

The Future of Track and Trace in a Digitalized World

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CUSTOMER



The Future of Track and Trace in a Digitalized World (Innovation Session, 45 minutes)

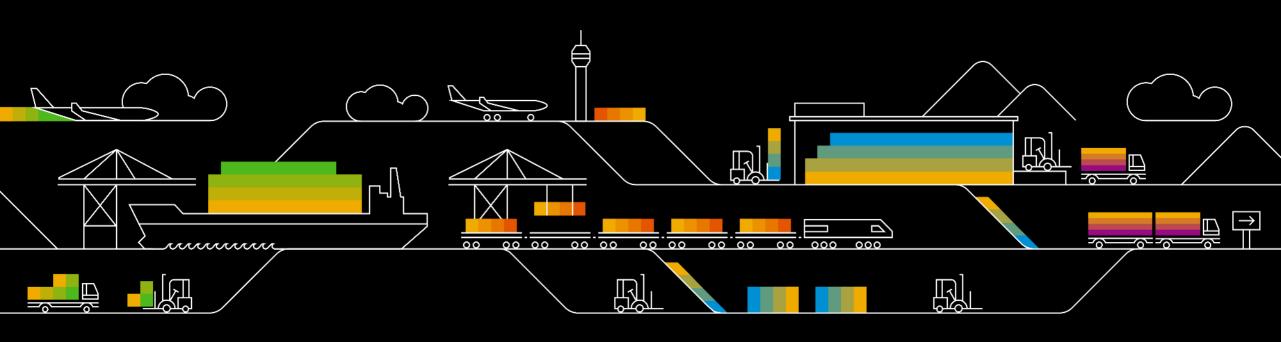
Optimize customer service levels and track inventory from end to end with cloud-based, multitier logistics network capabilities. See how SAP Global Track and Trace complements and extends our existing on-premise solution portfolio for track and trace. Big Data architecture and easy onboarding and offboarding of business partners supports efficient decision making and business partner communication.

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The business need for track and trace



The challenge: Supply chain risk has increased tremendously – the imperative for track and trace.

Supply chain disruptions have a negative impact on the

reputation of a brand owner, regardless of the culprit: the brand owner is always held responsible.1



Intelligence Velocity

Visibility Supply chain risk
Insight Decision Brown Desirability

Management by exception Value Reception Value Integrity

Global supply chain disruption cost

\$56 bn

72% of suppliers that have dealt with a breakdown in their supply chains have lacked the full visibility needed to come up with a fast and simple solution.³

¹ "From vulnerable to valuable – how integrity can transform a supply chain," PricewaterhouseCoopers

² Research from the British Standards Institute

³ Study by the <u>Business Continuity Institute</u>

The opportunity: The world is increasingly digital and networked.

By 2020

9 billion mobile users in the world¹



End of 2020

212 billion



"things" will be connected.2

As digitalization continues to modify the global supply chain landscape, its unprecedented data sources and solutions will lead not only to the demise of disparate information systems but also to the rise of true end-to-end supply chain visibility.³

¹ Statista, 2014.

SAP's track and trace mission – supporting our customers in running a Live Business

Offer holistic tracking and traceability, covering the complete value chain, to establish full visibility and built-in compliance for inventory and products in our customers' complex supply chains

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Business process tracking and visibility for goods and assets in transit

SAP Event Management

Since 2007/2015

Comply with serialization directives (tobacco, agriculture, explosives, and life sciences) and provide product lifecycle intelligence
SAP object event repository, SAP Auto-ID
Infrastructure, SAP Advanced Track and
Trace for Pharmaceuticals*

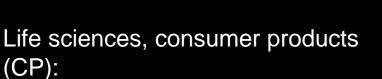
Since 2012

Trace product batch genealogy SAP Global Batch Traceability

On premise and on SAP HANA Enterprise Cloud | SAP S/4HANA sidecar certified (*planned)

How track and trace from SAP already supports customers in their digitalization journey





Condition monitoring to assure product quality



Retail, CP:

Geotracking to allow for bestpossible customer service



Automotive, high tech:

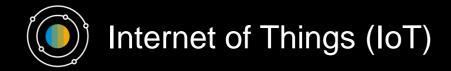
Automation through bar code and RFID to reduce efforts and errors

