



SAP SuccessFactors 

SAP Signature Management by DocuSign

Firma digitale: semplicità e trasparenza nei processi di selezione e assunzione del personale

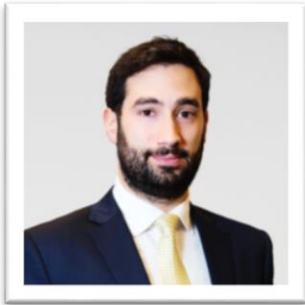
PUBLIC



Giulia Sarno

Market Development Representative | DocuSign

Giulia.Sarno@docusign.com



Federico Abrusca

SuccessFactors Presale Specialist | SAP Italia

federico.abrusca@sap.com

**Business runs on
agreements, and they
are everywhere**

Sales

- Sales Order Processing
- Customer Account
- Provisioning
- Special Deal Terms
- Referral Agreements
- Reseller Agreements
- Partner Agreements
- Sales Support
- Loan Documents
- Support Agreements and Renewals

Marketing

- Event Registration
- Customer Communication Approvals
- Mass Mailing/Email Approval
- Event Vendor Agreements
- Rebate Agreements
- Sponsorship Agreements
- Promotion Agreements
- Advertising Contracts
- Press Release Approvals
- Brand Licensing Agreements
- Media Plan Sign-offs

Services

- Account Change
- Service/Work Orders
- Terms Change
- Self-Service Requests
- Compliance
- Field Service
- New Policy Applications
- Policy Cancellations / Suspensions
- Independent Agency Licensing
- EFT Authorization

Human Resources

- Offer Letters
- New Hire Paperwork
- Candidate NDA
- On/Off-boarding Checklist
- Employee Policy Distribution and Signature
- Contractor Agreements
- Non-disclosure
- PTO Management
- Performance Appraisal
- Background Checks

Finance

- Invoice Processing
- Expense Processing
- Capitalization Management
- Audit Sign-off
- Policy Management
- Inventory Sign-off
- Asset Transfer/Retirement
- Grant Applications
- Sales and Use Tax Return
- Consumer Account Opening
- Deposit Products

IT/Operations

- Asset Tracking
- Change Requests
- Requirements Sign-off
- Access Management
- Incident Reporting
- Production Change Authorization
- Maintenance Authorization
- Authorization
- Real Estate Approval
- Project Budget Approvals

Legal

- NDAs
- Contract Management
- Internal Compliance
- IP Licensing
- Patent Applications
- Board Minutes
- Affidavits
- Summons
- Engagement Letters
- Memoranda of Understanding

Facilities

- Invoice Processing
- Expense Processing
- Capitalization Management
- Audit Sign-off
- Policy Management
- Inventory Sign-off
- Asset Transfer/Retirement
- Grant Applications
- Sales and Use Tax Return
- Consumer Account Opening
- Deposit Products

Product Management

- Change Management
- Release Management
- Code Review Reporting
- Requirements Acceptance
- Release Scope Commitment
- Policy Approval
- Beta/SDK Agreements
- Developer Program Enrollment
- Product Development Methods
- New Product Evaluation
- New Offering Announcement

Procurement

- Purchase Order
- Statement of Work
- Master Services Agreement
- RFP Sign-off
- Supplier Compliance
- Service Level Agreements
- Termination Letters
- Software License Agreements
- Rate Cards
- Invoice Processing
- Subcontractor Agreements
- Vendor Contracts

**Every company has
a system of
agreement, whether
they know it or not**

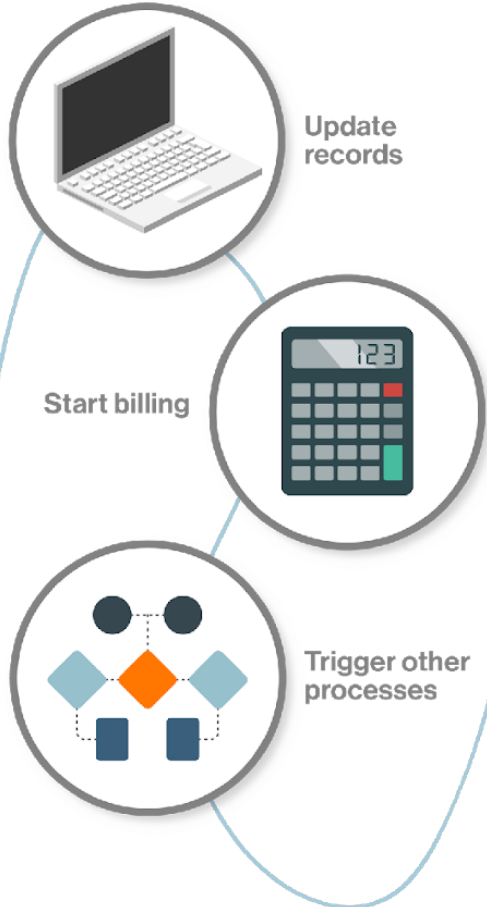
Prepare



Sign



Act



Manage



**It's just not built
for the speed
of today's business**

Why change on how you manage HR?

