



SAP Connect Day for Services Procurement

SAP Fieldglass // Elevating Services
Procurement with the Power of the Suite



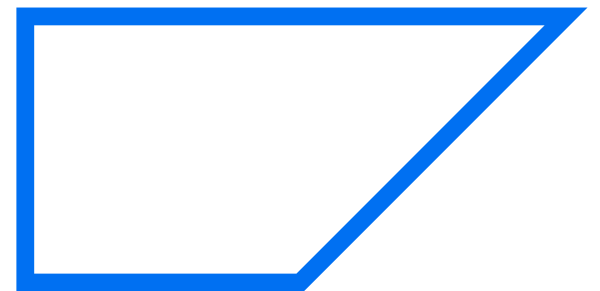
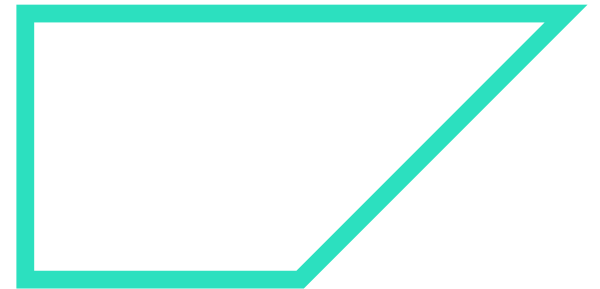
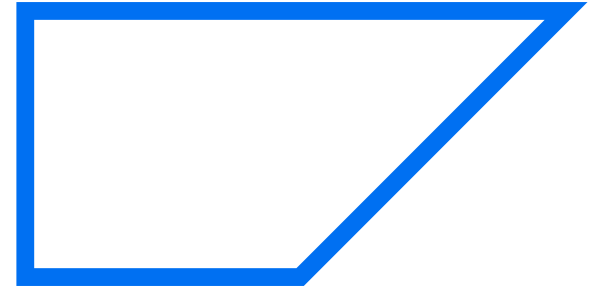
Introduction & Agenda

- From Strategy to Realization
- Solution Vignette
- Where we're going

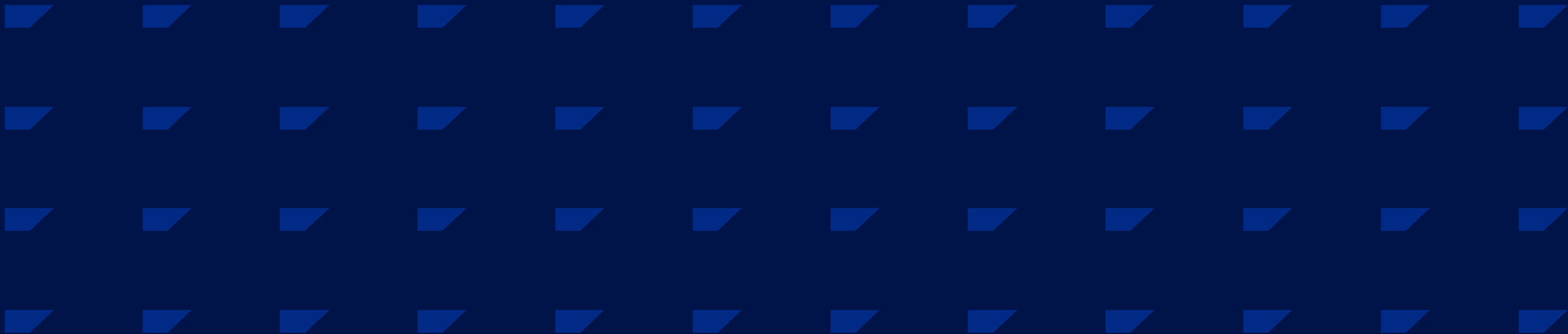
Daniel Park
Solution Advisor



Marc Vachon
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From Strategy to Realization



It's time to prioritize services procurement



“ Services procurement is a hidden source of leakage and risk; maturing it now with SAP creates control, savings, and AI readiness for Fieldglass’ continuing evolution into SAP’s AI-first, suite-first strategy. ”



Visibility

Spend details and external worker transparency are often buried in hazy descriptions and reporting.

