

RISE with SAP: Overview

David Yawalkar, SAP
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INTERNAL – SAP and Customers Only



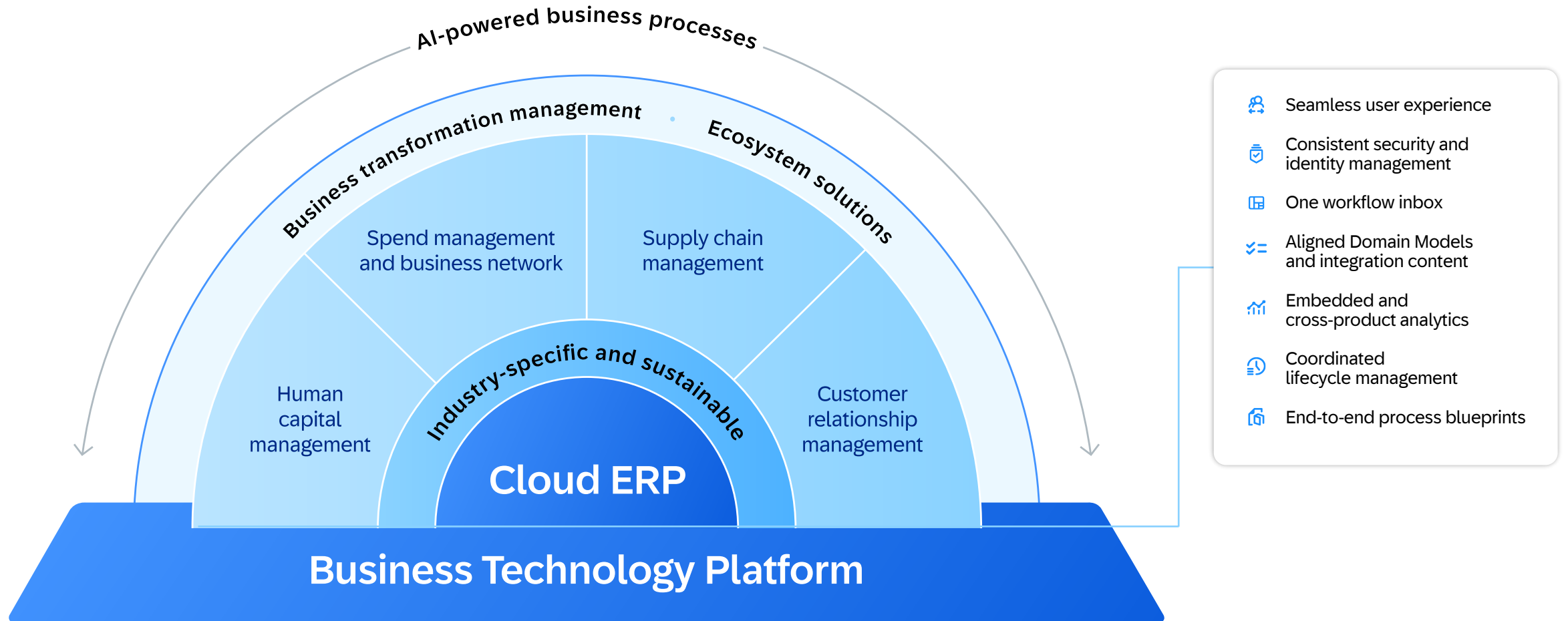
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SAP Portfolio



Cloud ERP for Every Business Need

Customer choice for individual efficiency

GROW with SAP

SAP S/4HANA Cloud **Public** Edition

is a **ready-to-run** cloud ERP that delivers the latest **industry best practices** and continuous innovation

Run on the **industry standard** ←

Accelerate business growth ←

Keep innovation moving ←

Business processes →

Speed of innovation →

Desired cloud service →

RISE with SAP

SAP S/4HANA Cloud **Private** Edition

is a **tailored-to-fit** cloud ERP that **adapts** to your organization's unique transformation

