



# SAP Leonardo **Live**

Not just another business conference

## Security for the Internet of Things: **Strategy and Road Map**

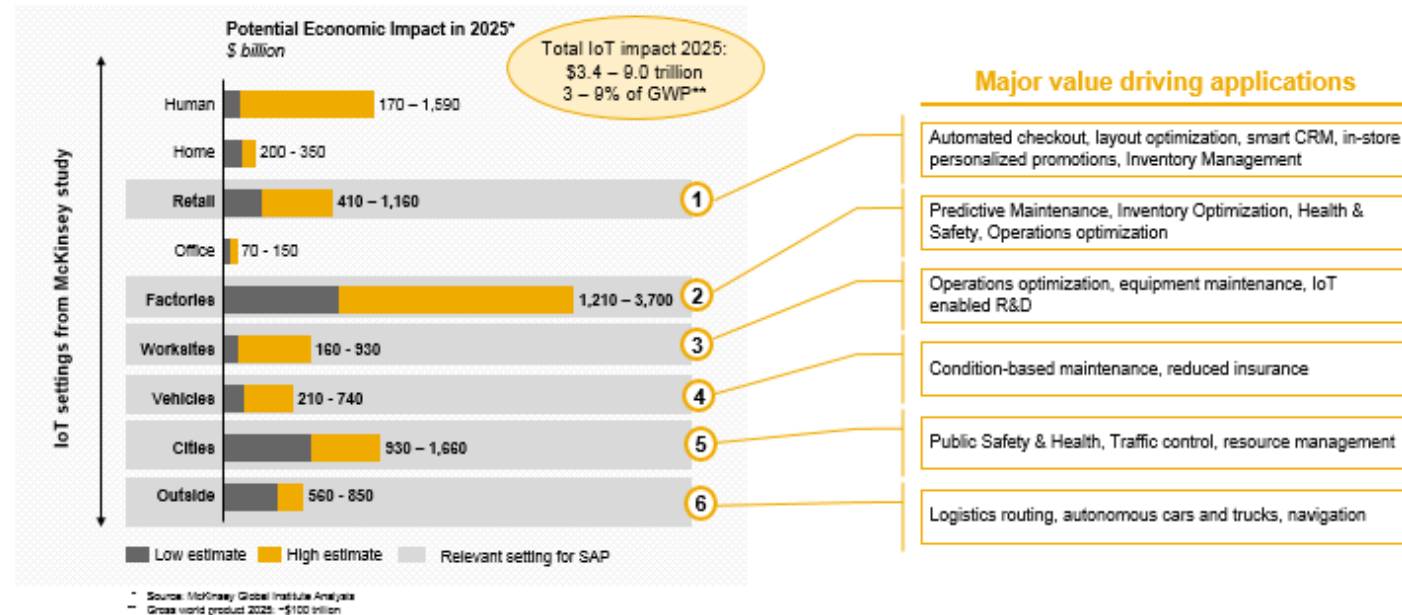
Dr. Laurent Gomez, SAP Product Security Research  
José Márquez, IoT Central Architecture

PUBLIC

# Security for the Internet of Things

## Business case

We address a **macro economic opportunity** with a potential impact of \$3.9 to \$9.0 trillion



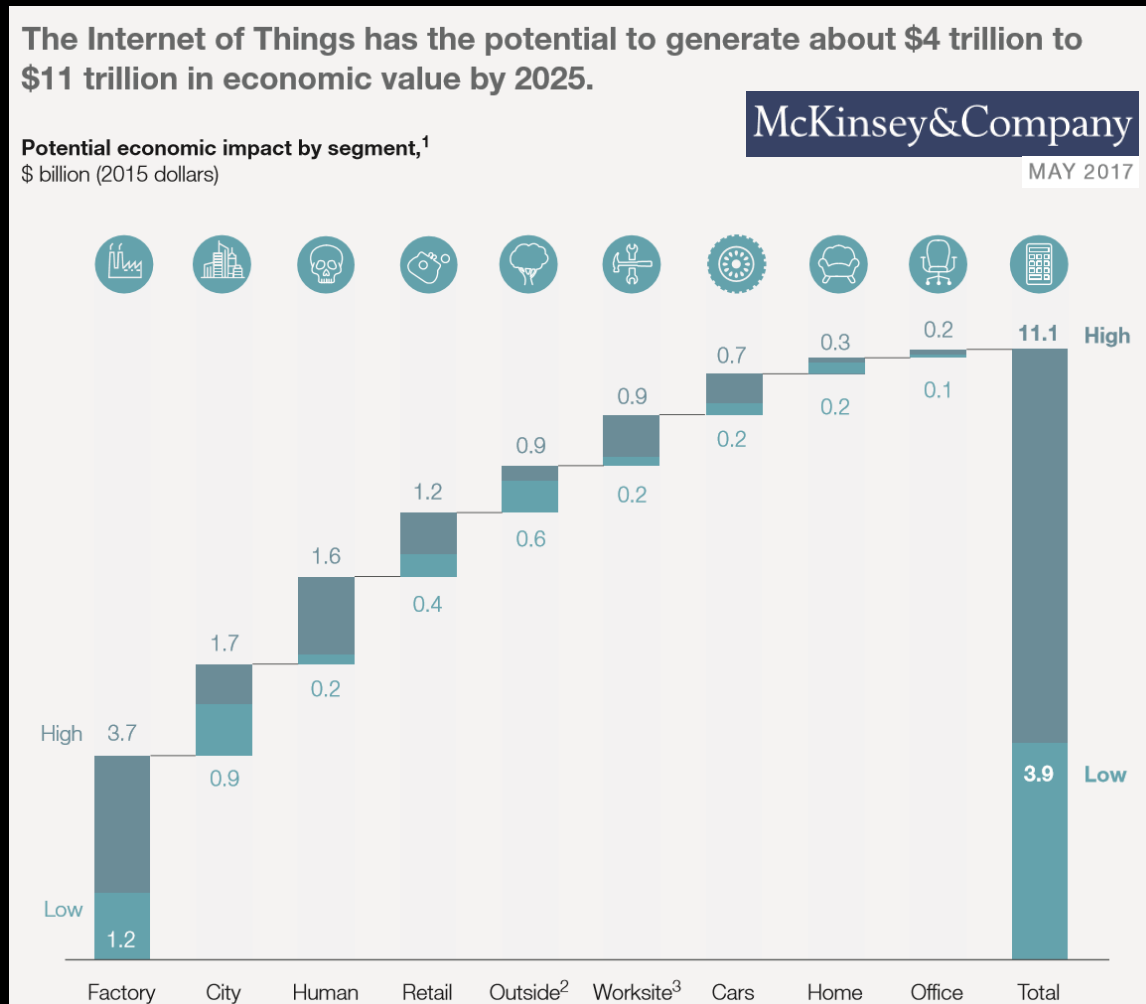
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Internal 9

