

RISE with SAP Methodology



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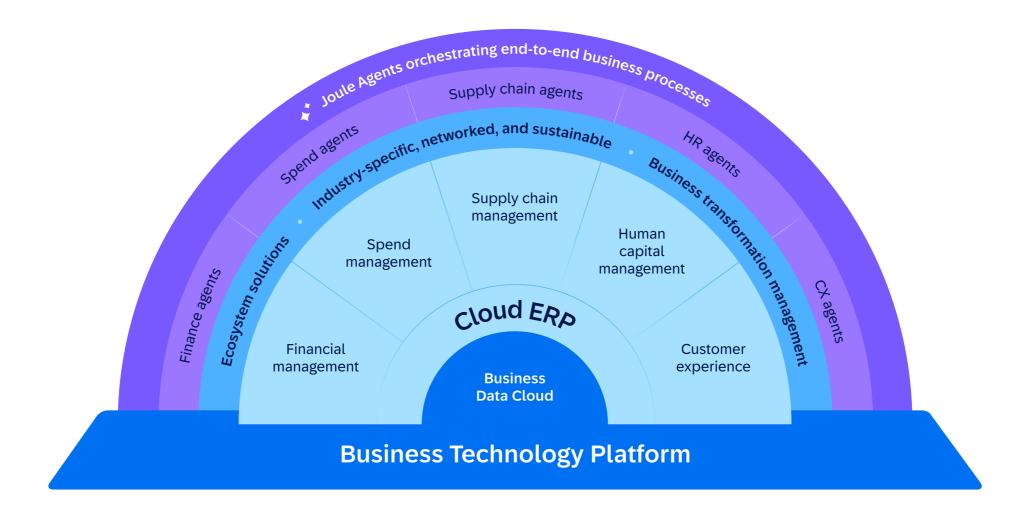
RISE with SAP Methodology L1 | Purpose and Structure of this deck

1	SAP Business Suite	 Value of SAP Business Suite Different journeys, one destination: SAP Business Suite
2	Guiding your transformation Introducing RISE with SAP Methodology	 Challenges for IT-Projects What is the RISE with SAP Methodology? The three main components
	1. Standardized Framework	 A framework with guidelines, instructions and quality gates help to increase quality and transparency
	2. Integrated Toolchain	 A set of integrated tools help to digitally manage the project and increase transparency and collaboration
	3. Expert Guidance	 A set of services designed to assist customers with onboarding and execution guidance, leveraging the expertise and best practice insights of SAP and its partners.
3	Call to action: Transform now	 See how the tools can support the different phases of the methodology Next steps

RISE with SAP Methodology Guiding your transformation

SAP Business Suite

The future of enterprise management



2

Journey to SAP Business Suite

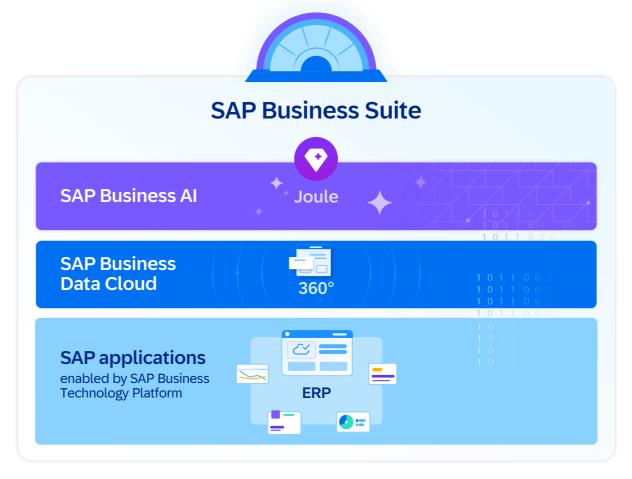


Start by modernizing your ERP to the cloud



- Start fresh with a new cloud ERP
- Modernize existing ERP with clean core approach
- Use two-tier, hybrid approach
 E.g. fresh start for subsidiaries and ERP
 modernization for headquarters





2

RISE with SAP guides your transformation

A comprehensive journey for SAP ERP customers to move to the SAP Business Suite







Proven methodology

- Standardized Framework
 build on best practice from
 thousands of successful customer
 transformations
- Integrated Toolchain for streamlined transformation and collaboration
- Expert guidance
 SAP experts and qualified partners to assist your journey end-to-end

Cloud operations

- Streamlined business continuity
 with built-in security capabilities
 and Al-driven monitoring, support,
 and issue resolution
- Simplified operations
 with SAP managing technical
 service delivery and flexible
 deployments that adapt with
 your business needs

Investment protection

- Transformation incentives
 to offset the costs of migrating
 and adopting new technologies
- Flexible licensing that offers more-predictable, future-proof pricing
- Partner incentives for offsetting migration costs

RISE with SAP Methodology

Guiding your transformation

2

The key components of the RISE with SAP Methodology

A proven approach to help customers transform to a cloud operating model



The key components of the Methodology

Best practices aligned guidance, tools and services to help customers transform to a cloud operating model



Standardized Framework

Scalable project roadmaps based on best practices experience.

