Concur Solution Overview and Integration with SAP S/4HANA

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September 2017

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SAP Run Simple

CONCUR

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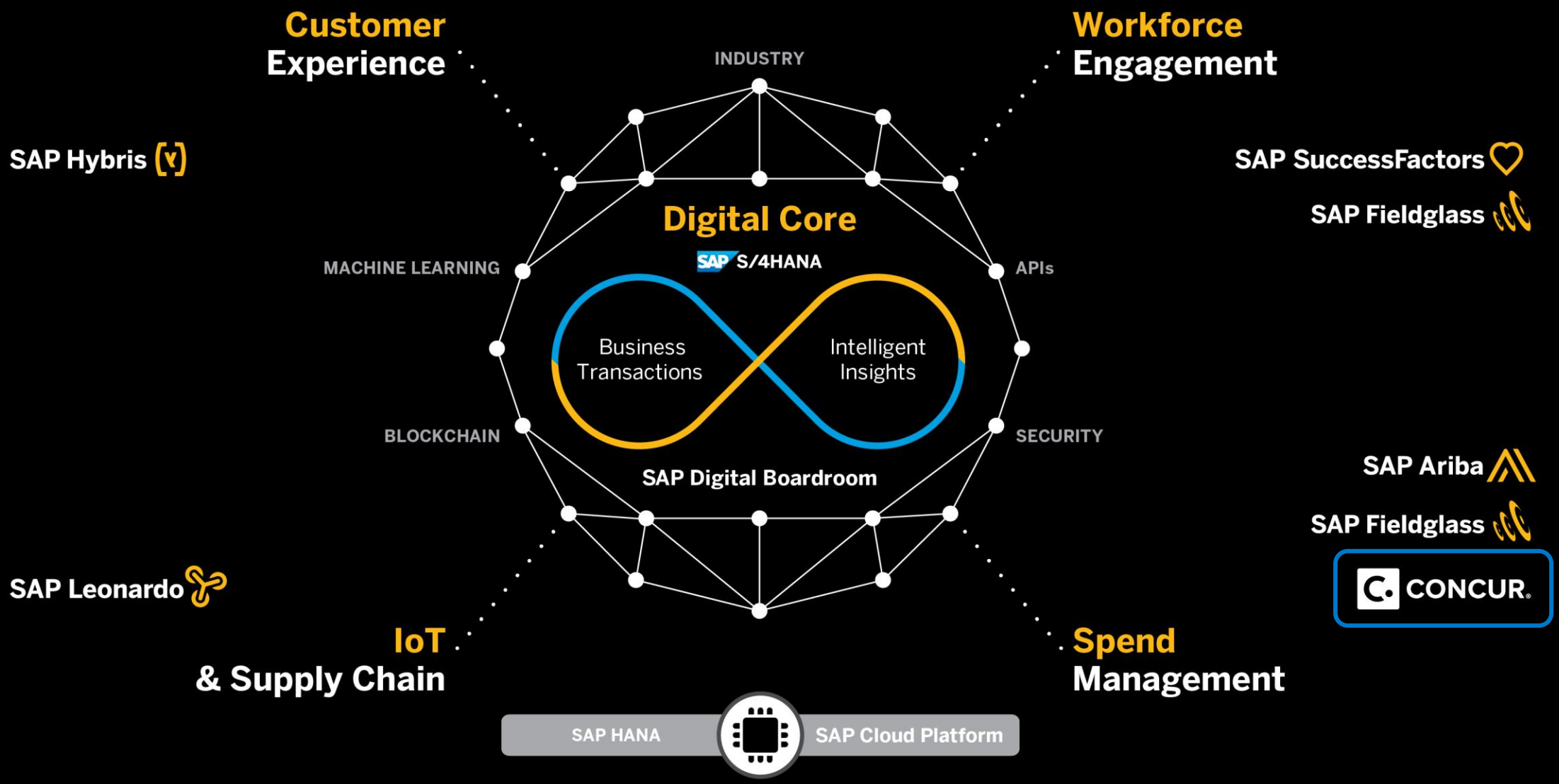
The SAP Digital Business Framework