Compliance

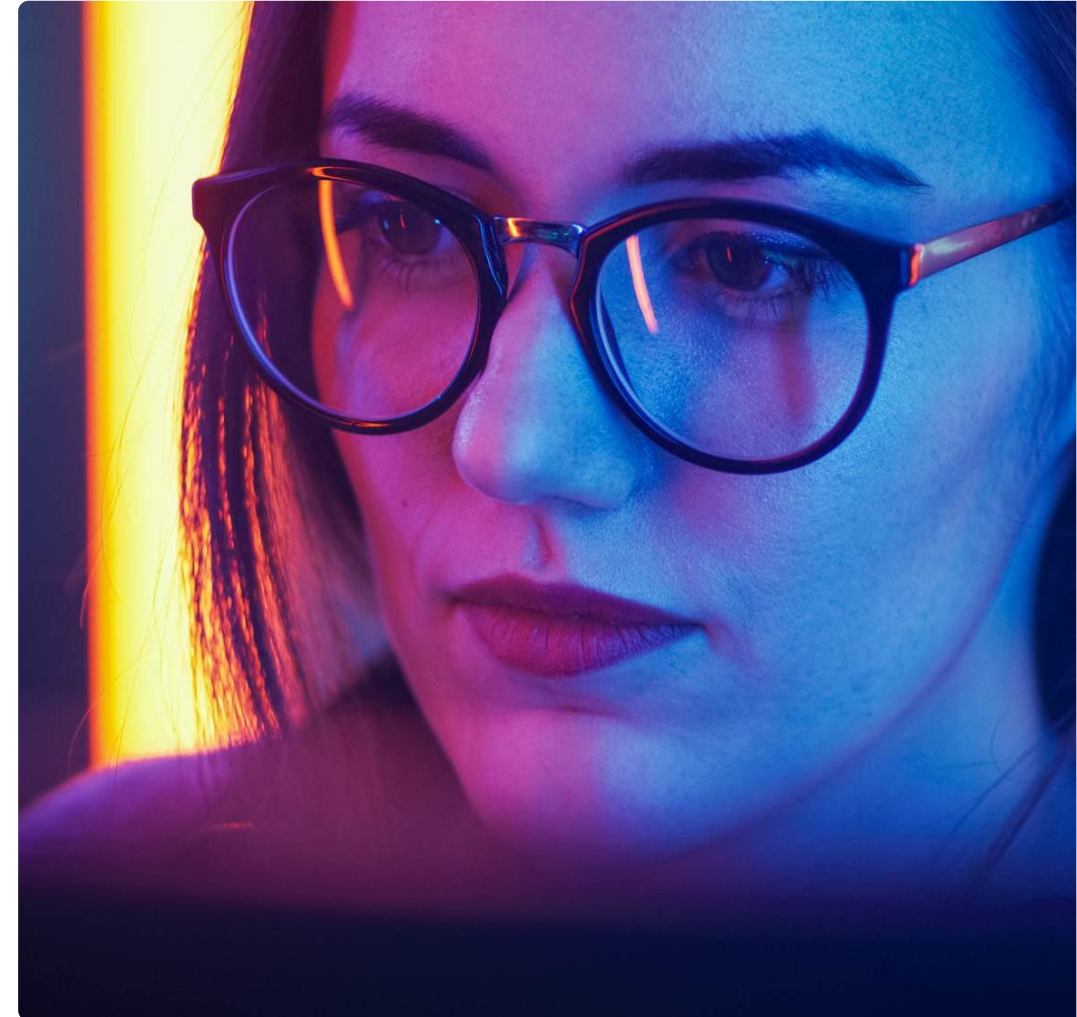
Organizations face significant "De facto Employee" or worker risk, in addition to adhering to Health & Safety standards for ALL workers.

