



Why Wait for S/4HANA? Webinar Series

Part 1: S/4HANA Business and IT Impact

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PUBLIC

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SAP S/4HANA: No Reason to Wait



I don't know what
it means for us



There are 3 free,
personalized tools
for the S/4HANA
journey

Today's webinar



I always wait for
the 3rd version



S/4HANA now
has 4 updates
plus the original
release

**November 7
webinar**



I want to see
others go first



Over 9,000
customers have
chosen S/4HANA
(over 2k live)

**November 15
webinar**

IT + Business Impact

Examples of IT Impact



75%

Reduction in servers; 17% IT support cost savings; **from 80 subsidiary ECC instances to 1 S/4HANA system**



50%

Reduction in hardware costs with a smaller system size



"Removing the constraints of a highly customized system enables us to better respond to fast changing business models"

- Jennifer Buko, Director of Business Transformation



Examples of Business Impact



40%

Reduction in waste



30%

Reduction in inventory levels



Business Impact

9-month payback – thanks to reduced costs + new revenue opportunities

FORRESTER®

Snapshot: Three Recent Customer Stories

Visit sap.com/s4next for the customer flipbook

Hunter Douglas

- Manufacturer of window blinds; highly customized products
- 132 companies in 100 countries
- 1 of 3 ECC systems live on S/4HANA
- Increased visibility with ATP
- Advice: Augment your staff, lots of prototypes
- Partners: SAP, Virtustream

August 19

Clemens Food Group

- Vertically coordinated food products for retail and service
- Family owned, 3,500 employees
- Replaced 70 systems with S/4HANA
- Real-time profitability forecasting across a complex supplier network
- Advice: Align with business needs
- Partner: itelligence

August 16

Fives Group

- Industrial machinery since the Eiffel Tower
- 100 companies in 30 countries
- Consolidating 50 companies to S/4HANA
- Standardization, real-time analytics
- Advice: Work with business users early on

August 13

Also see: [Forrester TEI Study](#) for S/4HANA 2018

How HANA simplifies ERP

Technology

- No aggregates or redundant data
- Reduced locking (row locks)
- Full granularity for all processes (OLTP + OLAP)