- Enable this opportunity by discarding security as a showstopper for adoption

# Security for the Internet of Things

## Industries with the highest IoT spent potential

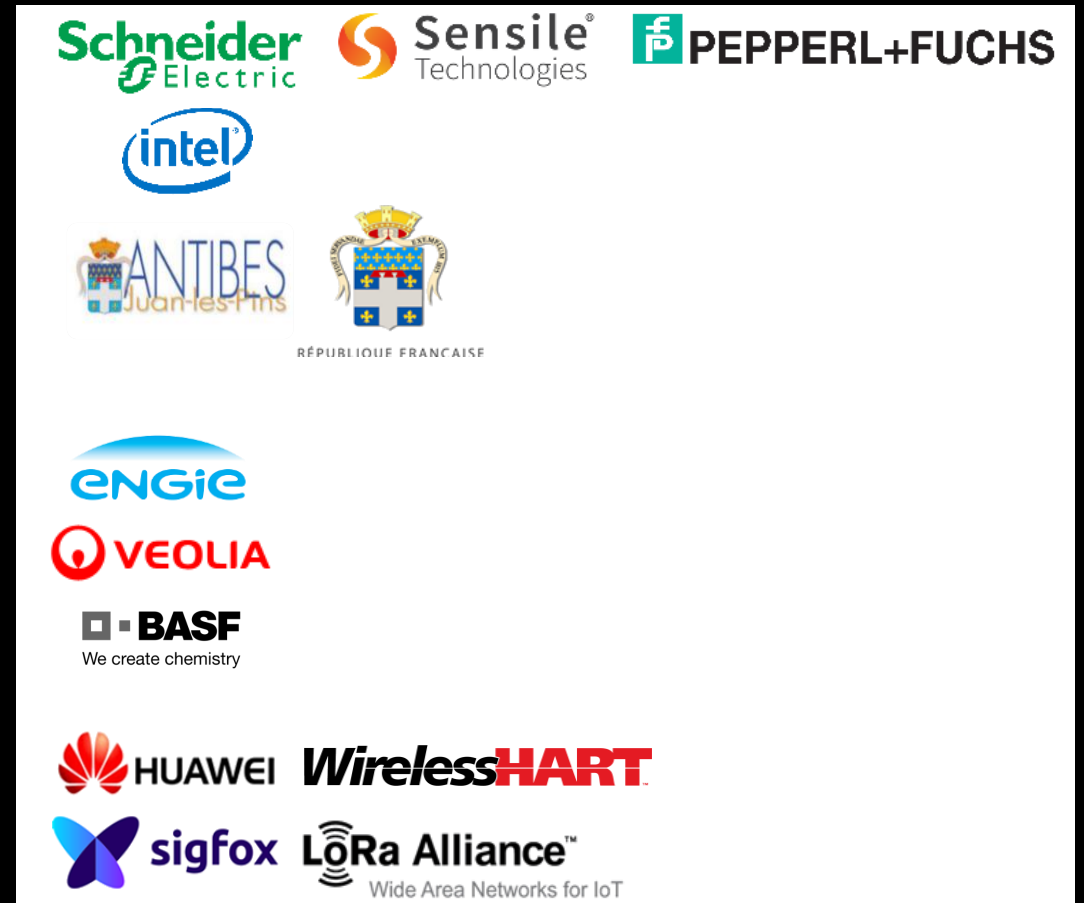


# Security for the Internet of Things

## Focus industries

Penetrate the industries with the highest IoT spent potential

- Discrete industries
  - Industrial machinery and components
  - High tech
- Public services
  - Future cities
  - Defense and security
- Energy and natural resources
  - Oil and gas
  - Utilities
  - Chemicals
- Service industries
  - Telecommunications



# Decentralization and distribution of enterprise systems

Edge computing from SAP (as part of SAP Leonardo)

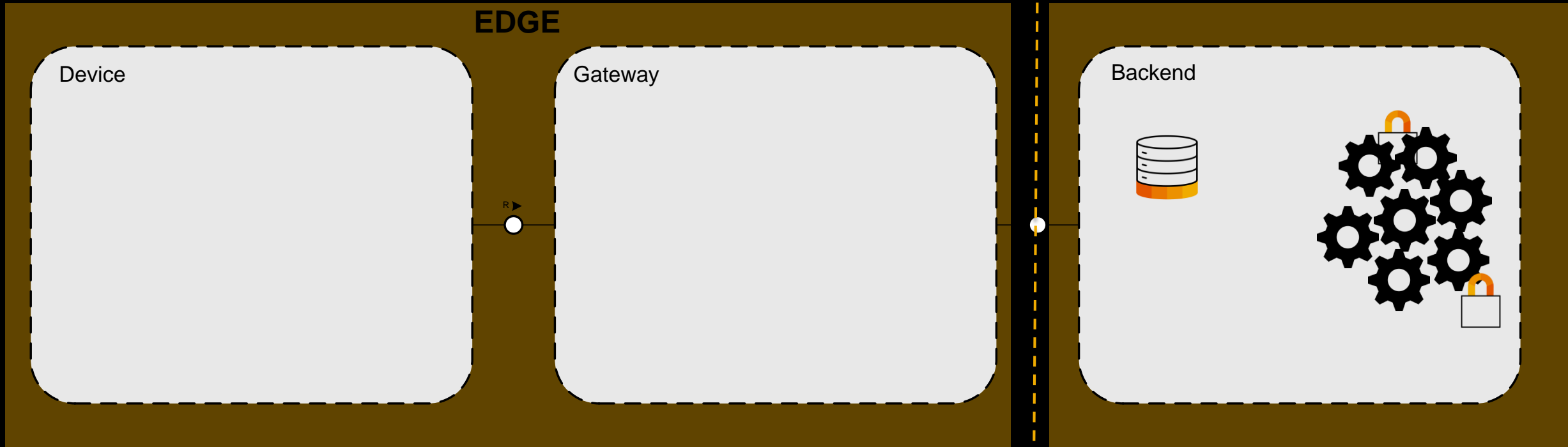


## Highest level of

- Business visibility
- Application centralization
- Data consolidation
- Technology abstraction

# Decentralization and distribution of enterprise systems

Edge computing from SAP (as part of SAP Leonardo)



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# Decentralization and distribution of enterprise systems

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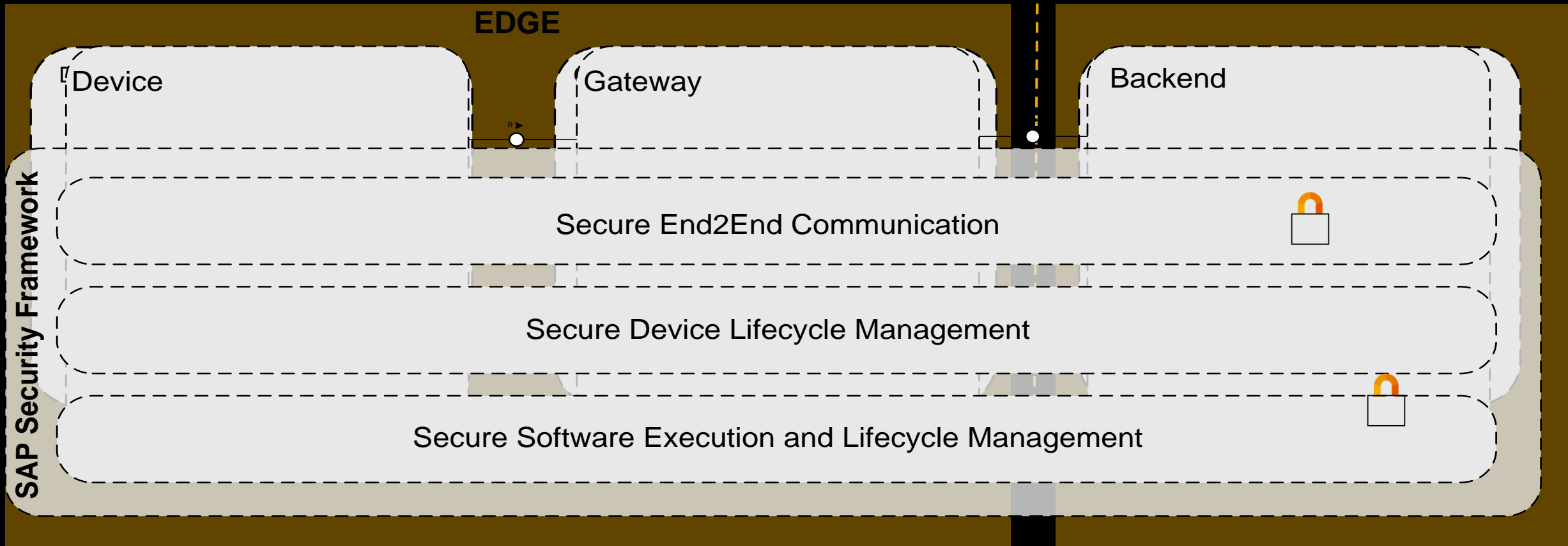


## Highest level of

- Business visibility
- Application centralization
- Data consolidation
- Technology abstraction

# Decentralization and distribution of enterprise systems

Edge computing from SAP (as part of SAP Leonardo)





# Connectivity stands first

“We cannot capitalize on the data at our solutions if we do not **assure** and broaden our **connectivity capabilities** to ingest all data from all type of devices & networks.”

