

Customer Imperative for Business Transformation



Agile Enterprise

Supply chain resilience

Sustainability outcomes



SAP Cloud ALM - Success and Momentum

8.000+ customers

1.000+
new customers per quarter

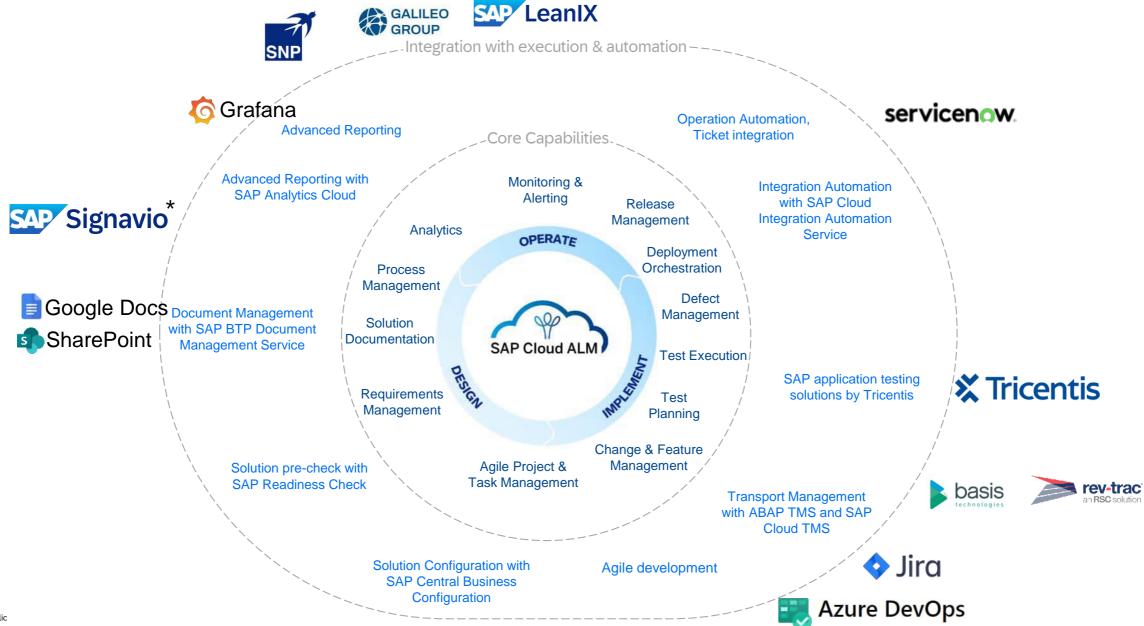
7.543new projects in 2024

32.000.000

inbound operations signals per month

Public

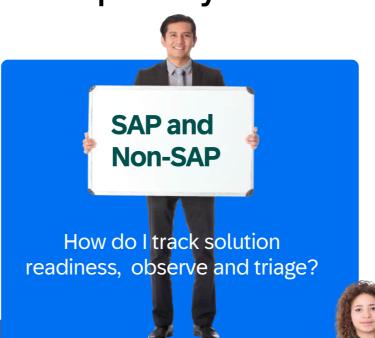
SAP Cloud ALM – Core capabilities & Integrations



Customers Need End-to-End Transparency Across ...



How do I implement and monitor my customer solution with BTP center stage?



Customer, Partner and SAP

How do I better collaborate and integrate?
How do I see outages and maintenance calendars centrally?

All implementation use cases

How do I design, build, test and deploy my solution?

All monitoring use cases

How do I monitor business processes, integration, user experience, exceptions, automation & health?

Priorities on Our Roadmap



SAP Cloud ALM is an attractive alternative to SAP Solution Manager

Openness and Extensibility

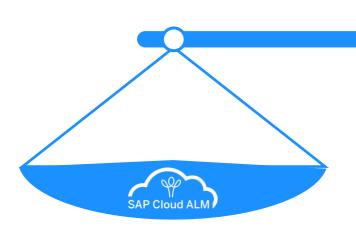
SAP Cloud ALM is the partner's best friend

Al Use Cases

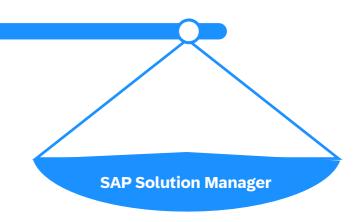
Integration to Business Transformation Management SAP Cloud ALM supports
RISE with SAP