Run on your **own standard**

Modernize your business

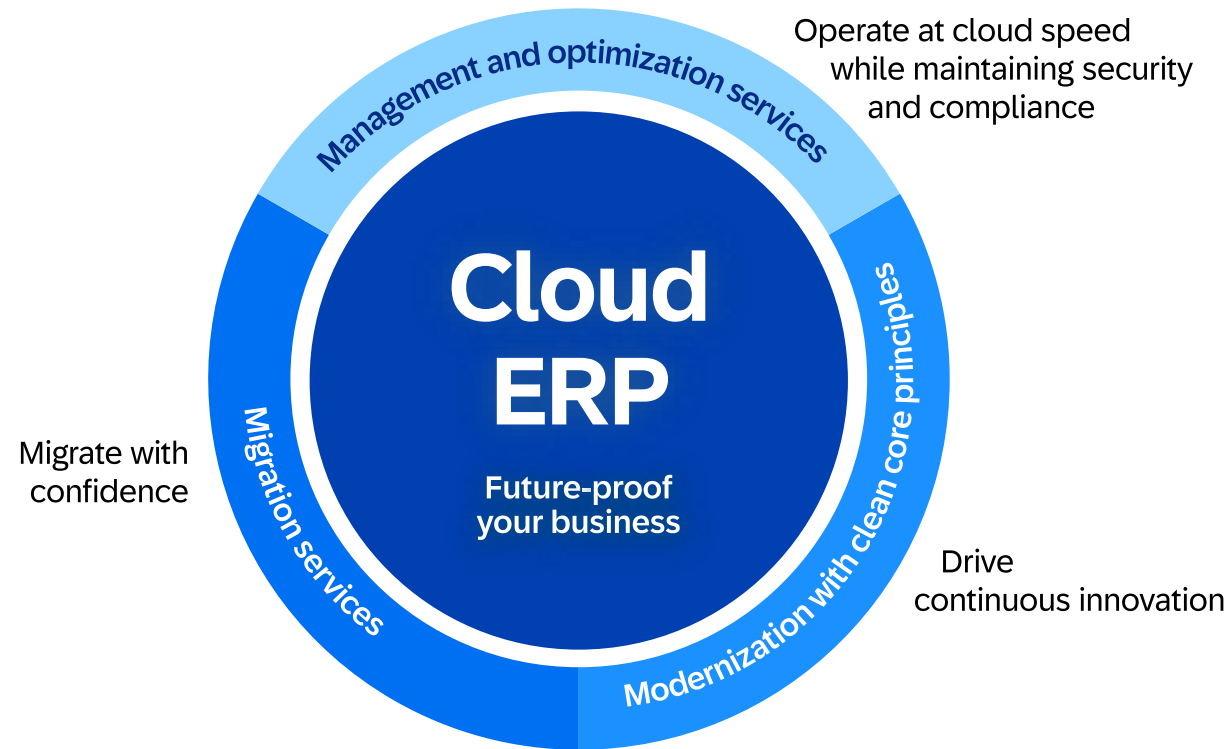
Keep the **control**



RISE with SAP

Drive Impactful transformation. Create continuous business value.

The RISE with SAP offering includes an AI-enabled Cloud ERP that's managed and optimized by SAP. It provides services and tools built on the SAP clean core principles so you can migrate on-prem systems, transform business processes, drive continuous innovation, and unlock cloud agility.



Migrate your ERP system to the cloud at your pace

Unlock value across the business more frequently, strategically, and sustainably

Cloud ERP Solutions to future-proof and elevate business processes

- **Improve productivity** by using a modern cloud ERP that automates processes and supports users with a digital assistant based on generative AI
- **Make better and faster decisions** with insights from real-time analytics based on a single source of truth
- **Build applications** for automation, integration, data and analytics, and leading-edge AI
- **Gain visibility** into the environmental impact of manufacturing and supply chain processes

Management and optimization services to operate at cloud speed while maintaining security or compliance

- **Run your technology operations** in a managed secure cloud infrastructure with one trusted partner
- **Stay secure** with built-in cybersecurity and data protection based on the latest standards
- **Gain peace of mind** with 24x7 surveillance and security updates
- **Improve risk and compliance transparency** and consistently adhere to local and global regulations

Migration and modernization program to migrate with confidence and drive continuous innovation

- **Accelerate your path to the cloud** with the RISE with SAP Migration and Modernization program
- **Unlock the potential of a modern ERP system** with transforming your business processes
- **Access best practice guidance** in RISE with SAP Methodology through a conversational chat-based experience that helps accelerate implementation
- **Tap into a global ecosystem** with SAP and partner data centers with support for 25 industries in more than 100 countries

RISE with SAP Packaging

Provide compelling RISE with SAP offerings that reflect the different customer profiles

