


Evergreen Garden Care (UK) Ltd, Surrey, UK

# The Grass is Greener for Evergreen with SAP S/4HANA and itelligence

 itelligence's approach demonstrated an accelerated deployment of SAP S/4HANA. Their solution architects and project management gave us confidence that we could achieve a 15 month implementation of the intelligent SAP ERP solution."

Steve Fuller, Group IT Director, Evergreen Garden Care

## Challenges

- The mandate to separate from ScottsMiracle-Gro
- The need to implement a brand new ERP Platform in 15 months
- The opportunity to simplify and standardise business processes
- A requirement to optimise product compliance and traceability

## Benefits

- Standardised best practice business processes on a global scale
- Live data insights into performance and real-time consolidations
- Digitised finance processes and automated tasks
- Effective management of product lifecycles
- Control of the supply chain
- The foundations for building an intelligent enterprise that will access future SAP innovations
- Streamlined governance of Material Master Data
- The right quality data to support decision making

## Solutions

- SAP S/4HANA
- SAP BW/4HANA
- SAP Integrated Business Planning (SAP IBP)
- B2B eCommerce Website
- it.MDS

## Why itelligence?

- itelligence's accelerated implementation approach that could achieve the tight deadline to implement a new ERP platform
- The ability to demonstrate S/4HANA experience with dedicated S/4HANA consultants
- A true understanding of Evergreen's business and industry with solid referenceability
- Global SAP expertise that could support Evergreen's international roll-out



### A Platform for Innovation

Evergreen Garden Care is the market leader in the consumer garden and pest control markets. The company offers a product range including lawn care, plant feed, weed killer, seeds, fertilisers, herbicides, potting soils and tools.

Established in 2017, Evergreen Garden Care is a passionate 800 strong team, dedicated to ensuring that gardeners of all experience levels can easily grow and protect their lawn, plants, fruits or vegetables. With their market-leading brands (Miracle-Gro, Evergreen, Roundup and Weedol), the organisation has ambitious plans to deliver a full range of garden care products to gardeners in the UK, France, Belgium, the Netherlands, Germany, Austria, Poland, the Nordics, Australia and New Zealand.

Evergreen was formed out of the divestment of ScottsMiracle-Gro's non-US business. The new company had a critical timeline linked to the Transition Service Agreement of just 15 months to move off the parent SAP platform and implement their own business systems, infrastructure and support service. The legacy systems previously operated by Evergreen included a heavily customised 20 year old SAP ECC system plus 76 supporting applications. Evergreen needed a partner who would steer them accurately on their journey with pragmatic drive and understanding of their capability and timeline.

itelligence started working with the new owners and external advisors in early 2017 and provided initial advice and guidance on the potential business systems transformation and migration options. itelligence implemented SAP S/4HANA to 7 countries who went live in only 15 months.



itelligence provided proactive support throughout the divestment process. We worked well together with trust rapidly being built that was based on sound commercial and project advice."

Steve Fuller, Group IT Director, Evergreen Garden Care

The 'it.engage approach' ensured an accelerated deployment that linked up data, processes, transactions and revenue generation. Additionally, a range of itelligence IP solutions for document management and master data management were implemented.

SAP S/4HANA has provided the foundations for building an intelligent enterprise and has standardised business processes on a global basis with the capability to support future acquisitions in line with the organisations growth aspirations.

Additionally, Evergreen is benefiting from real-data insight into performance with automated tasks, digitised finance processes and efficient product lifecycle management. With back-office processes optimised and integrated, Evergreen has implemented front-office improvements with itelligence (Weaveability) designing a B2B eCommerce website for global rollout.

Future plans include additional focus on customer experience improvements as a key part of their 'living roadmap' that will access innovations that are linked to the SAP S/4HANA digital core.



Organisation:  
Evergreen Garden Care  
(UK) Ltd

Industry:  
High quality garden care  
products

Number of Employees:  
800 employees

Turnover:  
£300m

Website:  
[www.lovethegarden.com](http://www.lovethegarden.com)