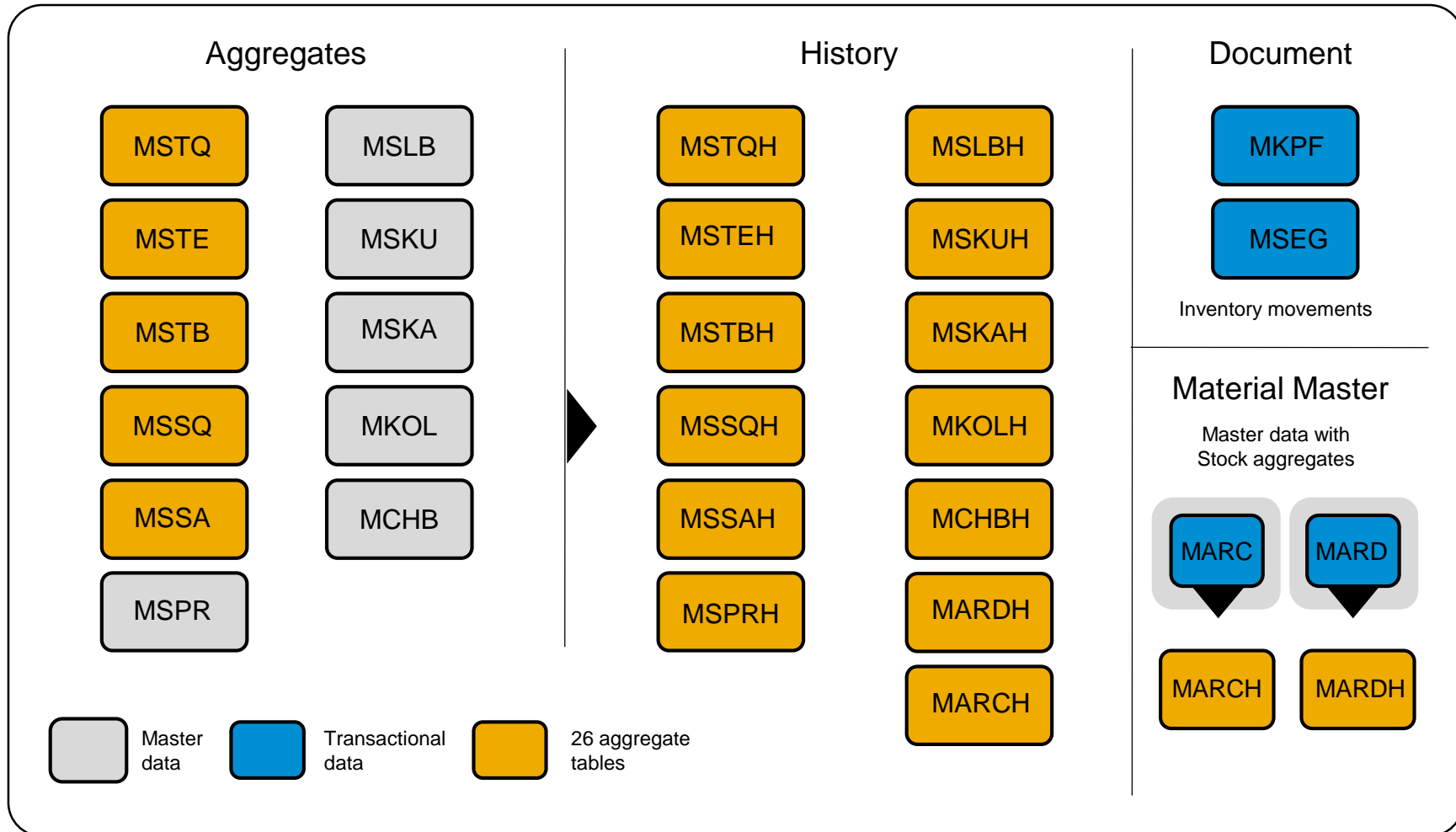
Capability

- Operations in real time
- Elimination of data reconciliation
- More precision
- Basis for simulations and predictions
- Basis for machine learning