*Vendors will offer a dizzying array of wireless tech to support IoT field use cases.*

Various characteristics of IoT devices such as small bursty traffic, dense sets of connections, or long distances require new forms of wireless connections, such as LoRaWAN, Sigfox, or 3GPP's narrowband (NB)-IoT. For IoT decision-makers, there will be more than 20 wireless connectivity options and protocols to evaluate.

There will be a large-scale IoT security breach.



# Retrofit on physical assets with sensors

Low-powered devices and networks

## Reliable and cost effective, meeting industrial needs

### Low-powered devices

- Do not consume much power to work and communicate
- Do not require a continuous communication link

### Low-powered wide area networks (LPWAN)

- Reduced packet size
- High latency
- Low throughput



# Internet of Things (IoT): 2018 Predictions from Forrester

## Device certification

*Vendors will vie for IoT certification attention.*

Major vendors like Cisco, IBM, Microsoft, and others will invest heavily in low- or no-cost training and certifications while keeping the bar high to ensure that the certifications hold weight.

*Industry-specific certifications will take hold.*

10 industrial vendors will jointly certify their IoT-enabled products with enterprise vendors, as Rockwell Automation has done with Cisco.

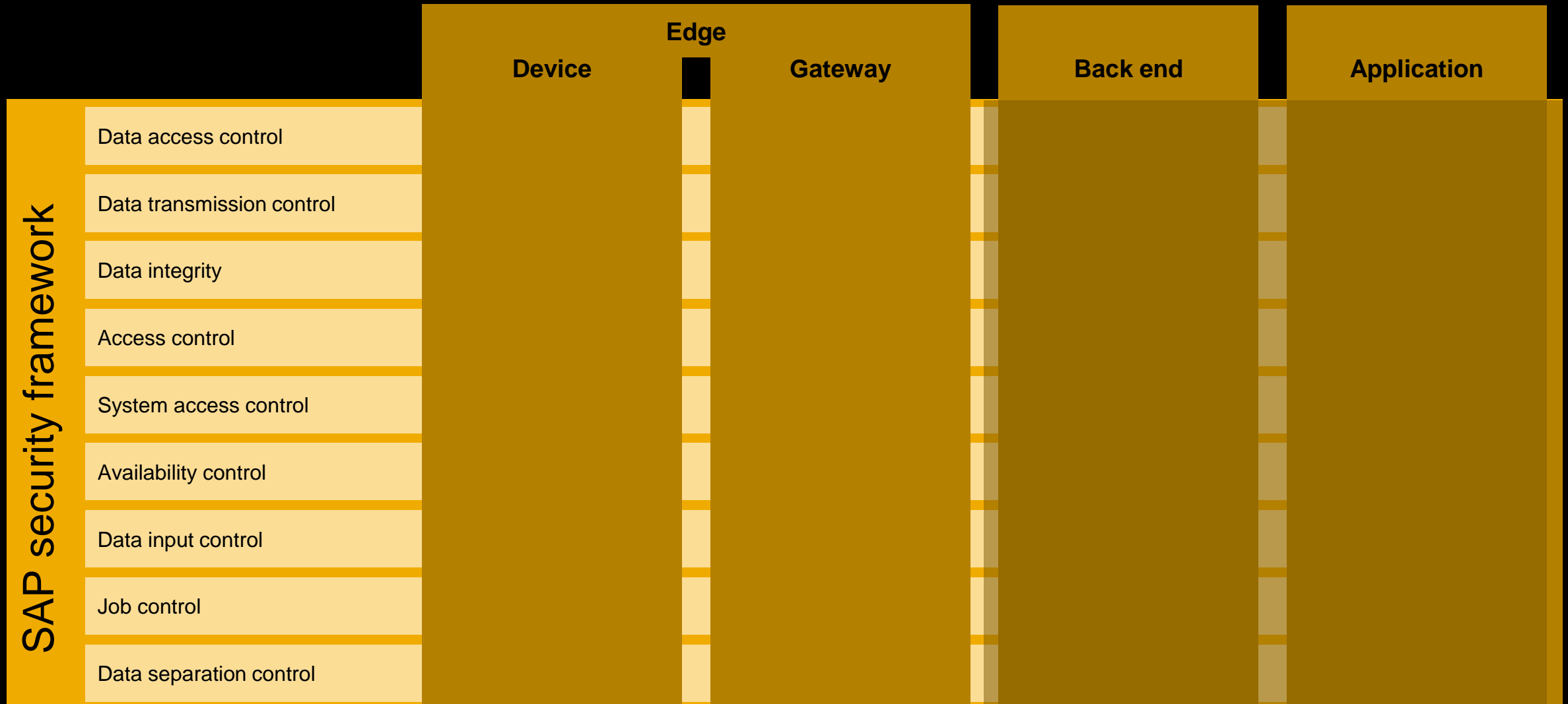
## Security for Internet of Things

Once IoT devices are connected to the Internet

“Driven by the current **large-scale deployment of connected objects** as well as the upcoming mass-adoption of digitally charged products, **cybersecurity** has to keep the pace with these developments in order to **embrace the new ends of the system boundaries**, i.e. the physical devices.”