Poor Tools

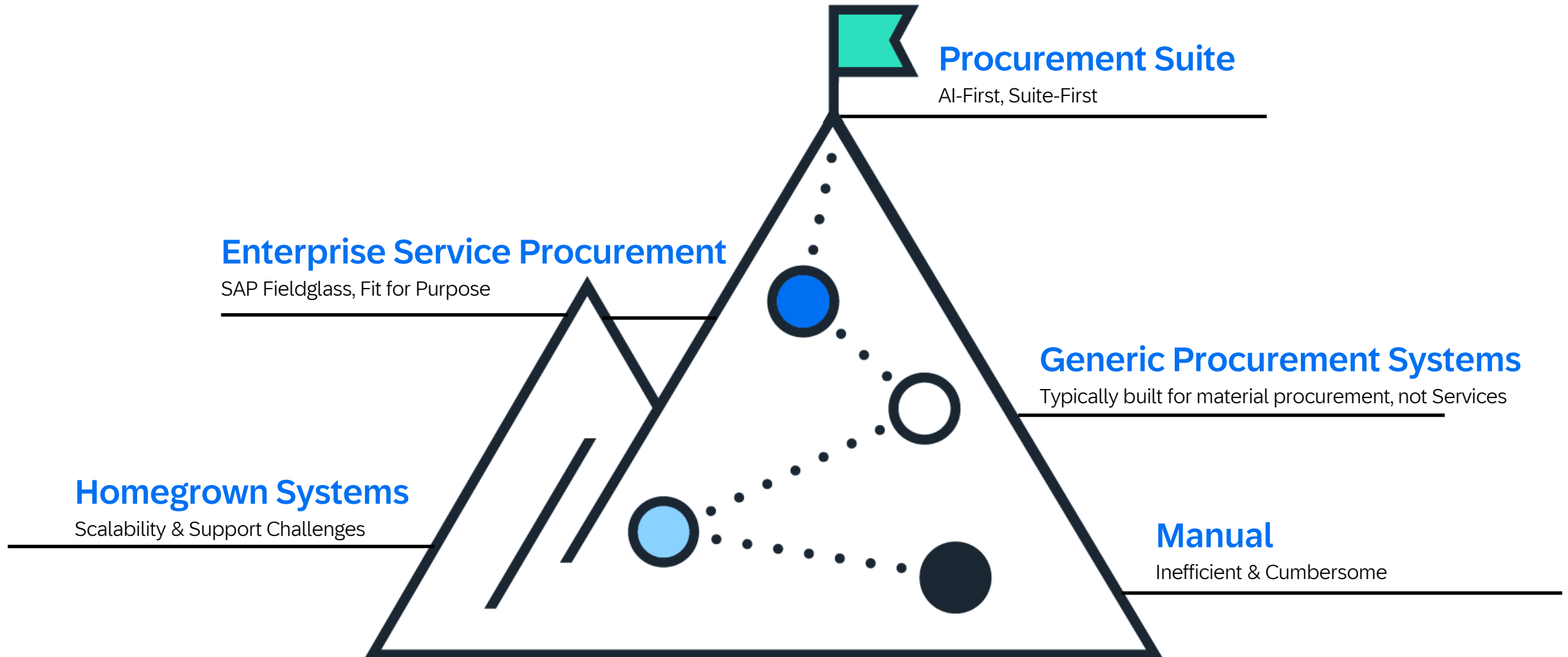
~60% manage Service Procurement in their ERP and ~25% rely on phone and emails. P2P is designed for Goods, not Services.

[Learn more >](#)

[What Is SAP Fieldglass? | SAP >](#)

