# SAP Solution Manager &
# SAP Cloud ALM

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THE BEST RUN **SAP**

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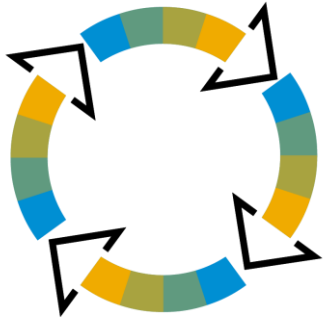
# Agenda

## Why SAP Cloud ALM?

What is SAP Cloud ALM?

How are SAP Cloud ALM and SAP Solution Manager related?

Summary

This is the current state of planning and may be changed by SAP at any time.

# ALM - Application Lifecycle Management

**Application Lifecycle Management** (ALM) orchestrates the delivery and operations of software. ALM provides integrated processes and tools managing the entire lifecycle of an application from demand, design, development, testing, deployment to operations and support.
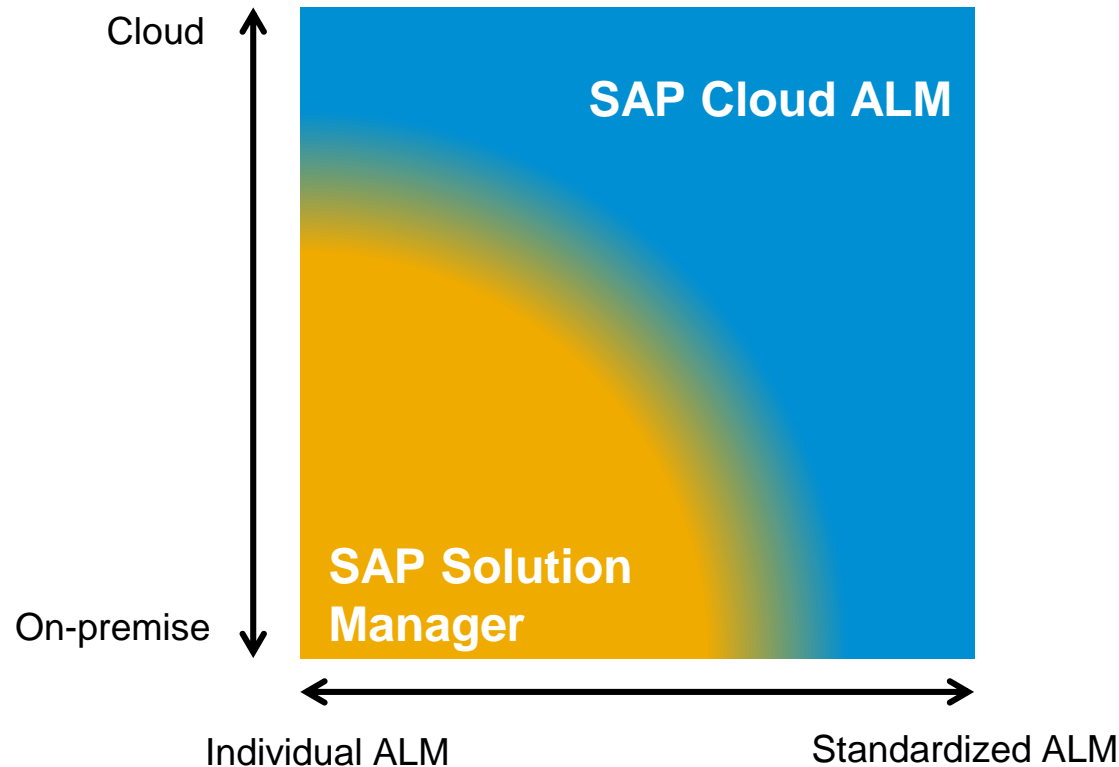
# SAP Solution Manager

Cloud

On-premise

**SAP Solution Manager**

?

Individual ALM        Standardized ALM
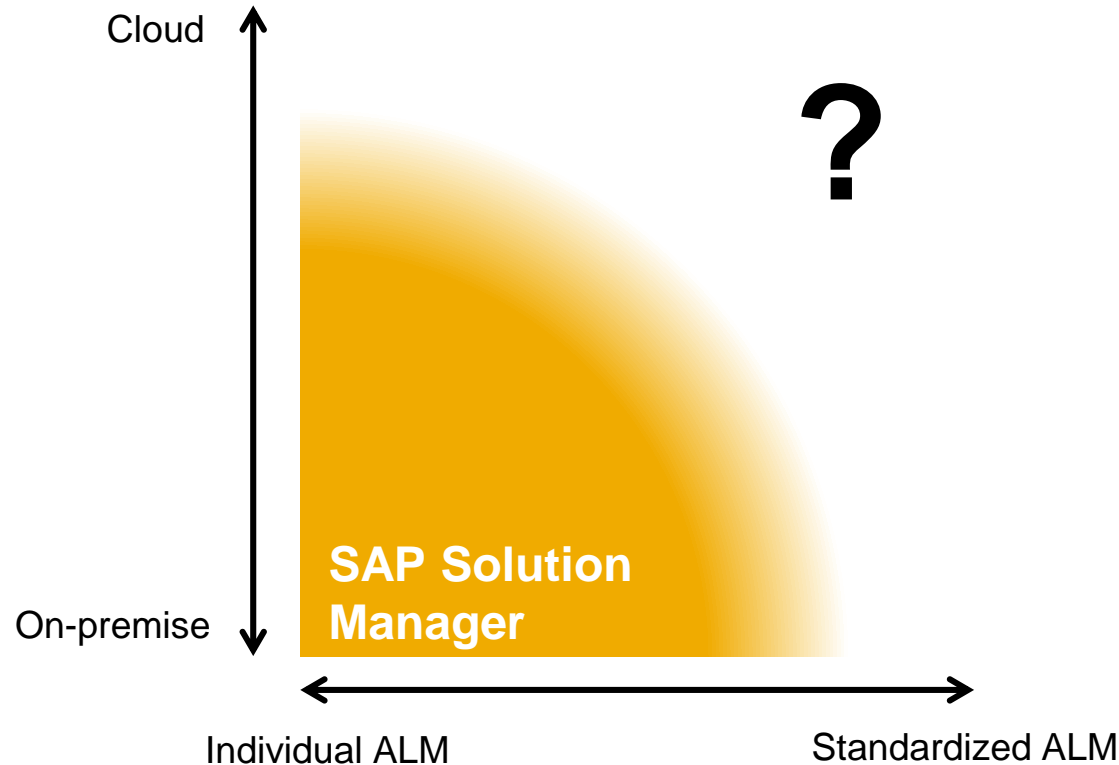
**Traditional** Application Lifecycle Management of SAP supports individual ALM for on-premise focused customers

## What's about cloud-only customers?

# The bigger Picture: SAP's new ALM portfolio

Cloud

**SAP Cloud ALM**

**SAP Solution Manager**

On-premise

Individual ALM → Standardized ALM

**SAP Cloud ALM** extends ALM into the cloud and makes ALM more standardized

SAP has the right ALM solution for all customers!

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# SAP Cloud ALM

# A brand new, cloud-based ALM offering.
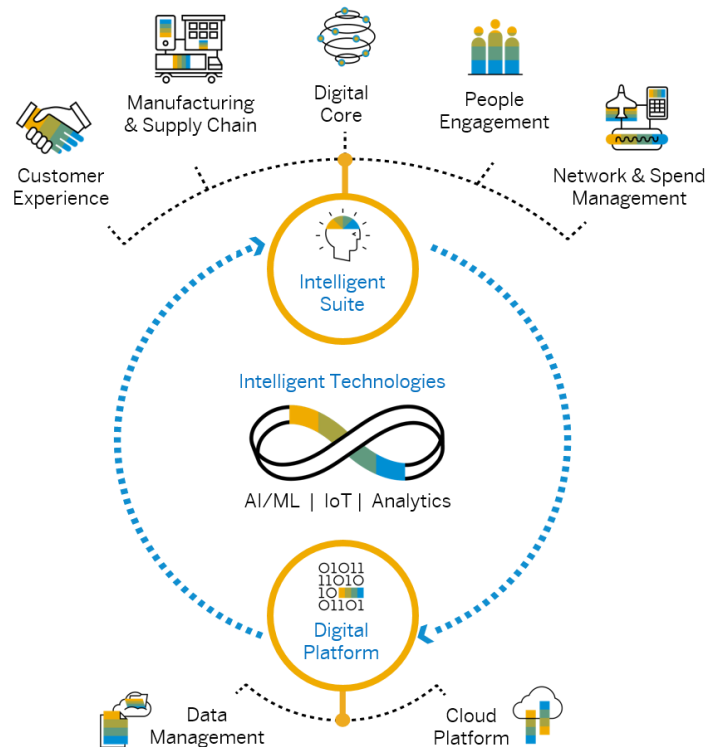


## For the Intelligent Suite

- for cloud-centric customers
- manages cloud and hybrid solutions
- supports every SAP solution

## In the public cloud

- re-thought, newly designed, and built on modern cloud technology
- starts with trial and is for life
- ready for immediate consumption
- is cost-efficient for customers

**SAP Cloud ALM is not SAP Solution Manager in the cloud!**

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# Agenda

Why SAP Cloud ALM?

## What is SAP Cloud ALM?

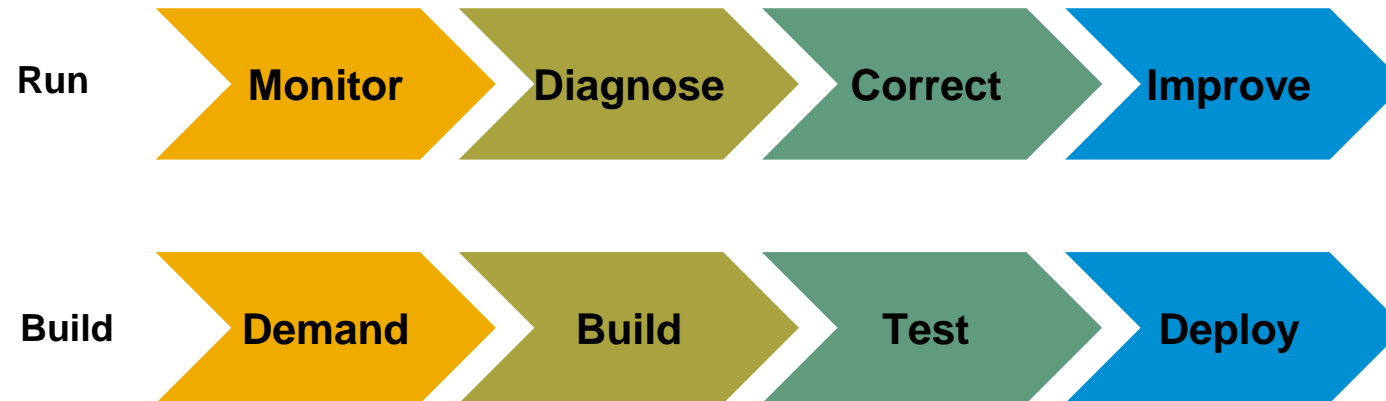How are SAP Cloud ALM and SAP Solution Manager related?

Summary

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# SAP Cloud ALM
## 3y ambition

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# SAP Cloud ALM supports the entire lifecycle

**SAP Cloud ALM - Processes**

**Run**
- Monitor → Diagnose → Correct → Improve

**Build**
- Demand → Build → Test → Deploy

**SAP® Cloud Platform**

Platform services and Data management

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# How can customers consume SAP Cloud ALM?

▶ SAP Cloud ALM is part of SAP Enterprise Support

▶ You are entitled to use SAP Cloud ALM

- if you subscribe to an SAP Cloud Service (including SAP Enterprise Support, cloud editions)

  OR

- after you sign an amendment to your SAP Enterprise Support agreement

**The SAP Cloud ALM usage rights are part of SAP Cloud Enterprise Support.**

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# What is the SAP Cloud ALM Roadmap?

**SAP makes SAP Cloud ALM available step-by-step.**

SAP Cloud ALM starts with the implementation portal for SAP S/4HANA Cloud.

We will extend the scope to complete lifecycle coverage.

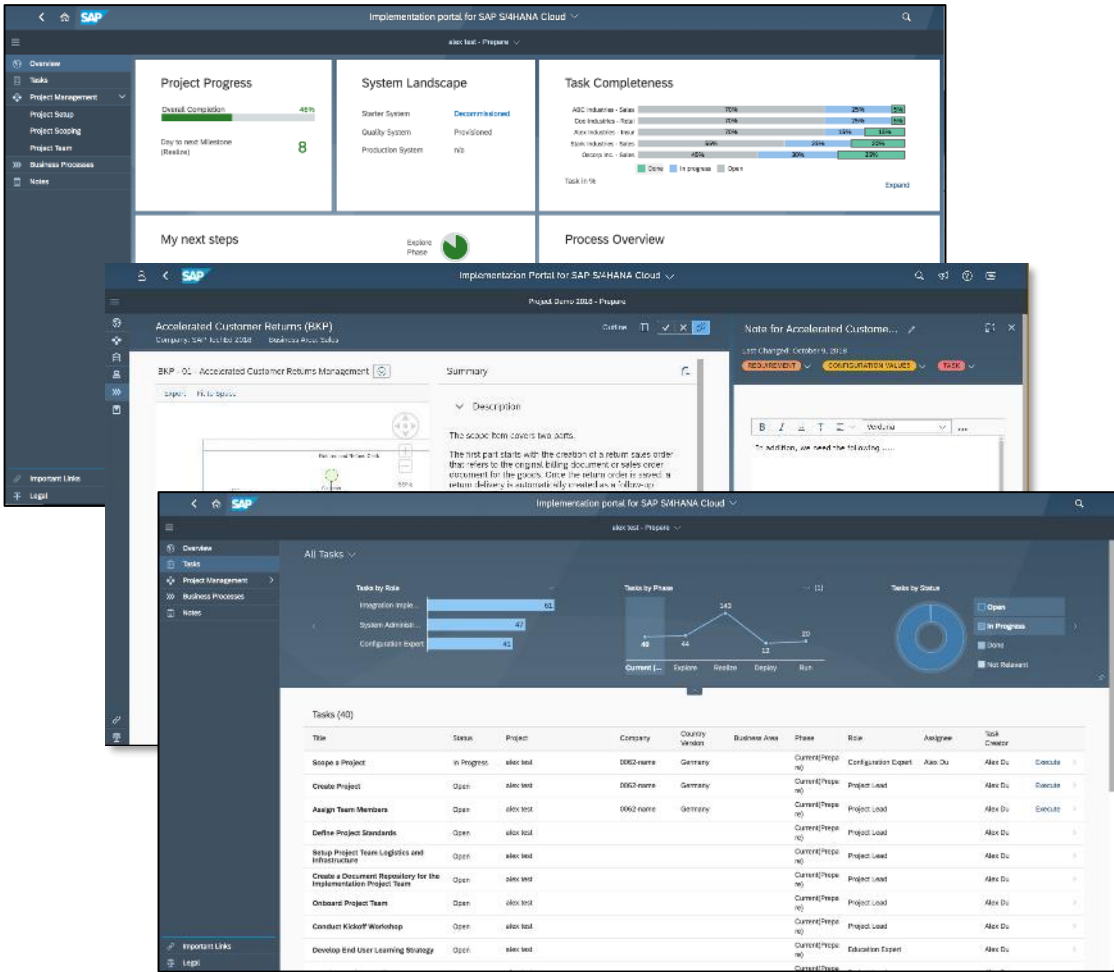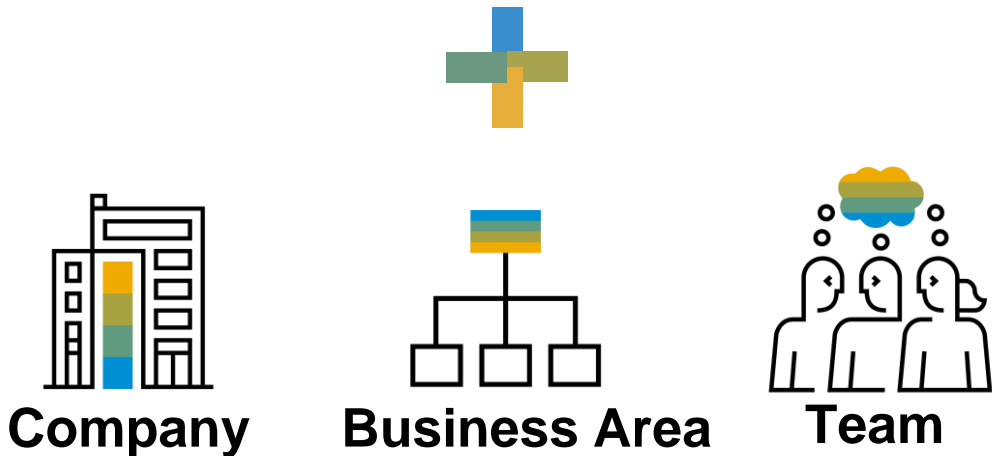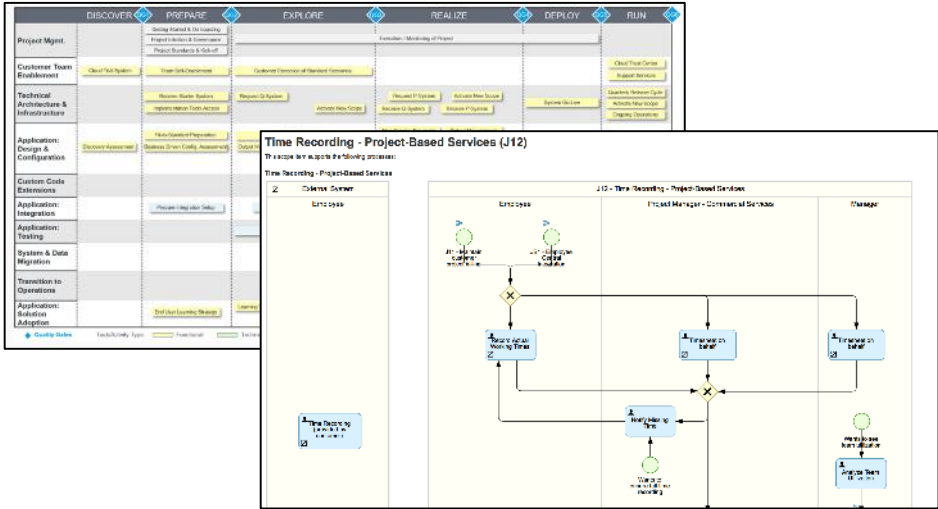We will extend coverage of SAP products to all SAP solutions.



Functional Coverage

2021+

2020

2019

Product Coverage

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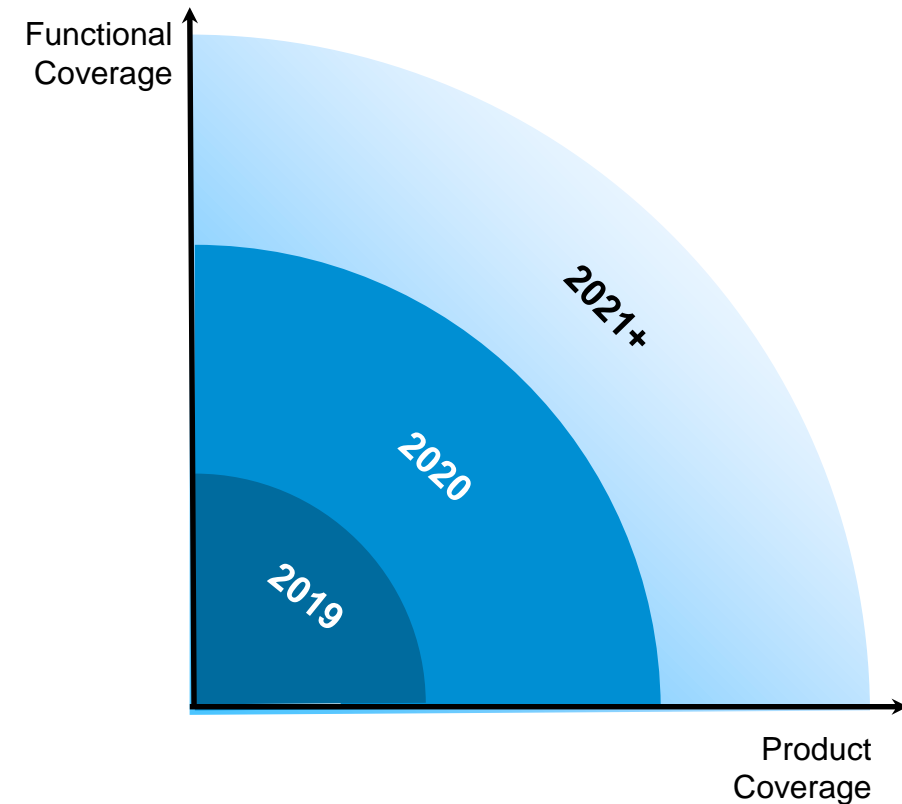
# Implementation Portal for SAP S/4HANA Cloud
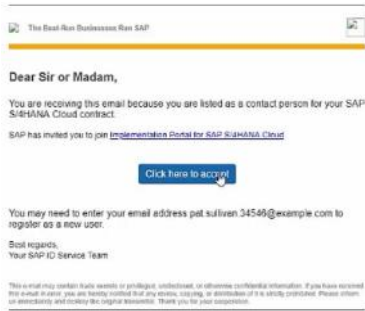
**Fast and guided implementation of your SAP S/4HANA Cloud**



**Implementation Portal**
for SAP S/4HANA Cloud
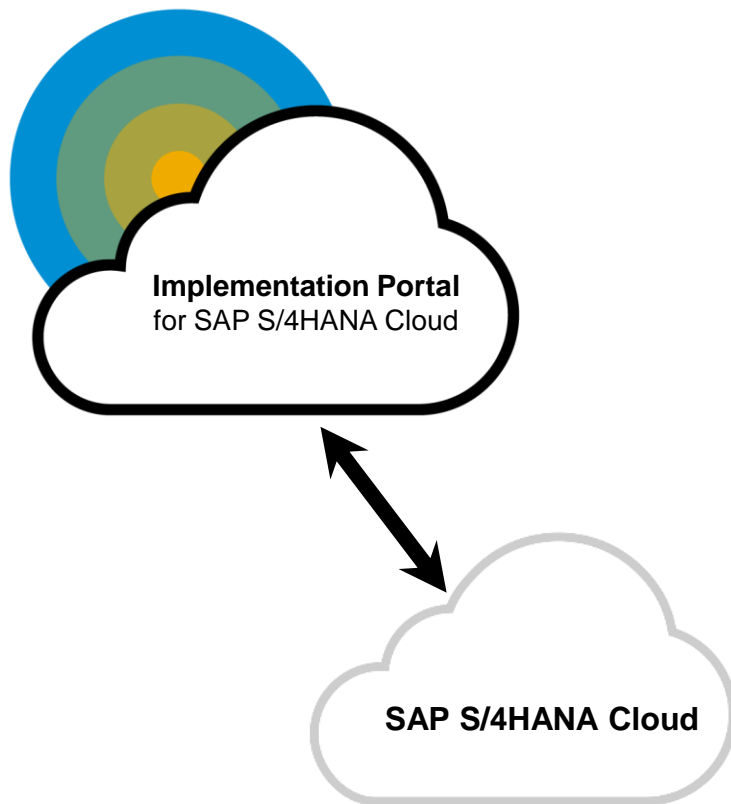
**SAP S/4HANA Cloud**

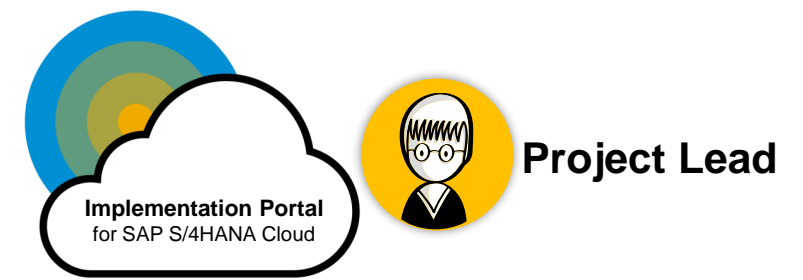## Key Capabilities

- Self-guided and content-driven implementation of SAP S/4HANA Cloud based on SAP Activate

- Instantaneously available – no setup or configuration

- Fast onboarding of project Teams

- Manage Implementation Tasks – automatically generated and adapted to customer scope

- Convenient visualization of Business Models and related Process Descriptions

- Supports Fit-to-Standard workshops with access to SAP S/4HANA systems and efficient solution scoping

- Progress Monitoring of implementation activities

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# Content-driven implementation projects



**Company**

**Business Area**

**Team**

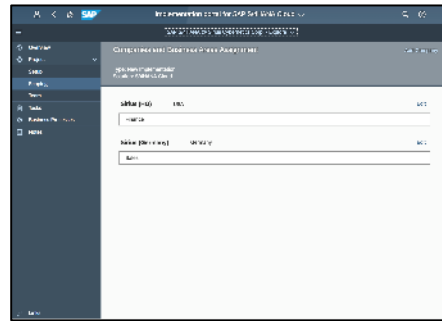This is the current state of planning and may be changed by SAP at any time.    15

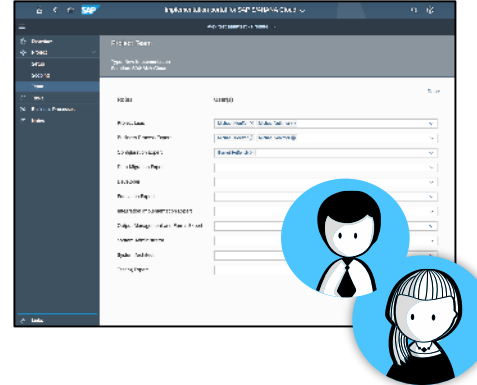# Implementation Portal for SAP S/4HANA Cloud

**Project Lead**

## Invitation Mail

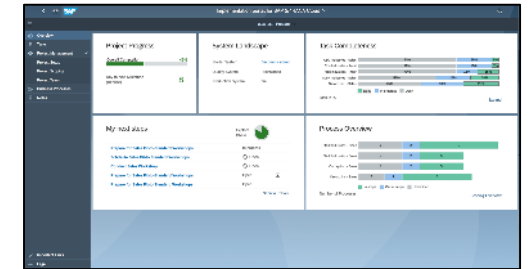Receives an invitation mail and gets instantaneous access to the Implementation Portal

## Scoping

Defines scope for implementation project, e.g Companies, Business Areas and Timelines

## Onboarding

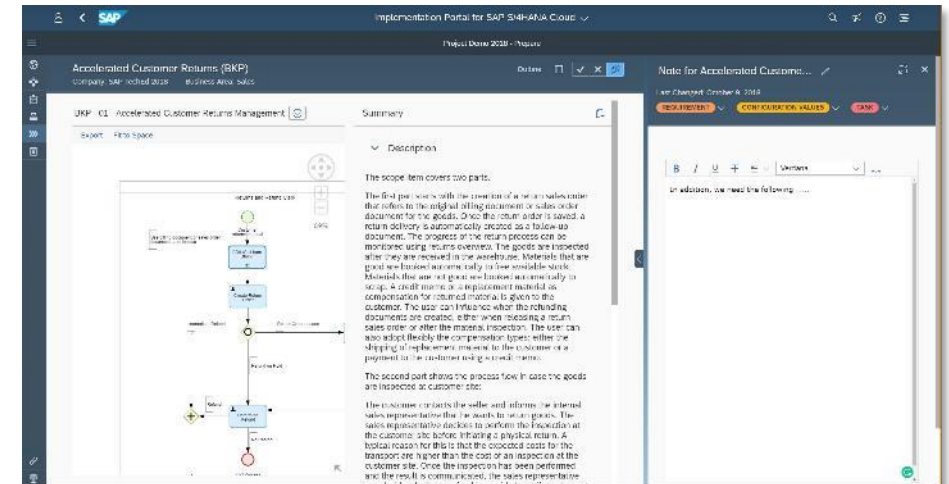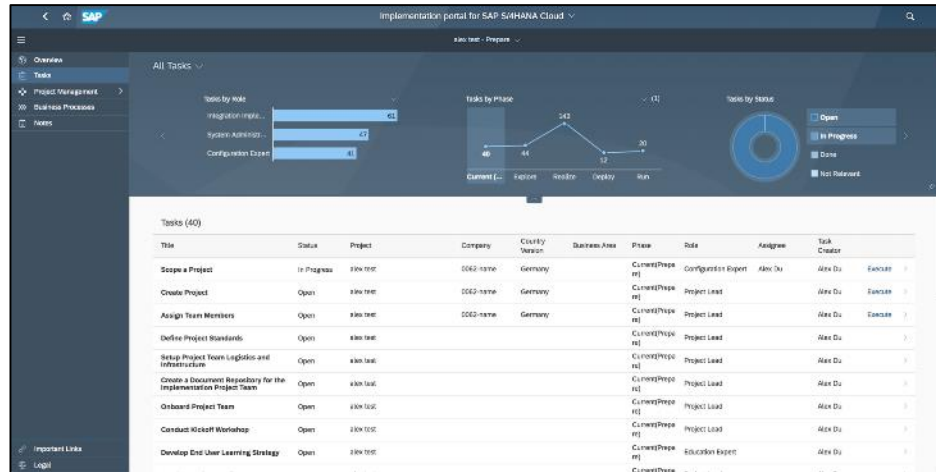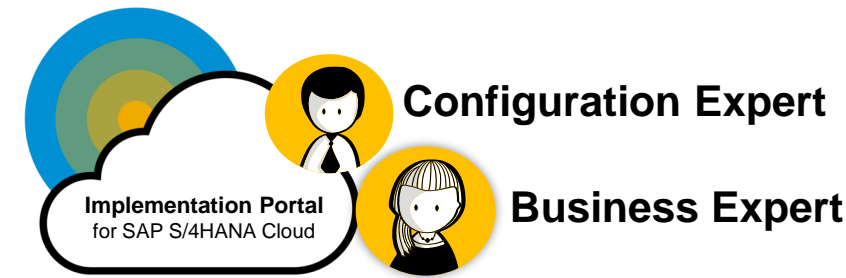Performs fast and convenient onboarding of implementation team members and assignment to roles

## Progress Monitor

Monitors the progress of implementation task execution

**From invitation to progress monitoring in 20 minutes…**

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# Implementation Portal for SAP S/4HANA Cloud



**Configuration Expert**

**Business Expert**

## Content-driven implementation

**Tasks** automatically assigned to implementation team members – specific to their roles
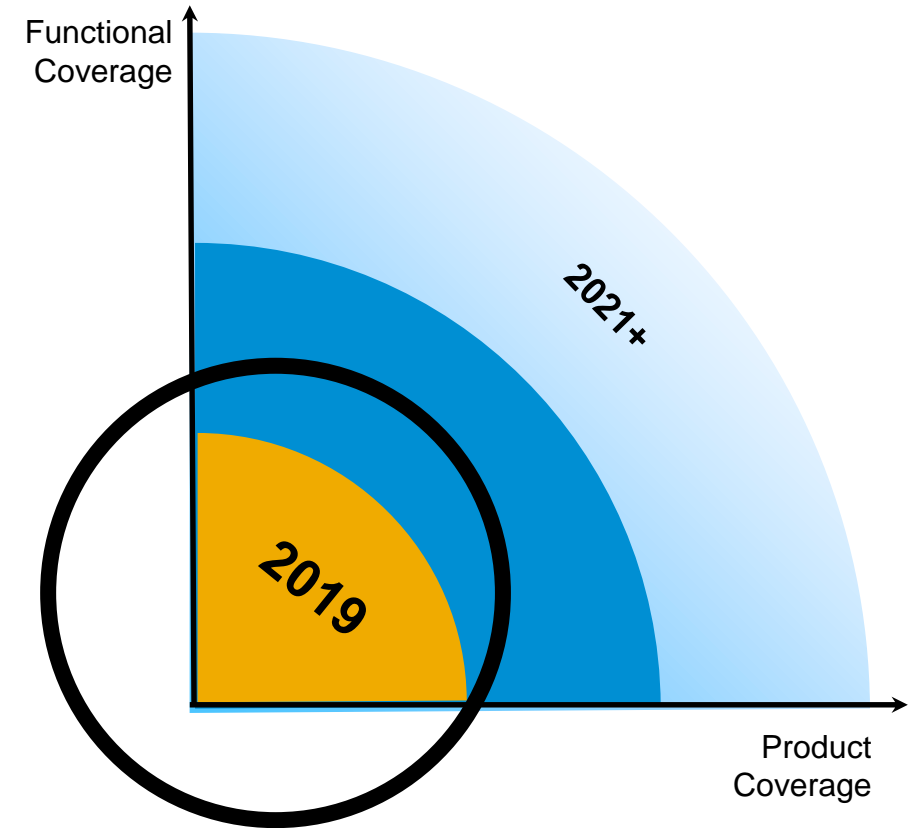
**Tasks** created from **Notes**

## Fit to Standard workshops

View Best Practice **Processes** and related **Process Descriptions** with 1-click access to S/4HANA Cloud systems

Record **Notes** for comments, documentation and requirements

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# SAP Cloud ALM – Implementation Portal for SAP S/4HANA Cloud

## Demo

Functional Coverage

2021+

2019

Product Coverage

**Build**

Process Management

Task Management

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# What the analysts say …



**"SAP Cloud ALM has the potential to really change the game for SAP"**

Josh Greenbaum
Principal, Enterprise Applications Consulting

# Agenda

Why SAP Cloud ALM?

What is SAP Cloud ALM?

**How are SAP Cloud ALM and SAP Solution Manager related?**

Summary

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# How are SAP Cloud ALM and SAP Solution Manager related?



https://commons.wikimedia.org/wiki/File:Peace_Arch,_U.S.-Canada_border.jpg

The Peace Arch is a monument situated near the westernmost point of the Canada–United States border, between the communities of Blaine, Washington and Surrey, British Columbia

Inscription on the US side:

## Children of a common mother

**SAP Cloud ALM and SAP Solution Manager are both ALM tools**

Inscription on the Canadian side:

## Brothers dwelling together in unity

**SAP Cloud ALM and SAP Solution Manager are independent, but related ALM solutions**

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# SAP delivers ALM for on premise-centric and cloud-centric solutions

**7.2**

**SAP Solution Manager / Focused Run**

**Individual** ALM offers lots of choices

**SAP Cloud ALM**

**Standardized** ALM, perfectly tailored to cloud-centric customers

| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Cross-Project Management | Design-driven Process Management | Custom Code Lifecycle Management | Test Automation | Change Process Control | Corporate ITSM | Complete Project Tracking | Landscape Provisioning Automation | End-to-end Process Operations | End-to-end Application operations |
| Financial Project Managemen | Business-oriented Process Management | Custom Code Optimization | Test Scope Optimization | Deployment Management | Service Delivery & Fulfilment | In-depth Analysis | Landscape Planning | Business Process Improvement | Application Monitoring and Guided Procedures |
| Build Project Management | IT-driven Process Management | Custom Code Transparency | Manual Testing | Transport Control | Incident & Problem Management for SAP | Simple Setup | Landscape Transparency | Business Process Stabilization | System Management |

Full / Medium / Basic

| **Project Management** | **Process Management** | **Custom Code Management** | **Test Suite** | **Change Control Management** | **IT Service Management** | **Data Volume Management** | **Landscape Management** | **Business Process Operations** | **Application Operations** |
|---|---|---|---|---|---|---|---|---|---|

## Instant & Simple to Consume

| **Process Management** | **Task Management** | **Test Management** | **Deployment Management** | **Application Monitoring** | **Integration & User Monitoring** | **Business Process Monitoring** | **Business Process Improvement** |
|---|---|---|---|---|---|---|---|

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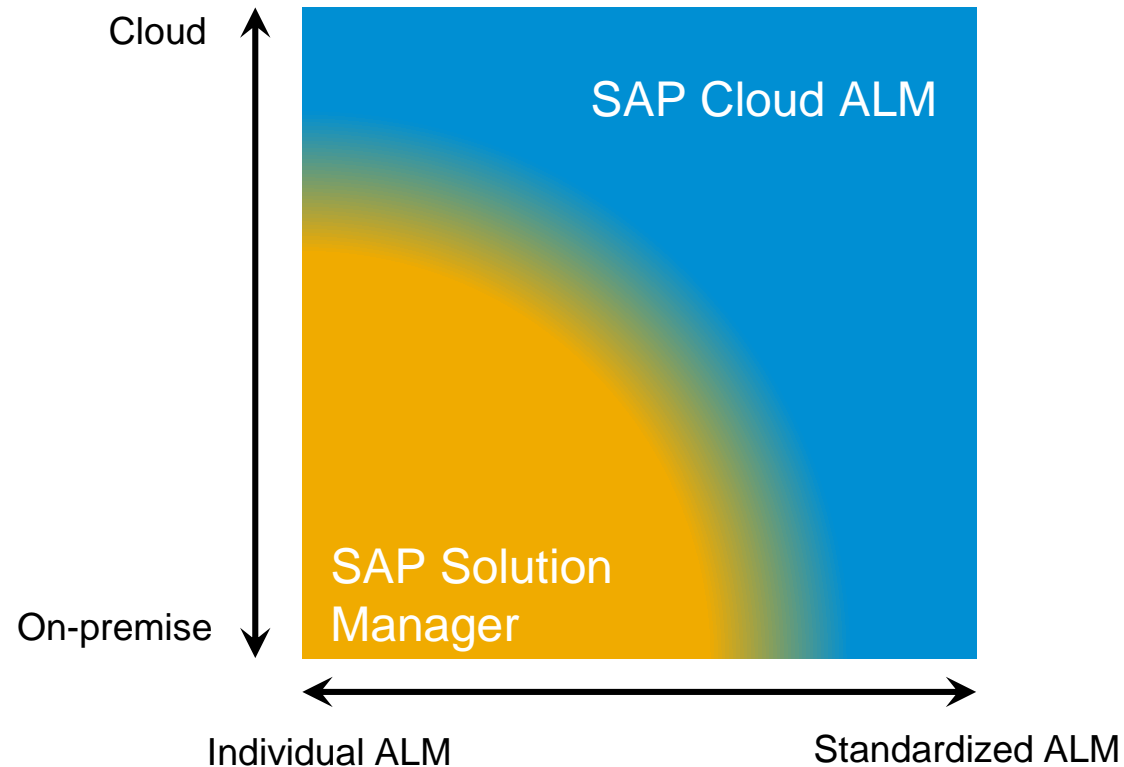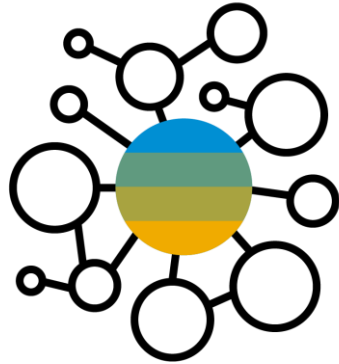
# The bigger Picture: SAP's new ALM portfolio



**SAP Cloud ALM extends ALM into the cloud and makes ALM more standardized**

**SAP has the right ALM solution for all customers!**

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# Where are our SAP Solution Manager customers today?



Customers have an on premise-centric solution, many of them with:

- a multi-track landscape

- a significant portion of custom code

- individual integrations between SAP and non-SAP systems

- tailored business processes

- own release schedules



In a nutshell:

Today, many customers have very individual SAP solutions

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# How do customers do ALM for on premise-centric solutions?
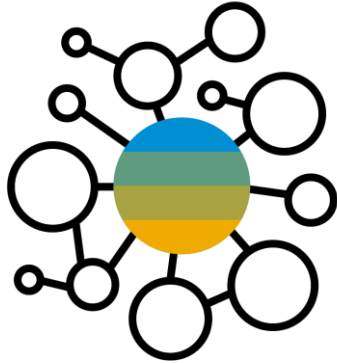
Customers need an ALM tool which can:

- handle a wide variety of landscapes

- document, test, deploy and retire custom code

- monitor interfaces between SAP and non-SAP systems

- model, publish and monitor business processes

- manage change and releases

In a nutshell:

Customers need an ALM swiss-army knife to manage their on-premise-centric SAP solution with

- a lot of options

- flexible engines that can be tailored to the customer's need

- generic content and methodologies

- management of technology

**7.2**

**SAP Solution Manager**

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# Customers are happy with SAP Solution Manager

## Designed for the SAP Business Suite

- built on proven technology

- extended to SAP S/4HANA and the Cloud

- single source of truth

## Built for customers

- SAP user groups strongly supported, influenced and defined the scope

- continuous customer connection closes gaps and ensures ALM success

## Most complete and comprehensive ALM tool

- included in SAP support offerings

- vibrant partner eco system

- end-to-end coverage

## World-wide adoption

- 15.000 productive customers in all regions

ALM tool of choice today and tomorrow for **on premise** and **hybrid** solutions

**BUT:** What if those customers want to move to the cloud and a simplified ALM?

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# Earliest 2021: Optional transition to SAP Cloud ALM



**Find your tipping point!**

- More cloud
- More standardized ALM
- Less complex on-premise
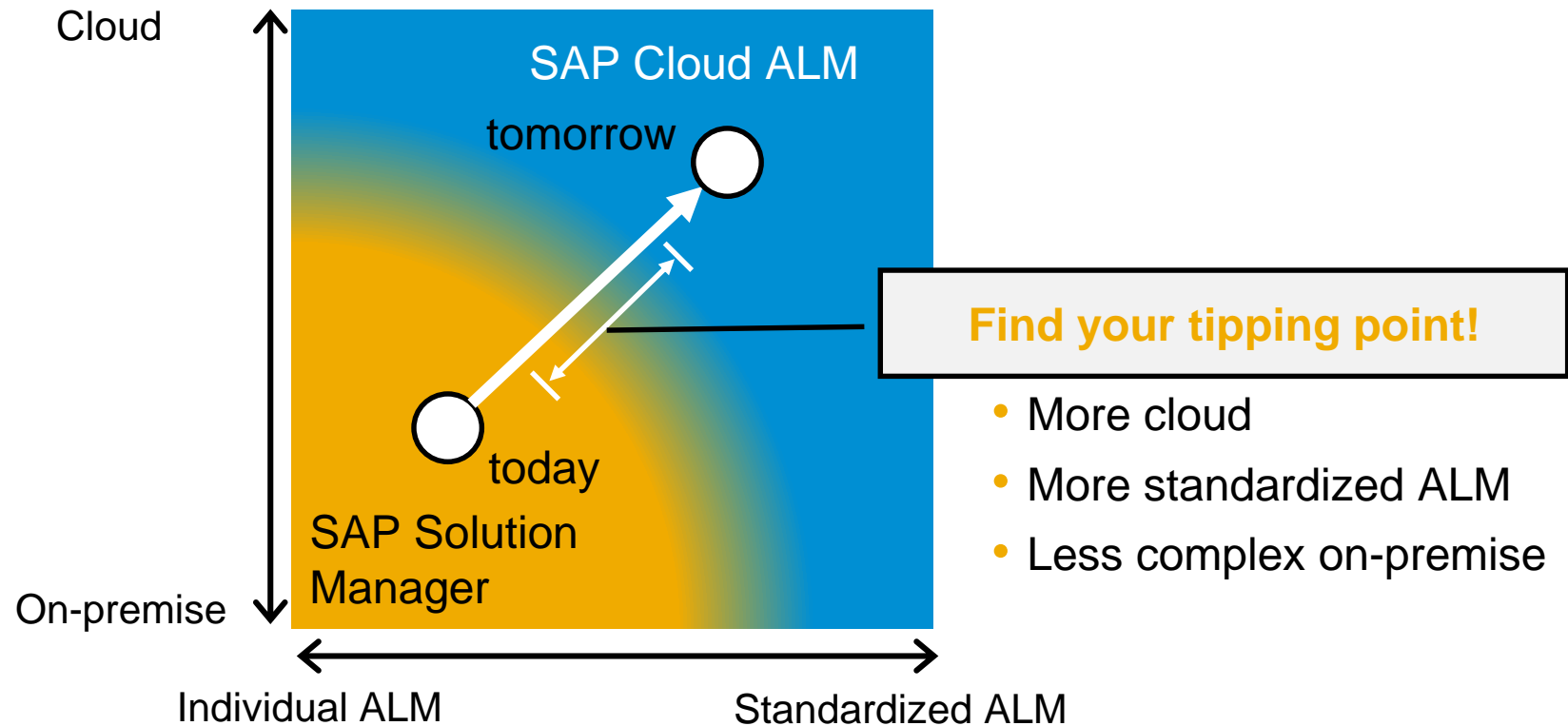
Customers who want to move their ALM also to the cloud may want
to find their individual tipping point to SAP Cloud ALM

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# How to find the right ALM solution

**Case 1:** Customer has an on-premise-centric solution and plans to keep it.

**Case 2:** Customer has a cloud-centric solution or is cloud only.

**Case 3:** Customer has a small, standard on-premise solution

**Case 4:** Customer moves to cloud or standardized ALM

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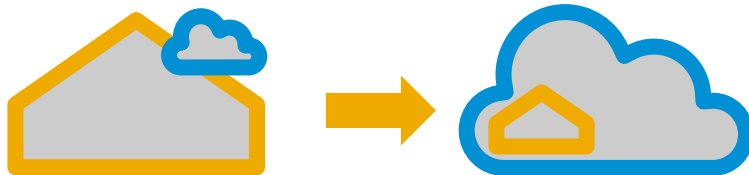
# What can SAP Solution Manager customers do NOW and as of 2021?



Evaluate to switch to
SAP Cloud ALM

SAP Cloud
ALM

Evaluate to add
Focused Solutions

7.2

SAP Solution
Manager

NOW

~ 2021

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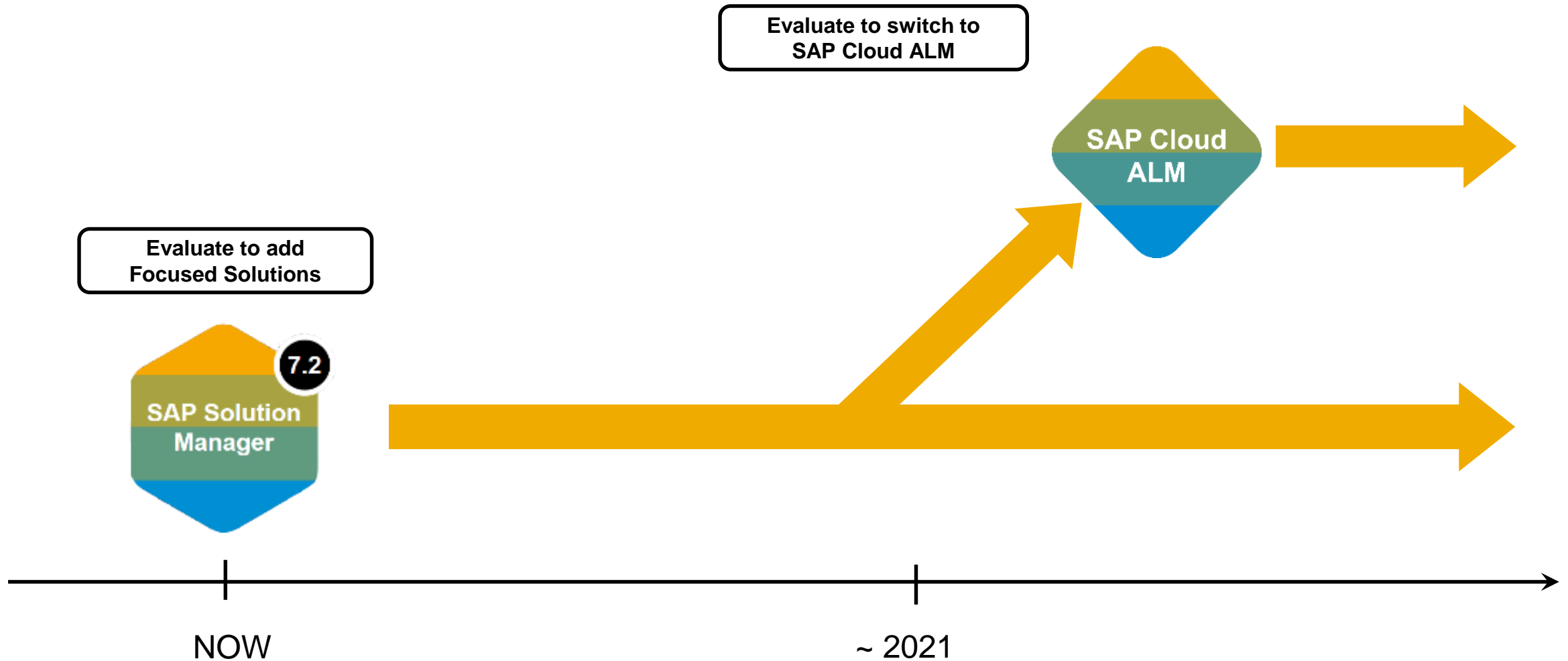
# Agenda

Why SAP Cloud ALM?

Exploring the difference: Implementation of SAP S/4HANA Cloud

Exploring the difference: Operations

## Summary

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# Summary SAP Solution Manager and Focused Solutions

➤ SAP Solution Manager is No. 1 for on premise centric customers

➤ SAP Solution Manager 7.2 value realization just started

➤ Service Providers adopt Focused Run to operate their solutions

➤ On-going investments prioritized by customer influence

➤ We continue to deliver content updates for cloud and hybrid

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# Summary SAP Cloud ALM

> SAP Cloud ALM is No. 1 for cloud centric customers

> SAP Cloud ALM will serve as a complementary offering to SAP Solution Manager

> Access to SAP Cloud ALM will be based on SAP cloud solution customer's contract

> Starts with the implementation portal for SAP S/4HANA Cloud

> Enhanced step-by-step with the entire roadmap planned to become available by 2021+

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# Energized about SAP Cloud ALM? Here is what you can do in 2019!

Are you implementing SAP S/4HANA cloud?

Do you want to monitor the integration between
SAP cloud solutions and SAP S/4HANA on premise?
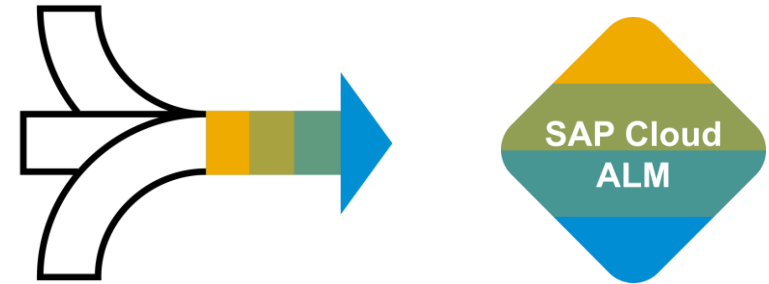


**Message to all SAP Solution Manager 7.2 customers:**
These two ALM activities can also be accomplished with SAP Solution Manager 7.2.

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# Thank you.

Contact information:

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