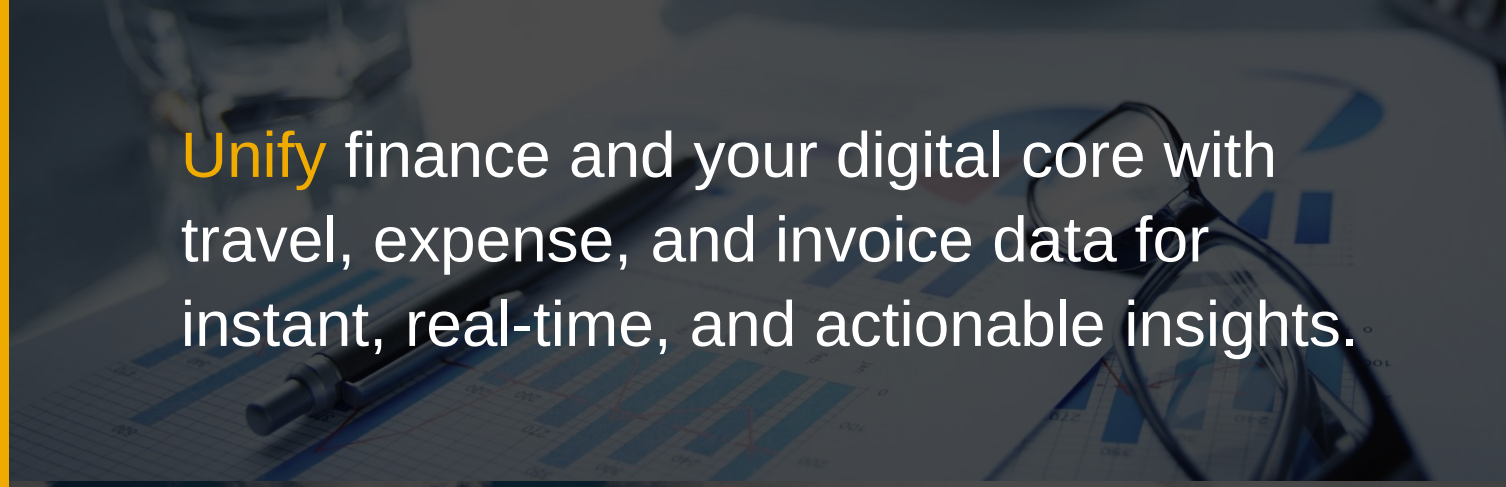


Better together

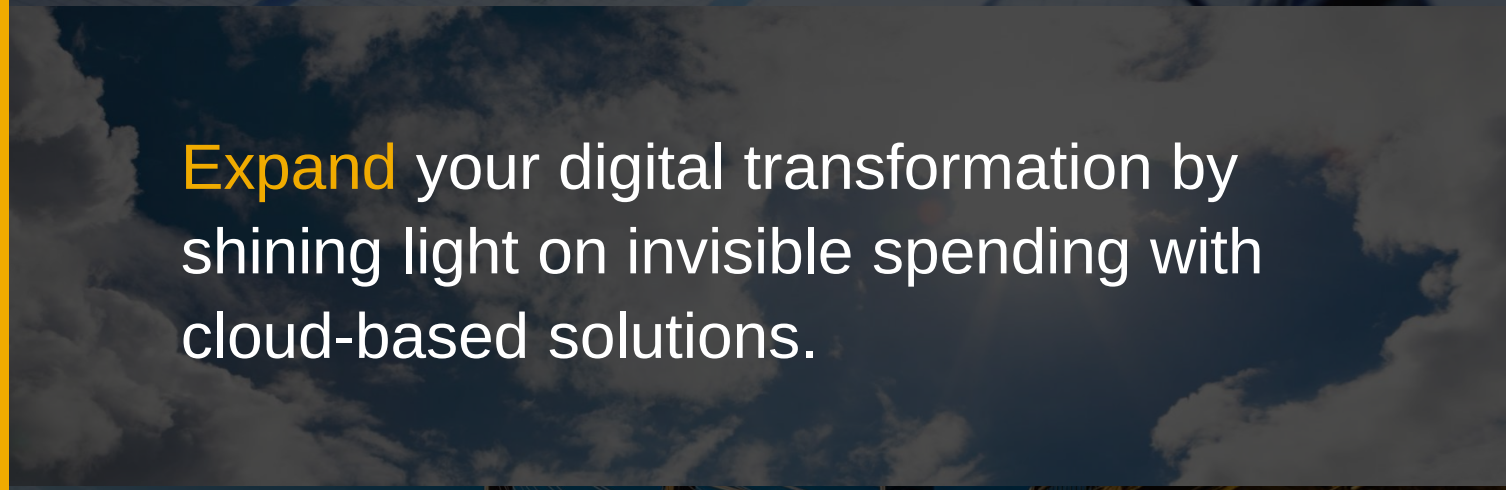
SAP

+

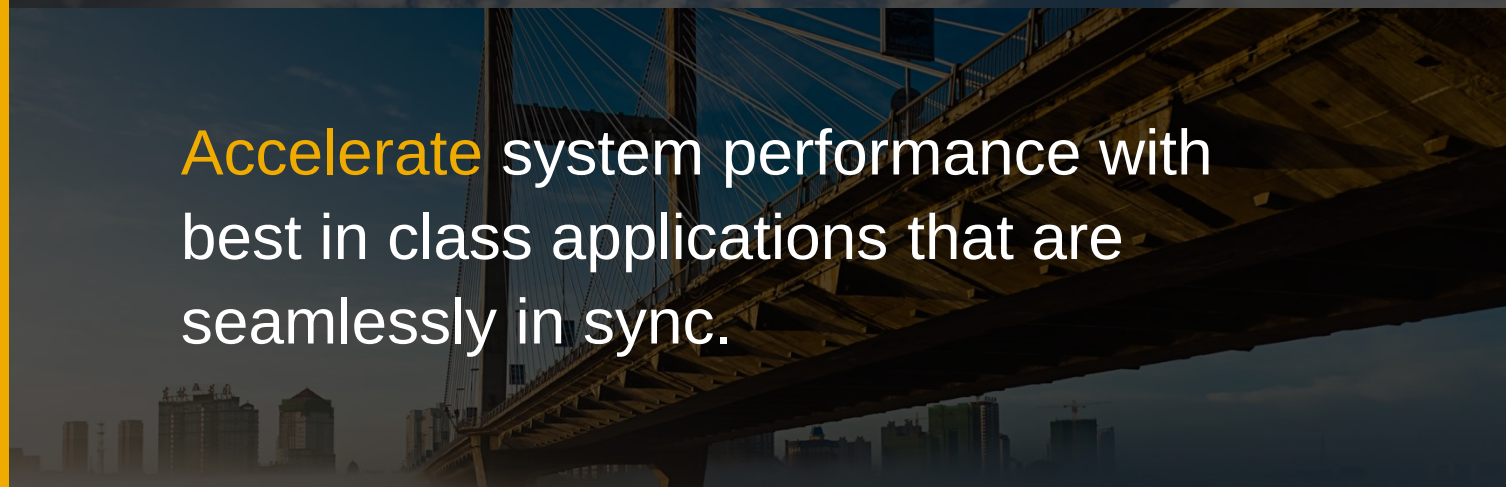
CONCUR®



Unify finance and your digital core with travel, expense, and invoice data for instant, real-time, and actionable insights.



Expand your digital transformation by shining light on invisible spending with cloud-based solutions.



Accelerate system performance with best in class applications that are seamlessly in sync.

Fewer industries change as quickly as the travel industry

Travel and expense data changes constantly – having it in the cloud and connected in near real-time brings unmatched value and control to your business.

Employees now control company spending with each and every card transaction making your business more vulnerable to compliance issues.

Global tax laws, as well as compliance regulations change quickly – cloud based solutions make being compliant a reality.

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Concur customers see and save more with integrated travel, expense, and invoice management solutions

PepsiCo saved $40 million by combining Travel and Expense together and guiding employees to make smarter decisions.

General Mills was able to save $1.4 million in costs within three years of implementing Concur solutions.

Within six months of implementing Concur Expense across 19 countries, **Twitter** saw the cost of running an expense report decrease by more than 72 percent, saving them more than seven figures annually.

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20+ Years as industry leader	**6,800** employees worldwide	Offices in North America, Europe and Asia Pacific
70% Of Fortune 500 use Concur	**150** Countries with client representation	**$87** **BILLION** in expenses processed in 2016

In a typical day

730K expense receipts uploaded

191K trips booked

700K mobile logins

$187M invoices processed

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Concur takes you beyond automation to a completely connected spend management solution that grows along with your business

Expertise you won’t outgrow

Industry-leading innovation for your business

Open ecosystem expands your view

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Expertise you won’t outgrow

- Concur is where you are, and where you are going
- Cloud solutions ensure you are always a step ahead of change, around the world
- Spend management solutions tailored to what you need, today and in the future

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Industry-leading innovation that benefits you

- Success starts—but doesn’t stop—with automation
- Connect every piece of data with every system
- TripLink gives you insight in to invisible spend today and gives employees flexibility
- Delighting every user increases productivity, adapts to new styles of work, and makes compliance the path of least resistance

