

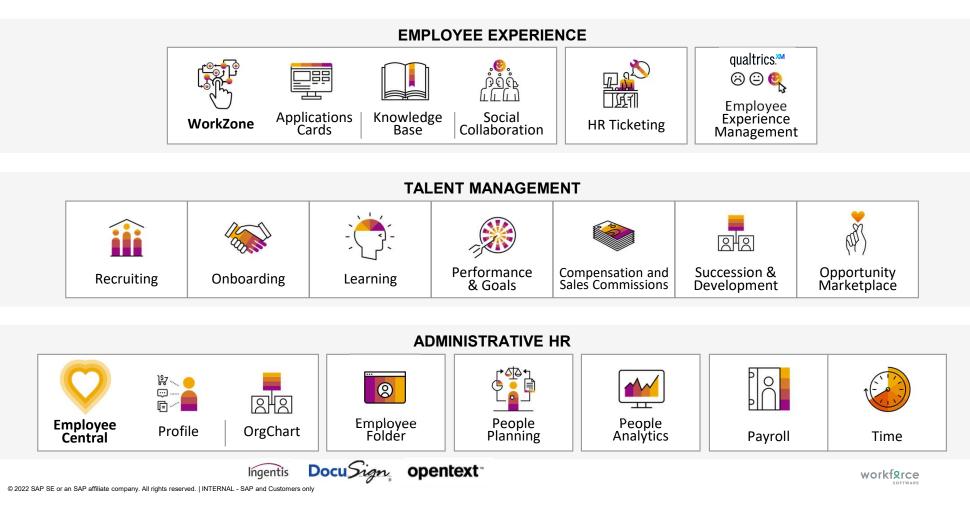
SAP SuccessFactors 💛

Il meglio da SuccessConnect

Matteo Rumini, Business Development Manager, SAP Italy & Greece

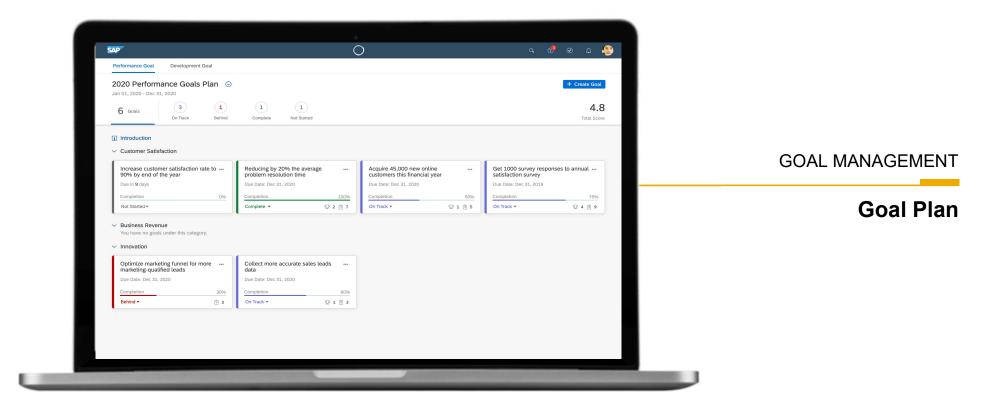


SAP SuccessFactors layers

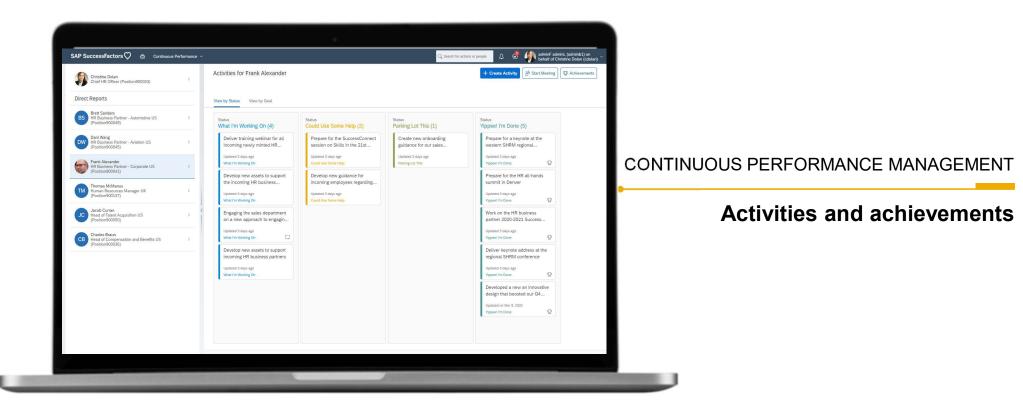


Recent innovation: New Goals UI

Goal management



Continuous Performance / Continuous Feedback



2H 2022 Release Highlights

					New Capabilities
Constant Manage Ream Gasts / Performance visituation / Never Good Details Increases ecustomer satisfaction (Puer Lopinante (P) High Risk ~ 50 s _ 0 Starta ~ 0 Gast Score	10	Search for actions or people Edit Goal (*) Delete Go	Q P (R M) Assign Goal Unassign Goal Share Q	3:57 Cools Performance Add Goal Performance Add Goal Mar 31, 2022-M Copy from Goal Plan State: A - Goals % Global Score: 120 8 All 1 Not Started 3 On Track 3 Behind 1 Comp Business	 Streamlined approach to team-based goals is available and also within the SAP SuccessFactors mobile app Utilize added role-based permissions Comment in a goal plan Copy former goals into new goal plan Rollout of the Horizon Theme for SAP Fiori Public APIs are now available for the latest version of continuous feedback
Assignees (5) Name and Title	Status Postpones	Completion	More Info Ready to Assign?: Yes Metric:	HXM: Reimagine and rearchitect user experiences both within and beyond Success Team · Due date: Dec 24, 2022 Completion 0%	
Annya Singh Administrative Support	Postported Not Started	50%	Start: 2022-01-01 Due: 2022-12-31	Completion 0% On Track	