From streamlined implementation to complex multi-national and industry customer requirements.



Integrated Toolchain

Tools for streamlined collaboration and efficient project execution and ensure a cohesive, efficient workflow throughout.



Expert guidance

End-to-End expert guidance through SAP and qualified SAP partners. From discover to onboard to project recommendation and continuous innovation.



Discover

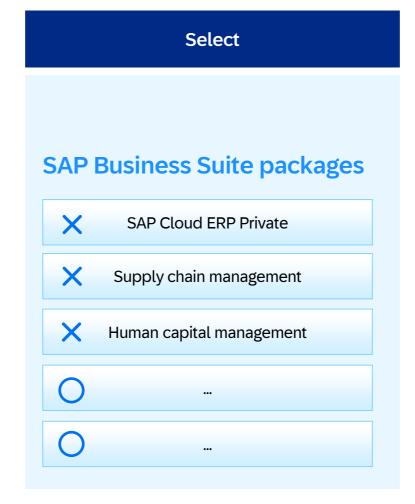
Start your journey

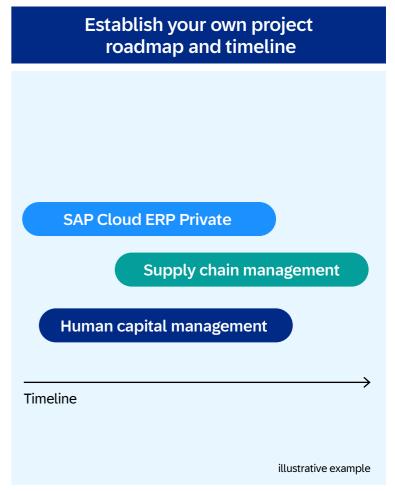
Discover, select and build your transformation roadmap



Starting point for every journey

- Define Business vision and goals
- Design the solution scope and capabilities
- Draft initial transformation plan
- Prepare Value proposition and business case





Challenges for installed base customers transforming to SAP Cloud ERP Private

Moving to the cloud provides opportunities to build a future-proof foundation for the business



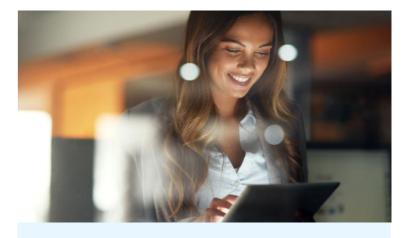
ERP extensions have brought significant benefits to customers

ERP was extended to meet business needs



Over the years, the number of ERP extensions has multiplied, limiting agility and increasing costs.

Legacy extensions = technical debt



Clean core principles provide a future-proof way to extend cloud ERP

Ready to innovate and adapt, always agile

Transform with confidence and unlock continuous innovation

Faced with demands for faster innovation cycles, companies are seeking greater agility to accelerate the adoption of new functionalities and stay ahead of the competition. SAP's clean core principles are designed to enable this agility and make customers innovation-ready. The RISE with SAP Methodology includes tools and services that ensure adherence to clean core principles throughout the transformation journey.

