

Internet of Everything

Speaker's Name, SAP

PUBLIC



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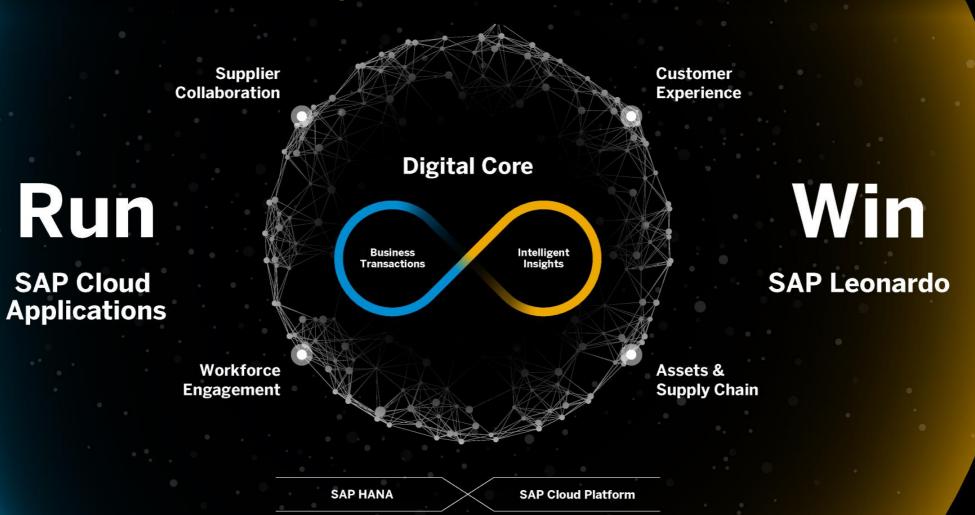
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"When wireless is perfectly applied the whole earth will be converted into a huge brain, which in fact it is, all things being particles of a real and rhythmic whole..."

Nikola Tesla (1926)

SAP for the digital business



SAP Leonardo

Digital Innovation System

Solution Ideation & Vision

Rapid Prototyping Business Case Development Technology Blueprint

SAP Leonardo Capabilities

Design Thinking Services



SAP Cloud Platform

Microservices

Open APIs

Flexible Runtimes

Integration

Multi-Cloud Infrastructure

SAP Data Center



Google Cloud Platform

Microsoft Azure



INTERNET OF THINGS/CONSUMER

SAP plans to invest €2 billion in loT by 2020

ZDNet Q WINDOWS 10 CLOUD INNOVATION SECURITY APPLE MORE -

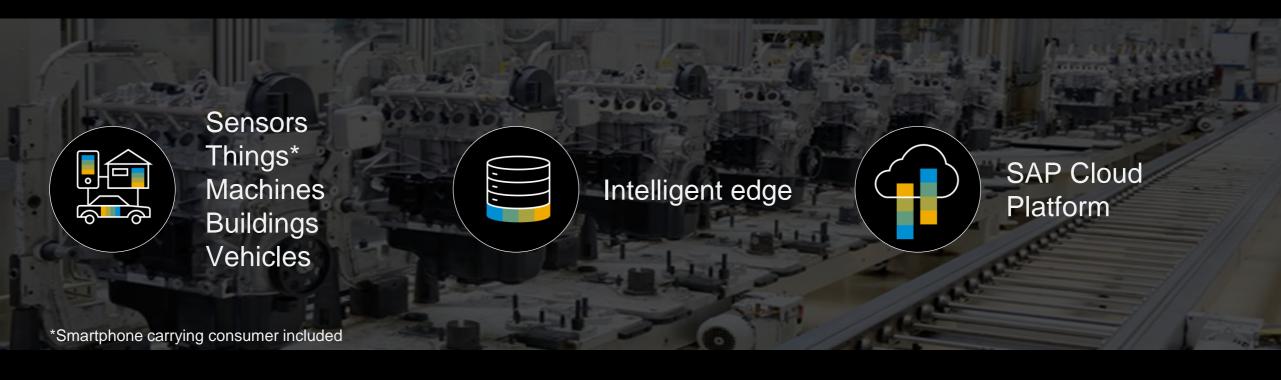
SAP allots \$2 billion for IoT investments,

"With billions of connected devices, we now have the potential to reshape society, the economy and the environment," said Bill McDermott, CEO of SAP. "SAP HANA is the data platform we knew would unlock the Internet of Things. Today SAP is making another bold investment to help our customers seize the benefits of live business. Only SAP empowers businesses to innovate from the core to the edges to the networks."

