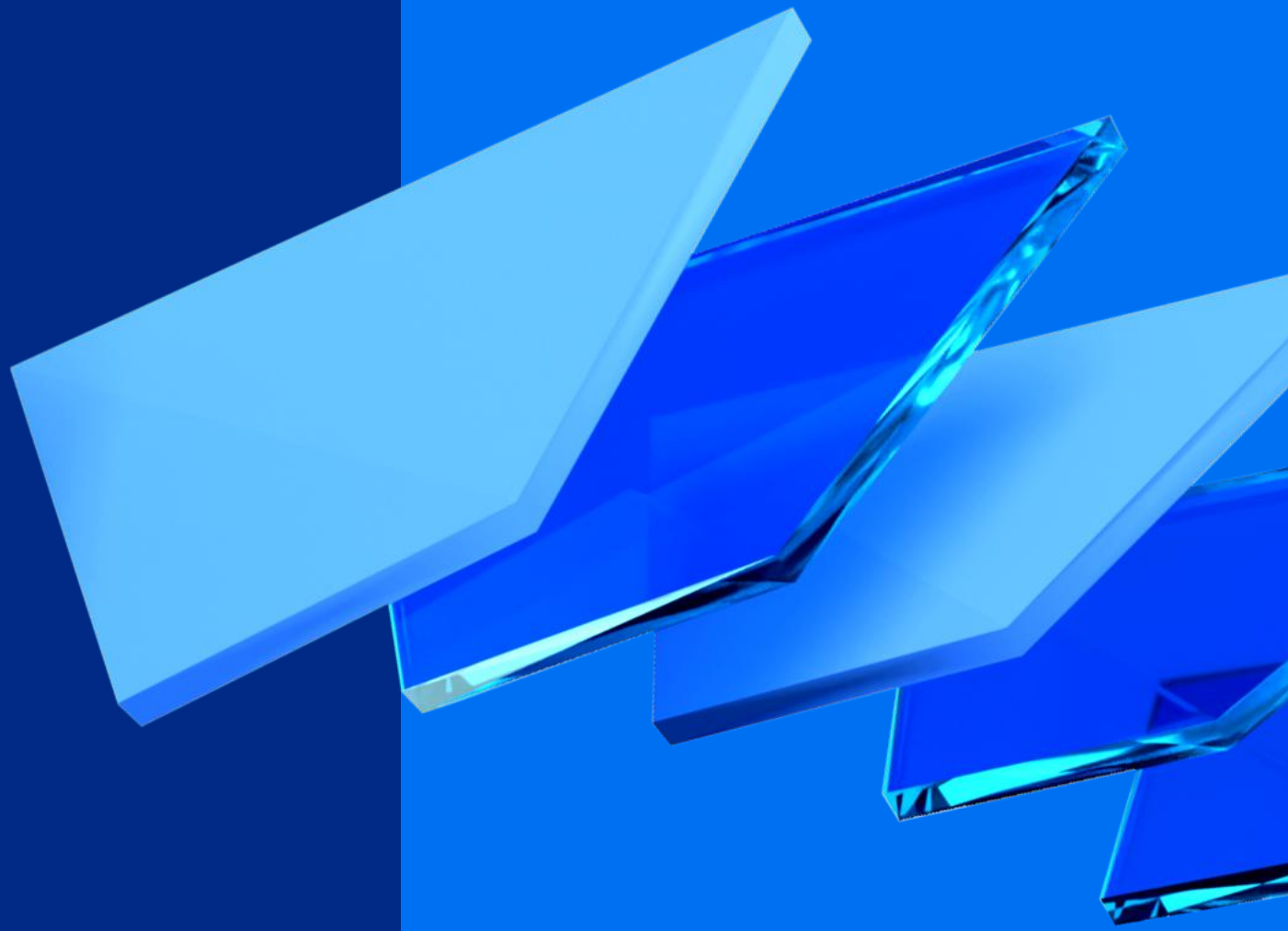
SAP Business Suite

Accelerate your journey to Cloud ERP

A ‘digital-first’ connected value journey

July 10, 2025

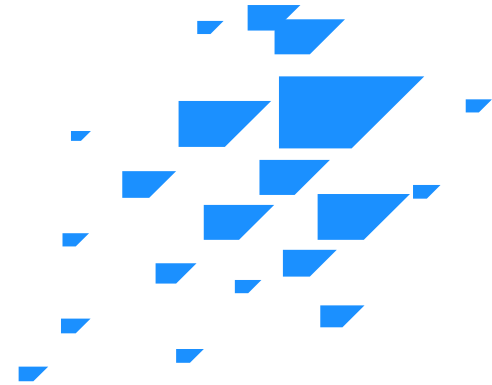


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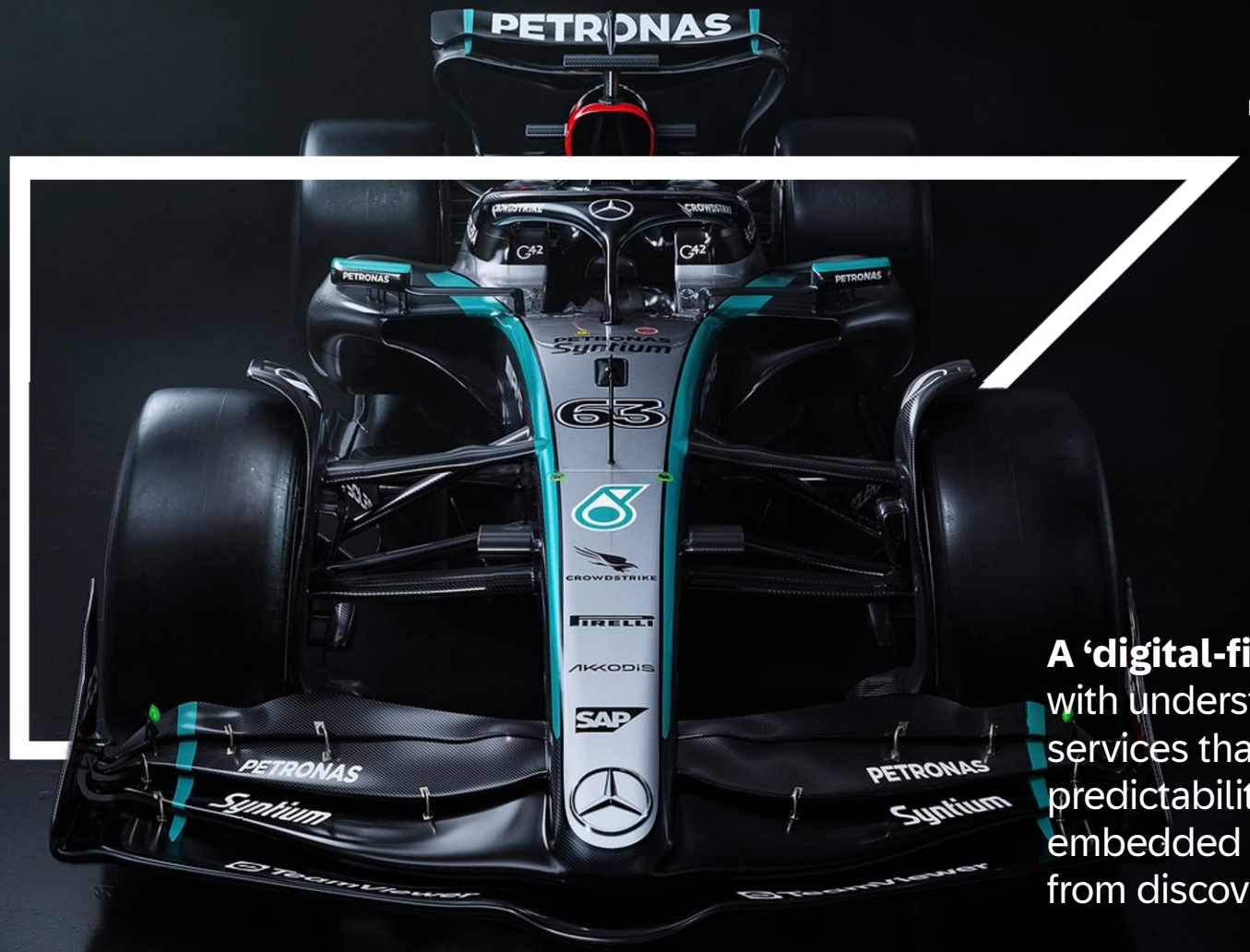
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A ‘digital-first’ connected value journey