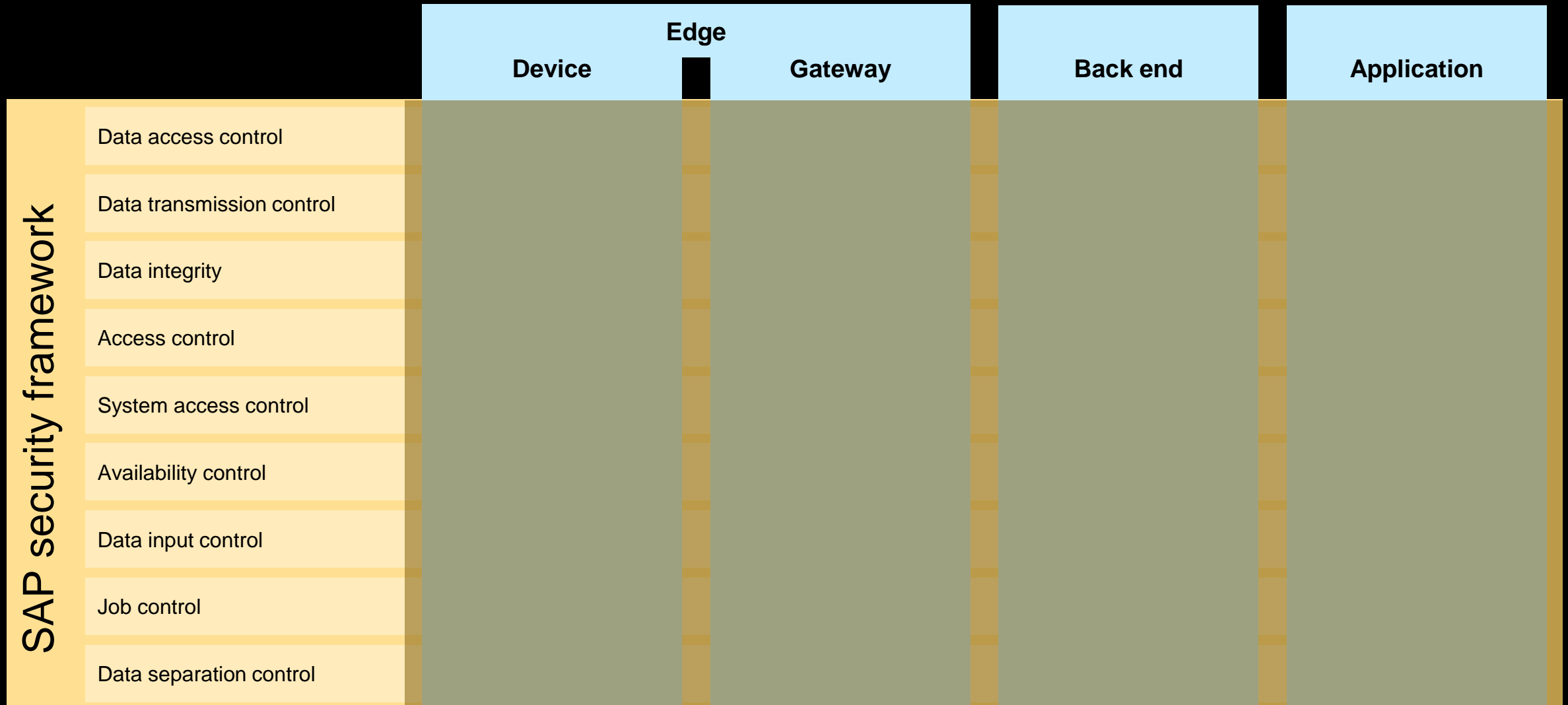
# SAP security reference model

## SAP security framework, version 1.2



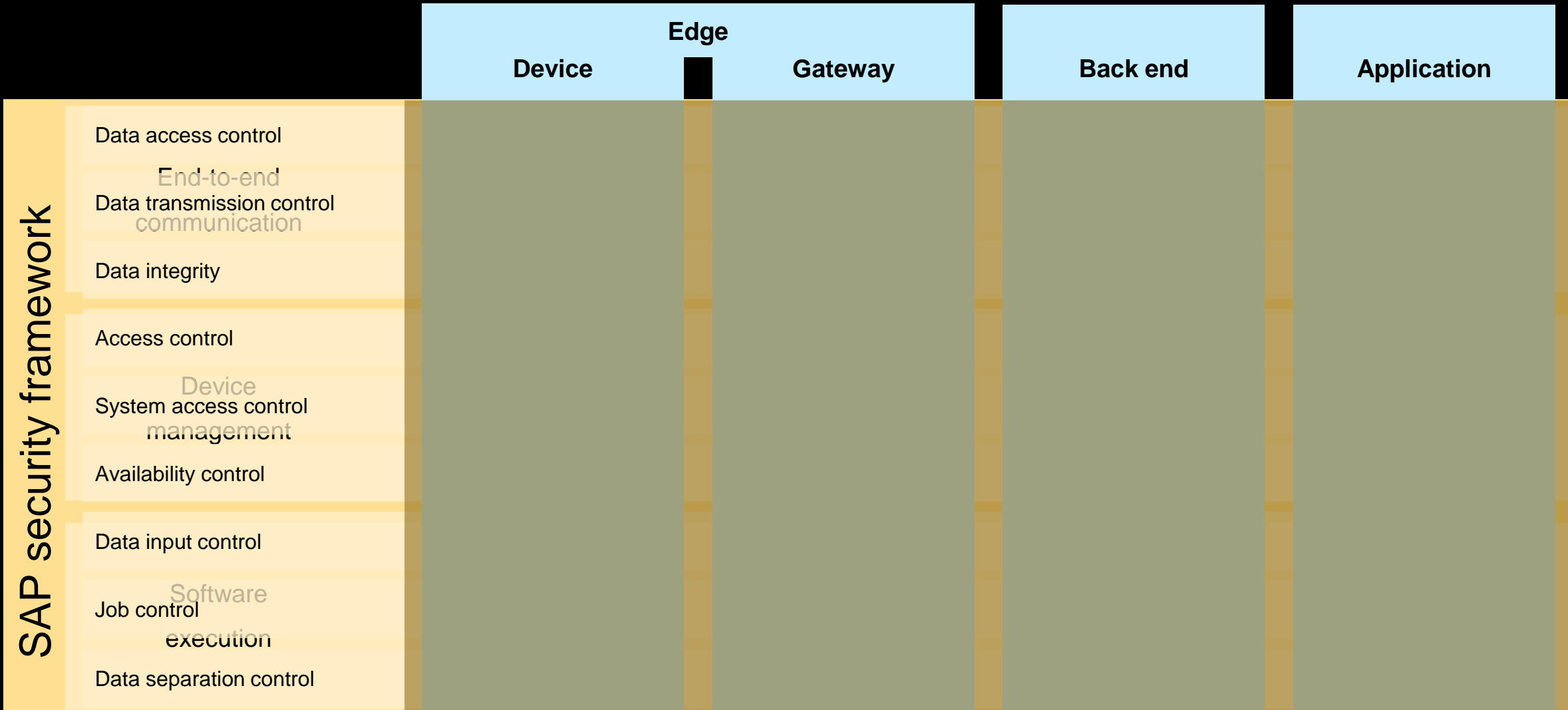
# SAP security reference model

[SAP security enhancement version 1.2](#)



