In memory based platform for growing companies, SAP Business One, the integrated small business ERP

Csaba BALAZS,
SAP Global
SAP’s best selling ERP solution by number of customers

- Used by **59,000+** customers and more than **950,000+** users
- Available as **43** country localizations and in **27** languages
- Implemented by more than **700** Value Added Resellers worldwide
- Installed and used in **170** countries
- **~300** Software Solution Partners with **500+** solutions
- **360+** large enterprises are running it in **2,400+** subsidiaries
Meet **SAP Business One**

The most complete operating system for your growing business, trusted by over 59,000 businesses

**Grow** your business potential with sophisticated world-class core functions

**Succeed** with a best-practice connected system and promote user collaboration

**Innovate** your business without complexity and cost in real-time
The SAP Business One Solution Stack

- Deployment flexibility
- Runs on in-memory technology
- Covers all standard business processes
- Extensibility
- Robust Integration and Collaboration
- Interface for SAP HANA Apps
- Expands the solution scopes
- Low cost of ownership and support

**Industry solutions & Extensions**
- 400+ Solutions

**Business Networks**
- SAP JAM
- Concur
- Hybris
- Ariba

**Omni-Channel Commerce**
- SAP Customer CheckOut

**Efficient Business Processes**
- SAP ERP / S/4 HANA
- SAP Business One
- 3rd Party

**SAP Business One Core**

- MICROSOFT SQL
- SAP HANA DB

**LIFECYCLE MANAGEMENT**

- SDK
- Integration framework
- Service Layer

**Mobility**

- Analytics & Reporting

**ON PREMISE**

- CLOUD

**SAP Business One Solution Stack**
Enterprise Search powered by SAP HANA

Feature
- Search Templates
- Filter on dates
- Sort results

Benefit
- Access the most relevant SAP Business One data with freestyle search
- Locate business information just as you would do a search on the internet
- Enjoy a seamless user experience
Dashboards embedded and on the personal cockpit

Feature
- Embed analytical content in transaction screens
- Enable front line employees to see data needed to make business decisions – at the moment it’s needed

Benefit
- Reflect transactional activity as it happens with real-time analysis
- Predict future behavior with forecasting capabilities
Interactive Analysis Report Designer (based on Microsoft Excel)

**Feature**
- Reporting and analytical tool based on MS Excel (plugin).
- Utilizes SAP Business One Semantic Layer (SAP HANA views) as data sources.

**Benefit**
- Leverage the power of Excel with its plugin for easy reporting, manipulation of data and layout design.
- Enables flexible and better decision-making.
- Customers and end users can design Excel-based reports themselves.
Feature
- Use legend color to display more data series in one graph.
- More date types, e.g. year-month, year-quarter
- Time slider function for a clearer view of trends.
- Measure settings supports more calculation types: Cumulative Sum, Minimum, Maximum, and Count.

Benefit
- More options and flexibility to analyze data and build more powerful dashboards.
Feature

- Statistical forecast with built-in models, incorporating trends and seasonal factors.
  - TESM (Triple Exponential Smoothing)
  - LRDTSA (Linear Regression with Damped Trend and Seasonal Adjust)
- SAP Business One automatically selects the best algorithm.
- Hindcast to dynamically adjust outlier and what-if scenarios.
- Forecast results can be used in MRP wizard.

Benefit

- Easily forecast and leverage what-if-analysis to improve decision-making.
SAP Business One Mobile Apps

Key Benefits

• Instant access for employees who need to view and update data from anywhere
• Integrated analytics enable decisions to be made in real time
• Comprehensive sales and service functions
• Increase productivity of employees on the road

Detailed introduction and free trial:

SAP Business One sales app
SAP Business One mobile app for iOS
SAP Business One mobile app for Android
We asked SAP Business One customers to describe in a few words what the application means to them and their business. Here's what they say...
Thank You.

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Information for Customers, Prospects, and Partners on SAP Business One

- **Public SAP.com Web site**
- **SAP Business One Academy**
- **Free Cloud trial**
- **SAP PartnerEdge Portal** (partner only)
- **Global YouTube Channel**
- **Product Road Map** (customer and partner only)