Modernize legacy system with SAP Business Suite



Analyze
Signavio Process Insights
Analyze existing ERP

Discover
Digital Discovery Assessment
Discover Cloud ERP

Prepare
Signavio Process Navigator
Explore Best Practices

Explore
Cloud ALM
Manage Cloud ERP

Realize
Central Business Configuration
Configure Cloud ERP

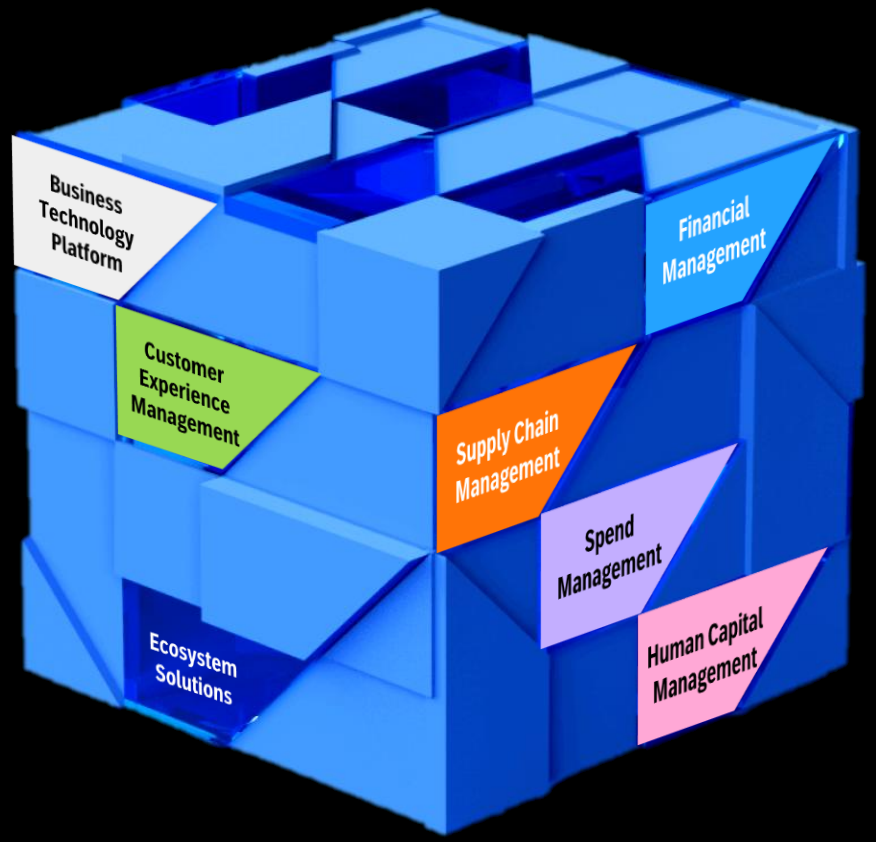
Deploy
SAP for ME
Ready to Run

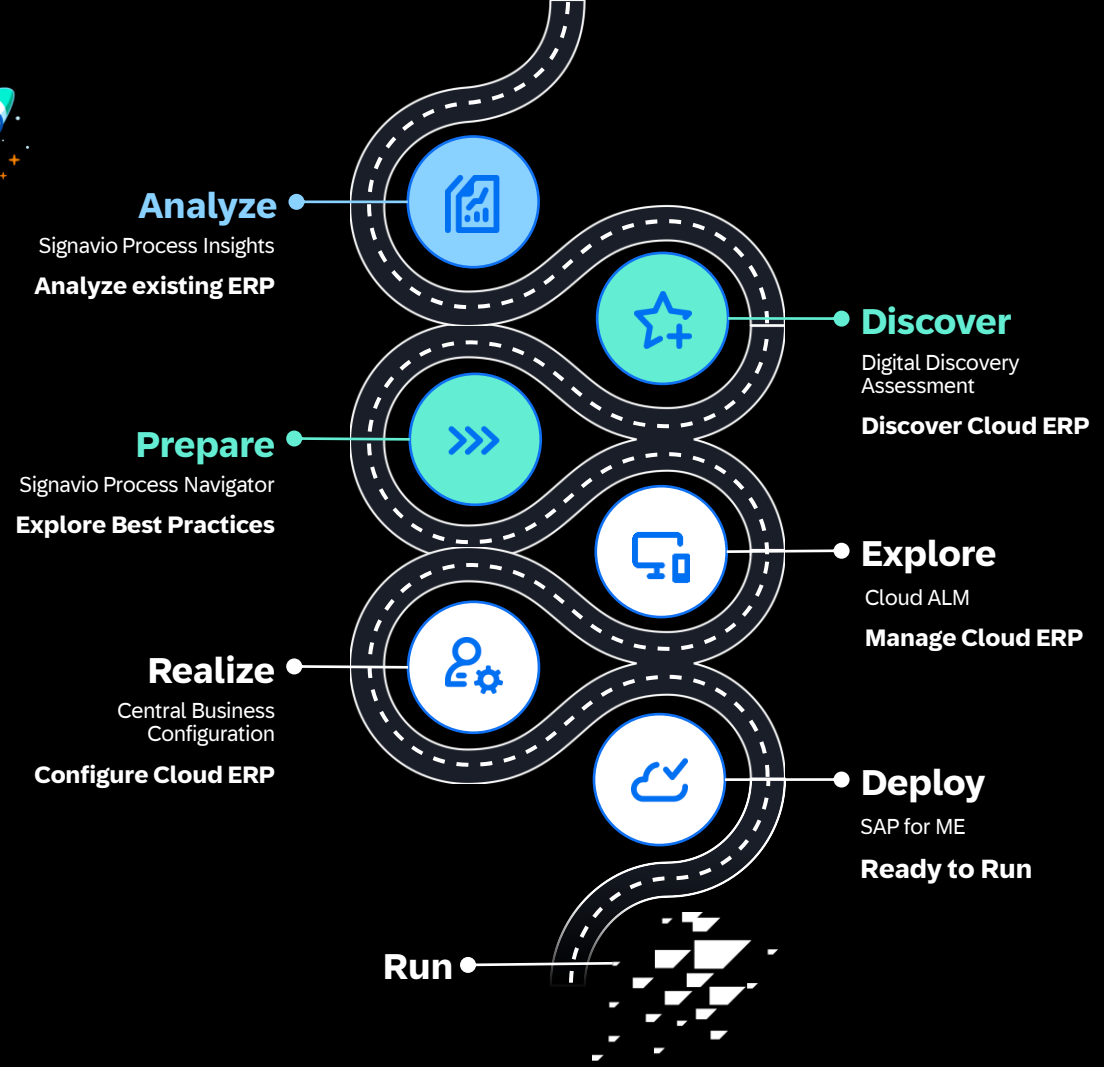
Run

A ‘digital-first’ connected value journey starts with understanding our tools, methodology, and services that can help