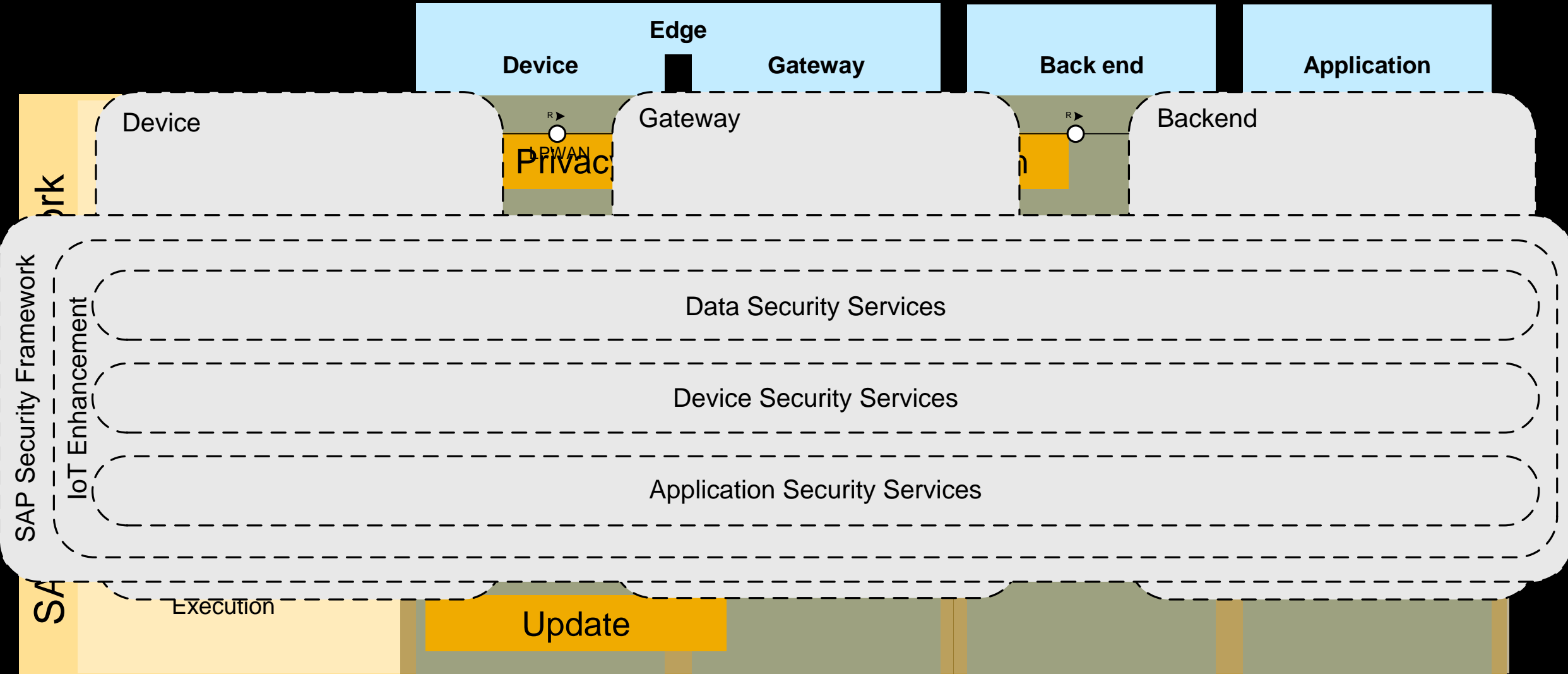
# SAP security reference model

## IoT-driven enhancement



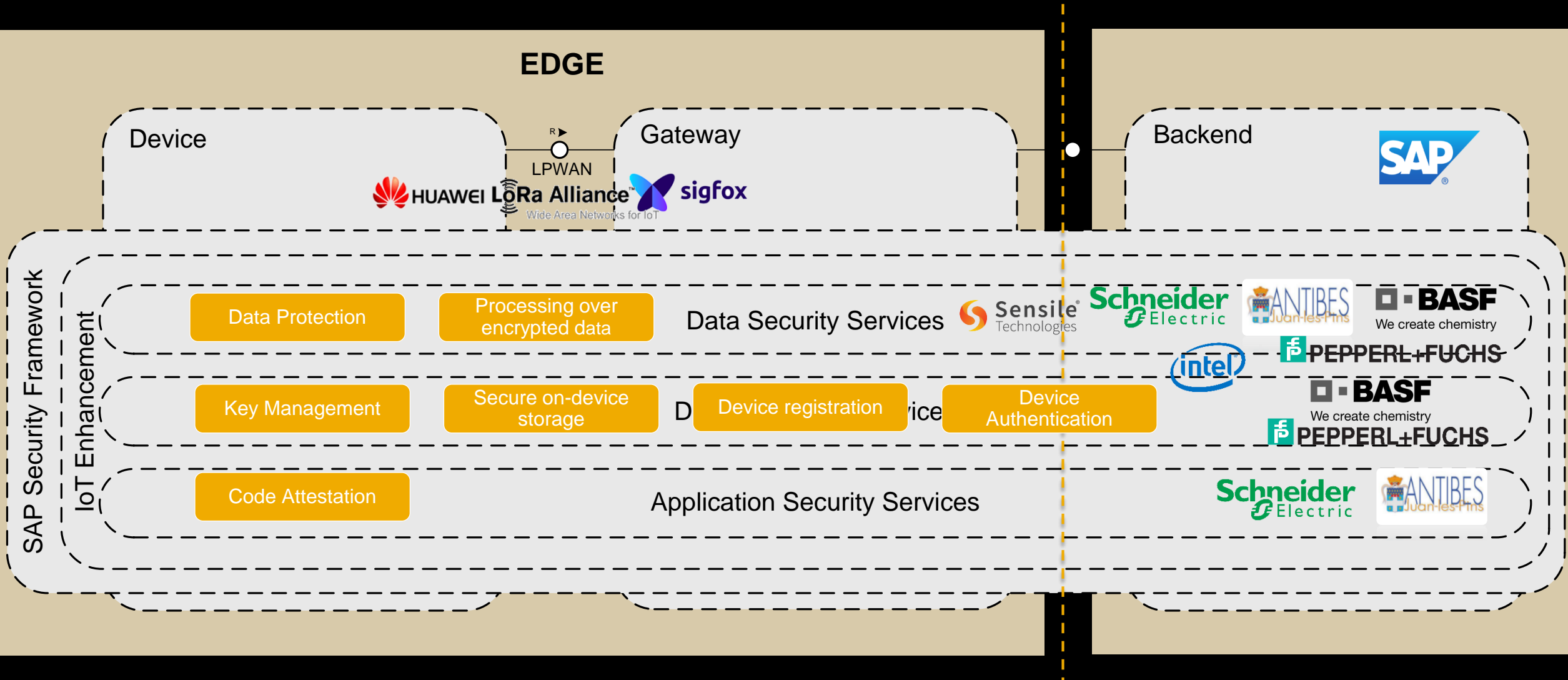
# SAP security reference model

## IoT-driven enhancement





# Reference architecture



# Security as enabler for the Internet of Things

## Security pillars

### Security for the Internet of Things

**Secure end-to-end communication** from device to back-end (verticality)



**Automatic and scalable Secure device lifecycle management**



**Secure software execution and lifecycle management**



Foster the deployment of IoT scenarios by **discarding security as a showstopper for adoption**

# Scenario owner: BASF

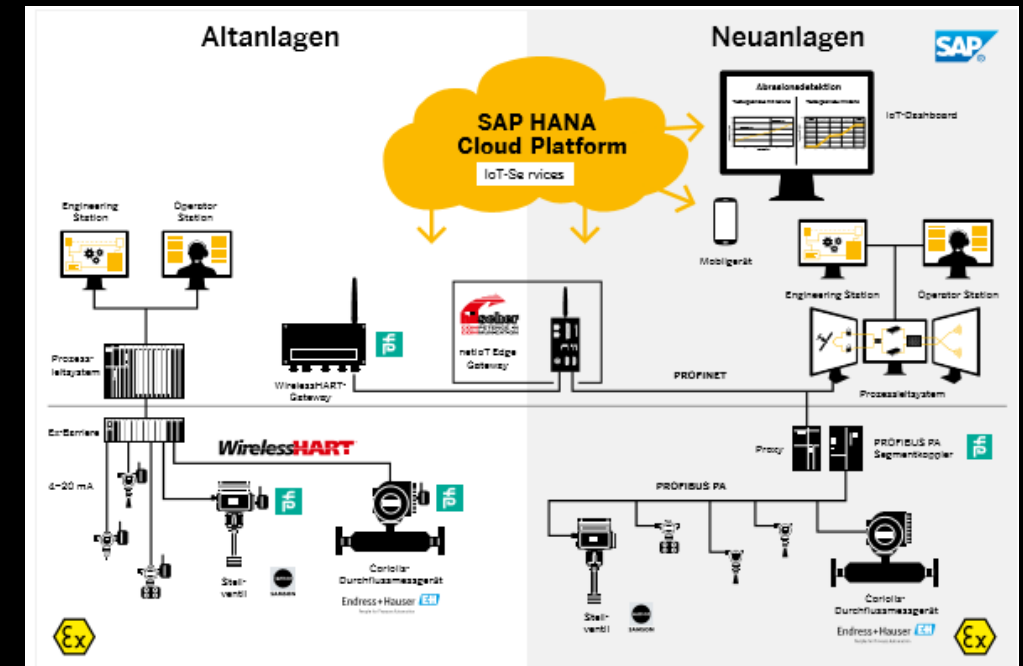
## Predictive maintenance

### BASF

- BASF owns and operates a chemical factory, instrumented by sensors
- Situation: Need for operational continuity of chemical processes while preserving the physical integrity of workers and factory. Process automation and predictive maintenance have been identified as one aspect of the digital transformation.

