What a Customer COE should know about the new applications License Utilization Information (LUI) License Utilization Preparation Area (LUPA)

Joanna Majowicz, SAP Product Owner LUI / LUPA Annette Michel, SAP Customer COE Program Manager

January 15th, 2019



Legal disclaimer

The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. This presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation and SAP's strategy and possible future developments, products and or platforms directions and functionality are all subject to change and may be changed by SAP at any time for any reason without notice. The information in this document is not a commitment, promise or legal obligation to deliver any material, code or functionality. This document is provided without a warranty of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or non-infringement. This document is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility for errors or omissions in this document, except if such damages were caused by SAP's willful misconduct or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

Agenda

Scope CCOE Cockpit – LUI / LUPA

LUI / LUPA Komponenten

Online Demo

Verschiedenes

Was ist ein Customer Center of Expertise (Customer COE)

Die Idee hinter dem Customer COE Konzept



The Customer COE is building the bridge between IT and Business and is one of the main contacts within your company for SAP related topics:



Management of SAP related information and knowledge



Management of customer's SAP contracts and licenses



Coordination of customer's activities regarding SAP's current and future products and solution and the interface to SAP's major programs influencing SAP Development



Governance of customer's SAP Support, the supportability of SAP solutions and the interface to SAP Support

CCOE Cockpit Scope Definition





Warum scheint es so schwer License Compliant zu sein

Unzureichende Tool Unterstützung für den Benutzer

Fehlendes Verständnis im License Compliance Umfeld

Komplexität der Verträge und Nutzerrechte

> Fehlen der notwendigen Management Beachtung / Unterstützung

Abwesenheit der notwendigen Sorgfalt bei M&A Prozessen

Hohe Software Kosten

0%

Einfaches Lizenz Monitoring Automatische Vermessung Vermessbare Metriken

Was Kunden brauchen:

Quelle: Aus dem Englischen "Software compliance without tears – Monitoring customers' software usage in a complex world", Ernst & Young 2013.

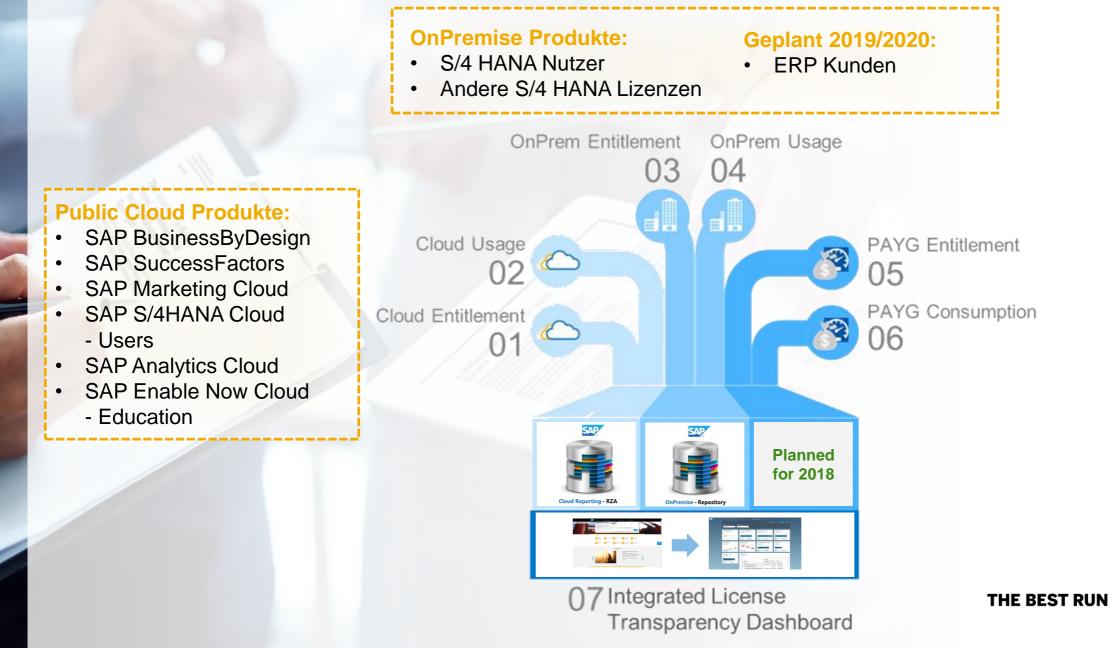
60%

80%

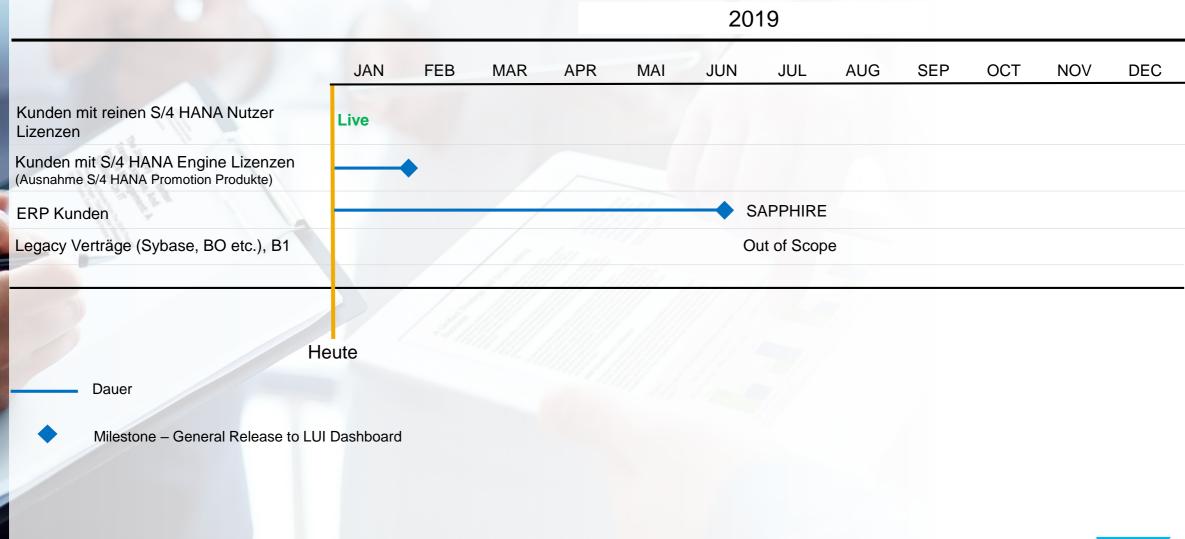
40%

20%

Schematische Vorgehensweise License Utilization Information (LUI)

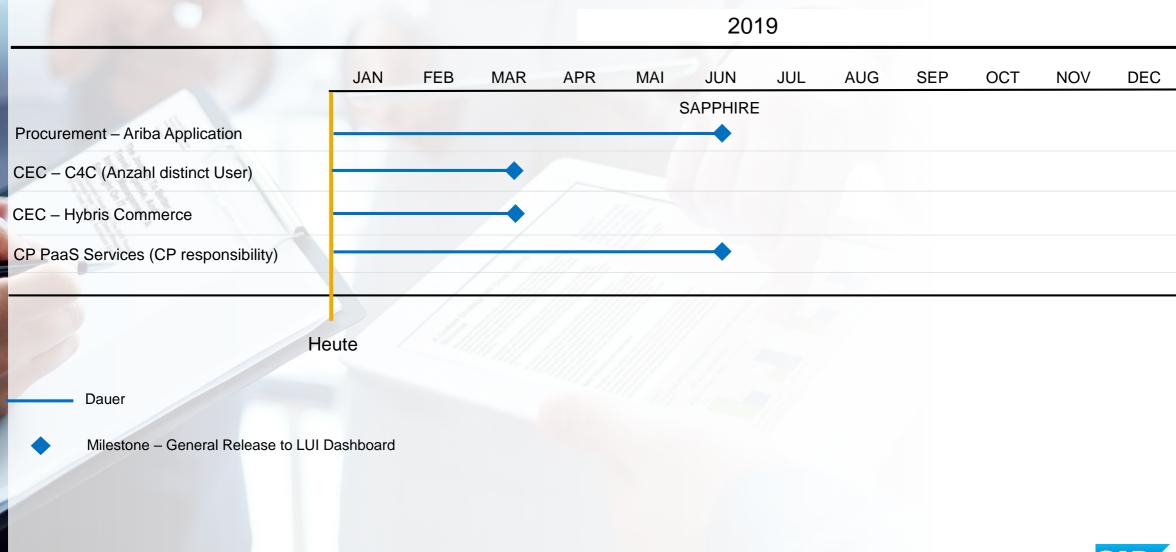


Road Map On Premise (LUI)



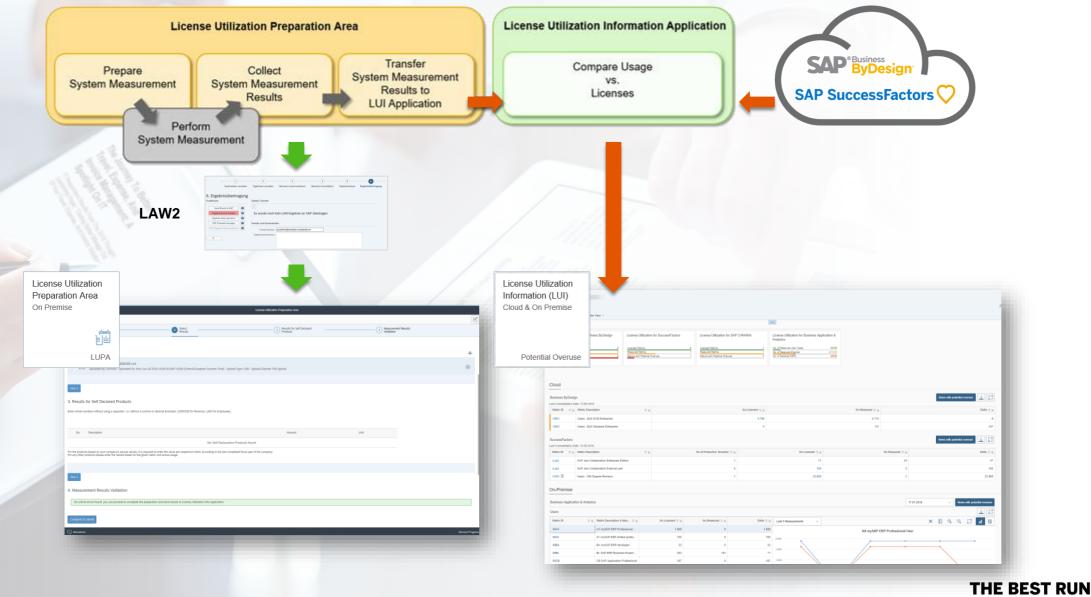


Road Map Cloud (LUI)





System Komponenten /-Applikationen License Utilization Information (LUI)



N SAP

	Controse Hames Controse Hames Controse General Controse Contros										
-	Summary Cloud Order Vew V									Area of Interact	
	License Utilization for Business ByDesign	License Utilization for SuccessFactors	License Utilization for SAP C/4H/	ANA License U Analytics	Utilization for Business Application &					Area of Interest	
	Licensed Metrics 8 Measured Metrics 6 Metrics with Potential Overuse 6	Licensed Metrics Measured Metrics Metrics with Potential Overuse	Licensed Metrics Measured Metrics Metrics with Potential Overuse	1 No. of Meas No. of Meas 0 No. of Decis	ured User Types 3/8/25 ured Engines 9/11/25 and SDPs 0/6/25	2				 Cloud Products 	
										On Premise Products	
	Cloud										
	Business ByDesign ast Consolidation Date: 13.06.2018						Items with poten			 Order View 	
9	Metric ID V A Metric Description	$\forall \land$	No	Licensed ⊽ ≞ 2.765		No.Measured ⊽ ≞ 2.774		Delta ⊽ ≞ -9	1000		
2	CB02 Users - ByD Standard Enterprise			5		112		-107	2	KPI Tiles	
	BuccessFactors						Items with poten	tal overuse	4	KFI THES	
Last Consolitation Date: 13.06.2018 No of Productive Tenant(s) 7 a No Licensed 7 a No Measured 7 a Delta 7 a											
	CJ03 SAP Jam Collaboration Enterprise Edit		NO.01 Productive remain(s) y =		71	NU.MEA	24	47			
	CJ04 SAP Jam Collaboration External user		0		100		0	100		Überblick tabellarischer Stand	t
	CS02 I Users - 360 Degree Reviews		1		23.000		2	22.998	3	Entitlement / Consumption	
	Business Application & Analytics 17.01.2016 terms with potential occurate								Entitiement/Consumption		
	Jsers							± [2]			
	Metric ID ⊽ ≜ Metric Description & M		No.Measured ⊽ ≞	Delta ⊽ ≜ Last 3	Measurements V		× 🗉 🔍 🤅	a 🖸 📶 🌐			
	00AX AX mySAP ERP Profes		0	700 2 000 -		AX mySAP ERP Profe	ssional User		4	Grafischer Verlauf	
	00BA BA mySAP ERP develo	oper 22	0	22		/,	,				
	00BL BL SAP ERP Business		181	71						Entitlement / Consumption	
	00CB CB SAP Application Pr 00CF CF SAP Application Bu		0	187 1.000							
1	SON2 72 type-2 special	0	336	-336							
	TEST 91 test users	0	19	-19	28.11.2018 18.04.20	018 22.03.2018 Measurement	21.03.2018 28.01.2018 Date	17.01.2018	5	Order View	
5	Order View										
	Order View On-Premise									 On Premise Lizenzen 	
	Contract V A Material Description V A Metric ID V A Metric V A No Licensed V A										
	7001600	Sales/Service Order Processin	0		525X			25.000		 Cloud Lizenzen 	
	7002627	SAP ERP Developer User			00BA			22			
	Order View Cloud							S Future	6	Download Funktion	
	Drder Number ⊽ ≞ PO Numbe	r ⊽≞ Material Numb 8003376		ANA (SAP DC) std 1TB	r≞ Type ⊽≞ Initial	Valid From ⊽ ≞ 30.06.2016	Valid To ⊽ ≞ 29.06.2019	Qty ⊽ ≞			
		8003376		ANAservice base non-	Initial	30.06.2016	29.06.2019	1			
		8003516		standard edition	Initial	30.06.2016	29.06.2019	1		THE BEST RUN <mark>S</mark> 🔨	
		8000349		iva Server (medium)	Initial	30.06.2016	29.06.2019				



Online Demo



Verschiedendes

 Zusätzliche Informationen über LUI erhalten Sie über den Link: <u>https://support.sap.com/en/my-support/systems-installations/license-utilization-information.html</u>



License Utilization Information (LUI) License Utilization Preparation Area (LUPA)

Joanna Majowicz, SAP Product Owner LUI / LUPA

15. Januar, 2019





www.sap.com/contactsap

© 2019 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.



See www.sap.com/copyright for additional trademark information and notices.