You are looking for a solution to remove existing challenges and be able to...

Replace manual activities with digital, mobile processes

Streamline and control digital signatures

Help ensure robust compliance and security

Replace mountains of paperwork with efficient, cloud-based workflows for speed and transparency!

Save money, time and trees with...

Speed onboarding and recruiting management

- For offer letters, NDAs, contracts
- Recruit and onboard critical talent faster
- Cut costs and paper consumption
- Get full visibility into the signing process
- Increase operational agility
- Speed business outcomes

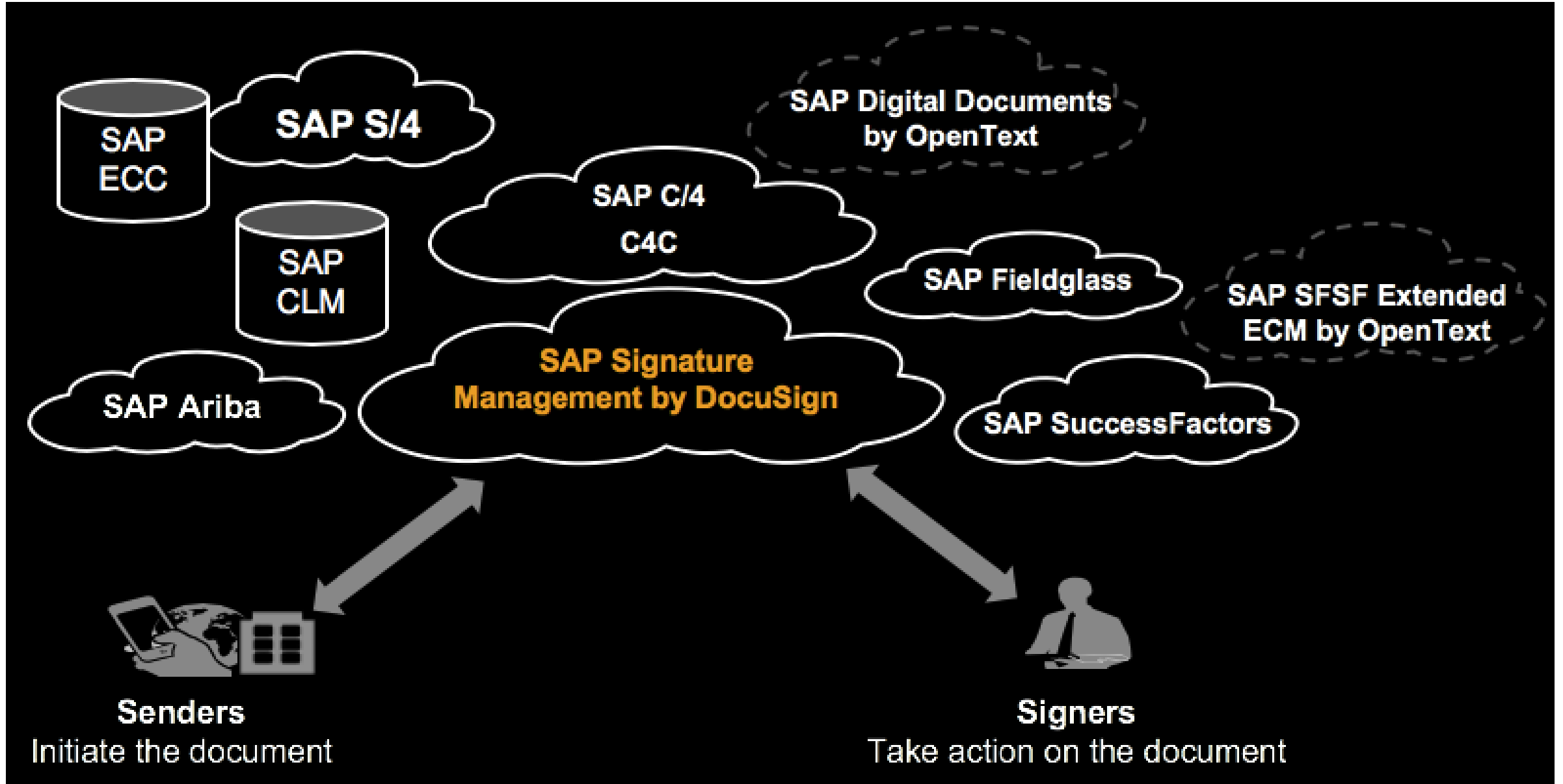
The cost to your HR contract management is high