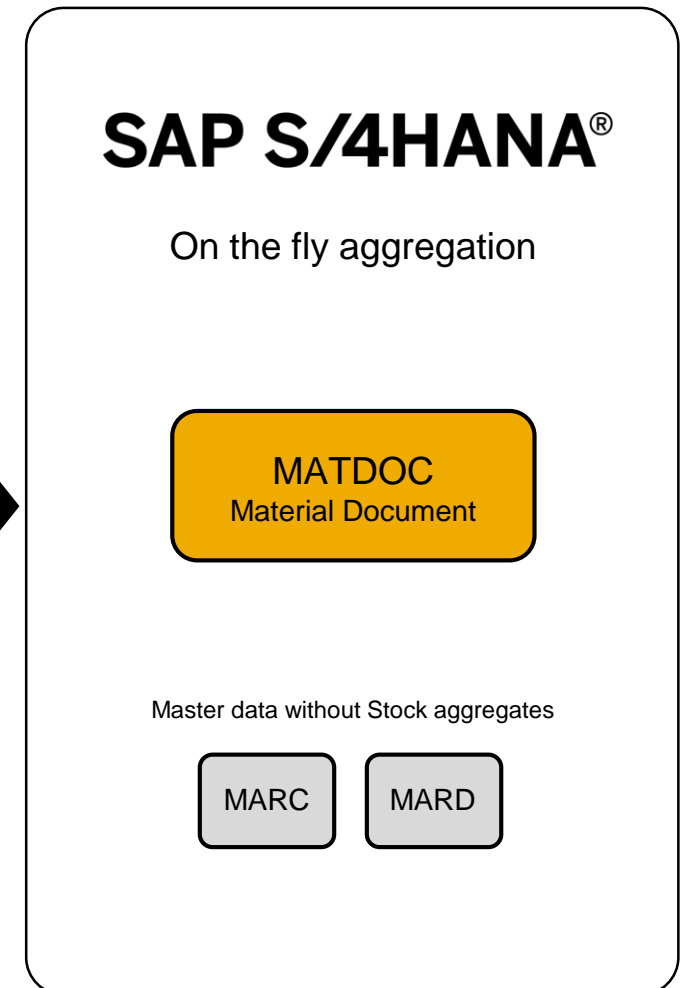


Simpler Data Model: Inventory Management Example

Traditional disk-based ERP

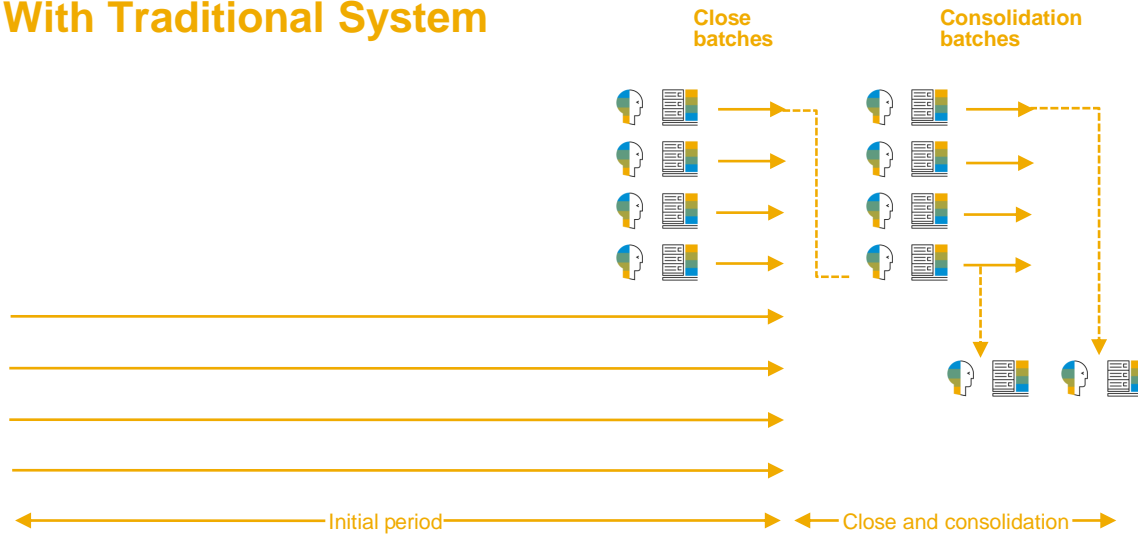


In-memory ERP

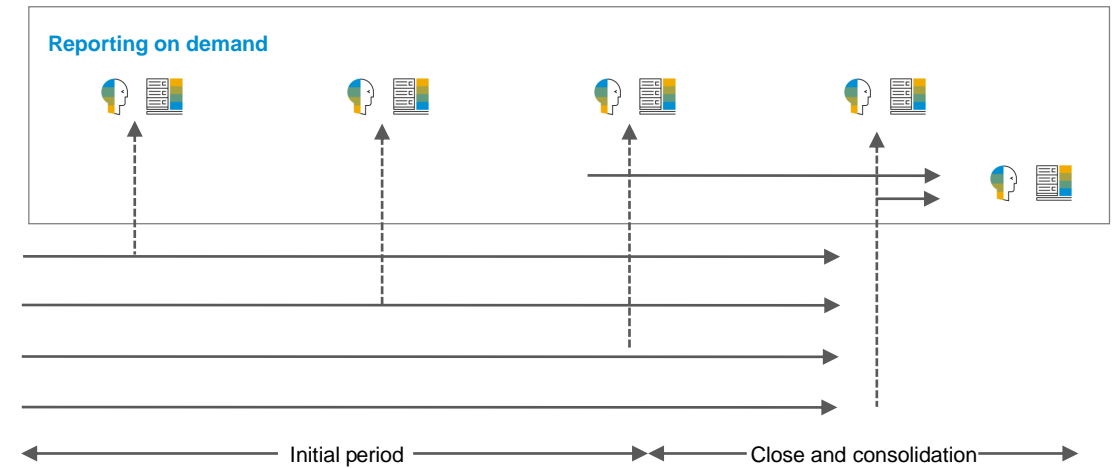


Example: Soft Financial Close Anytime

With Traditional System

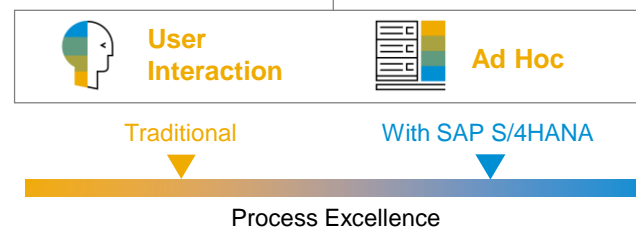


With SAP S/4HANA



With Traditional System

- Close activities that don't begin until period end
- Multiple batch-run dependencies
- Batch bottlenecks that delay downstream activities
- High error-correction efforts
- Complex issues that are postponed until after close
- Time-pressured resolutions
- Delayed visibility into reporting



With SAP S/4HANA

- Real-time system with key performance indicators (KPIs) instantly refreshed
- Elimination of end-of-period batch bottlenecks
- Continuous intercompany reconciliation
- Continuous financial reporting visibility
- Profitability analysis and line-item detail reconciliation
- Automation for routine tasks
- Full management visibility of close tasks

Make the case

Three free tools, personalized guidance for IT and the line-of-business

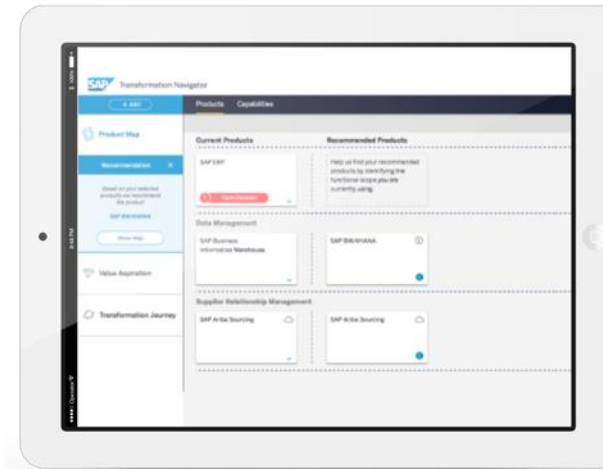
S/4HANA Business Scenario Recommendations



Identify the **business processes** you can improve and discover new business capabilities.

Customers new to SAP can use Business Value Advisor: <http://impact.s4value.com>

SAP Transformation Navigator



See the **S/4HANA roadmap** for each component in your current landscape.

Based on current SAP product usage or capabilities your organization wants.