Leveraging the respective application's (basic) IoT capabilities OR IoT services within SAP Leonardo IoT Foundation

Current trends in the track and trace space



Trends in the track and trace space





Business network support



Exploding data volumes





Scalable on-demand offering



Machine learning, blockchain



Enticing experience, real time

SAP Leonardo – digital innovation system

- Breakthrough technologies integrated on SAP Cloud Platform
- User-centered design thinking
- Accelerators comprising software and services







SAP Cloud Platform

Internet of Things

Machine learning







Big Data



Design thinking



Blockchain



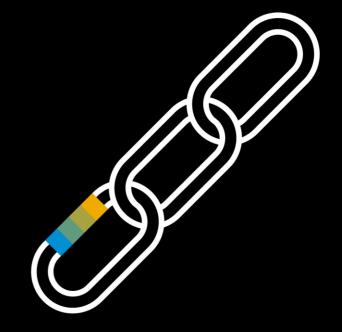
Data intelligence

Characteristics of high-potential blockchain use cases

Blockchain usage criteria

- Multiparty scenario
- Participants as equal partners
- Shared repository
- Multiple writers

- Certain need for mutual control
- Intermediaries to be made obsolete
- Need for transparency
- Transfer of digitals assets

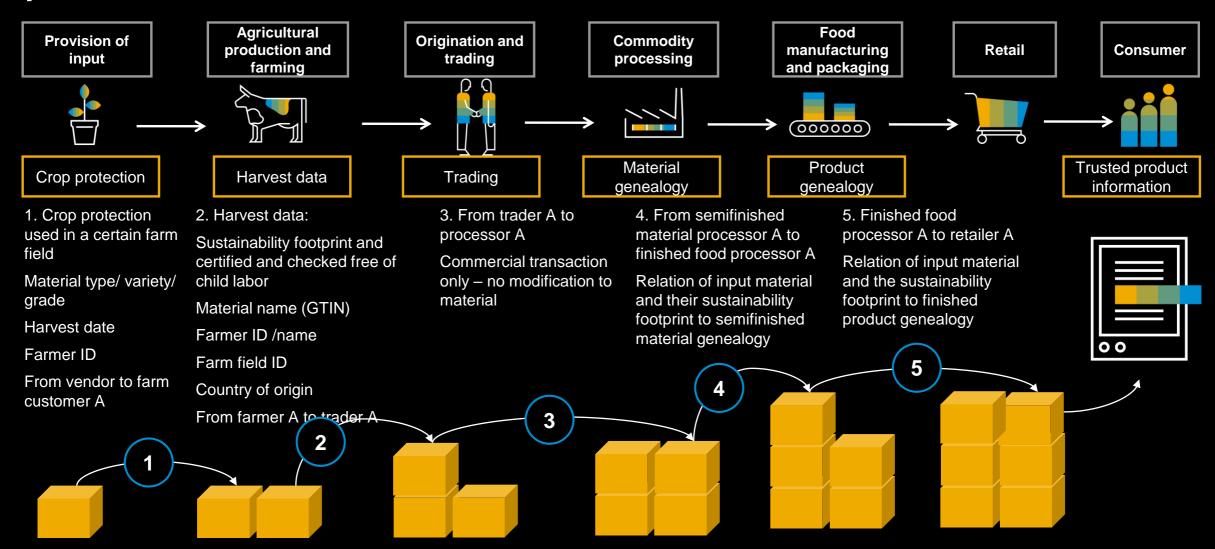


Food distribution – authentication and record keeping ▶ permanent, tamper-proof record of every transaction along the way