7 days
slower HR cycle

58%
productivity loss

£30
cost per agreement

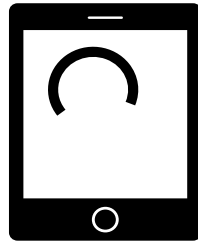
SAP - DocuSign Integrations



3 Ways to Use SAP Signature Management

DocuSign WebApp on DocuSign.com

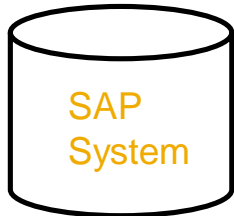
1



- Use it on day 1
- Uses the same activation user name and password
- Upload document
- Save or build templates

Integrated using one or more of SAP's supported integrations

2



- Each integration takes 10 minutes or less to activate upon receiving your activation email
- Fully integrated into 15 SAP business processes

Build your own SAP integration leveraging the APIs which are provided with your subscription

3



API Rest Soap



- [Developers.docusign.com](https://developers.docusign.com)
- Includes free Sandbox
- SDKs, Sample Apps and Code Examples provided

Demo



Sending an Offer Letter with DocuSign for SuccessFactors

Job Requisitions

[Create New](#) [Offer Approvals](#) [RMK Dashboard](#)

10 Candidates Forwarded **82** New Candidates **31** Current External Requisitions **31** Current Internal Requisitions **Average Days Open 124**

Welcome to the requisition listing page. This list page displays all the requisitions to which you have access to, and navigational elements to interact with the requisitions. Access is controlled by the Operator fields in the job requisition. The analytic widget above is interactive, acting as a method to filter the requisition list to view only requisitions that meet certain criteria. Use the "Clear all filters" link to return to a non-filtered view of the requisition list. Please refer to the Help and Tutorial link above to access relevant training material.

Items per page 50 Page 1 of 1

Select All	Job Title	Req Id	Hiring Manager	Location	Due	Candidates	Status	Updated	Age(Days)	Job Postings
<input type="checkbox"/>	Trail blazer (DEMO)	741	Billy Brown	Atlanta (3200-0001)	12/29/2016	7	Open	02/02/2018	-	Not Posted
<input type="checkbox"/>	Standards Management Office Scheduler	149	Zoe Mcllveen	Paris (2210-0001)	11/08/2015	16 (5 New)	Short List	08/15/2016	-	I/E/A
<input type="checkbox"/>	Scheduler	148	Lin Jin	Shanghai (2800-SH01)	11/08/2015	2 (2 New)	Short List	08/15/2016	-	I/E
<input type="checkbox"/>	Scheduler	164	Stephanie Thorn	Seattle (0300-0006)	11/08/2015	10 (2 New)	Open	08/15/2016	-	I/E
<input type="checkbox"/>	Scheduler	205	Hella Buhr	Berlin (1010-0001)	11/08/2015	-	Phone Screening	07/06/2016	-	I/E
<input type="checkbox"/>	Scheduler	209	Vitor Cunha	Sydney-Sydney (8510-0001)	11/08/2015	11 (2 New)	Phone Screening	08/15/2016	-	I/E
<input type="checkbox"/>	Project Manager Prad	566	Jada Baker	San Francisco (0300-0003)	08/02/2016	3	Vacancy Cancelled	08/10/2016	-	Not Posted
<input type="checkbox"/>	Project Manager	101	Jada Baker	San Francisco (0300-0003)	11/07/2015	33 (10 New)	Offer	08/15/2016	-	I/E/A
<input type="checkbox"/>	Project Manager	121	Zander Lloyd	London (0200-0004)	11/07/2015	3 (2 New)	Offer	08/15/2016	-	I/E
<input type="checkbox"/>	Project Manager	141	Karen Bernau	Paris (2210-0001)	11/08/2015	2 (1 New)	Offer	08/15/2016	-	I/E/A
<input type="checkbox"/>	Project Manager	142	Silvia Candido	Sao Paulo (7000-0001)	11/08/2015	25 (19 New)	Offer	08/15/2016	-	I/E
<input type="checkbox"/>	Project Manager	143	Tianyang Wang	Beijing (2800-BJ01)	11/08/2015	12 (3 New)	Offer	08/15/2016	-	I/E
<input type="checkbox"/>	Project Manager	144	Zoe Mcllveen	Sydney (8510-0001)	11/08/2015	39 (12 New)	Offer	08/15/2016	-	I/E/A
<input type="checkbox"/>	Project Manager	181	Kathrin Denecken	Berlin (1010-0001)	11/08/2015	-	Offer	08/15/2016	-	I/E
<input type="checkbox"/>	Project Execution Lead	147	Jada Baker	Chicago (3100-0001)	11/08/2015	-	Phone Screening	08/15/2016	-	I/E
<input type="checkbox"/>	Project Execution Lead	150	Tianyang Wang	Beijing (2800-BJ01)	11/08/2015	1 (1 New)	Phone Screening	08/15/2016	-	I/E
<input type="checkbox"/>	Project Execution Lead	204	Karen Bernau	Paris (2210-0001)	11/08/2015	-	Phone Screening	08/15/2016	-	I/E
<input type="checkbox"/>	Project Coordinator	151	Zoe Mcllveen	Sydney (8510-0001)	11/08/2015	6 (3 New)	Open	08/15/2016	-	I/E
<input type="checkbox"/>	Project Coordinator	157	Jada Baker	Dallas (0300-0005)	11/08/2015	-	Assessments	08/15/2016	-	I/E
<input type="checkbox"/>	Project Coordinator	158	Katrin Ratiner	Sydney (8510-0001)	11/08/2015	6 (3 New)	Interview	08/15/2016	-	I/E



