



Make delivery your competitive advantage

Is your current last mile solution hitting all the marks?

- ✓ Top-tier technology for instant driver matching
- ✓ Massive national courier network for added capacity
- ✓ Super-responsive 24/7 U.S.-based exceptions management
- ✓ Immediate last mile execution with best in class customer experience

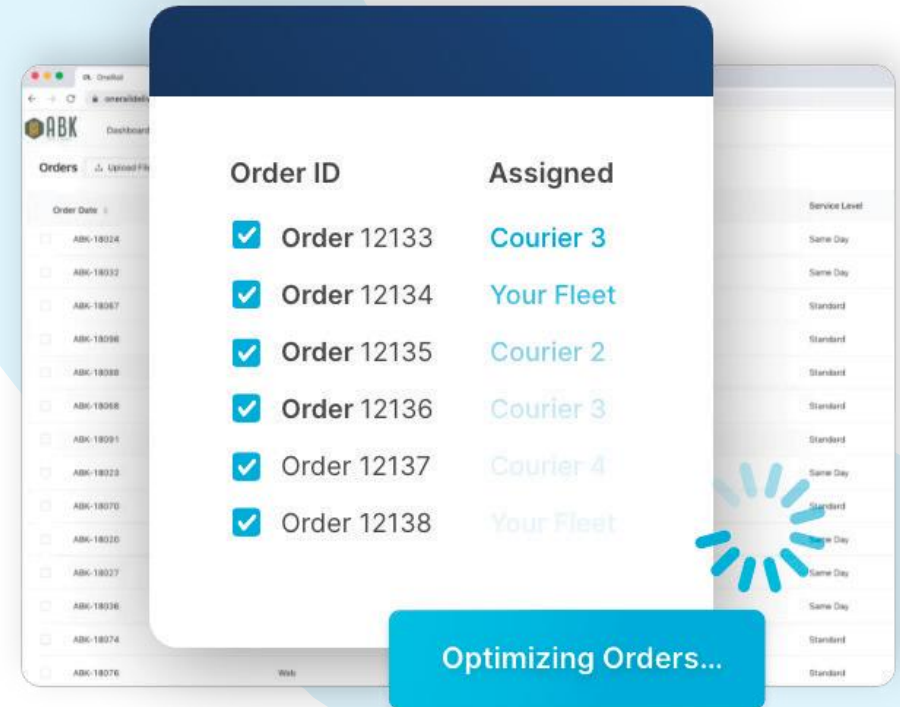
OneRail is an Orlando-based omnichannel fulfillment platform giving shippers of all sizes Amazon-level dependability and speed. Across retail, CPG, distribution, construction, healthcare and more, OneRail offers B2B and B2C customers an exceptional delivery experience.



98.6%
On-Time Deliveries

70%
Lower Operational Costs

100%
Visibility



100%
Control of the
Customer Experience

35%
Faster Delivery
Speed

**Works with SAP Commerce Cloud, S4 Hana and SAP TM*

Choose OneRail if you're experiencing:

- ✘ No real-time tracking and visibility into delivery flow
- ✘ Limited courier capacity with varying capabilities in limited markets
- ✘ Shipping delays from multiple platforms/systems of record with siloed data
- ✘ Missed delivery windows, additional fees and unhappy customers
- ✘ Unpredictable pricing due to variable shipping costs



Personas for Ideal Customer Profile:

- Chief Supply Chain Officer
- Director or higher in these areas:
 - Customer Experience/Sales
 - Omnichannel
 - Center of Excellence
 - Innovation
 - Transportation
 - Fulfillment
 - Home Delivery
 - e-Commerce
 - Distribution
 - Last Mile
- Enterprise customers \$150M in revenue or greater

Region: North America

SUCCESS STORY |



American Tire Distributors (ATD) carries a limited number of tires that sell at a high velocity, so customer demand for same-day tires led to inefficient fleet management, lack of delivery visibility, unforeseen operating costs, high return costs and loss of revenue.

ATD Express powered by OneRail made easy work of delivering:

- Guaranteed delivery in 90 minutes or less
- \$2.1 million in annual savings
- A 21% decrease in cost per delivery
- Expanded delivery coverage
- Full visibility into order delivery status, delivery timing and delivery mode

**Before OneRail, time spent executing a delivery:
16 minutes. After OneRail: Zero.**



“As demand [for tires] is becoming more immediate, OneRail is a great partner for our service called ATD Express, where you can get those tires in 90 minutes. It’s a game-changer for us, and for the industry as well. Partners like OneRail are providing solutions and understanding that there are pain points as well as friction for both the shippers and customers.”

Moid Alwy | ATD Chief Supply Chain Officer

Tire Store



90 minute delivery



SUCCESS STORY | **PetPeople**

PetPeople is a 75-store retailer of high-quality natural pet foods. Prior to OneRail, the company was not only unable to offer the convenience of home delivery to all its customers, but also they were experiencing high numbers of failed deliveries with no quality guarantee.

By leveraging OneRail, PetPeople increased their delivery capabilities to now offer:

- Delivery radius up to 20 miles
- 100% SLA compliance
- Delivery of big and bulky items
- Exceptional customer experience
- Real-time Net Promoter Scores to rate couriers

Now, more PetPeople customers can enjoy the convenience of reliable home delivery.



PetPeople



Local delivery

“What’s most impressive about OneRail is their team immediately understood the importance of going live in all our stores in advance of the holiday season, not just for sales, but for customer experience. They hit every implementation milestone for us and were ready to go in a matter of weeks — not months — which blew us away.”

Glenn Klava | PetPeople Dir. of Business Development