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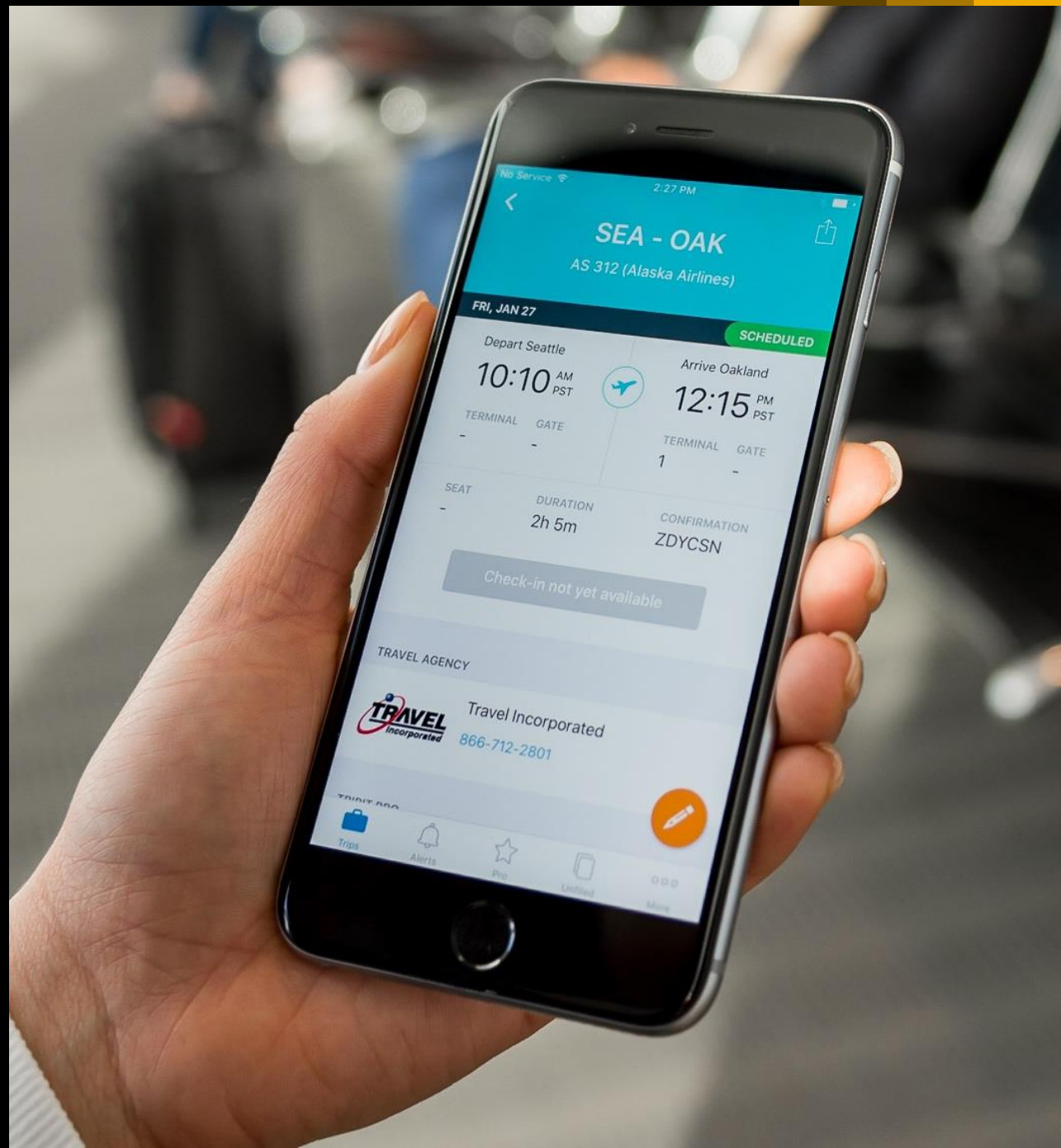
Open ecosystem expands your view

- Easy connections to our partners delivers powerful capabilities with speed and flexibility
- Meet your employees where they work
- Connect to the apps your employees love



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System Requirements

The new SAP Integration with Concur Solutions (SAP ICS) supports the following SAP applications:

SAP ERP

SAP ECC 600 SP18 and beyond and all available Enhancement Packs with corresponding support package