### Solution

- Data fusion between IT and OT data
- Remote physical assets diagnostics
- Engineering rules and predictive models
- Indicators-based planning
- Dynamic optimization of maintenance schedules



### Benefits

- Connect operational levels to automation process
- High resolution management

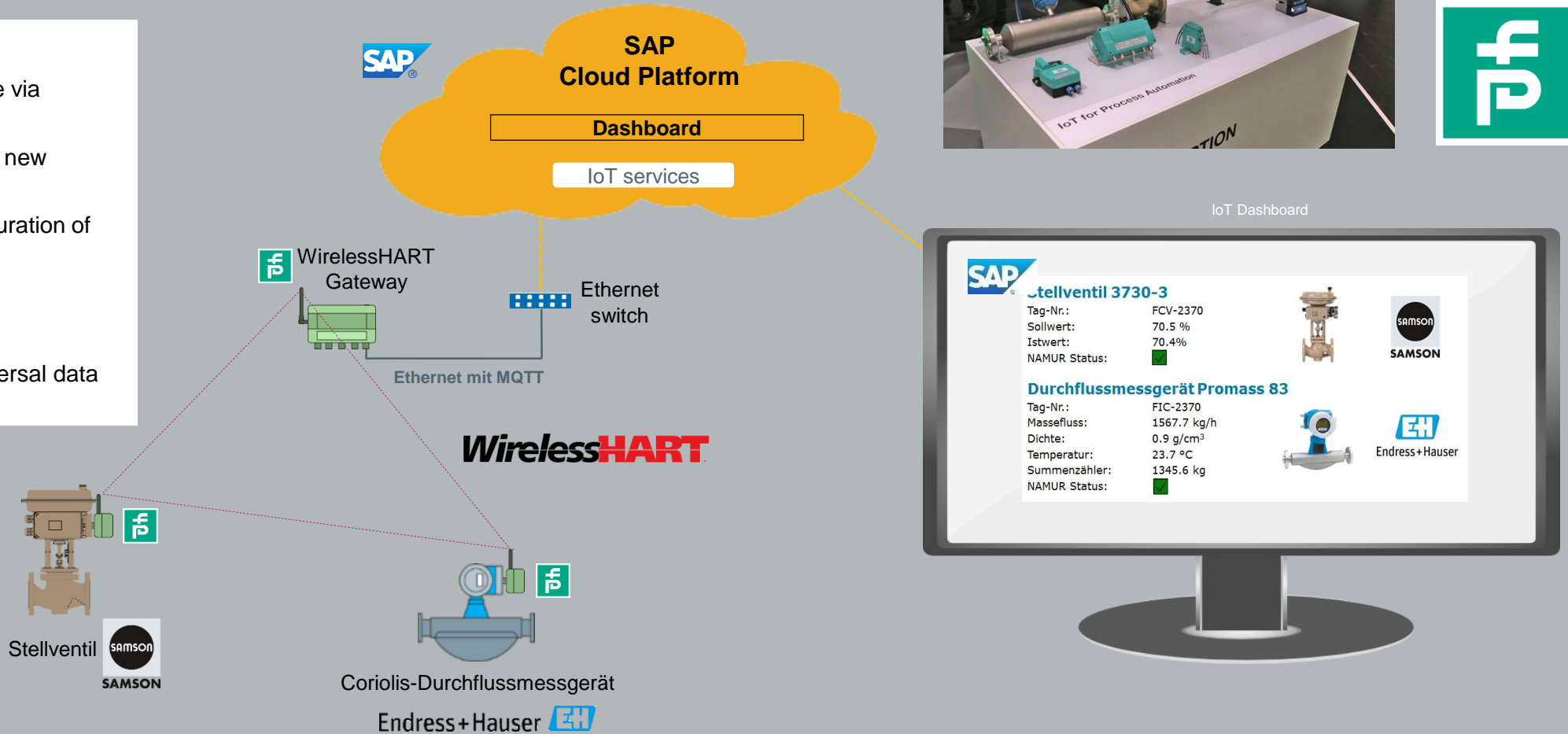
### Security requirements

- End-to-end data protection
- Scalable secure device management

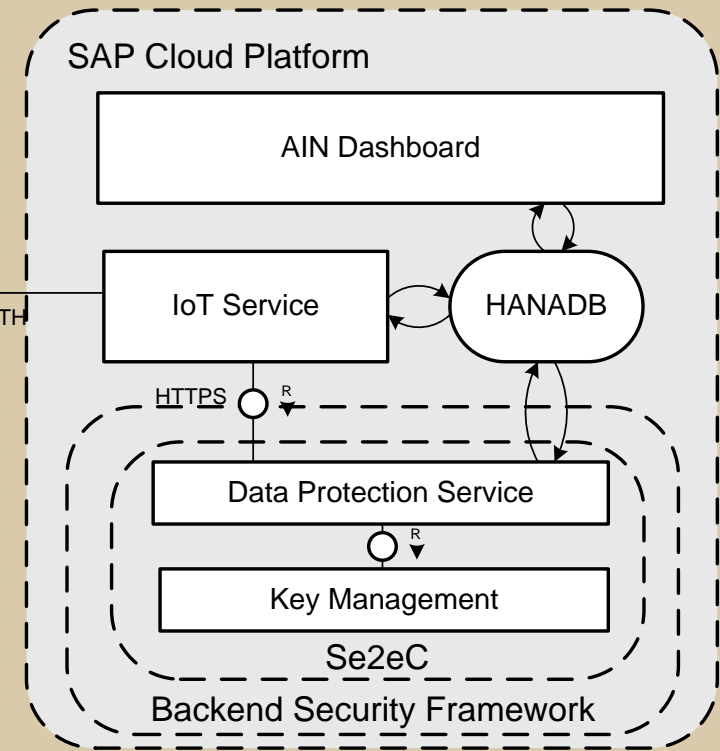
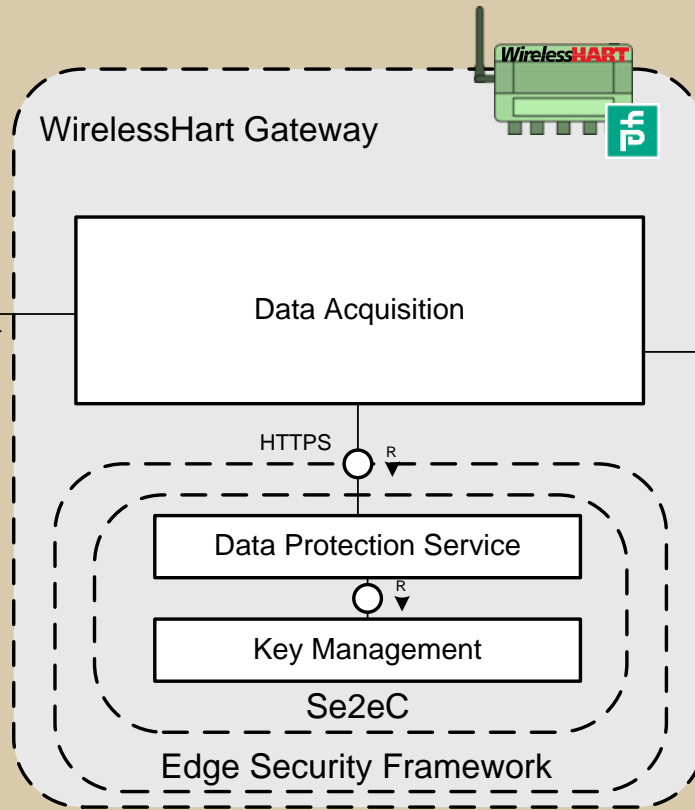
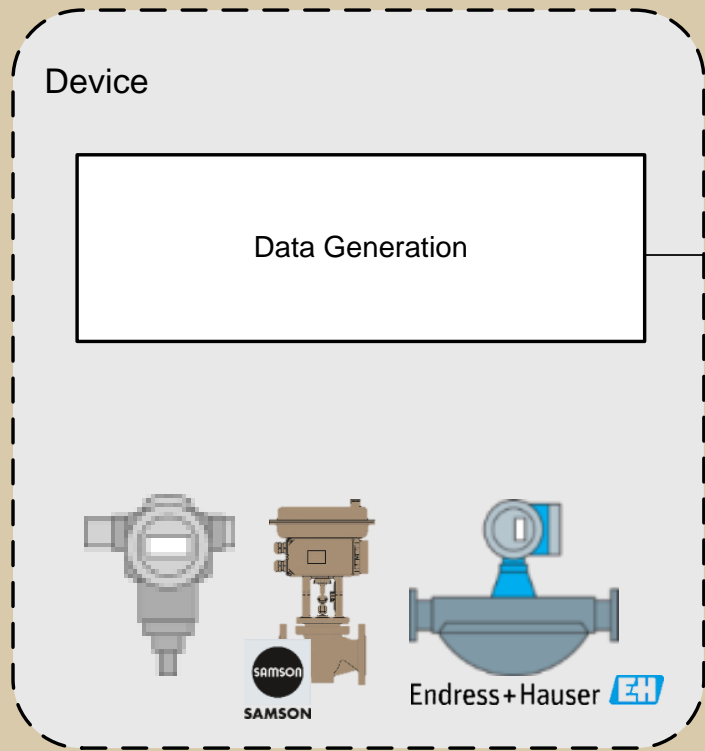
# Predictive maintenance

