

# CIS | Cloud Infrastructure Services

## The core of SAPs cloud success

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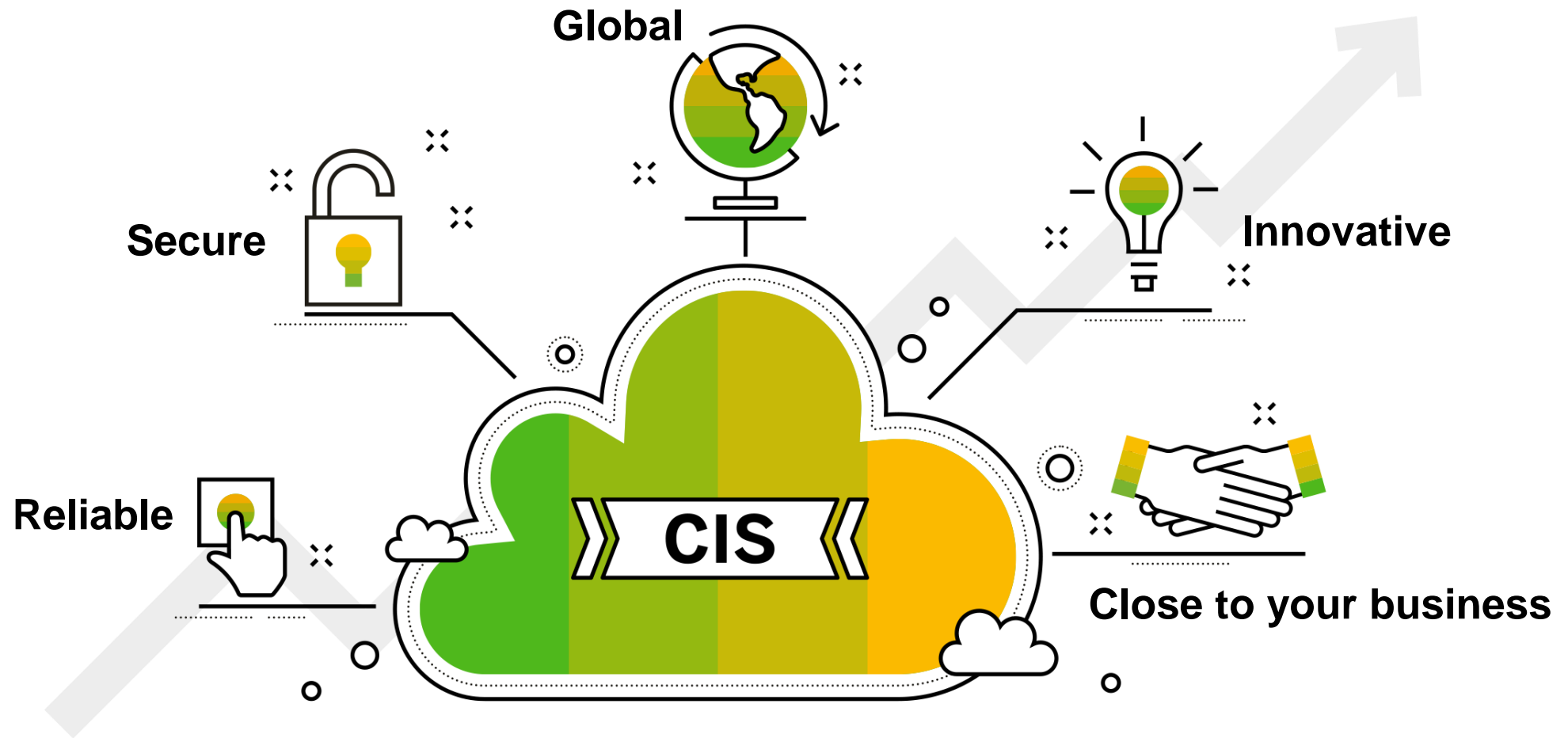
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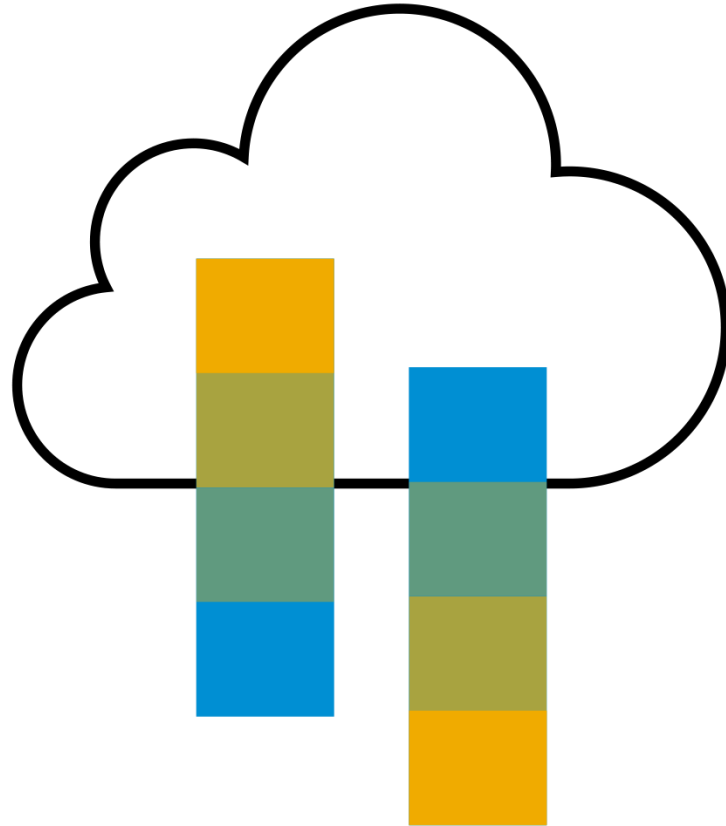
# Agenda

1. The SAP Cloud in a nutshell
2. About Cloud Infrastructure Services
3. Development and growth
4. The core of SAPs cloud success