our customers with predictability and minimum surprises and is fully embedded in our SAP Activate Methodology, from discover to run Cloud ERP.

A ‘digital-first’ connected value journey

Inside-out analyses and discovery to explore Cloud ERP

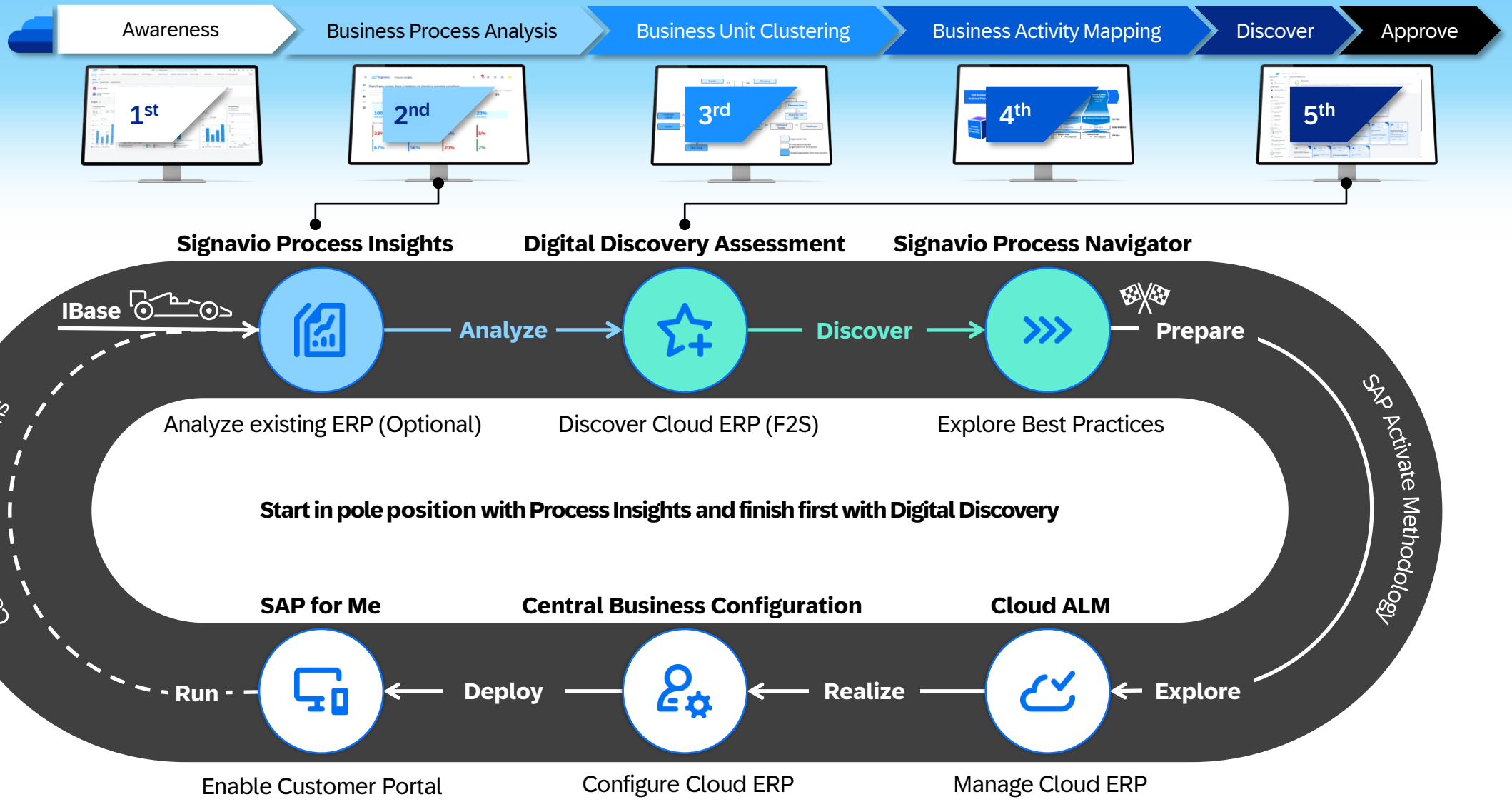




A ‘digital-first’ connected value journey is an inside-out approach of 5 distinct steps during the analyze and discover phase, supported by existing services and tools to get answers on why, what and how to leverage the value of Cloud ERP in a hybrid cloud architecture.