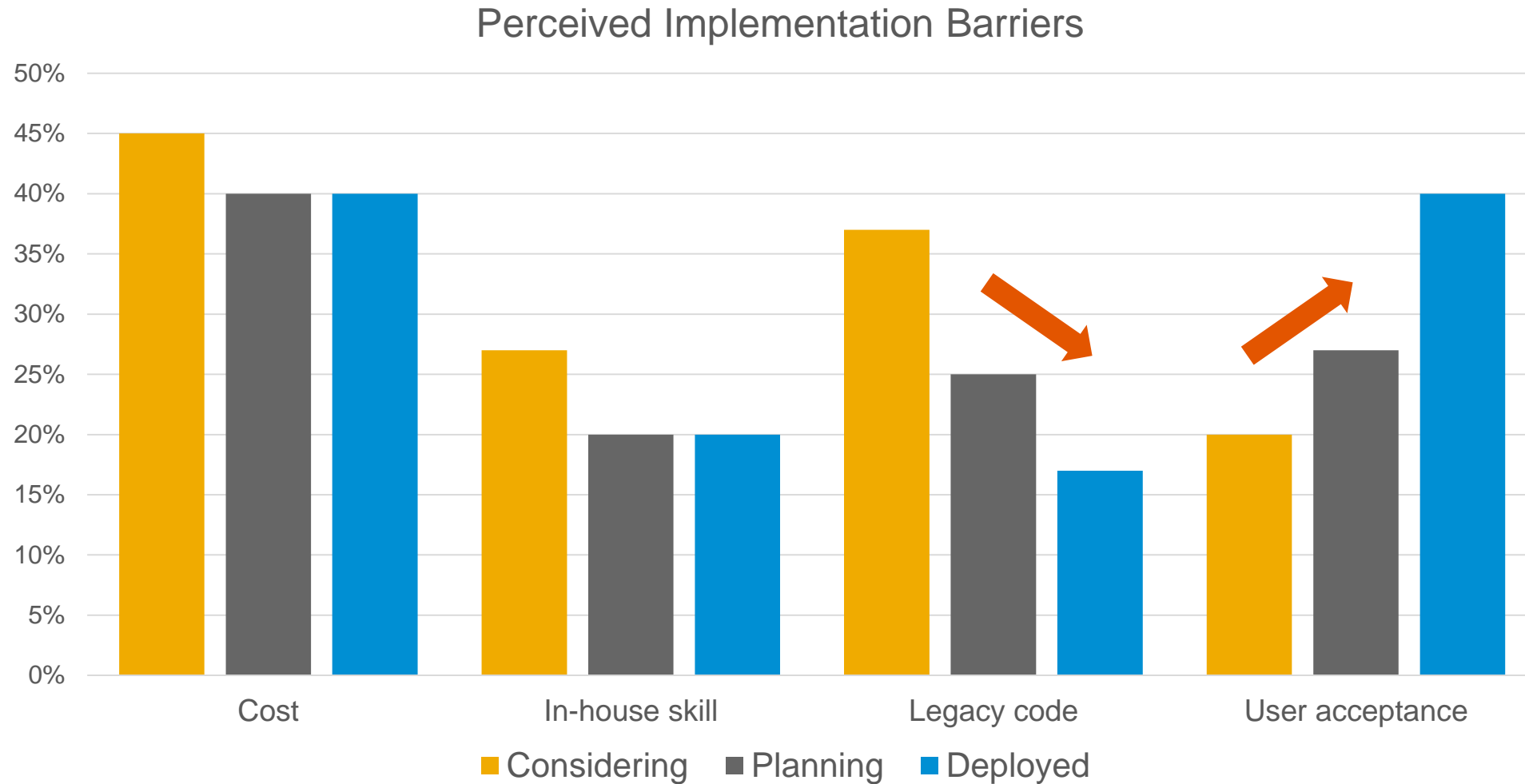
SAP Readiness Check



Learn the **technical requirements and actions** for a system conversion to S/4HANA.

Based on configuration and usage data for customers already on SAP ECC 6.x.

Start Business User Involvement Immediately



Thank you.

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Upcoming webinars:

- Nov 7: Roadmap and maturity
- Nov 15: Customer momentum and experience

Backup Demo Slides

Business Scenario Recommendations

Business Scenario Recommendations for SAP S/4HANA

Sample Inc.
System: P14

OVERVIEW

EXECUTIVE SUMMARY

BUSINESS SCENARIOS RECOMMENDATIONS

NEXT STEPS

HOW TO IMPLEMENT

FURTHER INFORMATION

Executive Summary – Top Recommendations

SAP S/4HANA simplifies and accelerates key business scenarios with in-memory technology. The table below shows the business scenarios in your system that could be simplified or improved and impact your business value.

LINES OF BUSINESS	BUSINESS SCENARIO			RELEVANCE FOR YOU	IMPROVED / RELEVANT TRANSACTIONS
Finance	Cost Management		Simplified	100%	81
Supply Chain	Basic Warehouse Management		Simplified	94%	61
Asset Management	Health and Safety Management		Simplified	91%	51
Finance	Accounts Receivable		Simplified	64%	29
Finance	Closing Operations		Simplified	59%	18
Finance	Accounts Payable		Simplified	56%	15
Sourcing & Procurement	Operational Contract Management		Simplified	44%	10
Supply Chain	Basic Order Promising		Simplified	41%	9
Sourcing & Procurement	Invoice Processing		Simplified	38%	7
Asset Management	Maintenance Planning and Scheduling			38%	7
Sourcing & Procurement	Real-Time Reporting and Monitoring		Simplified	35%	7