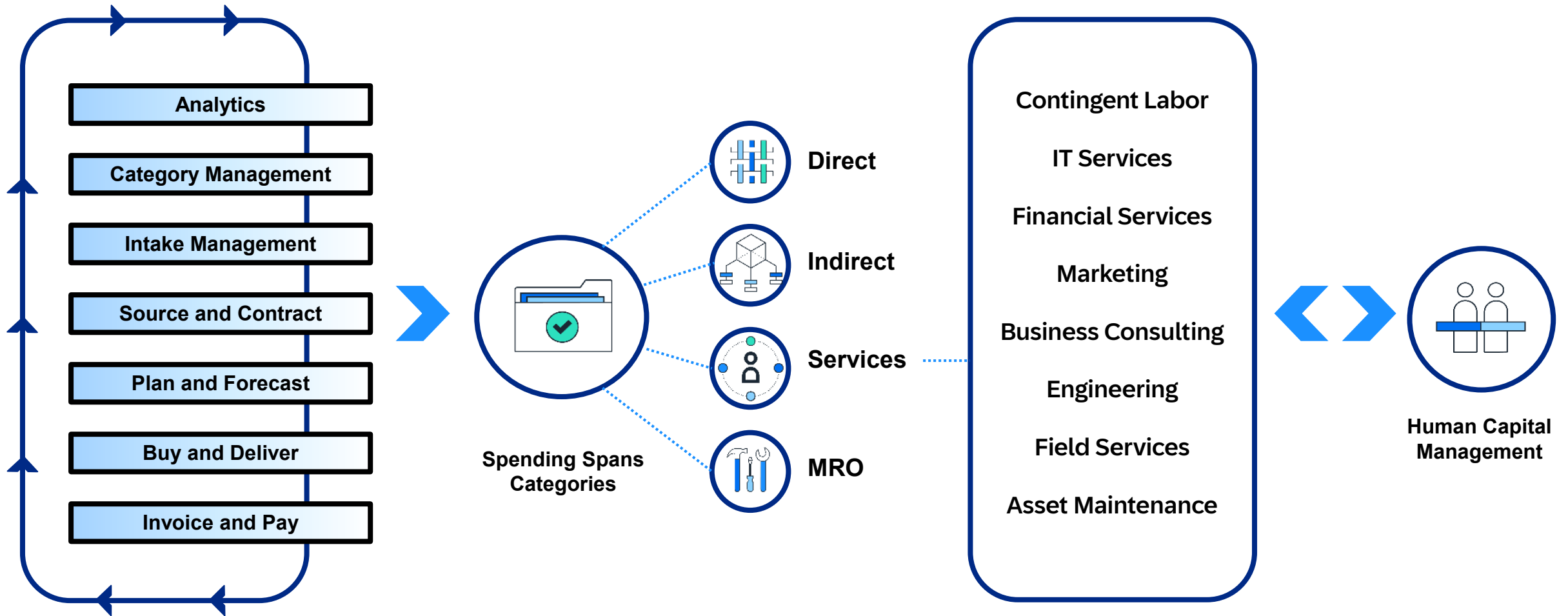


Service Procurement Maturity

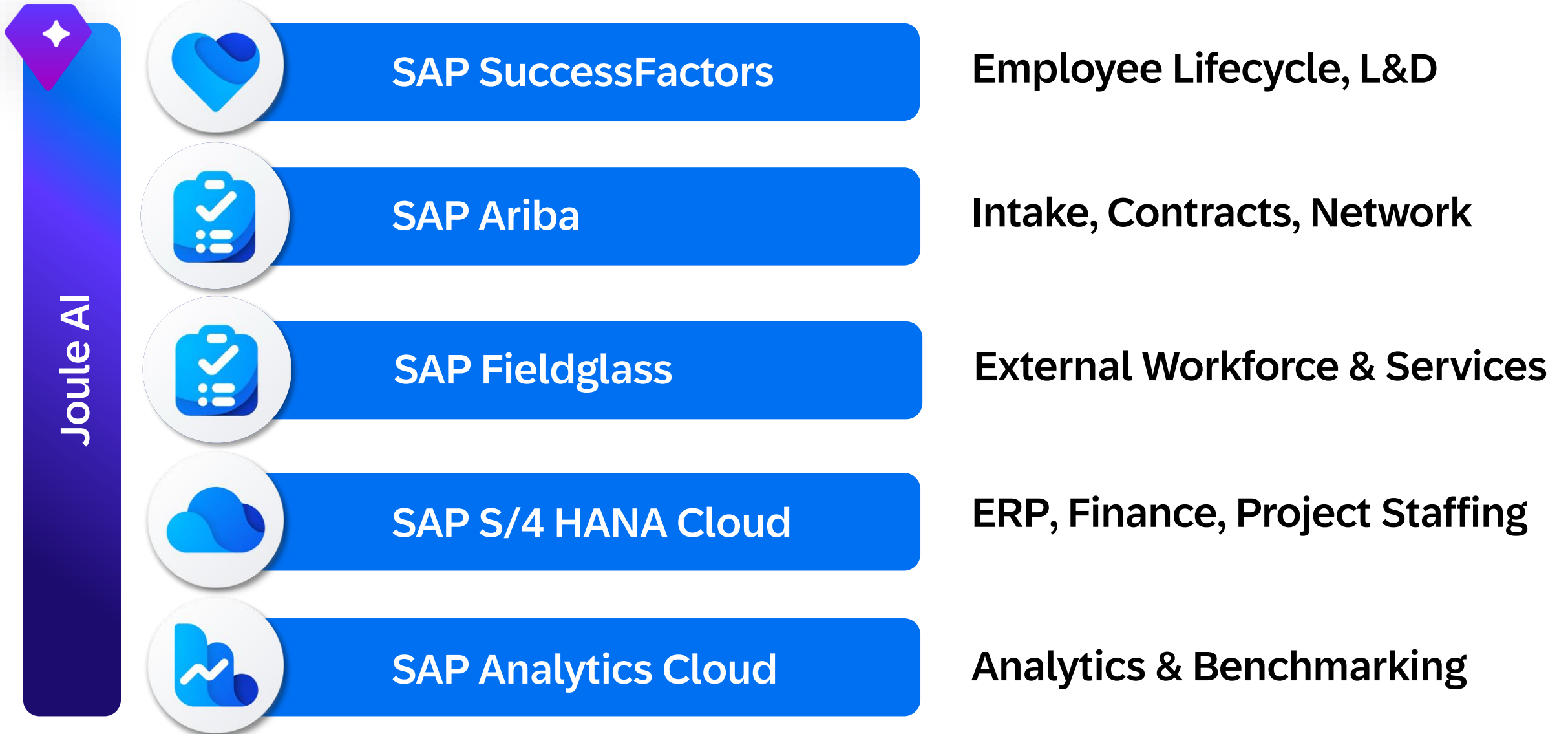


SAP services procurement

Delivering business outcomes via category-specific processes



