



Source-to-Pay: Transitioning Towards an Intelligent Spend Management

Webinar Series 2019

PUBLIC

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Agenda

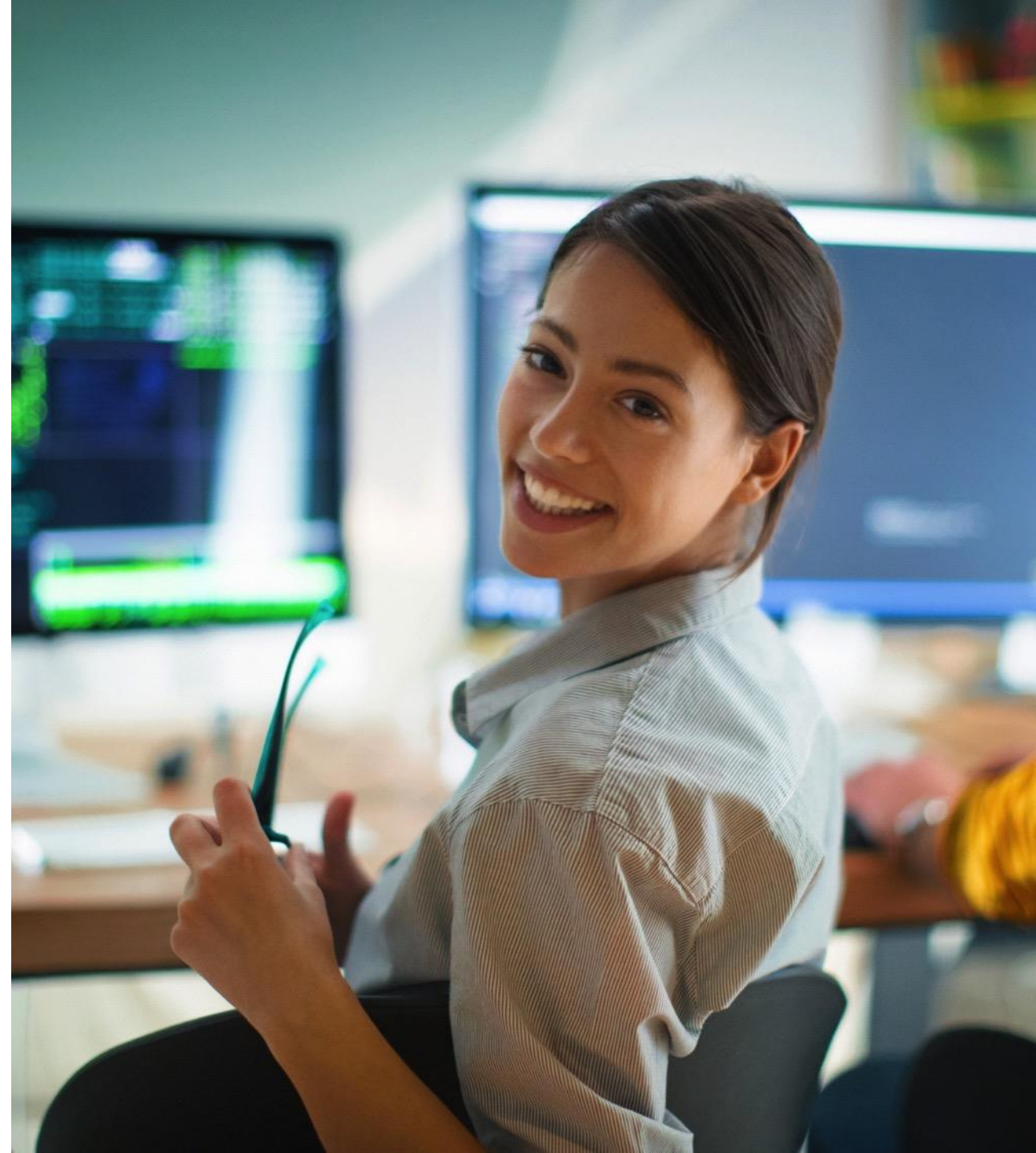
Intelligent Enterprise Framework

Source-To-Pay

- Overview
- Technology Highlights

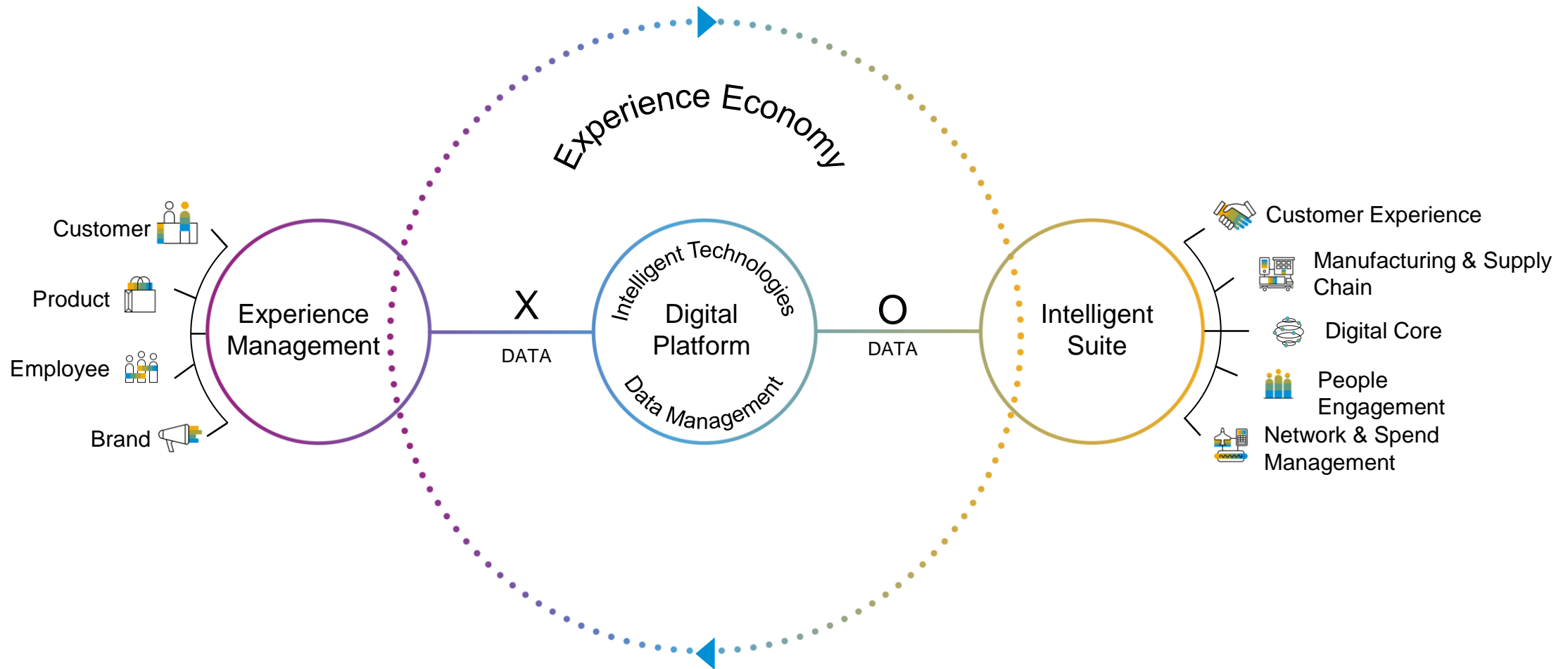
Key Take Aways

Q&A



SAP is evolving its strategy to be

“The **Experience Company** powered by the Intelligent Enterprise”



DELIVERING the Intelligent Enterprise Strategy and Vision

End-to-End Processes



Lead to
Cash

Design to
Operate

Total Workforce
Management

Source to
Pay

Business:
End-to-end processes with industry components

Architecture Standards



Reference
Architecture



Core
Integration



Application Lifecycle
Management



Security & Identity
Management



Experience



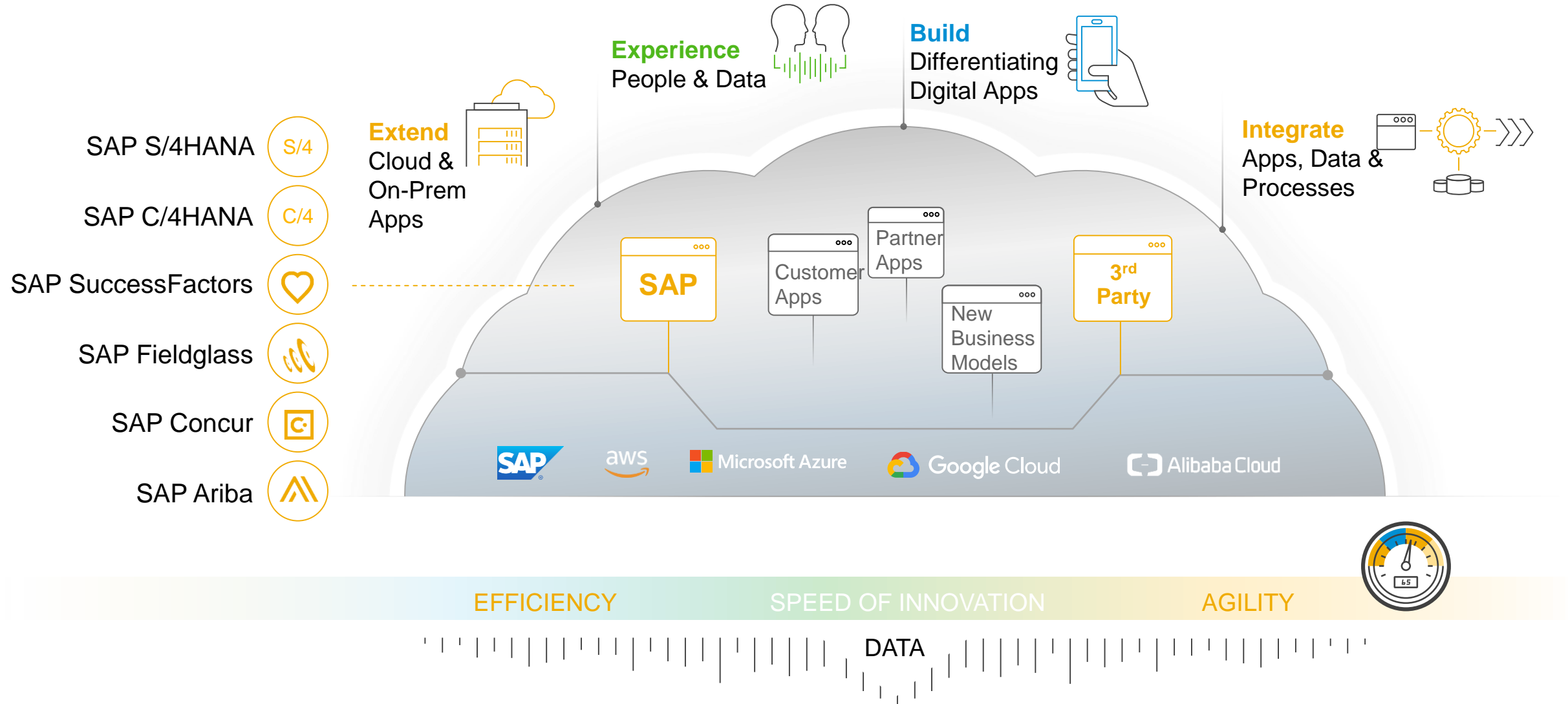
Analytics

Technology:
Integration & embedded intelligence

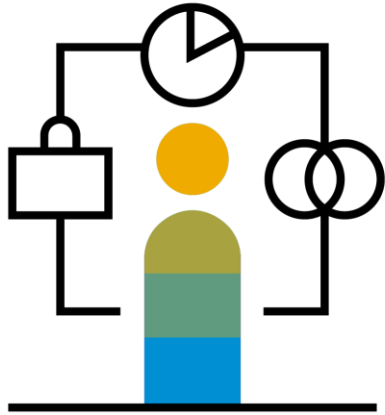
Vision

Strategy

The Intelligent Enterprise is **more than ERP**



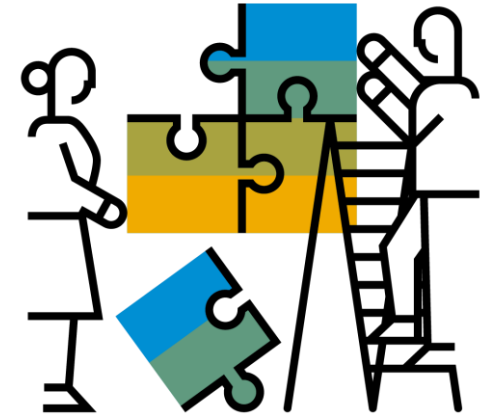
Intelligent Enterprise Suite – **business outcomes**



Redefine the end-to-end customer experience



Deliver a step change in productivity



Transform workforce engagement

Agenda

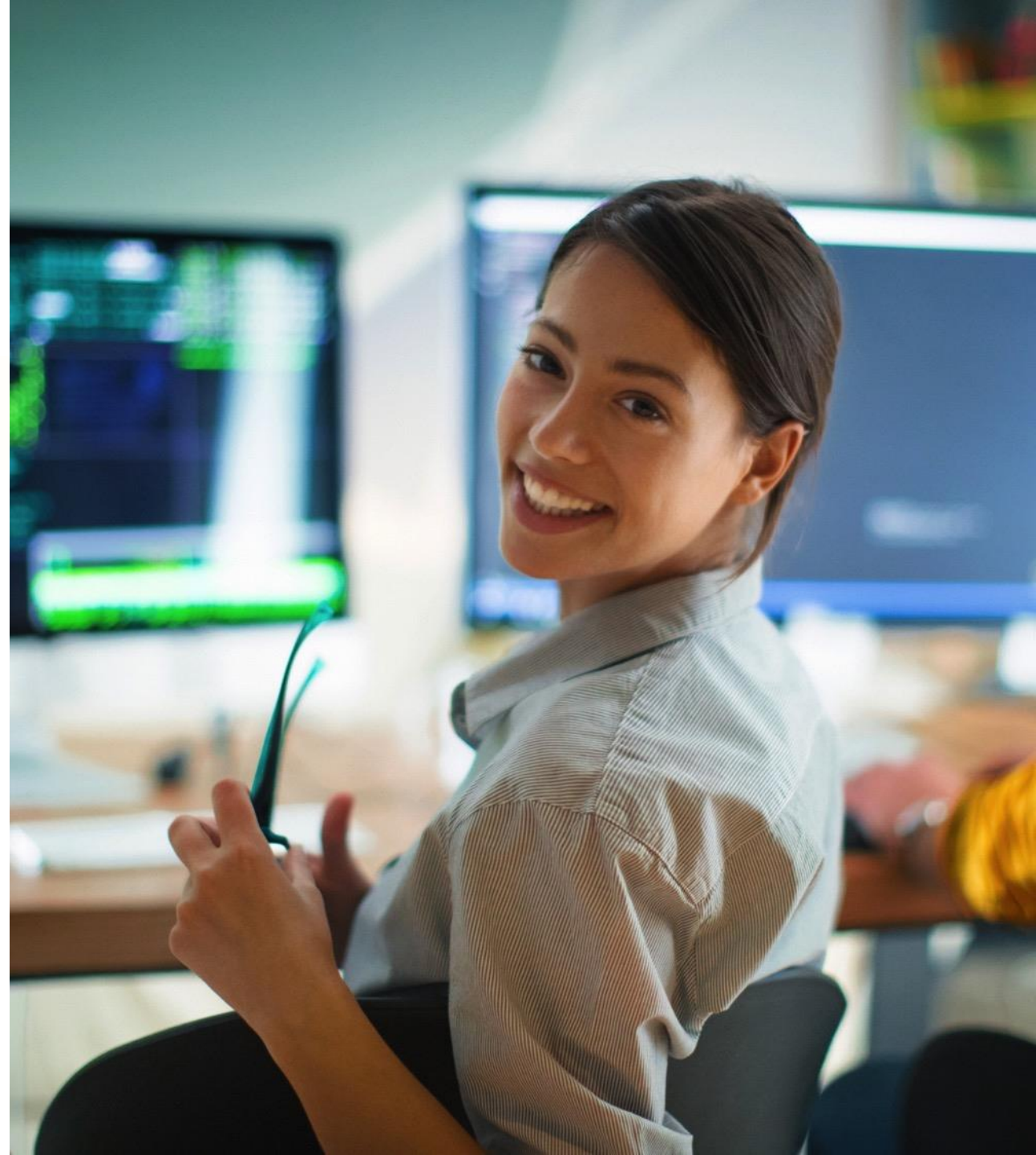
Intelligent Enterprise Framework

Source-To-Pay

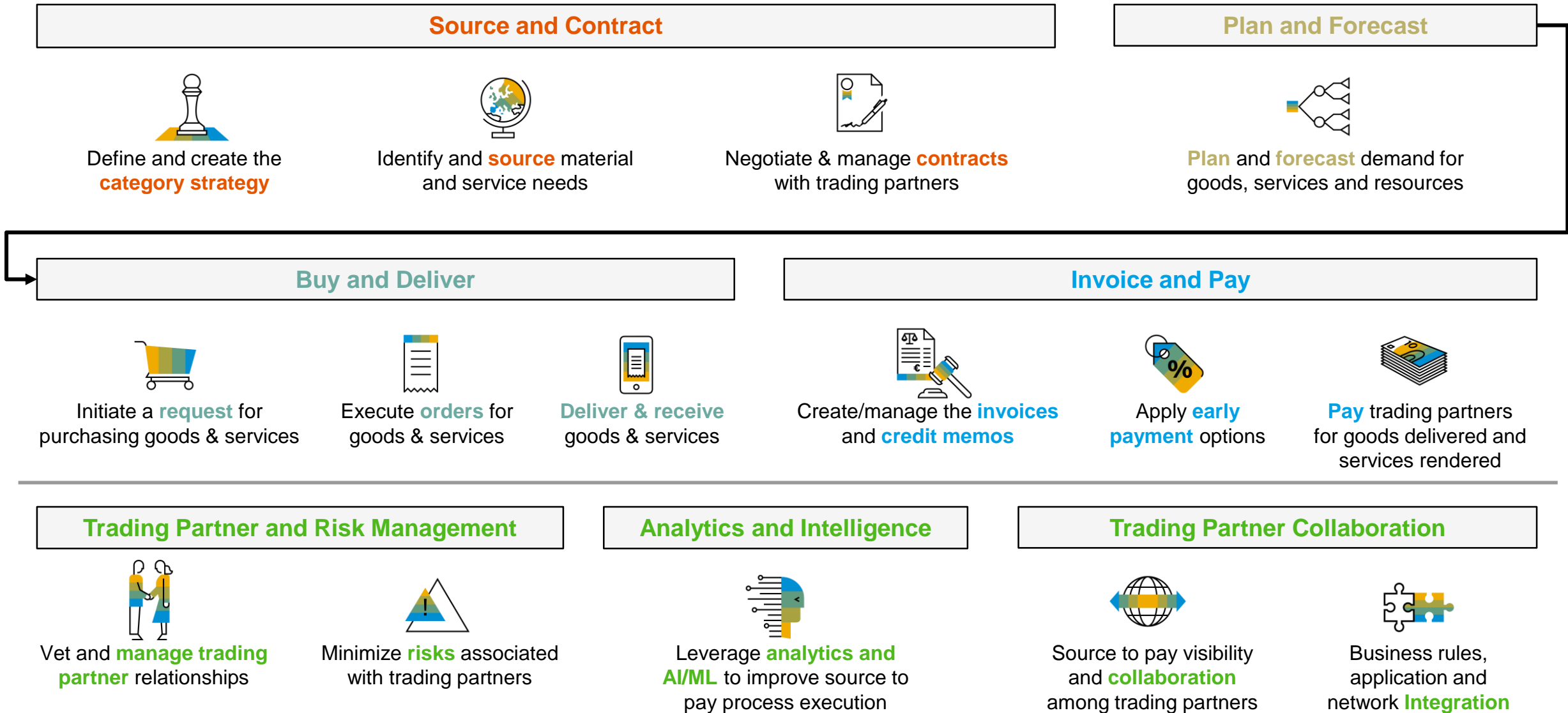
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Q&A

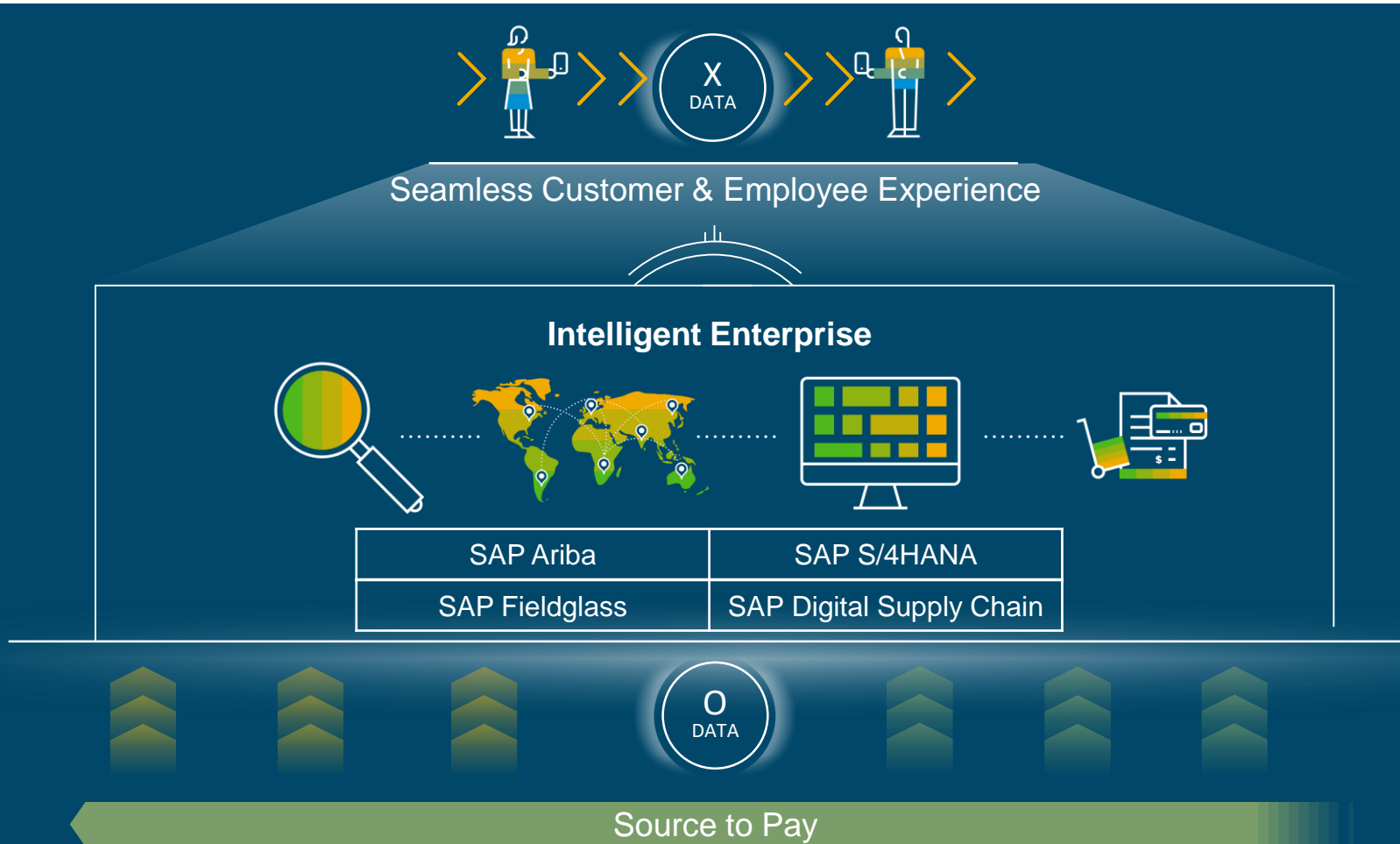


Source to pay – process overview



The Intelligent Enterprise

Integrated end-to-end **Source to Pay** process



Source to Pay comprises two critical business areas for any company:

- Sourcing as the strategic process of ensuring, e.g. that the right suppliers get chosen
- Intelligent procurement to streamline procurement processes, shrink costs, increase profits

Agenda

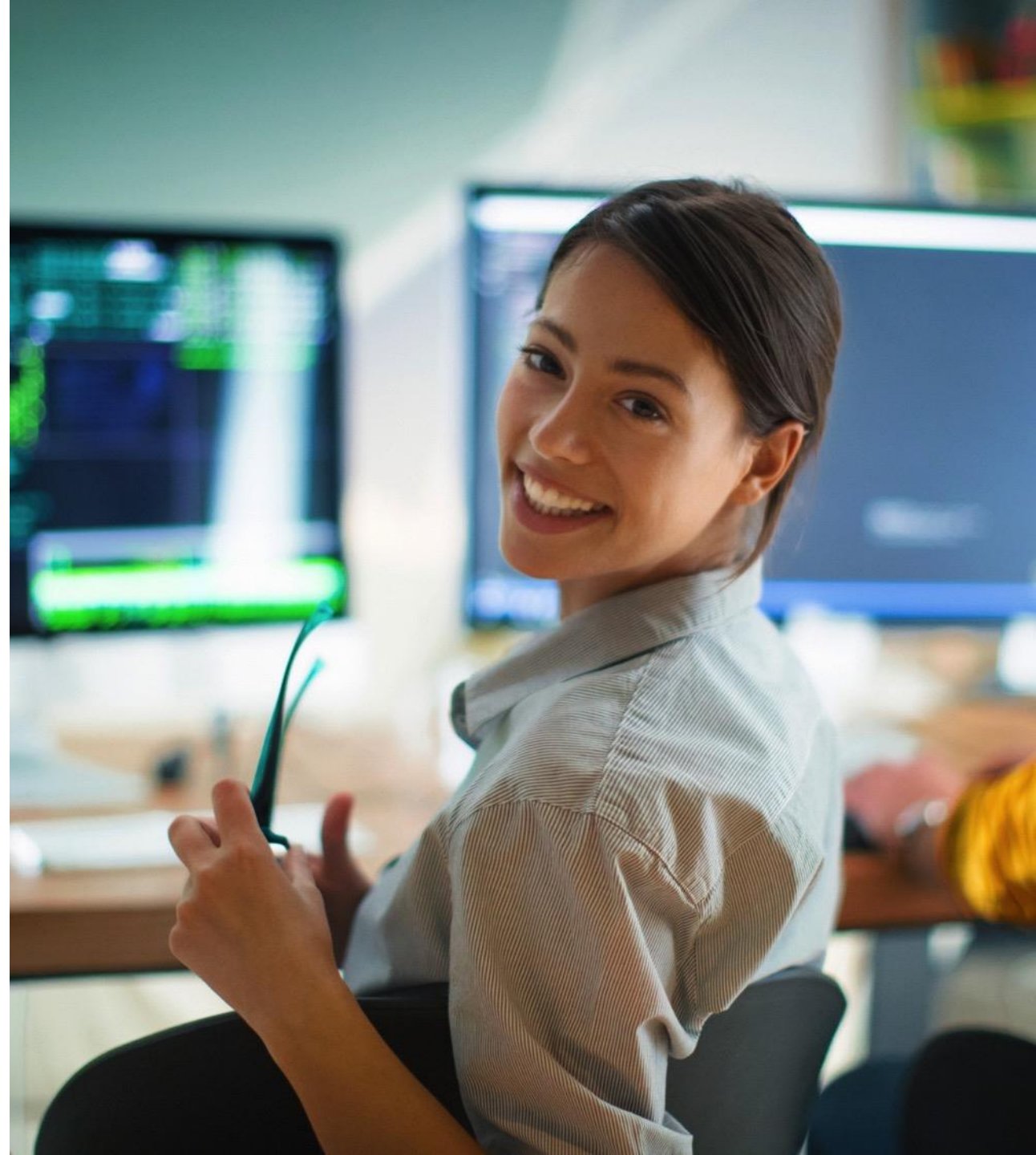
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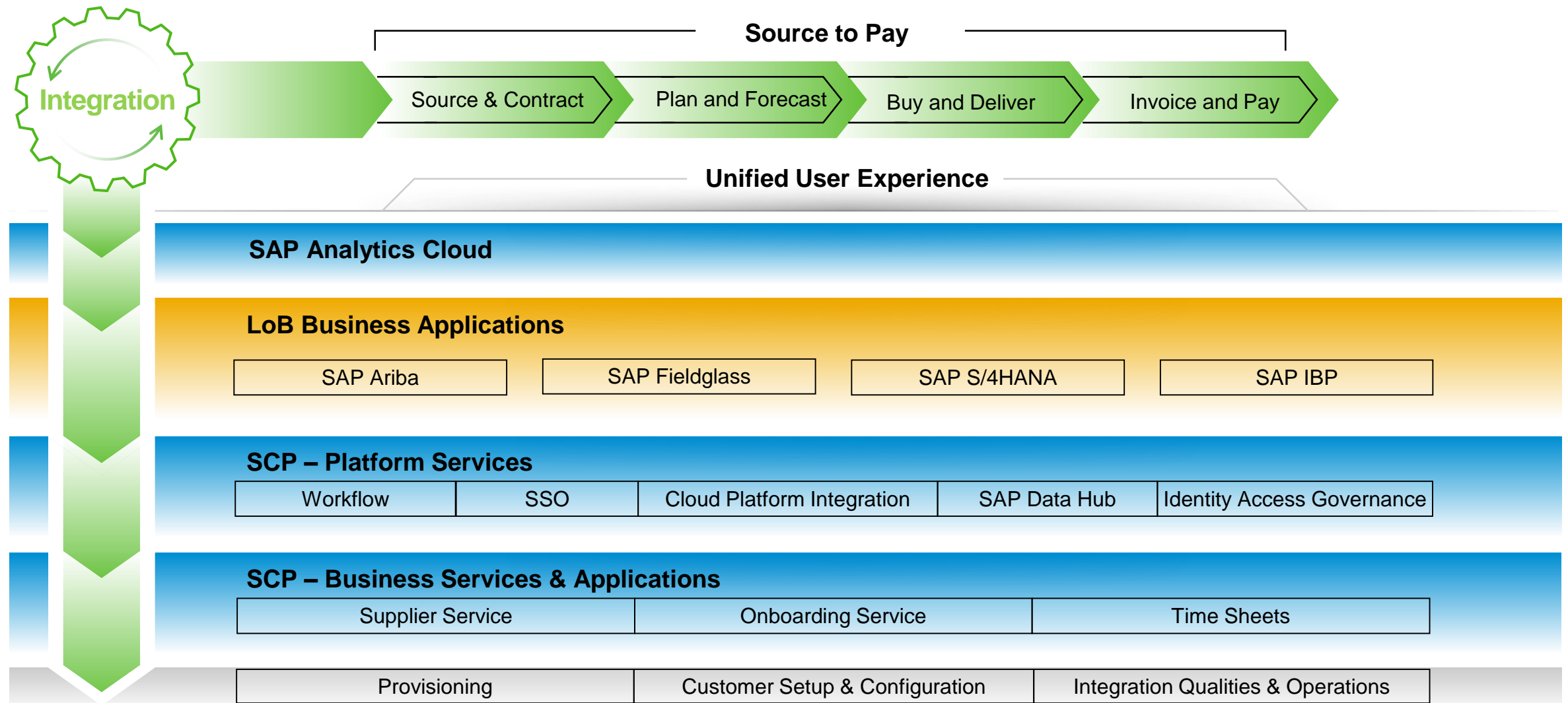
Key Take Aways

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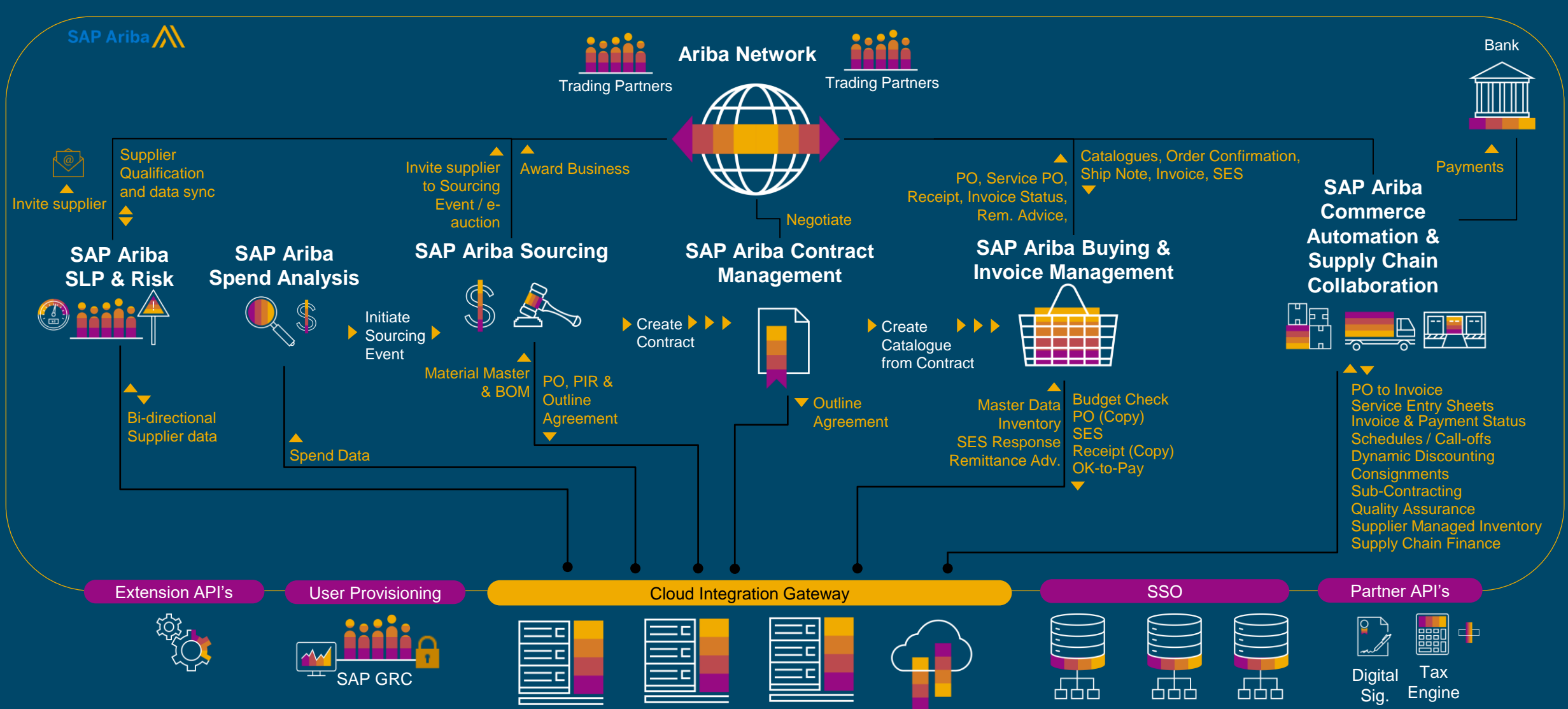


From integration to integrated business processes

Illustrative high-level view for **Source to Pay**




Source to Pay – data flow




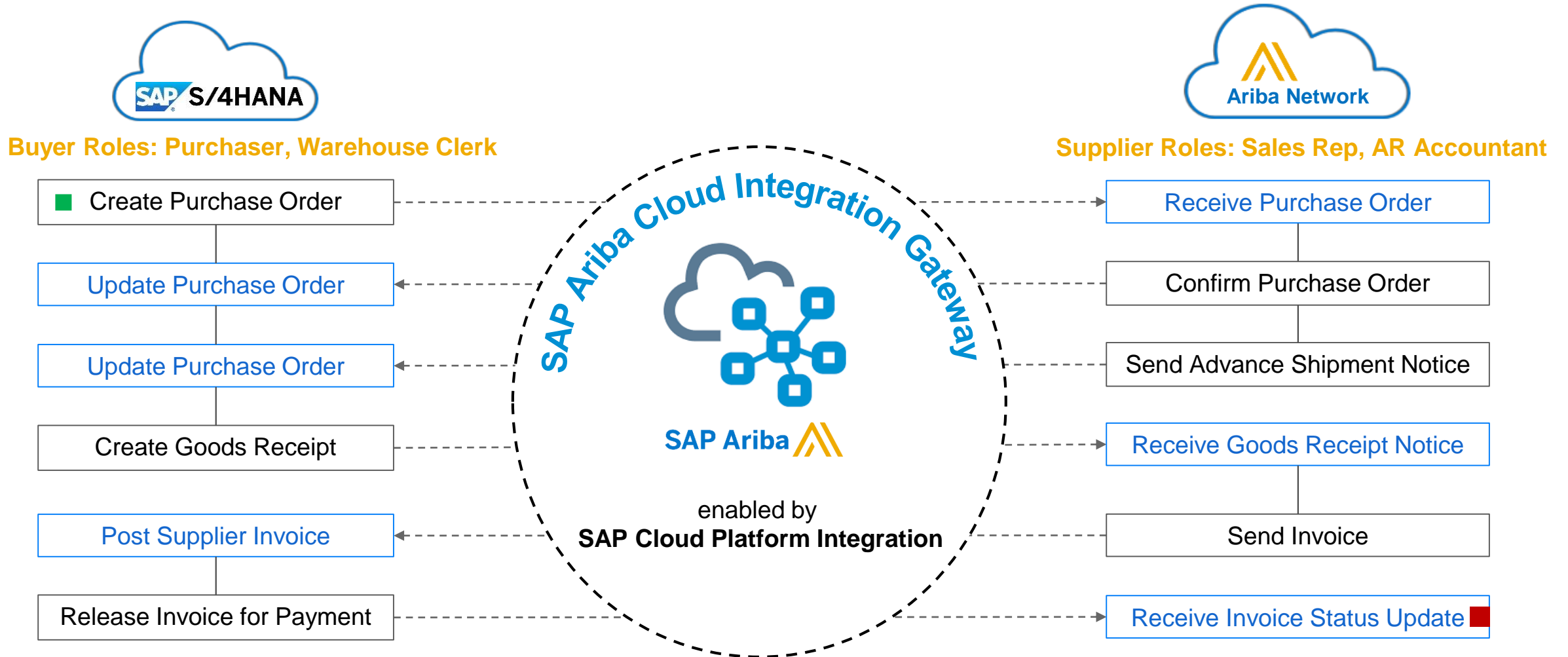
Integration of SAP S/4HANA Cloud with SAP Ariba Commerce Automation

Legend:  Process step (mainly manual)

 Process step (mainly automatic)

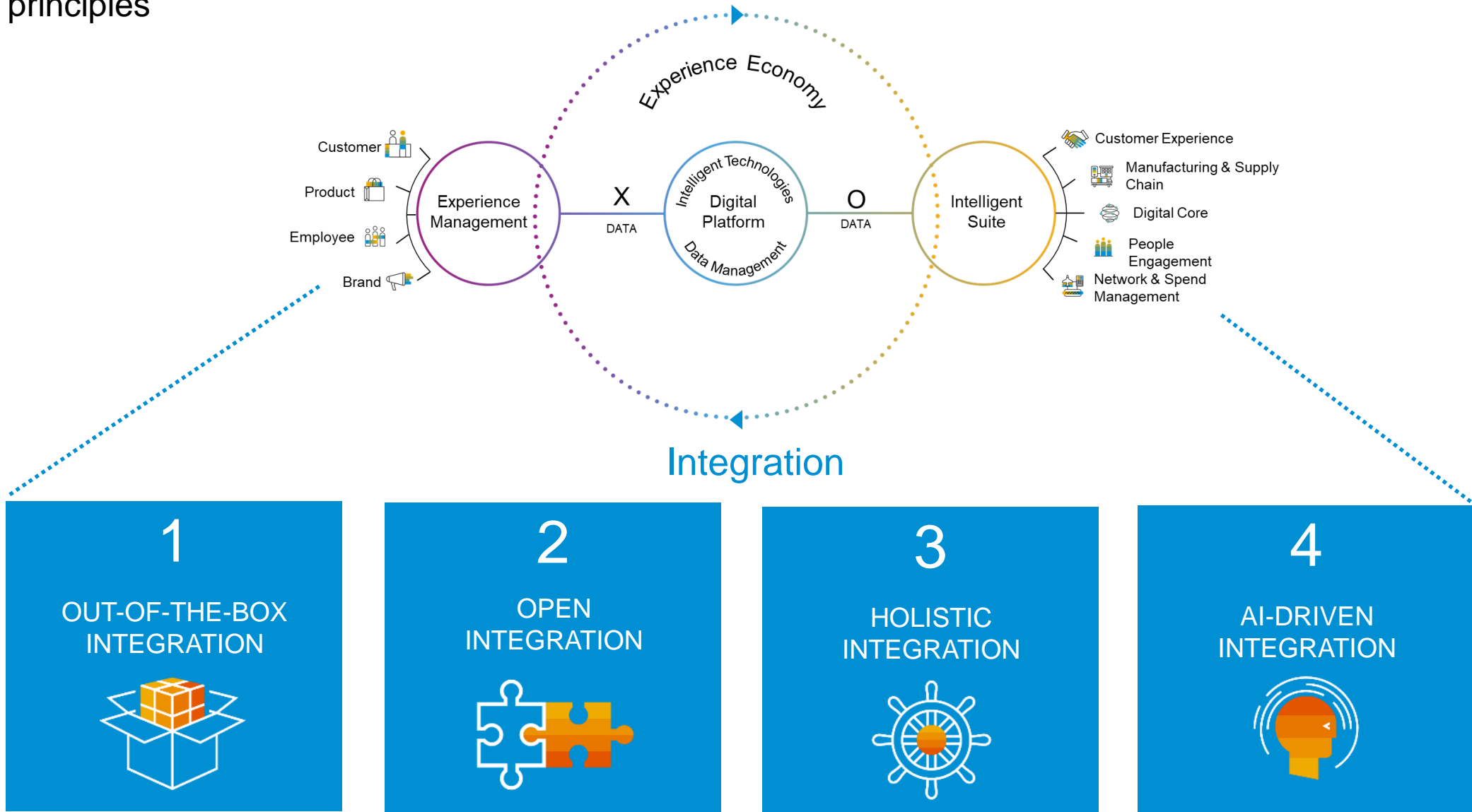
 Start process

 End process



SAP Integration Strategy for the Intelligent Enterprise

Key principles



Agenda

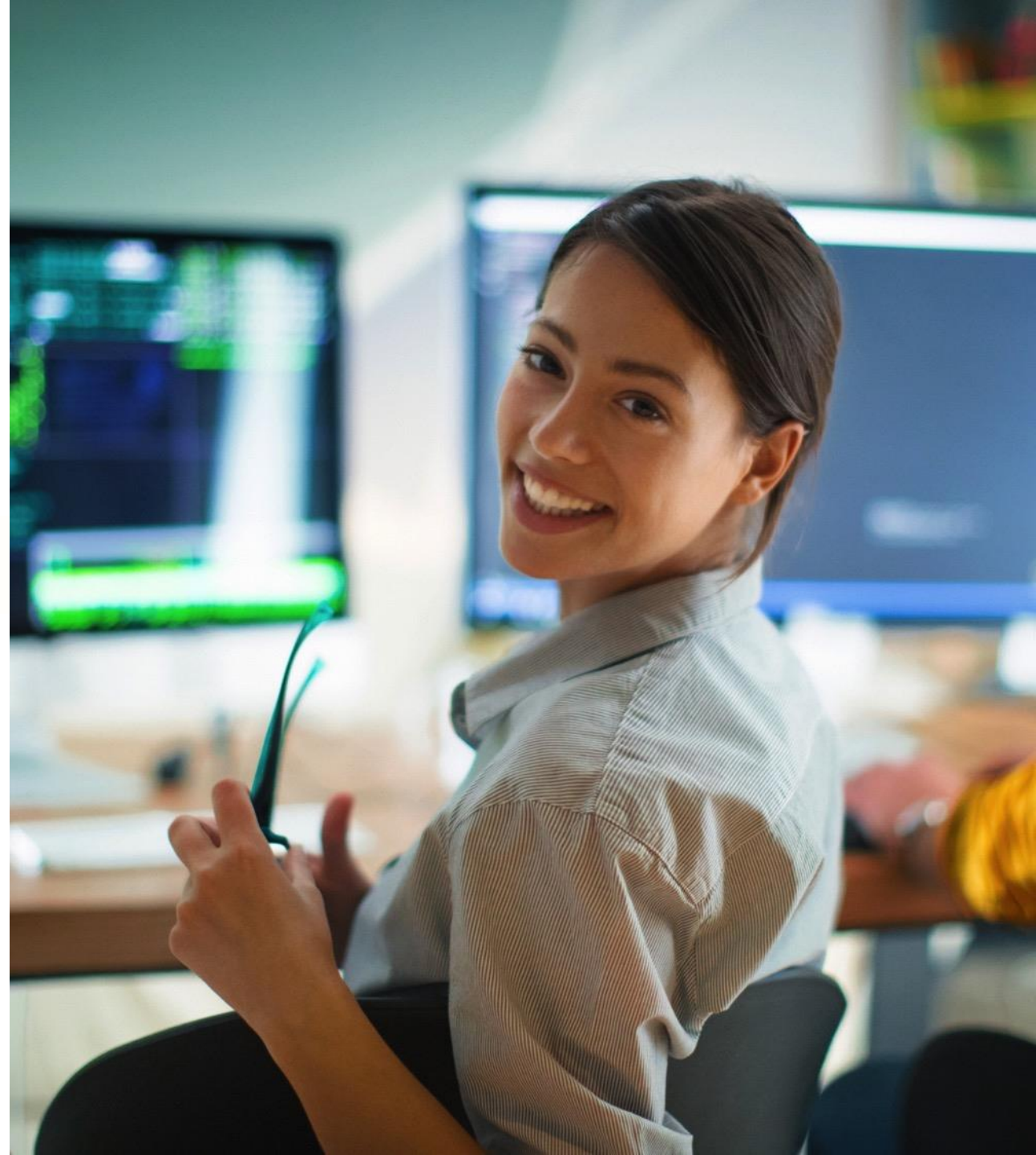
Intelligent Enterprise Framework

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Key Take Aways

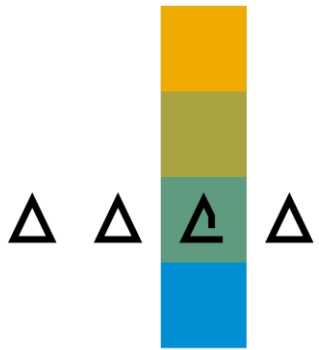
Q&A



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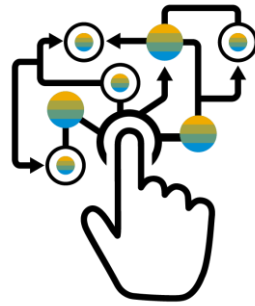
Key take aways

1



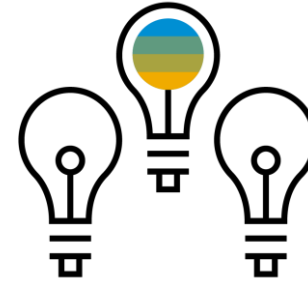
Key Building
Blocks

2



Harmonized
Experience

3



Embedded
Intelligence

4



Unified
Integration

Agenda

Intelligent Enterprise Framework

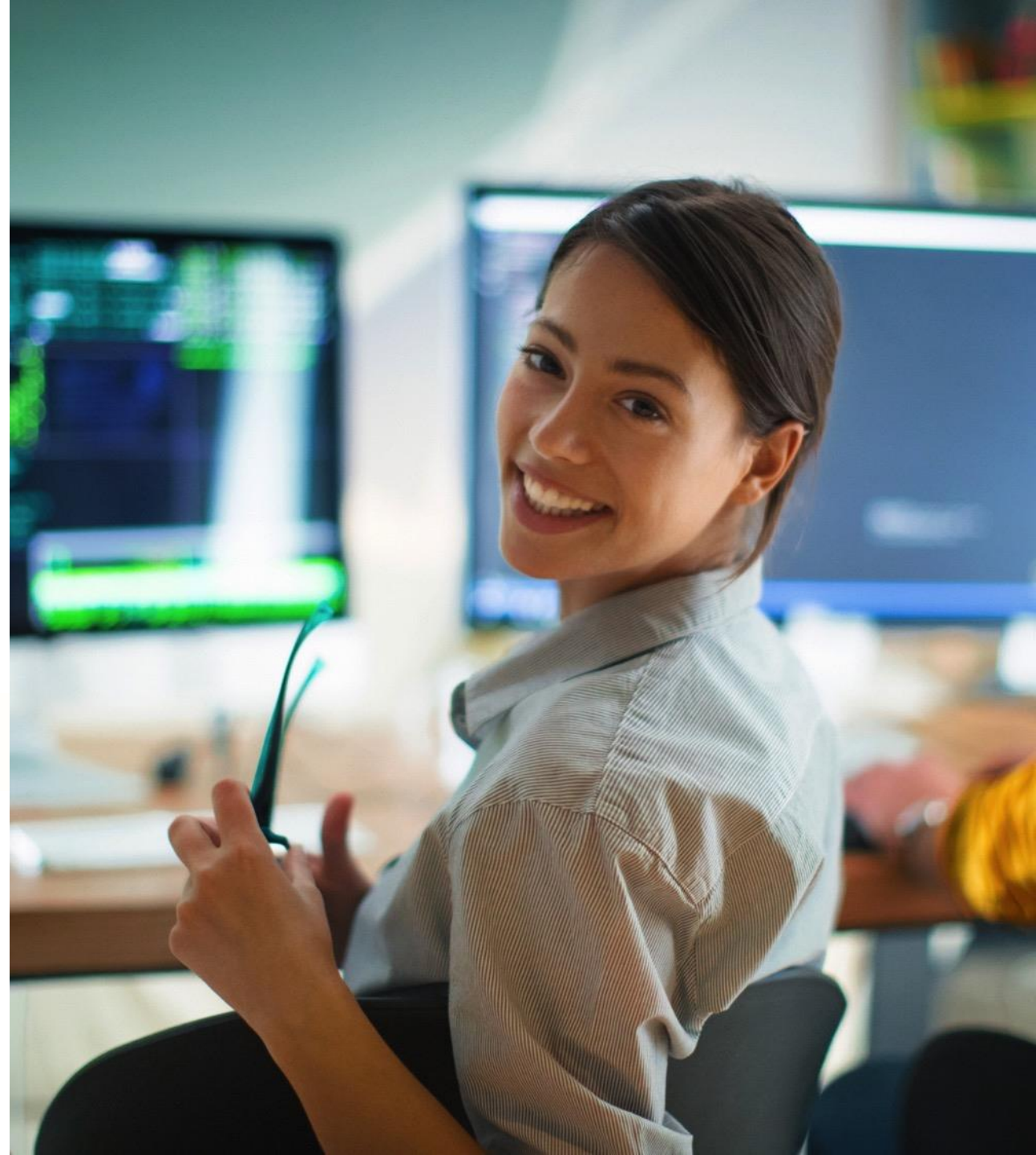
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Demo

Key Take Aways

Q&A



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