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3
GO TO LINES OF BUSINESS >

Business Scenario Recommendations

Business Scenario Recommendations for SAP S/4HANA

Sample Inc.
System: P14
OVERVIEWEXECUTIVE SUMMARYBUSINESS SCENARIOS RECOMMENDATIONSNEXT STEPSHOW TO IMPLEMENTFURTHER INFORMATION

Finance

Closing Operations

OVERVIEWVALUE PROPOSITION

Process Innovation	Business Drivers	Contribution of SAP HANA and SAP Fiori
<ul style="list-style-type: none"> Faster period-end processes, providing more time for analysis, reducing overtime, and enabling earlier publication of financial results. Accelerate the entity close through automation and standardization. Templates can be used across multiple entities and closing cycles to improve corporate governance, share best practices, and drive efficiency. Support quick and efficient peer-to-peer reconciliation of intercompany balances and invoices between group subsidiaries. 	<ul style="list-style-type: none"> Reduce audit cost by using templates across multiple entities Reduce days to close annual books by supporting fast, peer-to-peer intercompany reconciliation; automating closing tasks; and increasing user efficiency Reduce finance cost by enabling automated, highly efficient tasks for intercompany reconciliation and entity close management Reduce uncollectible account receivable write offs by governing, automating, and monitoring closing tasks as well as built-in documentation of results 	<ul style="list-style-type: none"> Acceleration of long-running batch period-end processes. Faster and smarter intercompany reconciliation. Smarter reconciliation of invoice and goods receipts. Faster, deeper insight – data analysis with no limit imposed by predefined structures. Browse SAP Fiori Apps for SAP S/4HANA »

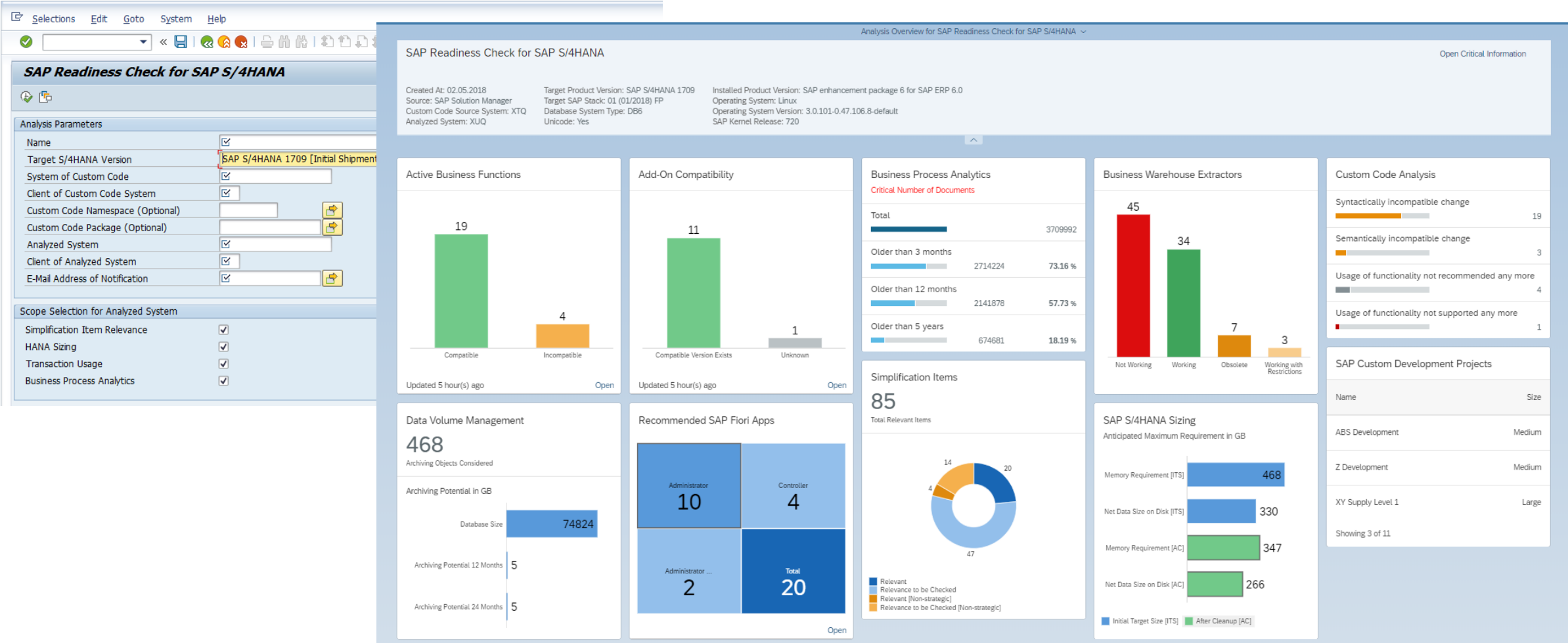
Your currently used transactions* that generated this recommendation

18	FIN_FSSC_SR_CO_O_REPORT	Service Request Report for CO	FIN_FSSC_SR_FI_REPORT	Service request report for FI
	FSSC_SR_CO_REPORT	Service Request Report for CO	FSSC_SR_FI_REPORT	Service request report for FI
	F.01	ABAP Report: Financial Statements	...More transactions in appendix	

* Transactions listed here are currently used in your system and triggered the recommendation of this SAP S/4HANA scenario.