Trail blazer (DEMO) (741) [View Details](#)



[Job Profile](#)
[Job Postings \(0\)](#)
[Candidate Search](#)
[Market Job](#)

Status: Open

Hiring Manager: Billy Brown
Age: 0d

Talent Pipeline Hide Talent Pipeline

[View active candidates \(5\)](#)
[View all candidates \(7\)](#)



Candidates: [View all candidates \(7\)](#)

Action 0 Selected

Display Options

Filter Options

Highlight Candidate

Name	New	Status	Candidate Type	Rating	Candidate Source	Phone Number	Last Updated	Interview Result
Kate Candidate		Created	External	N/A	Recruiter Sourced	+1704-341-9876	05/18/2018	
Em Ben		Unsuccessful	External	N/A	Recruiter Sourced	+440123456789	07/18/2017	
David Lister		Created	External	N/A	Recruiter Sourced	+1412-297-0000	05/18/2018	
Chris Candidate		Created	External	N/A	Recruiter Sourced	+1704-877-1969	05/16/2018	
Carl Candidate		Background Check	External	N/A	Recruiter Sourced	+1704-877-1969	08/24/2017	
Brian Giesen		Scheduled	External	N/A	Recruiter Sourced	7146994021	05/16/2018	
Bob Arnold		Unsuccessful	External	N/A	Recruiter Sourced	+1444-1212	04/28/2017	

Items per page 10 Page 1 of 1



Trail blazer (DEMO) (741) [View Details](#)

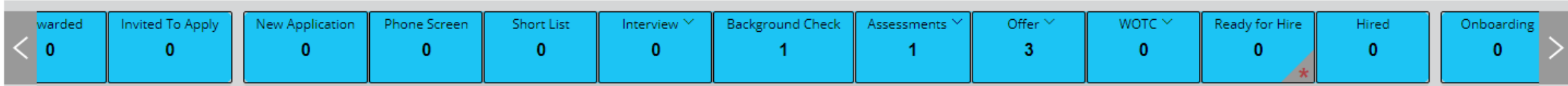
Job Profile Job Postings (0) Candidate Search Market Job

Status: Open

Hiring Manager: Billy Brown
Age: 0d

Talent Pipeline Hide Talent Pipeline

[View active candidates \(5\)](#) [View all candidates \(7\)](#)



Candidates: [View all candidates \(7\)](#)

Action 0 Selected

Filter Options

Enter Applicant Name

Name
<input type="checkbox"/> Kate Candidate
<input type="checkbox"/> Em Ben
<input type="checkbox"/> David Lister
<input type="checkbox"/> Chris Candidate
<input type="checkbox"/> Carl Candidate
<input type="checkbox"/> Brian Giesen
<input type="checkbox"/> Bob Arnold

David Lister (External Candidate)

+1412-297-0000 se.davelister@outlook.com [Cover Letter](#) [Resume](#) [View Profile](#)

[Application](#) [Resume](#)

[Save](#) [Cancel](#) [Contact Candidate](#) [Take Action](#)

Non Applicant
This candidate has been forwarded to this job by Tessa Walker (twalker) and added to this job but has not yet applied for it.

Application

* Candidate Status: Offer
Created

Other Applications

General Attachments: [Attach a document](#)

Shortlisting Details

Recruiter Prescreen: No Selection

Phone Screen Date

Phone Screen Details

Hiring Manager Short-List Rating: No Selection

Reason for Rejection: No Selection

Assessment (Pre-hire Screening) Details

Psychometric Testing Date

Psychometric Testing Time

Comments

There are no items in this section.

Jobs Applied

Job title: Trail blazer (DEMO) (741)

Recruiter: Tessa Walker

Status: Created

Date: 12/01/2016

Correspondence

Date: 03/29/2017 User: System System Action: Email
[Online offer cancelled](#)

Date: 06/24/2017 User: System System Action: Email
[Online offer cancelled](#)

Date: 07/31/2017 User: System System Action: Email
[Online offer cancelled](#)

Offer Letter

[Offer Letter](#)

Author: Tessa Walker

Send Mode: eSignature Offer

View Certificate: [Certificate](#)

Offer Extended On: 05/31/2018

Offer Response: Accepted



Trail blazer (DEMO) (741) [View Details](#)