Billion in the Internet of

Things by 2020

The Internet of Things and the connected "MGC" architecture



Things (eMbedded):

Industrial, government, and consumer machinery and devices with embedded sensors and other industrial sensors

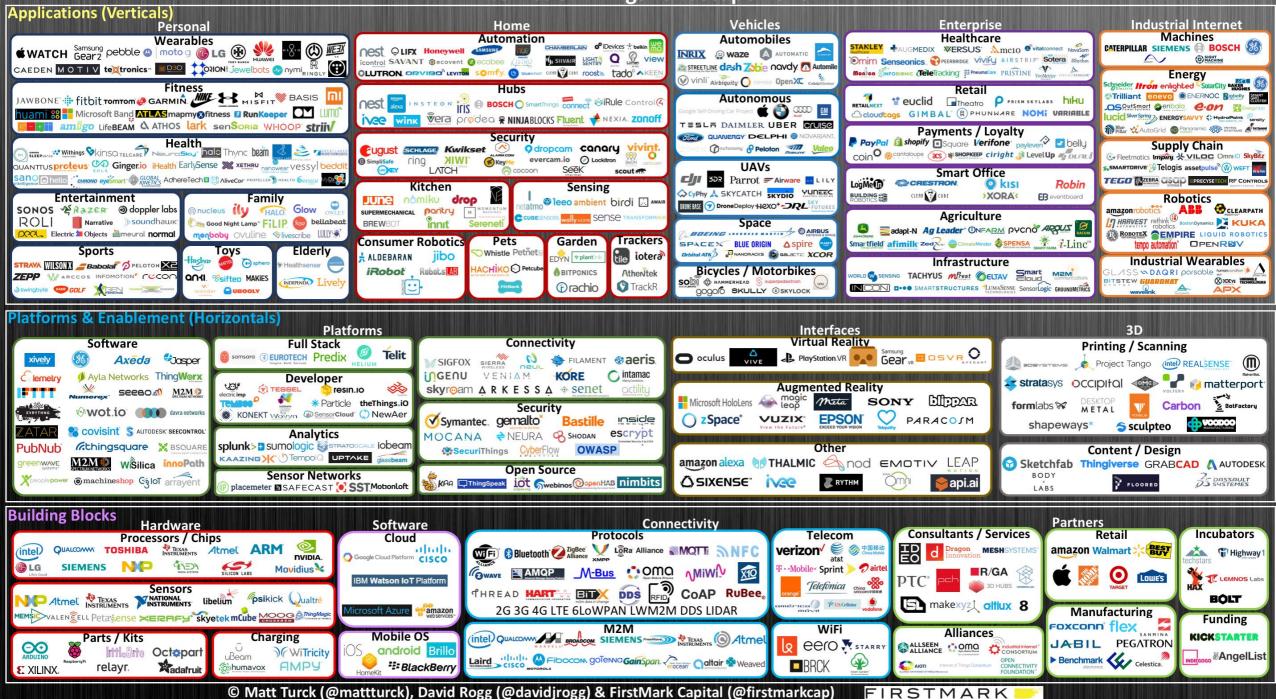
Gateway:

Industry PC, router, Raspberry PI, smartphone/tablet, local PC

Center:

Big Data ingestion, storage, analysis, and application platform (cloud, on premise, hybrid)

Internet of Things Landscape 2016



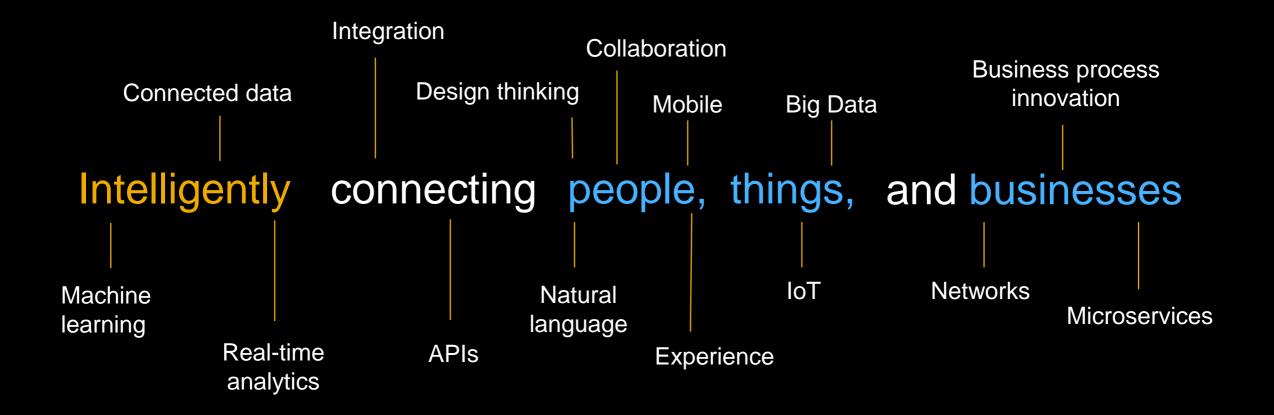
SAP and the Internet of Things value proposition



SAP Leonardo Internet of Things capabilities offer native integration to business systems of record across the complete industrial/government value chain and business processes covering manufacturing, product, operations, suppliers, customers/citizens, and employees.