		Base 60-135 FUE	Premium	Premium Plus
Enterprise Management	Core ERP	X	X	X
	Cloud Operational Services	X	X	X
Cloud Services	Embedded Launch Activities <small>(Onboarding Advisor)</small>	X	X	X
	SAP Sustainability Footprint Management			X
Sustainability	SAP Sustainability Control Tower			X
	SAP Build Apps		X	X
Extension, Integration, and Automation	SAP Build Process Automation		X	X
	SAP Build Work Zone	X	X	X
	CPEA		X	X
	SAP Datasphere		X	X
	Joule	X	X	X
Artificial Intelligence	Generative AI		X	X
	Group Reporting	X	X	X
Office of the CFO	Group Reporting Data Collection	X	X	X
	SAC planning		X	X
	Cash Management			X
	Receivables Management			X
Procurement Network	Supplier Portal		X	X

Base Edition

Provides small organizations with SAP S/4HANA Cloud, private edition functionalities with a lean setup

Premium Edition

Enables organization's business transformation supported by built in AI capabilities into SAP applications, process automation, low-code business application development and access to supplier networks.

Premium Plus Edition

Extends premium by unlocking more AI scenarios, including sustainability solutions, and advanced finance capabilities.

Cloud ERP Solutions

Public



Future-Proof Your Business with a Next Generation ERP System

Drive productivity across all lines of business



Finance



Prod. Lifecycle



Procurement



Supply Chain



Manufacturing



Sales



Services



Assets



People

SAP S/4HANA Cloud Private Edition, is a **cutting-edge cloud-based ERP system** that leverages advanced technologies and covers **all lines of business** with **role-based overview pages** and deep integration for full transparency.

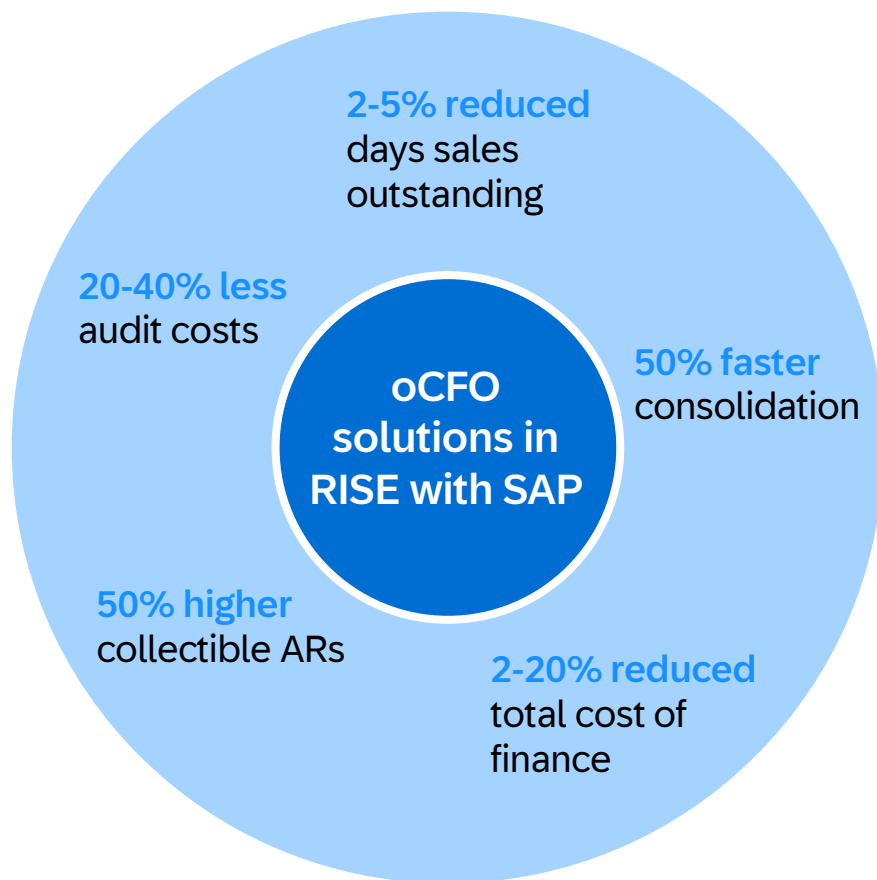
The solution comes with **best practices** for **64 country/region** versions in **39 languages** and incorporates best-in-class processes across **25 industries**.

With SAP S/4HANA Cloud Private Edition, companies can easily **migrate their existing ERP system** to the cloud, protecting their current IT investments.

Adapt to Dynamic Markets with Enhanced oCFO Solutions

Create a more agile, resilient, and sustainable finance function

Companies benefit from **embedded finance processes** that deliver:



Cash management

Centralize cash operations

Get real-time cash visibility and payment traceability for fast analysis and actions.