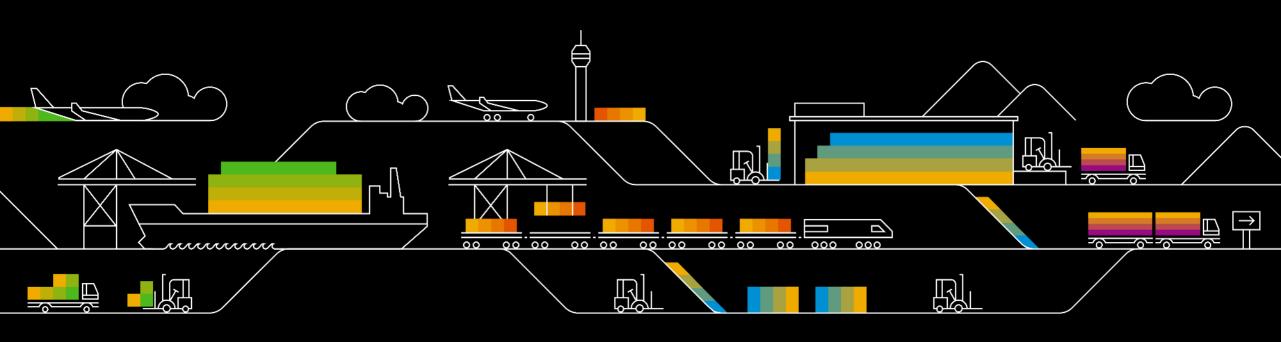
High-value items – secure ledger to authenticate original versus counterfeit

www.sap.com/blockchain

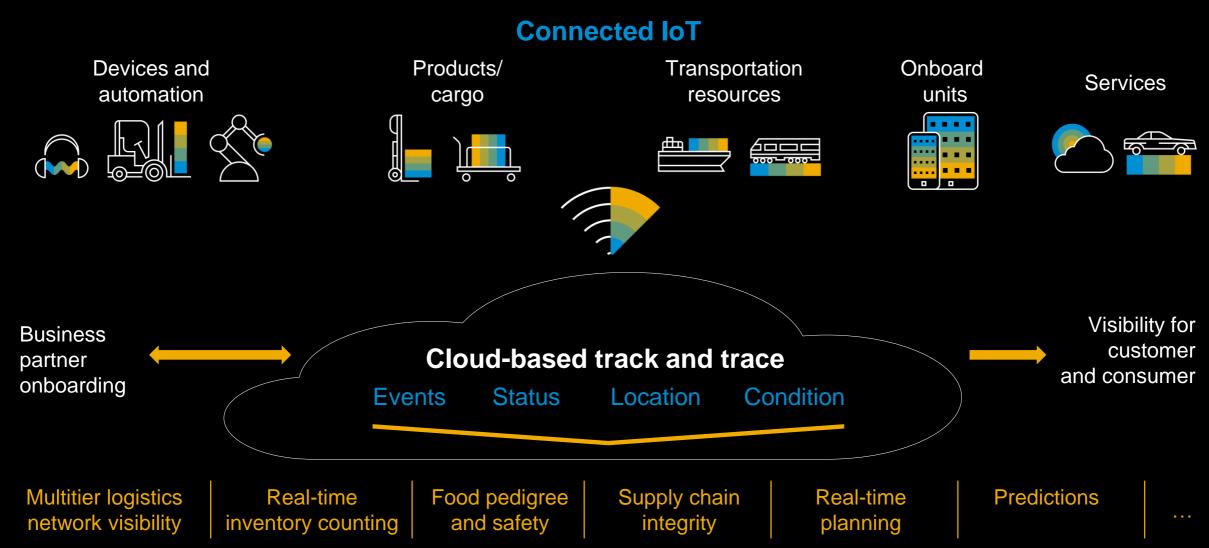
Creating a trust chain with an irrefutable record of the material-to-product provenance



