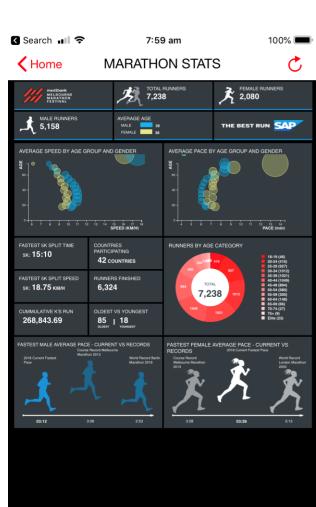


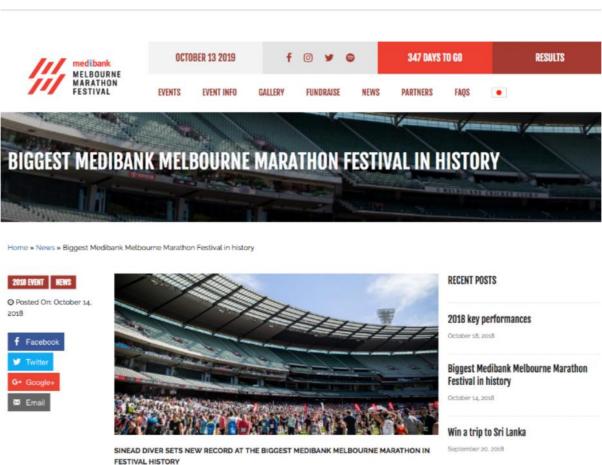
THE INNOVATION EXPERIENCE

THE 101 OF DATA & INSIGHT – MY PERSONAL MARATHON JOURNEY BRIAN ORLOFF









Irish Australian Sinead Diver has set a new course record at the **Medibank** Melbourne Marathon, with a time of 22519 – making her the fastest woman on the course and the fastest ever

Australian female athlete to complete the 42.195km distance in Australia.

Facebook Live

September 14, 2018







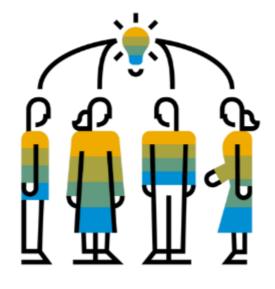
MARATHON FEMALE LEADERBOARD

W		#	NAME	TIME	AT
	*	1	S. DIVER	2:25:19	42.2K
	*	2	R. RODGERS	2:47:04	42.2K
	NE *	3	E. MURRAY- BARTLETT	2:54:09	42.2K
	*	4	R. GLASSON	2:57:16	42.2K
	*	5	A. PLYMIN	2:59:12	42.2K
	*	6	A. ROBERTSON	3:00:33	42.2K
	*	7	S. BENNETT	3:01:56	42.2K
	*	8	S. GREENWOOD	3:04:14	42.2K
	* * * *	9	T. EDMONDSON	3:05:57	42.2K
	*	10	A. MOSS	3:07:07	42.2K

SAP Sponsorship of 2018 Medibank Melbourne Marathon Festival



Aligned Values -Promoting Health and Wellness



Collaboration with Customer and Partners



Leverage Innovation and Insights to Drive Engagement





Insights on 40 Years of Marathon Data





Improving Race Day Engagement through Enhanced Insights sap.com/

sap.com/australia/marathon



Australia's largest marathon, the **Medibank Melbourne Marathon**, has been running for over 40 years. As you can imagine, technology has moved along since 1978 and more recently advancing at a phenomenal rate.

SAP is proud to be joining the 2018 Medibank Melbourne Marathon as the official technology partner, tasked with improving race day engagement by providing next-level insights.

Insights on 40 Years of Race Data

40 is the new **30**

in more ways than some



The Average Age of Marathon Runners in 1978 was 31. in 2017 it was 39.

Health & Lifestyle is becoming an increasing priority in society.

According to the latest World Health Organisation figures, Australia's "healthy life expectancy" reached 73 years in 2016, about 10 years higher than the global average.1

Female Runners are taking new strides

17,910% rise in Female Marathon participation

1978: x10 Female Marathon Runners

2017: x1801 Female Marathon Runners

A compound growth rate of 12% for female vs 8% for male runners.





Excel vs Modern Analytics

	A	В	C	D	E			F		G	Н
1	PLACE	TIME	SURNAME, INIT	START NO	TEAM		SUBURB, POST	CODE		BIRTH DATE	RACE DAY AGE
2	1	2:21:04		1782	The Over The Hill Gan	g	RINGWOOD, 3	134		8/2/52	
3	2	2:23:06		744	Kew-Camberwell		Burnley, 3121			2/12/50	
4	3	2:25:14		2975							
5	4	2:26:36		1215	-		WANTIRNA. VI	C., 3152		7/5/49	
6	5	2:27:09		2503			Lilydale, 3140				
7	6	2:32:06		200	Ringwood A.A.C.		Parkville, 305	2		27/8/43	
8	7	2:32:24		1050	-		Gymea, 2227			13/8/36	
9	8	2:33:37		1898	P.C.C.C.		EAST DONCAST	TER, 3109		9/5/38	
10	9	2:34:22		535	-		via Yarragon, 3	8823		1/9/52	
11	10	2:34:43		1735	Oakleigh A.A.C.		DAKLEIGH, 31	66		1/3/45	
12	11	2:34:45		396	-		Glengowrie, 5	044		17/8/52	
13	12	2:36:31		1798	Glenhuntly AAC No.1		CHADSTONE, 3	148		28/8/48	
14	13	2:36:41		2373	3MP No.2		FRANKSTON, 3	199		10/11/53	
15	14	2:36:53		977	3MP No.2		Broadmeadow	rs, 3047		23/11/50	
16	15	2:37:05		1483	Ringwood A.A.C.		LILYDALE, 3140			17/12/46	
17	16	2:38:05		1912	Glenhuntly AAC No.3		BENTLEIGH, 32	204		00/01/14	
18	17	2:38:41		103	-		Ringwood, 31	34		14/5/45	
19	18	2:38:52		2404	-		NUNAWADING	5, 3131		13/10/37	
20	19	2:39:08		853			Sth Yarra, 314	1		11/1/48	
21	20	2:39:29		244	Ballarat Harriers No.1		Ballarat, 3350			16/7/55	
22	21	2:39:43		1739	The Over The Hill Gan	g	NUNAWADING	6, 3131		15/9/43	
23	22	2:39:53		2892	St.Stephen's Harriers	"A"	MONT ALBERT	, 3127		20/8/36	
24	23	2:40:58		735	Ballarat Harriers No. 1		Ballarat, 3350			31/5/40	
25	24	2:41:05		278			Mt Waverley,	3149		15/7/39	
26	25	2:41:23		584	Glenhuntly AAC No.2		Glen Waverley	,3150		18/12/45	
27	26	2:41:34		2453	-		SMYTHESDALE	, 3351		15/3/48	
28	27	2:42:16		2132	-		Holland Park, 4121			1/5/44	
29	28	2:42:33		2369	-		MT. MARTHA, 3934			24/2/46	
30	29	2:42:44		1678	Kew-Camberwell		PARKVILLE, 3052			24/3/53	
31	30	2:42:52		2956	Glenhuntly AAC No.1	enhuntly AAC No.1 SOUTH OAKLEIGH, 3167			24/2/49		
32	31	2:42:58		1687	P.C.C.C. EAST DONCASTER, 3109			5/6/46			
33	32	2:43:56		2228	Ringwood A.A.C. Kilsyth, 3137			1/6/54			
34	33	2:44:33		630	- Hawthorn, 3122			11/3/55			
35	34	2:45:09		2129	-		Ascot Vale, 3032			48/01/48	
36	35	2:45:36		304	-		Dingley, 3172			18/5/40	
37	36	2:45:49		1176	- MELBA A.C.T., 2615			27/5/49			
38	37	2:45:54		1859	- SANDY CREEK. S.A., 5350			30/10/36 4			
39	38	2:46:06		2022	Glenhuntly AAC No.1		CAULFIELD, 3162			4/1/52	
	1 6	1986	1985	1984	1983	1982	1981	1980	1979	197	78 +





Marathon Dashboard powered by SAP

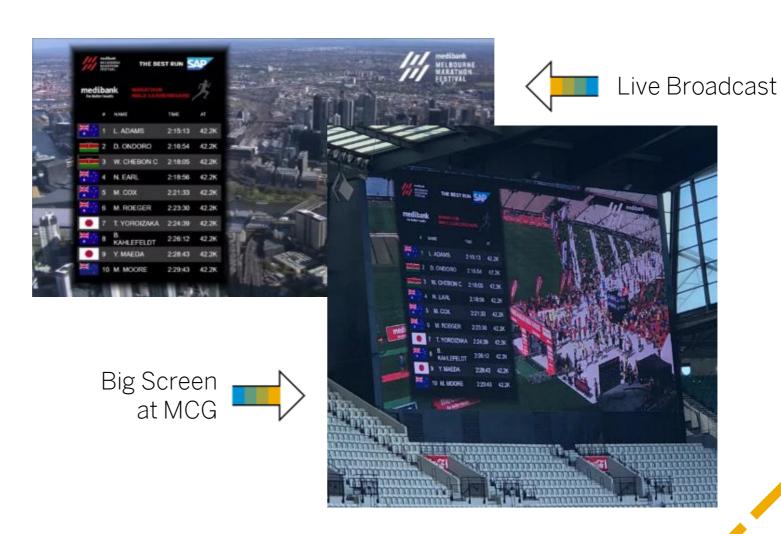
- Race Demographics
- Performance Stats
- Course Record
- Aggregated Information



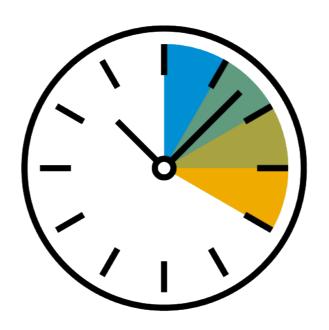


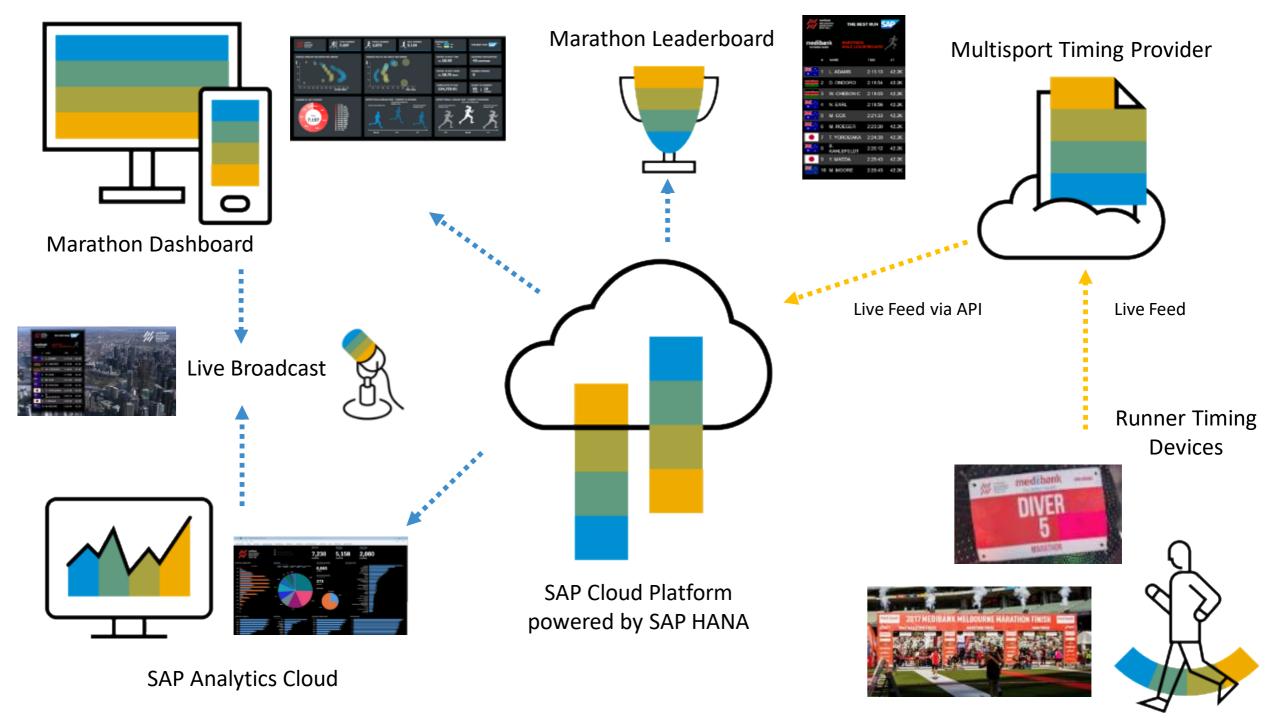
Marathon Leaderboard powered by SAP



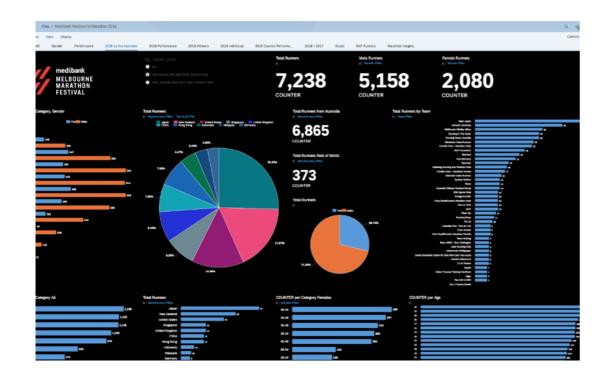








Instant Insight



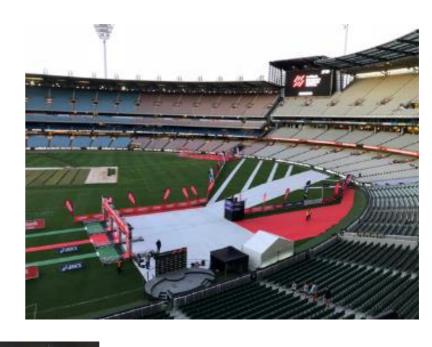




Behind the Scenes















Engagement Impact



210,000+ views of the Dashboard!

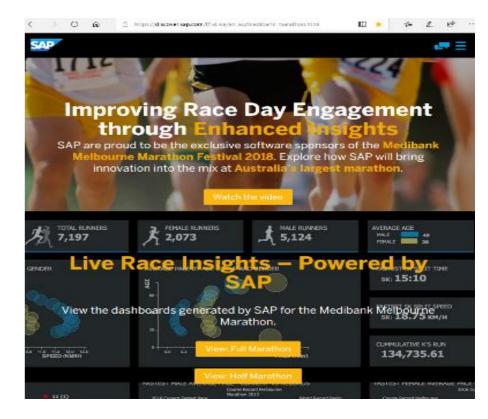
Live viewing engagement – Average Viewing Time YouTube

2017 - 29 seconds

2018 – 9 minutes 30 seconds – 18,000+ viewers



effect

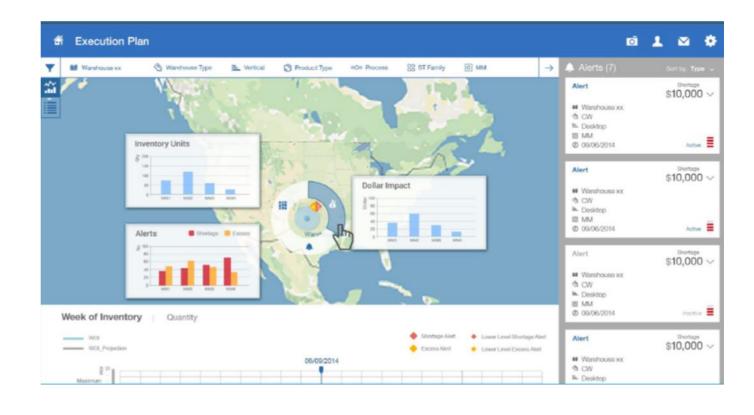


http://www.sap.com/australia/marathon

2000+ Page Visits

Deliver Contextual Insight











CONTACT US

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