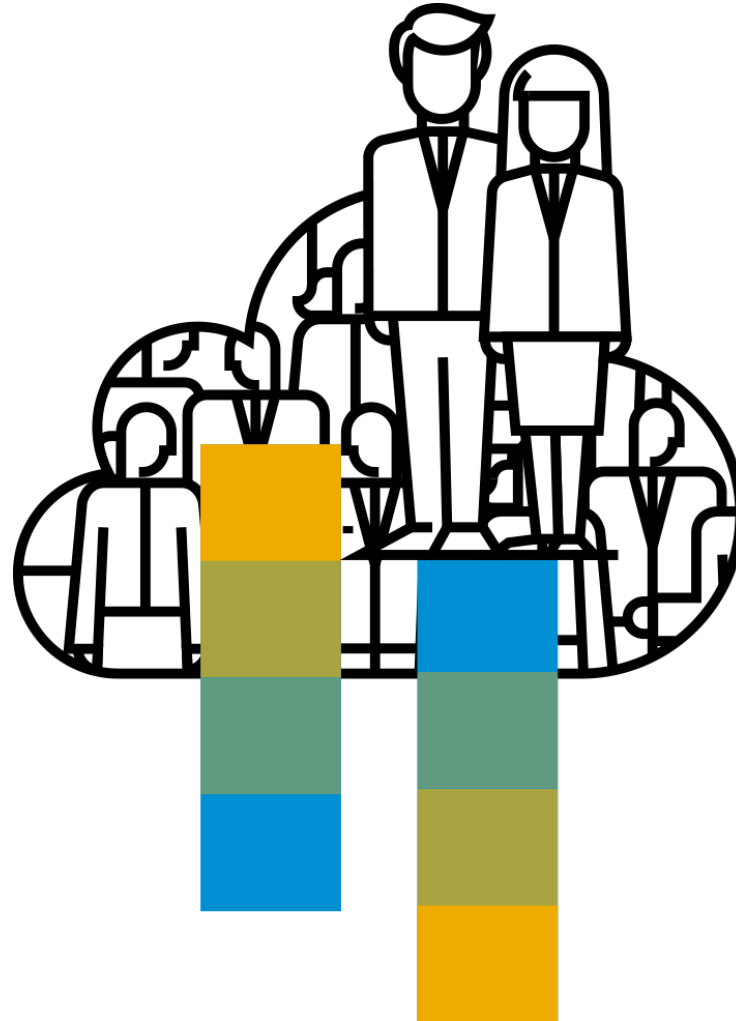
# CIS is the core of SAPs cloud success.



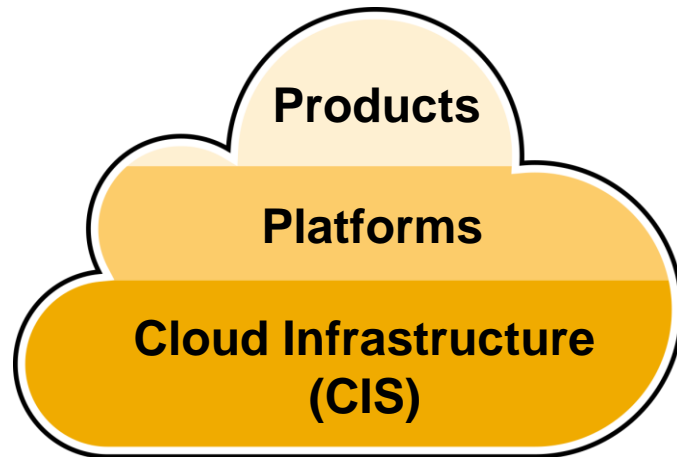
# Everybody talks about the cloud, but what's really behind the term CLOUD?



