

# Unleash the Next Era of Enterprise Management, Bringing together Applications, Data, and AI

**Jan Bungert**

Chief Revenue Officer for Business  
Data Cloud & SAP Business AI

Location: Auckland  
Date: 7<sup>th</sup> May, 2025





- Home
- Agents
- Skills
- Models
- Data
- Integrations

# Build a Joule Agent perfect for the job

Create Agent

## Service Classification Agent

By SAP · Customer Experience

Enhance customer service with AI that routes cases as intelligently as your best service expert. This agent, available in the CX AI

Accelerate sales and serv.

connects questions to answers. This agent, available in the CX AI

Create Joule Agent

Today · 8:24 am

Joule uses AI. Verify results.

Create an Joule Agent

Happy to help! Keep in mind, Joule Agents have specific jobs to help improve a specific part of the business.

For example, the **@TeamOffsitePlanner** helps managers plan productive & inspiring team offsites at cost-effective locations.

With this example in mind, **please briefly describe your agent's purpose.**

The purpose for this agent is to help procurement managers develop their strategy to negotiate better pricing, warranty terms, delivery timelines, support services, and payment terms with our suppliers.

Message...

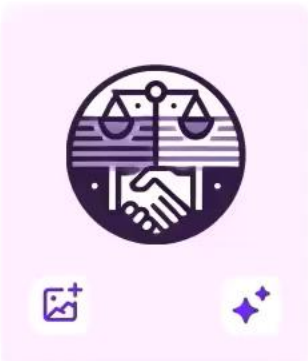




Build Test Deploy

Basic Information

Avatar



Banner Image



Name

Pricing Negotiator

Purpose

The Pricing Negotiator helps procurement managers develop their strategy to negotiate better pricing, warranty terms, delivery timelines, support services, and payment terms with our suppliers.

Business Process

Create Joule Agent

Excellent! I have what I need to help you build your **Pricing Negotiator** Joule Agent. Let me take you to the Build page...

Give me a moment to complete the basic information with the name and purpose you provided.

Done!

Joule Agents specialize in a specific part of a business process. Based on the basic information you provided, I suggest the **Pricing Negotiator** specializes in the **Negotiate Bid and Select Suppliers** sub-process within the **Source to Pay** business process.

Take a look and select a different sub-process if necessary,

Tell me more Continue

+ Message...







The Pricing Negotiator helps procurement managers develop their strategy to negotiate better pricing, warranty terms, delivery timelines, support services, and payment terms with our suppliers.

»» Business Process

Search processes

- > Idea to Market
- > Plan to Fulfill
- ▼ Source to Pay
  - ▼ Source to Contract
    - ▼ Source Products and Services
      - Prepare RFX  
RFX Agent by SAP Ariba
      - Process RFX
      - Negotiate Bid and Select Suppliers**  
Pricing Negotiator by Sarah Buerkle
    - > Manage Procurement Contracts
  - > Procure to Receipt
  - > Request to Resolution
  - > Invoice to Pay

Create Joule Agent

- Excellent! I have what I need to help you build your **Pricing Negotiator** Joule Agent. Let me take you to the Build page...
- Give me a moment to complete the basic information with the name and purpose you provided.
- Done!
- Joule Agents specialize in a specific part of a business process. Based on the basic information you provided, I suggest the **Pricing Negotiator** specializes in the **Negotiate Bid and Select Suppliers** sub-process within the **Source to Pay** business process.

Take a look and select a different sub-process if necessary, otherwise we can continue...

Tell me more | Continue

+ Message...





- > Finance
- > Governance
- > Recruit to Retire

Open SAP Knowledge Graph >

👤 AI Team

🔍 Search Joule Agents →



Copilot by Microsoft  
Microsoft 365



Supplier Contract Expert by SAP Ariba  
Source to Pay · Manage Procurement Contracts



RFX Agent by SAP Ariba  
Source to Pay · Process RFX



Payment Processor by SAP S/4HANA  
Source to Pay · Process Payments



👤 Explore Joule Agents >

☰ Create Joule Agent ▾



Here are some recommendations:



**Supplier Contract Expert** by SAP Ariba  
Source to Pay · Manage Procurement Contracts



**RFX Agent** by SAP Ariba  
Source to Pay · Process RFX



**Payment Processor** by SAP S/4 HANA  
Source to Pay · Process Payments

Skip Add Selected **Add All**



Done! I connected the **Pricing Negotiator** with those Joule Agents and added them to the AI Team.

Take a look and connect more, or let me know if you're ready to continue...

Connect more **Continue**



Message...







Payment Processor by SAP S/4HANA  
Source to Pay · Process Payments



Explore Joule Agents >



Data Products



Search Data Products



2024 Supply Chain Benchmark · Gartner

● External



Contract · SAP Ariba



Invoice · SAP Ariba



Payment History · SAP S/4HANA



Purchase Order · SAP Ariba



RFP · SAP Ariba



RFQ · SAP Ariba



Supplier · SAP Ariba



Open SAP Business Data Cloud >



Create Joule Agent ▾



Contract · SAP Ariba



Invoice · SAP Ariba



Payment History · SAP S/4HANA



Purchase Order · SAP Ariba



RFP · SAP Ariba



RFQ · SAP Ariba



Supplier · SAP Ariba

Skip

Add Selected

Add All



Done! I added those Data Products for you.  
Take a look and add more, or let me know if  
you're ready to continue...

Add more

Continue





Message...








If a supplier has overdue deliveries over 90 days, you should not recommend a negotiation strategy and instead recommend that any negotiations should be put on hold until those orders are delivered.


 Reasoning Model 

 OpenAI o1-mini  
OpenAI · Version 2024.12.06

Reasoning Effort

Low Medium High

Vision Support · Off



Max Input Tokens · 100k

0 200k

Max Completion Tokens · 50k

0 100k

 Test Model



 Explore AI Models >

User Prompt for Testing

Lookup the last RFQ issued to our supplier Best Run and create a negotiation strategy.

Compare Models

Create Joule Agent

Reasoning Models can solve complex problems by “thinking” through a plan first before executing it. Keep in mind these models are more expensive than Language Models.

Do you want to use a Reasoning model for the Pricing Negotiator?

No Yes

Please choose one of the available Reasoning Models:

 o1-mini · OpenAI

Excellent - I've set **o1-mini** as the Reasoning Model. Now its time to test the Pricing Negotiator!

Skip Test

+ Message... 





Build

Test

Deploy

8. Supporting Information

- **Benchmark Data:** Industry-standard pricing for similar laptop specifications.
- **Technical Requirements:** Detailed document of hardware specs required (e.g., processor, RAM, storage).
- **Delivery Locations:** Addresses and logistical details for the three regional offices.

Negotiation Plan Summary

- **Focus on Value:** Prioritize total value (quality, warranty, and service) over the lowest price.
- **Be Prepared to Walk Away:** If terms don't meet minimum requirements, engage an alternative supplier.
- **Align Internally:** Ensure all internal stakeholders agree on the key priorities before negotiations begin.

This strategy<sup>[B]</sup> will guide the negotiation team in achieving favorable outcomes while mitigating risks.