The business need for track and trace

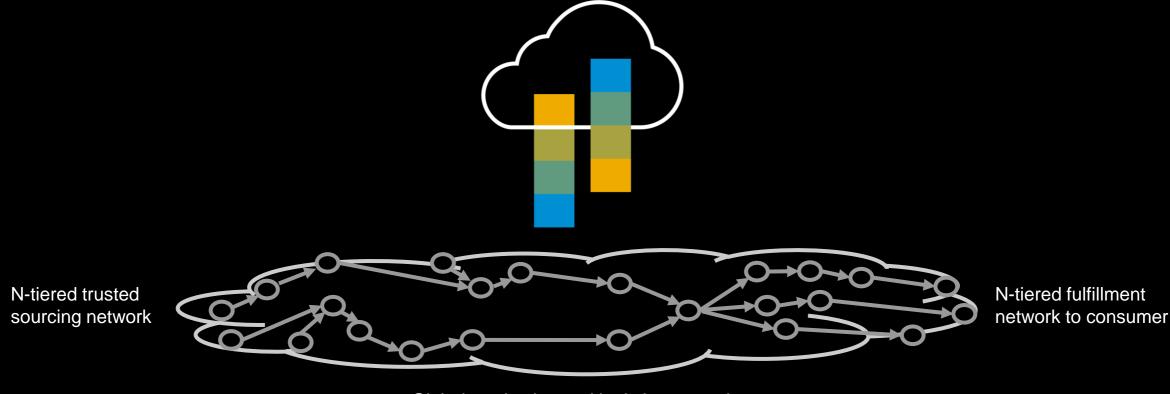


The vision: leverage IoT for real-time insights into your extended supply chain – multitier, end-to-end



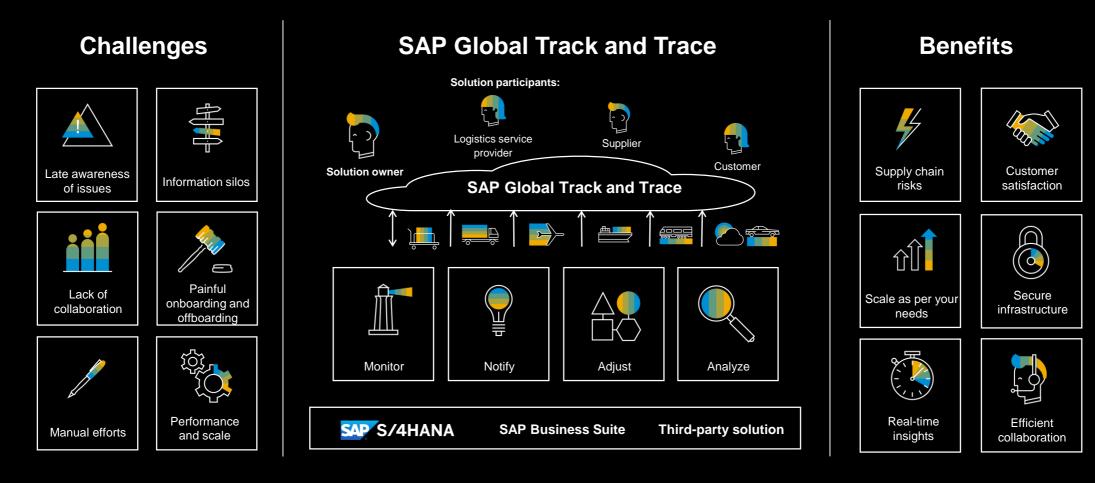
Capture and share track and trace data across global sourcing, production and fulfillment networks with SAP Global Track and Trace

A cloud-based track and trace network service by SAP



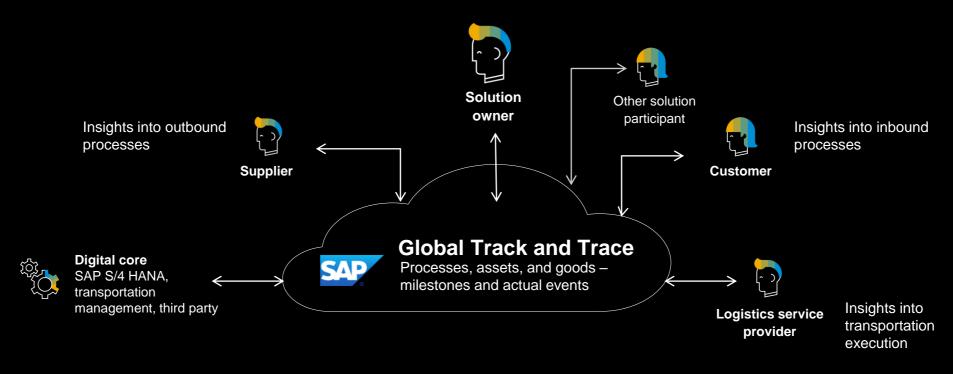
Global production and logistics networks