## Solution

- Retrofit on installed base via WirelessHART
- Automatic recognition of new devices
- Minimal one-time configuration of WHA-GW
- Full NE107 status
- Transparent integration
- Future extension to universal data access possible



# Architecture realization



# Scenario owner: Schneider Electric

## Secure system decentralization

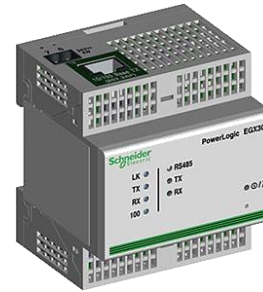


### Schneider Electric

- Schneider operates a factory with production lines instrumented with status sensors (such as voltage, anomaly) in a 1,300 m<sup>2</sup> facility in Nice.
- Industrial automation is used for production-line processes.
- Situation: No visibility into the status of company production machines and working station. Replace manual injection of this data to the system by connecting IoT infrastructure to the back end. Predictive maintenance has been identified as one aspect of the digital transformation.

### Solution

- Custom solution on SAP HANA
- Data fusion between IT and OT data
- Multidimensional assets description
- Remote machinery diagnostics
- Engineering rules and predictive models
- Dynamic optimization of maintenance schedules



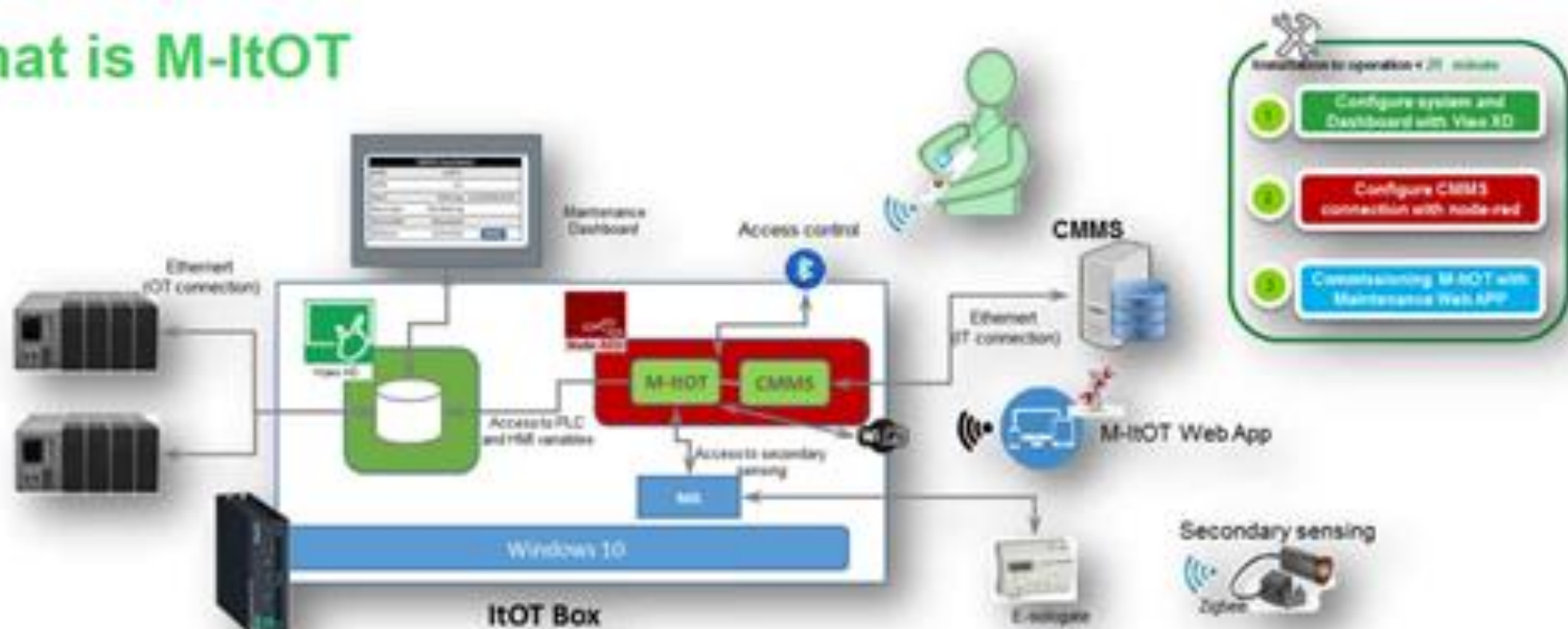
### Benefits

- Higher asset availability leading to higher passenger satisfaction
- Less effort for corrective maintenance

### Security requirements

- Secure end-to-end communication over low-power connectivity
- Secure software execution