Suite-First for Spend and Workforce Management



THE MODERN WORKFORCE IS MULTIFACETED

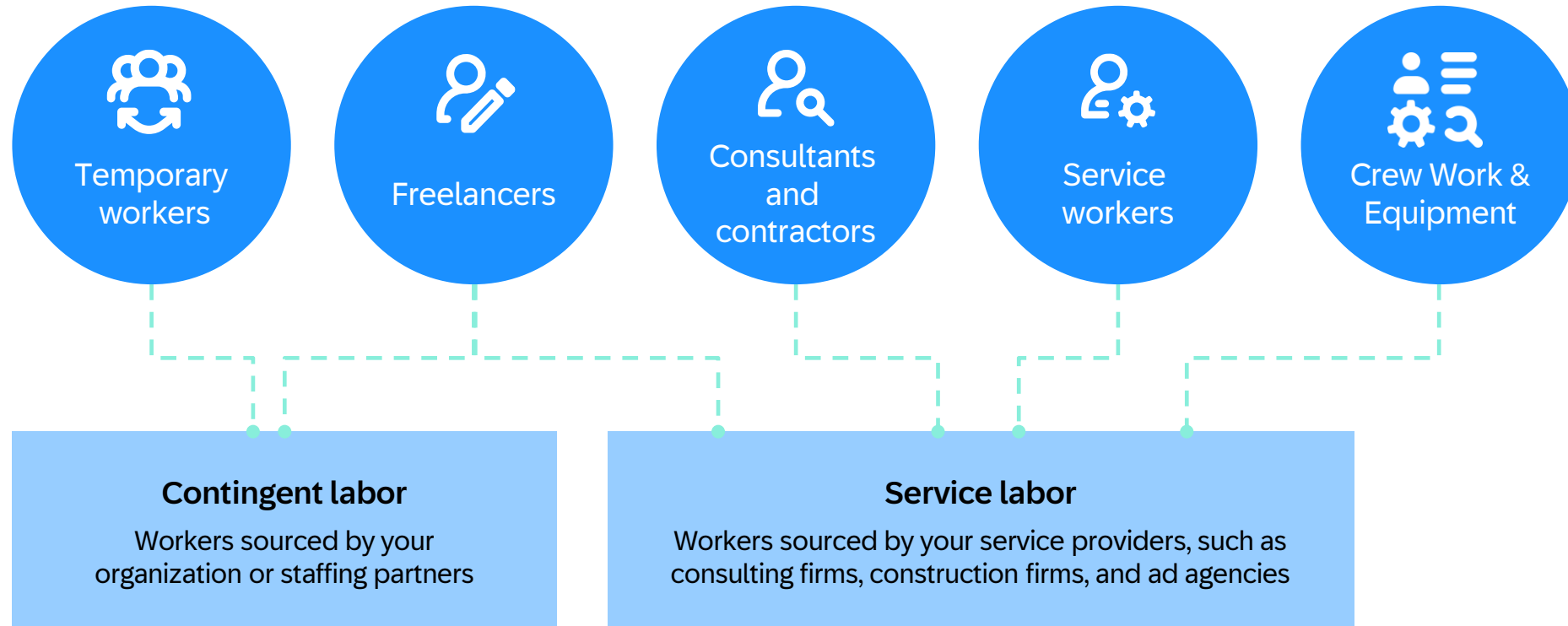
HR and procurement must work together to manage it



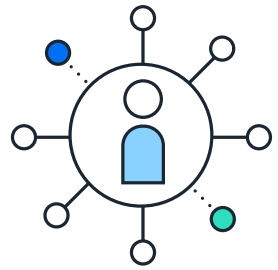
Permanent Workforce



External Workforce



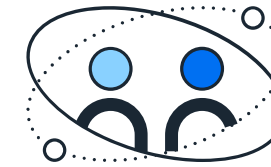
Nuances on how services are sourced, managed, and invoiced



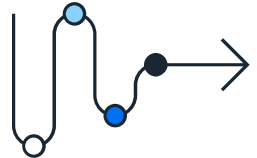
Complex
& Simple
Services



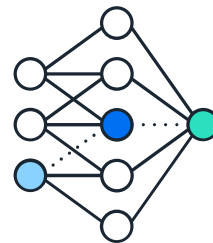
Sub-contract
services vs.
stand alone
services



Management
of External
Workforce



Milestone /
Deliverable
vs. Limit Line
POs

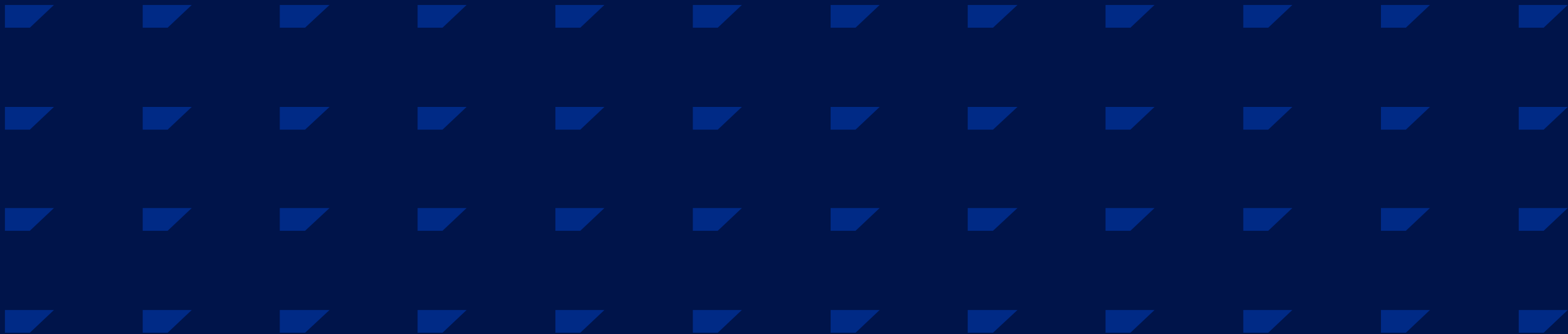


Planned vs.
Unplanned
services



Internal vs
External
Supplier
Collaboration

Solution Vignettes



What's the impact of SAP Fieldglass Services Procurement

95%+

Cycle time reduction in services invoice reconciliation and processing.