Cloud-based track and trace, powered by SAP Leonardo



Survey the timely execution of critical business processes and track goods and assets in transit with SAP Global Track and Trace

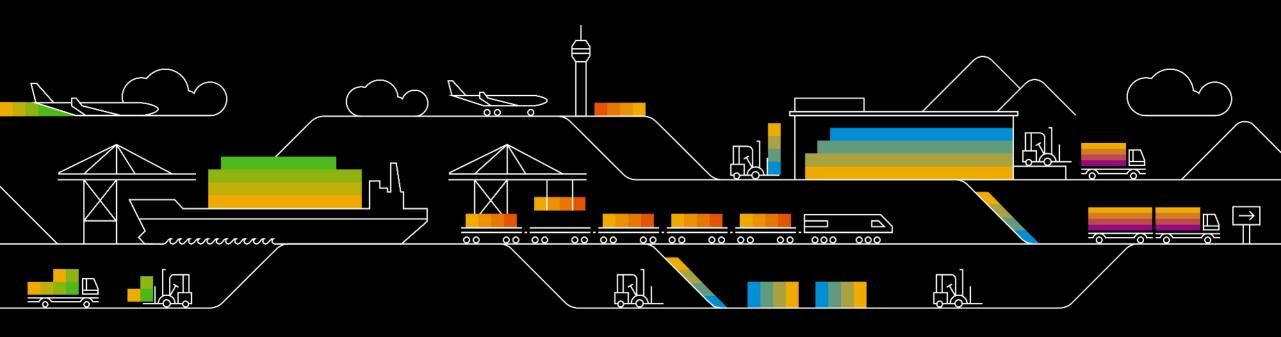
Onboard business partner ecosystem | Insights into overarching business processes