A ‘digital-first’ connected value journey

Accelerate your journey to Cloud ERP



Awareness

Investigate IT modernization and AI-powered innovation with SAP Business Suite



Analyze & Discover

On Premise

GROW Journey

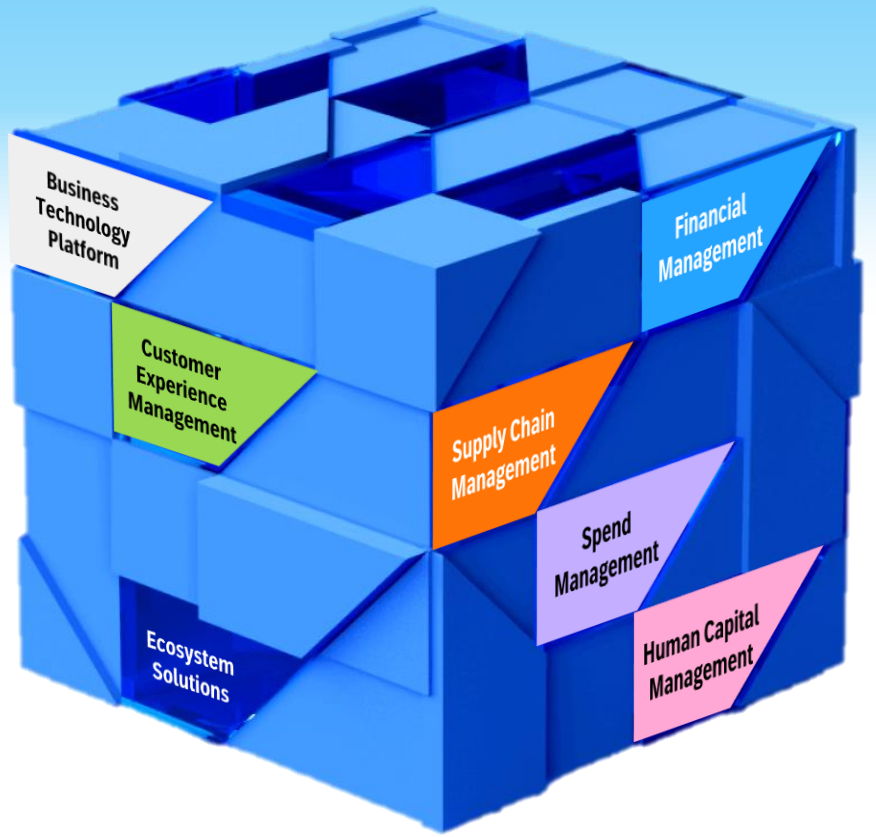
Cloud ERP

Moving away from a traditional On Premise Architecture with highly modified monolithic ERP, to a Hybrid Cloud Architecture with agile, modular ERP

Hybrid/ Two-Tier ERP

RISE Journey

Private Cloud



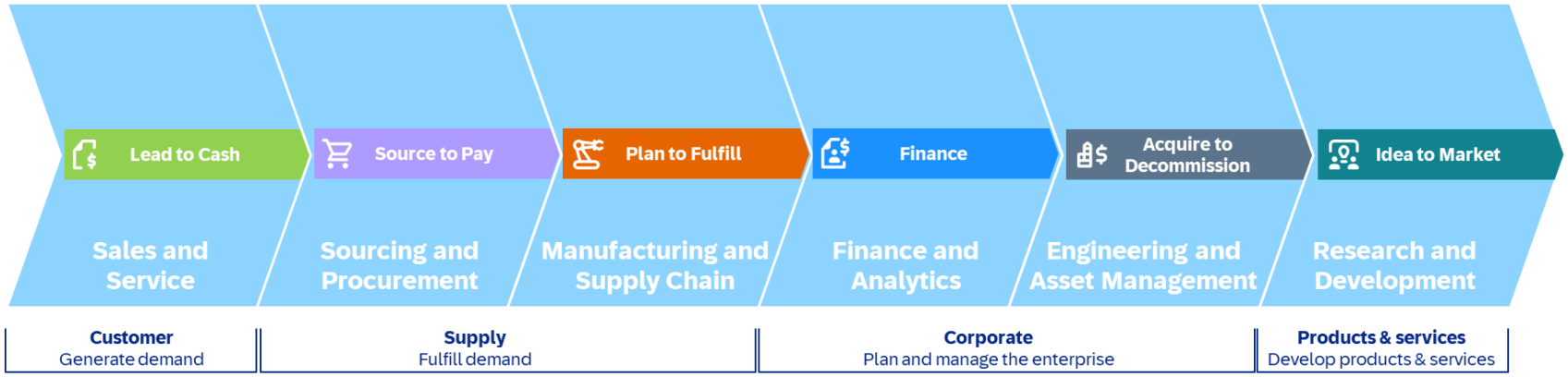
Business Process Analysis

Process Insights



SAP Signavio Process Insights

Customers currently using SAP ERP can already benefit from Signavio Process Insights to analyze historical transaction data from their existing ERP to understand which process flows link to Cloud ERP best practices.