[Learn more \(sap.com\)](#)

Receivables management

Improve working capital

Accelerate cash collections and dispute resolution; create adaptive credit processes.

[Learn more \(sap.com\)](#)

Group reporting

Report with confidence

Streamline financial consolidation and unify operational and group reporting.

Group reporting data collection

Improve data quality

Collect non-financial and non-ERP data quickly and with easy auditability.

[Learn more \(sap.com\)](#)

Analytics cloud for planning

Forecast with precision

Deliver smart planning that combines predictive and real-time insights.

[Learn more \(sap.com\)](#)

Intelligent Cloud ERP

Drive business growth and foster innovation with a cloud ERP enabled by AI



Business

Accelerate processes and optimize decisions

AI-enabled processes and data-driven insights and recommendations to make faster, safer decisions



People

Multiply productivity and increase efficiency

Transform work through automation and simplified user experiences to drive business outcomes

AI helps your...

Business

Reinvent customer service

with personalized experiences that address customer needs quickly

Boost finance excellence

with AI that helps optimize working capital and closing functions

Drive operational excellence

by optimizing manufacturing and asset performance and elevating product quality

Advance intelligent order fulfillment

by streamlining and automating the order fulfillment process

People

Empower end users

to eliminate redundant tasks and increase efficiency

Interact with your business

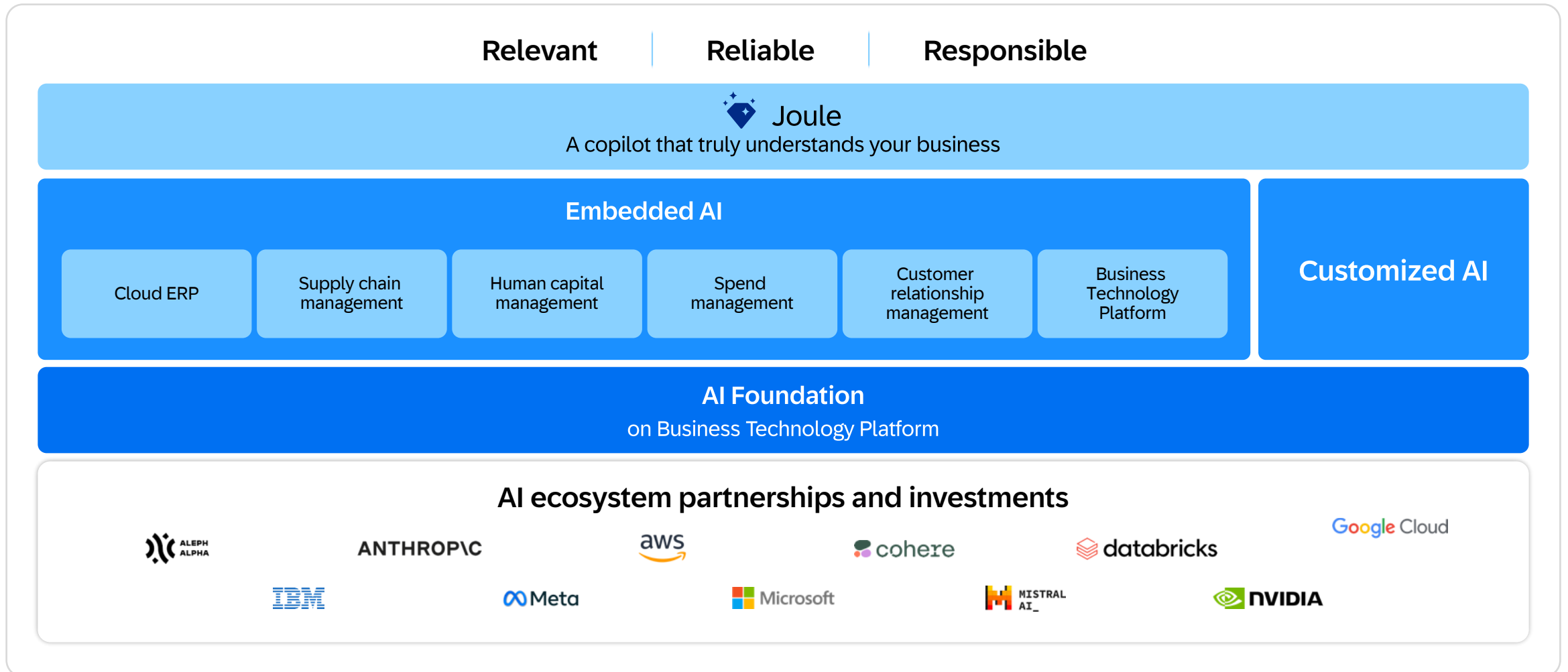
using natural language for informational, navigational and transactional assistance

Uncover insights

that would otherwise be challenging or time-consuming to discover

Business AI is embedded across the portfolio

generative AI capabilities in RISE with SAP



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Automate processes



SAP Build Apps

SAP Build Work Zone

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Unleash Your Business Data

Leverage your data – from every source

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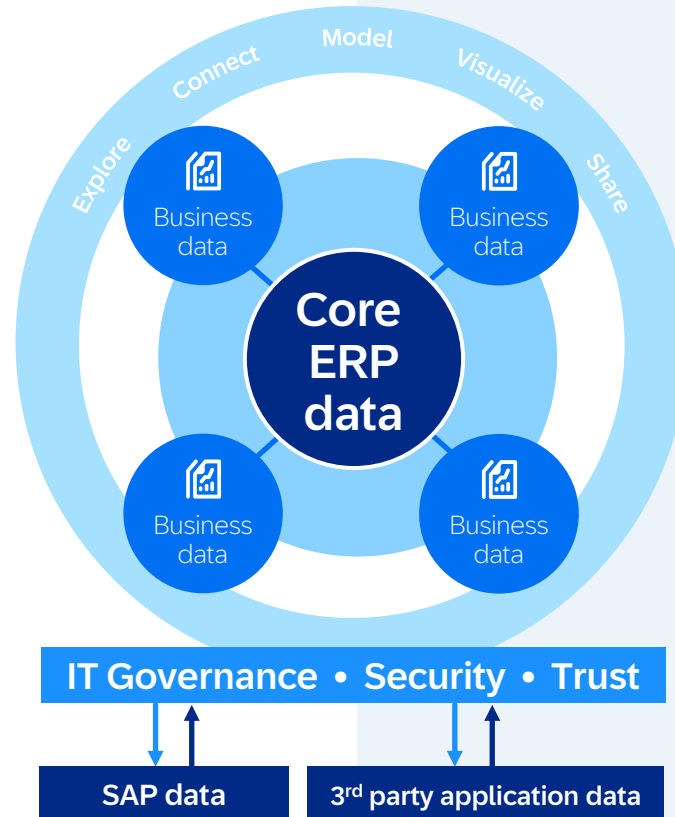
SAP Datasphere

SAP Datasphere is a comprehensive service to deliver seamless and scalable access to mission-critical business data beyond ERP.

» Access authoritative data

» Enrich all data projects

» Simplify the data landscape



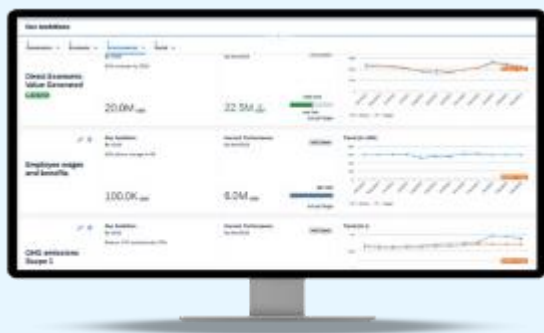
Benefits

- **Simplify the ever-growing data landscape**
Integrate your data and AI platforms to deliver data in business terms from multiple systems and locations.
- **Implement self-service data access to trusted business data**
Provide governed self-service access to data products in business-friendly terms.
- **Facilitate real-time data access to support your business**
Support operational applications with insights and analytics across hybrid and multi-cloud environments.
- **Accelerate trusted decisions**
Deliver centralized governance, privacy, and compliance for every data professional, across all data sources.

Measure, Report, and Accelerate Your Path to Sustainability

Establish a green ledger – and enable sustainable, profitable business models

SAP Sustainability Control Tower



Automated, auditable, and compliant Environmental, Social and Governance (ESG) reporting, with accurate data and insights to embed sustainability into core business processes

Standard semantic frameworks supported:



TCFD



+ Global Reporting Initiative
+ EU Taxonomy

Record: Create accurate ESG factors from actual data instead of averages.

Report: Generate audit-ready ESG metrics for regulatory compliance and stakeholder confidence.

Act: Utilize actionable insights for future planning, set targets, and uncover new profitable and sustainable business model opportunities.