SAP S/4HANA

Version 1511 and beyond

SAP S/4HANA Cloud Edition

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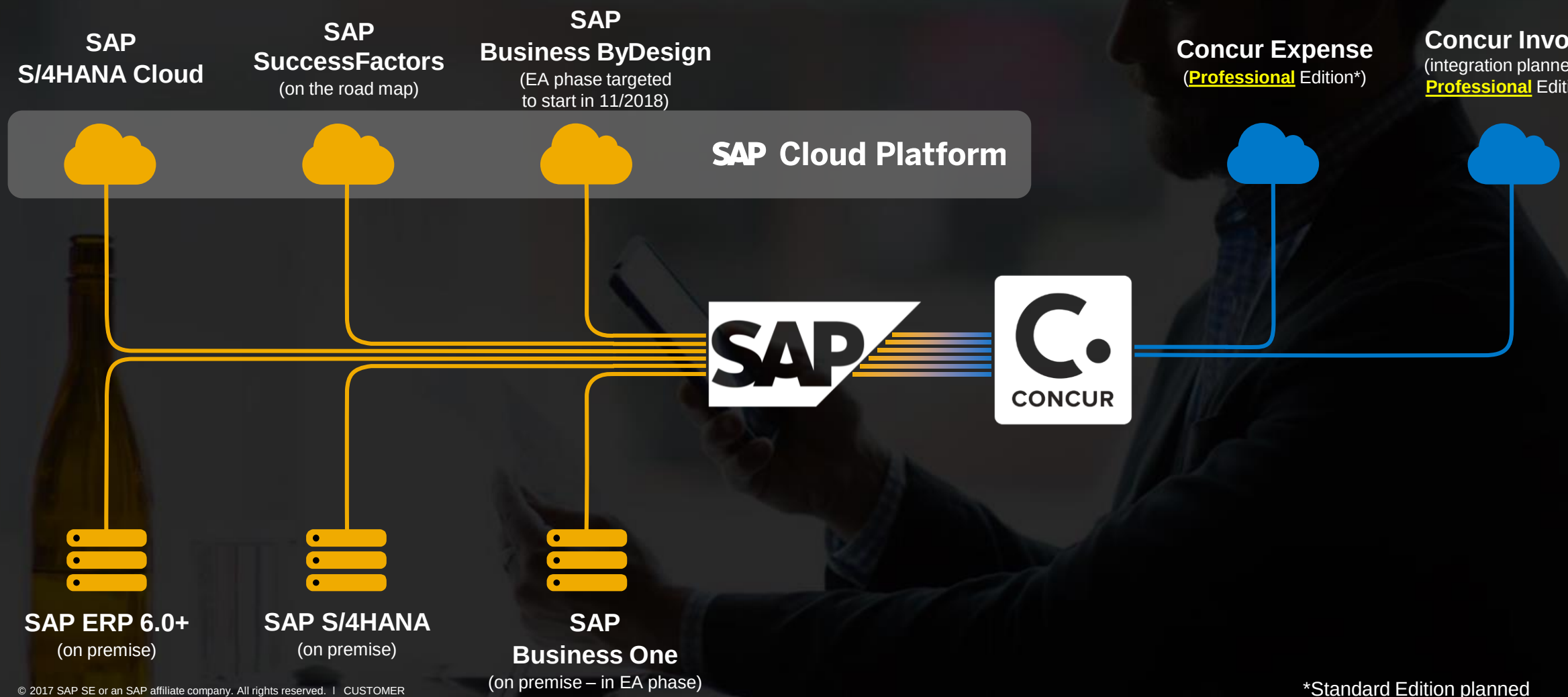
Leverage SAP systems with Concur solutions native integration to better control your finances



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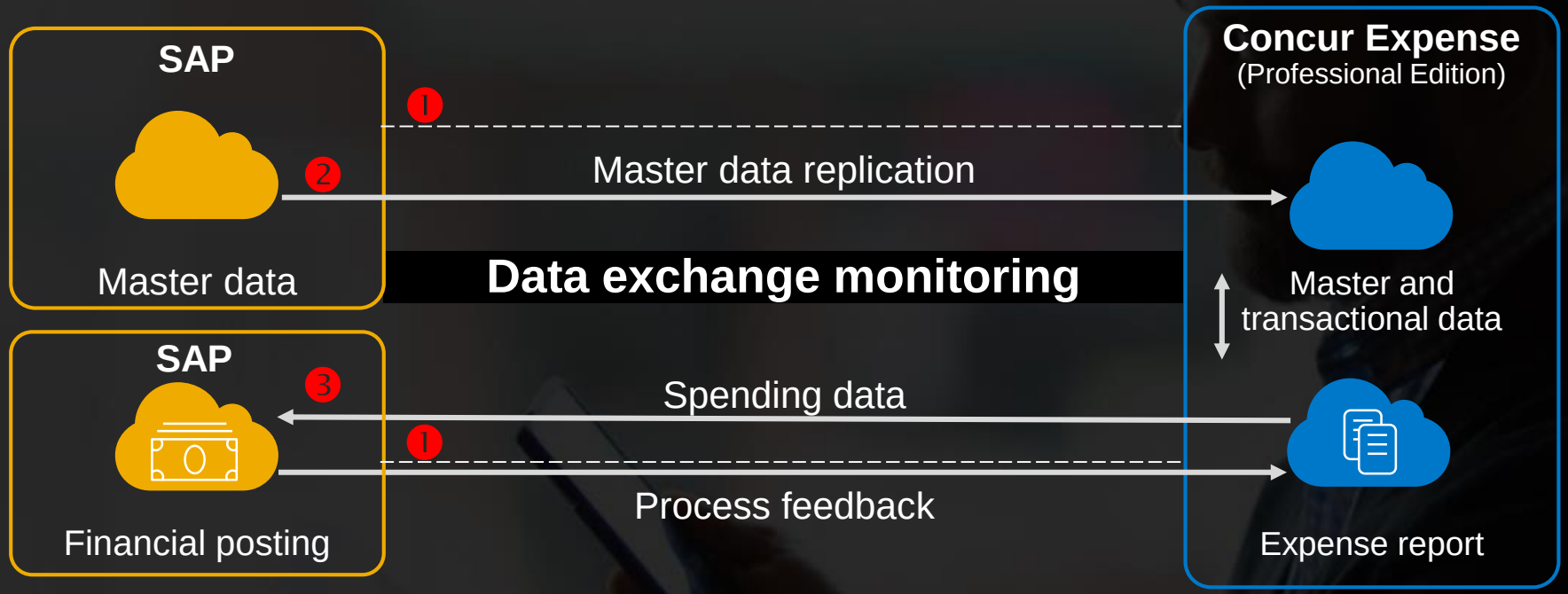
*Standard Edition planned