RISE with SAP Methodology for Cloud ERP Private

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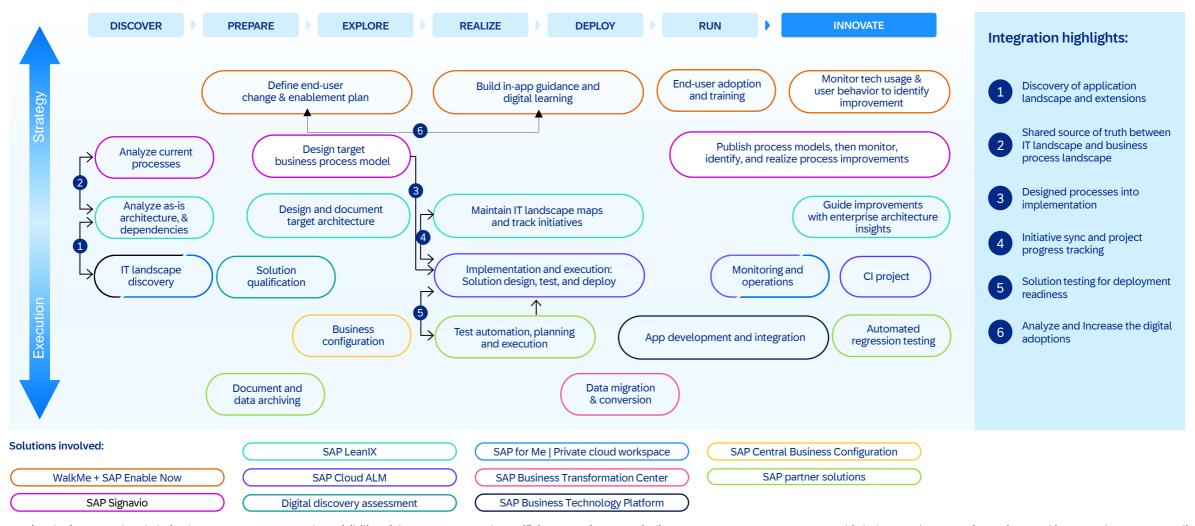
Best practices aligned guidance, tools and services to help customers transform to a cloud operating model | Standardized Framework



Central starting point Utilize SAP Activate roadmap templates to build your personalized roadmap with milestones and check points for your journey **V**-Discover Prepare Explore Realize Deploy Define Business vision Project preparation Explore capabilities Realize value through Deploy the configured Run with operational and onboarding, setup and run fit-to-standard solution adoption, productive system excellence and and goals Use Digital Discovery a personalized project analysis and define according to your and final test detect opportunities Assessment to design roadmap incl. clean required extensions. project scope. execution. for continuous the project scope core success plan and innovation. • Draft initial project plan quality gates. • Prepare Value proposition and business case **Quality Gate Quality Gate Quality Gate Quality Gate** + additional QGs on request **Onboarding** Best practice **Digital Discovery** adherence **Assessment Transformation Quality Gates + Expert feedback Preparation Service**

RISE with SAP Methodology

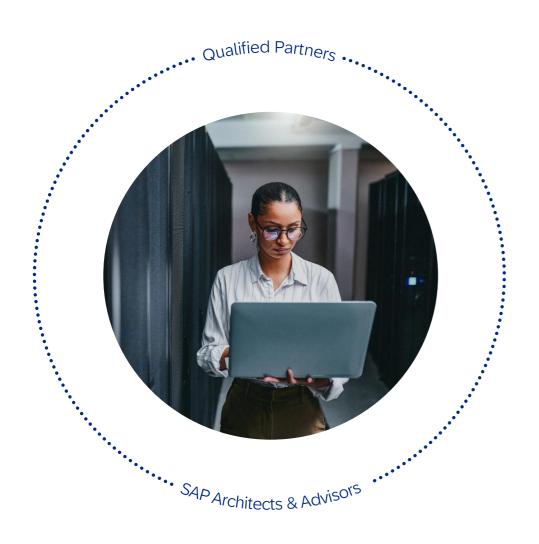
The integrated toolchain support various phases for accelerated and derisked transformation



- Using the integrated tool chain, the customer gets complete visibility of the processes such as efficiency, performance indicators, process transparency etc. This helps to take corrective actions and improve the system quality
- The architecture visibility achieved through tool chain enhances application portfolio and architecture roadmap thus minimizing technology risk and system complexity
- Tool chain helps in digital adoption reducing the digital friction thus increasing the effective usage of recommended applications resulting in process execution as per defined quality standards

Rely on expert guidance from SAP and its partners





Realize your cloud vision with expert guidance



SAP advisors for onboarding, and initial project setup



SAP architects for overall transformation journey support and guidance



Qualified partners for project management, functional and technical consulting, and more

Find a Partner

Included services to support your journey

Additional entitlements specific for the journey to SAP Cloud ERP Private

Transformation preparation service

Develop a tailored transformation road map and set up key transformation tools and a governance model to accelerate time to value.

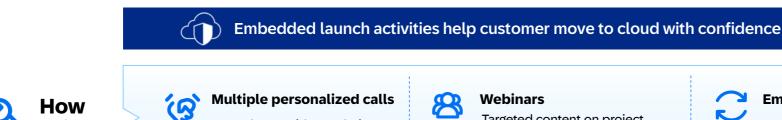
Embedded launch activities

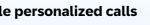
Onboard enablement, project preparation, and setup for clean core strategy and success plan



Embedded launch activities

Onboarding support for SAP Cloud ERP Private





· Hands-on guidance during the initial setup



Webinars

Targeted content on project milestones across the customer value journey



Emails & digital content

- · Automated email Campaigns
- Onboarding Resource Center





Getting to know SAP

- System access
- Understanding entitlements
- SAP tools & services



RISE with SAP Methodology

- SAP Activate and SAP Best **Practices**
- Clean core quality gates

- Integrated toolchain (i.e. SAP Cloud ALM)
- · Continuous quality checks for SAP **Enterprise Support & value maps**





Ps

Discover



Prepare



Explore



Realize



Deploy





Why **Benefits**



Product entitlement included in subscription *



Safeguard go-live

Helps establish a confirmed path for customers



Accelerating time to value

Faster adoption of best practices and earlier value realization

Enablement

Role-specific, selfpaced learning programs

Clean core assessment

Receive reports during both implementation and live operations, including an action plan designed to accelerate your innovation adoption

Onboarding & Transformation Preparation Service | Timeline | Personas Involved





The Customer Onboarding Journey is introduced during the SAP Cloud ERP Private Introduction session by a

Designated Onboarding Advisor

DO's

- Guides onboarding journey from contract start to Quality Gates
- Supports Clean Core Quality Gate request and key findings

DONT's

- x Case management, technical support, and implementation consulting are **out of scope**
- x Detailed guidance on all Quality Gate findings is not provided

Transformation preparation service for SAP Business Suite

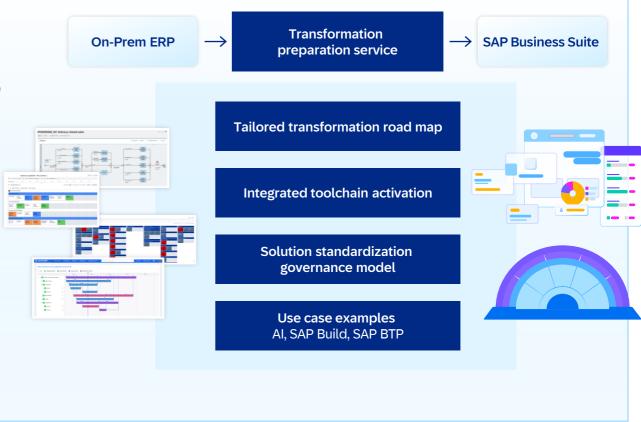
Craft your own tailored road map with SAP expert guidance

Develop a tailored transformation road map and set up key transformation tools and a governance model to accelerate time to value.

The service facilitates transformation with:

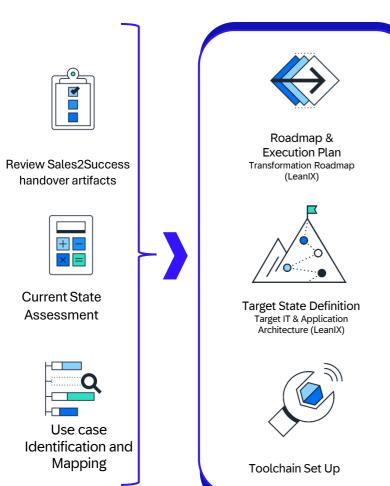
- **Discovery-based insights:** Leverage business case analysis, value mapping, and architecture blueprints to guide road map planning and timelines.
- Guided setup services: Collaborate with SAP specialists for expert guidance on seamless access to cloud service entitlements and the integrated toolchain.
- Accelerated value delivery: Drive faster outcomes through collaborative knowledge transfer, use case examples, and continuous improvement.

Learn more



RISE with SAP Methodology | Transformation Preparation Service

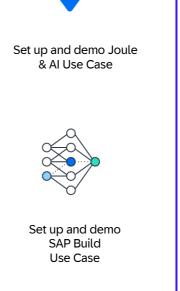
Scope of Activity















Joule scenarios for RISE with SAP Methodology

Now available for SAP customers



Al assistance to accelerate your RISE with SAP journey to SAP Business Suite

A conversational chat-based experience to make **RISE with SAP Methodology** more **actionable**, **automated**, and able to **accelerate** transformation.

Benefits

24/7 expert guidance

- Access to contextual and project-specific information for faster decision-making
- Deterministic output for confidence and clarity
- LLM-powered recommendation engine for clean core actions based on best practices
- Fill knowledge or experience gaps within the project team

Automate clean core tasks

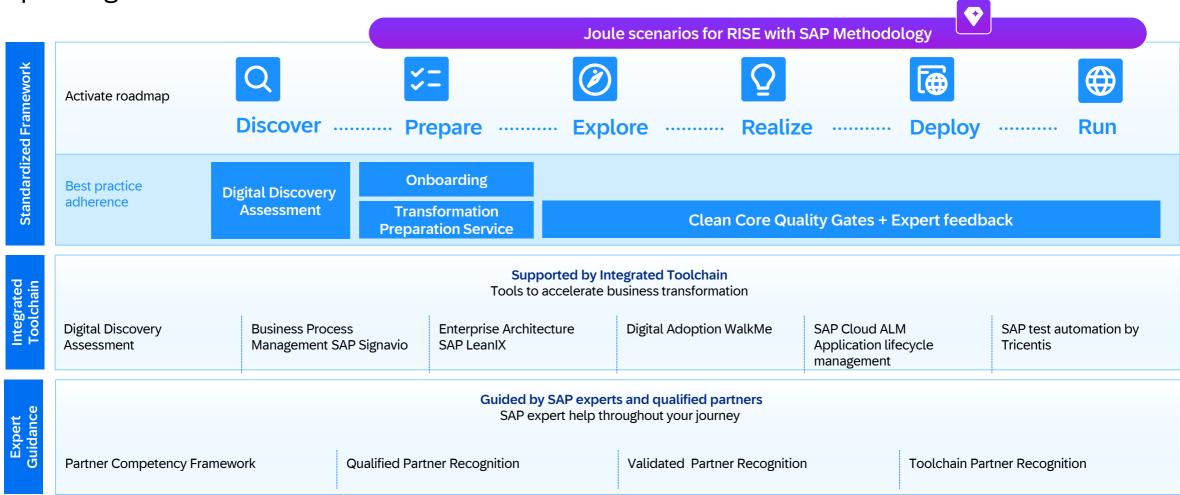
- Automation of RISE with SAP Methodology activities such as clean core success planning, quality checks, and accelerated timelines
- Pre-built intelligent automation with a clean core action repository
- Intelligent assignment of clean core tasks to the appropriate project team members

Govern and transform

- Smart notifications
- Completeness checks for quality gate questionnaires
- Intelligent prioritization of clean core tasks
- Summary generation and intelligent insights
- Fact-based analytics for executive dashboard

RISE with SAP Methodology for Cloud ERP Private

Best practices aligned guidance, tools and services to help customers transform to a cloud operating model



RISE with SAP Partners

Rely on a competency - assured by partner capability framework

RISE with SAP Competency

(for all partners implementing RISE with SAP projects)



- Partners with proven expertise to support customers along their RISE with SAP journey.
- The framework consists of three competency levels: Essential, Advanced, and Expert.
- The 'Essential' level is the minimum to be considered a qualified implementation partner.

RISE with SAP Validated Partner

(for partners delivering a significant number of large transformational projects)



Validated Partner

Expert level for RISE with SAP, SAP BTP, and SAP Signavio

Partner methodology validated by SAP **experts**

Track record of go-live success in large-scale deployments

- Partners with elevated capabilities across RISE with SAP, SAP Business Technology Platform, and SAP Signavio.
- Their implementation methods adhere to the RISE with SAP Methodology, ensuring cloud-compliant implementations and preparing customers for continuous innovation.
- Primarily focused on strategic service partners for deeper engagement with SAP in large enterprise customers.

Find a qualified RISE with SAP Partner

Find a validated RISE with SAP Partner



RISE with SAP Validated Partners

accenture

Capgemini



delaware

Deloitte.



HCLTech













Transform now

RISE with SAP

At a glance

Future-ready your business

By choosing the best fit cloud applications from the SAP Business Suite portfolio

Modernize with RISE with SAP Methodology

Transform your IT landscape using SAP's proven methodology, integrated tools and expert guidance

Benefit from cloud agility with SAP

Built-in security and end-to-end support so IT can focus on value creation

Maximize investments

Protect and optimize your investments by leveraging incentives



RISE with SAP Methodology www.sap.com/rise-methodology



On-demand webinar – RISE with SAP Methodology
On-demand webinar - RISE into the future

Thank you.

Contact information:

