RISE with SAP Methodology

September 12, 2025
Speaker, SAP
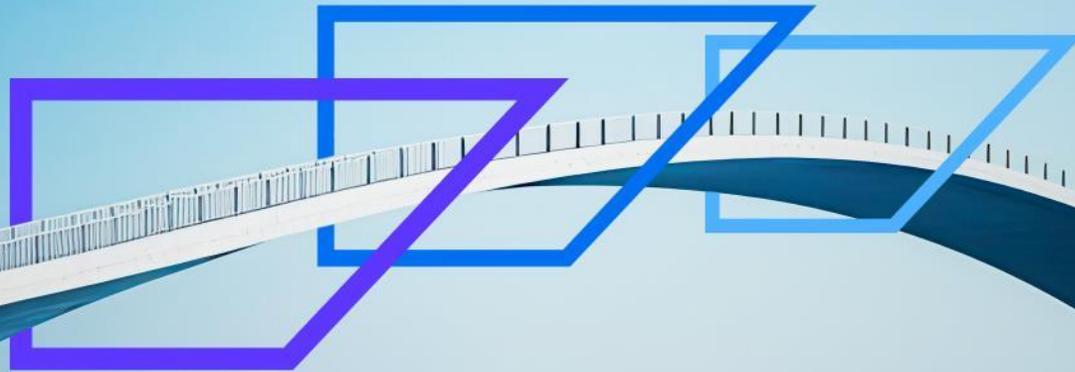
RISE with SAP Methodology L1 | Purpose and Structure of this deck

1 **SAP Business Suite**

- Value of SAP Business Suite
- Different journeys, one destination: SAP Business Suite

2 **Guiding your transformation**
Introducing RISE with SAP Methodology

- Challenges for IT-Projects
- What is the RISE with SAP Methodology?
- The three main components

1. Standardized Framework

- A framework with guidelines, instructions and quality gates help to increase quality and transparency

2. Integrated Toolchain

- A set of integrated tools help to digitally manage the project and increase transparency and collaboration

3. Expert Guidance

- A set of services designed to assist customers with onboarding and execution guidance, leveraging the expertise and best practice insights of SAP and its partners.

3 **Call to action: Transform now**

- See how the tools can support the different phases of the methodology
- Next steps

Please download the latest version of this deck here: **SAP1092803**

RISE with SAP Methodology
Guiding your transformation

SAP Business Suite
The future of enterprise management

Joule Agents orchestrating end-to-end business processes

Supply chain agents

Spend agents

HR agents

Industry-specific, networked, and sustainable

Business transformation management

Finance agents

Ecosystem solutions

CX agents

Supply chain management

Spend management

Human capital management

Financial management

Cloud ERP

Customer experience

Business Data Cloud

Business Technology Platform

Journey to SAP Business Suite

RISE WITH SAP
Journey for existing SAP ERP Customer

GROW WITH SAP
Journey for new SAP ERP Customer

SAP Cloud ERP Private Package

SAP Business Suite LoB Packages

Start by modernizing your ERP to the cloud

RISE WITH SAP

- **Start fresh** with a new cloud ERP

- **Modernize existing ERP** with clean core approach

- **Use two-tier, hybrid** approach
  E.g. fresh start for subsidiaries and ERP modernization for headquarters