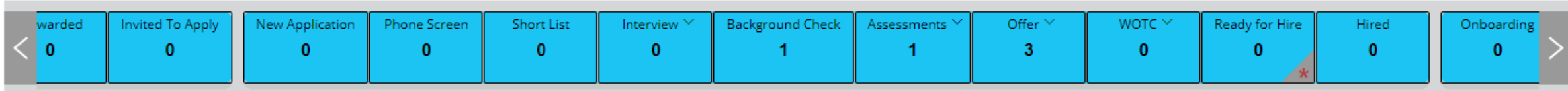
Job Profile Job Postings (0) Candidate Search Market Job

Status: Open

Hiring Manager: Billy Brown
Age: 0d

Talent Pipeline Hide Talent Pipeline

[View active candidates \(5\)](#) [View all candidates \(7\)](#)



Candidates: [View all candidates \(7\)](#)

Action 0 Selected

Filter Options

Enter Applicant Name

Name
<input type="checkbox"/> Kate Candidate
<input type="checkbox"/> Em Ben
<input type="checkbox"/> David Lister
<input type="checkbox"/> Chris Candidate
<input type="checkbox"/> Carl Candidate
<input type="checkbox"/> Brian Giesen
<input type="checkbox"/> Bob Arnold

David Lister (External Candidate)

+1412-297-0000 se.davelister@outlook.com [Cover Letter](#) [Resume](#) [View Profile](#)

[Application](#) [Resume](#)

Save Cancel Contact Candidate Take Action

Non Applicant
This candidate has been forwarded to this job by Tessa Walker (twalker) and added to this job but has not yet applied for it.

Application

* Candidate Status: Offer
Created

Other Applications

General Attachments: [Attach a document](#)

Shortlisting Details

Recruiter Prescreen: No Selection

Phone Screen Date

Phone Screen Details

Hiring Manager Short-List Rating: No Selection

Reason for Rejection: No Selection

Assessment (Pre-hire Screening) Details

Psychometric Testing Date

Psychometric Testing Time

Comments

There are no items in this list.

Offer Approval

Offer Letter

Status: Created

Correspondence

Date: 03/29/2017 User: [User]
Online offer cancelled

Date: 06/24/2017 User: [User]
Online offer cancelled

Date: 07/31/2017 User: [User]
Online offer cancelled

Offer Letter

Offer Letter

Author:

Send Mode:

View Certificate:

Offer Extended On:

Offer Response:

- Print
- Create Meeting
- Offer
- Forward
- History
- Reopen for Consideration
- Close From Consideration
- Invite Candidate to Apply
- Add To Requisition
- Move Candidate
- Invite Late Stage Applicant
- Return to List

eSignature Offer
Certificate
05/31/2018
Accepted



Offer Letter: David Lister for Trail blazer (DEMO)

David Lister

+1412-297-0000 se.davelister@outlook.com

Offer Letter

Country: United States

Language: English US (English US)

Template: Offer Letter with DocuSign AutoPlace fields

Subject: Offer Letter

Rich text editor toolbar with icons for undo, redo, bold, italic, underline, bulleted list, numbered list, indent, outdent, link, unlink, insert link, insert image, insert video, insert audio, insert table, insert code, and source.

Font: [dropdown] Size: [dropdown]

[[LOGO]]

[[CANDIDATE_FIRST_NAME]] [[CANDIDATE_LAST_NAME]]
 [[CANDIDATE_PROFILE_ADDRESS]]
 [[CANDIDATE_PROFILE_CITY]], [[CANDIDATE_STATE]] [[CANDIDATE_PROFILE_ZIP]]

Dear [[CANDIDATE_FIRST_NAME]]

On behalf of Best Run Corporation, (the "Company"), I am pleased to offer you employment with the Company on the terms set forth below.

1. **Position.** You will start in a position as a [[JOBREQ_TITLE]], reporting to me, [[HIRING_MANAGER_NAME]]. You will work out of our office located in San Mateo, CA. By signing this letter, you confirm with the company

Reset Template

Attach a document



Offer Letter: David Lister for Trail blazer (DEMO)

 Draft is saved successfully

* Send Offer to: se.davelister@outlook.com

Subject: Offer Letter



David Lister
123 Steel Street
Pittsburgh, Pennsylvania 15219

Dear David

On behalf of Best Run Corporation, (the "Company"), I am pleased to offer you employment with the Company on the terms set forth below.

1. **Position.** You will start in a position as a Trail blazer, reporting to me, Billy Brown. You will work out of our office located in San Mateo, CA. By signing this letter, you confirm with the company that you are under no contractual or other legal obligations that would prohibit you from performing your duties with the Company.
2. **Compensation.** You will be paid wages of \$25,000.00 on an annual basis, less payroll deductions and all required withholdings. You will be paid your salary in accordance with the Company's regular payroll policy. The Company may modify compensation from time to time as it deems necessary.