Business Unit Clustering

Finding the common ground between the different business units

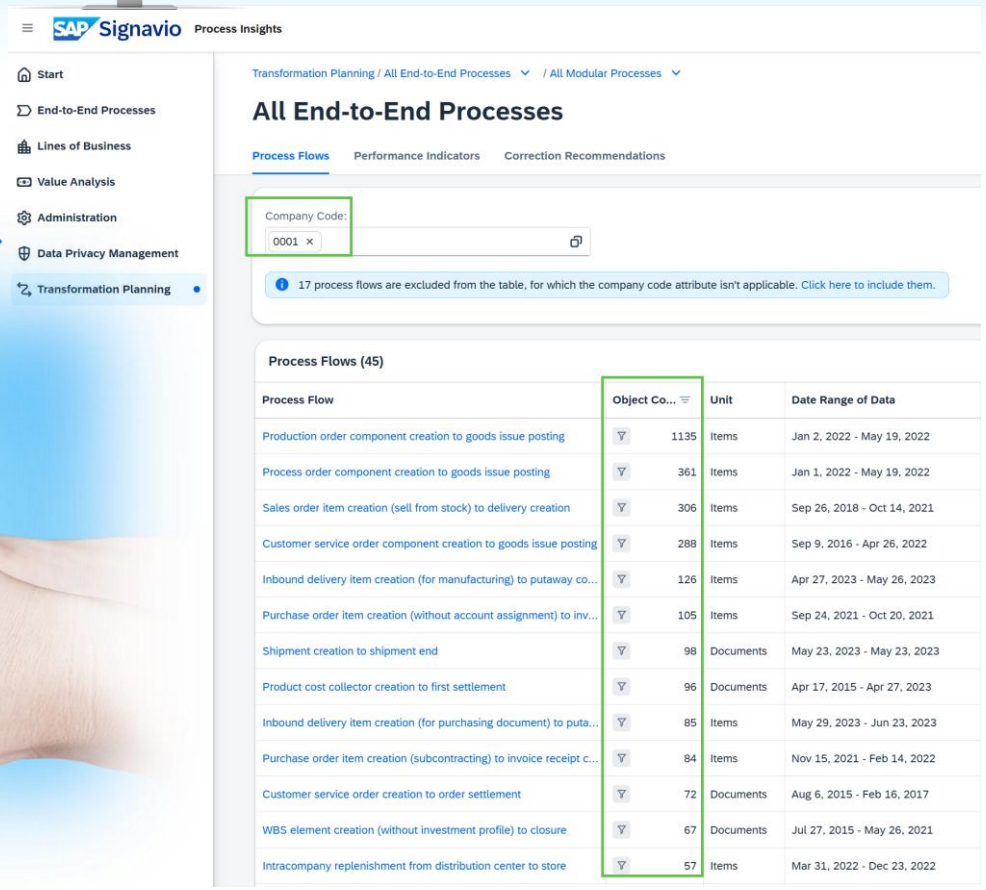


Business Unit Clustering

Based on our own experience supporting Installed-Base customer on their journey to Cloud ERP, finding the common ground between the different business units is key. This is to cluster the business units based on similarity of their business processes or other criteria.

1 Extract data

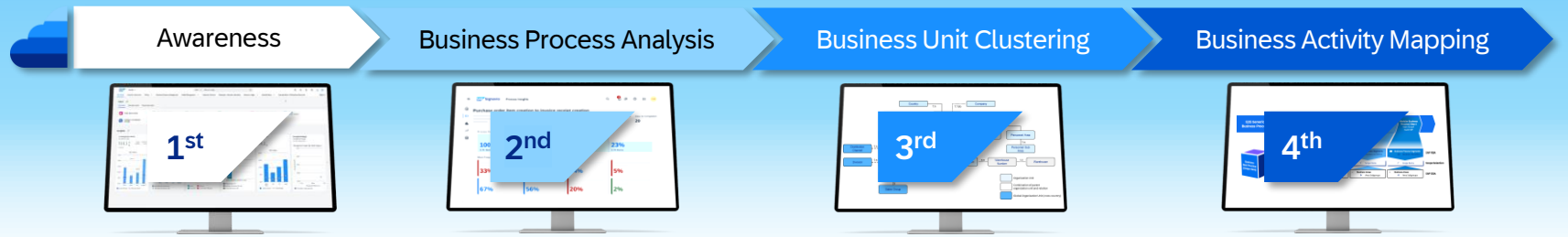




Process Flow	Object Co...	Unit	Date Range of Data
Production order component creation to goods issue posting	1135	Items	Jan 2, 2022 - May 19, 2022
Process order component creation to goods issue posting	361	Items	Jan 1, 2022 - May 19, 2022
Sales order item creation (sell from stock) to delivery creation	306	Items	Sep 26, 2018 - Oct 14, 2021
Customer service order component creation to goods issue posting	288	Items	Sep 9, 2016 - Apr 26, 2022
Inbound delivery item creation (for manufacturing) to putaway co...	126	Items	Apr 27, 2023 - May 26, 2023
Purchase order item creation (without account assignment) to inv...	105	Items	Sep 24, 2021 - Oct 20, 2021
Shipment creation to shipment end	98	Documents	May 23, 2023 - May 23, 2023
Product cost collector creation to first settlement	96	Documents	Apr 17, 2015 - Apr 27, 2023
Inbound delivery item creation (for purchasing document) to puta...	85	Items	May 29, 2023 - Jun 23, 2023
Purchase order item creation (subcontracting) to invoice receipt c...	84	Items	Nov 15, 2021 - Feb 14, 2022
Customer service order creation to order settlement	72	Documents	Aug 6, 2015 - Feb 16, 2017
WBS element creation (without investment profile) to closure	67	Documents	Jul 27, 2015 - May 26, 2021
Intracompany replenishment from distribution center to store	57	Items	Mar 31, 2022 - Dec 23, 2022

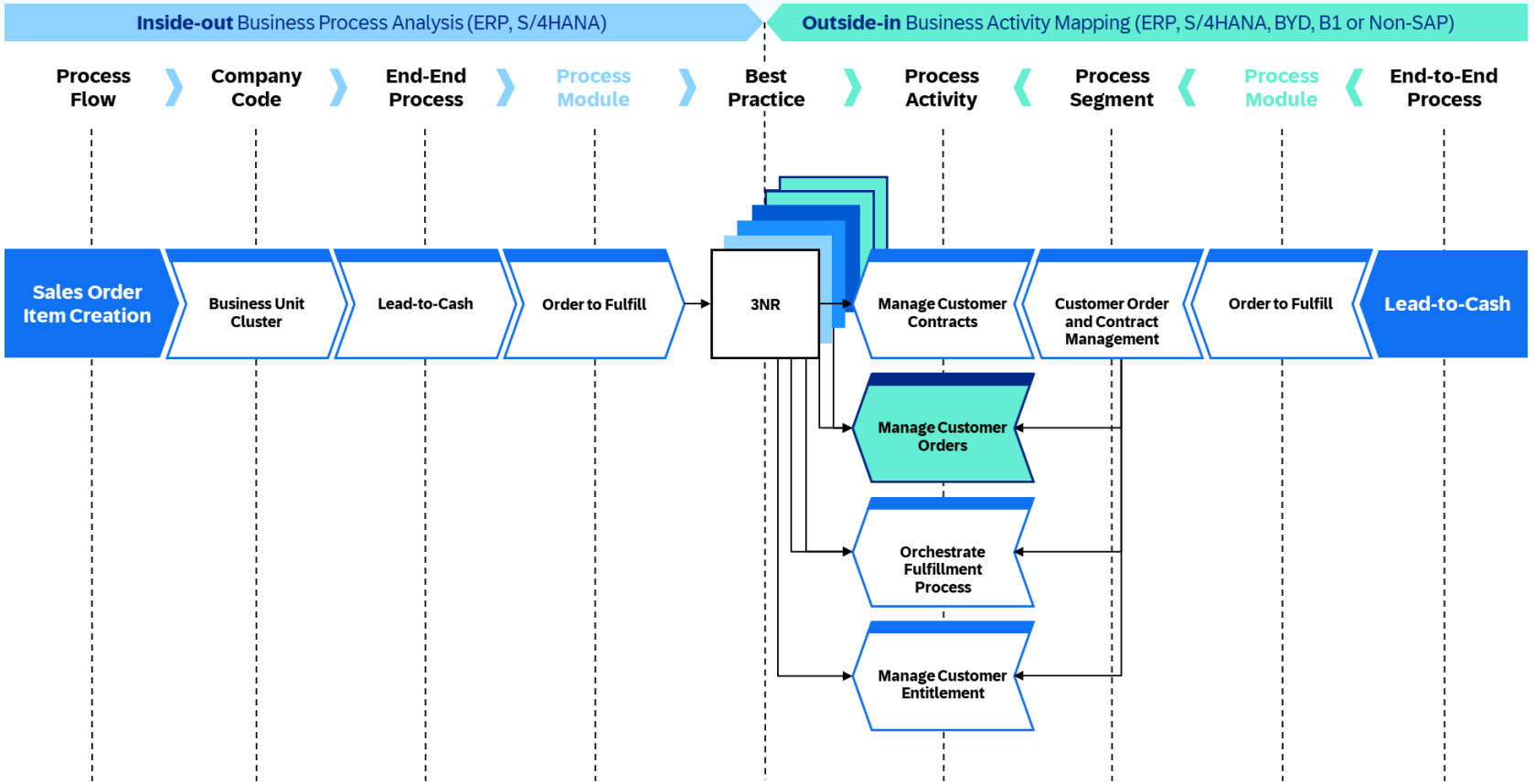
Business Activity Mapping

Best Practices



Business Activity Mapping

The fourth step on the journey is to map the business activities into possible best practices that can support the generic E2E business processes for lead to cash, source to pay, finance, plan to fulfill, acquire to decommission, and design to operate.



Customer Use Case

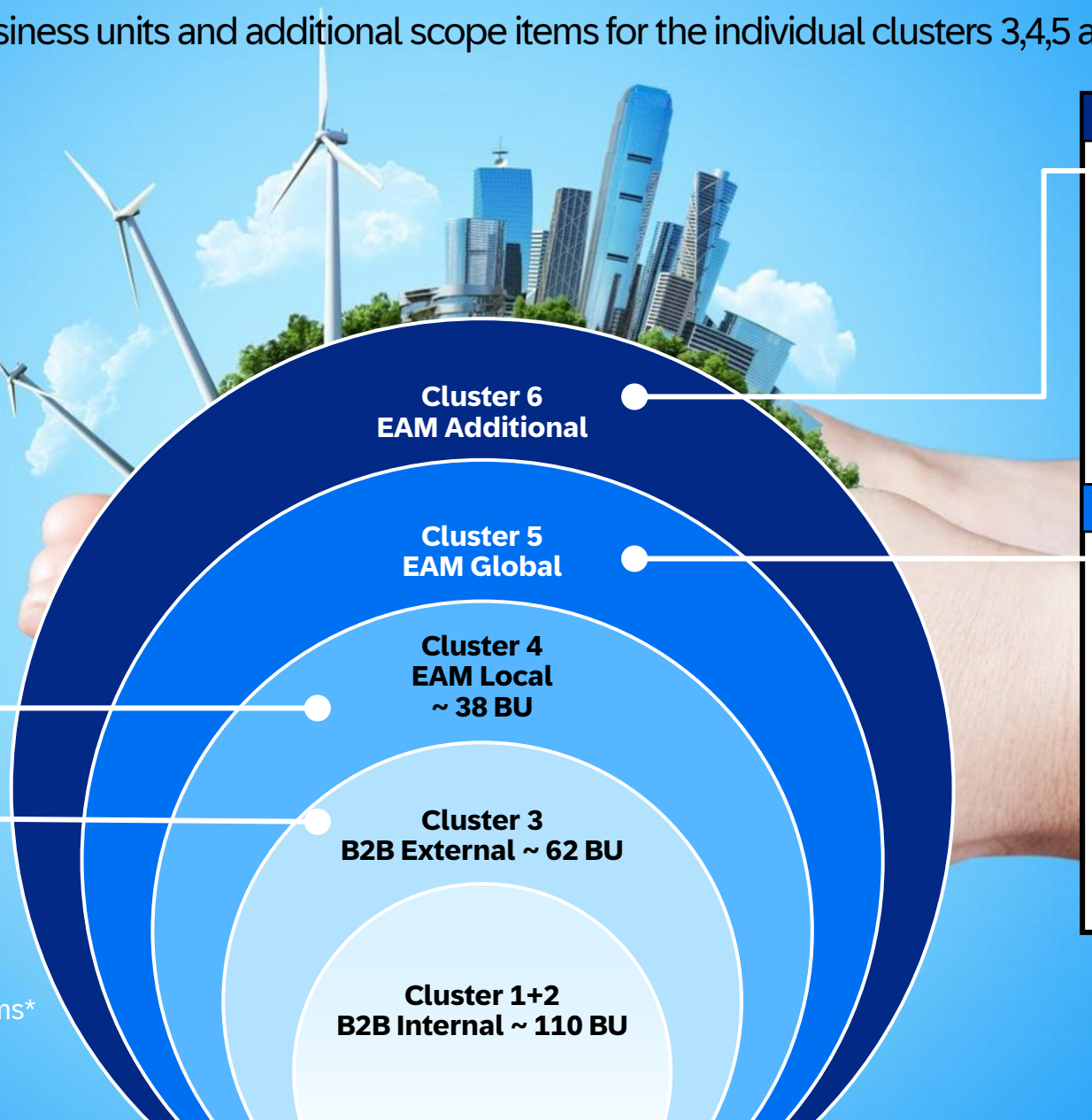
Basic configuration scope for all business units and additional scope items for the individual clusters 3,4,5 and 6

Cluster 4 = Basic + Service + EAM (Local)

Stock Transfer with Delivery - BME
Operational and Overhead Maintenance - 4WM
Improvement Maintenance - 4VT
Proactive Maintenance - 4HI
Reactive Maintenance - 4HH
Maintenance Resource Scheduling - 43R

Cluster 3 = Basic + Service (B2B External)

Warranty Claim Management - Supplier Recovery Processing - 5HR
Intercompany Billing for Service Documents - 53Y
Credit Memo Processing for Service Management - 4GG
Service Monitoring and Analytics - 43B
Procurement for Service Management - 3NI
Service Contract Management - 3MO
Service Order Management and Monitoring - 3D2



Cluster 6 = Basic + Service + EAM (Adv.)