SAP Business Suite

SAP Business AI — Joule

SAP Business Data Cloud — 360°

SAP applications
enabled by SAP Business Technology Platform — **ERP**
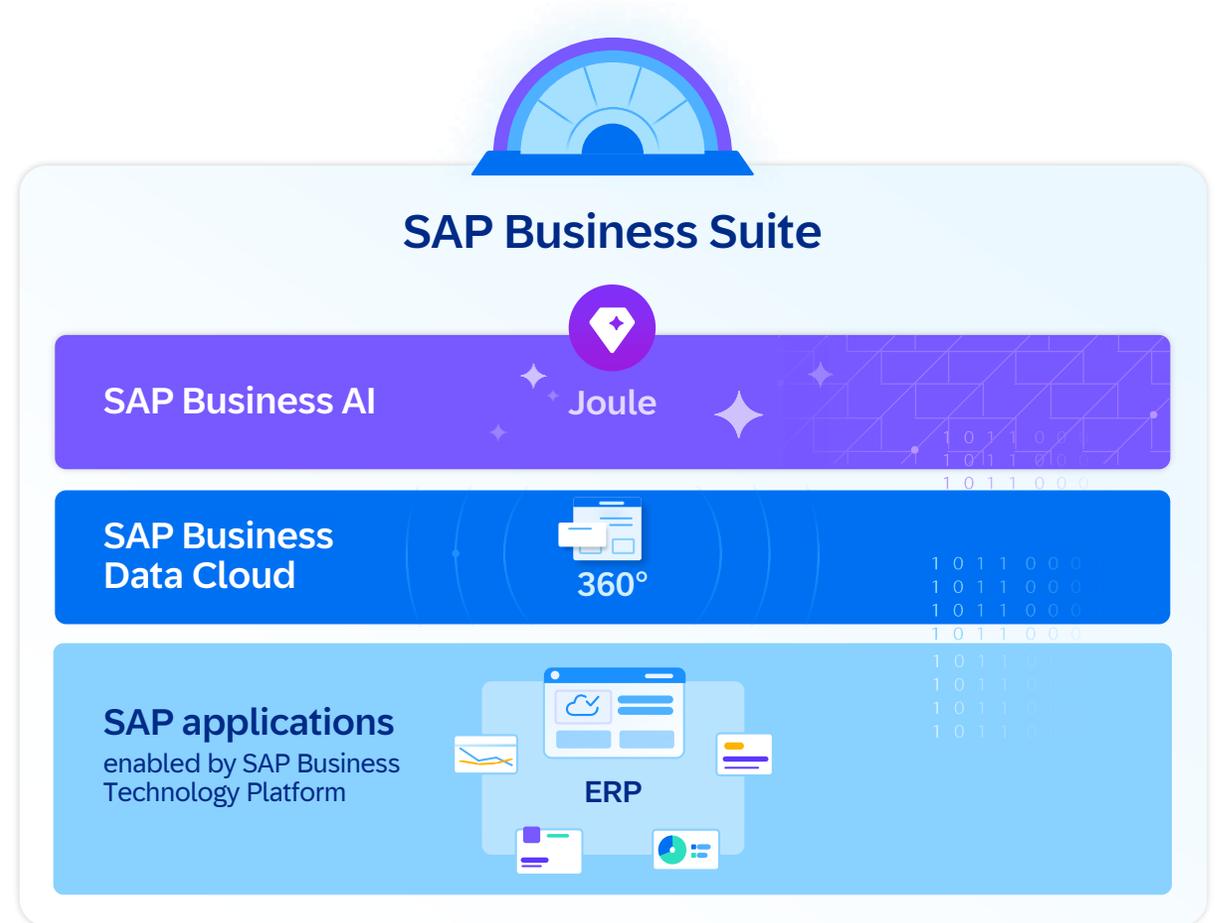
RISE with SAP guides your transformation

A comprehensive journey for SAP ERP customers to move to the SAP Business Suite

Proven methodology

- **Standardized Framework** build on best practice from thousands of successful customer transformations

- **Integrated Toolchain** for streamlined transformation and collaboration

- **Expert guidance** SAP experts and qualified partners to assist your journey end-to-end

Cloud operations

- **Streamlined business continuity** with built-in security capabilities and AI-driven monitoring, support, and issue resolution

- **Simplified operations** with SAP managing technical service delivery and flexible deployments that adapt with your business needs

Investment protection

- **Transformation incentives** to offset the costs of migrating and adopting new technologies

- **Flexible licensing** that offers more-predictable, future-proof pricing

- **Partner incentives** for offsetting migration costs

RISE with SAP Methodology
Guiding your transformation

The key components of the RISE with SAP Methodology
A proven approach to help customers transform to a cloud operating model
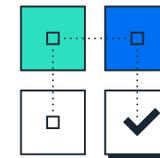
The key components of the Methodology

Best practices aligned guidance, tools and services to help customers transform to a cloud operating model
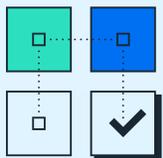
Standardized Framework

Scalable project roadmaps based on best practices experience.
From streamlined implementation to complex multi-national and industry customer requirements.

+

Integrated Toolchain

Tools for streamlined collaboration and efficient project execution and ensure a cohesive, efficient workflow throughout.

+
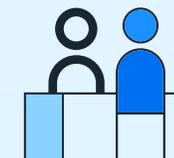
Expert guidance

End-to-End expert guidance through SAP and qualified SAP partners.
From discover to onboard to project recommendation and continuous innovation.