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11
< BACK TO FINANCE OVERVIEW | GO TO NEXT SCENARIO >

SAP Readiness Check for SAP S/4HANA



SAP Readiness Check for SAP S/4HANA

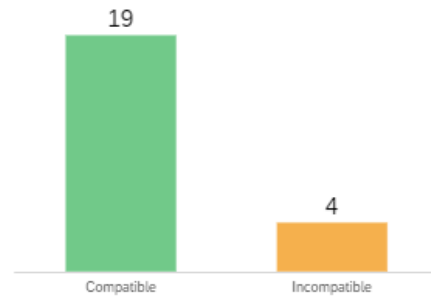
[Open Critical Information](#)

Created At: 02.05.2018
Source: SAP Solution Manager
Custom Code Source System: XTQ
Analyzed System: XUQ

Target Product Version: SAP S/4HANA 1709
Target SAP Stack: 01 (01/2018) FP
Database System Type: DB6
Unicode: Yes

Installed Product Version: SAP enhancement package 6 for SAP ERP 6.0
Operating System: Linux
Operating System Version: 3.0.101-0.47.106.8-default
SAP Kernel Release: 720

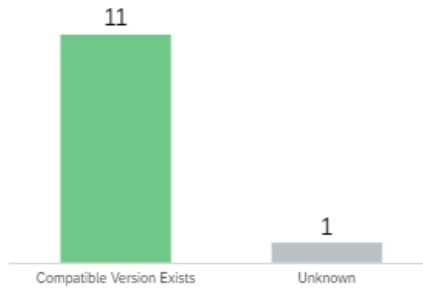
Active Business Functions



Updated 5 hour(s) ago

[Open](#)

Add-On Compatibility

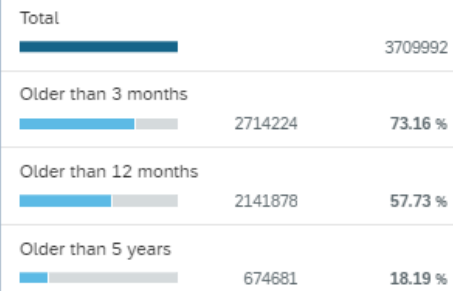


Updated 5 hour(s) ago

[Open](#)

Business Process Analytics

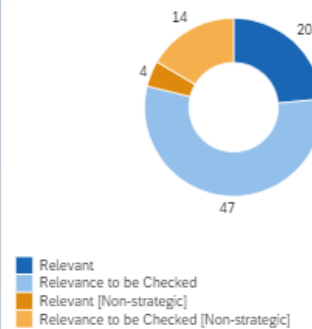
Critical Number of Documents



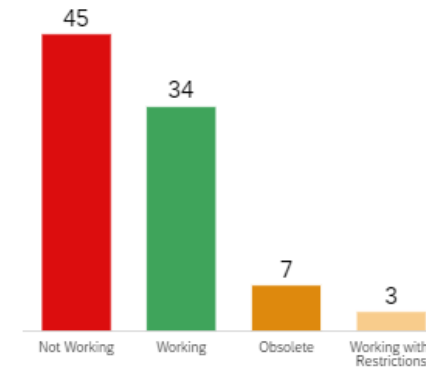
Simplification Items

85

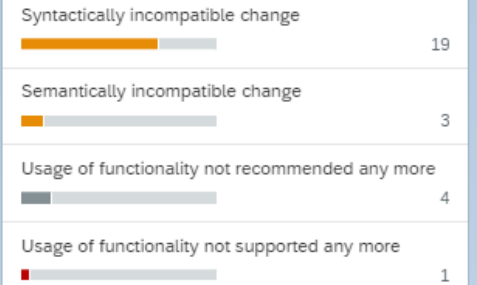
Total Relevant Items



Business Warehouse Extractors



Custom Code Analysis



SAP Custom Development Projects

Name	Size
ABS Development	Medium
Z Development	Medium
XY Supply Level 1	Large

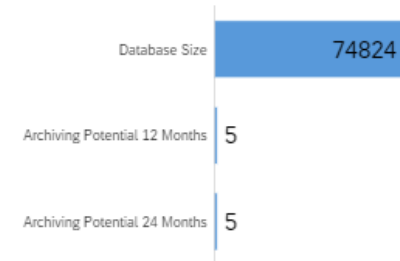
Showing 3 of 11

Data Volume Management

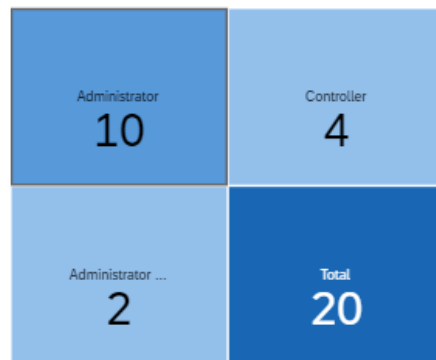
468

Archiving Objects Considered

Archiving Potential in GB

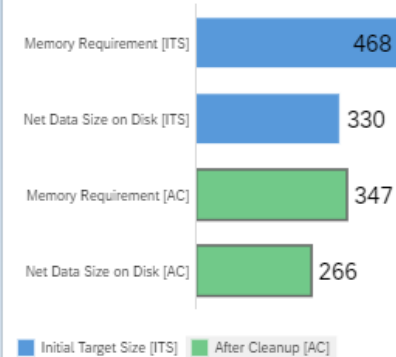


Recommended SAP Fiori Apps

[Open](#)

SAP S/4HANA Sizing

Anticipated Maximum Requirement in GB



SAP Readiness Check for SAP S/4HANA – simplification item analysis

Details for SAP Readiness Check for SAP S/4HANA

SAP Readiness Check for SAP S/4HANA

Create Results Document

Custom Code AnalysisSimplification ItemsBusiness Process AnalyticsActive Business FunctionsRecommended Fiori AppsAdd-On CompatibilitySAP S/4HANA SizingNext Steps and Further Information

Show Description

General Statistics:

Total: 541Relevant: 20Non-Relevant: 456Relevancy to be Checked: 47Relevant [Non-strategic]: 4Relevancy to be Checked [Non-strategic]: 14

Group

RelevantRelevancy to be Checked

Title	Relevant	Relevancy to be Checked	Application Area	Category	SAP Note Number	Application Component	Relevance
S4TWL - Conversion to S/4HANA Material Ledger and Actual Costing	Relevant		Financials - General Ledger	Change of existing functionality	2270339	FI-GL	
S4TWL - Material Ledger Obligatory for Material Valuation	Relevant		Financials - International Trade	Change of existing functionality			
S4TWL - Enterprise Search in EAM	Relevant		Financials - Miscellaneous	Change of existing functionality			
S4TWL - Business Partner Approach	Relevant		Logistics - MM-IM	Change of existing functionality			
S4TWL - Material Number Field Length Extension	Relevant		Logistics - PM	Change of existing functionality			
S4TWL - Simplification of copy/reference handling	Relevant		Logistics - PM	Change of existing functionality			

SAP Simplification Item Catalog

Knowledge Base

Enter search term

Search

Download

Raphael Mautzsch (D046717)

SI2: MasterData_BP

Title: S4TWL - Business Partner ApproachCreated by User: J142872 (Jianfeng Wang)Created at: 09.02.2016Application Area: Master DataChanged by User: I327111 (Sonia Antony)Status: ReleasedBusiness Impact Note: 2265093Changed at: 16.05.2017

ContactSource ReleaseTarget ReleaseCheckApplication ComponentPiece ListTarget Software ComponentActivitiesAdditional NotesComments

Role

User

Responsible

I036567 (Dinesh Ravindran)

Product Owner

I036567 (Dinesh Ravindran)

Development Contact

I036567 (Dinesh Ravindran)

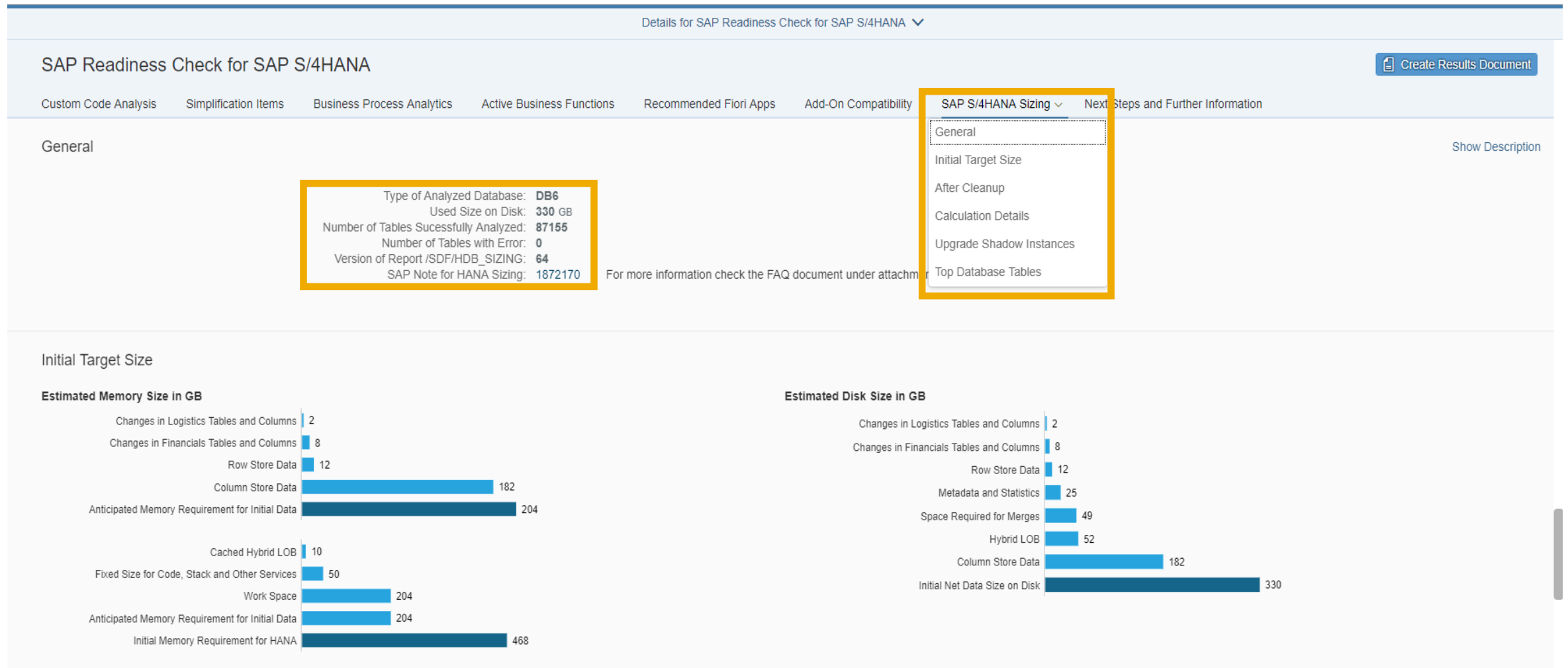
SOURCE RELEASE

Source Validity From (Prod)Source Validity From (Stack)Source Validity To (Prod)Source Validity To (Stack)

SAP ERP 6.0Initial Shipment StackInitial Shipment Stack

SAP Simple Finance, on-premise edition 1500Initial Shipment StackInitial Shipment Stack

SAP Readiness Check for SAP S/4HANA – SAP S/4HANA sizing



SAP Readiness Check for SAP S/4HANA – custom code analysis

Details for SAP Readiness Check for SAP S/4HANA

SAP Readiness Check for SAP S/4HANA

Create Results Document

Created At: 18.09.2017

Custom Code Source System: XTQ

Target Product Version: SAP S/4HANA 1709

Source: SAP Solution Manager

Analyzed System: XUQ

Target SAP Stack: Initial Shipment Stack

Custom Code Analysis

Simplification Items

Business Process Analytics

Active Business Functions

Recommended Fiori Apps

Add-On Compatibility

SAP S/4HANA Sizing

Next Steps and Further Information

Show Description

General Statistics:

Total SAP Notes: 204

Total Custom Code Objects: 36012

Relevant SAP Notes: 27

Total Modifications: 229

Non-Relevant SAP Notes: 177

Packages with Customer Objects

Custom Code Topic	SAP Note Number	Status	Estimated Impact
MB transactions: Limited maintenance/decommissioning	1804812	Syntactically incompatible change	Low
Information about adjusting customer-specific programs to the simplified data model in SAP Simple Finance	1976487	Syntactically incompatible change	Low
S4TC EA-GLTRADE - DB Field Changes within Global Trade Management	2198031	Syntactically incompatible change	Low
S4TC EA-GLTRADE - Checks for Condition Contract DB Key Field Changes	2198035	Syntactically incompatible change	Low
S/4 HANA: Data Model Changes in SD	2198647	Syntactically incompatible change	Medium
SD rebate: Simplifications in SAP S/4HANA	2200691	Syntactically incompatible change	Low
Material Inventory Management: change of data model in S/4HANA	2206980	Syntactically incompatible change	Medium
Release information for SAP for Banking in connection with SAP S/4HANA, on-premise edition 1511	2211665	Usage of functionality not supported any more	Low
Sales support not available	2214585	Syntactically incompatible change	Low
Item Validity for BOMs is only using versions with latest valid-from	2215061	Usage of functionality not recommended any more	Low

More

[10 / 27]





Download SAP Readiness Check results

Details for Demo RC Analysis ▾

Demo RC Analysis Create Results Document

Active Business Functions Add-On Compatibility Custom Code Analysis Recommended SAP Fiori Apps SAP S/4HANA Sizing ▾ Simplification Items Business Process Analytics SAP Custom Development Projects Next Steps and Further Information

Here you can check how many business functions are active in your system and whether they are compatible with SAP S/4HANA. If you do not see any information in this section, please return to the main screen and follow the link to the maintenance planner.

Open    

Name	Software Components	Application Component	Status
FIN_CO_COGM	SAP_FIN	FI-GL	Incompatible
FIN_TRM_COMM_RM	EA-FINSERV	FIN-FSCM-TRM	Incompatible
LOG_CPE_EA_EE	SAP_APPL	CA	Incompatible

Create Results Document

- All SAP Readiness Check results can be **downloaded as a Microsoft Word document** which can then be shared also with external partners or colleagues who do not have an S-user in the customer environment.
- The document as well **contains further information** in the respective chapters such as SAP notes, whitepapers and links

Preparation steps

1. Prepare your source ERP system

- Minimum release is SAP ERP 6.x EhP 0-8 on any database
- [SAP Readiness Check tool preparation](#)

2. Execute the SAP Readiness Check for SAP S/4HANA

- Via your local SAP Solution Manager system
- Via our direct cloud upload

3. Explore the results and get ready for SAP S/4HANA

- You will receive an e-mail with a customer-individual link to your dashboard
- Book an “Expert Guided Implementation” session (included in maintenance fee as of SAP Enterprise Support)
- Engage with [SAP Digital Business Services](#) or your preferred implementation partner

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