How to Set Up the SAP integration with Concur Expense



1. Set up the communication
2. Replicate master data
3. Transfer documents from Concur to SAP for processing

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Key SAP ICS messaging

Eliminate manual processes—including file uploads and downloads.

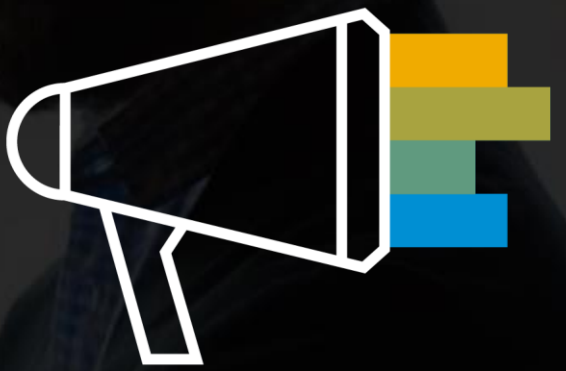
Minimize risk of posting errors by automation—keeping master data in both systems in sync.

Simple integration process monitoring helps you quickly and efficiently identify and correct financial posting issues.

Direct integration with SAP ERP and SAP S/4HANA financial systems creates accurate data integrations for faster payments.

Remove the need for connectors and middleware to reduce system complexity.

Flexible mapping and conversion to support customer-specific integration use cases.



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Key features and benefits: Talking points

Features

Direct integration with SAP ERP or SAP S/4HANA financial solutions.

Data synchronization that automates updates from the SAP ERP application or SAP S/4HANA to Concur solutions.

Intuitive, integrated process monitoring for quick and efficient identification and correction of financial posting issues.

Flexible mapping and conversion to support specific integration use cases.

Benefits

End-to-end visibility of financial data in near-real time.

Reduced complexity and safer data synchronization.

Streamlined implementation, reduced maintenance, lower costs, and a simplified system landscape.

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Communication

Communication

All communications are triggered by your ERP system!

No need to open inbound communication in ERP

No need to use Middleware – but of course it is supported

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Master Data Transfer

Master Data Transfer

Be smart!

Transfer as often as possible!

But transfer as little as necessary!

And transfer in the format you need!