Stephanie Thorn Planning & Scheduling Manager Geoff Hill Production Director 2:	Not Started Behind	50%	Weight: 10.00% Mid Target:	Professionals - Projects	Business Benefits
Ben Shervin Engineering Manager	Not Started	50%	Pohability of Success: Medium Meric Lockup Table : None Activevenent: 0.0 Activevenent: 0. Rating:	Create feature parity between web and mobile with UXR-EXP. Personal: Oue date: Dec 31, 2022 Completion 78% On Track	
			Panag. O Created By: Annys Singh Co-owners	Performance evaluation Increase app rating Personal - Due date: Mar 31, 2023 Completion 60% Behind	 With the streamlined approached to team-based goals, expect increased ease of use and simplification
				Improve our systems, facilities and services Personal - Due date: Dec 31, 2022 C O C C C C C C C C C C C C C C C C C	 Horizon Theme provides new design elements and a modern look with a more approachable experience Public API's enables the development of integration in

Recent innovation: Paperless processes

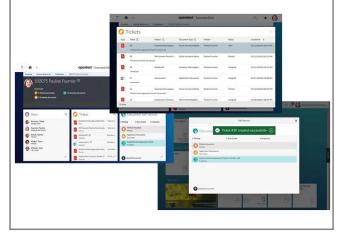
opentext Docu Sign

SuccessFactors recent innovation

Automazione dei processi Documentali HR con SuccessFactors

PROCESSI AMMINISTRATIVI

- Un Ticket all' «Ask HR» viene creato automaticamente quando viene caricato un documento (per validazione)
- Il dipendente può verificare lo status in qualsiasi momento (My Employee File) anche direttamente da Work Zone
- HR monitora la situazione in tempo reale
- Tutti i processi sono «workflow driven» ed automatici



PROCESSI DI CREAZIONE AUTOMATICA DOCUMENTI

Cambiamento a livello di back-office

dell' Employee Profile anagrafica

- Organizzazione
- Retribuzione
- Performance
- Learning
- passaggi di carriera

Prerequisito:

• Employee Central (full/functional)

Durante un Processo

- Onboarding
- Compensation review
- MBO/Performance
- Succession
- Development
- Learning

Prerequisito:

- Employee Central (full/functional)
- Modulo SFSF del processo corrispondente



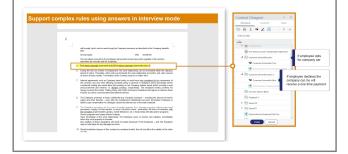
Basata su scelte dei dipendenti:

Esempio Scelta Company Car.

- Si (detrazione)
- No (one-time payment)

Basata su Grade/Salary level/Location: Esempio Location:

- Milano (10K di relocation)
- Roma (15K di relocation)



Creazione automatica dei Documenti HR Use Case

RECRUITING/ ONBOARDING

- Lettera impegno assunzione
- Contratto di lavoro
- Dotazioni (Laptop, mobile, auto aziendale)
- Policy Auto Aziendale
- Company Policy
- Permesso di lavoro (estero)
- Assicurazione medica
- Detrazioni fiscali
- Patto di non-concorrenza
- Foto per il badge

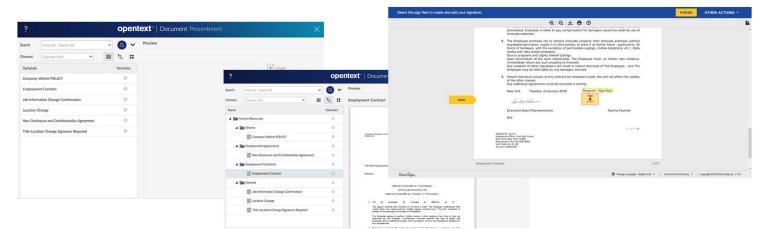


- Documenti scaduti/mancanti
- Creazione documento «nuova assegnazione» (nuovo Ruolo)
- Documento per cambiamento retributivo/livello (RAL/variabile)
- Documento per modifica sede di lavoro

CAMBI ORGANIZZATIVI

Quando vengono effettuate modifiche organizzative il sistema genera automaticamente i documenti necessari:

- Cambio ruolo/funzione/BU
- Cambio location
- Distacco





Self-Service Use Case

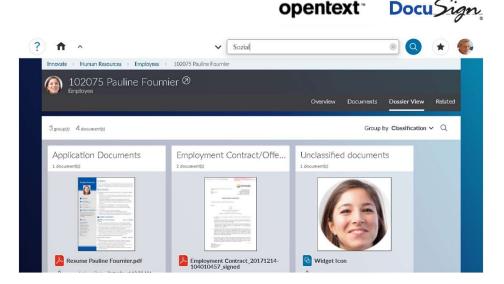
Il dipendente accede all'Employee Self-service

ONBOARDING:

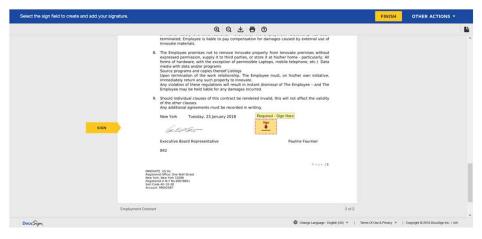
- Identifica quali sono i documenti mancanti da • fornire all'azienda, ad es:
 - \checkmark Codice fiscale
 - ✓ Detrazioni fiscali
- Firma digitalmente i contratti/documenti ٠

LIFECYCLE:

- Carica i documenti scaduti su richiesta dell'HR • (permessi di lavoro, company policy, assicurazione medica, detrazioni fiscali, ...)
- Carica i documenti mancanti .
- Riceve e firma i documenti relativi a cambiamenti di ٠ ruolo/retribuzione/livello



opentext^{**}



Firma digitale dei Documenti HR Use Case

opentext



RECRUITING/ ONBOARDING Lettera di impegno assunzione • Contratto di lavoro ٠ Dotazioni (Laptop, mobile, auto aziendale) . Policy Auto Aziendale . **Company Policy** ٠ Permesso di lavoro (estero) ٠ Assicurazione medica • Detrazioni fiscali • Patto di non-concorrenza WORKING LIFECYCLE Documento per cambiamento ٠ ruolo/ retributivo/livello Doc. per modifica Sede di • lavoro

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	terminated; Employee is liable to pay compo Innovate materials.	ensation for damages caused by external use of	
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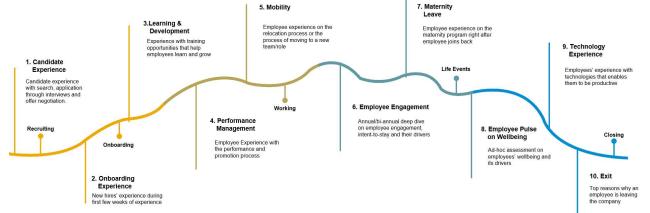
Recent innovation: Experience Management

qualtrics.^{xm}

Employee Journey

A connected employee experience unlocks business transformation. Understand key experience touchpoints across the entire journey

qualtrics.²⁰



Enable employees to accelerate careers, become better leaders & drive greater business impact

- + Give participants an easy way to invite & manage their own evaluators at scale
- + Enable participants to **complete evaluations** on competencies related to their role and relationships
- + Uncover gaps in competency development & give personalized, suggested action steps on how individuals can improve

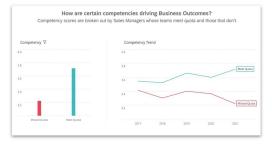


Portal enables participants to manage the process & review suggested actions

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Enable talent leaders to make strategic, data-driven talent decisions

- + Identify development gaps at scale by employee segments or competency
- + **Trend outcomes over time** to prove out development investment success & plan for future needs
- Use business or performance outcomes to identify development strengths and opportunities for employee groups



Real-time dashboards enable leaders to make talent decisions that impact business outcomes

Qualtrics Employee eXperience Use cases

qualtrics.^{xm}

Recruiting & Selection Processes	Candidate Experience	Talent Development	- 360 Development
General Listening "Foundational"	 Annual diagnostic (Engagement) Frequent and Ad Hoc listening (Pulse) Sample Topics (models included): Environmental, Social & Governance Well-being and Resilience Diversity & Inclusion 	Learning & Development	Learning Experience VS ExpectationsLearning effectiveness
Moments that matter	 Lifecycle - various touch points such as: Onboarding Exit Interviews 	Welfare & Comp&Ben	 Experience Optimizer Make employees aware of the welfare/benefits the company provides them Maximise employee satisfaction related to benefits

SuccessConnect 2022 Announcements: Work Zone

Work Zone



Internal Communication & Collaboration



Workflow Management

SuccessFactors Cards & Cards Library + Custom

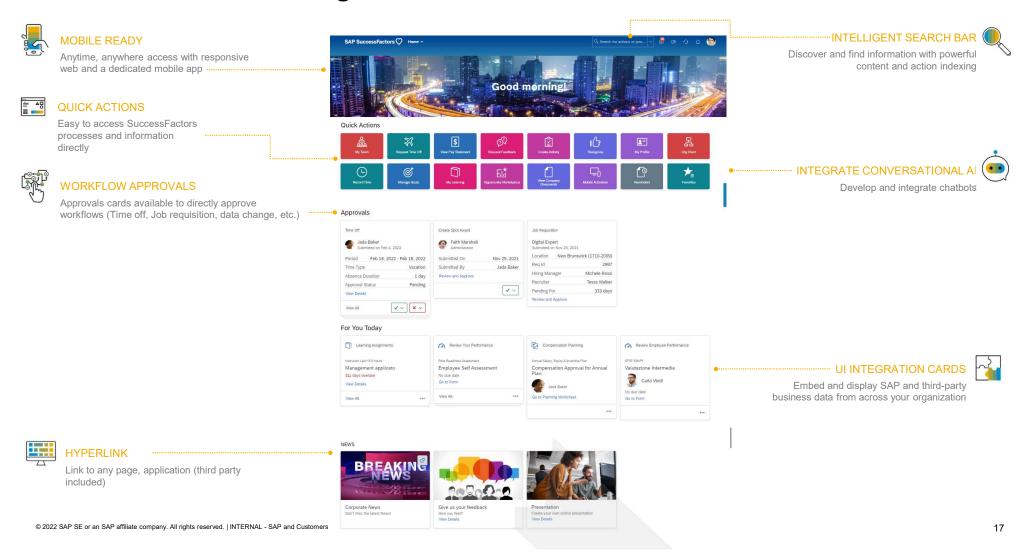


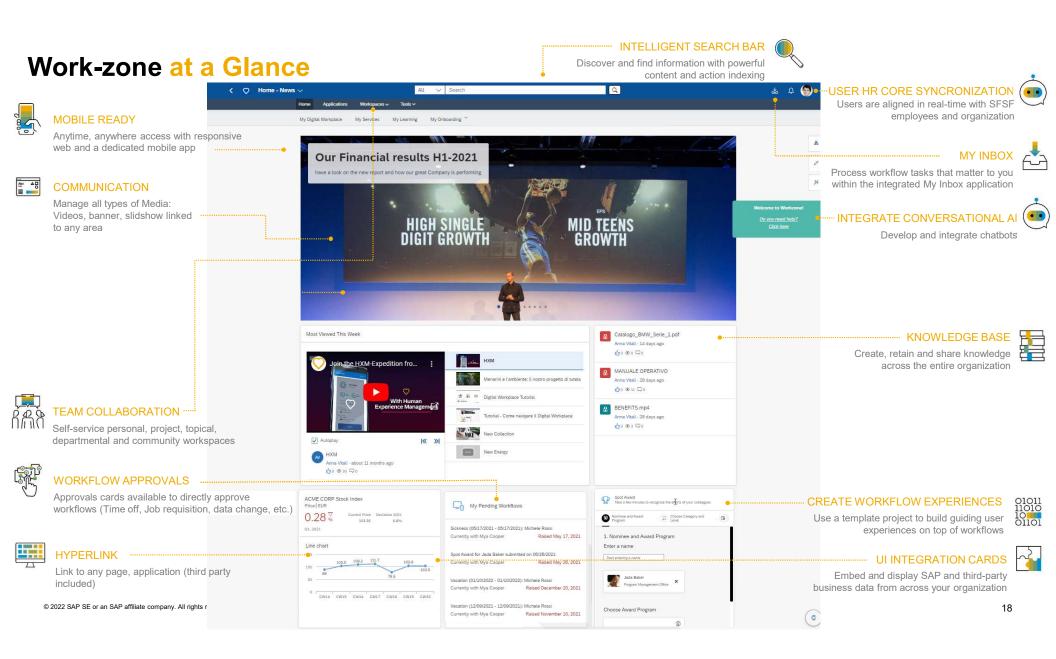
One single access to all HR applications and beyond



Knowledge Base and HR Ticketing solution

SuccessFactors HomePage at a Glance





Cross-system Workflow

Creating unified processes in SAP SuccessFactors Work Zone across multiple technologies

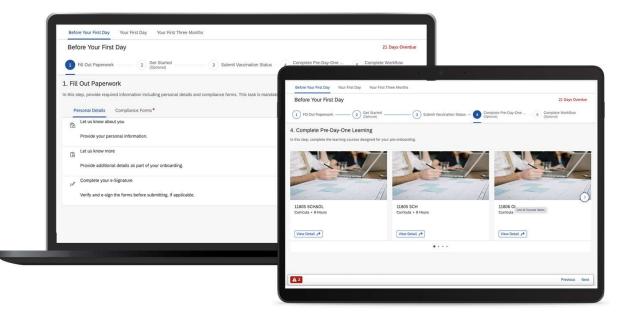
Standard ~ Adapted Filters (1) Items	ی ۱ دا ی	Item Details: Semi-Retirement Item: 47110815-2021 Employee: Jerome Bell	Refeeth Add to Watchist Reference Material [2] × Status: Open Elapsed Time: 3 days
Semi-Retirement Darlene Robertson	Sep 15, 2021 Overdue	Effective Date: Nov 1, 2021 (40 days)	Status 2: Replication Error Processor: Jana Králová
Home Office Ida Graf	Nov 1, 2021	Process Overview	
Change of Working Time Jacob Jones	Nov 1, 2021	I	B W B B W B
Semi-Retirement Theresa Webb	Nov 15, 2021		Payroll
Change of Working Time Jane Cooper	Nov 15, 2021	What has happend so far?	Post Post something here
Change of Working Time Cameron Williamson	Nov 15, 2021		Sharath Th: Llorum Ipsum
Marriage Arlene McCoy	Nov 15, 2021	2 Unda Cklova changed Compensation Information 9/17/2021 at 4:42 AM EDT	Internal - Tomo Staurg
Home Office	Dec 1, 2021	Compensation	

Use Cases

- Hybrid Orchestration Between SAP SuccessFactors (Employee Central) and SAP HCM on-premises
 - Enables customers to use SAP HCM Payroll with Employee Central
- Cross-SAP processes Building processes that include SAP SuccessFactors and other SAP-suite applications
- Processes with 3rd Party Tooling Enables the creation of processes that include any 3rd party application that may be required (i.e. ServiceNow, payroll, etc.)
- Coming in 2023 Signavio process mining will identify bottlenecks, inefficiencies and compliance risks

New Onboarding Guided Experiences for SAP SuccessFactors Work Zone

Engaging new hires pre-day one through their first three months



Phase 1: Before Your First Day

- Fill Out Paperwork
- Get Started
- Submit Vaccination Status
- Complete Pre-Day One Learning

Phase 2: Your First Day

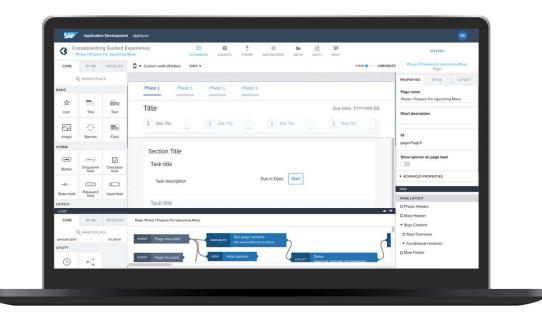
- Explore Employee Self-Service
- Enroll in Benefits
- Track Your Equipment
- Learning

Phase 3: Your First Three Months

- Your Goals
- Learning
- Uplift Your Career
- Mentoring

Low-code, No-code Development for SAP SuccessFactors Work Zone Guided Experiences

In 2023, anyone can create or modify highly engaging, tailored guided processes



Vision Demo

- Functionality expected before end of 2023
- SAP SuccessFactors Work Zone license required for guided processes
- SAP AppGyver licenses required for employees who will build and modify processes using the tool

SuccessConnect 2022 Announcements: First talent system built for a future-ready workforce

First talent system built for a future-ready workforce



GJ0

GJ0 [@Drefke, Kate] - Can Dynamic Teams and Opportunity Marketplace be green? Might pop a bit more? Gosliner, Josh; 2022-09-12T16:50:26.284 SAP SuccessFactors 💛

Thank you.

Matteo Rumini

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