# What is M-ItOT



## 1. nodes to:

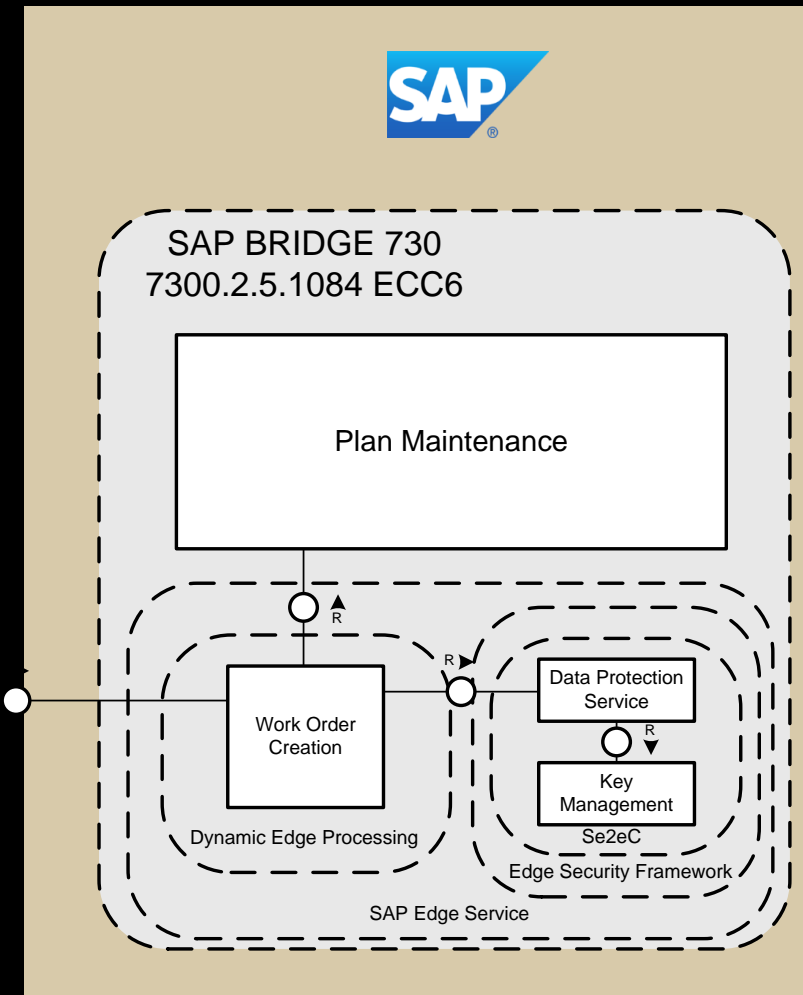
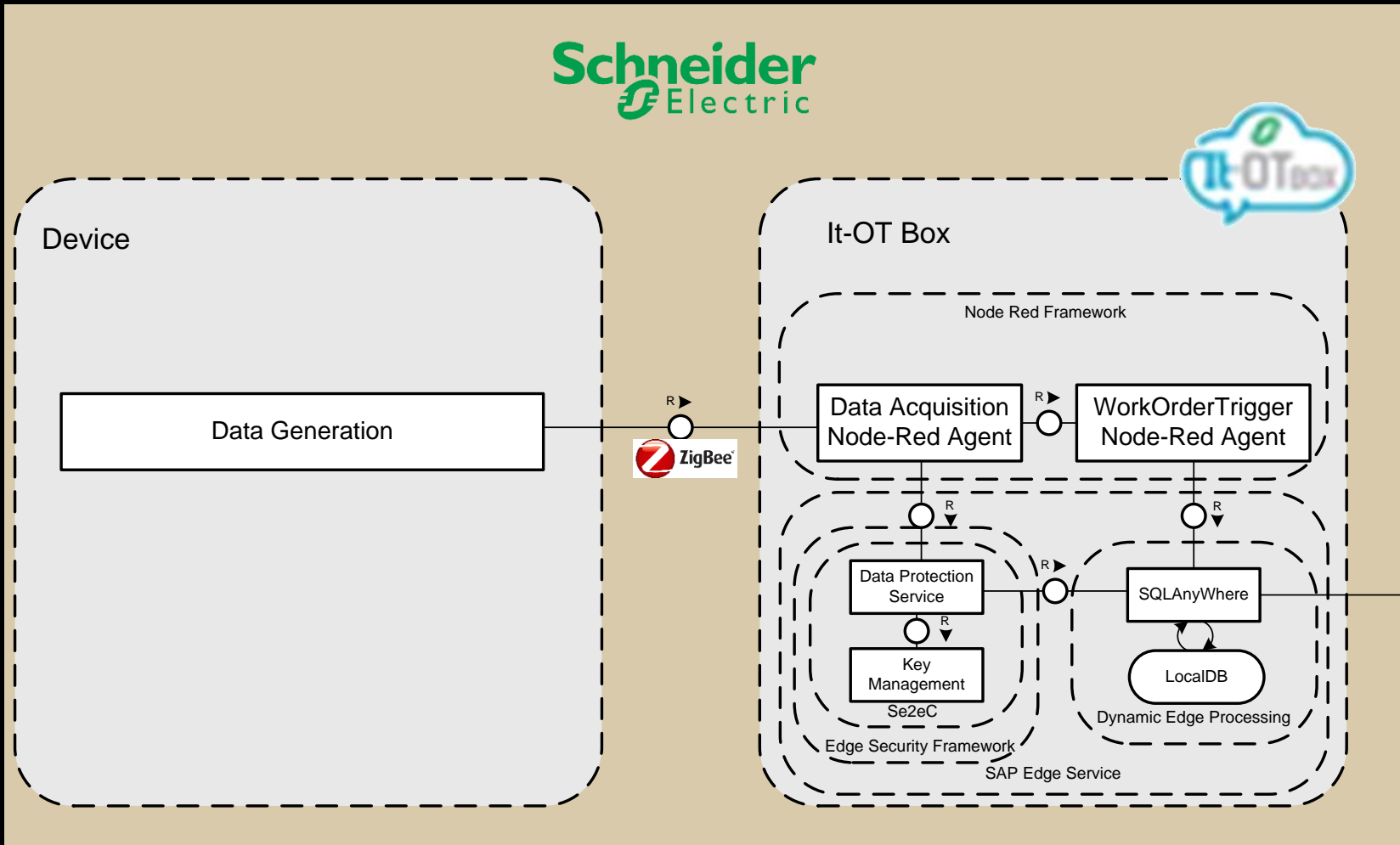
- Calculate machine operating times using power consumption Zigbee sensor.
- HMI maintenance dashboard.
- Handle maintenance work order using CMMS connection and HMI dashboard.
- Sense deviation of machine behavior using PLC variables or secondary sensing.
- Interface Maintenance Web App.
- Connection to CMMS software (SE, partners, SAP, IBM Maximo).

- Vjao XD Maintenance template (dash board, maintenance work order handling).
- M-ItOT App for setting and monitoring.
- Electronic access control for maintenance crew members.

Life Is On

Schneider  
Electric

# Architecture realization





# Security for the Internet of Things

Automatic and scalable secure device lifecycle management

- Device on boarding, revocation
- Device provisioning
- Device identification, authentication
- On-device secure storage

Security for the Internet of Things

Secure end-to-end  
communication from  
device to back end  
(verticality)

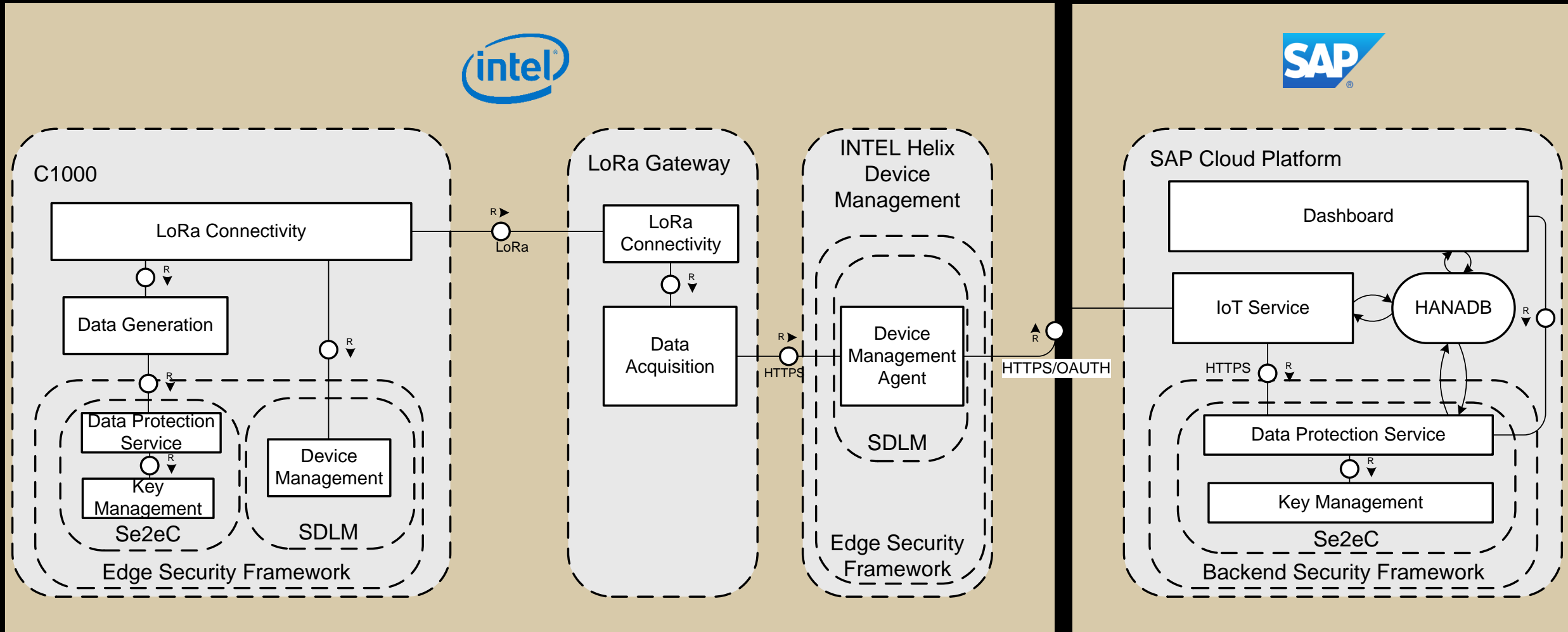
Automatic and scalable  
secure device lifecycle  
management



Secure software  
execution and lifecycle  
management

Foster the deployment of IoT scenarios by **discarding security as a showstopper for adoption**

# Architecture realization



# Thank you.

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