Start your journey
Discover, select and build your transformation roadmap
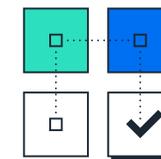
Starting point for every journey	Select	Establish your own project roadmap and timeline

Discover

- Define Business vision and goals
- Design the solution scope and capabilities
- Draft initial transformation plan
- Prepare Value proposition and business case

SAP Business Suite packages

- ✕ SAP Cloud ERP Private
- ✕ Supply chain management
- ✕ Human capital management
- ○ …
- ○ …

SAP Cloud ERP Private

Supply chain management

Human capital management

Timeline

illustrative example

Challenges for installed base customers transforming to SAP Cloud ERP Private

Moving to the cloud provides opportunities to build a future-proof foundation for the business

ERP extensions have brought significant benefits to customers

ERP was extended to meet business needs

Over the years, the number of ERP extensions has multiplied, limiting agility and increasing costs.

Legacy extensions = technical debt
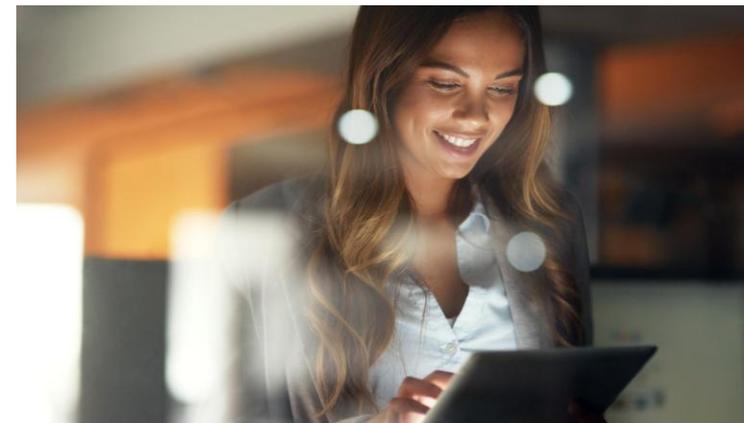
Clean core principles provide a future-proof way to extend cloud ERP

Ready to innovate and adapt, always agile

Transform with confidence and unlock continuous innovation

Faced with demands for faster innovation cycles, companies are seeking greater agility to accelerate the adoption of new functionalities and stay ahead of the competition. SAP's clean core principles are designed to enable this agility and make customers innovation-ready. The RISE with SAP Methodology includes tools and services that ensure adherence to clean core principles throughout the transformation journey.

RISE with SAP Methodology for Cloud ERP Private

Best practices aligned guidance, tools and services to help customers transform to a cloud operating model | Standardized Framework
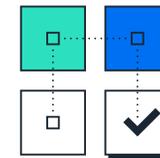
Standardized Framework

Central starting point for your journey

Utilize SAP Activate roadmap templates to build your personalized roadmap with milestones and check points

Discover

- Define Business vision and goals
- Use Digital Discovery Assessment to design the project scope
- Draft initial project plan
- Prepare Value proposition and business case

Prepare

Project preparation and onboarding, setup a personalized project roadmap incl. clean core success plan and quality gates.

Explore

Explore capabilities and run fit-to-standard analysis and define required extensions.

Realize

Realize value through solution adoption, according to your project scope.

Deploy

Deploy the configured productive system and final test execution.

Run

Run with operational excellence and detect opportunities for continuous innovation.

Quality Gate

Quality Gate

Quality Gate

Quality Gate
+ additional QGs
on request

Best practice adherence

Digital Discovery Assessment

Onboarding

Transformation Preparation Service

Quality Gates + Expert feedback

RISE with SAP Methodology

The integrated toolchain support various phases for accelerated and derisked transformation

| DISCOVER | PREPARE | EXPLORE | REALIZE | DEPLOY | RUN | INNOVATE |

Strategy

- Define end-user change & enablement plan
- Build in-app guidance and digital learning
- End-user adoption and training
- Monitor tech usage & user behavior to identify improvement

- Analyze current processes
- Design target business process model
- Publish process models, then monitor, identify, and realize process improvements

- Analyze as-is architecture, & dependencies
- Design and document target architecture
- Maintain IT landscape maps and track initiatives
- Guide improvements with enterprise architecture insights

Execution

- IT landscape discovery
- Solution qualification
- Implementation and execution: Solution design, test, and deploy
- Monitoring and operations
- CI project

- Business configuration
- Test automation, planning and execution
- App development and integration
- Automated regression testing

- Document and data archiving
- Data migration & conversion

Integration highlights:

1. Discovery of application landscape and extensions
2. Shared source of truth between IT landscape and business process landscape
3. Designed processes into implementation
4. Initiative sync and project progress tracking
5. Solution testing for deployment readiness
6. Analyze and Increase the digital adoptions

Solutions involved:

- SAP LeanIX
- SAP for Me | Private cloud workspace
- SAP Central Business Configuration
- WalkMe + SAP Enable Now
- SAP Cloud ALM
- SAP Business Transformation Center
- SAP partner solutions
- SAP Signavio
- Digital discovery assessment
- SAP Business Technology Platform

- Using the integrated tool chain, the customer gets complete visibility of the processes such as efficiency, performance indicators, process transparency etc. This helps to take corrective actions and improve the system quality
- The architecture visibility achieved through tool chain enhances application portfolio and architecture roadmap thus minimizing technology risk and system complexity
- Tool chain helps in digital adoption reducing the digital friction thus increasing the effective usage of recommended applications resulting in process execution as per defined quality standards

Rely on expert guidance from SAP and its partners

Qualified Partners

SAP Architects & Advisors
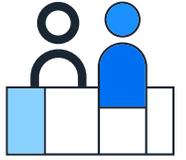
Realize your cloud vision with expert guidance

SAP advisors for onboarding, and initial project setup

SAP architects for overall transformation journey support and guidance

Qualified partners for project management, functional and technical consulting, and more

Find a Partner

Included services to support your journey
Additional entitlements specific for the journey to SAP Cloud ERP Private

Transformation preparation service

Develop a tailored transformation road map and set up key transformation tools and a governance model to accelerate time to value.

Embedded launch activities

Onboard enablement, project preparation, and setup for clean core strategy and success plan

Embedded launch activities
Onboarding support for SAP Cloud ERP Private

Embedded launch activities help customer move to cloud with confidence

How Delivery

Multiple personalized calls
- Hands-on guidance during the initial setup

Webinars
Targeted content on project milestones across the customer value journey

Emails & digital content
- Automated email Campaigns
- Onboarding Resource Center

What Content

Getting to know SAP
- System access
- Understanding entitlements
- SAP tools & services

RISE with SAP Methodology
- SAP Activate and SAP Best Practices
- Clean core quality gates

- Integrated toolchain (i.e. SAP Cloud ALM)
- Continuous quality checks for SAP Enterprise Support & value maps

Enablement
Role-specific, self-paced learning programs

Clean core assessment
Receive reports during both implementation and live operations, including an action plan designed to accelerate your innovation adoption

When Timeline

Discover ········ **Prepare** ········ Explore ········ Realize ········ Deploy ········ Run

Why Benefits

Zero additional cost
Product entitlement included in subscription *

Safeguard go-live
Helps establish a confirmed path for customers

Accelerating time to value
Faster adoption of best practices and earlier value realization

Onboarding & Transformation Preparation Service | Timeline | Personas Involved

EA-RISE / TQM / EAE / CSM will be included based on the customer contract

Onboarding Plan

Automated Welcome E-mail
- Sent 4 days post-signature
- Provisioning instructions, user creation and first steps
- *From*: engage-sap@mailsap.com; *To*: your nominated IT contact

Onboarding Journey [1:1]
- Get Started with SAP Cloud ERP Private and SAP Enterprise Cloud Services
- Plan your implementation in SAP Cloud ALM with RISE with SAP Methodology, SAP BTM and SAP BTP
- Get enabled with Business Transformation Services and Clean Core Quality Gates

Receive a detailed plan with recommended steps, including:

Provisioning instructions

SAP Cloud ERP Private Entitlements

Onboarding Handbook

Clean Core Quality Gates [1:1]
- Ensure alignment with Clean Core principles throughout implementation
- Complete an assessment to receive tailored recommendations, with initial support from an onboarding advisor

Contract starts

After CALM Success Plan Set Up

SAP Cloud ERP Private Introduction

Your journey begins here

Shortly after contract starts

PREPARE PHASE

EXPLORE

Fit-to-Standard Planning

⏱ **3-day Workshop**

Transformation Preparation Services

TPS Lead **Partr /Cust PM**

| Toolchain Setup | Tailored Transformation Roadmap | Best-Practice Governance | SAP AI & SAP Build Use Cases |

Get Onboarded to Signavio / LeanIX
SSO Set Up
Enablement
Basic Administration

Get Onboarded to BTP / Build
Provisioning
Access & Entitlements
Gov & Best Practices

The Customer Onboarding Journey is introduced during the SAP Cloud ERP Private Introduction session by a **Designated Onboarding Advisor**

DO's
✓ Guides onboarding journey from contract start to Quality Gates
✓ Supports Clean Core Quality Gate request and key findings

DONT's
x Case management, technical support, and implementation consulting are **out of scope**
x Detailed guidance on all Quality Gate findings **is not** provided

Transformation preparation service for SAP Business Suite
Craft your own tailored road map with SAP expert guidance

Develop a tailored transformation road map and set up key transformation tools and a governance model to accelerate time to value.
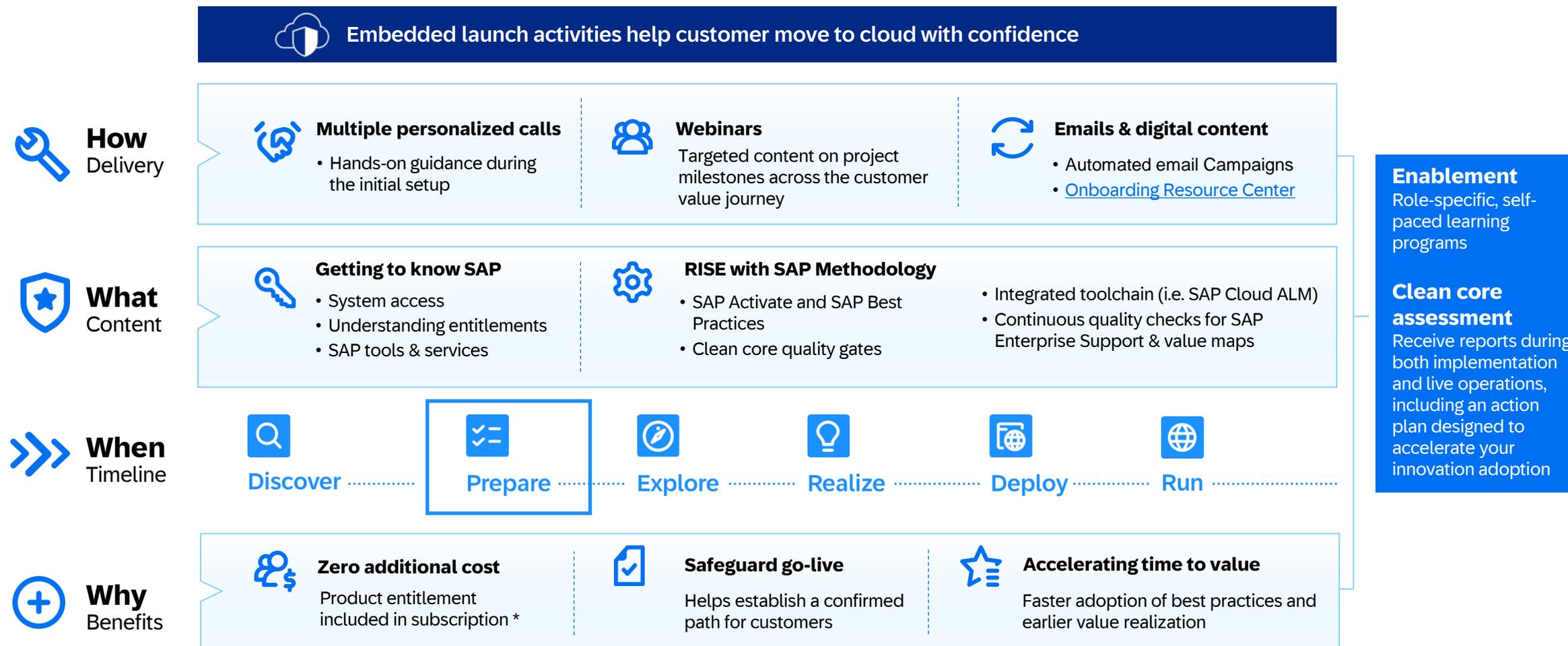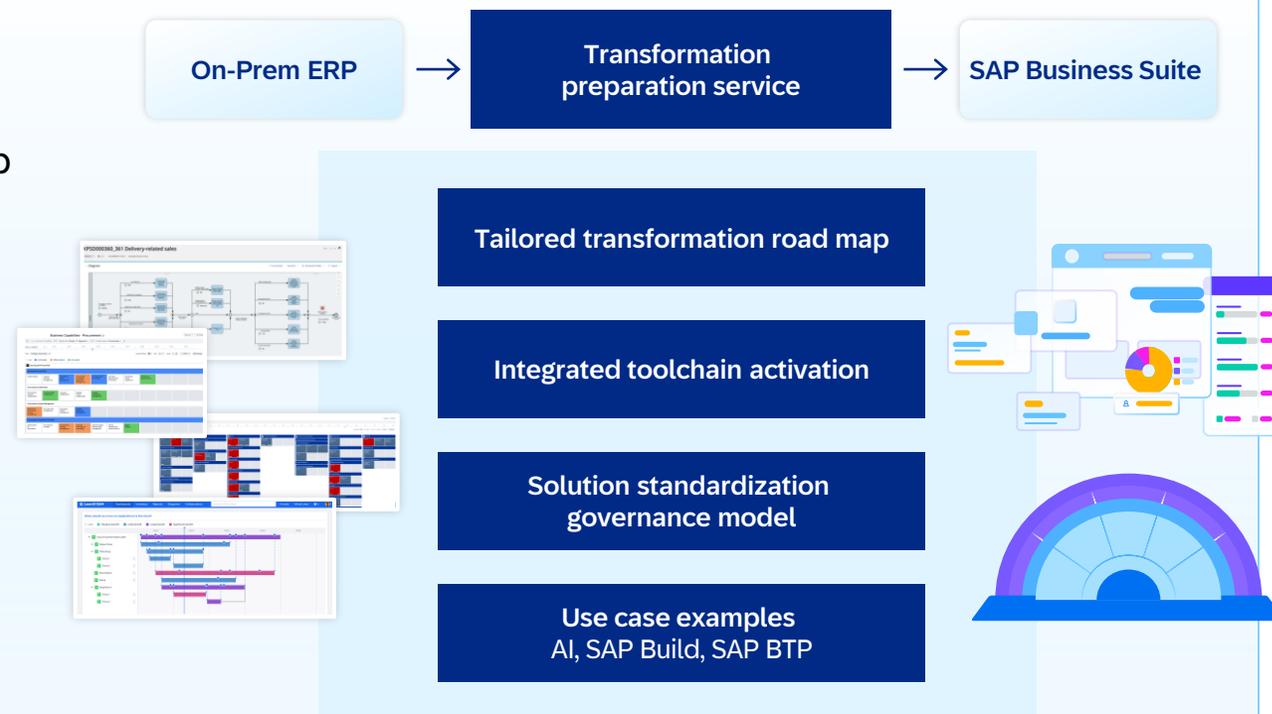
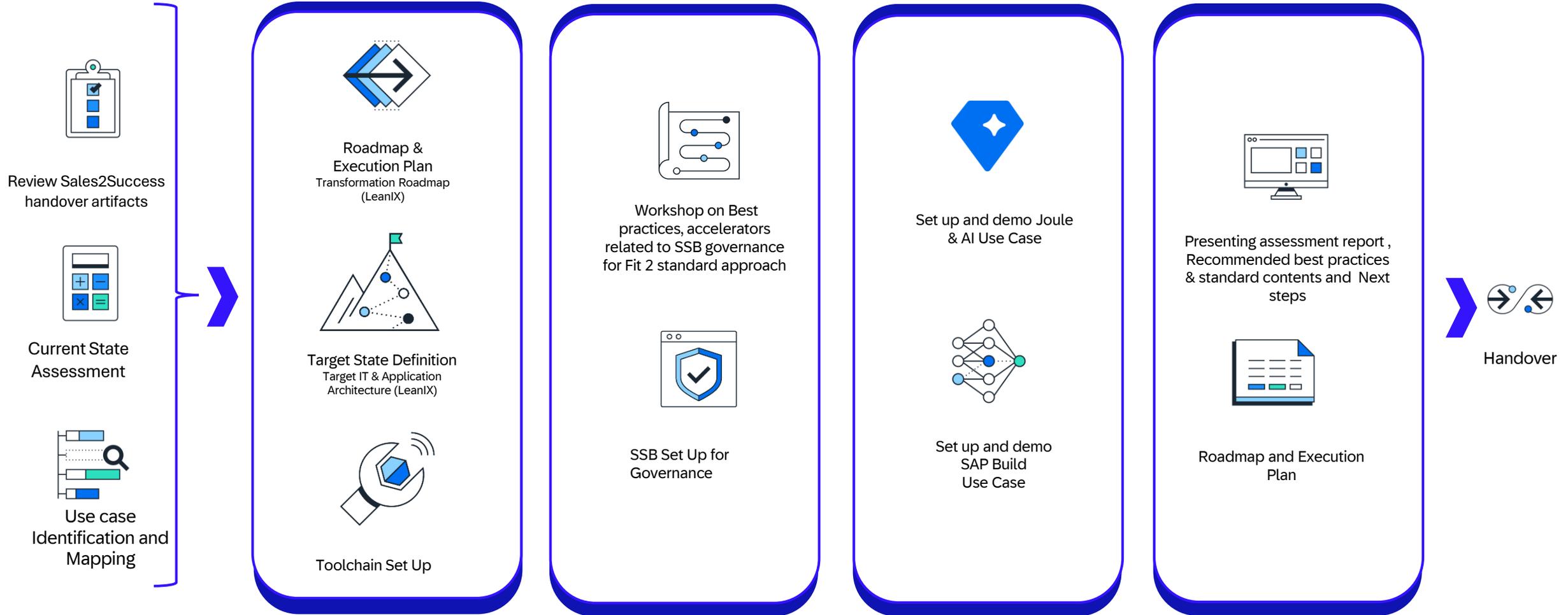**The service facilitates transformation with:**

- **Discovery-based insights:** Leverage business case analysis, value mapping, and architecture blueprints to guide road map planning and timelines.

- **Guided setup services:** Collaborate with SAP specialists for expert guidance on seamless access to cloud service entitlements and the integrated toolchain.

- **Accelerated value delivery:** Drive faster outcomes through collaborative knowledge transfer, use case examples, and continuous improvement.

Learn more

On-Prem ERP → **Transformation preparation service** → **SAP Business Suite**

Tailored transformation road map

Integrated toolchain activation

Solution standardization governance model

Use case examples
AI, SAP Build, SAP BTP

No additional cost for customers with subscription for SAP Cloud ERP private

RISE with SAP Methodology | Transformation Preparation Service

Scope of Activity

Review Sales2Success handover artifacts

Current State Assessment

Use case Identification and Mapping

Roadmap & Execution Plan
Transformation Roadmap (LeanIX)

Target State Definition
Target IT & Application Architecture (LeanIX)

Toolchain Set Up

Workshop on Best practices, accelerators related to SSB governance for Fit 2 standard approach

SSB Set Up for Governance

Set up and demo Joule & AI Use Case

Set up and demo SAP Build Use Case

Presenting assessment report , Recommended best practices & standard contents and Next steps

Roadmap and Execution Plan

Handover

Joule scenarios for RISE with SAP Methodology
Now available for SAP customers

> ## AI assistance to accelerate your RISE with SAP journey to SAP Business Suite

A conversational chat-based experience to make **RISE with SAP Methodology**
more **actionable**, **automated**, and able to **accelerate** transformation.

Benefits

24/7 expert guidance

- Access to contextual and project-specific information for faster decision-making
- Deterministic output for confidence and clarity
- LLM-powered recommendation engine for clean core actions based on best practices
- Fill knowledge or experience gaps within the project team
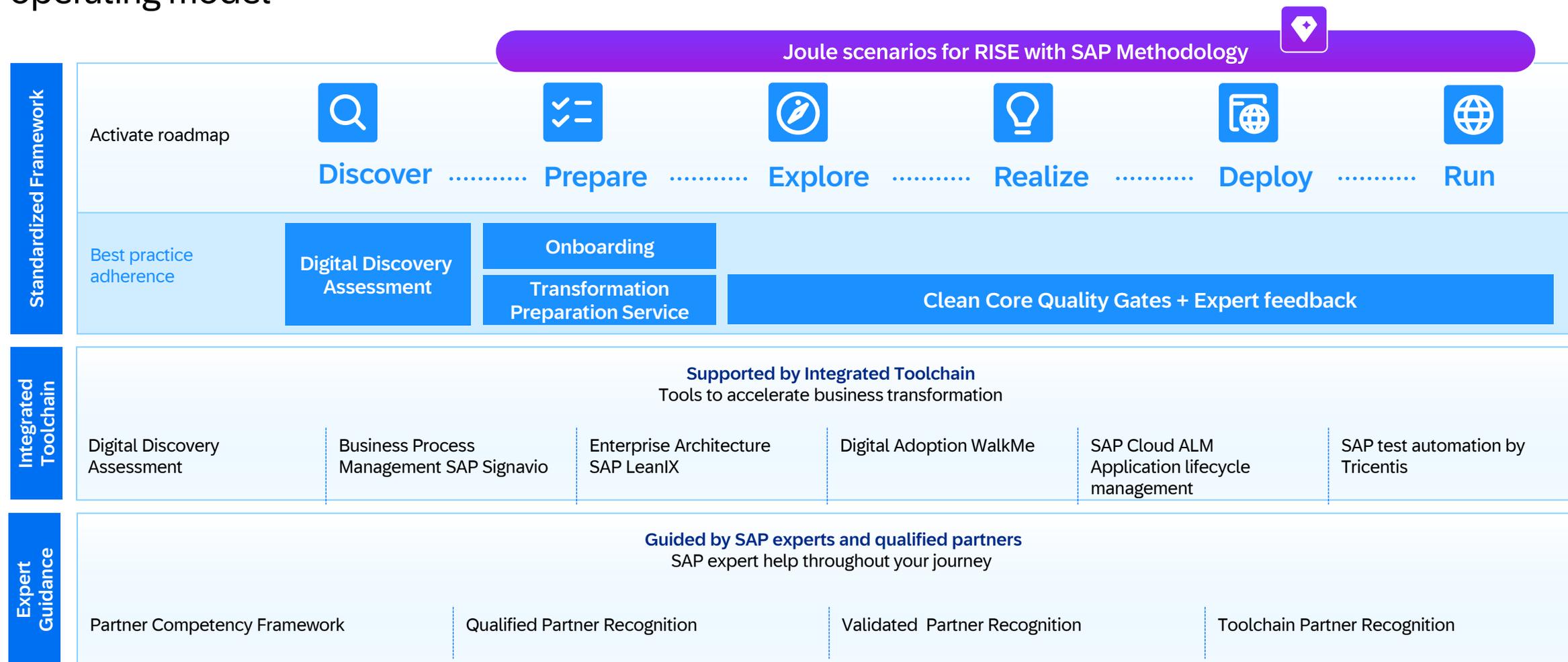
Automate clean core tasks

- Automation of RISE with SAP Methodology activities such as clean core success planning, quality checks, and accelerated timelines
- Pre-built intelligent automation with a clean core action repository
- Intelligent assignment of clean core tasks to the appropriate project team members

Govern and transform

- Smart notifications
- Completeness checks for quality gate questionnaires
- Intelligent prioritization of clean core tasks
- Summary generation and intelligent insights
- Fact-based analytics for executive dashboard

RISE with SAP Methodology for Cloud ERP Private

Best practices aligned guidance, tools and services to help customers transform to a cloud operating model

Joule scenarios for RISE with SAP Methodology

Standardized Framework

Activate roadmap

Discover ·········· **Prepare** ·········· **Explore** ·········· **Realize** ·········· **Deploy** ·········· **Run**

Best practice adherence

Digital Discovery Assessment	Onboarding	
	Transformation Preparation Service	Clean Core Quality Gates + Expert feedback

Integrated Toolchain

Supported by Integrated Toolchain
Tools to accelerate business transformation

Digital Discovery Assessment	Business Process Management SAP Signavio	Enterprise Architecture SAP LeanIX	Digital Adoption WalkMe	SAP Cloud ALM Application lifecycle management	SAP test automation by Tricentis

Expert Guidance

Guided by SAP experts and qualified partners
SAP expert help throughout your journey

Partner Competency Framework	Qualified Partner Recognition	Validated Partner Recognition	Toolchain Partner Recognition

RISE with SAP Partners

Rely on a competency - assured by partner capability framework

RISE with SAP Competency
(for all partners implementing RISE with SAP projects)

Essential   Advanced   Expert

Certified implementation consultants	Certified project manager	Certified developer	Track record of go-live success

- Partners with proven expertise to support customers along their RISE with SAP journey.
- The framework consists of three competency levels: Essential, Advanced, and Expert.
- The 'Essential' level is the minimum to be considered a qualified implementation partner.

RISE with SAP Validated Partner
(for partners delivering a significant number of large transformational projects)

RISE WITH SAP | Validated Partner

Expert level for RISE with SAP, SAP BTP, and SAP Signavio	+	Partner methodology validated by SAP experts	+	Track record of go-live success in large-scale deployments

- Partners with elevated capabilities across RISE with SAP, SAP Business Technology Platform, and SAP Signavio.
- Their implementation methods adhere to the RISE with SAP Methodology, ensuring cloud-compliant implementations and preparing customers for continuous innovation.
- Primarily focused on strategic service partners for deeper engagement with SAP in large enterprise customers.

Find a qualified RISE with SAP Partner

Find a validated RISE with SAP Partner

RISE with SAP Validated Partners

accenture

Capgemini

cognizant

delaware

Deloitte.

EY Building a better working world

HCLTech

IBM

Infosys

NTT DATA

pwc

tcs TATA CONSULTANCY SERVICES

wipro

Transform now

RISE with SAP
At a glance

Future-ready your business

By choosing the best fit cloud applications from the SAP Business Suite portfolio

Modernize with RISE with SAP Methodology

Transform your IT landscape using SAP's proven methodology, integrated tools and expert guidance

Benefit from cloud agility with SAP

Built-in security and end-to-end support so IT can focus on value creation

Maximize investments

Protect and optimize your investments by leveraging incentives

RISE with SAP Methodology
www.sap.com/rise-methodology

Stay up-to-date by signing up to the RISE into the Future Series

On-demand webinar – RISE with SAP Methodology

On-demand webinar - RISE into the future

Thank you.

Contact information:

SAP Bring out your best.