



Demo

Vision & Scope

Capabilities

Roadmap

Q&A

SAP for Me – Webinar Series

Session 3: Finance & legal aspects in SAP for Me

Oguzhan Genis, Business Owner of SAP for Me

Jürgen Jakowski, Chief Product Owner of SAP for Me

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Finalist 2019

THE BEST RUN



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Your Speakers



Oguzhan Genis

Business Owner of SAP for Me

SAP SE, Walldorf

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Jürgen Jakowski

Chief Product Owner SAP for Me

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Webinar Series: Overview



March 19th – 2020
03:30pm CET

**SAP for Me
Overview**

Jürgen Jakowski
Oguzhan Genis

March 25th – 2020
03:00pm CET

**SAP Universal ID –
A key foundation of
SAP for Me**

Kevin DeVilbiss
Jürgen Jakowski

March 30th – 2020
02:30pm CET

**Finance & legal
aspects in SAP for Me**

Oguzhan Genis
Jürgen Jakowski

April 16th – 2020
03:00pm CET

**Context-driven
knowledge & learning
with SAP for Me**

Thomas Braun
Jürgen Jakowski

April 23rd – 2020
09:30am CET

**Transparency on
systems & provisioning
with SAP for Me**

Robert Wetzold
Peter Kappelmann

April 28th – 2020
02:00pm CET

**Core features of
SAP for Me in practice**

Anna Withum
Jürgen Jakowski

TBD

**Becoming more
efficient as a partner
with SAP for Me**

Jennifer Guano
Jürgen Jakowski

H2 – 2020

**Additional
sessions**

A Short Demo (Live)

A Short **Mockup Demo** (from the lab)

Our **Vision & Scope**

A customer portal
that serves as a digital companion.

Mission for Finance & Legal

Make the finance- and legal-related SAP interaction more flexible, focused, scalable and context driven through more digital self-services and automated billing & license scenarios.

Our Scope



All people interacting with any digital SAP channel

SAP for Me connects the dots for finance-related roles



Without SAP for Me

- No central place for people with finance focus
- No place that relates essential financial aspects with the product portfolio
- Many manual processes
- Unknown places in the overall tool landscape

With SAP for Me

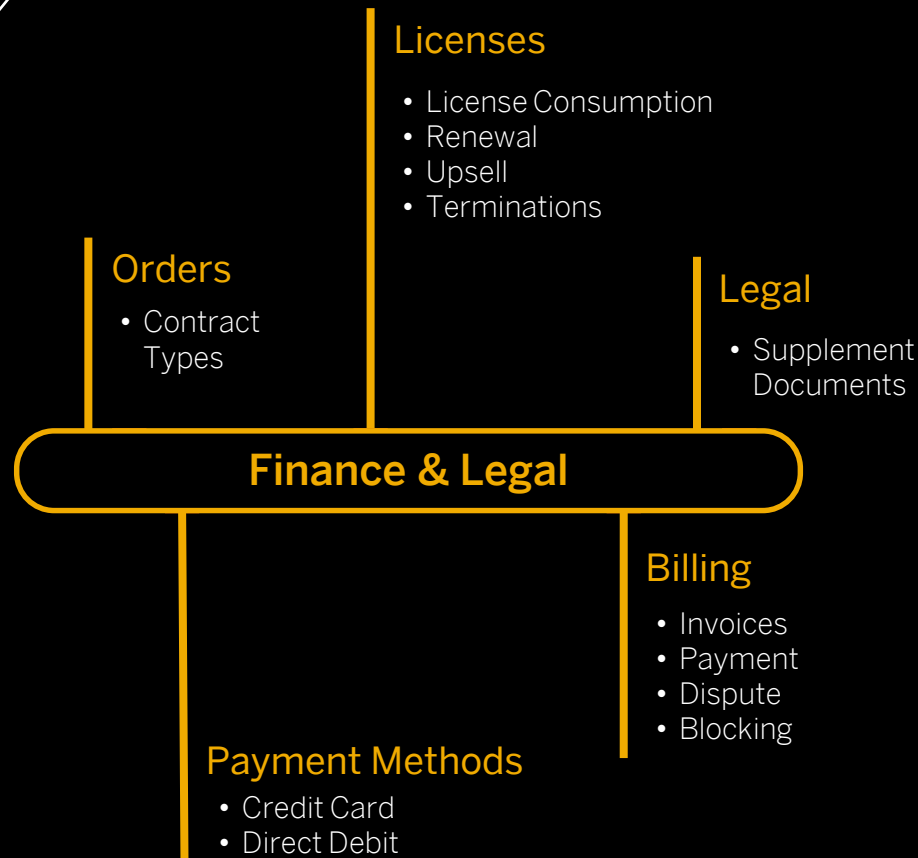
View your complete product portfolio in **one place**

Get **quickly alerted** if your action is needed

Easily reproduce relations from invoice to product to license

Centrally monitor your license consumption and more

Quickly find important documents relevant to your product



Continuously Expanding Scope



SAP for Me **Capabilities**

SAP for Me Capability Areas

Portfolio & Products

- Manage my purchased products
- Influence my purchased products



Finance & Legal

- Manage my orders
- Manage my licenses



Systems & Provisioning

- Manage my systems



Maintenance & Support

- Manage my incidents



Knowledge & Learning

- Manage my personal learning
- Manage my company's learning activities



Users & Contacts

- Manage my contacts



Satisfied Interests (Finance View)



Ben Jacobs

Purchaser | Asset Manager | License Manager

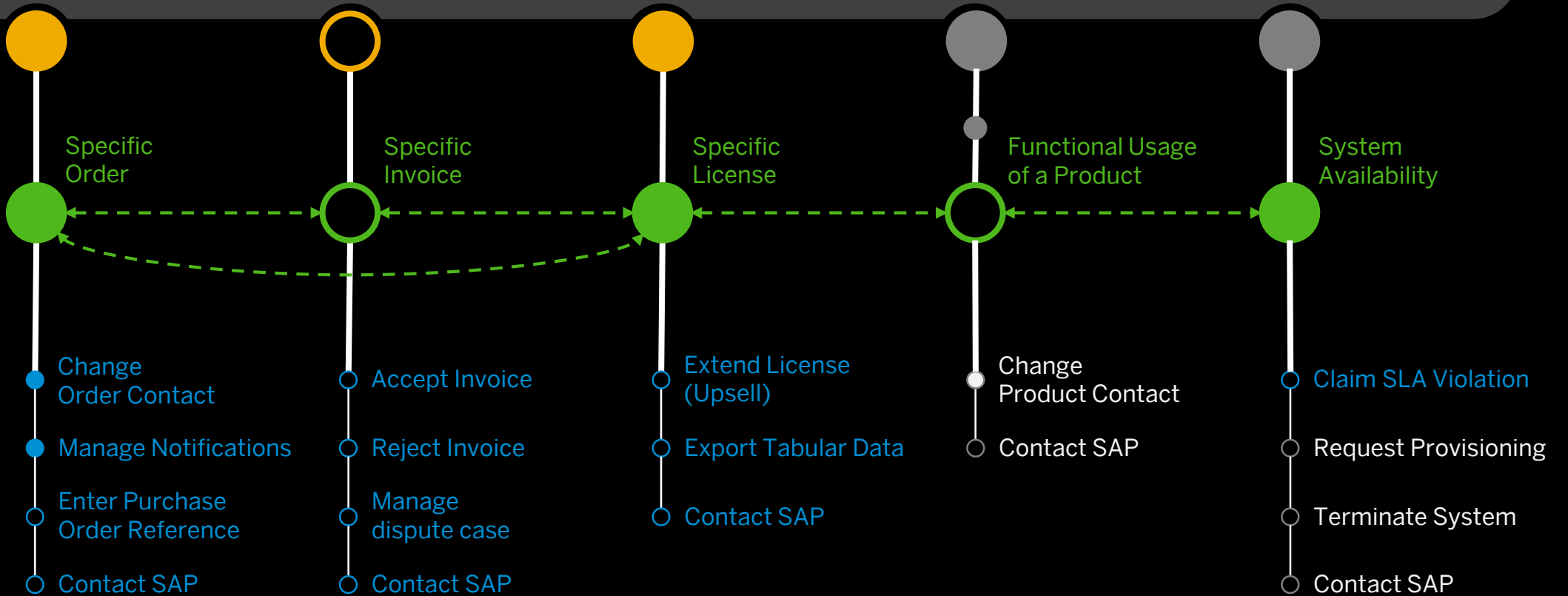
Orders

Invoices

Licenses

Products

Systems



- View
- Inspect
- Act
- Filled = Available Capability
- Empty = Capability in pipeline

Existing Capabilities and Pipeline for Finance & Legal

Orders

- **View / inspect** all orders (incl. Start/End Date)
- **View / inspect** list of orders related to a product
- Change order contact
- Enter PO Reference

Billing

- View / inspect invoice
- Get alert for invoice overdue
- Show PDF of invoice
- Show balance statements for consumption model
- Accept / Reject Invoice
- Create inquiry
- Maintain billing information (e.g contacts)
- View account blocking status
- Manage dispute case

Payment Methods

- View / inspect history of paid invoices
- Pay invoice

Licenses





- **View / inspect** license (**cloud** / on-premise)
- **View / inspect** license consumption (**current** / history)
- Review renewal summary
- Trigger Renew license
- Review upsell requirements summary
- Trigger Upsell
- Request license termination

Legal

- **View / Inspect** supplement documents related to an order
- View / Inspect supplement documents related to an ID





SAP for Me Roadmap

SAP for Me Roadmap (1/2)

	2020 / Q1	2020 / Q2	2020 / H2	2021
 Portfolio & Products		<ul style="list-style-type: none"> Product-related roadmaps Portfolio categories V1 Product-specific calendar Bundle support 	<ul style="list-style-type: none"> SAP Cloud Platform specific cards 	<p>End-2-End Coverage</p> <ul style="list-style-type: none"> From Trial to Production From Order to Consumption & Payment <p>Digital Channel Simplification</p> <ul style="list-style-type: none"> Centralization of content and data Sunsetting of existing SAP tools and portals
 Systems & Provisioning		<ul style="list-style-type: none"> System provisioning and status Display communicated availability Onboard CAC notifications Systems card @ home screen 	<ul style="list-style-type: none"> Manage systems (e.g. renaming, initial password retrieval) System notification history Support for cloud zones 	
 Knowledge & Learning	<ul style="list-style-type: none"> Show my learning certificates 		<ul style="list-style-type: none"> Learning bookings across company 	
 Finance & Legal	<ul style="list-style-type: none"> Show supplement documents 	<ul style="list-style-type: none"> Show legal documents for anonymous users Order hierarchy Show invoices 	<ul style="list-style-type: none"> License consumption history Shop integration / upsell 	

Disclaimer: This road map represents SAP's current plan, but is subject to change without any prior notification.

SAP for Me Roadmap (2/2)

	2020 / Q1	2020 / Q2	2020 / H2	2021
 Maintenance & Support		<ul style="list-style-type: none"> Maintenance contract details Onboard support notifications Planned maintenance events Maintenance windows 	<ul style="list-style-type: none"> List available support services 	<p>End-2-End Coverage</p> <ul style="list-style-type: none"> From trial to production From order to consumption & payment <p>Digital Channel Simplification</p> <ul style="list-style-type: none"> Centralization of content and data Sunsetting of existing SAP tools and portals
 Users & Contacts		<ul style="list-style-type: none"> Show users existing and missing authorization Customer hierarchy support 	<ul style="list-style-type: none"> SAP Universal ID – Native SAP Universal ID – Interests 	
 Cross Capabilities	<ul style="list-style-type: none"> Communication center (V1) 	<ul style="list-style-type: none"> Central calendar V1 Browser support V1 Smartphone support (responsive) 	<ul style="list-style-type: none"> Card catalog Card recommendations Data export 	
 Partners Access		<ul style="list-style-type: none"> Extended Partner View Indirect Deal Execution Partner's Customers Orders/Products 	<ul style="list-style-type: none"> Partner Relationship Details Partner Competencies Partner Customer's Maintenance and Renew details 	

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Session Summary & Questions

Benefits

SAP for Me makes disparate information a thing of the past by ensuring users can find everything needed for their finance and compliance management in one place.

Customers will conveniently manage repeat activities and speed up the interaction and outcome.

Here's what's in it for you:

- ✓ Get a true picture of your business-wide financial engagements with SAP.
- ✓ Accurate and timely reports on your specific billing content, payment status and consumption details.
- ✓ Agile and more responsive business decisions with digital self-services.

Links

SAP for Me
me.sap.com

SAP for Me @ SAP.com
www.sap.com/services/for-me.html

Create your own SAP Universal ID
universalid.sap.com/create

Videos

Promotion Video
<https://www.youtube.com/watch?v=gABIOYPXG8o>

Introduction Video
https://www.youtube.com/watch?v=Z__fSI6j6WY

Hasso Plattner Founder's Award Finalist
<https://www.youtube.com/watch?v=dOiqQn3rcTI>

Typical Questions and More



How to access SAP for Me?



me.sap.com



Who can see the financial data?



S-User authorizations

<https://go.sap.corp/S4M-Authorizations>



What products are covered?



All cloud and on-prem products



What is your question?

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