

SAP Road Map for SAP Business One

Road Map Revision: 2016.10.20

Customer



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Introduction to product road maps

Purpose

Product road maps are designed to support the product adoption planning activities of SAP customers. A product road map helps a customer match short term and long term goals with technology plans.

A product road map describes how the feature / function capabilities in an SAP product or technology are planned to progress over time, in general:

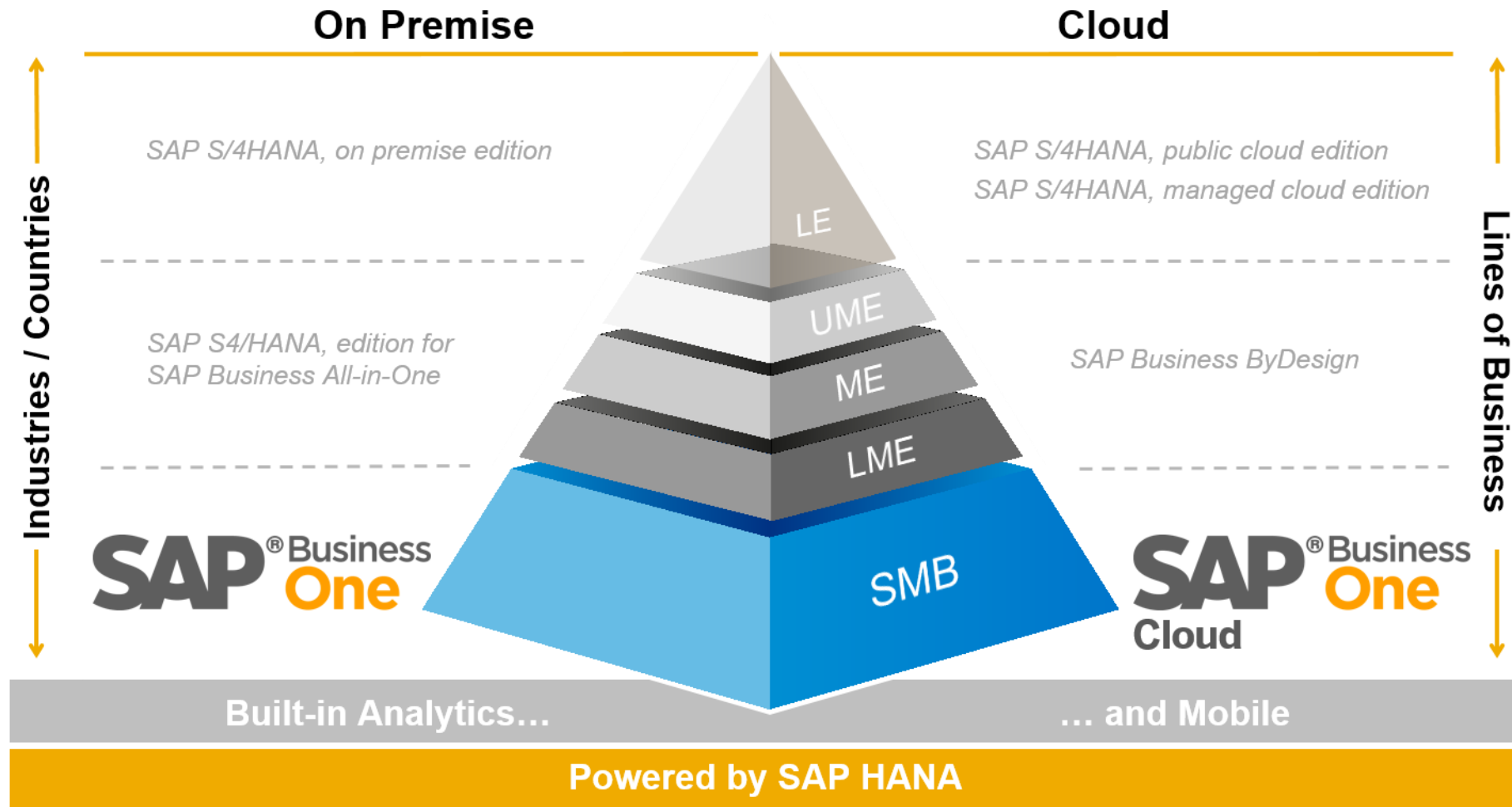
- Today = changes in the current release version
- Planned Innovations = changes planned in one or more upcoming development releases
- Future Direction = proposed themes for a product or technology beyond the planned releases



Product Overview

The SAP Business One positioning

SAP's ERP Solution for small and midsize businesses



Growth made simple with SAP Business One

Designed for small and midsize businesses, SAP Business One is:

Complete

All common business functions (accounting, customer relationship management, operations, sales, marketing, service, warehousing, and more) come in one package – easy to set up and use. Complete visibility and better control help running end-to-end business processes professionally.

Innovative

Delivers operational reporting through advanced analysis to self-service business intelligence, supports intelligent decision making everywhere via browser-based access and real-time mobile analytics, all combined with latest technologies such as in-memory computing.

Extensible

Our platform supports growth and change. 43 localizations and 27 languages are built-in, and more than 400 industry-specific and horizontal solutions are available from SAP partners. The integration framework provides predefined scenarios and supports customized integration. For extensions, various options and technologies can be used, such as the new REST API with the SAP Business One service layer based on OData.

Flexible

Manifold implementation options for on premise or cloud, or via cloud deployment service offerings from SAP and partners. All options require low investments and have low running costs.

The SAP Business One solution stack





Product Road Map

- Today
- Planned
- Future

Overview of road map for SAP Business One

Today

Lifecycle management	On Premise/ Cloud
Integration	Mobile Apps
Localizations	Partner solutions
CORE	SAP HANA

SAP® Business One

Planned Innovations



Future Direction

- ▶ Intelligent Real-Time ERP
- ▶ Global and Highly Scalable
- ▶ Digital Platform
- ▶ Fast Adoption to New Business Models
- ▶ Easy Partner Co-innovation
- ▶ Simple Consumption On-Premise, Cloud, and Mobile

This is the current state of planning and may be changed by SAP at any time.

Recent key innovations for SAP Business One 1/2

Release

Key innovations

SAP Business One 9.1 and 9.2

- Significant improvements in business logic, user experience, performance, and TCO
- New localizations for Greece and Argentina, renovated localizations for Brazil and Russia
- Localization and legal compliance enhancements, such as Single Euro Payments Area (SEPA), E-Balance, ELSTER, deferred tax, electronic invoicing, International Financial Reporting Standards (IFRS)
- Browser-based access for SAP Business One
- UI-API enhancements (grid, item filter, modal form)
- Electronic Documents Framework
- UDO, UDF, UDT enhancements
- Service Layer increased object/service exposure

SAP Business One 9.2, version for SAP HANA and SAP Business One analytics 1.2, powered by SAP HANA (selected functions)

- Semantic layer to cover all major modules
- Stronger analytics and reporting platform for all of business intelligence clients:
- Smart trend analysis in Pervasive Analytics for Dashboards
- New Microsoft Excel-based report design to combine power of SAP HANA with Microsoft Excel
- Prediction scenario, intelligent forecasting for demand planning, using SAP HANA's predictive analytics library
- Additional widgets for new cockpit

Recent key innovations for SAP Business One 2/2

Release

Key innovations

SAP Business One Cloud 1.1

- SAP Business One in partner-managed clouds
- Support for service layer and enhanced landscape monitoring
- Integration framework to support cloud operation
- Supporting browser-based access

Integration framework
for SAP Business One

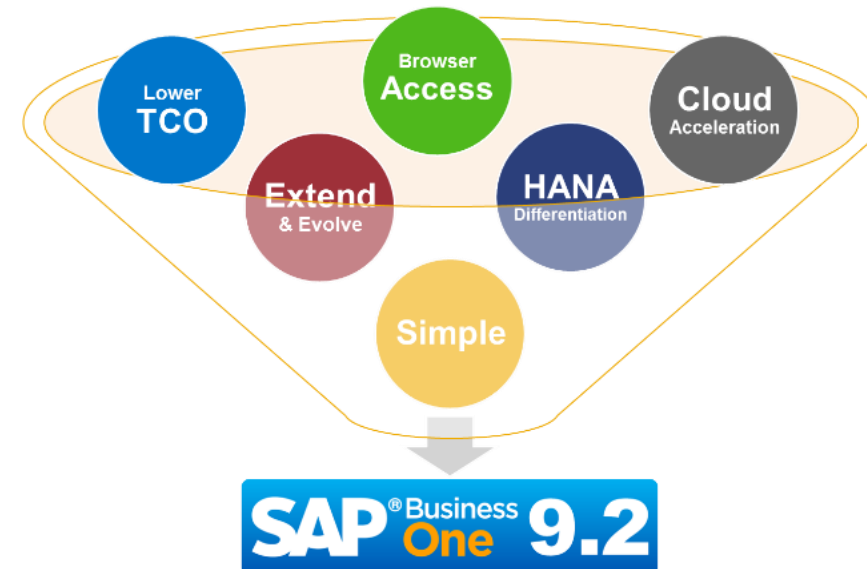
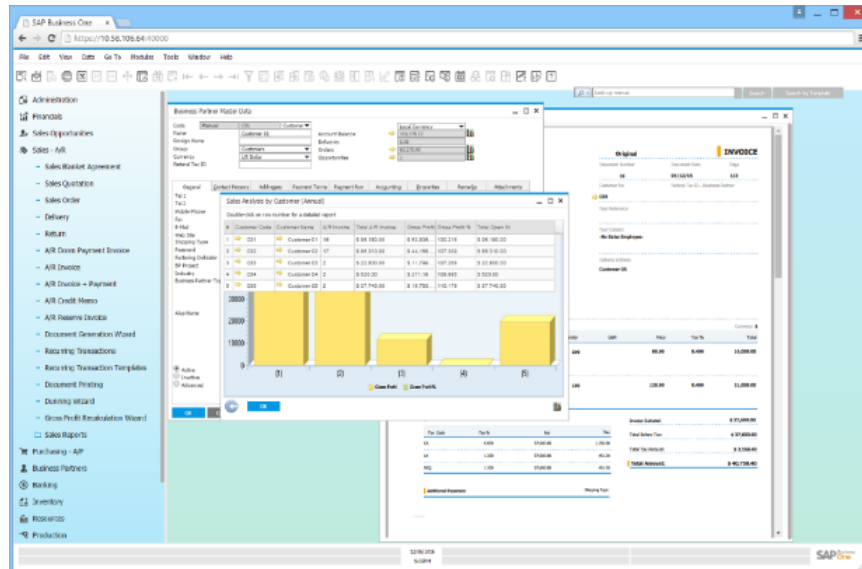
New integration scenarios and capabilities:

- HTML5 user interface for integration framework
- Launchpad displaying integration framework status (message log, technical settings, errors, and so on) at a glance, access through Web browser
- Data interface (DI) adapter improvements (parallel processing, one proxy per company database)
- Scenario between SAP Business One and SAP Hybris Cloud for Customer (best practice for sales side)
- Connect SAP Business One as buyer/seller to the Ariba Network
- Business process management (BPM)

SAP Business One 9.2 and SAP Business One 9.2, version for SAP HANA

Easier and more cost effective to use than ever before:

- Browser access offers simple remote access, ultimately lowering the overall total cost of ownership, with no need for a remote desktop connection and corresponding license. No client upgrades means simpler lifecycle management
- New business processes such as project management, continued round out of existing processes, and evolved further
- Version for SAP HANA leverages and differentiates with SAP HANA based innovations



SAP Business One 9.2 highlights (1/2)



Administration

Business Partner Data Ownership

Approval Procedure Update

Electronic Document Framework

Job Service

Printing Enhancements, attach pdf to Documents

Human Resources Relationship Map

Extension of Field Lengths

Keyboard Usage

Quick Copy Categories

Added Import from Excel Objects

Localization Specific Online Help

License Mechanism

Load balancer for SLD and License Server

Implementation Tasks Enhancements



Financial Management

IFRS Updates

Align JE Posting & Marketing Documents

Posting Schemas for Manufacturing

Business Partner Opening Balances

External Reconciliation Updates



Virtual Fixed Assets

Checks for Payment Authorization

Third Party Checks



Project Management

New Project Management Module



Sales | Purchasing | Service

CRM Enhancements

Campaign Management Updates

Re-Open Sales / Purchase Orders

Extended Service Module

Document Linking

Gross Freight



Business Intelligence

HANA Model Content



Pervasive Analytics Designer



Excel Reports



Intelligent Forecast



SAP Business One 9.2 highlights (2/2)



Inventory | Distribution

Price Update Wizard

Pick & Pack Updates

Item Cost Standard Valuation

UoM Restriction for Bin Locations

Stock Counting Print Preview

Inventory Posting & Opening Balances

Single Bin Allocations



MRP | Production

MRP Wizard

Forecasts

Production Updates



Lifecycle Management

Remote Support Platform 3.2

Simplified Setup Wizard

SAP Business One Package

Server Components Setup Wizard



On-Premise Support User

Logging & Tracing Updates



Platform | Extensibility

Browser Access

Service Layer Feature Enhancements



Service Layer Script Engine



DI/UI objects and Feature Enhancement

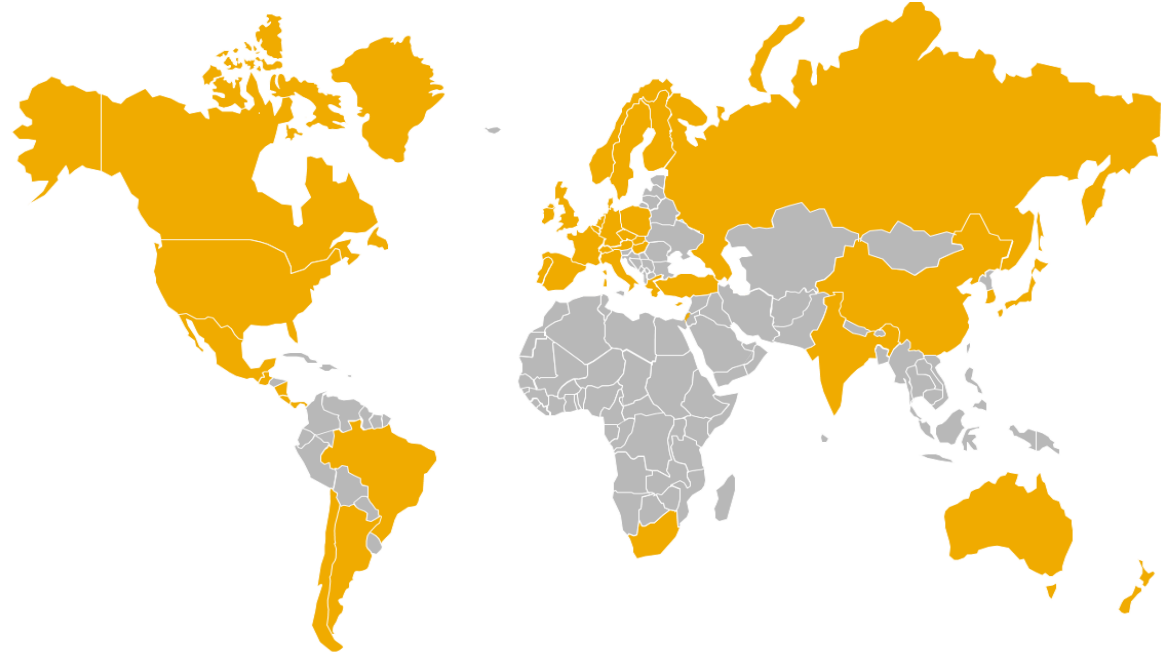
UDO, UDF, UDT related Improvements

UI Configurable Framework Enhancements

SAP Business One used in 150+ countries

Current localizations (43)

Argentina	Denmark	Italy	Singapore
Australia	Finland	Japan	Slovakia
Austria	France	Mexico	South Africa
Belgium	Germany	Netherlands	South Korea
Brazil	Greece	New Zealand	Spain
Canada	Guatemala	Norway	Sweden
Chile	Hong Kong	Panama	Switzerland
China	Hungary	Poland	Turkey
Costa Rica	India	Portugal	United Kingdom
Cyprus	Ireland	Puerto Rico	United States
Czech Republic	Israel	Russia	



Non-localized countries

Various countries and regions use other localizations or partner solutions for SAP Business One

Current languages (27)

Arabic, Chinese (simplified), Chinese (traditional), Czech, Danish, Dutch, English (UK), English (US), Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese (Brazil), Portuguese, Russian, Slovak, Spanish (Latin America), Spanish, Swedish, Turkish

Integration capabilities at a glance



Standard integration scenarios

(capability delivered with SAP Business One)

Dashboards, SAP mobile apps, outsourced payroll, automated request for quotation, integration of web-based SAP Customer Checkout application, Ariba Network integration (purchase order and invoice automation), SAP Hybris Cloud for Customer (best practice for sales side)



Subsidiary integration

(dedicated integration solutions out-of-the-box)

Integrates SAP Business One running in subsidiaries* with SAP Business Suite software in headquarters' location

- Data harmonization, financial consolidation, business process standardization, and supply chain optimization
- Pre-configured scenarios for master data, sales, purchasing, HQ reporting, and finance as well as customer-specific content



Possible integration scenarios

(Integration framework as development environment)

Non-SAP, cloud-based extensions, electronic data interchange, social networks, collaboration (business to business, business to consumer), web shop, web services



Intercompany integration

(dedicated application out-of-the-box)

Integrates different SAP Business One databases in an seamless and easy to consume way:

- Streamline and automate intercompany transactions and processes, such as master data distribution and financial consolidation

* Including branches or franchises of large enterprises

Simplified and automated lifecycle management

With remote support platform 3.2

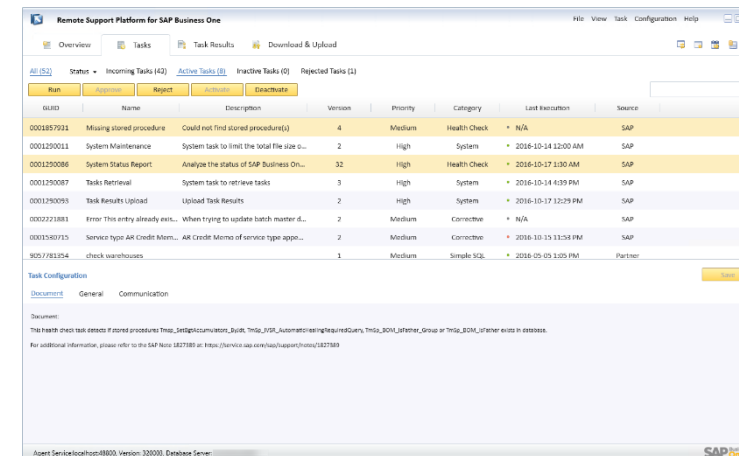
Product capabilities

- Health checks, healing tasks, instance backups, and system status report
- Scheduled backups for safe recovery
- Proactive health checks to help assure efficient support by providing key data for root-cause analysis
- Customer landscapes managed remotely by partners via remote support platform studio, including distribution and scheduling of SAP tasks
- Remote Connection enabling secure remote access between the customer and SAP
- SAP update notifications and automated software distribution
- Guided upgrade process with upgrade readiness verification, silent mode, and recovery

Key benefits

Reducing the TCO:

- Automated and centralized maintenance to reduce manual effort
- Reduced training costs for teaching maintenance tasks
- Lower costs for support thanks to detailed system “health checks”
- Improved system availability due to proactive issue reporting
- Fast issue resolution by root cause analysis directly performed in customer environment



ID	Name	Description	Version	Priority	Category	Last Execution	Source
0001857931	Missing stored procedure	Could not find stored procedure(s)	4	Medium	Health Check	N/A	SAP
000120011	System Maintenance	System task to limit the total file size o...	2	High	System	2016-10-14 12:00 AM	SAP
0001250086	System Status Report	Analyze the status of SAP Business On...	32	High	Health Check	2016-10-17 1:00 AM	SAP
0001200087	Tasks Retrieval	System task to retrieve tasks	3	High	System	2016-10-14 6:39 PM	SAP
0001200093	Task Results Upload	Upload Task Results	2	High	System	2016-10-17 12:29 PM	SAP
0002271883	Error This entry already exists...	When trying to update batch master d...	2	Medium	Corrective	N/A	SAP
0003580715	Service type AR Credit Mem...	AR Credit Memo of service type appe...	2	Medium	Corrective	2016-10-15 11:54 PM	SAP
902703254	check warehouses		1	Medium	Simple SQL	2016-05-05 1:05 PM	Partner

Task Configuration

Document: General Communication

Document:

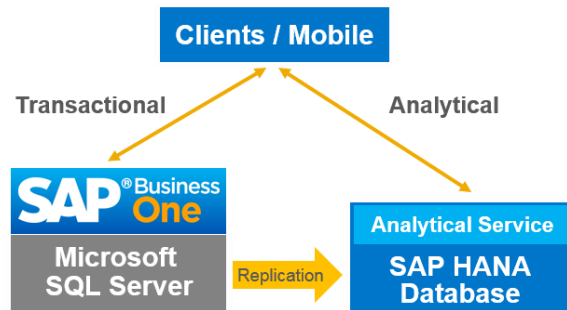
This health check task checks if stored procedures `Tras_SelgettsCumulator_Buch`, `Tras_VFS_AutomatedRetrievingRequiredQuery`, `Tras_SOMA_Joiner`, `Group` or `Tras_SOMA_Joiner` exists in database.

For additional information, please refer to the SAP Note 1827585 at <http://service.sap.com/notes/sapnote/1827585>

Agent Service (sapcom-8800), Version: 320000, Database Server

SAP Business One and SAP HANA offerings

SAP Business One analytics powered by SAP HANA



Key features

- Enterprise search
- Dashboards and analysis
- Ad hoc analysis
- Microsoft Excel-based report design
- Analytics based on an in-memory database side by side with a transactional server

Key benefits

Fast and flexible analytics with great user experience, higher efficiency and business flexibility

SAP Business One, version for SAP HANA



Key features

- Enterprise search
- Dashboards and analysis, predictive analysis capability
- Ad hoc analysis
- Microsoft Excel-based report design
- Pervasive analytics
- Apps available with SAP Business One, version for SAP HANA (advanced available-to-promise (ATP), cash flow forecast and intelligent forecast)

Key benefits

Embedded real-time analytics, innovative scenarios, and high transactional throughput and capacity on the SAP HANA platform

Complementary solutions

Solutions developed by software solution partners extend SAP Business One

- Software solution partners have the industry expertise and customer focus to offer industry-specific and horizontal solutions
- The solutions are fully integrated into SAP Business One and certified by SAP
- The solutions can be deployed on premise, in the cloud, or for SAP Business One, version for SAP HANA



Industry solutions

Cover business needs for industries, such as:

Automotive	High tech
Chemicals	Industrial machinery and components
Consumer products	Discrete and process manufacturing
Retail	Engineering, construction, and operations
Wholesale distribution	Media
Professional services	Supply chain management
Healthcare	Mill products
Pharmaceuticals	



Horizontal extensions

Going beyond generic business needs, such as in:

Productivity

Accounting

Payment

Enhanced CRM

Reporting

Mobility

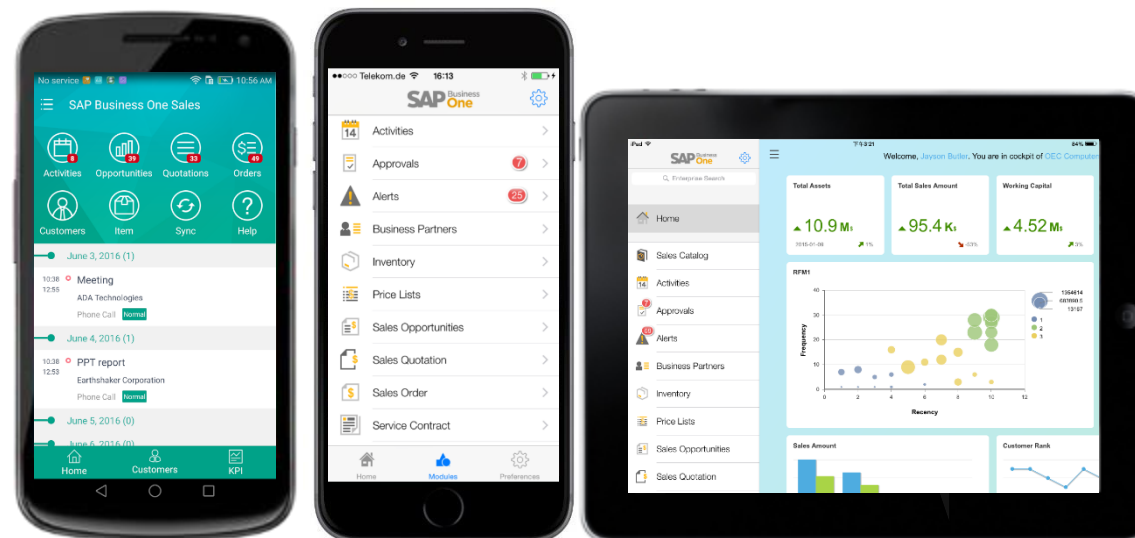
SAP Business One mobile app for iOS and SAP

Product capabilities

- SAP Business One mobile app for iOS and Android cover key business processes
- SAP Business One Sales mobile app for iOS and Android focuses on sales activities, leverages the SAP HANA service layer
- Software solution partners co-innovate and distribute apps for industries, business processes, technical approaches

Key benefits

- Instant access for employees who need to view and update data from anywhere
- Integrated analytics enable decisions to be made in real time
- Comprehensive sales and service functions
- Increase productivity of employees on the road



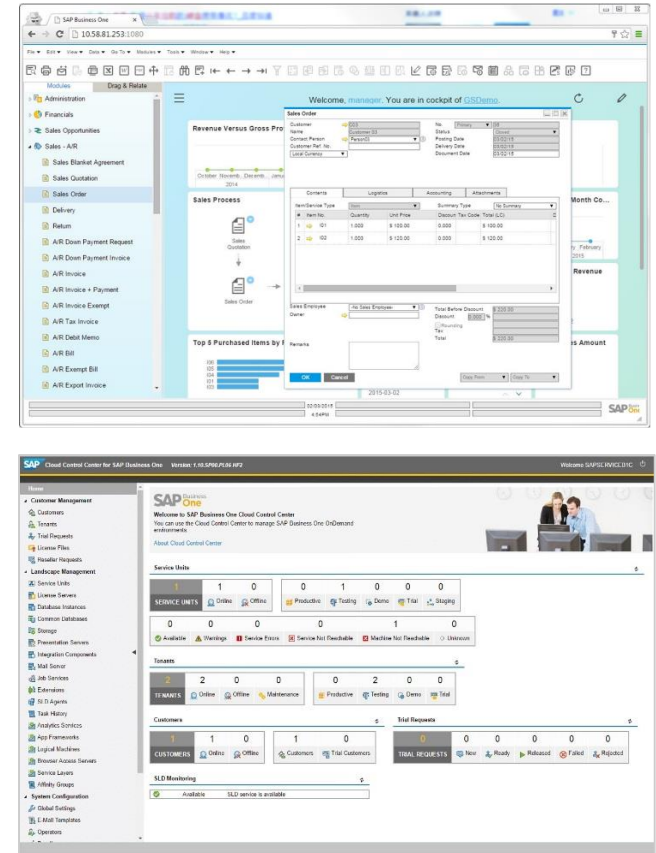
SAP Business One Cloud solution

Product capabilities

- SAP Business One browser-based access
- Easy remote access to SAP Business One on any device with a HTML5 capable browser*
- Cloud consumption of SAP Business One at a competitive price
- Sold and operated exclusively by local SAP partners
- Web application “Cloud Control Center” used by cloud operators (including private clouds) for managing service units, tenants, upgrades, software components, and more

Key benefits

- Easy and affordable deployment
- Secure access from anywhere, at any time
- Simpler lifecycle management (no fat client installation and upgrade for browser user)
- Management of IT infrastructure with minimal investment; lower TCO through browser-based access (no additional license for remote desktop technology)
- Able to scale solution according to business needs
- Solution operated by certified partners who understand the local business and the small-business segment or industry
- Easy to operate via compelling lifecycle management tools at reduced TCO for partners



* Some technical limitations may apply. Please refer to the individual product info for details.

Overview of road map for SAP Business One

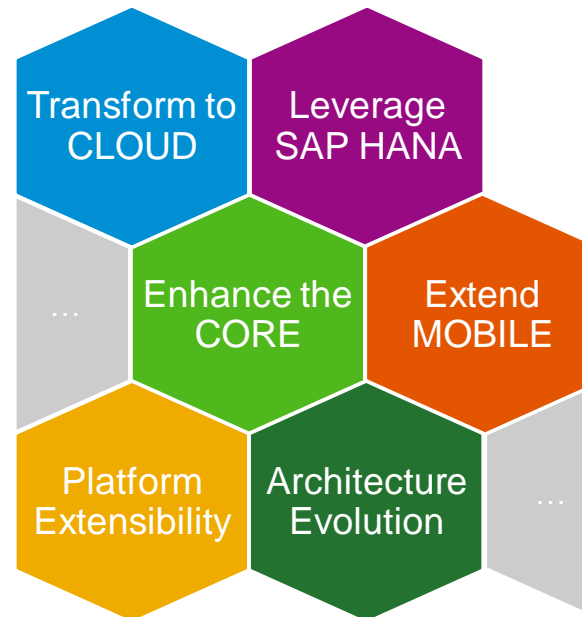
Today

Planned Innovations

Future Direction

Lifecycle management	On Premise/ Cloud
Integration	Mobile Apps
Localizations	Partner solutions
CORE	SAP HANA

SAP® Business One



- ▶ Intelligent Real-Time ERP
- ▶ Global and Highly Scalable
- ▶ Digital Platform
- ▶ Fast Adoption to New Business Models
- ▶ Easy Partner Co-innovation
- ▶ Simple Consumption On-Premise, Cloud, and Mobile

This is the current state of planning and may be changed by SAP at any time.

Customer needs and key product innovations 1/2

Key needs

Help small and midsize businesses run more effectively and efficiently

- Manage the entire business with greater clarity, streamline end-to-end operations, gain instant access to complete information, and accelerate profitable growth
- Create content without IT assistance through self-service user experience
- Reduce TCO for customers and development costs for partners

Businesses need to operate in real time, uncover more value from their data, and enjoy simplicity

- Deliver additional innovation and value to the customer
- Support both SAP HANA and Microsoft SQL Server
- Maintain better relationship with customers, and have capabilities to serve customers better
- Respond to market dynamics and changes faster
- Increase productivity

Key innovations

Functions and localization

- Enrich core functions and business process coverage
- Enhance the localizations of key country markets
- Expand lifecycle management, simplify software deployment, renew architecture and technology

In-memory computing technology is made accessible to small and midsize companies:

- SAP Business One analytics powered by SAP HANA
- SAP Business One, version for SAP HANA

Leverage the benefits of using SAP HANA

- Enhancements in the semantic layer, service layer, and pervasive analytics
- Interactive analytics 2.0, predictive scenario and customer 360

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Customer needs and key product innovations 2/2

Key needs

Flexible, easy-to-use solutions for efficient business

- User-friendly and intuitive software solutions
- Choice of consumption for customers – flexible solutions that can be easily extended, taking local conditions into account for global solutions
- Universal data access via Web, mobile, and desktop
- Innovative scenarios for enterprise mobility

Ecosystem partnering

- Need for customers to be globally competitive
- Integration of business networks or legal entities or both
- Enable business process outsourcing or centralized business network for collaboration between large enterprises and their affiliates (orders, financials, inventory)
- Allow partners to easily extend SAP Business One in target industries, support for local needs and OEM product offerings

Key innovations

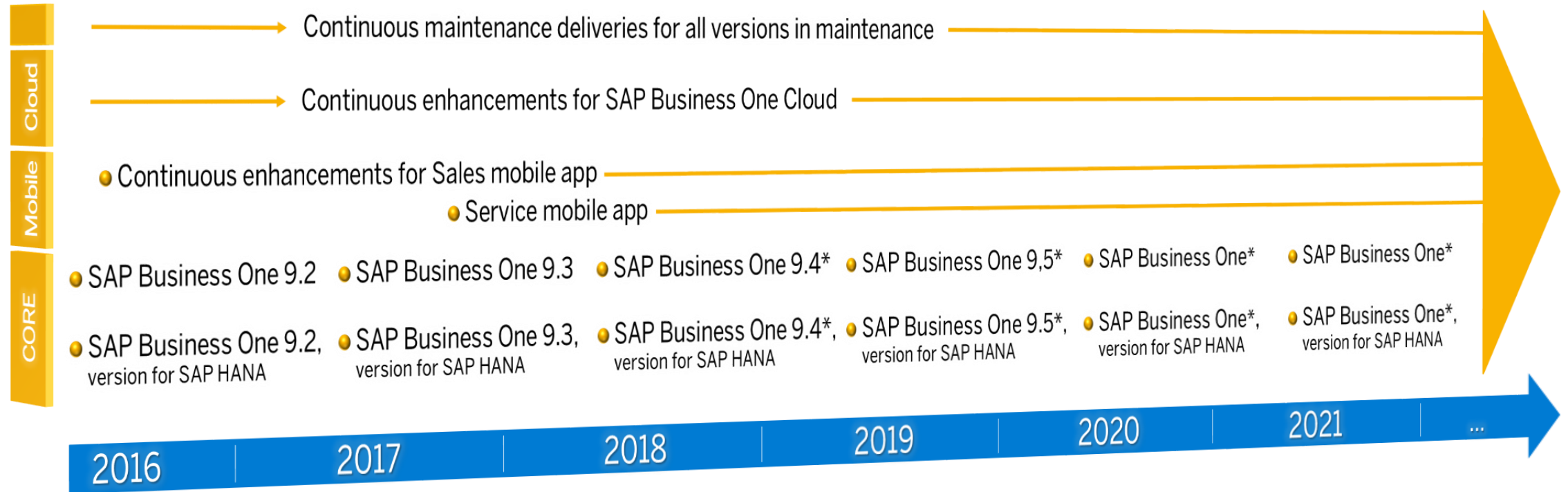
- Further development and optimization of SAP Business One Cloud as cloud-based platform, additional cloud extensions for SAP Business One on premise, additional enhancements for mobile apps and mobility on SAP HANA service layer
- Service layer's RESTful API providing a flexible interface technology for building extensions in any language
- Enhance the browser-based access, optimized support for large scale cloud partners; performance optimization
- Cloud Control Center focus on TCO, high availability, scalability

Extensible platform

- Expansion of the integration framework
- Further enhancement to Service Layer capabilities
- Additional apps available with SAP Business One, version for SAP HANA, leveraging SAP Fiori

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Solid product roadmap with continuous innovation



Schematic illustration of major deliveries according to current planning, may be changed by SAP at any time. *Concrete version numbers will be defined later

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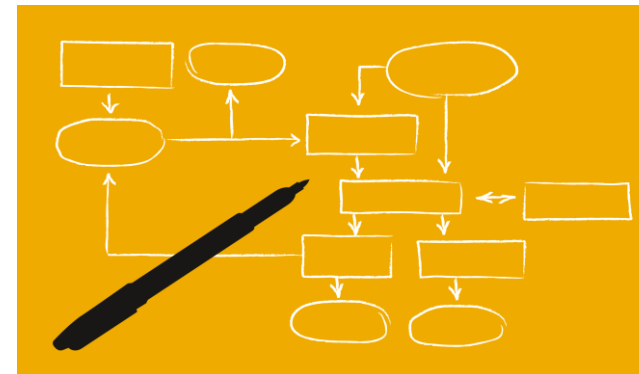
Enrich core functions

Product capabilities

- Renew architecture leveraging SAP HANA
- Enhance coverage in key market segments (wholesale distribution, retail, professional services, and manufacturing)
- Extension in project management, Multiple branches, and blanket agreements (contact management)
- Expand core business processes by leveraging integration, mobile, SAP HANA, and cloud platforms
- Cover new business processes and market requirements
- Continuously enhance the SAP Business One client, embed analytic applications and capabilities
- Expand customization and implementation capabilities
- Concur Travel & Expense integration
- Live collaboration, a contemporary collaboration tool embedded in SAP Business One. Users can chat and share business objects or reports with one another

Key benefits

- SAP Business One more relevant to a wider range of customers
- Solid core foundation for building vertical solutions
- Users can consume core business processes across multiple platforms
- Increased solution desirability as user experience becomes more important, especially for small and midsize businesses
- Greater customer and partner satisfaction; reduced TCO



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Help ensure local competitiveness

Product capabilities

- Increased localization competitiveness by focusing on key best practices in key markets (electronic invoicing, XBRL taxonomies, electronic declarations, tax reporting, and other payments)
- Enhanced localizations for the key markets
- Renovated localization for USA, interface to tax service providers
- SAP Localization Hub Tax Service integration
- Support of Custom Language Tool for both SAP HANA and SQL for adding customized language or industry specific terminology
- Localization expansion to potential new markets
- Increased number of supported languages

Key benefits

- Increased customer and partner satisfaction; lower TCO
- Helps companies meet their legal obligations (accounting, tax, invoicing, reporting)
- Higher reporting flexibility for IFRS, U.S. GAAP, group reporting, or any local legal reporting requirements
- Reduced costs by merging back legal add-ons



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Expand lifecycle management

Product capabilities

Landscape deployment:

- Central deployment of software components

Remote support platform:

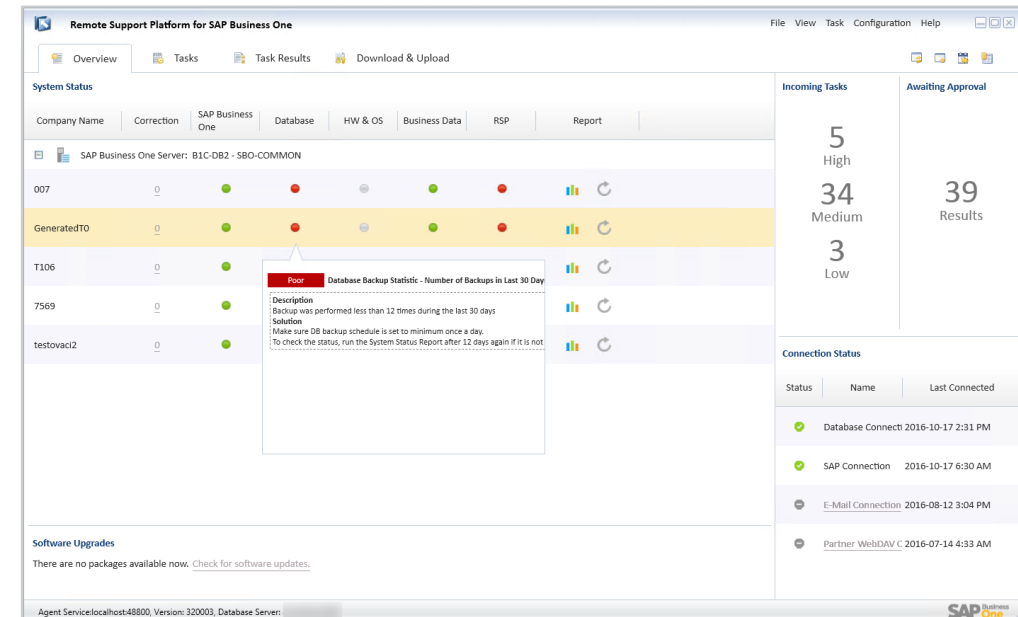
- Further health checks for SAP Business One, version for SAP HANA
- Central deployment of remote support platform in SAP Business One Cloud

Support:

- Embedded incident reporting to partner via partner channel
- Monitoring the health of the SAP Business One landscape and issuing alerts when needed
- Further logging and tracing enhancements

Key benefits

- Lifecycle management with high level of automation
- Simplified landscape management
- Reduced TCO for customers and partners



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Better management and analytical capabilities

With SAP Business One analytics powered by SAP HANA

Product capabilities

- Semantic layer that provides business representation of corporate data, covering financials, sales, inventory, and CRM modules; guarantees correct results consistently and helps ensure high database performance
- Complete and centralized analytical and reporting platform for ecosystem, including new Microsoft Excel-based reporting tool
- Adoption of the latest SAP HANA features
- Continuous enhancements for lifecycle management and supportability
- Delivering complex report results faster
- Enhancements for enterprise search

Key benefits

- Consistent and fast reporting services
- Real-time insights for better decision making
- End user/report creator able to access data autonomously using business terms; best user understanding and acceptance
- Easy employee enablement, getting the best out of analytics and reporting; users gain independence from IT
- Excellent extension to the analytics and reporting platform
- SAP HANA as a platform for accelerated partner co-innovation
- Moving towards centralized analytical and reporting platform for SAP Business One and ecosystem
- Lower TCO



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Embedded transactional and analytical capabilities

With SAP Business One, version for SAP HANA

Product capabilities

- Continuous optimization and acceleration of core business processes and complex reports
- Better real-time visibility and deeper analytics scenarios based on pervasive analytics, including full drill-down capability, as well as 360-degree view of customer/finance business data (such as revenue, forecast, aging, and product) for operational excellence
- New apps such as demand planning and payment/invoice auto-matching
- Enhancement of service layer, exposing existing business objects through RESTful http interface, as well as enhanced app framework for partners' extension
- Extending mobile scenarios by leveraging SAP HANA

Key benefits

- To make faster, better informed decision, more business users have capability to retrieve any required information completely independently with intuitive and easy-to-use
- Comprehensive views of key information, such as customers or financials, which offers efficiency optimization
- Realization of more sophisticated business processes; new scenarios that help to tackle “unsolvable” problems
- Exposing the full potential of SAP HANA, including predictive analytics library to ecosystem
- Efficient partner development with service layer and tools within the app framework



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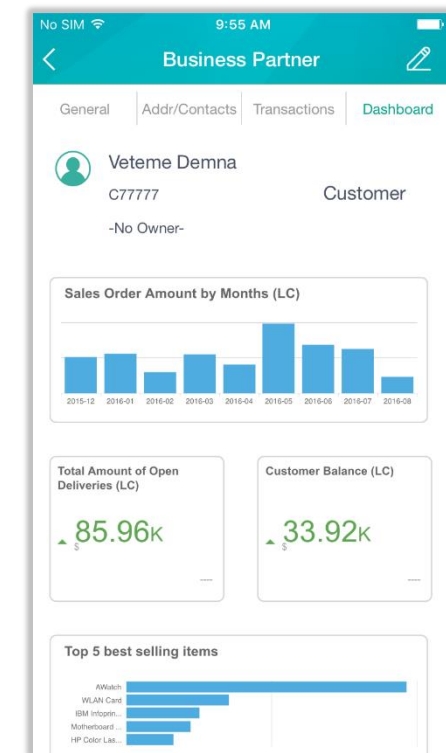
The next generation of enterprise mobility

With SAP Business One mobile apps

Increased workforce productivity by providing the best possible support for decision making, introducing better collaboration methods and new business practices with an intuitive and simplified user experience

Product Capabilities

- New apps for iOS and Android adopting the SAP HANA service layer, such as service app or business analytics app, supplementing the SAP Business One Sales mobile app. These consumer-grade apps follow SAP's Fiori philosophy, having an innovative look and feel and a user role centric design
- Additional functions for the SAP Business One Sales mobile app, such as showing configurable SAP Crystal Reports as well as displaying and saving data while offline
- Adoption of SAP HANA analytical innovations
- Use of native device capabilities of latest device generation
- Enhanced security: Touch ID and Security Assertion Markup Language 2.0 (SAML 2.0)
- Evolve service layer into a platform for building innovative mobile solutions for verticals
- Continuous maintenance for the established mobile apps for iOS and Android



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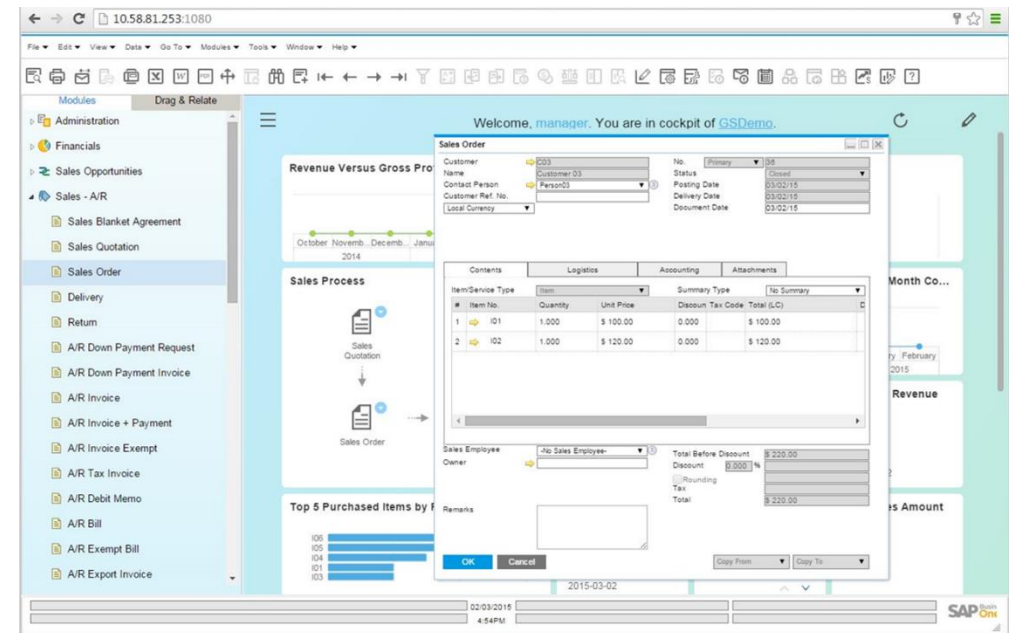
Flexible, easy-to-use solutions for efficient business

With SAP Business One Cloud

**Attractive offering for an increasing number of companies looking for cloud deployment;
Access securely from anywhere, at any time; Management of IT infrastructure with minimal investment**

Product Capabilities

- Removing current limitations of browser-based access for SAP Business One
- Optimization for Cloud Deployment Services
- Continuous improvement of lifecycle management and reduction of TCO
- Additional support for migration from on-premise to cloud
- Migration to SAP HANA using “Cloud Control Center”
- More flexible and intuitive cloud management in “Cloud Control Center”
- Further performance optimizations



This is the current state of planning and may be changed by SAP at any time.

Broaden system and business network capabilities

With the integration framework for SAP Business One

Product capabilities

Enhanced usability, performance, security, and supportability

- Multiple Web browser support (Firefox and Safari)
- Ability to use JavaScript functions in XSL transformation or writing transformations in JavaScript
- Lifecycle management for cloud operations and inbuilt multiple tenancy deployment
- BPMN-based Business Process Management layer with graphical design user interface on top of scenario processing
- End-To-End tracing concept, tracking of messages across components
- Additional development-oriented programming model

Extended scenarios for the integration framework

- Ariba network: RFQ process and Web-shop connectivity, including catalogue with price list and availability information

Intercompany integration solution for SAP Business One

- Support for new SAP Business One releases, further simplification and improvement of the solution

Key benefits

- Simple and extremely flexible capabilities that make the integration framework the key differentiator for SAP Business One
- Data provision to any external system and data consumption from any external provider
- Meeting legal requirements with a high degree of automation
- Supporting partners best in realizing requirements for flexible integration in customer projects
- New business opportunities for customers and faster payment processing offered by Ariba Network
- Harmonization of subsidiary landscape for drastic reduction of TCO and streamlined business processes



This is the current state of planning and may be changed by SAP at any time.

Help ensure extensibility and partner flexibility

Product capabilities

Stable, rich, and easy-to-use platform

- Increased SDK (UI API and DI API) coverage
- Simplified lifecycle management for extensions
- Enhanced development experience with SAP Business One Studio

Extended platform capabilities by leveraging SAP HANA

- Service layer that enables server-side Web access to system and partner business objects
- Support for new user interface capabilities for SAP Business One, such as UI5, HTML5, and SAP HANA
- Extending today's extensibility components to the partner development infrastructure to cover on-premise, cloud, and mobile solutions

Key benefits

- Richer APIs to create better solutions
- Create add-ons easily with more efficient tools and low TCD
- Manage add-ons for cloud and on premise with simplified add-on packaging and lifecycle management
- Reduced customization efforts
- Orchestrating customer processes and collaboration easily to achieve business transparency and agility
- New use cases for add-ons using apps for the version for SAP HANA, Web solutions, and mobile extensibility
- Better data throughput, which opens doors for volume data business and new industries



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Overview of road map for SAP Business One

Today

Planned Innovations

Future Direction

Lifecycle management	On Premise/ Cloud
Integration	Mobile Apps
Localizations	Partner solutions
CORE	SAP HANA

SAP® Business One



- ▶ Intelligent Real-Time ERP
- ▶ Global and Highly Scalable
- ▶ Digital Platform
- ▶ Fast Adoption to New Business Models
- ▶ Easy Partner Co-innovation
- ▶ Simple Consumption On-Premise, Cloud, and Mobile

This is the current state of planning and may be changed by SAP at any time.

Future direction of SAP Business One

▶ Intelligent Real-Time ERP

Provide highly competitive solution, attractive maintenance model, continuous improvements

▶ Global and Highly Scalable

Leverage SAP HANA; support customer growth and specialization, enhance localizations

▶ Digital Platform

Harness the power of SAP HANA Platform for Internet of Things (IoT), big data analysis, prediction, machine learning, and visualization

▶ Fast Adoption to New Business Models

Transform technology and innovations into customer value

▶ Easy Partner Co-innovation

Maximize extensibility and flexibility; support customer or industry specific solutions with service layer platform

▶ Simple Consumption On-Premise, Cloud, and Mobile

Drive cloud and mobile adoption, offer easy remote access

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Summary



SAP's business management solution for SMEs
proven by 54,000+ customers

Global solution with local focus
43 country localizations and 27 languages

Enables enterprises to operate worldwide
wide and deep integration capabilities

Affordable and flexible deployment
available for cloud and on-premise

Perfect fit for LE affiliates worldwide
run by 360+ large enterprises in 2,300+ affiliates

Fully future-proof
protect investment of partners and customers

Solid road map
adopt new requirements, technologies, industry trends

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Key links for more information on SAP Business One

For customers and partners

Key links

- SAP Community Network <https://go.sap.com/community/topic/business-one.html>
- YouTube <http://youtube.com/sapbusinessone>
- SAP Business One Cloud test drive www.sap.com/trybusinessone
- SAP PartnerEdge Portal (partner only) <https://partneredge.sap.com/content/partnerexp/en/products/business-one/about.html>
- SAP Customer Portal <https://service.sap.com/smb/sbocustomer>

Channel for ideas to improve SAP Business One

- SAP Idea Place <https://ideas.sap.com/SAPBusinessOne>



Thank you

Contact for feedback: SAPBusinessOne@sap.com

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