# The cloud means different things to different people, but it is based on concrete technology – built and run by people



# The SAP cloud enables real-time access to information, actionable decisions, and transformational innovation



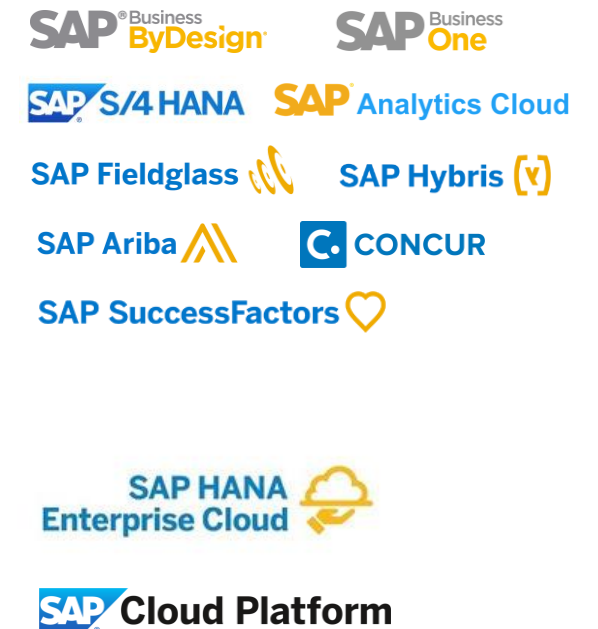
## SAP Services

### Software-as-a-Service (SaaS)

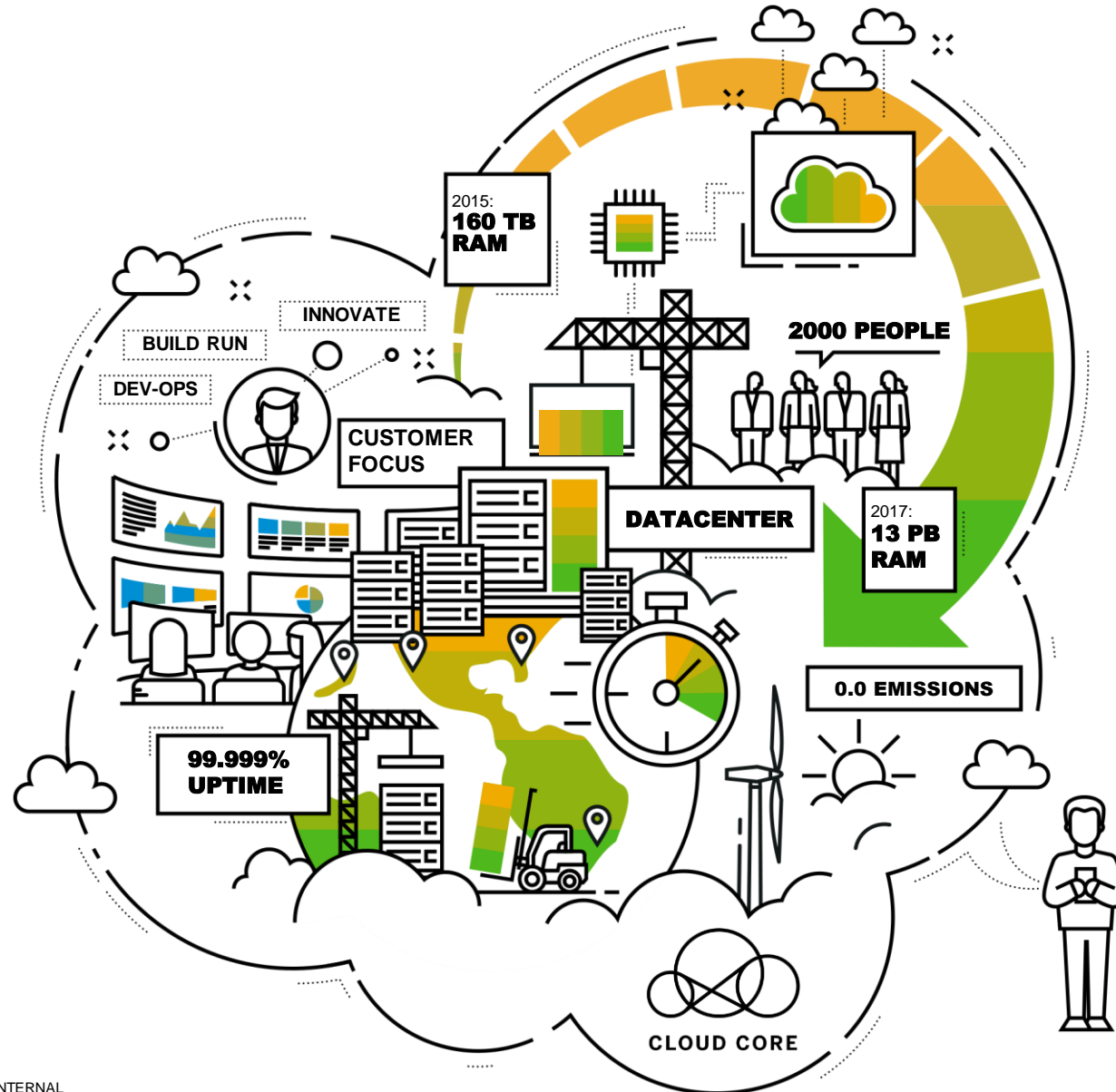
- Delivery of business services via the cloud
- No need to take care of lifecycle tasks for customers
- SAP takes care of all software and hardware problems
- Customer is always up-to-date

### Platform-as-a-Service (PaaS)

- Delivery of cloud platforms and tools to developers to build and deploy cloud applications
- Developers can choose any feature they want on a subscription basis



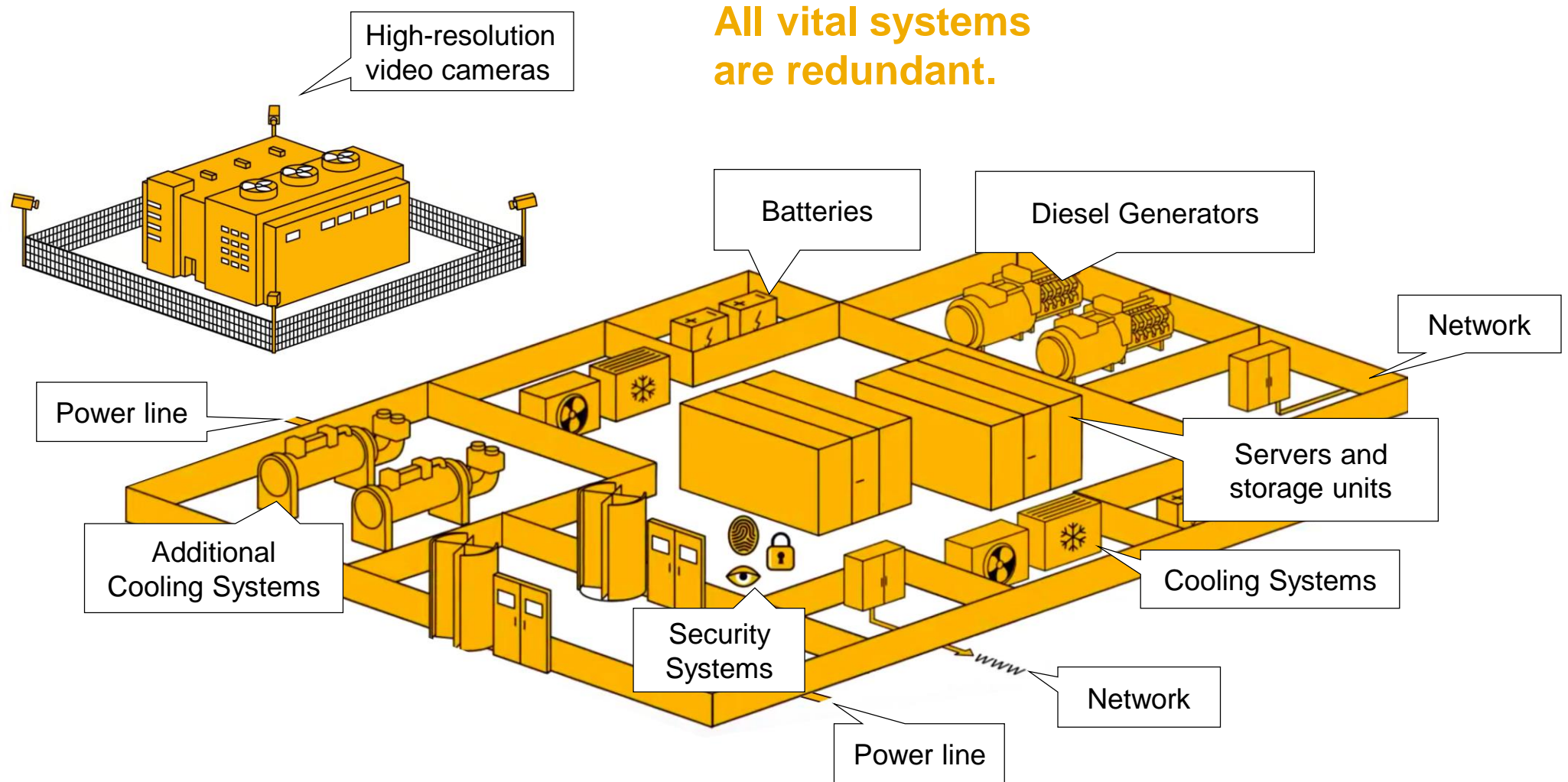
# CIS | Cloud Infrastructure Services



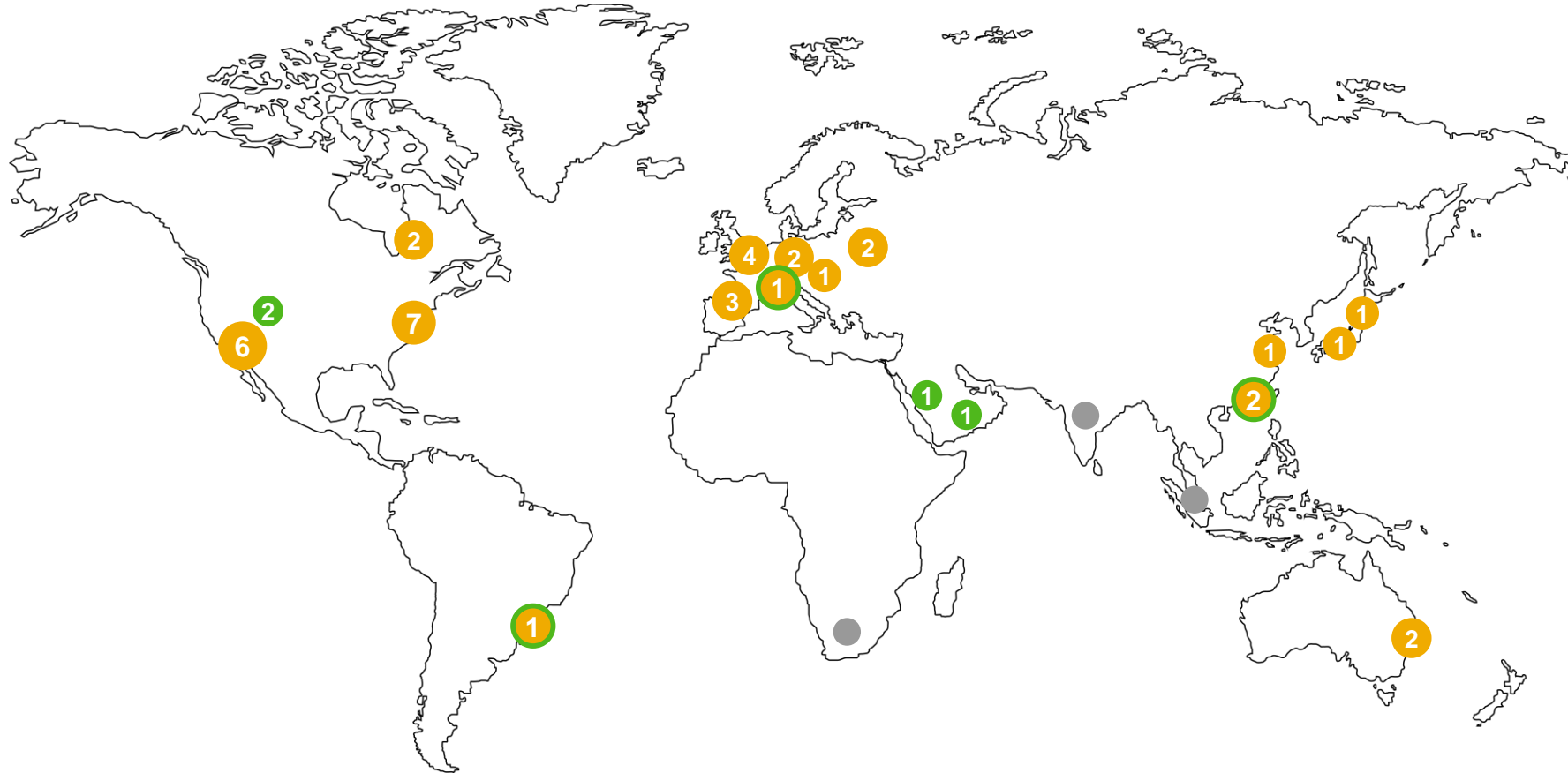
# Build – Datacenters are the places where the cloud touches the ground



# SAP's data centers around the world meet the highest security standards.



# With 47\* datacenters in 14 countries, our footprint is global and growing constantly



\*2017

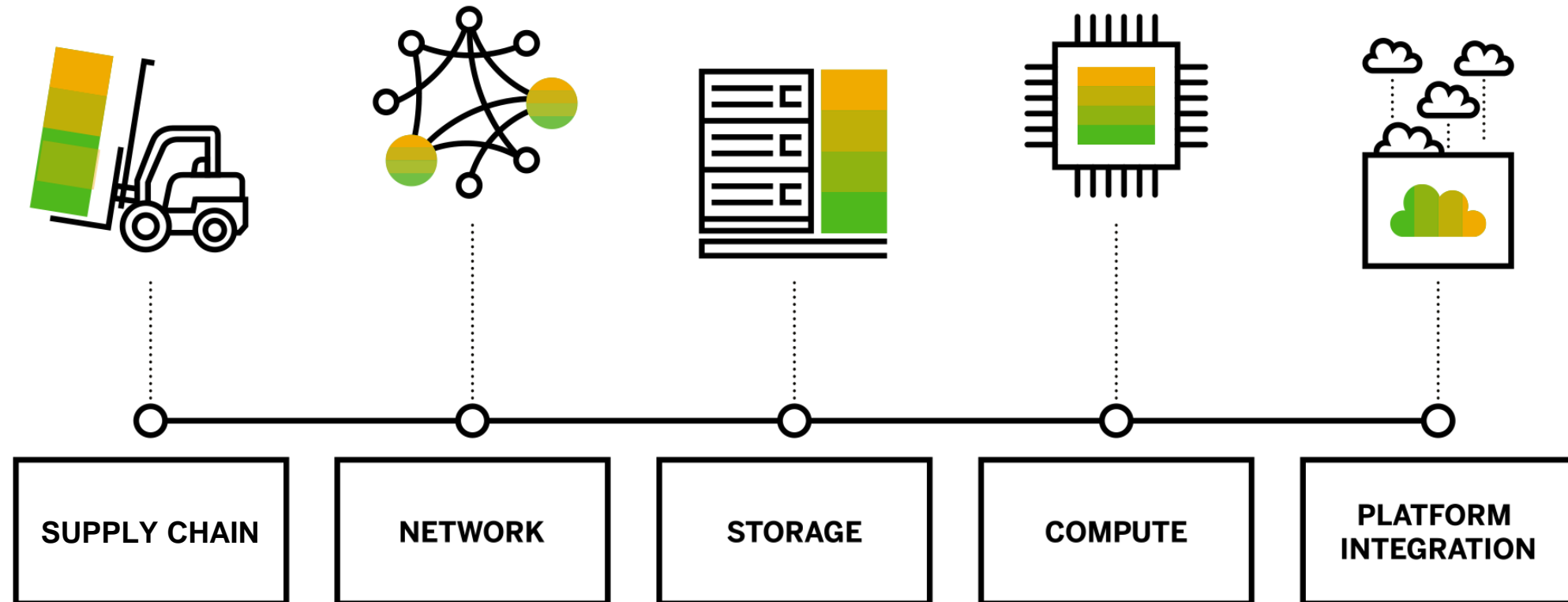
Productive cloud data center location

Location in build up phase

Location under evaluation

# number of data centers per data center location

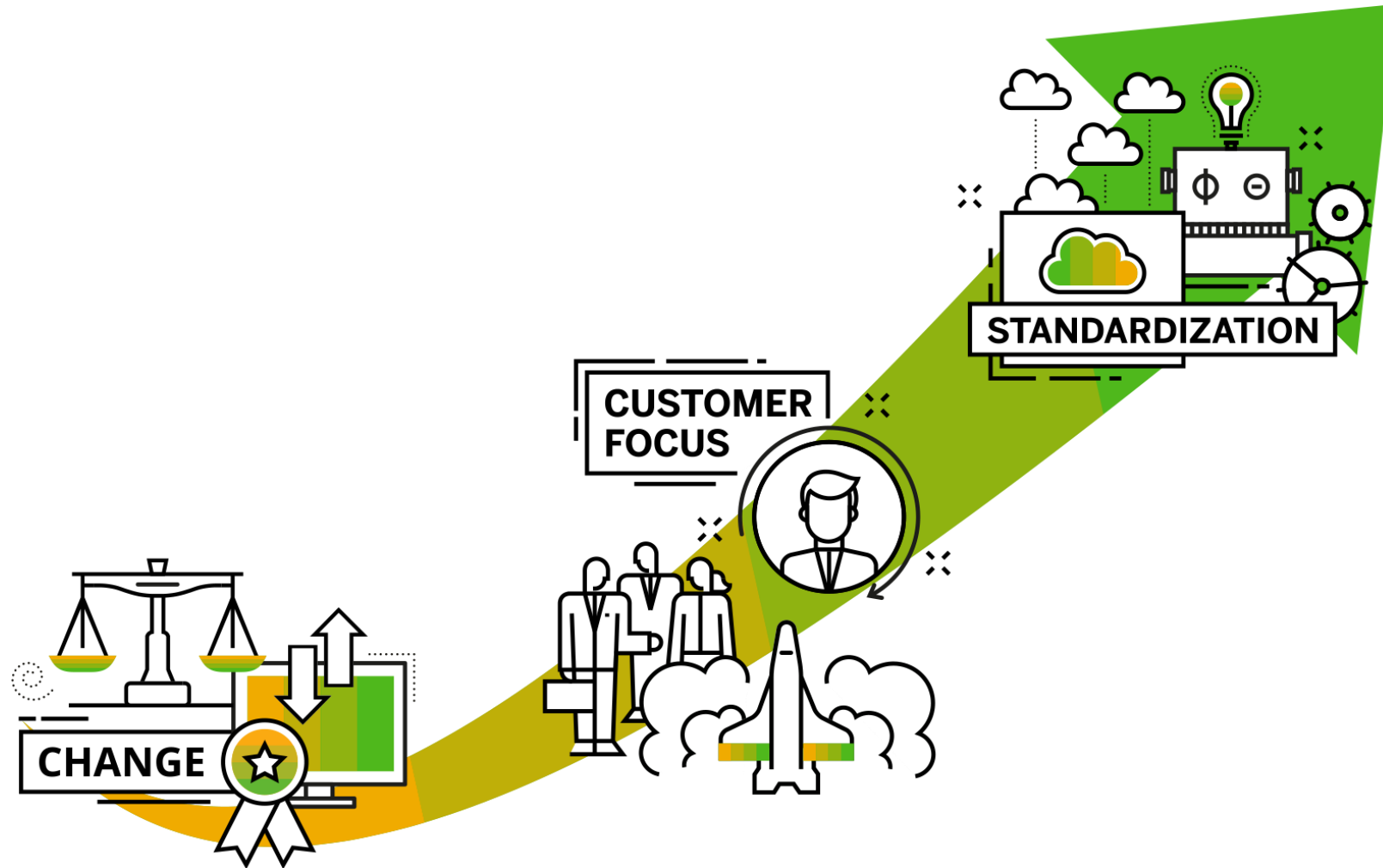
# Run – To run a successful cloud, all components need to work together seamlessly



# Monitor – The Cloud Infrastructure Operations Center is a key component of our proactive customer care



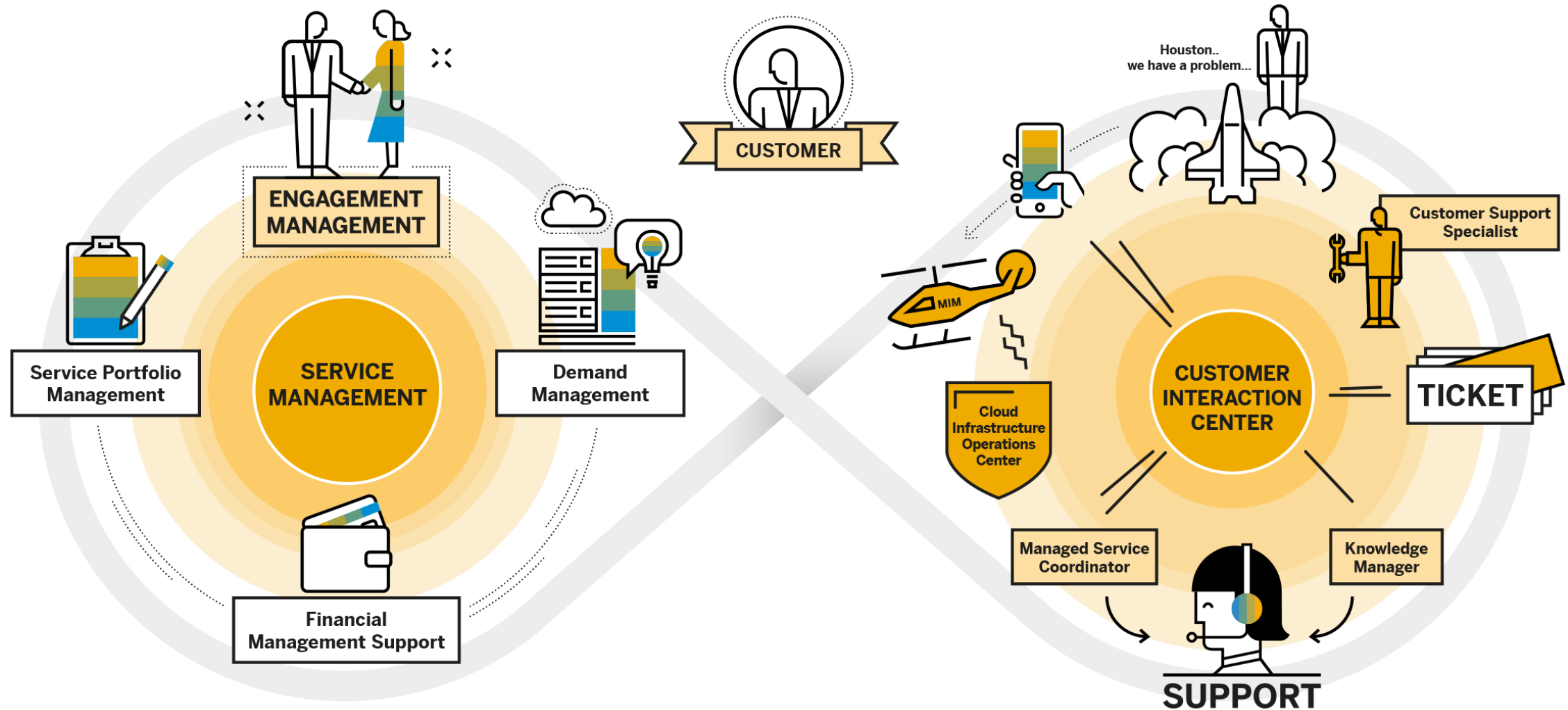
# Innovate – CIS is committed to continuous Improvement in all areas



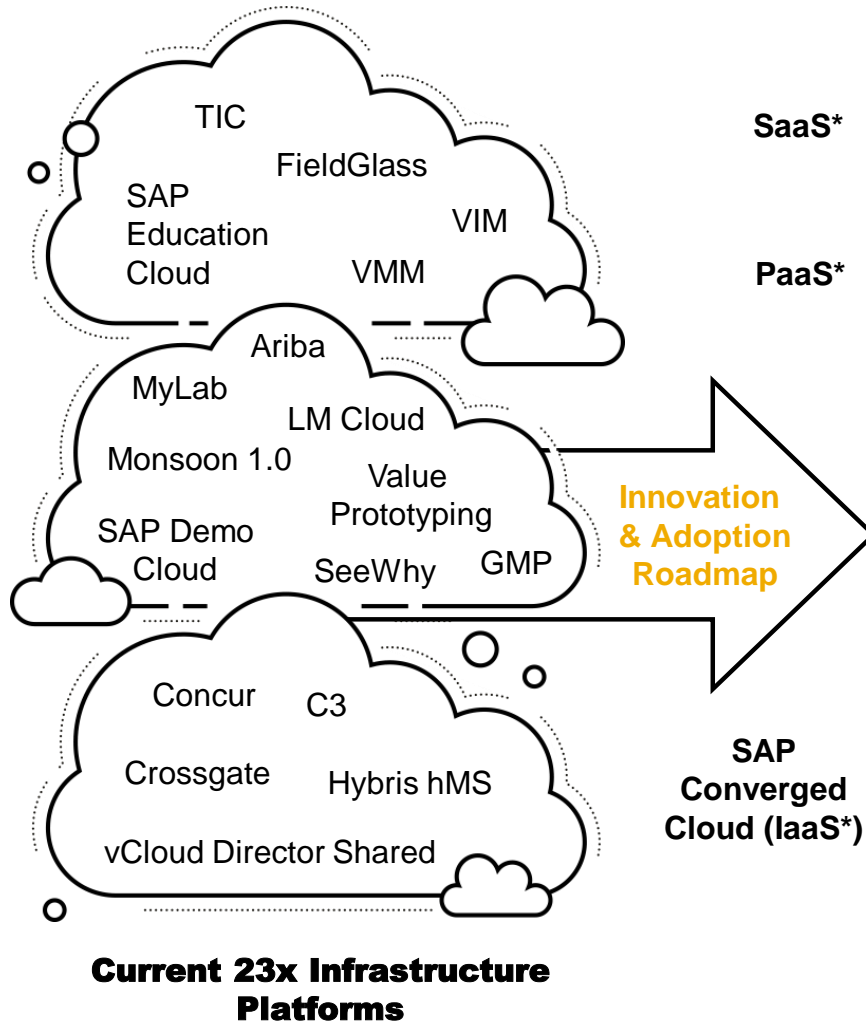
# Sustainable excellence through strategy and governance



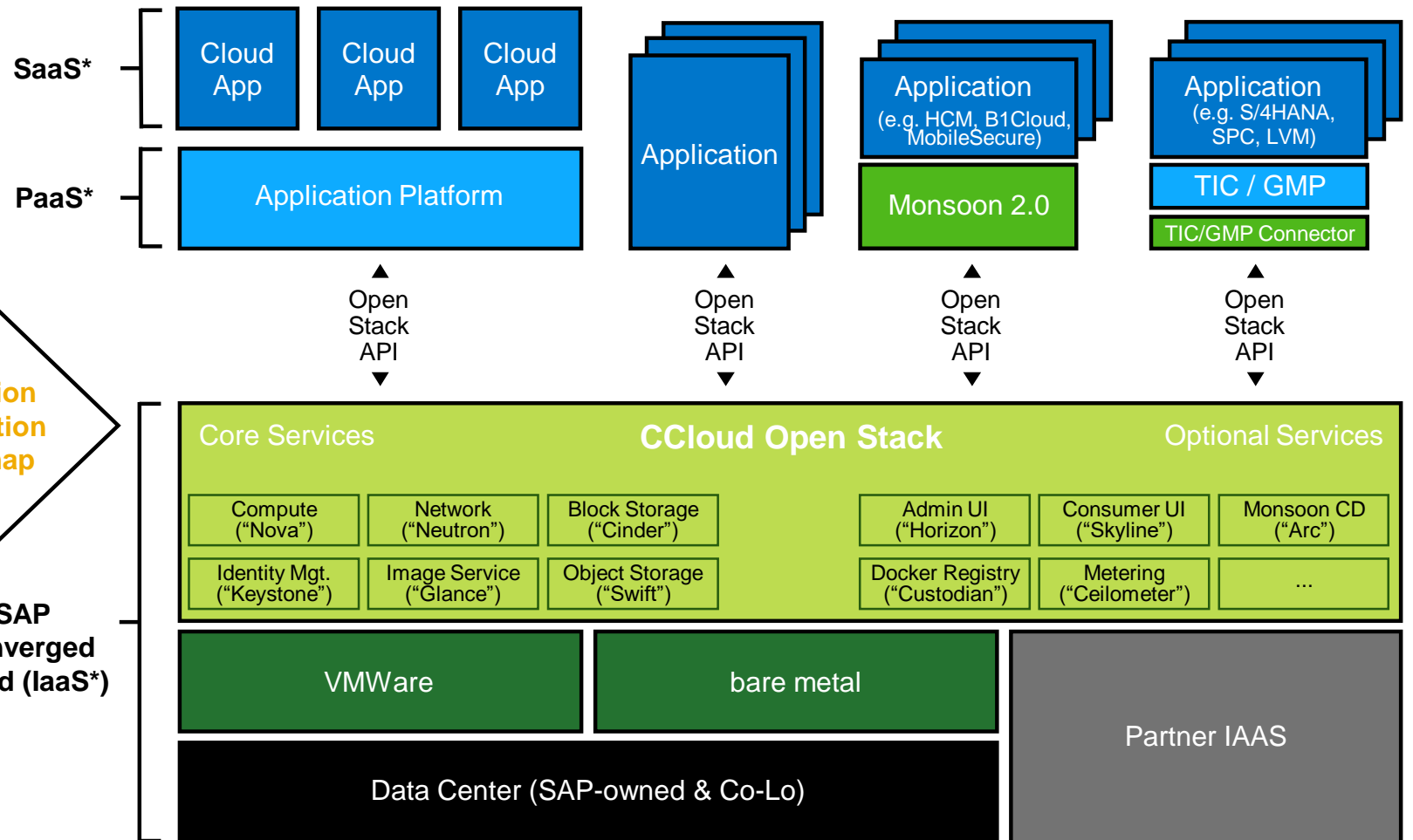
# Customer centricity is a vital part of our culture