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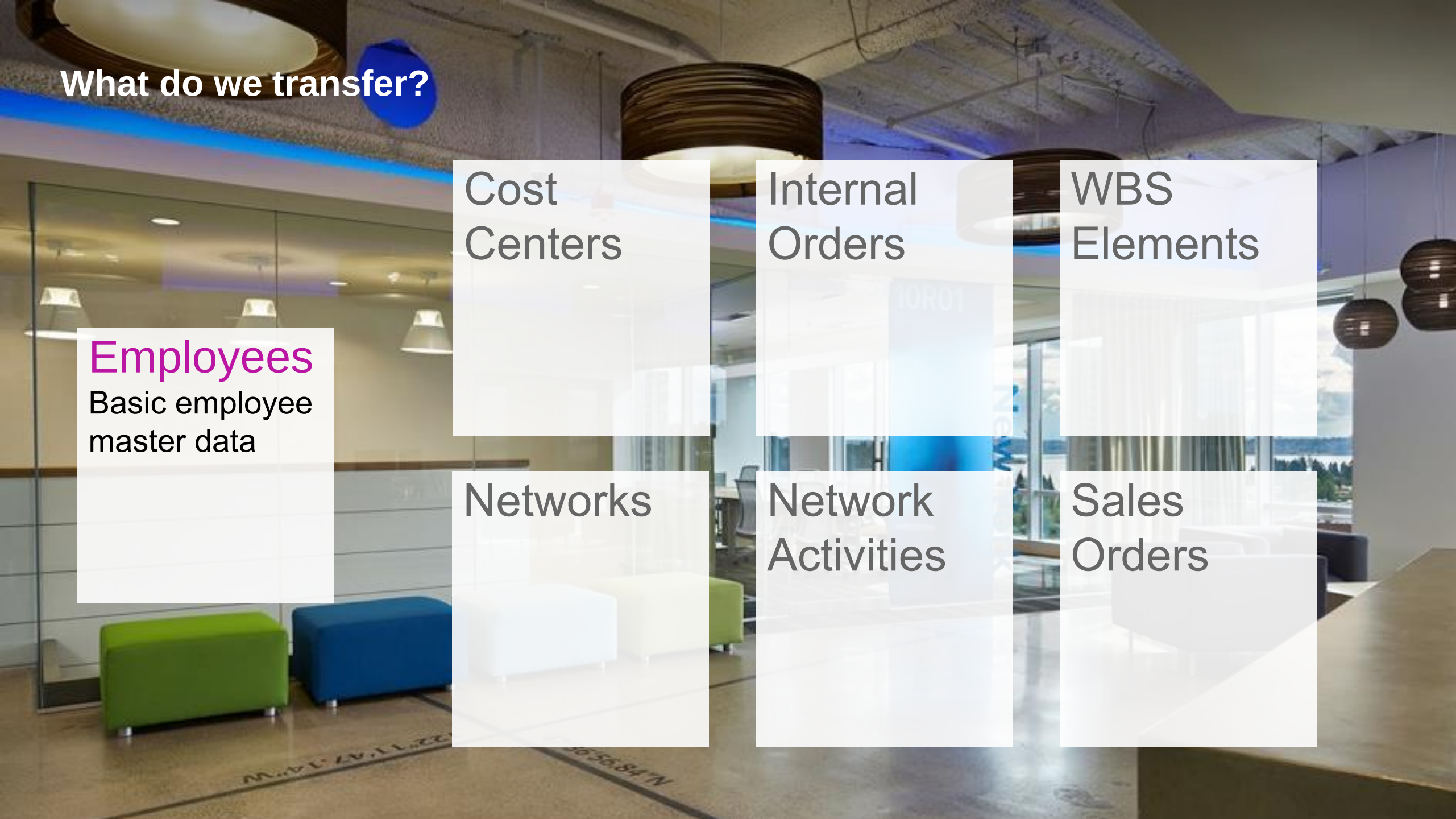

What do we transfer?

Employees

Basic employee master data

Cost Centers

Internal Orders

WBS Elements

Networks

Network Activities

Sales Orders

Financial Posting

Financial Posting

Communication is key!

Let the communication be more like a **bidirectional** conversation not like a one-way file transfer!

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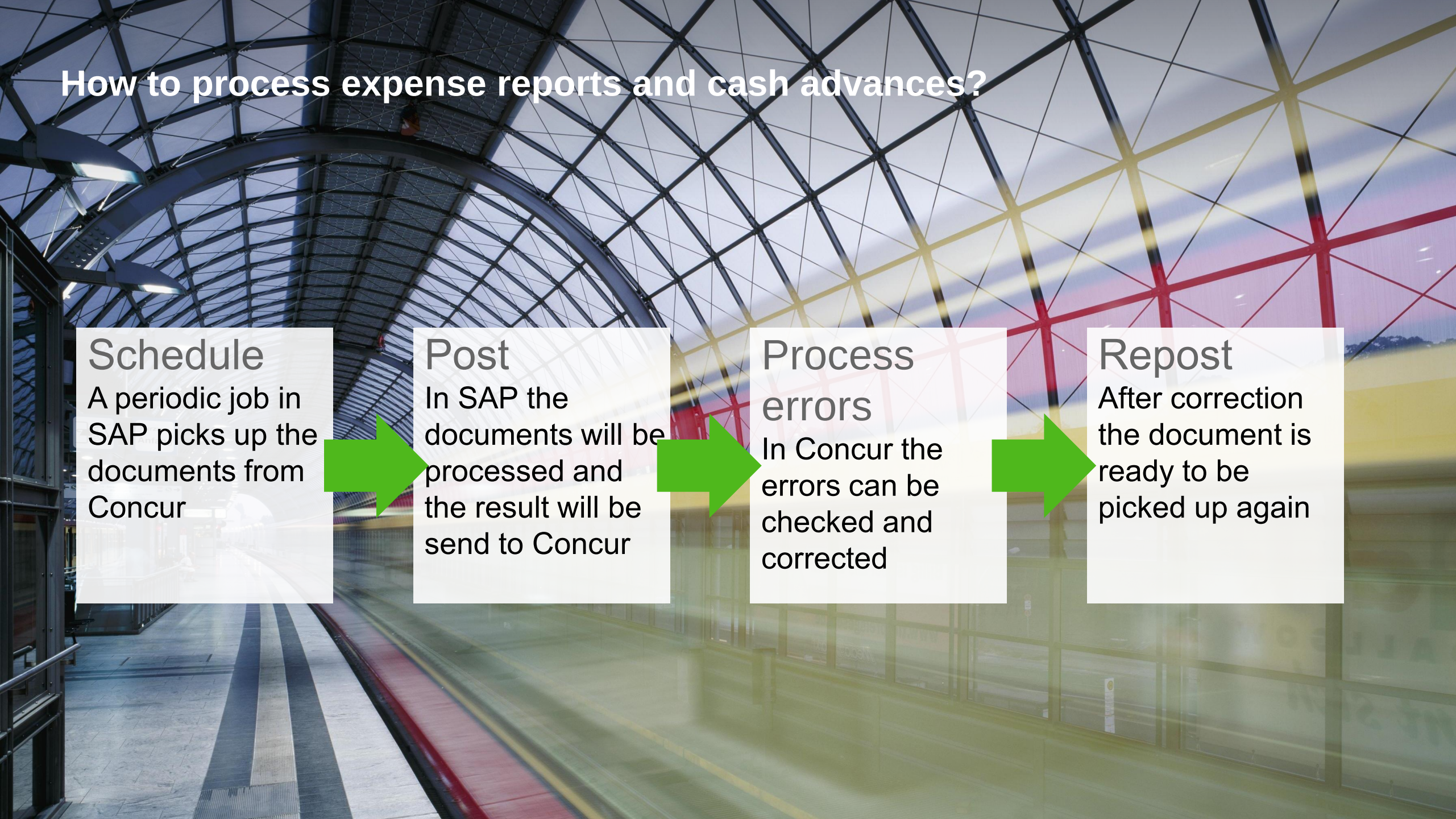
How to process expense reports and cash advances?



