SAP Translation Hub





Disclaimer

The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. Except for your obligation to protect confidential information, this presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this presentation or any related document, or to develop or release any functionality mentioned therein.

This presentation, or any related document and SAP's strategy and possible future developments, products and or platforms directions and functionality are all subject to change and may be changed by SAP at any time for any reason without notice. The information in this presentation is not a commitment, promise or legal obligation to deliver any material, code or functionality. This presentation is provided without a warranty

of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or

non-infringement. This presentation is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility

for errors or omissions in this presentation, except if such damages were caused by SAP's intentional or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

Motivation

A successful application has to target a global audience, and software needs to speak the customers' language.

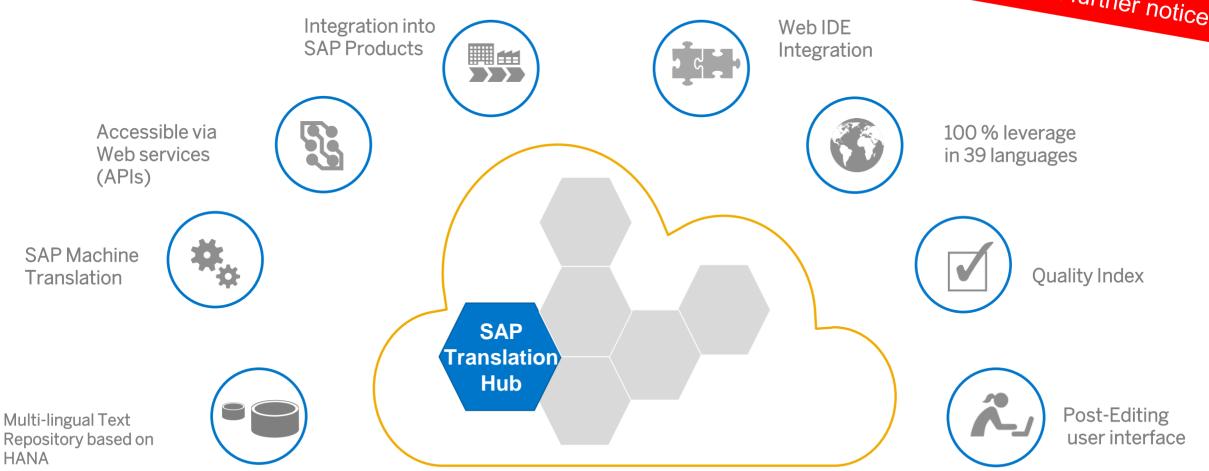
Our motivation is to put multilingual capabilities into the center of our customers' production process.





SAP Translation Hub Key Features

Free of charge until further notice



SAP Cloud Platform



SAP Translation Hub - Value Proposition

Significant cost & time savings

Decreased costs

Lower initial translation cost by MT translation 60% of all translation proposals do not need any post-editing)

Lower charges to external translators (pretranslation)

Decreased throughput time

Less communication traffic

Less follow up

Integration

Seamless integration into development process

Easy access

On unified UI for post-editing

Improved global roll-out in subsidiaries

Increased user satisfaction in subsidiaries

Improved efficiency of global operations

Improved go-to-market with new apps



Roles

Seamless integration into the HCP development tools

Verified English source texts

Suggestion service

 Verify translation on the UI during development phase Global operations efficiency

Web access for post-editing tasks

Translation Hub

Cost savings

Agility

Global rollout

Go-to-market

Own language

Consistent SAP terminology



SAP Translation Hub

Available and planned use cases



Non-ABAP developer creating a UI translation for their own app as integrated part of the development process



SAP Business Suite or SAP S/4HANA customer translating customerspecific ABAP short texts



Consumption of SAP Translation Hub in other SAP products (e.g. SAP WEB IDE; SAP Business ByDesign Release 1705)



SAP Market Introduction Connects Customers with Development

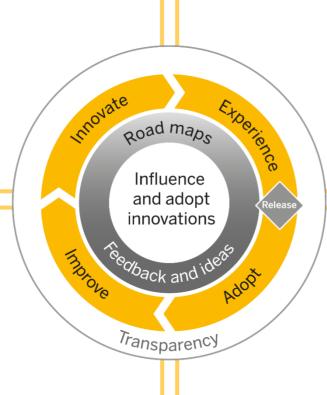
Influence and adopt SAP innovations throughout the product lifecycle