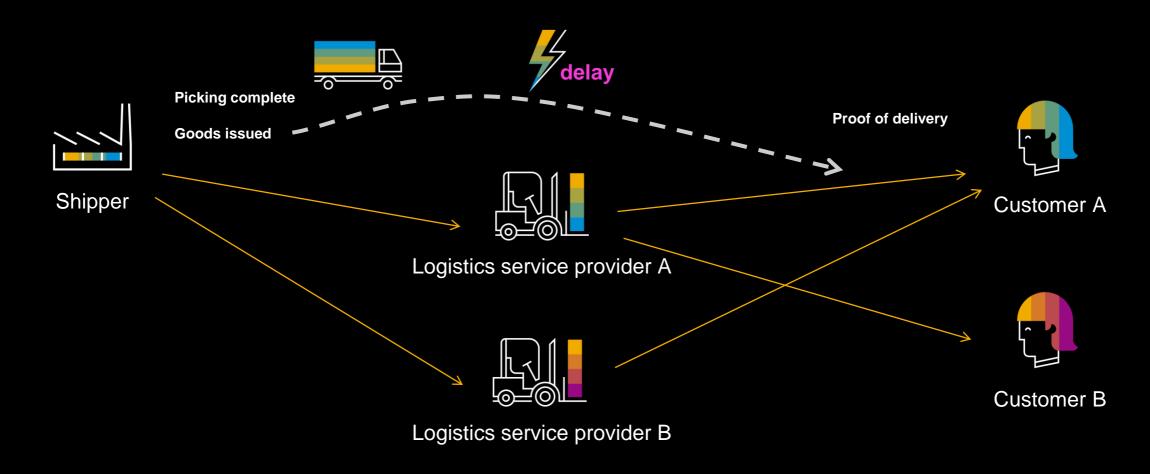


Real-time traffic and weather information, sensor and device data

Demo



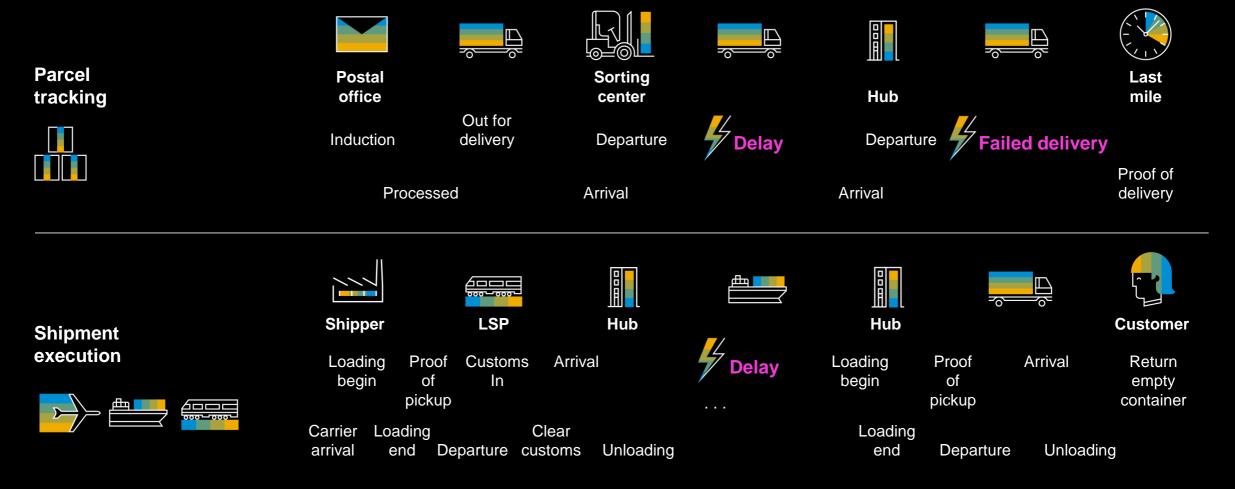
Ready-to-run content: provide real-time delivery transparency in your extended supply chain



Provisioning and onboarding – master data: business partner

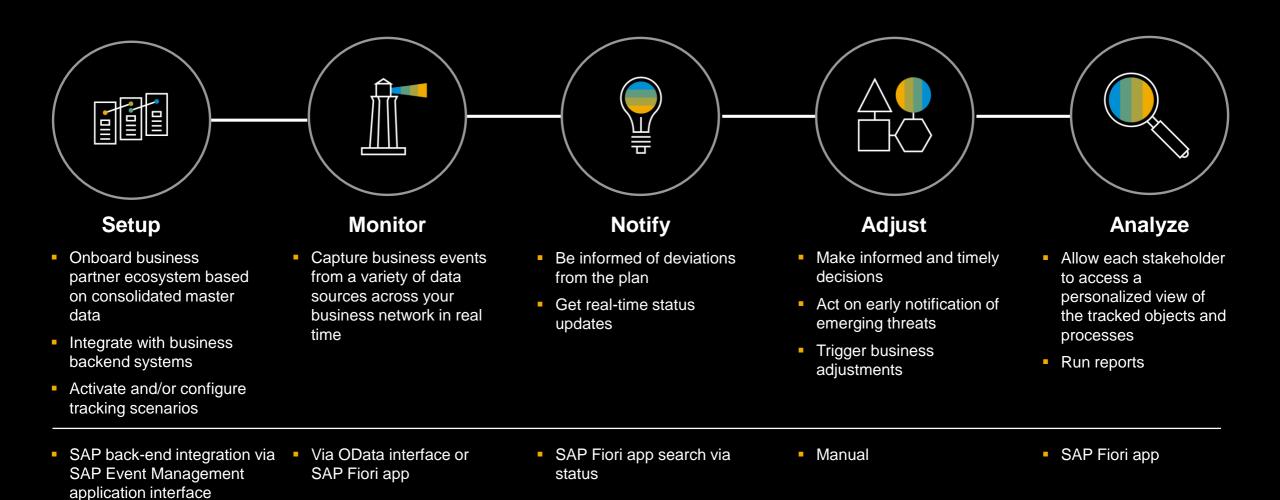
Can be complemented by shipment tracking on a project basis