7 Layers of the Internet of Things (IoT)

Business Value	People & Process	Layer 7 – Transformational decision making based on "Thing" Apps & Data
Busine	Applications	Layer 6 – Custom Apps built using "Thing" data
Big Data	Data Analysis	Layer 5 – Reporting, Mining, Machine Learning
Big	Data Ingestion	Layer 4 – Big Data, Harvest & storage of "Thing" data
Cloud	Global Infrastructure	Layer 3 – Cloud infrastructure (public, private, hybrid, managed)
Fog	Connectivity/Edge Computing	Layer 2 – Communications, Protocols, Networks, M2M, Wifi, Telecom, HW Kits
ŭ (Things	Layer 1 - Devices, sensors, controllers, etc.



SAP Leonardo IoT Bridge

Connected **Products**



Product Insights

Goods And Equipment

Supply Networks

Connected Assets



Fixed Asset Insights

Manufacturing Execution

Manufacturing Networks Connected Fleet



Mobile Asset Insights

Logistics Safety

Logistics Networks

Connected Infrastructure



Building Insights

Construction

Energy Grids

Connected Markets



Market Insights

Rural Areas

Urban Areas

Connected People



People And Work

People And Health

People And Homes

SAP Leonardo IoT Edge

SAP Leonardo IoT Foundation

SAP Cloud Platform / SAP HANA platform

SAP Leonardo IoT Bridge





Building Insights

Construction

Energy Grids

Connected Markets



Market Insights

Rural Areas

Urban Areas

Connected People



People And Work

People And Health

People And Homes

SAP Leonardo IoT Foundation

SAP Leonardo IoT Edge

SAP Cloud Platform / SAP HANA platform

Connected Infrastructure



Building Insights

Construction

Energy Grids

Connected Markets



Market Insights

Rural Areas

Urban Areas

Connected People



People And Work

People And Health

People And Homes

SAP Leonardo IoT Bridge

Connected **Products**



Product Insights

Goods And Equipment

Supply Networks

Connected Assets



Fixed Asset Insights

Manufacturing Execution

Manufacturing Networks Connected Fleet



Mobile Asset Insights

Logistics Safety

Logistics Networks

Connected Infrastructure



Building Insights

Construction

Energy Grids

Connected Markets



Market Insights

Rural Areas

Urban Areas

Connected People



People And Work

People And Health

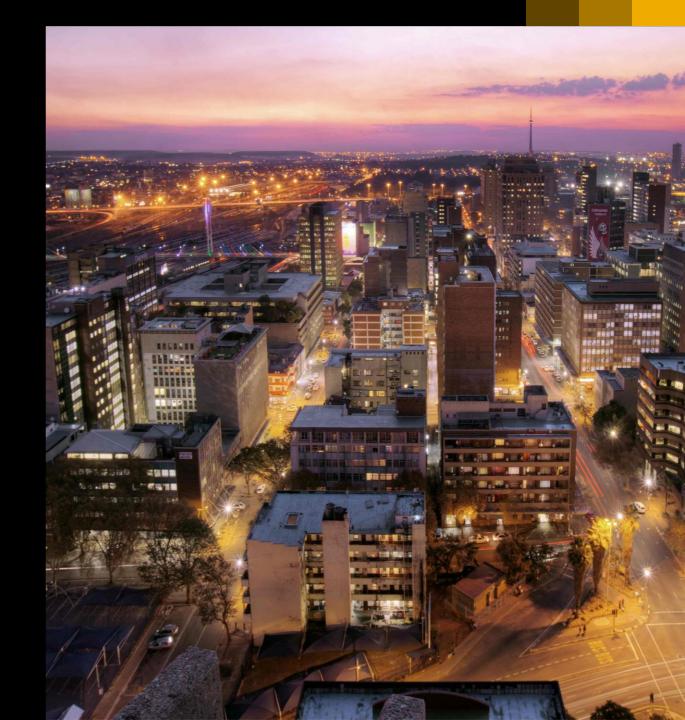
People And Homes

SAP Leonardo IoT Edge

SAP Leonardo IoT Foundation

SAP Cloud Platform / SAP HANA platform

- Digital enterprises close the loop from "things to outcomes" for customers, consumers, and citizens.
- Digital enterprises synchronize "shop floor and top floor" for employees/partners.
- Digital enterprises create "digital" products and services leveraging design thinking.
- Digital enterprises work within and leverage an ecosystem.
- Digital enterprises will reshape society, the economy, and the environment disproportionately.



SAP Internet of Things Community

SAP HANA is the data platform SAP knew would unlock the Internet of Things. With billions of connected devices, we now have the potential to reshape society, the economy and the environment. Only SAP empowers businesses to innovate from the core to the edges to the networks to get from Things to Outcomes.

Join us on this community to engage, interact and educate each other about the IoT.

THE community for SAP Leonardo on the public Web

www.sap.com/community/topic/internet-of-things.html

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December 1, 2016 Alex Liu



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