Customer Engagement Initiative

Discuss with customers and partners planned functionality to gain valuable input during development phase

Customer Connection

Decide about change requests from end users for SAP software in mainstream maintenance



Beta

Customers can experience new SAP software before official release for early prototyping with customer specific data and processes

Customer & Partner Testing Services

Orchestrate testing activities with customers & partners to improve the quality and convenience of SAP products

Early Adopter Care

Give customers a direct channel to SAP for a successful implementation project allowing stakeholders to react to and minimize project risk

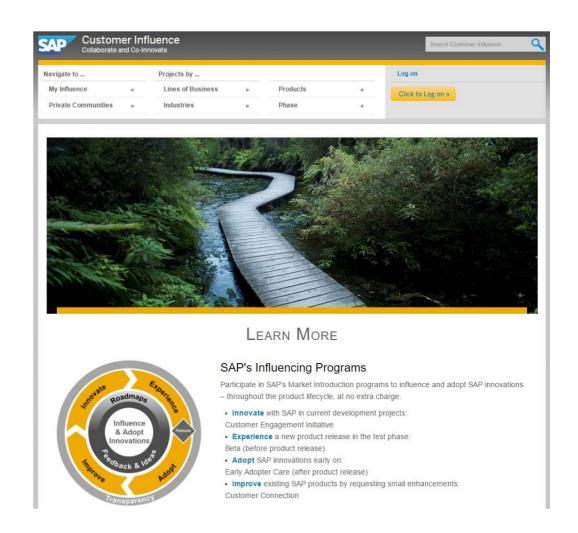
Product Road maps sessions allow customers to find out future feature and function capabilities of products and technology

^{*} These services complement SAP support services, and are available to all customers with a valid SAP license and maintenance contract. Please note that not all services are available for all SAP products.

How to get involved

Registration Information

- Visit https://influence.sap.com/SAPTranslationHub10
 to register for the Translation Hub 1.0 Early Adopter
 Care Program
- Registration is open until February 28, 2017
- In case you have questions, please contact Holger Junghanns (ho.Junghanns@sap.com)



Benefits

Early Adopter Care

Early Adopter Care* enables customers to

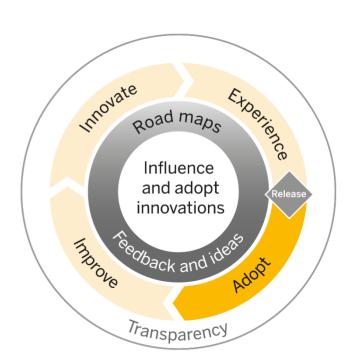
- Get support with your early implementation of SAP's latest releases via an Early Adoption Care program in close collaboration with SAP with a dedicated back-office support infrastructure in place to safeguard your project and minimize risks
- Access to Early Knowledge transfer (EKT) at no additional costs

Your impact on SAP

- Direct interaction with development providing first hand feedback
- Bring in the customer voice to influence future releases

How to get engaged with us?

- Start participating early on in the development of a new product/ release via the Customer Engagement Initiative (CEI) or Beta
- Visit <u>influence.sap.com</u> for upcoming Early Adoption opportunities for your SAP or Partner led implementation project
- We provide you a dedicated Early Adopter Project Coach



^{*} These services complement SAP support services, and are available to all customers with a valid SAP license and maintenance contract. Please note that not all services are available for all SAP products.

SAP Translation Hub

Supporting material

How to get it: Just click on the Sap Translation Hub tile on your SAP HANA Cloud Platform cockpit and follow the instructions or contact translationhub@sap.com

Staying connected:



translationhub@sap.com



SAP Translation Hub JAM Group



#saptranslationhub



SAP Translation Hub YouTube channel



SAP Community

General information:



What is SAP Translation Hub?



User Assistance



SAP Translation Hub Videos



SAP Translation Hub Blog posts



SAP Translation Hub Tutorials





Thank you

Beatrice Pasch, beatrice.pasch@sap.com

Susanne Wallrafen, susanne.wallrafen@sap.com

Holger Junghanns, ho.junghanns@sap.com



© 2017 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. Please see http://global12.sap.com/corporate-en/legal/copyright/index.epx for additional trademark information and notices.

Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors.

National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP SE or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP SE or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.