We are all delighted to be able to extend you this offer and look forward to working with you. To indicate your acceptance of the Company's offer please accept the offer on-line by eSigning at the appropriate sections

Very truly yours,

Billy Brown
Best Run

Signature:

Date:

Documents 0 attached

Back Cancel

Print

Online Offer with eSignature

Online Offer

Verbal Offer

Email as text

Email as PDF attachment

Offer Letter: David Lister for Trail blazer (DEMO)

Insert eSignature tags on the offer letter and send it to recipients

Cancel eSignature offer

< Offer Letter: eSignature

?

ACTIONS ▾

RECIPIENT PREVIEW

SEND



David Lister

149%

Standard Fields

- Signature
- Initial
- Stamp
- Date Signed
- Name
- Email
- Company
- Title
- Text
- Checkbox
- Dropdown
- Radio
- Payment Item



David Lister
123 Steel Street
Pittsburgh, Pennsylvania 15219

Dear David

On behalf of Best Run Corporation, (the "Company"), I am pleased to offer you employment with the Company on the terms set forth below.

- Position.** You will start in a position as a Trail blazer, reporting to me, Billy Brown. You will work out of our office located in San Mateo, CA. By signing this letter, you confirm with the company that you are under no contractual or other legal obligations that would prohibit you from performing your duties with the Company.
- Compensation.** You will be paid wages of \$25,000.00 on an annual basis, less payroll deductions and all required withholdings. You will be paid your salary in

Documents

OfferLetter.pdf
Pages: 1



Support



Offer Letter: David Lister for Trail blazer (DEMO)



Congratulations!

Offer letter sent for eSignature to the recipients


[Continue to Candidate](#)

Signing an Offer Letter with DocuSign
for SuccessFactors



Inbox

Filter

- 
Tessa Walker via DocuSign
 Offer Letter: eSignature 19:59
 Tessa Walker sent you a document to review and sign. RE...

Offer Letter: eSignature

This message is from a trusted sender.



Tessa Walker via DocuSign <dse_demo@docusign.net>

Fri 01/06/2018, 19:59

You;



Tessa Walker sent you a document to review and sign.



REVIEW DOCUMENT

Tessa Walker
tessa.walker.demo@mailinator.com

David Lister,
Please DocuSign OfferLetter.pdf
Thank You, Tessa Walker



Career Opportunities: Sign In

Have an account?

Please enter your login information below. Both your username and password are case sensitive.

* Email Address:

* Password:

[Sign In](#) [Forgot your password?](#)

Not a registered user?

[Create an account](#) to apply for our career opportunities.

[Go Back](#)

My Offers

Trail blazer (741) - Pending

Location Atlanta (3200-0001)

Offer Date 06/01/2018

Offer Letter

Accept & eSign

By clicking Accept Offer you understand and agree to the terms of this offer

Decline Offer

Email Recruiter

Offer Letter

Print Download



David Lister
123 Steel Street
Pittsburgh, Pennsylvania 15219

Dear David

On behalf of Best Run Corporation, (the "Company"), I am pleased to offer you employment with the Company on the terms set forth below.

1. **Position.** You will start in a position as a Trail blazer, reporting to me, Billy Brown. You will work out of our office located in San Mateo, CA. By signing this letter, you confirm with the company that you are under no contractual or other legal obligations that would prohibit you from performing your duties with the Company.
2. **Compensation.** You will be paid wages of \$25,000.00 on an annual basis, less payroll deductions and all required withholdings. You will be paid your salary in accordance with the Company's regular payroll policy. The Company may modify compensation from time to time as it deems necessary.

We are all delighted to be able to extend you this offer and look forward to working with you. To indicate your acceptance of the Company's offer please accept the offer on-line by eSigning at the appropriate sections

Very truly yours,

Billy Brown
Best Run

Signature: \sh1\

Date: \ds1\

My Offers

Trail blazer (741) - Acc

Location Atlanta (3200-0001)
Offer Date 06/01/2018

Offer History

- Trail blazer (741)
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- Trail blazer (741)

Please Review & Act on These Documents



Tessa Walker
Rocky Mountain Expeditions



Powered by **DocuSign**

Accepted 06/01/2018

 Please read the [Electronic Record and Signature Disclosure](#).
 I agree to use electronic records and signatures.

[CONTINUE](#) [OTHER ACTIONS](#) ▾

DocuSign Envelope ID: B5E2BAFC-3267-4AC8-A3BC-51CC54362FFD

DEMONSTRATION DOCUMENT ONLY
 PROVIDED BY DOCUSIGN ONLINE SIGNING SERVICE
 999 3rd Ave, Suite 1700 • Seattle • Washington 98104 • (206) 219-0200
 www.docusign.com



David Lister
 123 Steel Street
 Pittsburgh, Pennsylvania 15219

Dear David

On behalf of Best Run Corporation, (the "Company"), I am pleased to offer you employment with the Company on the terms set forth below.

- Position.** You will start in a position as a Trail blazer, reporting to me, Billy Brown. You will work out of our office located in San Mateo, CA. By signing this letter, you confirm with the company that you are under no contractual or other legal obligations

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Atlanta (3200-0001)	05/20/2018	Expired	View Offer
Atlanta (3200-0001)	03/26/2018	Accepted	View Offer
Atlanta (3200-0001)	03/14/2018	Accepted	View Offer
Atlanta (3200-0001)	03/14/2018	Accepted	View Offer
Atlanta (3200-0001)	02/20/2018	Accepted	View Offer

Reviewing Status of Offer Letter



Trail blazer (DEMO)(741)View Details

Job Profile Job Postings (0) Candidate Search Market Job

Status: Open

Hiring Manager: Billy Brown
Age: 0d

Talent Pipeline Hide Talent Pipeline

View active candidates (5) View all candidates (7)

warded	Invited To Apply	New Application	Phone Screen	Short List	Interview	Background Check	Assessments	Offer	WOTC	Ready for Hire	Hired	Onboarding
0	0	0	0	0	0	1	1	3	0	0	0	0

Candidates: View all candidates (7)

Action 0 Selected

Filter Options

Enter Applicant Name

Name
<input type="checkbox"/> Kate Candidate
<input type="checkbox"/> Em Ben
<input type="checkbox"/> David Lister
<input type="checkbox"/> Chris Candidate
<input type="checkbox"/> Carl Candidate
<input type="checkbox"/> Brian Giesen
<input type="checkbox"/> Bob Arnold

David Lister (External Candidate)

+1412-297-0000 se.davelister@outlook.com Cover Letter Resume View Profile

Application Resume

Save Cancel Contact Candidate Take Action

Non Applicant
This candidate has not applied for it.

Application

* Candidate Status
Other Application
General Attachments

Offer Letter

Author: Tessa Walker

Send Mode: eSignature Offer

View Certificate: Certificate

Offer Extended On: 06/01/2018

Offer Response: Accepted

Candidate Responded On: 06/01/2018

eSignature Response: Completed

- Comments + Add
- Jobs Applied
- Correspondence
- Offer Letter

Offer Letter

Author: Tessa Walker

Send Mode: eSignature Offer

View Certificate: Certificate

Offer Extended On: 06/01/2018

Offer Response: Accepted

Candidate Responded On: 06/01/2018

eSignature Response: Completed

Offer Letter

Author: Tessa Walker

Send Mode: eSignature Offer

View Certificate: Certificate

Offer Extended On: 05/31/2018

Offer Response: Accepted

Candidate Responded On: 05/31/2018

eSignature Response: Completed

Shortlisting Details	
Recruiter Prescreen	No Selection
Phone Screen Date	
Phone Screen Details	
Hiring Manager Short-List Rating	No Selection ?
Reason for Rejection	No Selection
Assessment (Pre-hire Screening) Details	
Psychometric Testing Date	
Psychometric Testing Time	

Support



Certificate Of Completion

Envelope Number: B2181F17B91A413B89E8227FF737AA5A	Status: Sent
Subject: Offer - Executive, USA: eSignature	
Source Envelope:	
Document Pages: 3	Signatures: 0
Certificate Pages: 1	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Wilma Sown
	221 Main St
	San Francisco, CA 94014
	cgeary@successfactors.com
	IP Address: 65.221.12.148

Record Tracking

Status: Original	Holder: Wilma Sown	Location: DocuSign
7/30/2015 11:07:42 AM PT	cgeary@successfactors.com	

Signer Events

Signature	Timestamp
Chris Geary chrisgeary@me.com Security Level: In Session Electronic Record and Signature Disclosure:	Sent: 7/30/2015 11:10:06 AM PT

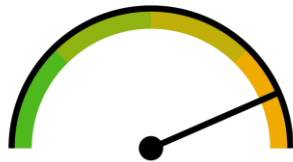
SAP SuccessFactors + Signature Management, key take aways



**Simplify Processes &
Improve Experience**



Reduce Costs



**Faster Recruiting &
Onboarding**



**Reduce Risk,
Increase Compliance**

Best Run

Q&A

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Thank you.

Per maggiori informazioni puoi contattare
il tuo interlocutore SAP di riferimento oppure il nostro contact center.

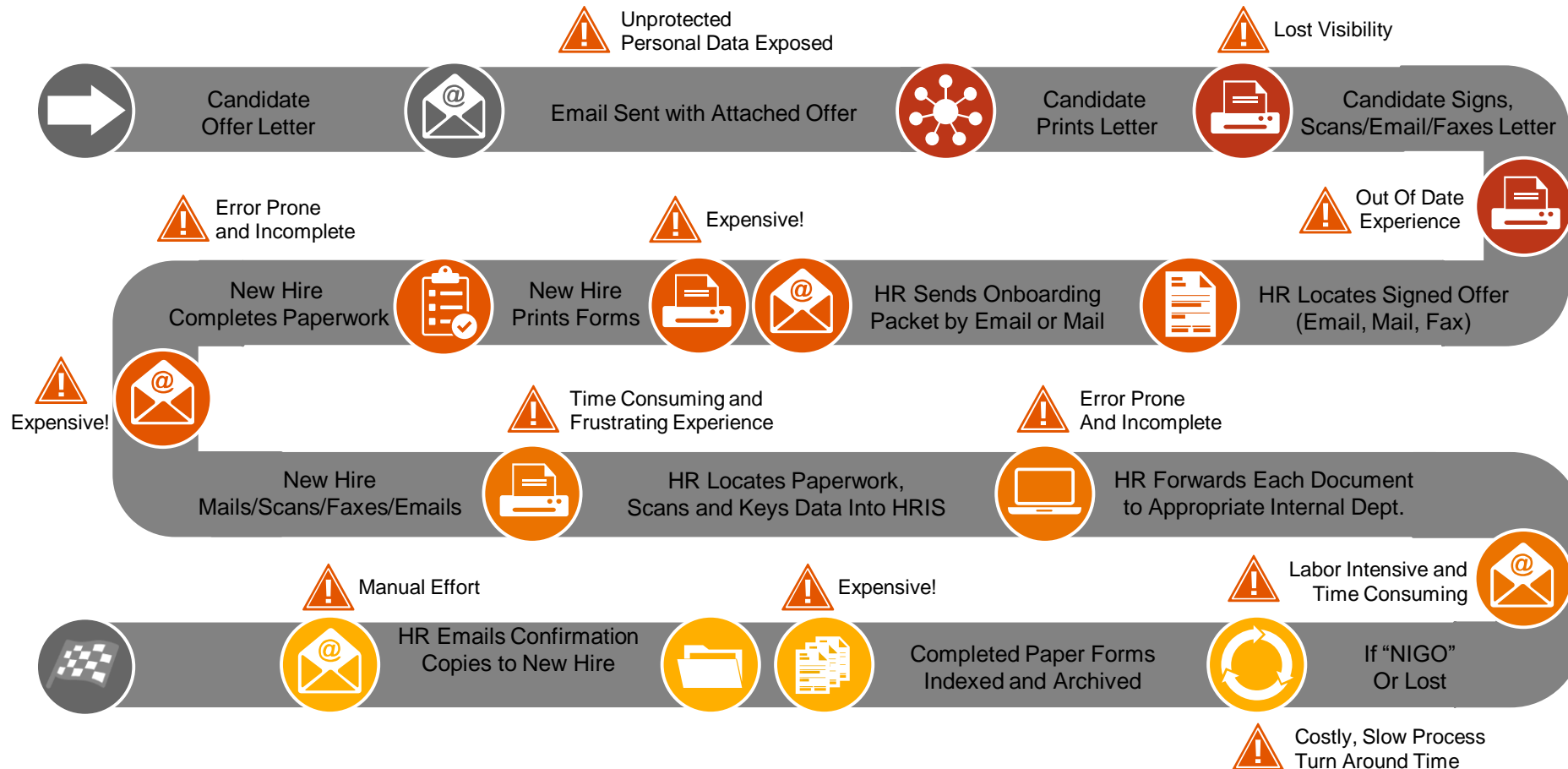
800789088 – info.italy@sap.com

In alternativa puoi visitare il nostro sito:

<https://www.sap.com/italy/products/electronic-signature-management.html>

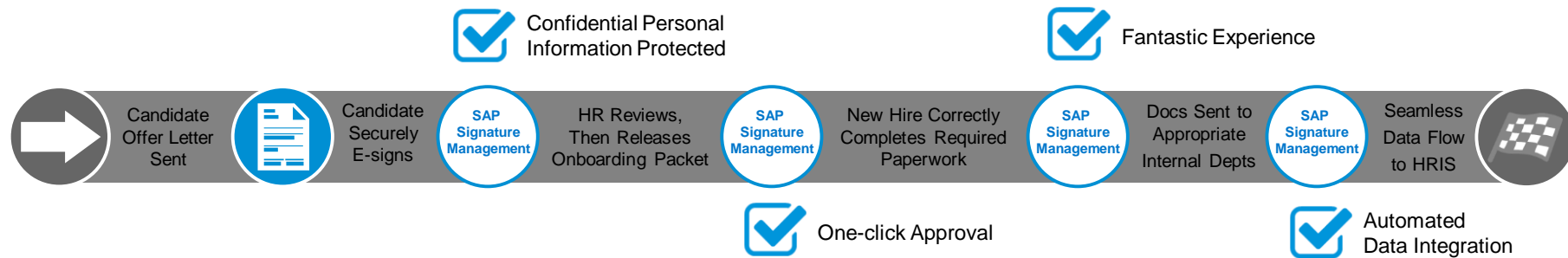
Appendix

Typical current state: HR new hire to onboarding



Example

Future new hire state with SAP Signature Management



	Before	With SAP Signature Management	Improvement
Per Transaction Cost	\$46	\$30	35%
Turn Around Time	15.4 days	0.4 days	97.3%
Not In Good Order	6%	0.2%	95%

Example

SAP Signature Management HR use cases