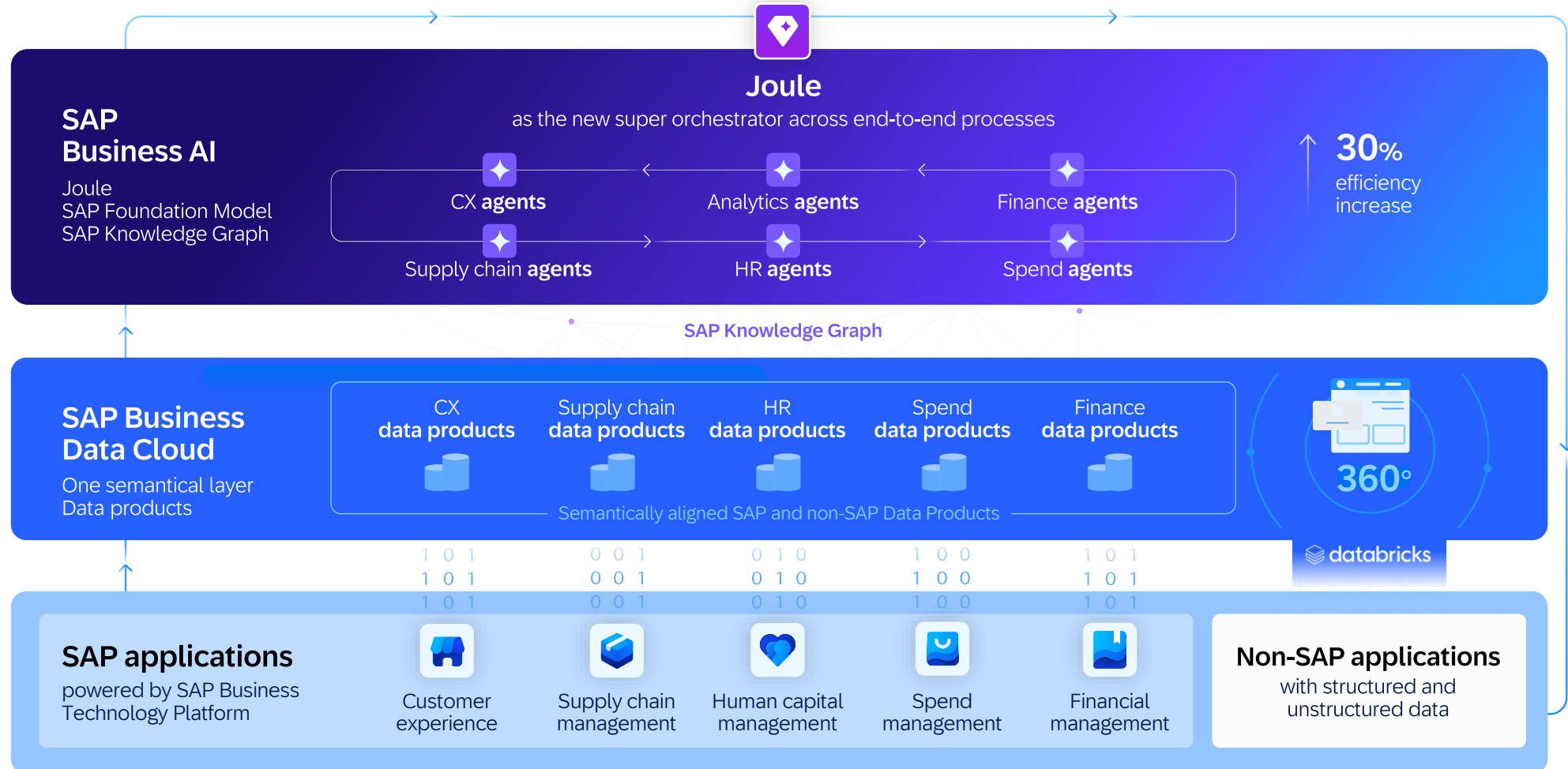
Message...





# AI first and Suite first

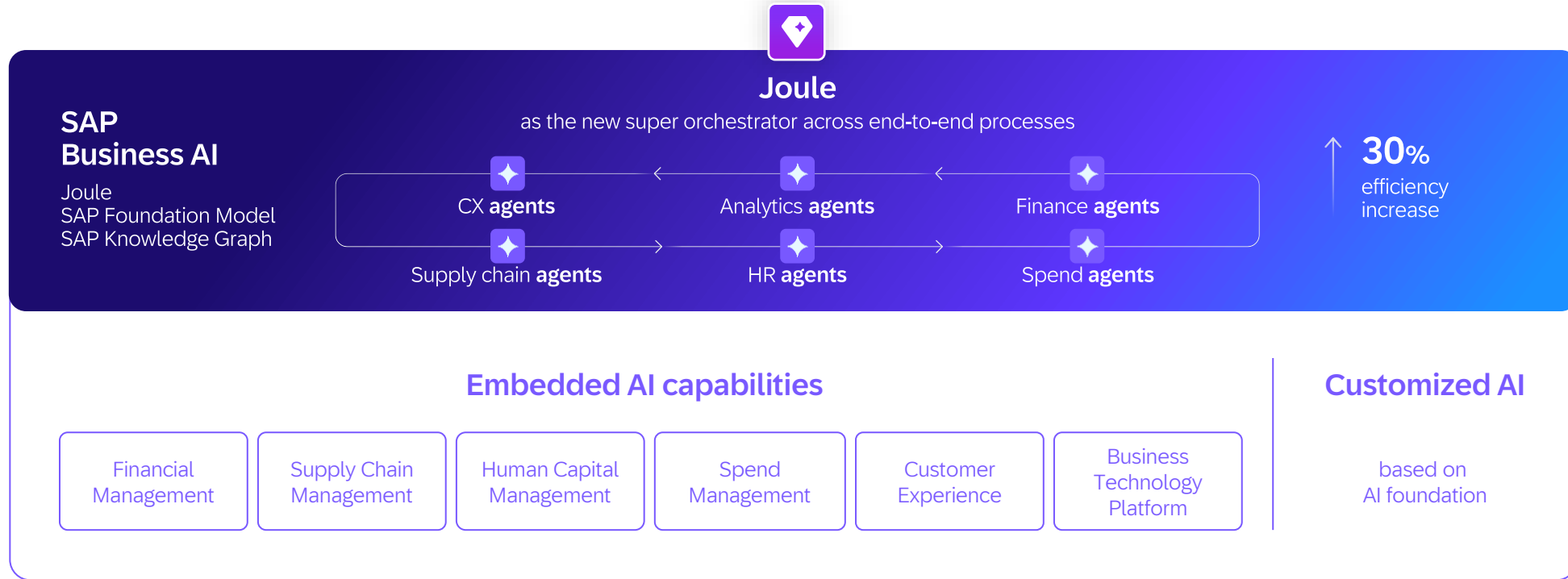
SAP delivers market making innovation with SAP Business Suite





# AI first and Suite first

SAP delivers market making innovation with SAP Business Suite



## AI ecosystem partnerships and investments







Employee  
**Geoff**

## Craft actionable and personal performance goals

SAP SuccessFactors Performance and Goals,  
AI-assisted performance goal creation



**SAP** Goals ▾ Search for actions or people 🔍 🔔 44 🗨️ 📄 📅 📌

My Goal Plan / Goal Creation Options / Create from Scratch

### Create Performance Goal ⚡ Regenerate

Goal Name: \*  
Achieve Implementation of New AI Strategy  
⚡ AI-generated content 459 characters left [Legal Scan](#)

Visibility: \*  
Public ▾

Category:  
Goals ▾

Description:  
The professional goal is to successfully implement the new AI strategy within the specified time frame. This involves understanding the organization's current AI landscape, identifying key areas for improvement, developing a detailed implementation plan, executing the plan effectively, and measuring the impact of the new strategy on business outcomes.  
⚡ AI-generated content 147 characters left [Legal Scan](#)

Metric: \*  
The goal will be measured by the successful deployment of the new AI strategy, improvement in AI-related KPIs such as efficiency, accuracy, and cost savings, as well as positive feedback from stakeholders on the effectiveness of the new approach.  
⚡ AI-generated content 754 characters left [Legal Scan](#)

Start Date: \*  
Jul 31, 2024 📅  
⚡ AI-generated content

Due Date: \*  
Dec 31, 2024 📅  
⚡ AI-generated content

Status: Save Cancel



## People Selector



Include inactive users in search results

Geoff Hill  
Production Director

## Manager

Mya Cooper  
VP Operations

## Direct Reports

Anson Gao  
Administrative SupportBen Shervin  
Engineering ManagerBenjamin Rogers  
Sr. Production TechnicianBenjamin Rogers  
Engineer IIIBilly Brown  
Assembly WorkerEllen Marie Frosse  
Assembly Worker IEllen Marie Frosse  
Engineering Intern

## Performance Goals

## Development Goals

## My Goal Plan



Jan 1, 2025 - Dec 31, 2025

Create Goal

Cascade Goal

Manage Team Goals



9 Goals

6

Not Started

2

On Track

0

Behind

0

Cancelled

1

Completed

Introduction

## Goals

Contribute to a Positive Team Environment



Due Date: Dec 31, 2025

Your progress

70%

Completed ▾

Increase customer satisfaction scores by 10% ★



Due Date: Dec 31, 2025

Your progress

35%

On Track ▾

Participate and Showcase Our Work Internally



Due Date: Dec 31, 2025

Your progress

15%

Not Started ▾

Launch of New Innovations and Participation in Trade Shows



Due Date: Dec 31, 2025

Your progress

75%

On Track ▾

Participate and Showcase Our Work Internally



Due Date: Dec 31, 2025

Your progress

15%

Not Started ▾

Reduce Quality Checks



Due Date: Dec 31, 2025

Your progress

15%

Not Started ▾

Improve Internal Processes



Due Date: Dec 31, 2025

Your progress

15%

Not Started ▾

Mejorar calidad de producción



Due Date: Dec 31, 2025

Your progress

15%

Not Started ▾

Mejorar procesos internos de comunicación



Due Date: Dec 31, 2025

Your progress

15%

Not Started ▾





Employee  
**Geoff**

## Craft actionable and personal performance goals

SAP SuccessFactors Performance and Goals,  
AI-assisted performance goal creation

**60 to 80% reduction**

in time spent on personal  
performance goals  
preparation.