# Many clouds become one



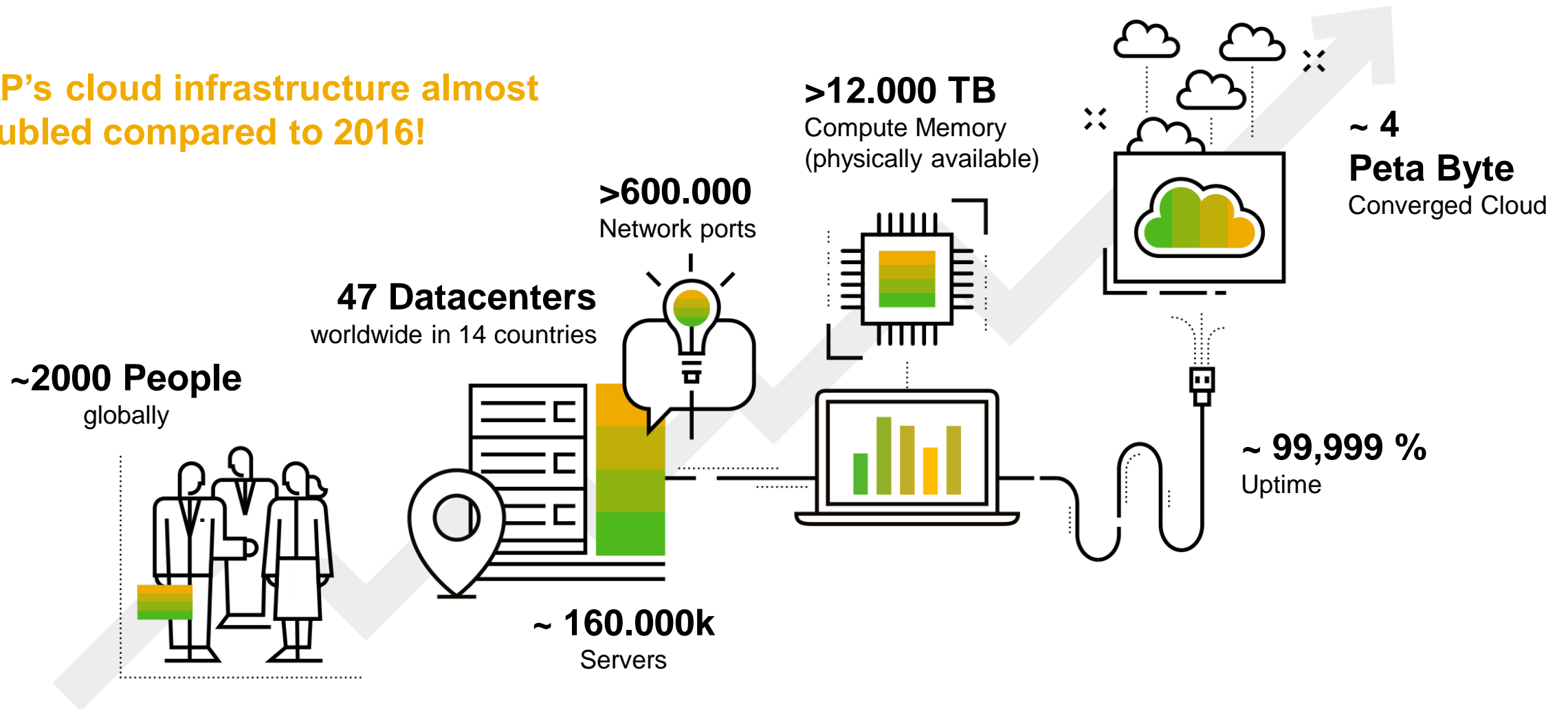
## SAP Converged Cloud Architecture Scope for 2017



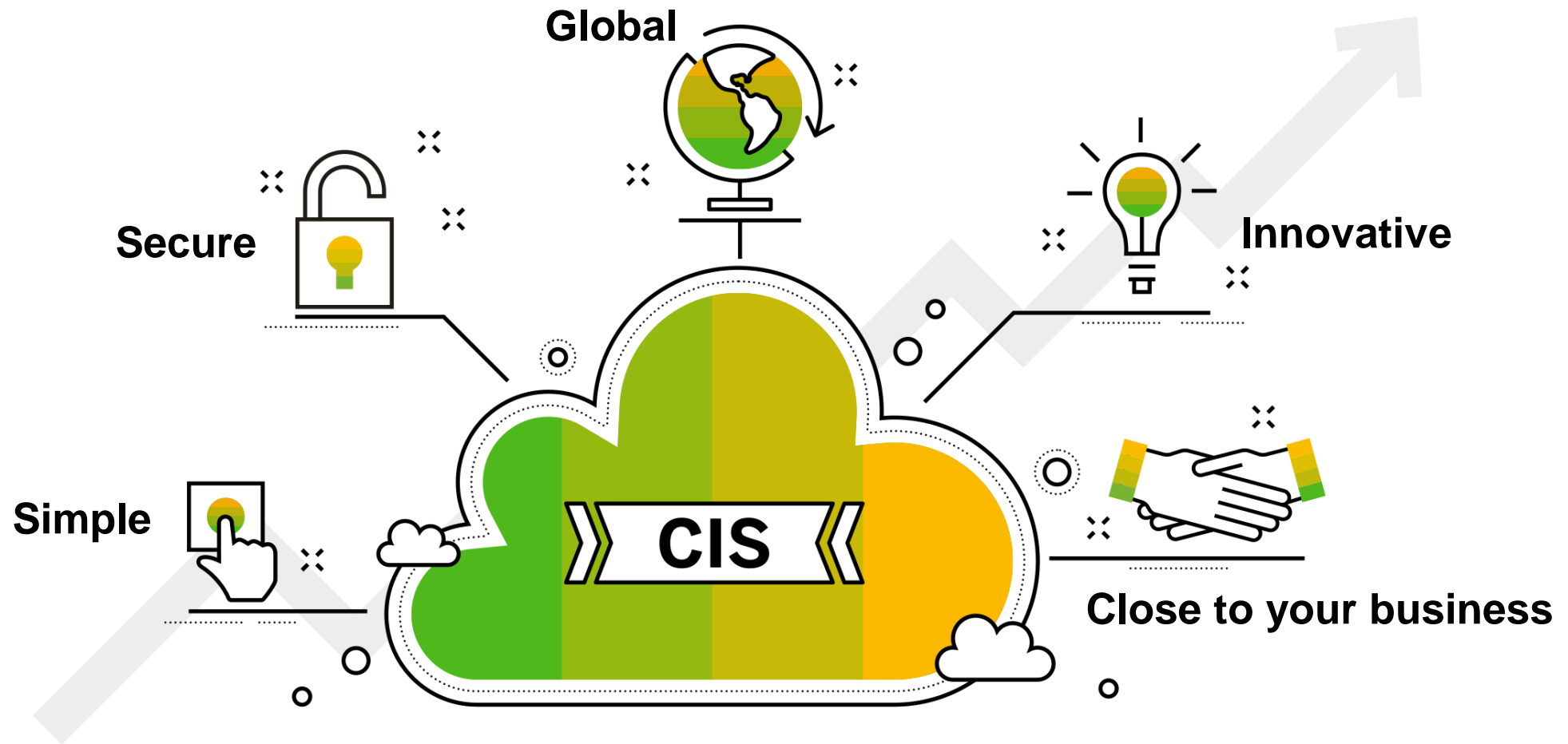
\* SaaS = Software-as-a-Service, PaaS = Platform-as-a-Service, IaaS = Infrastructure-as-a-Service

# The substantial expansion of the cloud business also means strong growth for Cloud Infrastructure Services

**SAP's cloud infrastructure almost doubled compared to 2016!**



# CIS is the core of SAPs cloud success.



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