Ready-to-build: generic business process and object tracking – examples



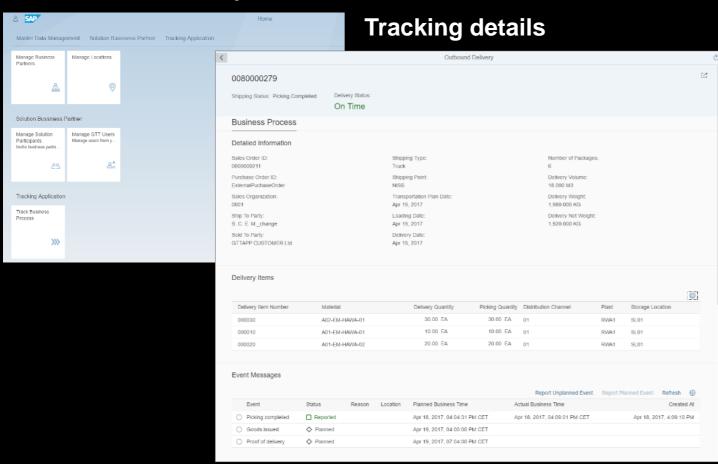
Provisioning and onboarding – master data: business partner

Configuration editor



Provide the right information to the right users at the right time

Personalized launchpad



Integration with collaboration workspace



Value drivers: instance-level and aggregated visibility on the go



Provide **real-time insights** to all relevant stakeholders for their specific business needs



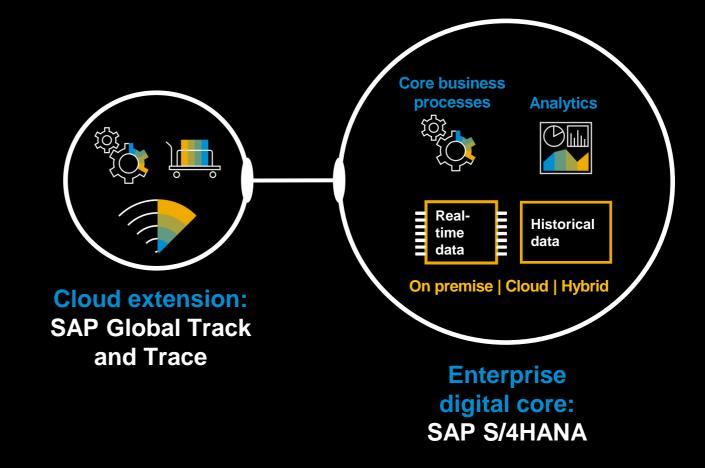
Gain scalable performance and throughput on demand



Easily **onboard and offboard** business partners

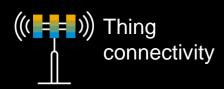


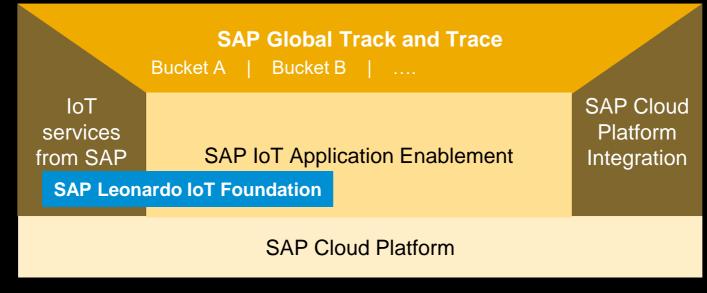
Upload and **consolidate** master data



Architecture







Integration with SAP and third party



Current capabilities and road map



Available today

- Delivery tracking
- Shipment tracking

Coming soon – ordering across the network

- Extended scenarios for business process tracking
 - Purchase order tracking
 - Sales order fulfillment tracking
 - Different network party views

Road map

- loT capabilities
- Object tracking
- Product genealogy
- Generic and industry networks
 - Farm-to-consumer value chain track and trace

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Business benefits



Improve customer service through better reliability and real-time insights



Reduce supply chain costs by easing collaboration and avoiding costly firefighting



Enable event-driven operations based on operational and aggregated insights into supply chain conditions



Protect and differentiate brand with the help of value-add services



Support regulatory compliance and sustainability efforts based on collating necessary data

Where to find more information

Early adopter registration

https://influence.sap.com/sapglobaltrackandtrace

Help

https://help.sap.com/viewer/p/sap_global_track_and_trace

SAP Solution Explorer

https://solutionexplorer.sap.com/solexp/ui/vlm/default/vlm/default-lob-99/default-bpr-259,default-e2e-1128,default-ist-3126

SAP.com coming soon



Thank you.

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