16.4%

Lower project budgets by streamlining negotiations

97%

Of invoices are **paid on time**

2.5

Days for requisition approvals, on average

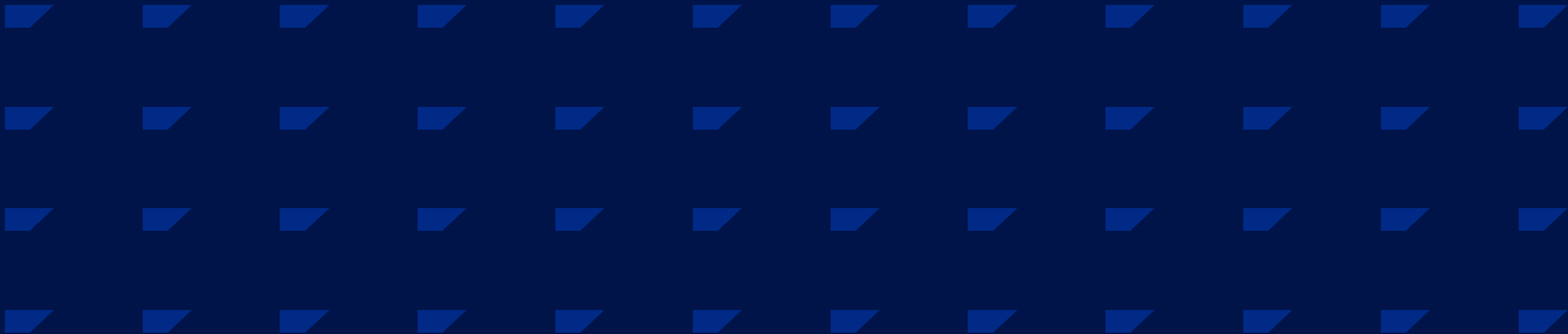
9

Days, on average, service providers **deliver candidates**

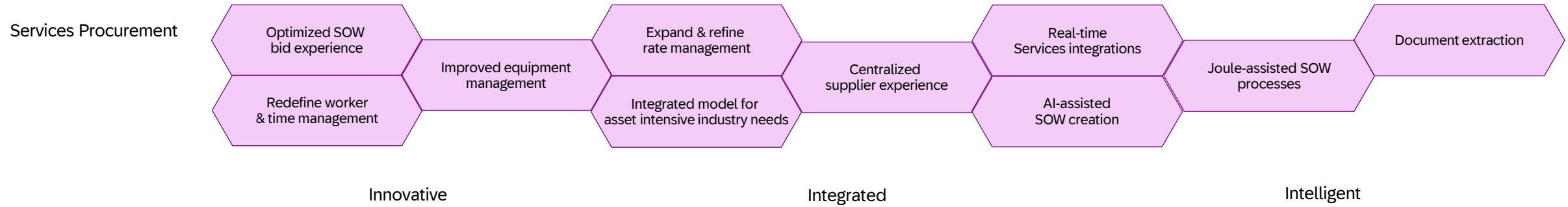
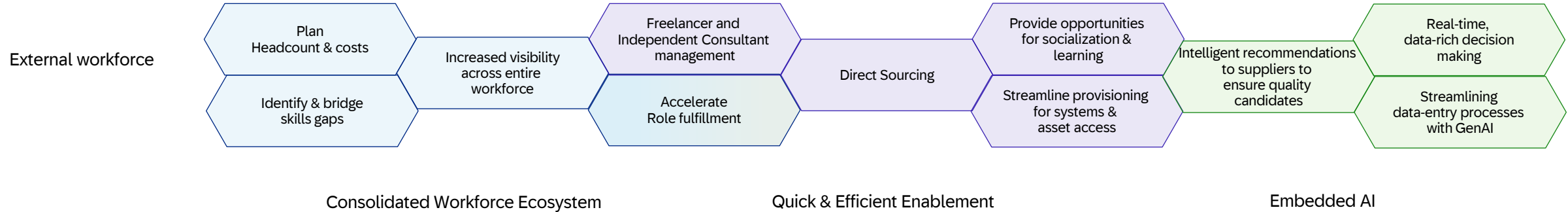
90%

Of customers leverage **automated on/off boarding** to improve security

Where we're going



Focus Areas



Intelligent Technologies	Embedded Analytics	Dashboards & Benchmarking	AI-assisted Job Posting & SOW Creation	Document AI	Joule-assisted Workflows	Streamlined Processes	Data-driven Decision Making	
	Insights with Impact							
User Experience	Intuitive Navigation	Seamless Movement through Interfaces	Document Simplification	Simplified Collaboration	Focused & Personalized Experiences	Modernized UX	Alignment Across SAP Apps & Designs	User-driven Innovation
	Elevating the Experience							

All in on AI



Leverage the power of **Generative AI** to improve your program.

▶ **Contingent Workforce**

- Scoring refactoring for job seeker comparison
- Candidate fraud detection
- Supplier distribution recommendations
- Smart timesheet submission

▶ **Document AI**

- Import of timesheets
- Import and extraction of resumes
- Import of certifications

▶ **Services Procurement**

- Document summary and change log
- Supplier distribution recommendations

▶ **Joule**

- Interview scheduling
- Searching and viewing documents
- Revising workers
- Closing workers
- Sourcing guidance

Terminal data integration with workflow for resource timesheet



Integrate customer-operated terminal systems data with configurable processing rules to derive accurate onsite time. Includes a buyer dashboard to centralize badge data, highlight exceptions, and enable corrections. In addition, the resource timesheet will display reconciled badge data for suppliers to reference when allocating time against PO and contract lines.

SAP Fieldglass Search

Resource Time Dashboard

Date: 01/05/2025 Site: All Supplier: All Timesheet Status: All Resource: Enter

All Resources(11) All (10) With Warnings (5)

Timesheet Status	Resource	Site	Supplier	Onsite Time	Shift Hours	Time Worked
Not Submitted	Avery Alex FGLSRE0001	Energy Site East	Maintenance Solutions	9.5	9	-
Not Submitted	Benson, Sarah FGLSRE0002	Energy Site East	Maintenance Solutions	9.5	9	-
Not Submitted	Chen, David FGLSRE0003	Energy Site West	Outsource Solutions	6	9	-
Not Submitted	Johnson, Michael FGLSRE0005	Energy Site West	Outsource Solutions	9.5	9	-
Not Submitted	Smith, Sarah FGLSRE0006	Energy Site East	Outsource Solutions	-	9	-
Not Submitted	Garcia, David FGLSRE0007	Energy Site East	Maintenance Solutions	-	9	-
Pending Approval	Martinez, Laura FGLSRE0008	Energy Site West	Outsource Solutions	9.5	9	9.5
Not Submitted	Lee, Kevin FGLSRE0009	Energy Site West	Outsource Solutions	11	9	-
Pending Approval	Hernandez, Maria FGLSRE0010	Energy Site West	Maintenance Solutions	0	9	9
Not Submitted	Wilson, James FGLSRE0011	Energy Site East	Outsource Solutions	9.5	9	-

Review Resource Time Events

Name	ID	Timesheet Status
Kevin Lee	FGLSRE0009	Not Submitted

Swipe Details Audit Trail

Swipe Type	Date	Swipe Time	Processed Time
IN	01/01/2025	8:45	9:00
OUT	01/01/2025	15:00	15:00
IN	01/01/2025	15:15	15:15
OUT	01/01/2025	-	18:15

+ Add Swipe

Summary Data as of 03/01/2025 20:15

Onsite Time	Shift Hours	Difference
9	9	0

Error Correction Reason *
Select an Error Correction Reason

Save Save and Next Cancel

Equipment support



Identifying and managing equipment (ie: rentals) that are utilized in services procurement. Often an area that is disjointed and not managed efficiently leading to spend leakage.

The screenshot displays the SAP S/4HANA Equipment Support interface. The main view is for a resource named 'Crane' with status 'Open', Resource ID 'AIPMRE00000378', and Supplier 'Maintenance Solutions(MSSS)'. The interface includes tabs for Overview, Details, Activity Items, Audit Trail, and Related. The 'Activity Items' tab is active, showing a table of activities with columns for Status, Type, Action, Activity Item Type, Completion Type, Actor, Due Date, Send Work Items, and Escalate On. The table contains four rows of activity items, including 'Smog check', 'General Inspection', 'Ongoing inspection', and 'Calibration check'.

Status	Type	Action	Activity Item Type	Completion Type	Actor	Due Date	Send Work Items	Escalate On
Completed	Activity Item	Smog check	Manage Resource	Complete Onboard...	Supplier Account ...	2025-12-03	2025-12-02	2025-12-04
Pending	Activity Item	General Inspection	Manage Resource	Complete Onboard...	Supplier Account ...	2025-12-03	2025-12-02	2025-12-04
Pending	Activity Item	Ongoing inspection	Manage Resource	Complete Onboard...	Supplier Account ...	2025-12-10	2025-12-09	2025-12-11
Completed	Activity Item	Calibration check	Manage Resource	Complete Onboard...	Supplier Account ...	2025-12-03	2025-12-02	2025-12-04

Thank you.

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