Schedule

A periodic job in SAP picks up the documents from Concur

Post

In SAP the documents will be processed and the result will be send to Concur

Process errors

In Concur the errors can be checked and corrected

Repost

After correction the document is ready to be picked up again

SAP S/4 HANA
16:37
Financial Performance Overview
Customer Count
HR Trend
Analysts Estimates - Q2 2015
Stock Performance Trend
Competitor Benchmark - Total Revenue
Software License Revenue - Quarterly View
Weighted Pipeline (EUR) - Software Revenue
Software License Revenue
Support Revenue - Quarterly View
MAR Lost of Total
Support Revenue and MAR Lost of Total
Services Revenue - Quarterly View
Book to Bill Ratio
Service Revenue
SW License Revenue - Geographical Budget Adherence Q2 2015
Global Sales Pipeline - Top Opportunities
Q3 Presales Ratio by Market Category
SW License Revenue - Regional View
Total Upside Opportunities - 2015-Q3 by Country

Monitoring

Monitoring

Posting issues

- Expense report data will be received in ERP but cannot be posted in SAP FI

Monitoring in Concur

Communication issues

- This monitoring shows if data could be successfully sent to and received from Concur

Monitoring in SAP ERP

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Coming Soon…

Integration Road Map – Overview

Recent Innovations

- Simple integration setup wizard
- End-to-end financial integration, including:
  - Master data replication to Concur Expense & Invoice
  - Create financial posting for expense reports, cash advances, payment requests including tax handling and customization and extensibility options
  - Multiple ways to reimburse expenses: credit cards, vendor payment in SAP and Concur Expense Pay
- Process monitoring, feedback to Concur and ability to reopen expense reports when FI posting fails
- Direct and indirect communication
- Supported SAP solutions:
  - SAP ERP (incl. Simplified Finance)
  - SAP S/4HANA (Cloud)

Planned Innovations

- Payment of Expense Reports with HCM Payroll
- Support of Concur Expense Standard Edition
- SAP Funds and Grants Management
  - FI-Postings with FM/GM Objects
  - Transfer of FM/GM cost objects to Concur
- Enhanced Employee Master Data Replication
- Support of other SAP Solutions:
  - SAP Business One
  - SAP Business ByDesign

Future Direction

- Transfer of income tax relevant information to Payroll
- Funds/Grants Management: automatic obligation creation
- Reopening of processed expense reports (Delta Handling)
- Integration of non-SAP-ERP-Systeme
- Support of other SAP Solutions:
  - SAP SuccessFactors Employee Central

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Features per system

	ECC	S/4HANA	S/4HANA Cloud	Business One	Business ByDesign	Employee Central
Employee Replication	✓	✓	✗	⧗	⧗	⧗
Cost Object Repl. (may differ per type of SAP system)	✓	✓	✓	⧗	⧗	✗
Financial Posting & Reimbursement	✓	✓	✓	⧗	⧗	✗
Payroll Integration	⧗	⧗	✗	✗	✗	⧗ EC Payroll

Functional scope may differ between these systems

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Thank you

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Do you have questions about how to design the future of your Travel & Expense solution?

- Visit our landing page dedicated to SAP Travel Management On Premise customer

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