



SAP enabling the Intelligent University

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Innovate with
purpose linked to
the 17 UN Global
Sustainability
Goals ▶▶



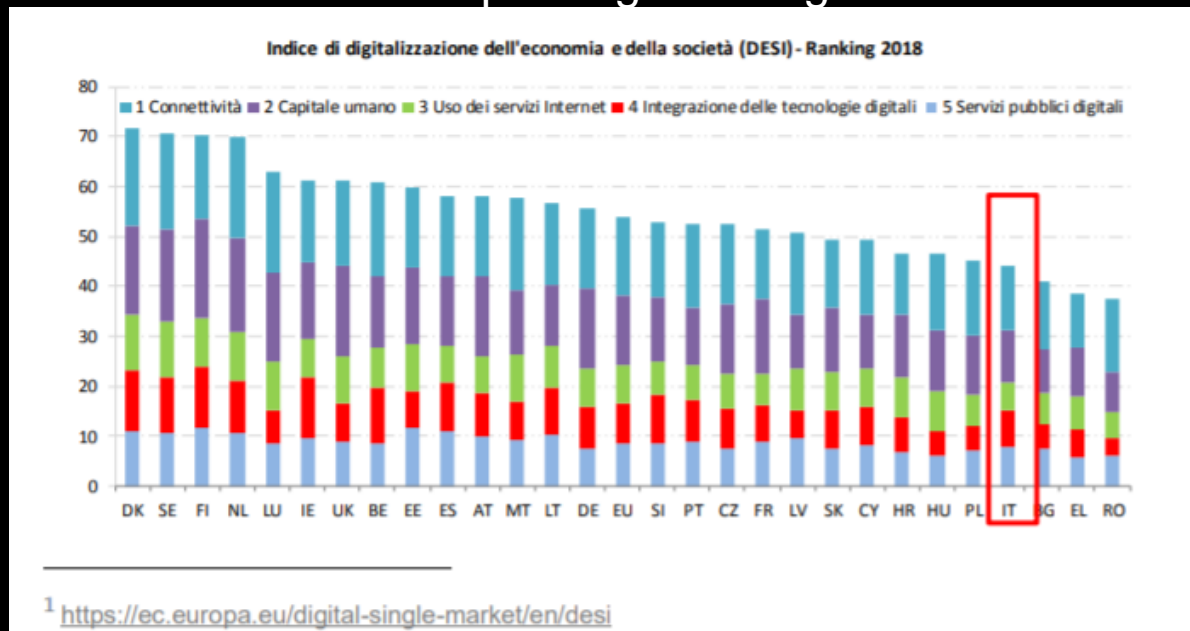
THE GLOBAL GOALS
For Sustainable Development

THE BEST RUN



Digital Economy and Society Index (DESI)

Il Sistema Italia ha ampi margini di miglioramento



DESI INDICATORS

1. Connectivity
2. Human Capital/Digital skills
3. Use of Internet Services by citizens
4. Integration of Digital Technology by businesses
5. Digital Public Services
6. Research and Development ICT

L'Italia si posiziona al 25° posto fra i 28 Stati membri dell'UE

Digital Gap in Italy

25th 135K

Italy position based on the **Digital Economic Society Index** developed by EU. **28** countries analyzed

Source: European Union

135K

of **open ICT positions** by 2020. Today they are approximately **30.000**

Source: Assinform

20-40%

% of **Italian enterprises** who are not able to define what profiles they will need in the short term

Source: EY



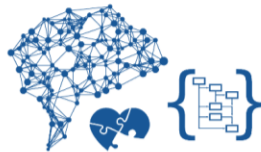
The Professional skills evolution



Top 10 skills

in 2020

1. Complex Problem Solving
2. Critical Thinking
3. Creativity
4. People Management
5. Coordinating with Others
6. Emotional Intelligence
7. Judgment and Decision Making
8. Service Orientation
9. Negotiation
10. Cognitive Flexibility



in 2015

1. Complex Problem Solving
2. Coordinating with Others
3. People Management
4. Critical Thinking
5. Negotiation
6. Quality Control
7. Service Orientation
8. Judgment and Decision Making
9. Active Listening
10. Creativity



Did You Know?

97 out of 100

of the World's Top 100 Universities
run SAP solutions



KU LEUVEN

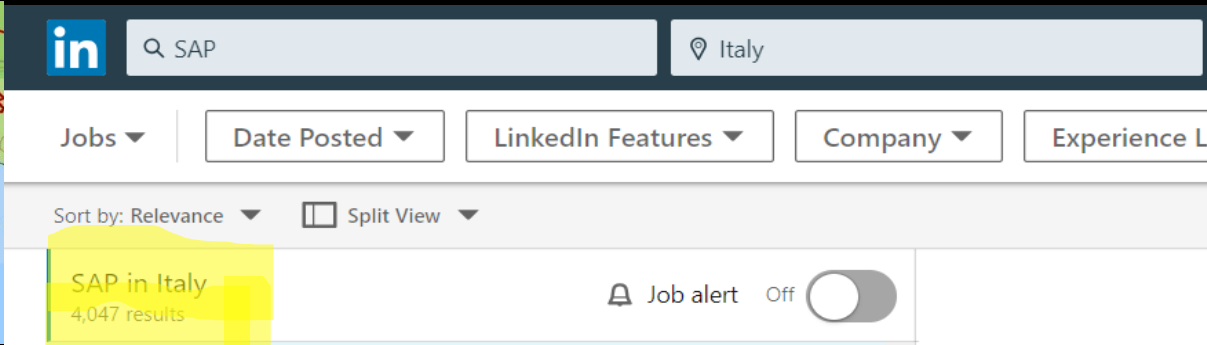
+7500

Higher Education institutions world
wide run SAP solutions.

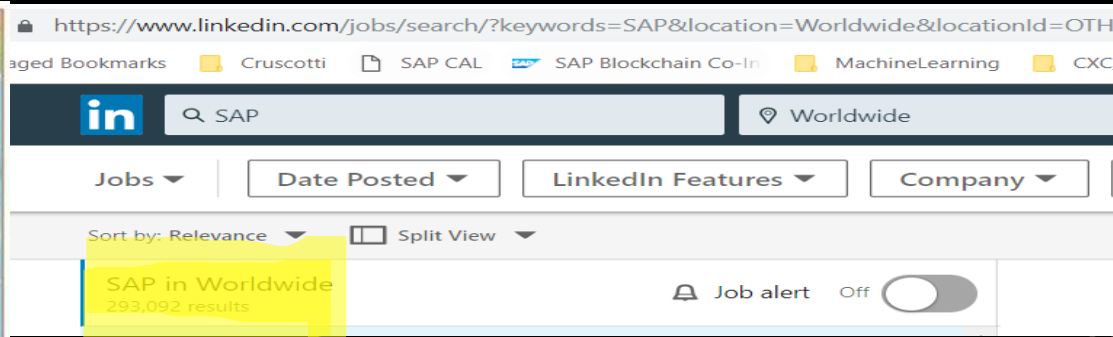


SAP relevance in the ICT market

In Italy



All over the world



“Imagine a world without laptops,
a world where you speak to, engage
with, feel and wear technology – this is
the world SAP Next-Gen will serve and
drive innovation with Purpose.”

SAP Next-Gen, SAP University Alliances and SAP Young Thinkers Overview



An Innovation Community for SAP Leonardo

SAP Next-Gen is a purpose driven innovation community supporting SAP's **378,000+** customers across **25** industries in **180+** countries.



SAP Next-Gen is an extension of **SAP University Alliances**, a program which enables faculty to bring SAP software and SAP University Alliances curriculum into classrooms and academic research, to better prepare the next generation designers, developers, data scientists, makers, entrepreneurs and business leaders for the intelligent enterprise.



The **SAP Young Thinkers** program opens the world of SAP to younger students in schools, inspiring the next generation to pursue education and careers in STEM fields, and enabling them with skills including design thinking and coding with Snap!



Focus is building the Intelligent Enterprise through investments including: Artificial Intelligence/Machine Learning, Blockchain, MR/VR, Robotics, additive manufacturing, deep learning, cyber security, and quantum computing

What's in for Italy?

We currently have **20** University enrolled

What we have done so far:

- 5th – 6th of April – Open University days- Event in Milan and Rome to present SAP Leonardo, University Alliance and Next-Gen program
- SAP Training week at Unica (University of Cagliari) in collaboration with TUM (technical University of Munich) :
https://unica.it/unica/it/news_notizie_s1.page?contentId=NTZ115315

We are in contact with more that 300 professors and we are right now building our “University community”, leveraging SAP Employees contacts /Relationships too through the Ambassador program



What's in for Italy?

- Infuse SAP Innovation into study courses, classroom lessons and webinars focused on specific topics (“New Cloud ERP”, “Block Chain”, “Industry 4.0”, “Machine Learning” and more)
- Use free of charge SAP software for educational purposes
- Establish a SAP & Professor Community to meet, discuss and leverage best practices on how to become the “Intelligent University”



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