SAP Sustainability Footprint Management



Carbon accounting software that calculates the carbon footprint of your business and products, providing insights that enable you to drive decarbonization across your value chain

Sustainability frameworks and databases (excerpt):



ecoinvent



+ Greenhouse Gas Protocol

Record: Easily leverage existing data from SAP S/4HANA Cloud, third-parties, suppliers, and facility energy flows for data acquisition and footprint distribution.

Report: Get auditable corporate and product carbon footprints at scale and assess your sustainability footprint.

Act: Make informed decisions on reduction targets for Scopes 1, 2 and 3, and generate analytical insights from carbon footprint data.

Extend Your Cloud ERP to Your Supplier Network

Collaborate securely and easily with global trading partners

Automate your procurement workflows

- Digitalize repetitive paper-based transactions to realize operational efficiencies, reduce operating costs, and save time.
- Shorten your time to value with standardized workflows and document types, while onboarding suppliers faster.

Collaborate with suppliers transparently

- Connect and transact with a community of global suppliers and buyers.
- Easily collaborate with suppliers on invoices to reduce inquiries and leverage early-payment discounts to improve your working capital.

Simplify business process compliance

- Leverage network validation and configurable business rules to eliminate errors and ensure spend compliance.
- Automatically apply negotiated rates and contract details in ERP-generated purchase orders and catalogs.

Management & Optimization Services

Public



Technology Operations

Run your reliable, secure cloud ERP as a service



Ready-to-run system

Start quickly with an optimized configuration and monitoring – backed by a 99.7 / 99.9 % availability SLA.



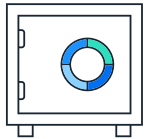
Setup

Take advantage of the included setup, with SAP Fiori Launchpad, SSL configuration, system refresh,...



Upgrades

Perform ERP upgrades including instant analysis of processes, activities, and tasks.



Data protection

Help safeguard sensitive data with centralized processes and controls, including backups, database encryption, and business continuity planning.



Security

Cost-efficiently enhance defenses against cyberattacks with vulnerability and threat detection, including network setup, testing, and security end points.



Compliance

Support global and regional regulatory and compliance requirements by architecture design, providing transparency with internal and third-party audits, and certifications.

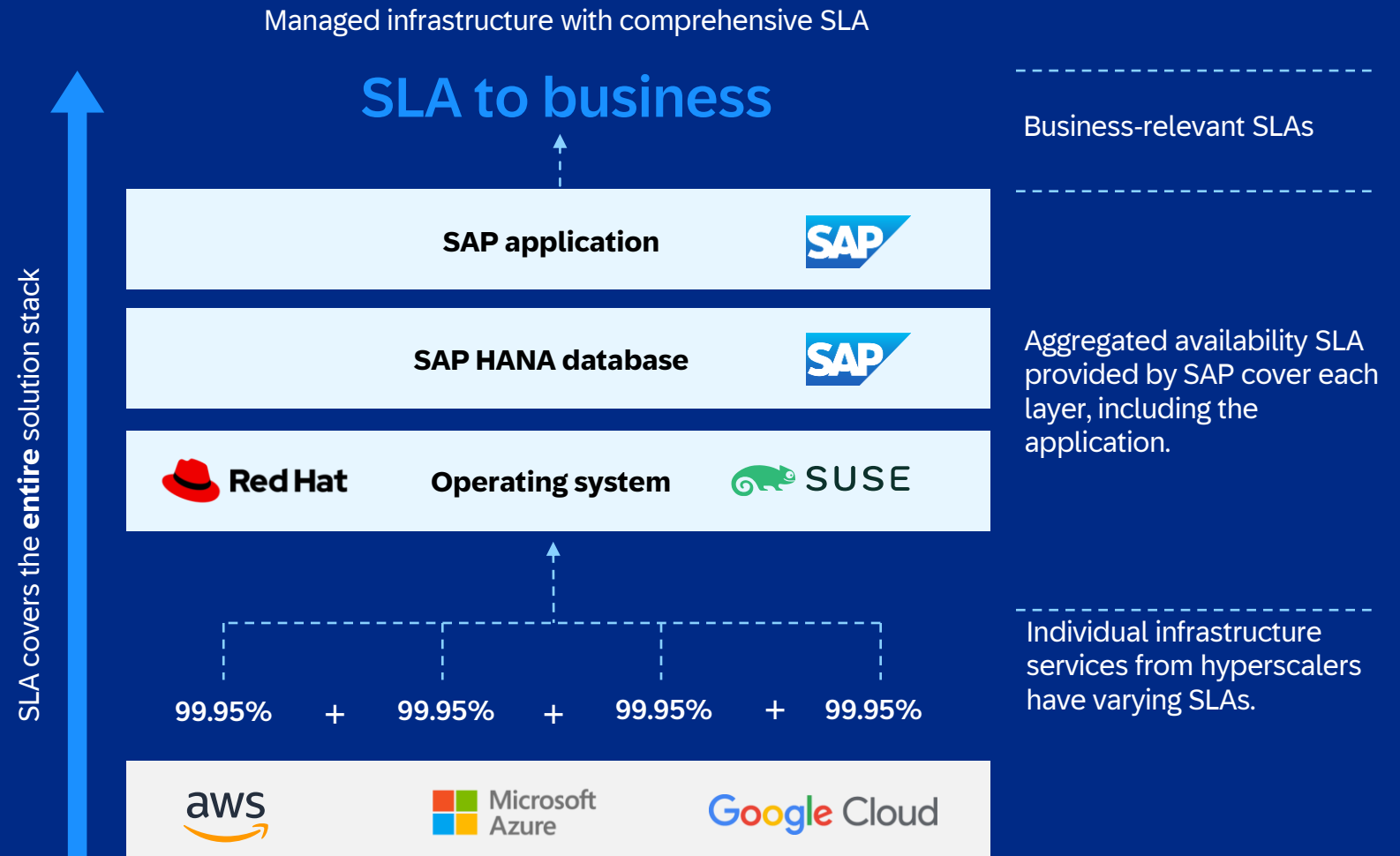
Centralize Accountability with Aggregated SLAs

Keep every solution up
and running – at all times

RISE with SAP S/4HANA Cloud Private Edition

production SLA covers the entire
solution stack.

99.7%
guaranteed uptime



Transitioning to the Cloud

Reduce TCO and effort with a new operating model

On-Premise or IaaS



- Transformation & innovation
- Application support & security
- Service delivery & triaging
- Application monitoring
- Testing & training
- Develop, extend & integrate
- Platform security
- Backups, HA, DR
- Builds & operate
- Technology & architecture
- Infrastructure & data center

**Managed by
you**

Private Managed Cloud (RISE with SAP)



- Transformation & innovation
- Application support & security
- Service delivery & triaging
- Application monitoring
- Testing & training
- Develop, extend & integrate

Reduced TCO

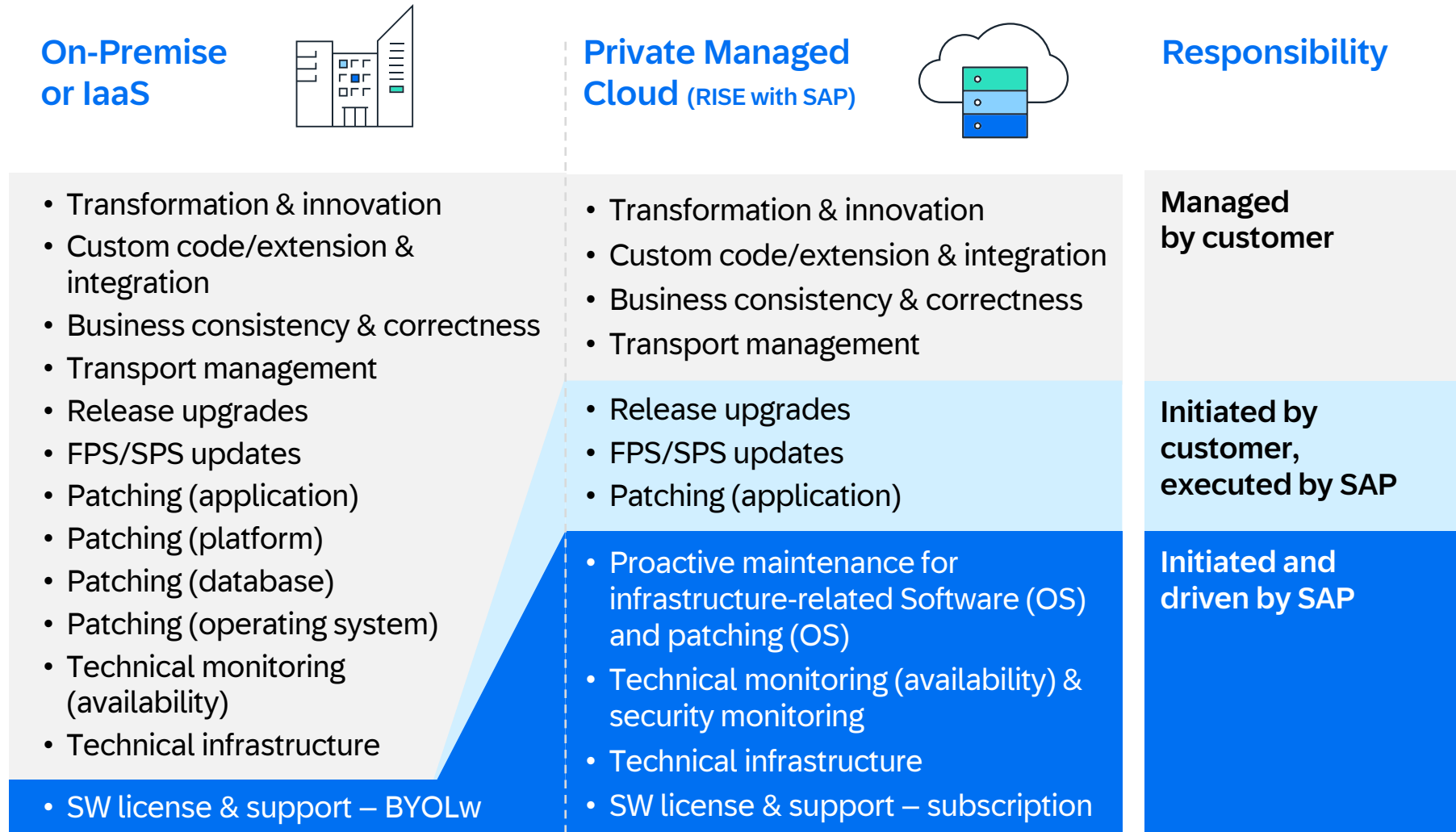
- SW license & support – BYOL
- Advisory & safeguard

**Managed by
SAP**

- SW license (subscription)
- SAP Enterprise Support
- Customer-focused named resources
- Reference arch., SLAs, IRTs, penalties
- Platform security
- Backup, HA, DR
- Build & operate (TMS)
- Technology & architecture
- Infrastructure & data center

Transitioning to the Private Cloud

Share responsibilities with a new operating model

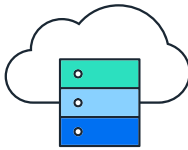


A Strategic, Collaborative Approach to Security Management

Work together with SAP experts through RISE with SAP



On-Premise
or IaaS



Private Managed
Cloud (RISE with SAP)

Benefits of
RISE with SAP



- Predictable cost-of-security ownership
- Reduced time-consuming repetitive work
- Mitigated security skills shortage
- Reliable system and service availability
- Always-on surveillance
- Regulatory compliance support
- Ready-to-run security
- Continuous updates and patching
- Enhanced security visibility

Modernization with clean core principles

Public



The RISE Migration and Modernization Program

Overview

To provide SAP on-premise customers a clear path to operational efficiency, a faster return on investment, and greater business agility with SAP Cloud ERP base on a clean core.

Key elements

Migration and Modernization Program

RISE with SAP methodology

Comprehensive set of services and tools to guide customers every step of the way, supported by a skilled partner ecosystem

Financial incentives

Transformation credits to offset the transformation cost and accelerate time-to-value

Partner ecosystem with enhanced competencies

Partner competency updates and a new partner validation program in alignment with best practices of RISE with SAP methodology

RISE Migration and Modernization Program

Methodology

**Driving
transformation
through
people, processes
and tools**

RISE with SAP Methodology



SAP Signavio

SAP LeanIX

SAP Cloud ALM

SAP BTP

The RISE Migration and Modernization Program

SAP Clean core principles

A way to maintain simplicity and efficiency at the heart of business operations

Drive enterprise agility

Quickly respond to market changes and customer needs

Reduce IT cost and maximizing savings

Streamline operations to save resources

Build more resilient IT processes and systems

Ensure stability and reliability

Unlock future revenue streams and operational innovations

Leverage composable systems to innovate and drive growth

The 5 SAP clean core principles are:

Processes

Keep processes efficient
and consistent

Extensibility

Keep extensions clean

Data

Keep data lean

Integrations

Keep the landscape reliable

Operations

Keep operations
effective

Thank you.

Contact information:

