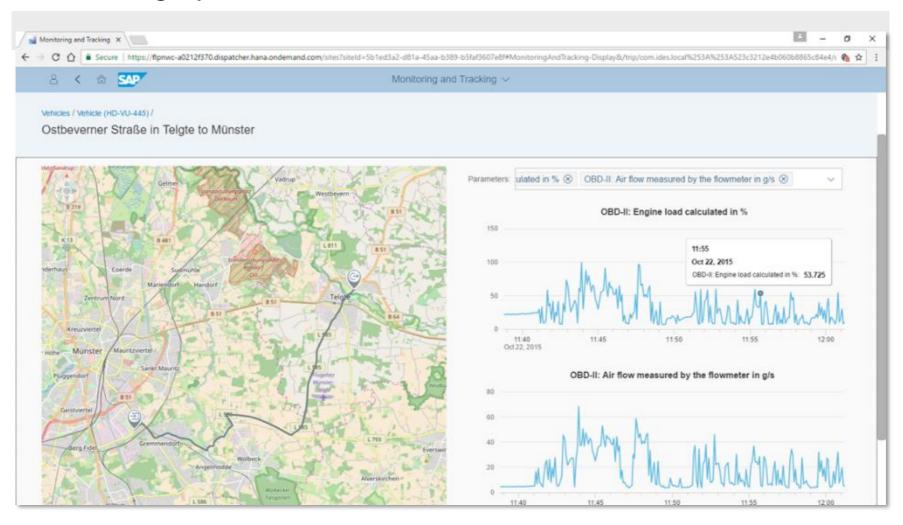
Cooperation with SAP on Remote Vehicle Data

RVD as underlying vehicle access platform



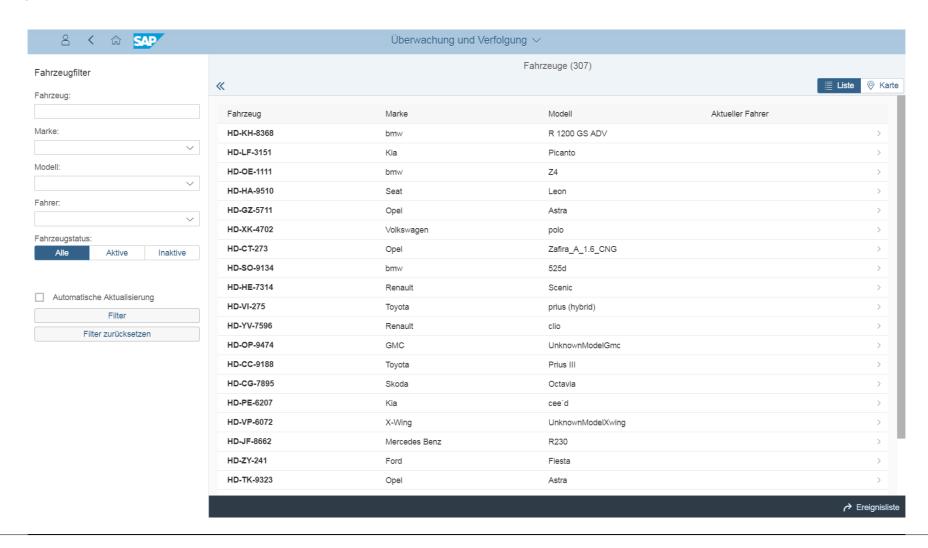


Showcase of running system



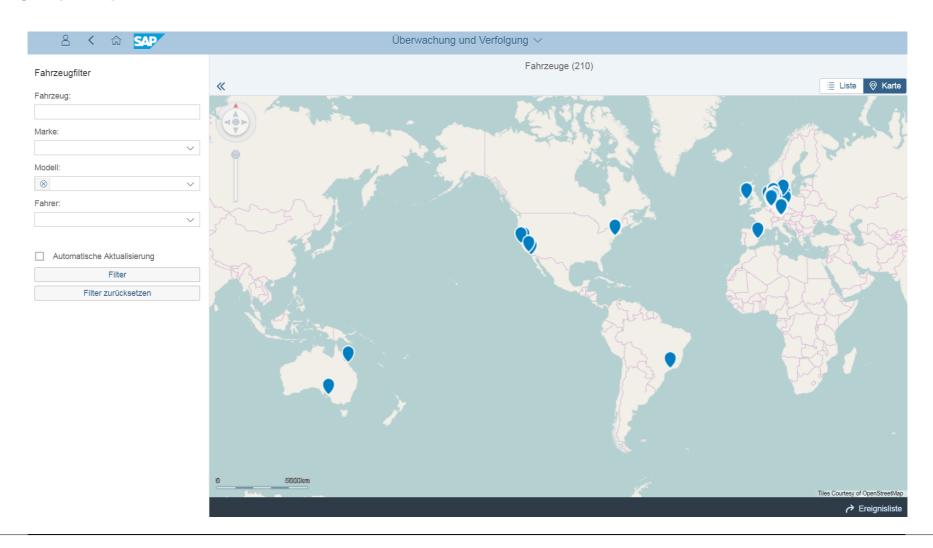


Vehicle List



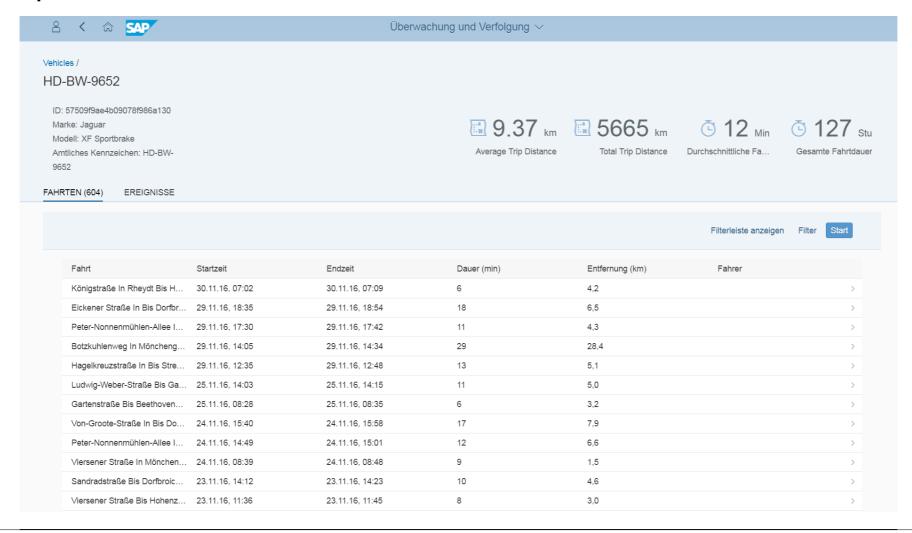


Location Overview



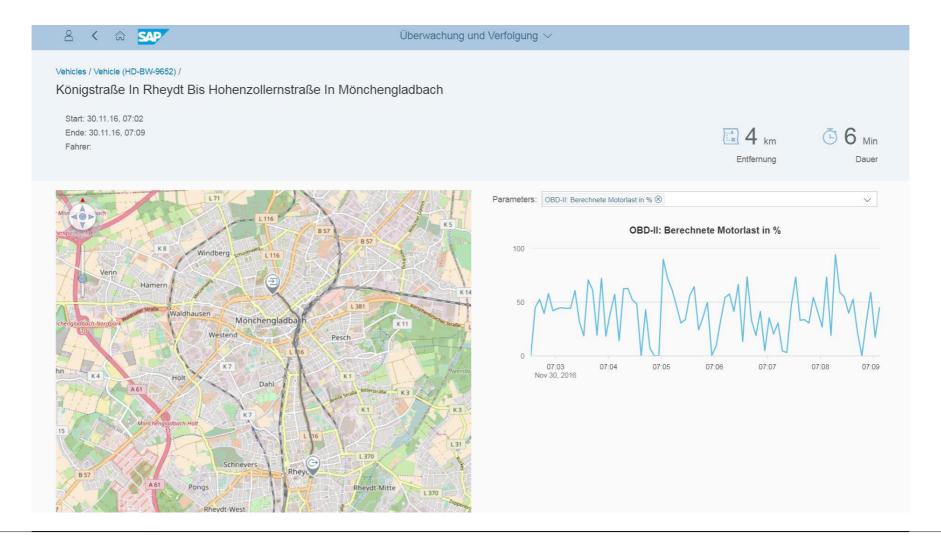


Detailed Trip Info





Detailed Parameter View





We Enable Your Diagnostic Driven Services

Ideas and Possibilities for Use Cases

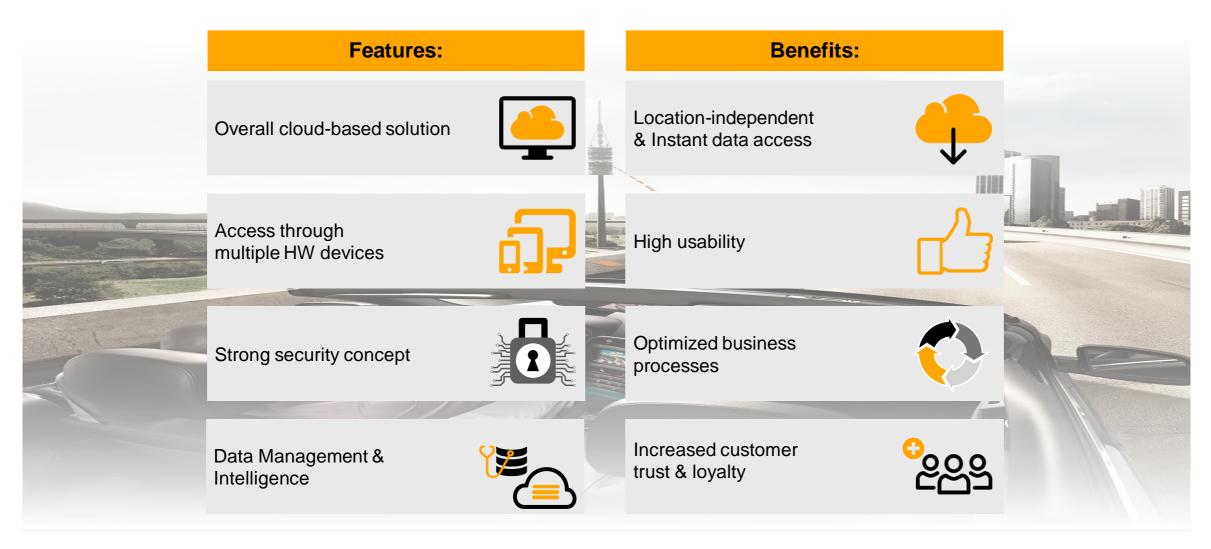






RVD & SAP Platform for Multi-Brand Vehicle Data Access

Features and Benefits





Thank You.



Do you have any Questions?

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> **SAP Leonardo Live** Remote Vehicle Data



Showcase of running system