SAP Maintenance Assistant - 4RV
Master Data Integration - 1RO
Mass Load and Mass Maintenance for Product - 1RM
Mass Load and Mass Maintenance for Business Partner - 1RK
Responsibility Management - 1NJ
Mass Processing for Business Partner - 1N7
Mass Processing for Product - 1N5

Cluster 5 = Basic + Service + EAM (Global)

Serial Number Management - BLL
Batch Management - BLF
Advanced Intercompany Stock Transfer - 5HP
Logistics with Third-Party Warehouse Management - 1ZQ
Intercompany Stock Transfer - 1P9
Cross-Plant Transfer Posting - 1P7
Quality Management in Stock Handling - 1MR

Basic Configuration (Cluster 1+2) ~ 110 Scope Items*

* Input from internal F2S Workshops with the business

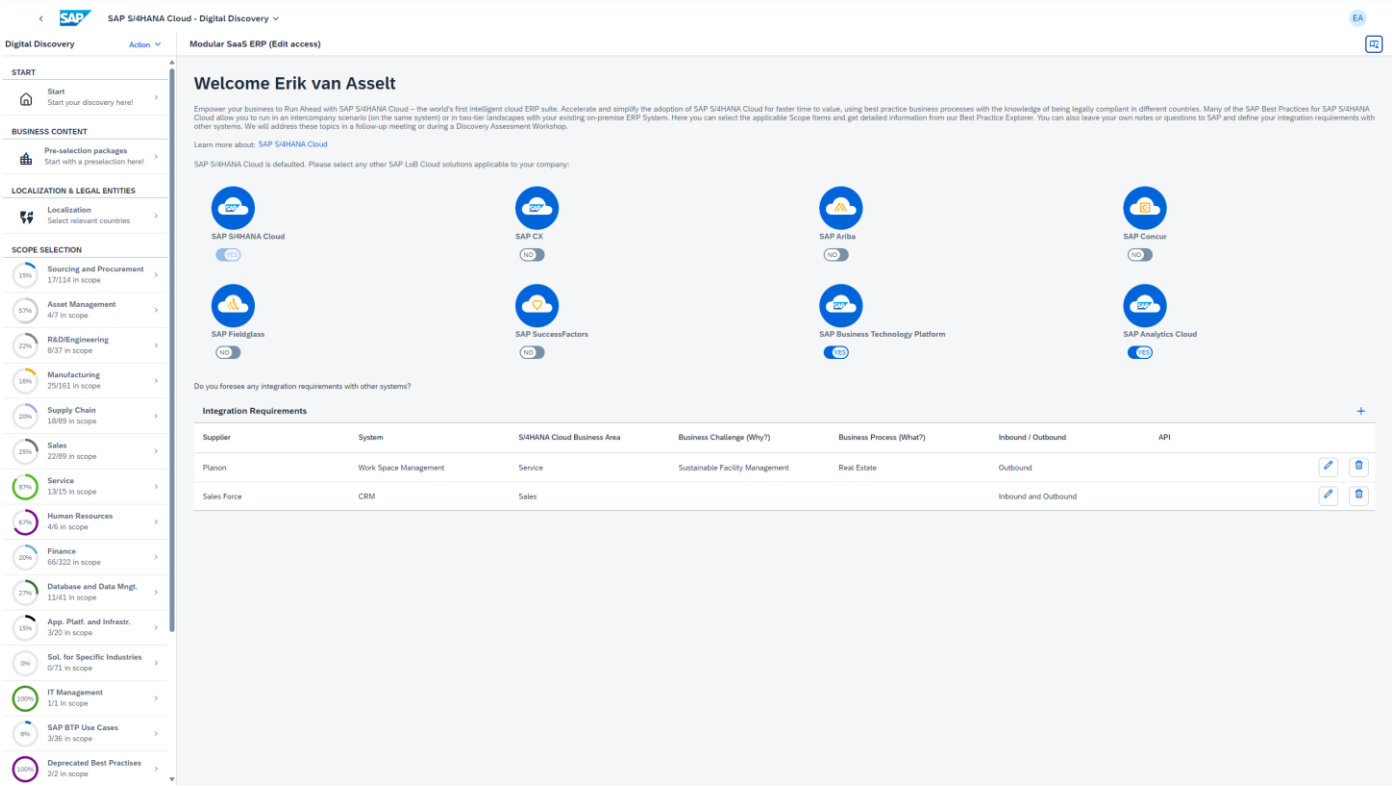
Customer Use Case – Discover and Approve

Scoping result



Digital Discovery Assessment

Finally we need to review these best practices mapping, with the business to determine the final scope, including integration requirements, relevant countries and additional requirements to obtain approval following a brand guardian assessment.