Public

SAP Cloud ALM is an attractive alternative to SAP Solution Manager



- For operations and service
- For SaaS (public cloud) and PaaS (BTP)
- For Rise with SAP implementations
 - **Future-proof Innovation platform**
 - designed to implement and operate cloud solutions
 - √ supports cloud, hybrid, and on premise
 - manages fit2standard, testing, quality gates and transports
 - PMO reporting and traceability
 - much advanced project and task management
 - single click & document flow monitoring
 - √ openness, APIs, open telemetry
 - Al use cases*
 - Simplify and standardize ALM processes
 - Simple to consume
 - √ no cost of operation



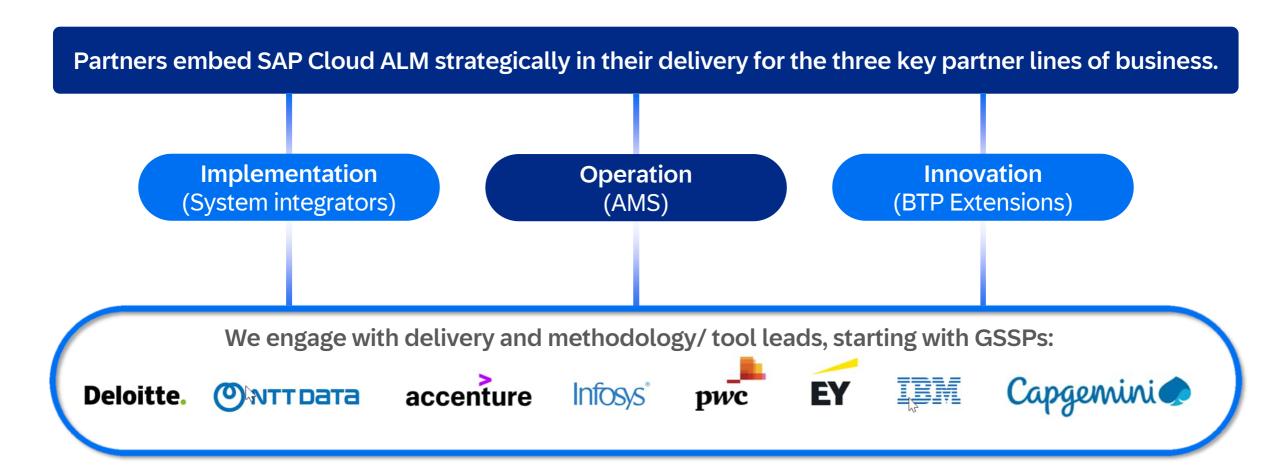
V For Rise with SAP implementations with advanced needs

*)This is the current state of planning and may be changed by SAP at any time.

- Advanced ChaRM use cases
- Strict processes and constraints
- Regulated environment support

On SAP Cloud ALM roadmap*

SAP Cloud ALM is Our Partner's Best Friend



Public

SAP Cloud ALM is Our Partner's Best Friend

Partners embed SAP Cloud ALM strategically in their delivery for the three key partner lines of business.

Implementation (System integrators)

Operation (AMS)

Innovation (BTP Extensions)

SAP Cloud ALM Incubation Steering – ongoing –

SAP Cloud ALM Introduction & Overview (1,5 h – virtual)

Curriculum

- E2E Toolchain Design to Deploy
- SAP Cloud ALM for Implementation Deep Dive
- Partner specific integration possibilities with APIs
- Partner tool chain & methodology and content opportunities

Curriculum

- SAP Cloud ALM & SAP Focused RUN use cases
- SAP Cloud ALM for operations Deep Dive
- Support processes with SAP Cloud ALM ITSM Adapter
- Partner tool chain & methodology

Curriculum

- SAP BTP Observability
- Partner BTP App integrations in SAP BTP observability
- SAP Cloud ALM for operations openness (Inbound / outbound),
 Open Telemetry at SAP Cloud ALM
- Partner Tool chain & methodology

Public 10

GROW with SAP - Ready-To-Run

Innovation Push – Continuous deployment of newest innovation

Lowest possible cost of ownership

Rich Partner network

Lowest possible cost of ownership

Fully based on Best-Practise



Minimizing Operational Efforts

Fastest time to value

Extend existing investments with controlled extensibility

Ready to Consume –

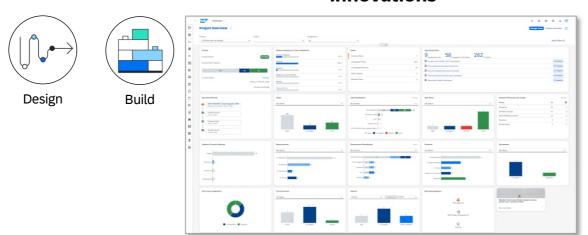
Highly standardized

Innovation Push – Continuous deployment of newest innovation

Low Code Extension

How to use SAP Cloud ALM in context for GROW with SAP?

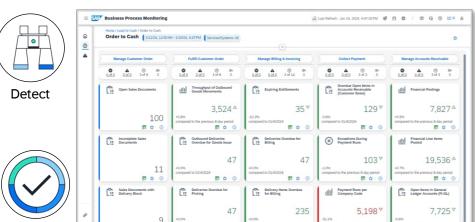
Adopt the Latest Innovations



Test



Keep Your Business Running

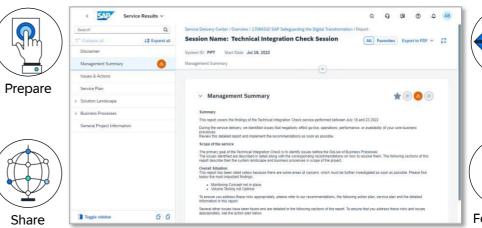




Analyze



Optimize with SAP Services





Deliver



Follow Up

RISE with SAP - Tailored-To-Fit

Innovation Pull – based on your

needs, speed and agility

Controllable cost of ownership

Rich Partner network

Migrate with Confidence

Controllable cost of ownership

RISE with SAP Methodology



Future-proof

your business

Drive continuous innovation

Configurable to your needs

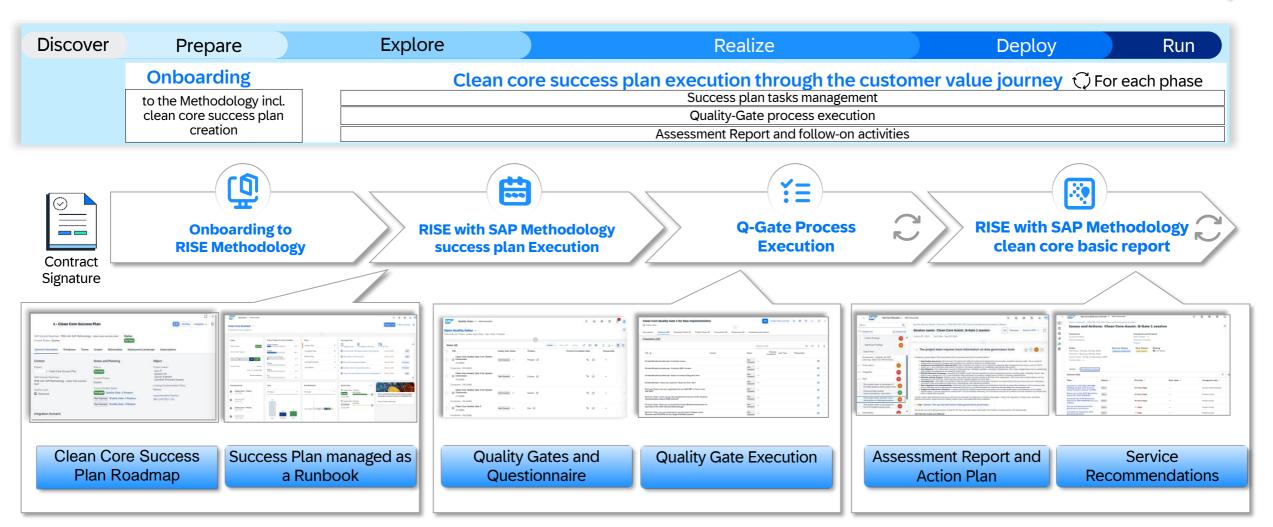
Innovation Pull – based on your speed and agility

Extend existing investments with full extensibility

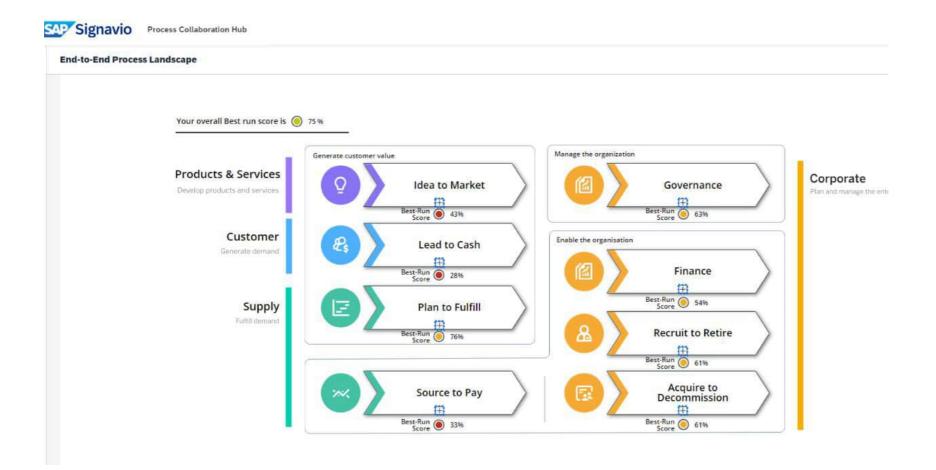
What does SAP Cloud ALM do for RISE with SAP

Available Now

SAP Cloud ALM guides and actively supports the RISE Methodology



Demo



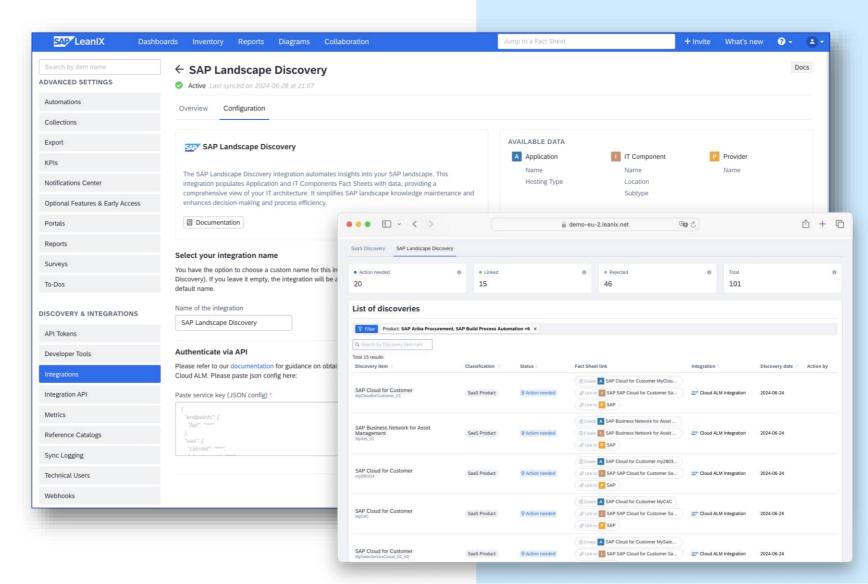
SAP Landscape Discovery

Released Features

- Auto-discover SAP services and systems that are maintained that are discovered by SAP Cloud ALM (currently available for clous systems, (on-premise planned to be release later this year)
- Link discovered services and system to inventory fact sheets

Provided Value

 Leverage SAP Cloud ALM's underlying discovery functionality to provide a complete and automated overview of the SAP cloud in your landscape.
 Reduce time to collect data and access meaningful insights



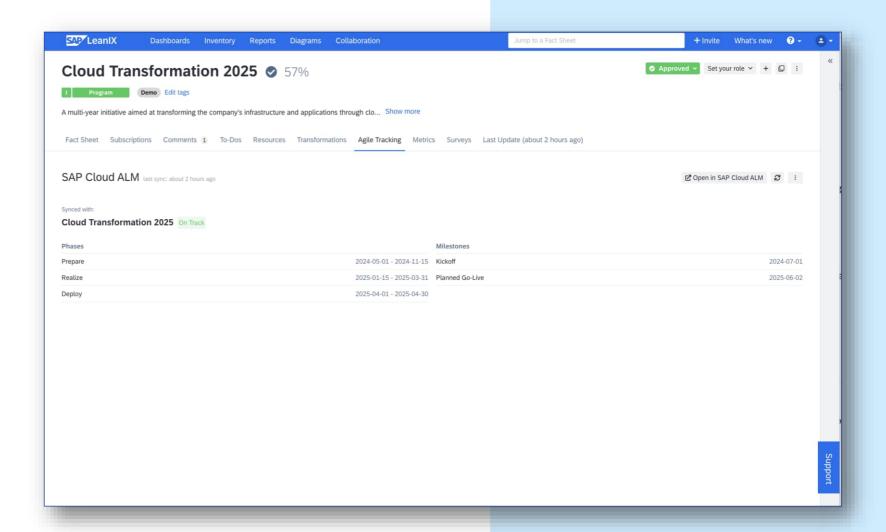
Project Synch with SAP Cloud ALM

Released Features

- Create projects in Cloud ALM, starting from initiatives/projects in SAP LeanIX
- Link an initiative in SAP LeanIX to an existing project in SAP Cloud ALM.

Provided Value

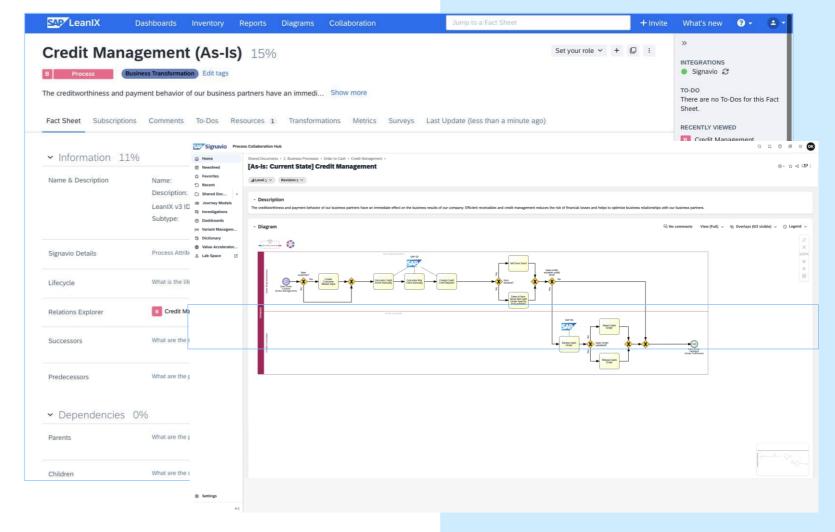
- Reduce effort in SAP Cloud ALM when it is required to projects to fulfill initiatives that are planned in SAP LeanIX
- Maintain a consistent view of initiatives across LeanIX and SAP Cloud ALM



Understand the As-is Application Landscape Align business and IT with SAP Signavio

Synchronize business architecture information between SAP Signavio and SAP LeanIX, like customer journeys and business processes, using a seamless, out-of-the-box integration between the solutions.

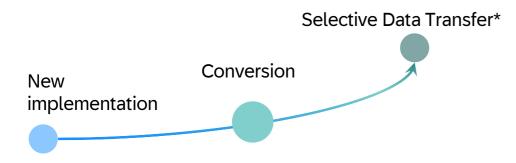
The combined perspectives of Enterprise Architecture and Business Processes provides a wholistic view and ensure that all both perspectives are considered for a transformation planning



© 2024 SAP SE or an SAP affiliate company. All rights reserved. | SAP and Customers only

SAP Cloud ALM's Role for RISE with SAP

SAP Cloud ALM Guides You With Rise with SAP Methodology



SAP Cloud ALM Measures and Optimizes Clean Core*



SAP Cloud ALM orchestrates Clean Core

1 Processes

- Fit-to-standard: Best practices, custom processes requirements
- Business Process Monitoring
- Remediate simplification items

2 Extensibility

- ABAP + BTP development
- Agile Build, Testing
- Monitoring of extensions
- Remediate custom code

3 Data

- Data consistency and data volume monitoring
- Financial data quality

4 Integration

- Interface Documentation
- CPI deployments
- Interface and exception monitoring

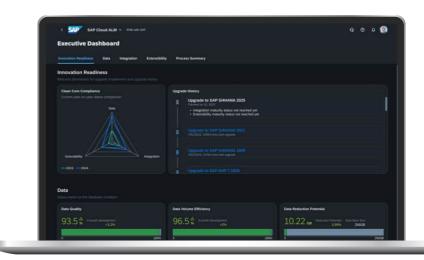
5 Operation

- Full stack monitoring
- Business service management
- Regression testing
- Releases and Upgrades

RISE with SAP Methodology Dashboard

Key objectives

- showing customers the value of RISE for SAP by outlining unused potential in their current system
- having a clean core strategy is essential for leveraging latest features and technologies
- SAP supports holistically by getting to a clean core:
 - not only focusing on custom code but the impact that this custom code has on business processes
 - supporting customers in making decisions which steps to be done in which sequence (e.g. starting with low-hanging fruits like removal of unused custom code)
 - also focusing on highly-individualized business processes which are causing problems
 - bridging the gap from analysis to execution by task creation and distribution among the project team





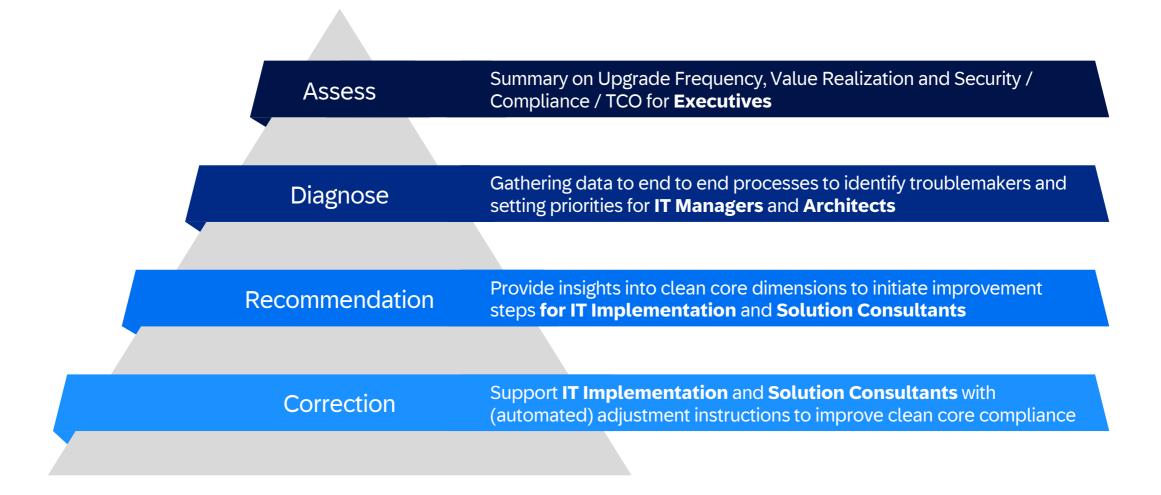
What does SAP Cloud ALM do for RISE for SAP

RISE with SAP Methodology Dashboard Structure

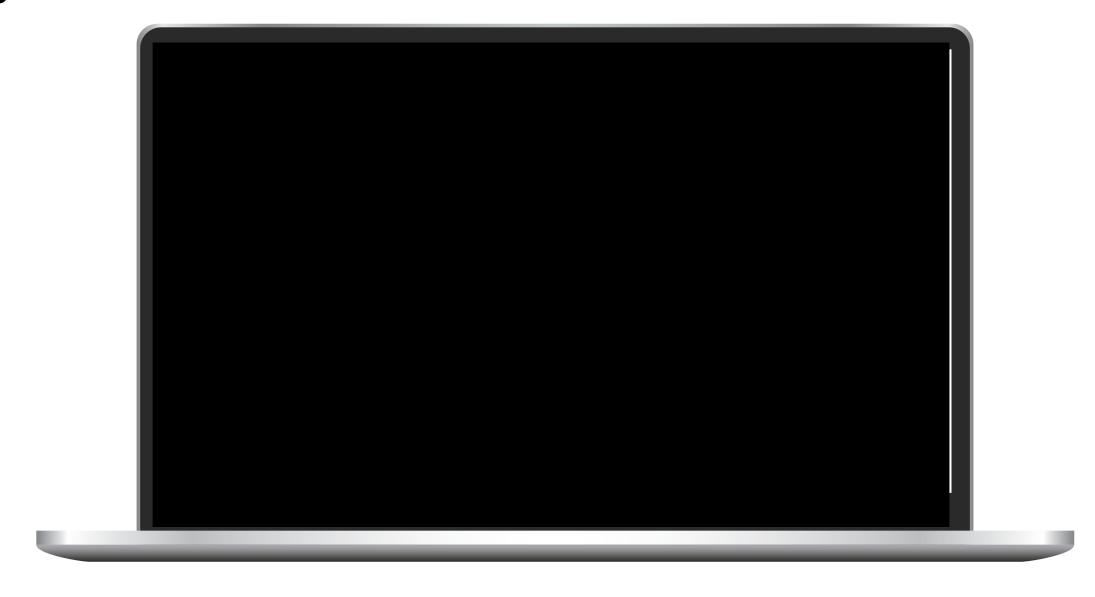




KPI Pyramid/ Personas



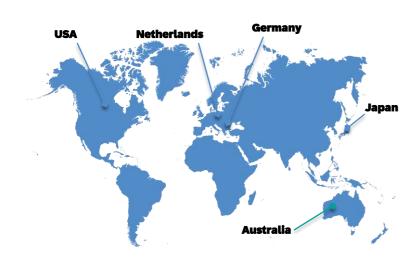
Demo

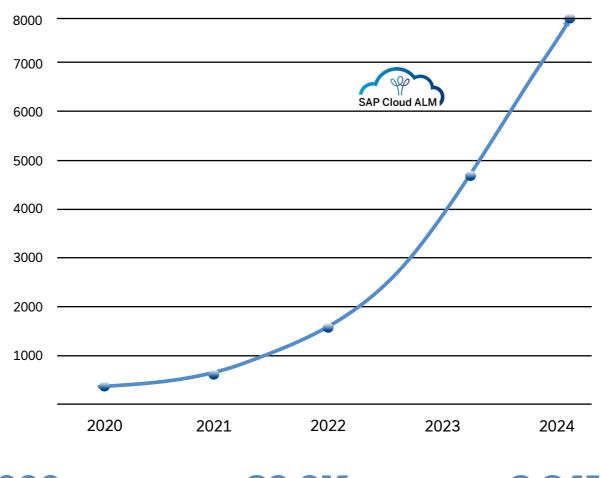


SAP Cloud ALM Global Availability and Scalability

SAP Cloud ALM is heading towards massive global adoption

Datacenters





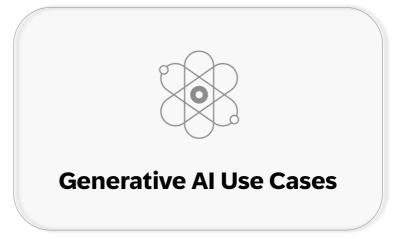
B000+ Customers

39.9K Logged in users **2.84M**Clicks per application

Business AI in SAP Cloud ALM



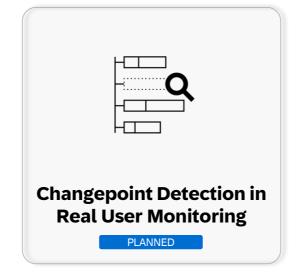






Classical AI Use Cases









Dynamic Thresholding in Synthetic User Monitoring

Objective

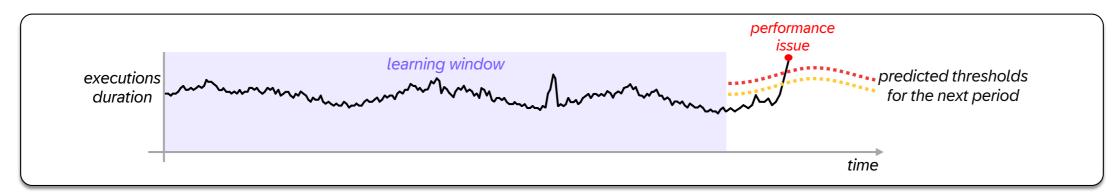
- Allow alerting on critical situations with high confidence without the need to configure fixed thresholds
- Adapt regular and automatically the "thresholds profile" for alerting considering seasonality of data

Remark

- The approach is suitable for numeric metrics delivered at fixed time intervals
- Planned use cases are time-based metrics for Synthetic User Monitoring

Method

- At regular basis (e.g. every day), a profile
 of the probable maximum/minimum metric values for the next
 time period is calculated
- The threshold profile is computed based on values of the learning window in the past using state-of-the-art prediction algorithms
- Actual measured metric values are compared with the thresholds at the same point in time
- If it crosses the thresholds, an appropriate performance degradation situation is detected





Changepoint Detection in Real User Monitoring



Objective

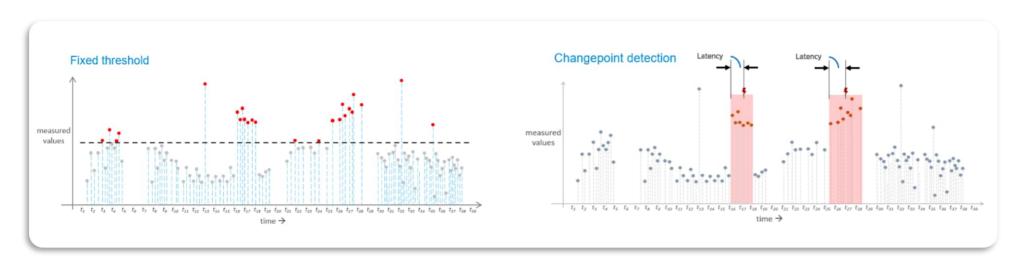
- Reduce the "background noise" caused by too sensitive alerting
- Avoid alert generation on first data point by using a certain latency

Method

- The distribution of data points compared to reference periods is analyzed
- Only in case a certain problem stays with a certain latency, it is considered critical

Remark

Works with irregularly delivered data points like end-user response time or message processing time



AI-based Resolution of Detected Exceptions



Objective

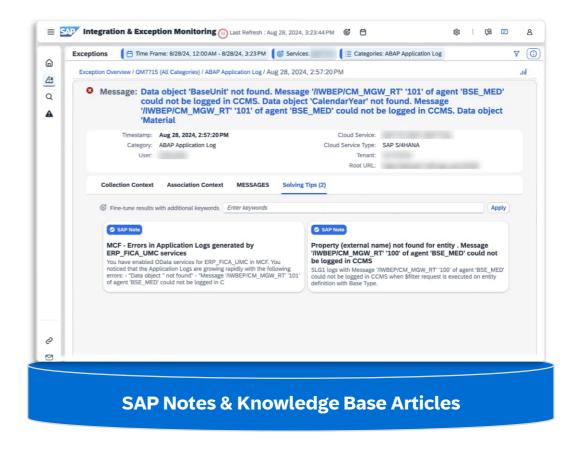
Support end users to resolve exceptions discovered by exception monitoring by using SAP internal knowledge resources

Method

SAP internal knowledge resources as SAP Notes & Knowledge Base Articles (KBS's) are dynamically mapped to single exceptions by key words via AI algorithms

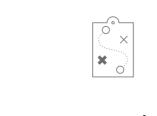
Remark

End-users can refine the list of suggested SAP Notes & KBAs, by entering additional keywords



Generative AI Use Cases



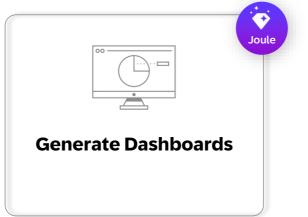


Generate Requirements From Fit to Standard Workshops

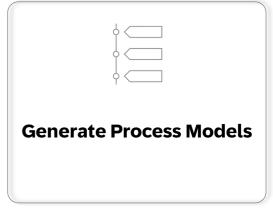












Objective

- End users want more insights in the alert, so that I know what next step to take
- Necessary knowledge is typically stored unstructured in different sources. We request that all relevant information be presented in an easy-to-consume and structured approach.

Method

- The event payload contains information about the problem context. This can be extracted to search against a relevant body of knowledge to provide solution recommendations
- With Joule Integration, user can converse with the alert to know more about it and to know how to solve it



Lab Preview

GenAl Dashboards

Challenges

- Huge amount of unstructured and valuable data
- Need expertise to build and show critical insights
- Need custom personalized dashboards

Method

- SAP Cloud ALM collects, monitors and analyses SAP landscape data with Al.
- SAP Joule provides recommendations and interacts for an easy and personalised access to critical insights.

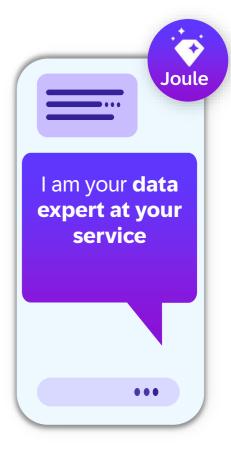
Value

- Uncover hidden insights for your SAP Operations and SAP Implementation projects.
- Dashboards automatically created by Gen AI.
- Use Natural Language to visualise data.
- SAP Cloud ALM AI makes suggestions and recommendations.

Revolutionize how organizations **consume** and **interact** with data

No data preparation No coding No manual steps





Generate Requirements from F2S Workshop

Problem

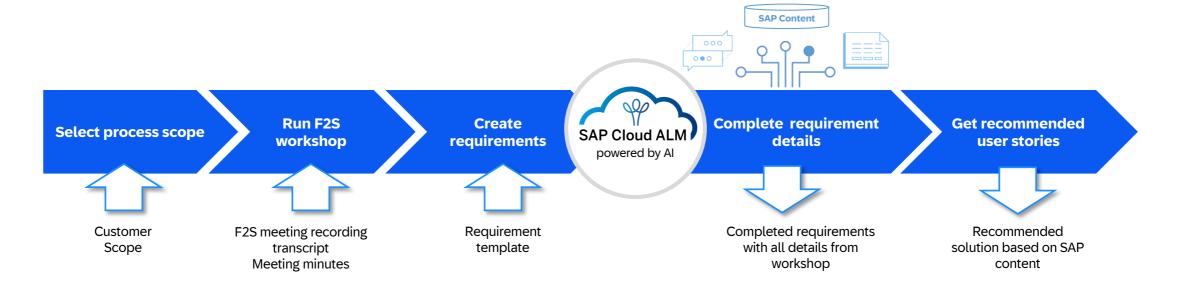
- Capture all customer requirements during time-critical Fit-to-Standard workshops
- Document all requirements across the project with same level of detail and quality
- Find the right solution to solve requirement

Solution

- Use meeting minutes and workshop recording as input for generating requirements
- Use additional sources (SAP Activate & Help content) to find recommended solutions
- Complete requirements details based on customer defined template using GenAI features

Benefits

- Save project time
- Ensure documentation quality
- Ensure completeness
- Accelerate solution implementation



SAP's Customer Support powered by AI

As part of SAP Enterprise Support

Improve product quality and supportability, driving customer success across all products based on customer insight and proactive risk mitigation

Prioritize investments in AI and large language models (LLM) to drive support transformation by automating processes, thereby enhancing efficiency and creating a superior customer support experience



Provide guidance along the entire lifecycle in the powered by SAP Cloud ALM, including optimizing the RISE with SAP customer delivery experience

Deliver proactive support built into SAP products, and continuously monitor and optimize the customer experience to help ensure business continuity

SAP for Me

Personalized central entry point to SAP's Customer Support



Cloud-based application lifecycle management solution

Built-In Support

Customer Support built directly into the application

#ALMSUMMIT

Spread the word! Use the hashtag for your social media posts