### Without AI

**20 to 40 minutes**  
to prepare annual  
performance goals from  
scratch or from existing ones.

### With AI

**8 minutes**  
to prepare annual  
personal performance  
goals.

The screenshot shows the 'Create Performance Goal' interface in SAP SuccessFactors. The page has a header with the SAP logo, a 'Goals' dropdown, and a search bar. Below the header, there's a breadcrumb trail: 'My Goal Plan / Goal Creation Options / Create from Scratch'. The main title is 'Create Performance Goal' with a 'Regenerate' button. The form contains several sections: 'Goal Name' with a text input field containing 'Achieve Implementation of New AI Strategy' and a character count of 459; 'Visibility' with a dropdown menu set to 'Public'; 'Category' with a dropdown menu set to 'Goals'; 'Description' with a text area containing a detailed description of the goal and a character count of 147; 'Metric' with a text area containing a description of the goal's measurement and a character count of 754; 'Start Date' with a date picker set to 'Jul 31, 2024'; and 'Due Date' with a date picker set to 'Dec 31, 2024'. At the bottom, there's a 'Status' field and 'Save' and 'Cancel' buttons.





Accountant  
**Maya**

# Remediate errors impeding financial closing

SAP Advanced Financial Closing,  
AI-assisted error resolution



Task List

AFC\_CLOUD\_2024-2024003

Global Financial Close S4HC

Fiscal Year

Posting Period

Closing Type

User / User Group Responsible

2024

3

Month-End Closing

—

Job Processing

Processing Information

Application Log

Message Type

Message Class

Message

Messages (1)

Standard

Created On

Message Text

March 31, 2024, 8:55:15 PM

Cost Center 0MB1/2 blocked against direct postings on March 31, 2024

Generated content may not always be accurate. Consider verifying it. [Learn More](#)

Dear User,

I'm an AI model developed to assist with your SAP ERP System queries. I understand you're encountering an error with the ABAP report `FAA_DEPRECIATION_POST`. The error message class is KI and the message number is 260, indicating that Cost Center 0MB1/2 is blocked against direct postings on March 31, 2024.

To rectify this error, please follow the steps below:  
1. Log into your SAP S/4 HANA Cloud System.  
2. Navigate to the SAP Fiori Launchpad.  
3. Search for and select the "Manage Cost Center: Master Data" app.  
4. In the "Cost Center" field, enter "0MB1/2" and select the appropriate "Controlling Area".  
5. Click on the "Time-dependent" tab.  
6. Here, you will see the "Lock Indicator for Actual Postings". If it's checked, it means that the cost center is blocked for postings.  
7. To unblock it, uncheck the "Lock Indicator for Actual Postings" box.  
8. Save your changes.

Please note that only users with the necessary authorizations can perform these steps. If you're unable to perform these steps or if the error persists, I recommend opening a ticket for the component FIN-FIO-FCC.

I hope this helps! If you have any other issues or questions, feel free to ask.

Best regards, Your AI Assistant

Created by: Joule

Send Resolution via Email

Close

General Information

General Information

Administrative Information

Task List Default Description:  
Global Financial Close S4HC

Owner / Owner Group:  
AFC Admin (AFC\_ADMIN)

Email Notification Configuration:  
Basic Task List Release (Notifications are only sent to responsible and responsible)

Created By:  
AFC\_ADMIN

Last Changed By:  
AFC\_ADMIN



Standard\* ▾

2 filters active: Search Terms, Task List Status



Task Lists (1) Standard ▾



Task List Instance	Closing Type	Fiscal Year	Posting Pe...	User / User Group Responsible	My Tasks (Processing User)	
AFC_CLOUD_2024-2024003 (Global Financial Close S4HC)	Month-End Closing	2024	3		<div><div>32</div><div></div><div>27</div></div>	>





## SAP Advanced Financial Closing, AI-assisted error resolution

reduced effort to investigate  
and remediate errors.

**7%**  
of the errors require manual  
investigation and  
remediation.

**0.7%**  
of the errors require manual  
investigation and  
remediation.





nt emission factor mapping   Next Generation Shared Services Automation   Category Management market segmentation   Category Management cost structure   Categor

Transportation Management – Intelligent Goods Receipt Analysis (Pilot)   Visual Inspection (Beta)   Joule availability   Job Description Generation   Assisted Interview Que

mmendation for configurable products   Intelligent Customer Profile   Intelligent Q&A   Smart Scheduling   Record Summarization   AI Product Tagging   AI Produ

Intelligent Filtering   Just Ask Search   Premium Edition   Joule availability (Beta)   Vector Engine   Code Generation (Joule)   Content Generation Assistant (Beta)   I

Automated Outlier Correction Logic   Joule for product innovation management   Enhanced Responses to Discovery Postings   Enhance Product Information on the Netwo

er   Generation of Integrations   AI-enabled anomaly detection for API calls   Sales Order Fulfilment Issues   Communication Intelligence   Performance Indicator Rec

Additional Language Support for AI Outputs   Custom Data Source for Intelligent Q&A   Case records as data source in Intelligent Q&A   AI Tools Builder Support Nested L

Entity Extraction – Invoice Payment Service Case, Dispute Management Scenario   Case summary   SAP Returnable Packaging Management: Generative AI-powered Receipt of A

nal Assistance to Purchasing when Applying for Suppliers   SAP Returnable Packaging Management: Generative AI-powered Receipt of A

Business Accelerator Hub   Generative AI for Process Automations   Document Information Extraction (DOX) Premium Adoption   Content Generation Assistant   Just Ask S

nation with GenAI   Transportation Management – Intelligent Goods Receipt Analysis   Explanation of planning results   Supplier ESG Scorecard Creation   Catalog bund

views & Insights   Assisted Writing with Recognition Messages, for People Profile, Onboarding, Dynamic Teams, Objectives, Key Results, and Talent Intelligence Hub and with Content Tr

igital Study Assistance   Intelligent Error Handling in Position Budget and Control   Shopping Assistant: Ask the Product, Semantic Search and Intent based Search for consumers in

keys   Contact Summary   Order Insights   Customer Hub Summary   Sentiment Trend Analysis   Next Best Actions – Propose Next Interaction   AI Product Finder

erative AI for performance goals   Case Summary   AI Attribute Detection enhancements   Ariba – Scope 3 Emissions data capture   Explanation of EDIFACT-coded error m

P HANA cloud vector engine to enhance processing time   Automated Agents and record updates in Sales/Service Cloud   Intelligent Inbound Cargo Registration   New v

# 210+ generative AI use cases



# 34,000+ customers

are already benefitting from SAP Business AI



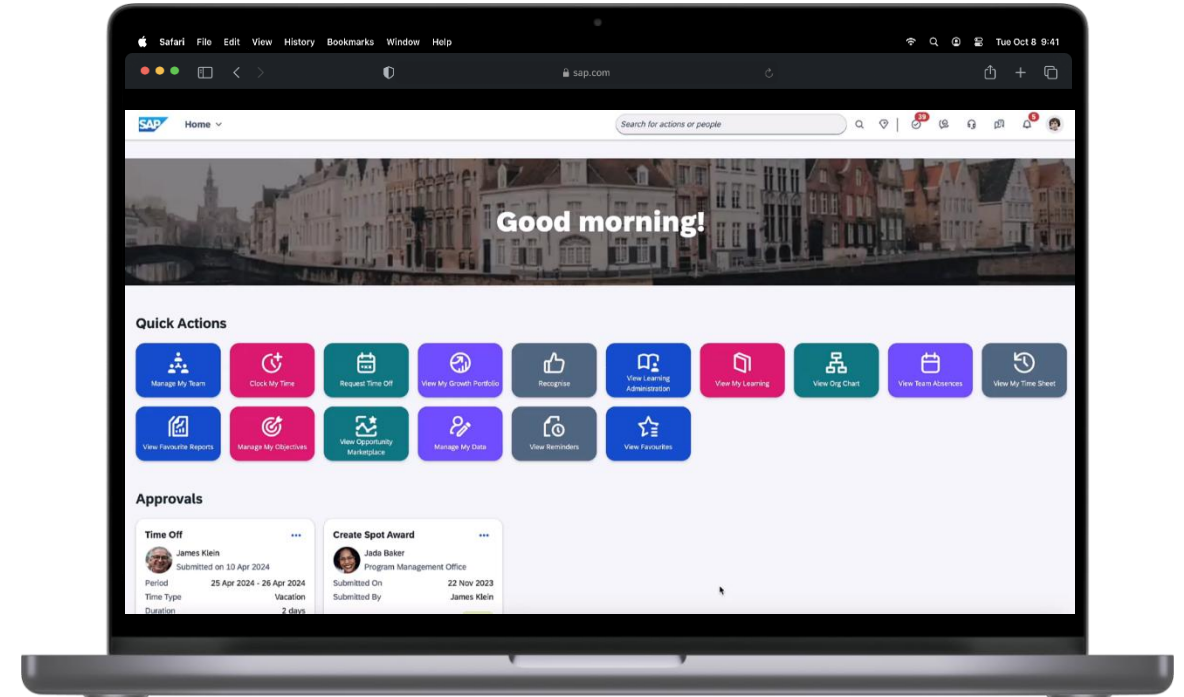




SAP and Microsoft 365 User  
**Megan**

## Joule | Microsoft 365 Copilot

“As an **SAP** and **Microsoft 365** **end-user**, I need integrated digital assistant capabilities so I may seamlessly leverage both platforms without switching back and forth.



### Benefits

#### Productivity

Reduced time spent switching between applications leads to higher productivity.

#### Efficiency

Streamlined processes result in faster decision-making and task completion, improving overall operational efficiency

#### Collaborative Intelligence

Long-term integration allows the two assistants to collaborate, reason, and provide more accurate answers, enriching the user experience.



# Good morning!

## Quick Actions

  
Manage My Team

  
Clock My Time

  
Request Time Off

  
View My Growth Portfolio

  
Recognise

  
View Learning Administration

  
View My Learning

  
View Org Chart

  
View Team Absences

  
View My Time Sheet

  
View Favourite Reports

  
Manage My Objectives

  
View Opportunity Marketplace

  
Manage My Data

  
View Reminders

  
View Favourites

## Approvals

### Time Off



James Klein

Submitted on 10 Apr 2024

Period 25 Apr 2024 - 26 Apr 2024  
Time Type Vacation  
Duration 2 days

### Create Spot Award



Jada Baker

Program Management Office

Submitted On 22 Nov 2023  
Submitted By James Klein



# Good morning!

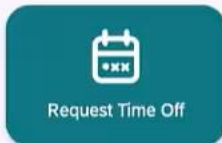
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Request Time Off



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Joule



Today 8:50 AM

Show the contacts from my '4Wheels Project' team from MS Teams



Message Joule...





# Good morning!

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[Microsoft Copilot]: Here are the contacts from your '4Wheels Project' team:

1. Fio Saldarriaga - [fio@spirecorp.co](mailto:fio@spirecorp.co)
2. Liam Samuel - [liam@spirecorp.co](mailto:liam@spirecorp.co)
3. Priya Patel - [priya@spirecorp.co](mailto:priya@spirecorp.co)
4. Benjamin Summer - [benjamin@spirecorp.co](mailto:benjamin@spirecorp.co)
5. Felix Vogt - [felix@spirecorp.co](mailto:felix@spirecorp.co)

Identify 4 days in August when the entire team is available for the offsite meeting and send an all-day calendar blocker titled "4 Wheels Offsite"



# Good morning!

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[Microsoft Copilot]: The 4-day offsite meeting titled '4 Wheels Offsite' has been scheduled from August 13, 2024, to August 16, 2024.

Message Joule...



# Good morning!

## Quick Actions

  
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[Microsoft Copilot]: The 4-day offsite meeting titled '4 Wheels Offsite' has been scheduled from August 13, 2024, to August 16, 2024.

Message Joule...



UNITED

Looking for flights from Munich...

## USD 999 (Round-trip Flight)

Airline	Date	Location	Time (Duration)	Flight Details
	08/13/2024	Munich - San Francisco	11:45 AM - 2:25 PM (11:40h)	Lufthansa (LH 7995)
	08/16/2024	San Francisco - Munich	1:30 PM - 9:45 AM+1 (11:15h)	Lufthansa (LH 7996)

Looking for flights from Singapore...

## USD 1249 (Round-trip Flight)

Airline	Date	Location	Time (Duration)	Flight Details
	08/13/2024	Singapore - San Francisco	8:45 AM - 9:15 AM (15:30h)	United Airlines (UA 28)
	08/16/2024	San Francisco - Singapore	11:30 AM - 7:10 PM+1 (16:40h)	Singapore Airlines (SQ 142)

Share the flight options with the '4Wheels Project' team in a group chat via MS Teams

[Microsoft Copilot]: The flight options have been shared with the '4Wheels Project' team in the group chat on MS Teams.

Message Joule...





Turn on 

... ≡

▼ Pinned

▼ Recent


5/26

 Understand quickly

 **How to**

 **Don't miss out**

 **Get calendar info**

 **Boost your knowledge**

 **Generate ideas**

OK, what can I help with? Try one of the examples or enter your own prompt.

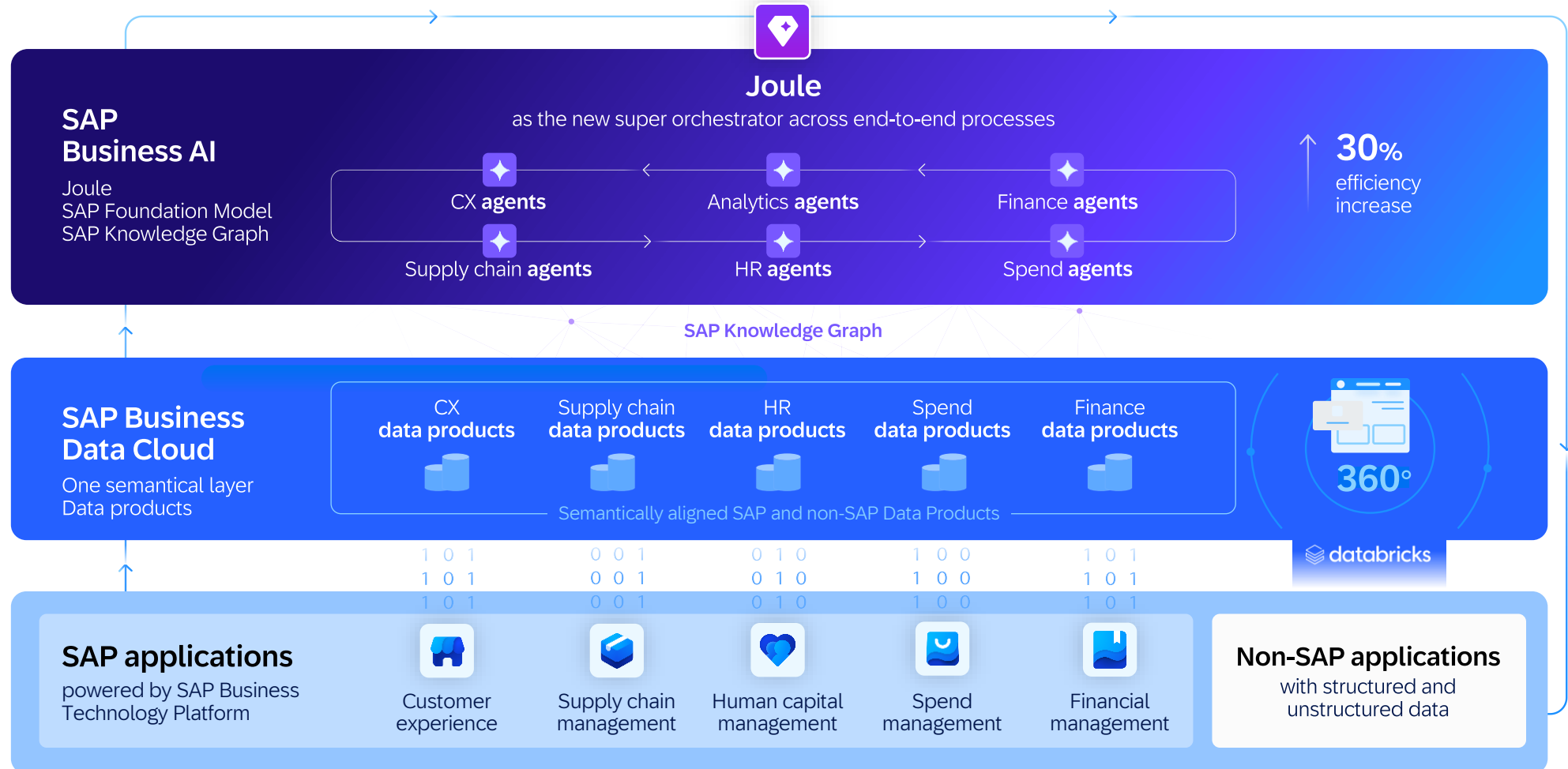
Joule, what is the budget for the 4Wheels Offsite?





# AI first and Suite first

SAP delivers market making innovation with SAP Business Suite





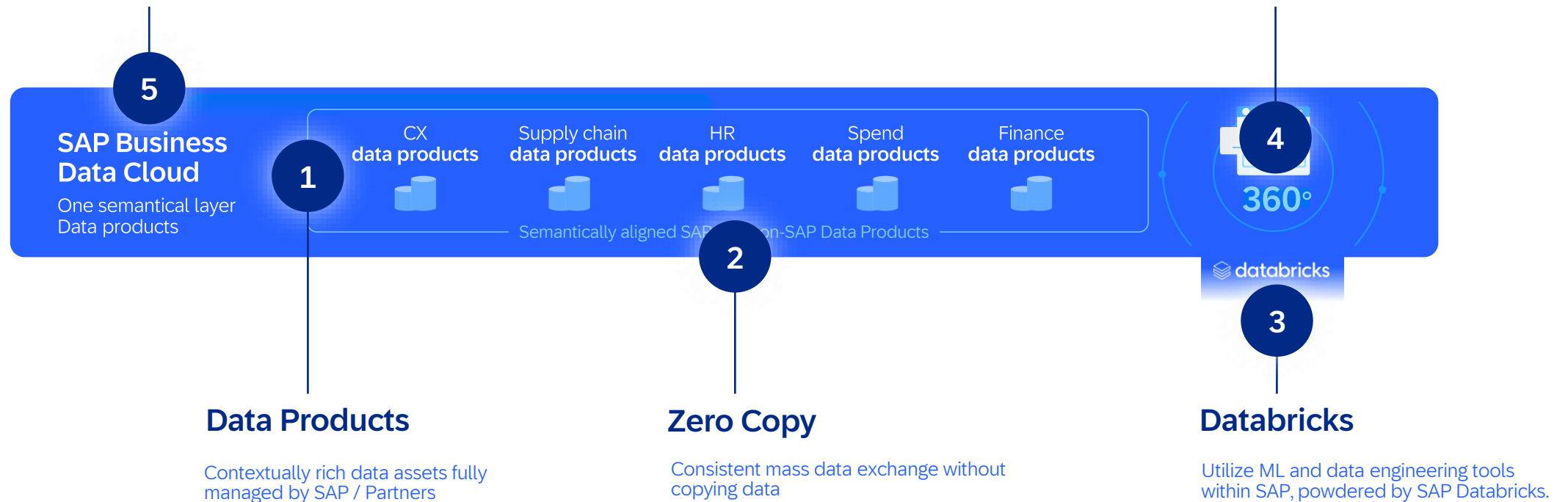
# SAP Business Data Cloud Changes the Game

## Flexible Licensing Model

Made for your cloud transformation including BW

## Insight Apps

Ready to run apps and dashboards out of the box for immediate value







# Insight Applications and Data Packages

Your enterprise data at your fingertips - a central data hub featuring managed data products and assets.



All

Assets

Data Products

Insight Applications &amp; Data Packages

More ▾

Create ▾

Edit ▾

Publish Actions ▾



## ▼ Core Enterprise Analytics (7)



SAP S/4 HANA CLOUD PRIVATE EDITION

### Working Capital

Insight Application | Finance

Version: 1.0.0

Minimum System Version: 2022



SAP S/4 HANA CLOUD PRIVATE EDITION

### Actual and Forecast Cash Flow

Insight Application | Finance

Version: 1.0.0

Minimum System Version: 2021



SAP S/4 HANA CLOUD PRIVATE EDITION

### SAP S/4 HANA Accounting & Financial Close

Data Package | Finance

Version: 1.0.0

Minimum System Version: 2021



SAP S/4 HANA CLOUD PRIVATE EDITION

### Accounts Receivable

Data Package | Finance

Version: 1.0.0

Minimum System Version: 2021



SAP S/4 HANA CLOUD PRIVATE EDITION

### Contract Based Revenue Recognition

Data Package | Finance

Version: 1.0.0

Minimum System Version: 2021



SAP S/4 HANA CLOUD PRIVATE EDITION

### SAP S/4 HANA Group Reporting

Data Package | Finance

Version: 1.0.0

Minimum System Version: 2021



SAP S/4 HANA CLOUD PRIVATE EDITION

### Procurement : Procure to Order

Insight Application | Finance

Version: 1.0.0

Minimum System Version: 2021



SAP S/4 HANA CLOUD PRIVATE EDITION

### Revenue Management

Insight Application | Finance

Version: 1.0.0

Minimum System Version: 2021





## Working Capital Dashboard - Accounts Receivables

Days Sales Outstanding (DSO)

71

+19

Last 12 Months to Key Date (vs. Last Year %)

Total Receivables

517.6

On Key Date

Overdue Receivables

306.1

On Key Date

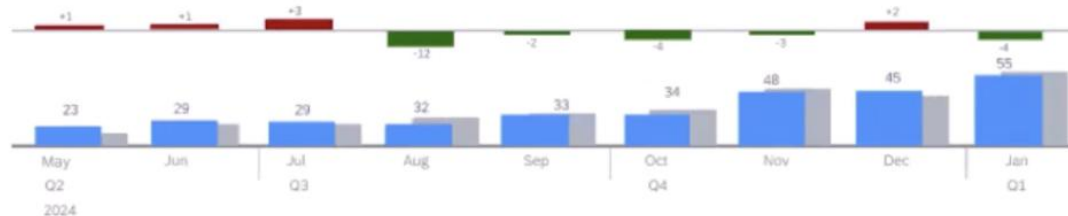
Future Receivables

211.5

On Key Date

Assets in Million EUR (Group Currency)

## DSO per Time for Actual and Previous Year

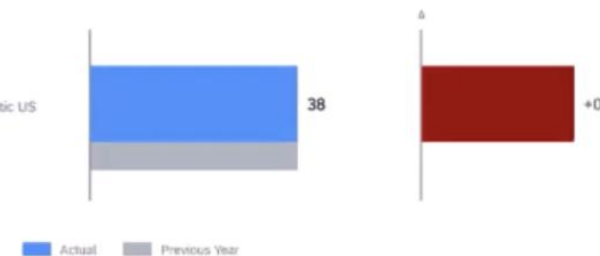


## DSO per Company Code for Actual and Previous Year

Last 12 Months to Key Date

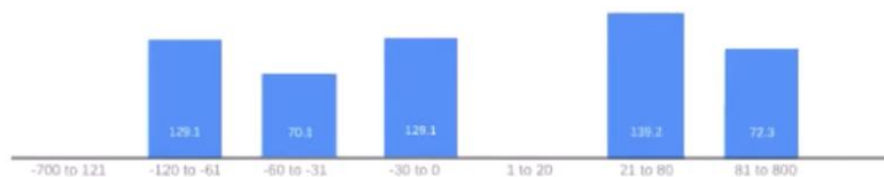
- ☒ Company Code  
☐ Country  
☐ Customer

Trans Atlantic US



## Total Receivables per Due Period

On Key Date

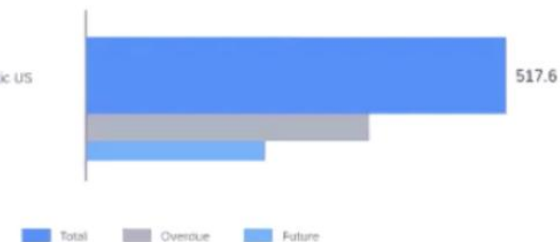


## Total Receivables Per Company Name

On Key Date

- ☒ Company Code  
☐ Country  
☐ Customer

Trans Atlantic US

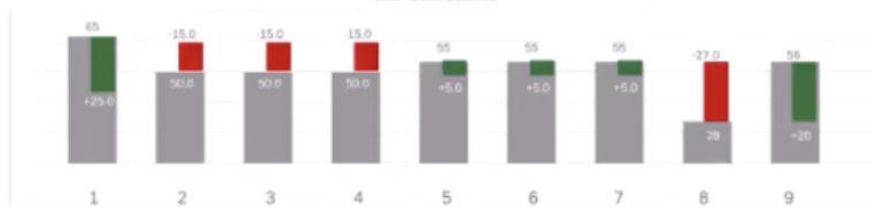


## Total Receivables by Fiscal Period



## Over due by Country

Bank Balance





General

View

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Tools

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🔍

🔗

Details

Repository

Sources

🗑️

🖥️

View Properties

🔗

- All ▼
- Search In: "All" 🔍 ⋮
- All (10)
- Databricks Payment Predictio..

⋮
- GBQ\_Customer\_Segment\_Ris

⋮
- V\_Enhanced\_Receivables

⋮
- FI-AR: FI Accounts Receivabl...

⋮
- BW\_Accounts\_Receivable\_Vi..

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- Cash Liquidity Actual Flow fo...

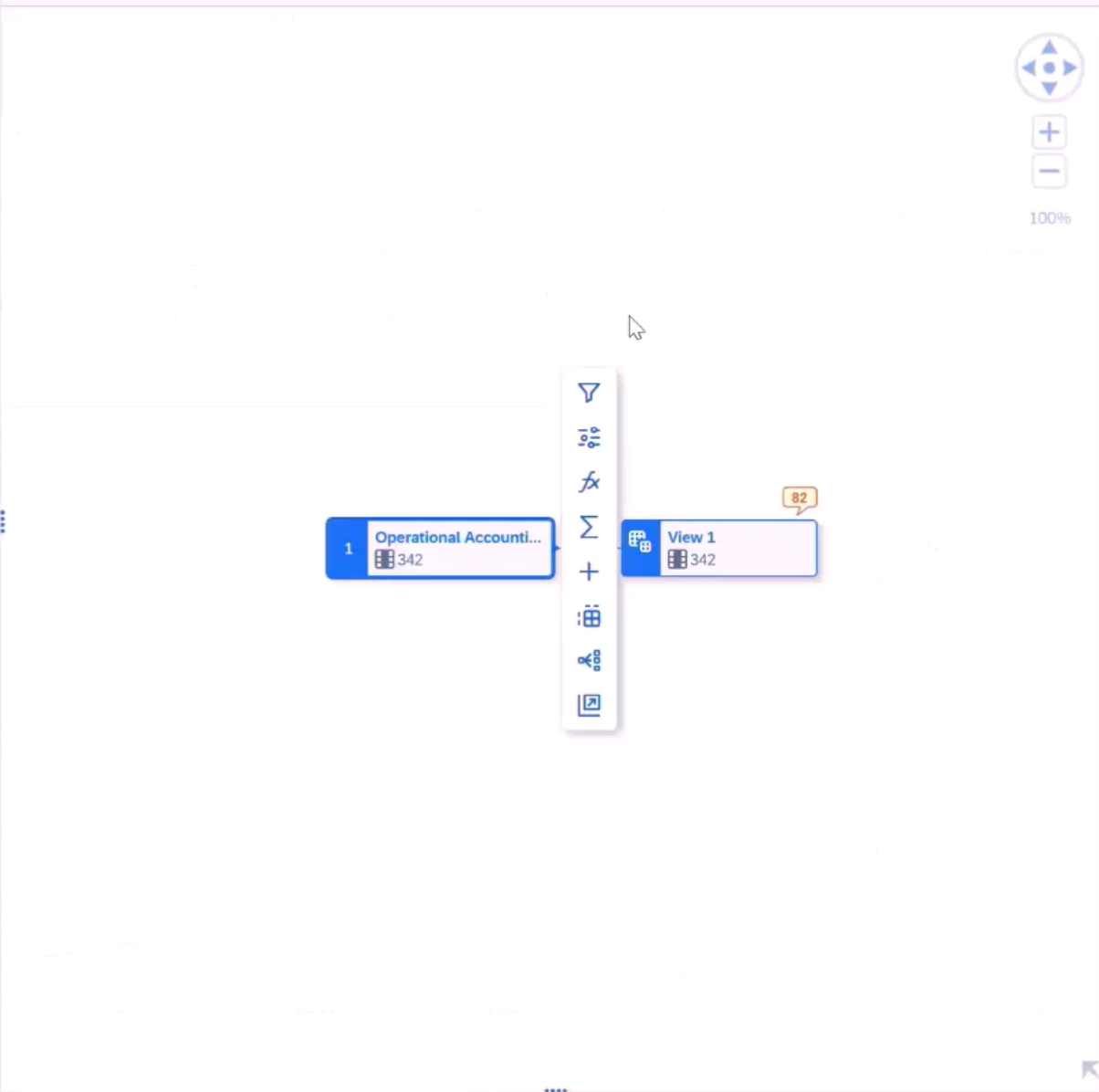
⋮
- Cash Liquidity Forecast Flow ...

⋮
- Operational Accounting Docu...

⋮
- Country/Region - Text

⋮
- Country/Region

⋮



Operational Accounting Documen...

🛡️

📄 342

General

Business Name:

Operational Accounting Document Item

Technical Name:

Remote.HE4\_400\_BDC\_HDL\_FILES.EntryViewJournalEn...

Alias:

Qualified Name:

Remote.HE4\_400\_BDC\_HDL\_FILES.EntryViewJournalEn...

Distinct Values:

OFF

Delta Capture:

ON

Status:

🕒 Deployed

Columns

Search Columns 🔍

Tt Company Code 🔑

Tt Journal Entry 🔑



## Working Capital Dashboard - Accounts Receivables

## Days Sales Outstanding (DSO)

71 +19

Last 12 Months to Key Date (vs. Last Year %)

## Total Receivables

517.6

On Key Date

## Overdue Receivables

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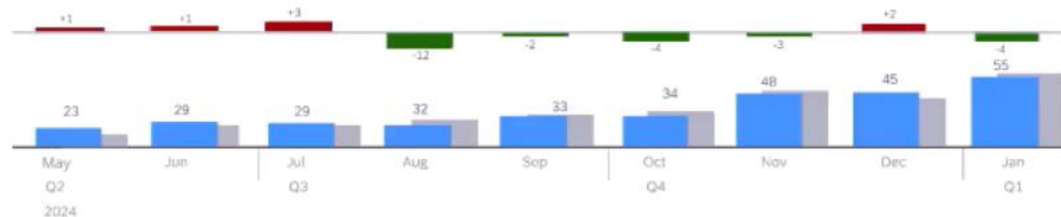
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211.5

On Key Date

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## DSO per Time for Actual and Previous Year

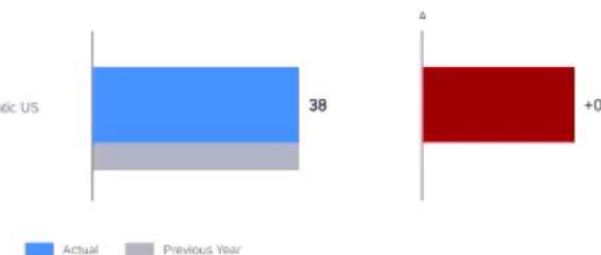


## DSO per Company Code for Actual and Previous Year

Last 12 Months to Key Date

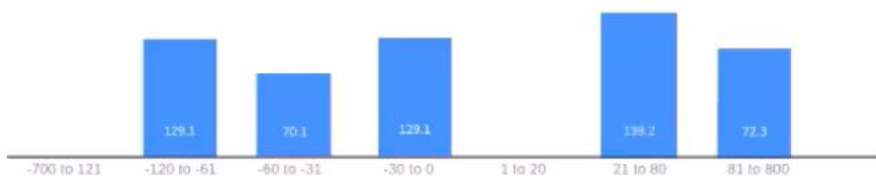
- ☒ Company Code  
☐ Country  
☐ Customer

Trans Atlantic US



## Total Receivables per Due Period

On Key Date

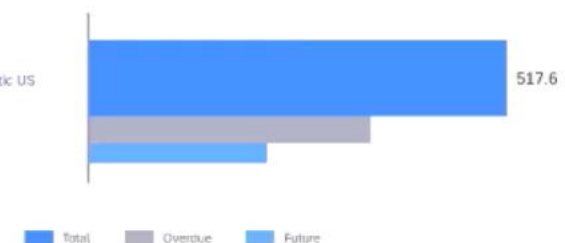


## Total Receivables Per Company Name

On Key Date

- ☒ Company Code  
☐ Country  
☐ Customer

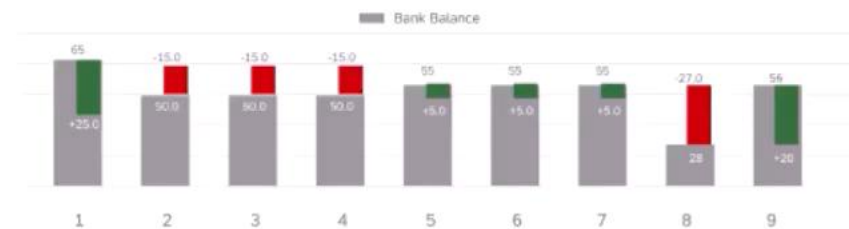
Trans Atlantic US



## Total Receivables by Fiscal Period



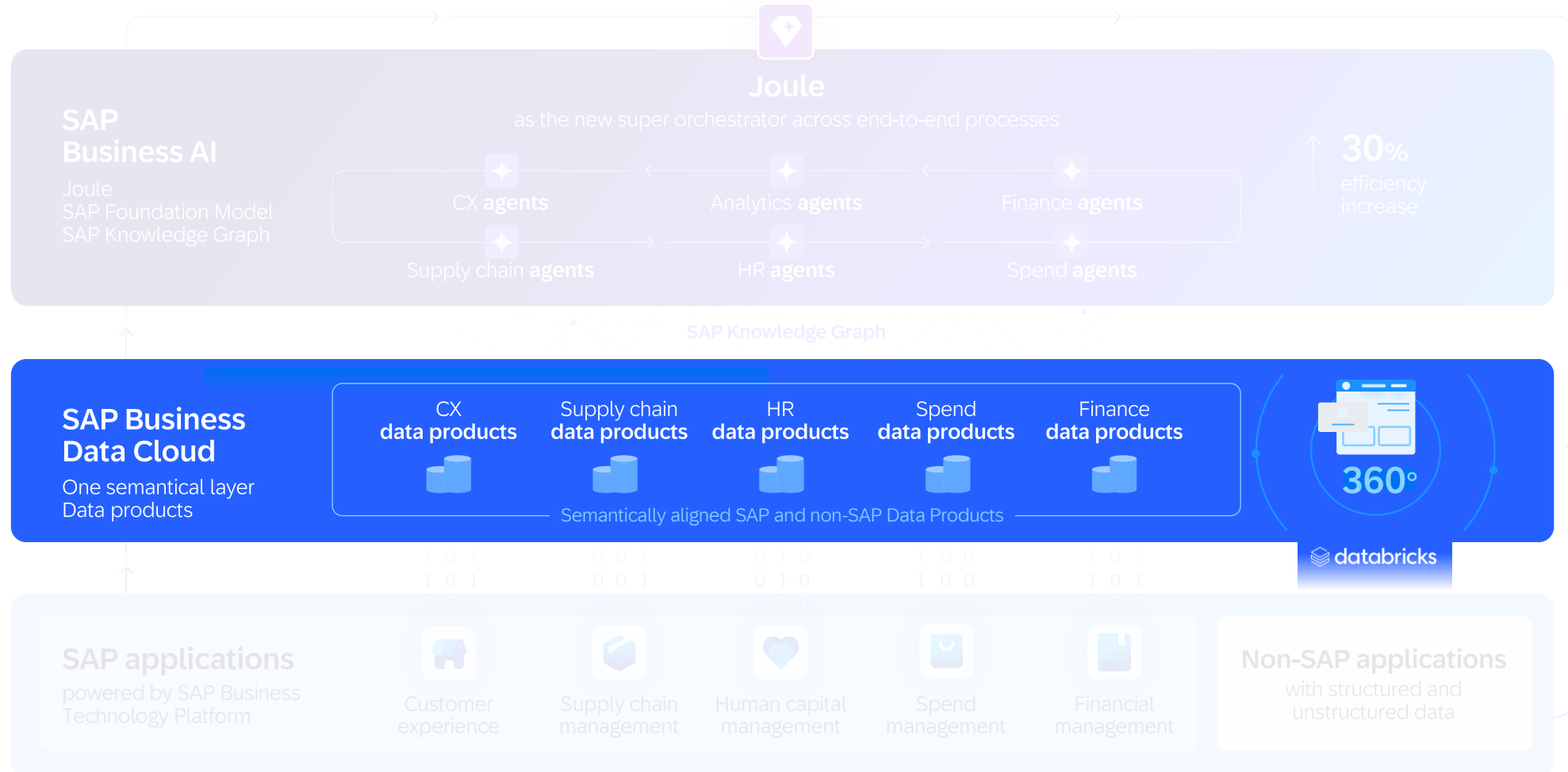
## Over due by Country





# AI first and Suite first

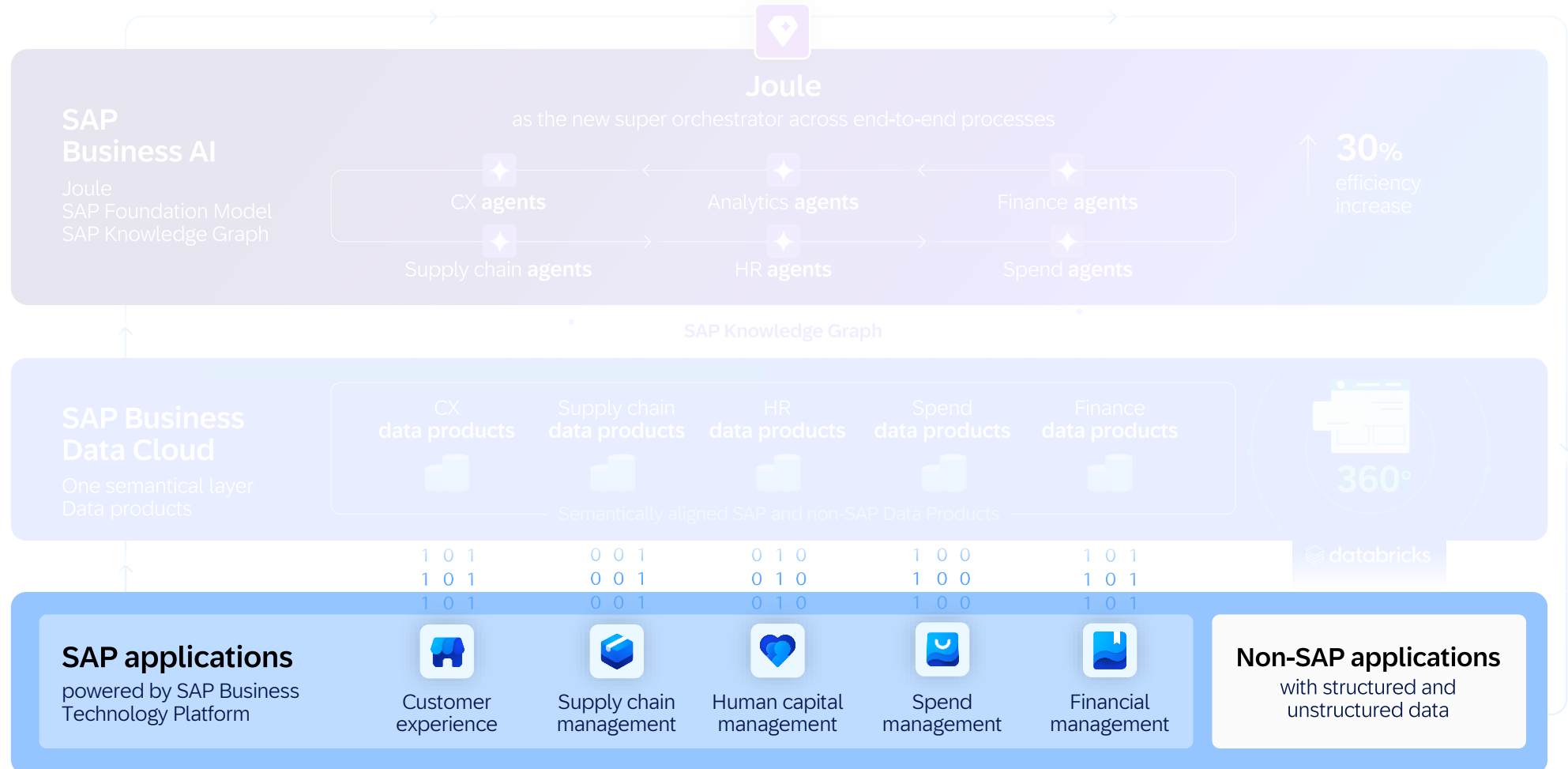
SAP delivers market making innovation with SAP Business Suite





# AI first and Suite first

SAP delivers market making innovation with SAP Business Suite





🏠 Home

📅 Calendar

📊 Reporting

Dashboards

💰 Finance & Legal

🔄 Portfolio & Products

🛠 Services & Support

⚙ Systems & Provisioning

👤 Users & Contacts

🔔 Get Assistance

🏢 Legal

📋 Status

Welcome Philipp,

✎ Edit

# Welcome Back to SAP for Me

Remember that you can always edit your interests to personalize your homepage.  
Try it out, and as always we welcome your feedback.

Edit My Interests

Close

Search Support Knowledge

How can we help you?

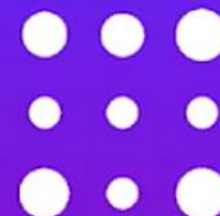


## Enter the SAP ONE Support Launchpad

SAP employees can access the launchpad legacy site and its applications.

### Get Started

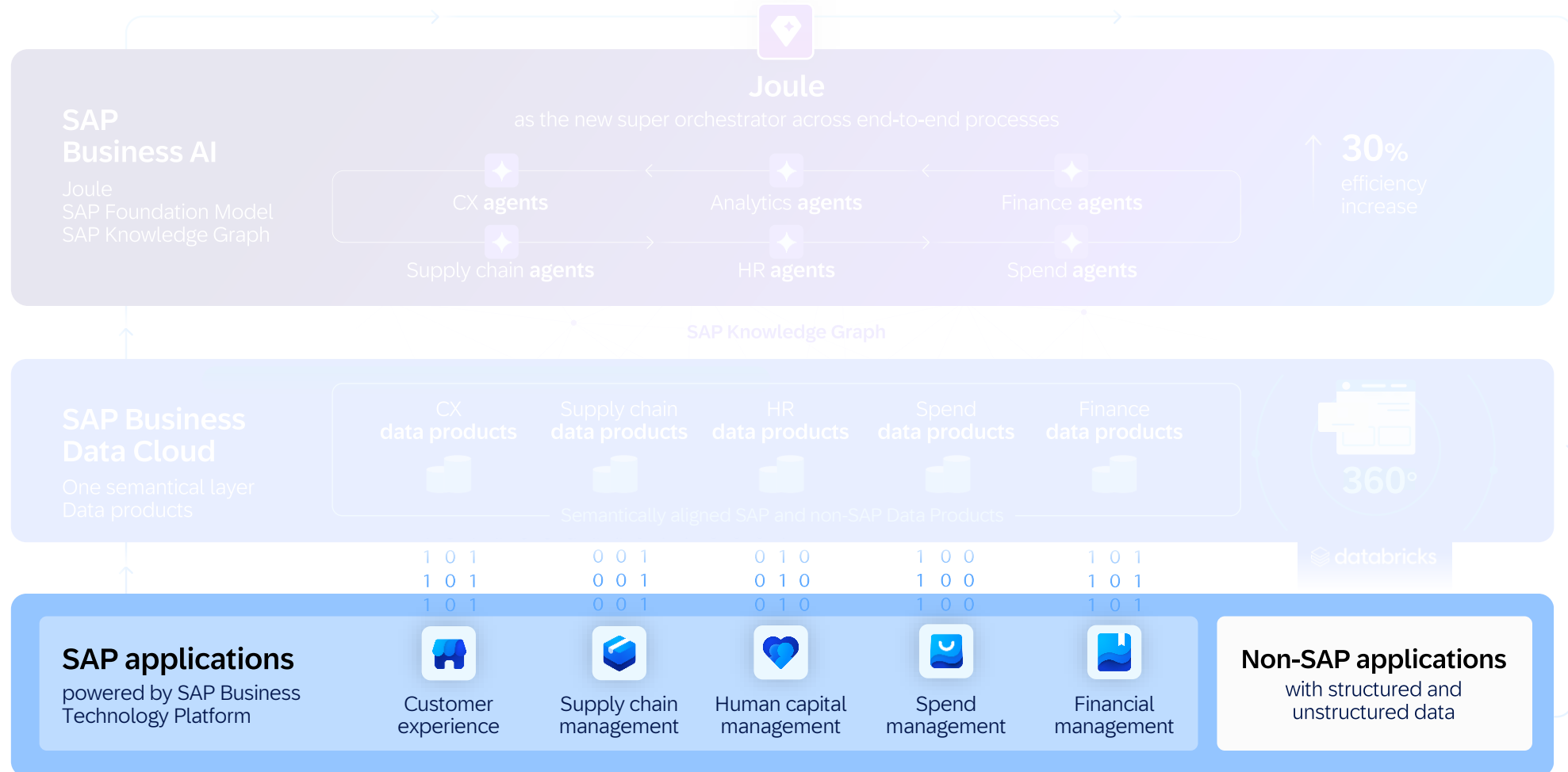
- 📅 What is SAP for Me?
- ⚙ Manage SAP for Me access
- 🔒 SAP for Me authorizations
- 🗣 Get started with SAP Support
- 📱 Get the App





# AI first and Suite first

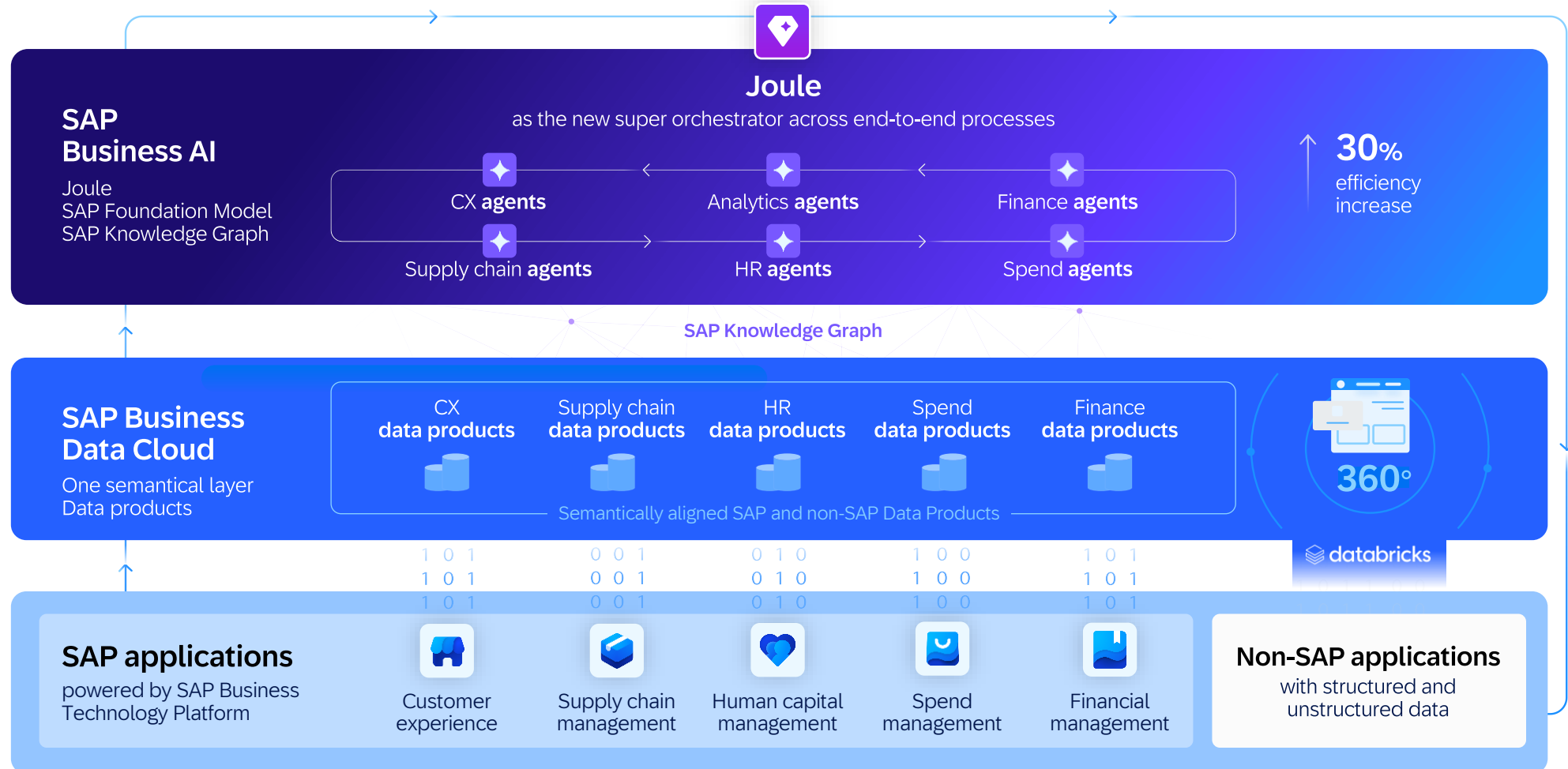
SAP delivers market making innovation with SAP Business Suite





# AI first and Suite first

SAP delivers market making innovation with SAP Business Suite





# Fast-Track your Data & Insight Journey with the BDC & AI Discovery Workshop

## What's in it for you?

Learn how to leverage **SAP Business Data Cloud** together with **SAP Business AI** to achieve a sustainable success through a clear, actionable roadmap.

## Goals

- **Strategic Alignment:** Discover how SAP's BDC & AI approach aligns with your business goals.
- **Targeted Use Cases:** Explore, Review and evaluate BDC use cases together with AI focusing on Insight Apps, Data Products, Joule and embedded solutions
- **Collaborative Planning:** Define a detailed BDC & AI adoption & activation roadmap with potential partner collaborations.





# Thank you!

Let's stay in touch.



**Jan Bungert**

Chief Revenue Officer for BDC & AI

[jan.bungert@sap.com](mailto:jan.bungert@sap.com)

[linkedin.com/in/janbungert](https://www.linkedin.com/in/janbungert)

Find out more and  
work out your value



AI Feature  
Catalog



Value  
Estimator

**SAP** Bring out your best.