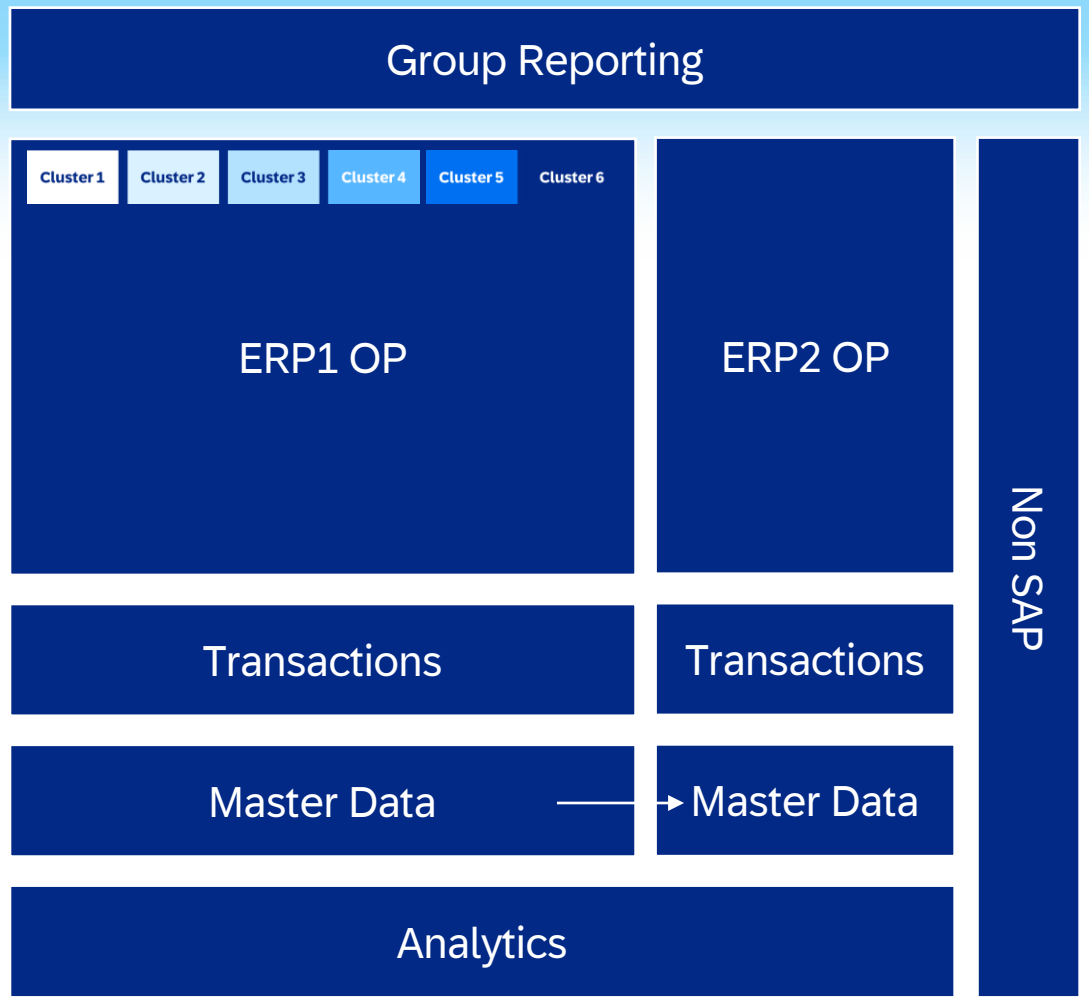


Customer Use Case – Summary

Potential move to a Hybrid Cloud Architecture

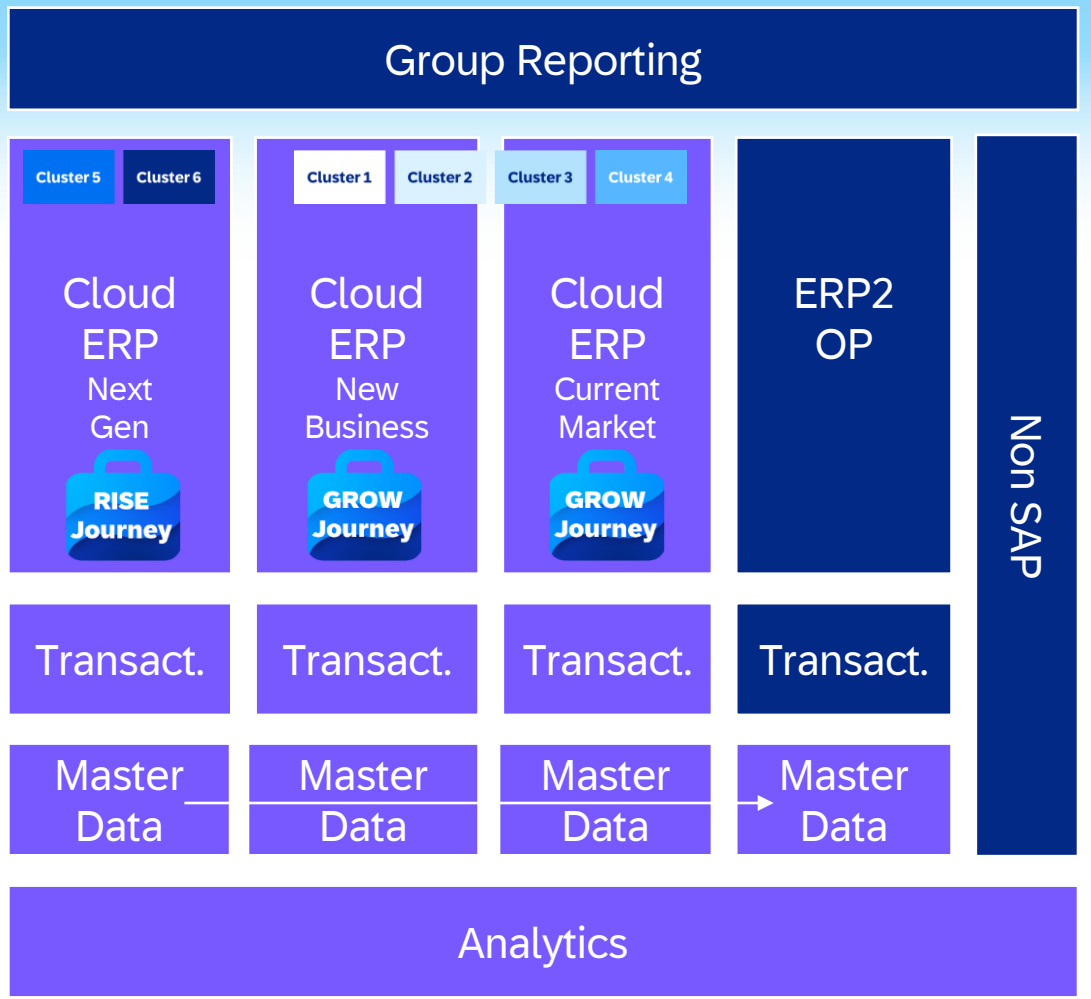
Traditional OP Architecture

Highly modified, monolithic ERP



Hybrid Cloud Architecture

Agile, modular ERP



Thank you.

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