



Webinar Series SAP&GUPS

SAP Readiness Check
SAP Signavio Process Insights

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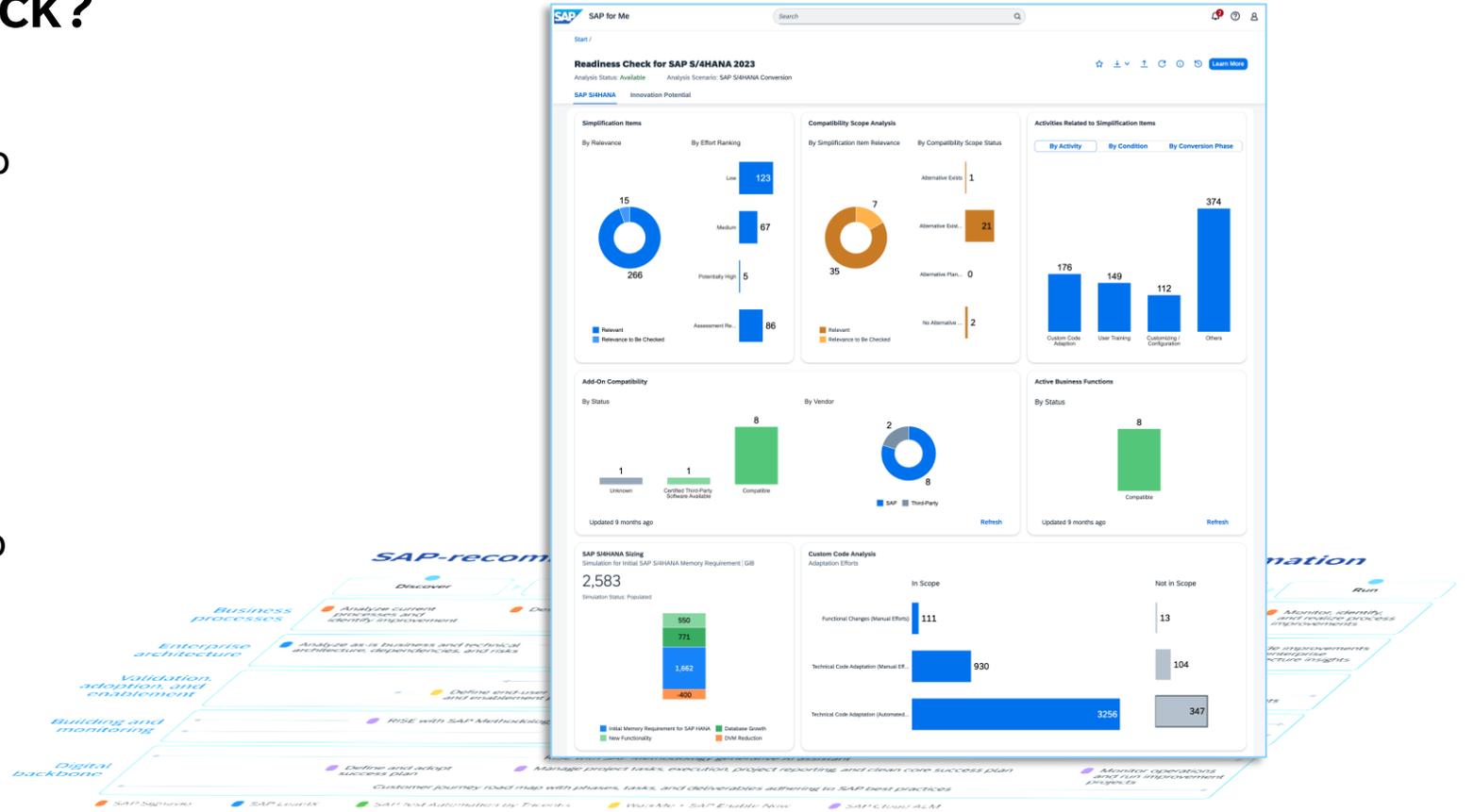
SAP Readiness Check Introduction

Agenda

- What is SAP Readiness Check?
- Which Transformation Scenarios Are Supported?
- How Does SAP Readiness Check Work?
- Where Can I See The Results?
- When should I run SAP Readiness Check?
- How can I Integrate the Results in SAP Cloud ALM PTM?
- Which Findings does SAP Readiness Check show?
- Example Scenario: SAP Readiness Check for SAP S/4HANA
- SAP Readiness Check on SAP Community
- Where Can I Find Assistance And More Information?

What Is SAP Readiness Check?

- An automated self-service toolset to help you plan the next steps in your **digital transformation journey**
- Offers **deep insights** into your existing SAP systems to derive the right actions and prepare for a transition to leading SAP solutions
- SAP Readiness Check is amassed to help customers, partners, and colleagues to **scope and plan** digital transformation projects and to-be solution architectures
- Helps **mitigate** otherwise **hidden project risks** to preserve the planned budget and timeline
- Offered at **no additional cost to customers** with an active SAP maintenance agreement



“SAP Readiness Check is a cornerstone of every successful SAP S/4HANA transformation we support.”

(Markus Schuetz, Senior Lead Architect, Claranet Addon GmbH)

Which Transformation Scenarios Are Supported?

Since its inception in 2019 to support conversions from SAP ECC to SAP S/4HANA, SAP Readiness Check processed more than 93,000 analyses (14,900 in 2025), supporting 15,500 customers in 149 regions.

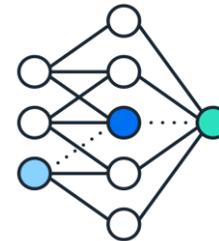
SAP Readiness Check has evolved to support 9 major SAP transition scenarios, the newest being SAP Readiness Check for SAP Supply Chain solutions which was released in May 2025.



SAP S/4HANA Conversion



SAP S/4HANA Upgrade



SAP BW/4HANA Conversion



SAP ERP Usage and Data Profiling



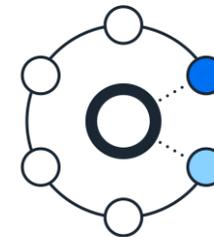
SAP Customer Experience Solutions



SAP SuccessFactors Solutions



SAP Cloud ALM



SAP Datasphere, SAP BW bridge



SAP Supply Chain Solutions

How Does SAP Readiness Check Work?

Select

- ❖ Customers select one or more of our eight supported transformation scenarios.
- ❖ They review the associated **central guidance notes**.
- ❖ If the central guidance note states that an **SAP Note Analyzer** file is available for the selected scenario, the customer uses this for implementation of the required notes.

Prepare

- ❖ The customer implements the data collectors first in the development system of their current environment.
- ❖ They **test the data collectors** in their non-production landscape.
- ❖ Upon successful testing, they transport the data collectors across the landscape to **production**.

Process

- ❖ The customer **selects** the checks of interest.
- ❖ They **schedule the data collectors** in production.
- ❖ The data collection framework manages the background jobs that analyze the selected system.

Download

- ❖ The customer triggers the data collection framework to generate and download an **archive containing the collected data** set.
- ❖ They then download the data archive to the user's local machine and may review the content.

Upload

- ❖ The customer then **creates a new analysis** in the SAP Readiness Check cloud application on SAP for Me or SAP Cloud ALM and **uploads** the generated data archive to the.
- ❖ The data archive is automatically processed.

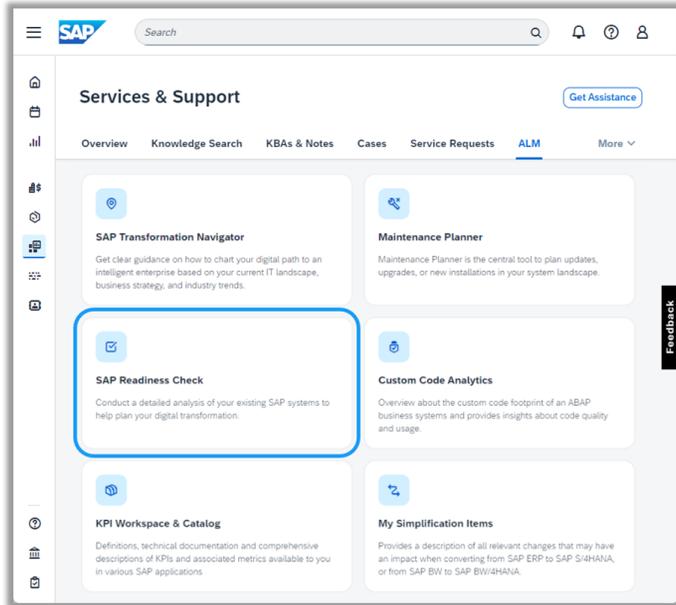
Evaluate

- ❖ The results are presented in an **interactive dashboard** for the customer to evaluate.
- ❖ Alternatively, a point-in-time report can be generated for offline review.

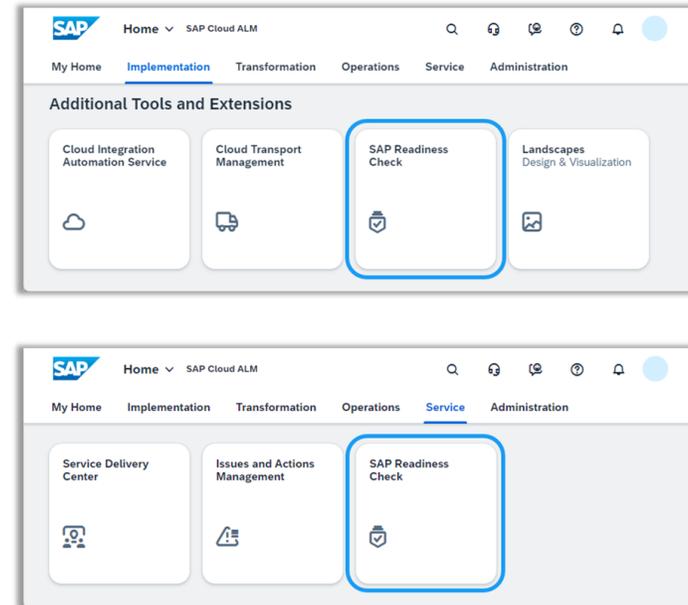
Where Can I See The Results?

SAP Readiness Check is available for customers on SAP for Me and SAP Cloud ALM

SAP Readiness Check on SAP for Me



SAP Readiness Check on SAP Cloud ALM



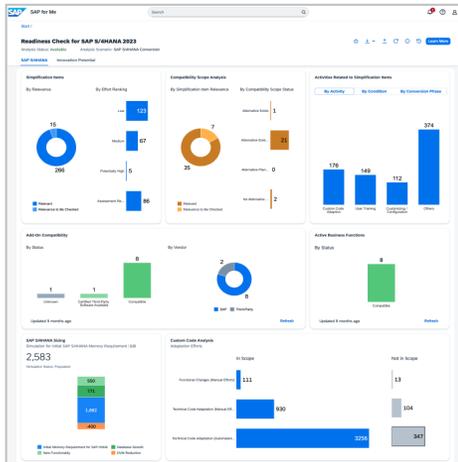
SAP Readiness Check **on SAP for Me** is available to all customers with an active SAP maintenance agreement and is accessible via the *Service & Support* → *ALM* menu path on SAP for Me or directly at <https://me.sap.com/readinesscheck>.

SAP Readiness Check **on SAP Cloud ALM** is available to customers with an SAP Cloud ALM tenant and is accessible via the *Implementation* and *Service* app catalogs.

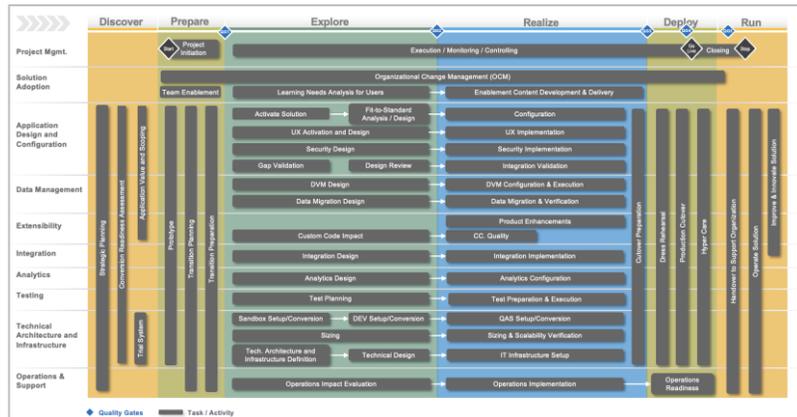
For more information, refer to [SAP Note 3344480 – SAP Readiness Check Deployment Options](#).

When should I run SAP Readiness Check?

SAP Readiness Check should be executed **very early in a transition project** during the **Discover phase** or at the beginning of the Prepare phase to identify mandatory preparatory steps and possible adjustments to prepare the system conversion. Repeat SAP Readiness Check to **track the progress** of your system preparation when the conversion date comes closer.



SAP Readiness Check execution is a vital part of the transition projects, documented in [SAP Activate roadmaps](#). Check the roadmap activities to identify important tasks and guidance for solving the SAP Readiness Check findings.



The Roadmap Viewer offers tags, filters, and search functionality, and lots of links to helpful guides and assets.

Important:
The SAP Activate roadmaps are also available in **SAP Cloud ALM** for Project and Task Management and can be **combined with the SAP Readiness Check findings**.

Which Findings does SAP Readiness Check show?

Depending on the analyzed SAP solution and the corresponding SAP Readiness Check scenario, some SAP Readiness Check analyses cover **technical and functional checks** which are used to reveal “must-dos” in support of a possible conversion or upgrade:



SAP Readiness Check for SAP S/4HANA



SAP Readiness Check for SAP S/4HANA upgrades



SAP Readiness Check for SAP BW/4HANA



SAP Readiness Check for SAP Datasphere, SAP BW Bridge



SAP Readiness Check for SAP Cloud ALM

Other SAP Readiness Check scenarios are not supporting the transition to a single target SAP solution, but provide information on the source system that is intended to be used as **input for discussions** between customers and SAP or partners to identify the **best-fitting target solution architecture and transition scope**:



SAP Readiness Check for SAP SuccessFactors solutions



SAP Readiness Check for SAP Customer Experience solutions



SAP Readiness Check for SAP ERP Usage and Data Profiling



SAP Readiness Check for SAP Supply Chain solutions

Example Scenario: SAP Readiness Check for SAP S/4HANA

Relevant simplification items based on analysis of the existing SAP ERP system

Currently installed add-ons checked for compatibility with SAP S/4HANA

Estimated memory and disk sizing, data archiving potential, with sizing simulation including new functionality

Integration analysis with detailed interface inventory and conversion impact analysis

Initial insight into the possible planned business downtime duration for the SAP S/4HANA conversion

Additional checks support:

- Recommended SAP Fiori apps
- Business process automation
- SAP Innovative Business Solutions



Action items resulting from the relevant simplification items

Relevant compatibility scope analysis; with compatibility scope status

compatibility analysis of active business functions with SAP S/4HANA

Analysis of custom code with respect to SAP S/4HANA compatibility

Analysis of customer and vendor data quality and the status of Customer Vendor Integration

Identification of financial data inconsistencies and effort drivers for the financial data conversion

[SAP Note 2913617 - SAP Readiness Check for SAP S/4HANA](#)

SAP Readiness Check on SAP Community

[SAP Readiness Check in SAP Community](#)

Create content ^

Related Topics v

Ask a Question

Create a Blog Post by SAP

Create a Blog Post by Member

SAP Readiness Check

SAP Readiness Check provides a suite of self-service tools to help you plan the next steps on your digital transformation journey. Gain deep insights into your existing SAP systems with SAP Readiness Check analyses as you prepare for a transition to SAP S/4HANA, SAP SuccessFactors solutions, SAP Customer Experience solutions, or SAP BW/4HANA. Join in conversations and connect with peers and SAP experts to exchange information, ask questions, access resources, and more.

SAP Readiness Check supports...
the RISE with SAP Migration and Modernization program which comprises best practices, related tools, and services delivered through RISE with SAP Methodology.

Featured Content

SAP Readiness Check for SAP S/4HANA now supports SAP S/4HANA private Cloud / RISE Target Versions
SAP Readiness Check for SAP S/4HANA can now be used for both SAP S/4HANA (on premise) and SAP S/4HANA Cloud Private Edition (PCE/RISE) target product versions.
SAP S/4HANA and SAP S/4HANA Cloud Private Edition are developed in the same code line and are identical concerning the relevant simplification items. Nevertheless, there are differences in the compatibility scope items and successor functionalities. [Read more...](#)

SAP Readiness Check for SAP Supply Chain Solutions
We proudly announce the general availability of SAP Readiness Check for SAP Supply Chain solutions. As SAP Advanced Planning and Optimization (SAP APO) is a component of SAP Supply Chain Management (SAP SCM), and SAP SCM 7.0 will reach the end of mainstream maintenance in the coming years, customers need to plan and migrate from SAP APO to SAP Integrated Business Planning (SAP IBP), leverage the integrated supply chain planning functionality within SAP S/4HANA, or a combination of both. This new SAP Readiness Check scenario provides customers and their partners with insightful information on how SAP APO is used today.
By analysing active SAP APO modules, SAP Readiness Check for SAP Supply Chain solutions supports the definition of the target solution architecture and assists in planning this transformation.
[Refer to this blog for details.](#)

Getting Started

Mapping your journey to SAP S/4HANA Cloud Private Edition: A practical guide for senior IT leadership
Learn how SAP wants to support and guide by conveying the latest developments for moving to SAP S/4HANA and SAP S/4HANA Cloud Private Edition in a practical, condensed, down-to-earth guide for executives, project managers, decision-makers, and senior IT leadership. Understand the vital role SAP Readiness Check plays for planning, scoping, and preparing your transition. [Find the guide here.](#)

All SAP Readiness Check Blogs

Find all blogs tagged with SAP Readiness Check and subscribe to RSS feed

Learn about SAP Readiness Check Scenarios

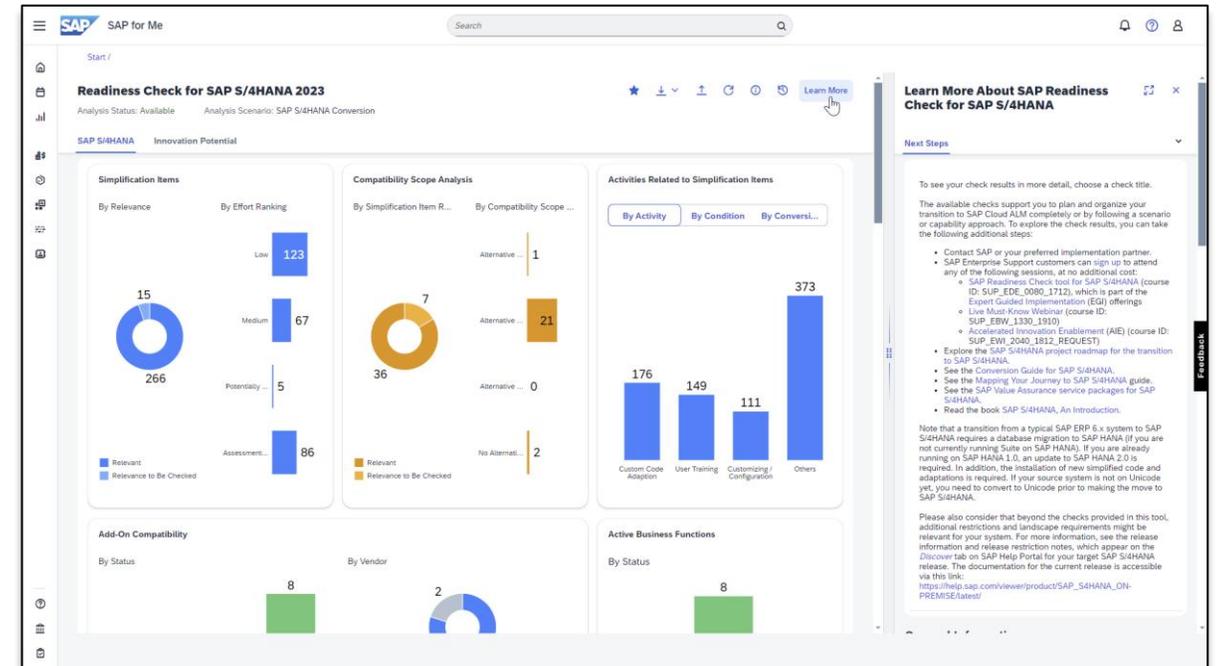
- SAP Readiness Check for SAP Cloud ALM
- SAP Readiness Check for SAP SuccessFactors solutions
- SAP Readiness Check for SAP Customer Experience solutions
- SAP Readiness Check for SAP ERP usage and data profiling
- SAP Readiness Check for SAP BW/4HANA
- SAP Readiness Check for SAP S/4HANA upgrade
- SAP Readiness Check for SAP S/4HANA
- SAP Readiness Check for SAP Datasphere, SAP BW bridge
- SAP Readiness Check for SAP Supply Chain solutions

Where Can I Find Assistance And More Information?

The main documentation is embedded in the SAP Readiness Check dashboard in the "Learn More" side panel and provides specific content for each analysis

The Learn More side panel offers three sections:

- "General information" describes the characteristics of an analysis and the displayed parameters and values.
- In the "Next Steps", guides, best practices, SAP notes, contact information, and follow-up options are provided.
- "Remarks" focus on data collection specifics, client dependency of an analysis and possible dynamics of the displayed data.



The [SAP Readiness Check page](#) in SAP Help Portal covers all SAP Readiness Check scenarios, access options, "What's New", a "Key Feature Overview", and training options.



sap.com/readinesscheck

Important Links

- ❖ [SAP Readiness Check Key Feature Overview Presentation](#)
- ❖ [SAP Readiness Check on SAP for Me](#)
- ❖ [SAP Help Portal | SAP Readiness Check Page](#)
- ❖ [SAP Community | Topics | SAP Readiness Check](#)
- ❖ [SAP Note 2913617 - SAP Readiness Check for SAP S/4HANA](#)
- ❖ [SAP Note 3059197 - SAP Readiness Check for SAP S/4HANA upgrades](#)
- ❖ [SAP Note 3061594 - SAP Readiness Check for SAP BW/4HANA](#)
- ❖ [SAP Note 3112362 - SAP Readiness Check for SAP ERP Usage and Data Profiling](#)
- ❖ [SAP Note 3123220 - SAP Readiness Check for SAP Customer Experience solutions](#)
- ❖ [SAP Note 3193560 - SAP Readiness Check for SAP SuccessFactors Solutions](#)
- ❖ [SAP Note 3236443 - SAP Readiness Check for SAP Cloud ALM](#)
- ❖ [SAP Note 3352301 – SAP Readiness Check for SAP Datasphere BW bridge](#)
- ❖ [SAP Note 3477050 - SAP Readiness Check for SAP Supply Chain solutions](#)
- ❖ [SAP Readiness Check for SAP S/4HANA - Input File for Note Analyzer - SAP Blog](#)
- ❖ [SAP Note 2968380 - SAP Readiness Check Troubleshooting Guide](#)

Thank you.

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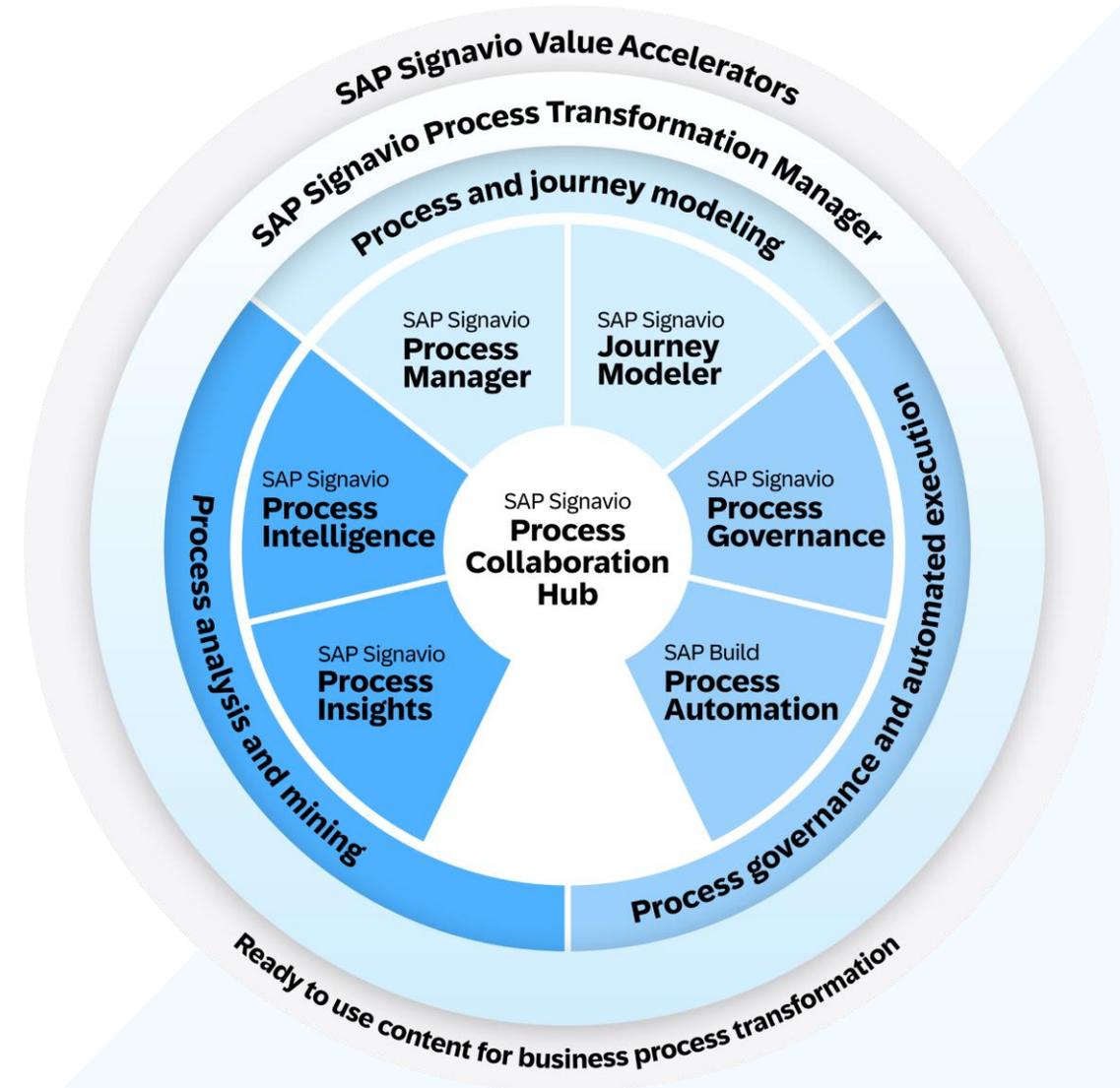
 **Bring out your best.**



SAP Signavio Process Insights Introduction

SAP Signavio Process Transformation Suite

A cloud-based process transformation solution that gives companies the ability to **understand, improve, and transform all their business processes**, fast and at scale.



SAP Signavio Process Transformation Suite

Main capabilities overview



Process analysis and mining

Complete process analysis and mining for enterprise transformations and operational excellence programs



Process and journey modeling

Standardized process and journey management, simulation and modeling



Process governance and automated execution

Maintaining organizational and regulatory compliance of all documented processes



Process collaboration

Stakeholder alignment and active collaboration across departments



Value accelerators

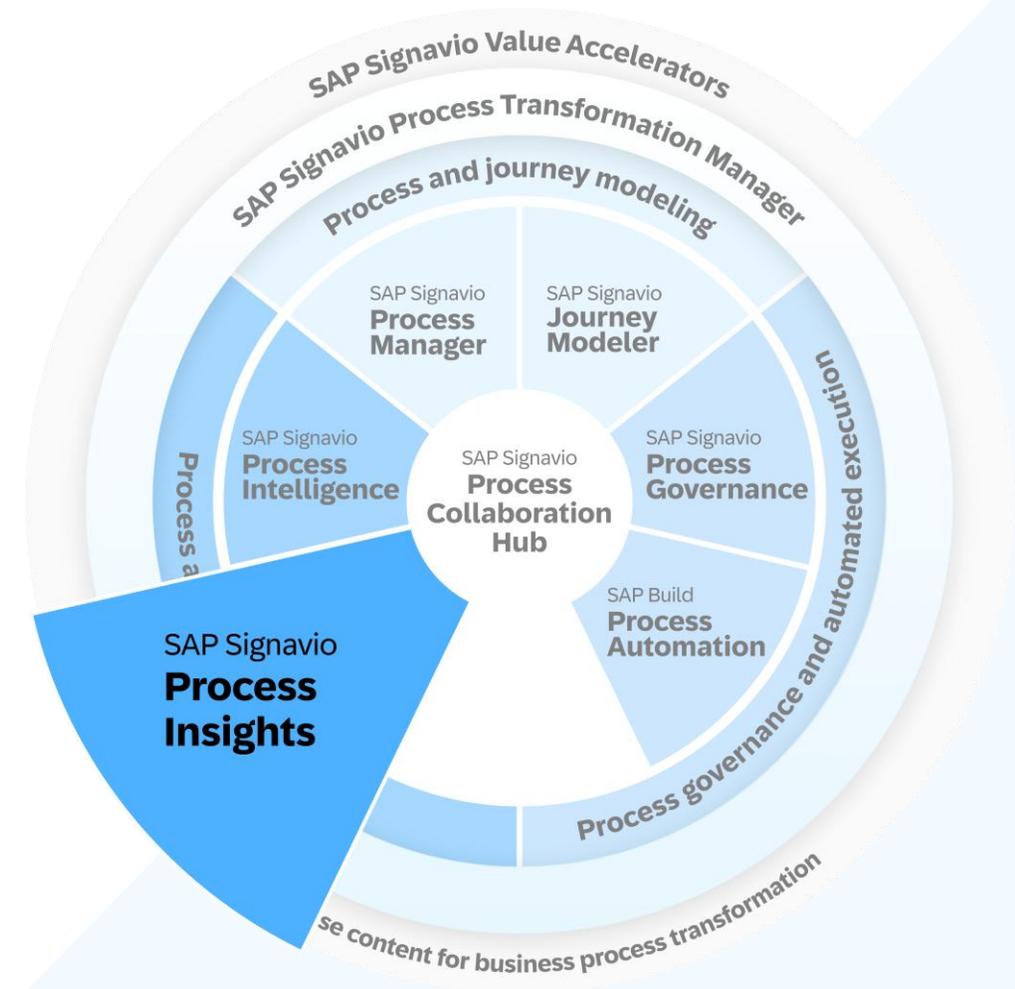
Speeding up time to value with pre-built and ready to run sets of content and best practices

SAP Signavio Process Insights

within SAP Signavio solutions

SAP Signavio Process Insights is the process analytics solution for SAP customers enabling them to derive fast business insights

- Rapidly connect to SAP ERP or SAP S/4HANA, and other SAP applications (SAP Ariba, SAP CRM, SAP EWM, SAP SRM) to immediately identify process improvement potential and improvement opportunities.
- Generate recommendations to prioritize automation and business improvement activities.
- Benchmark within and across various industries to understand process performance.
- Understand the financial value of potential improvements



SAP Signavio Process Insights

Main capabilities overview



Same-day insights

Use automated, advanced process data extraction and continuous updates for a clearer understanding of business processes end to end.



Narrow your focus

Find out where your issues really are by drilling down to even a single document level and using benchmarking capabilities.



Connect the dots

Foster collaboration between decision-makers, business professionals, and IT experts through an intuitive, user-friendly application.



Start improving right away

Leverage process improvement recommendations, focusing on corrective actions for your SAP software system, best practices, and relevant SAP applications.

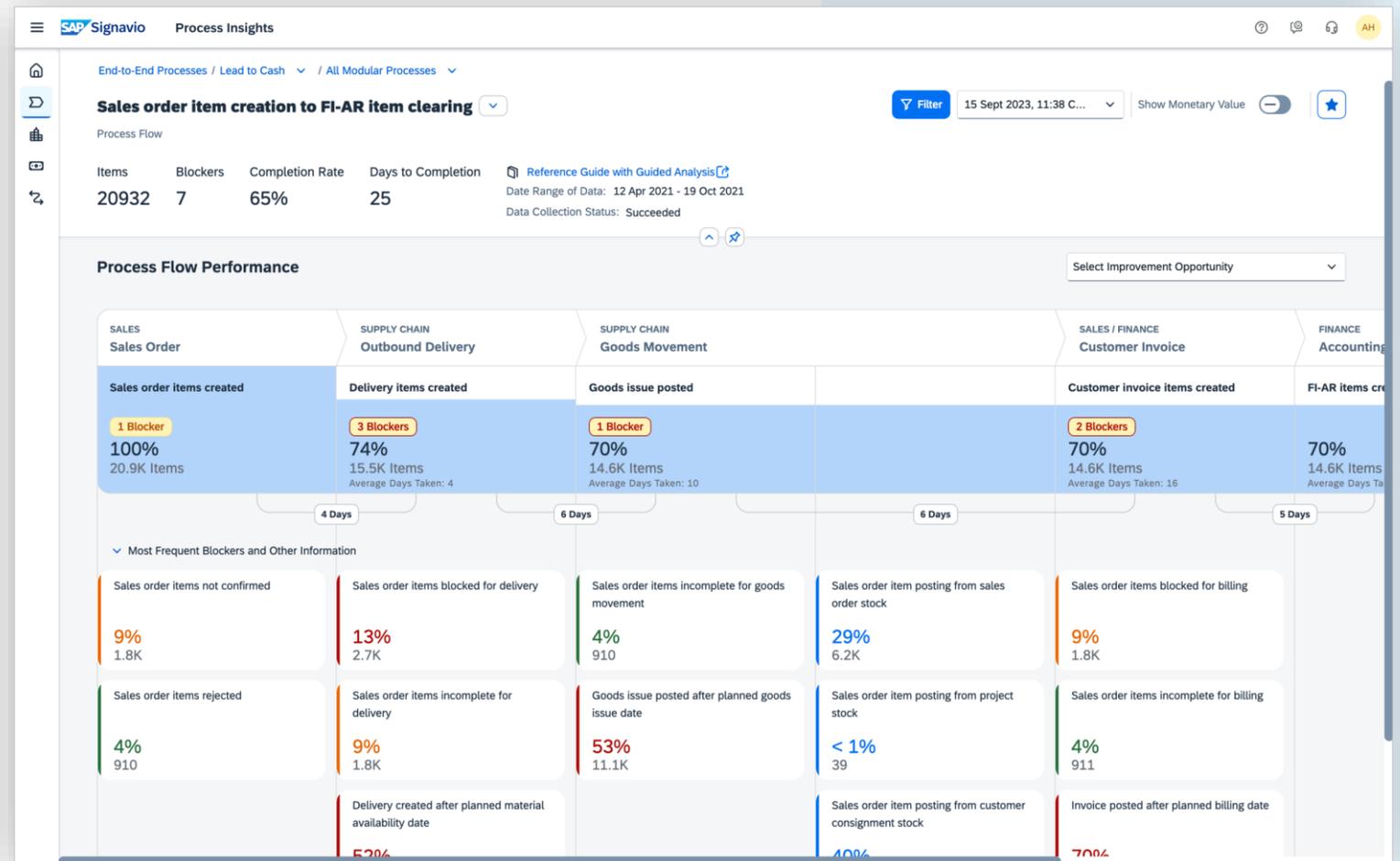
SAP Signavio Process Insights

Process flows: Data-driven decisions to prioritize process improvements

130+

delivered process flows
and 2680+ typical issues and
inefficiencies

- Make data-driven decisions about which business areas to prioritize for improvement.
- Get insights fast. Updates happen daily.
- There is more to come. The number of available process flows increases with every release.



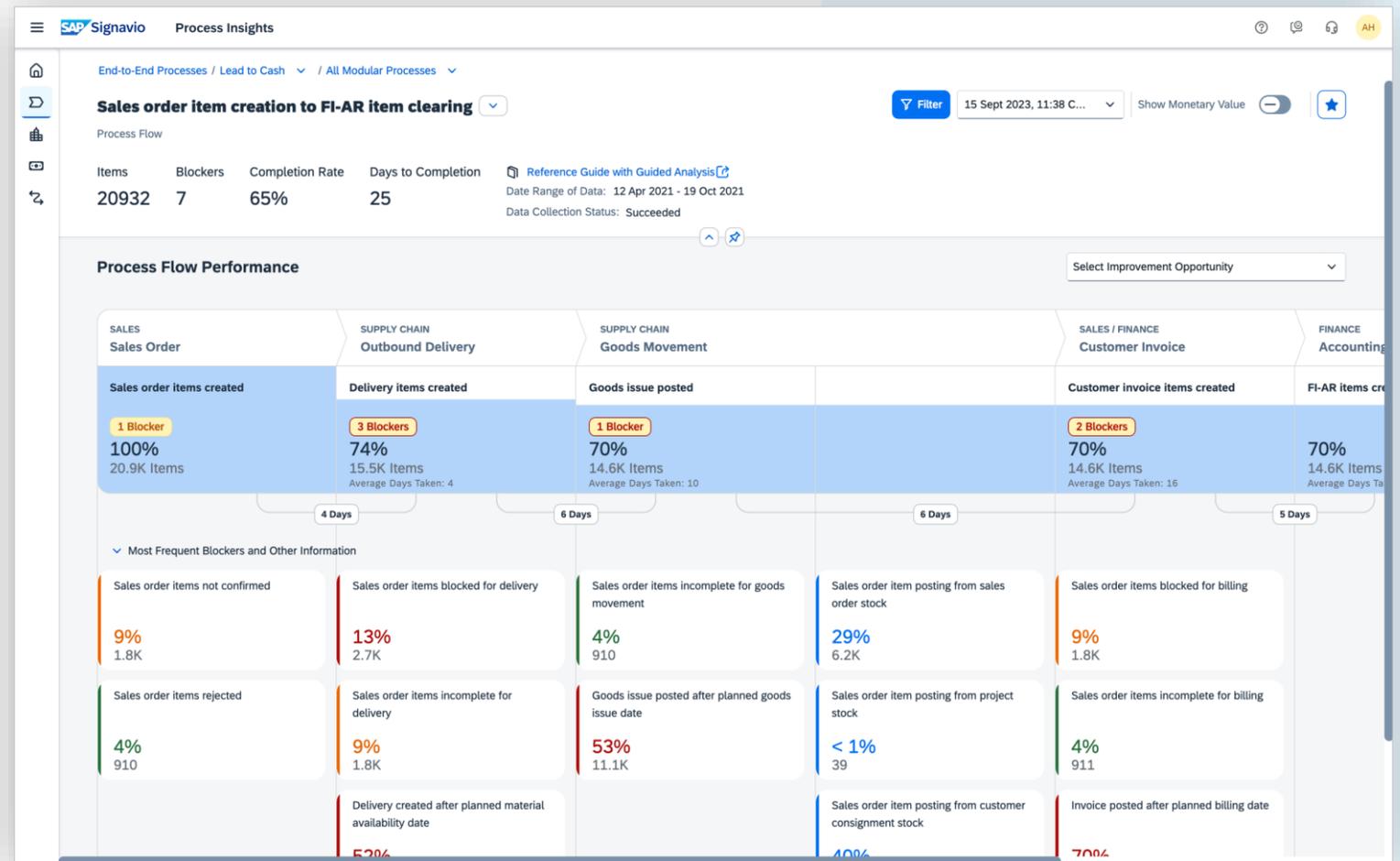
SAP Signavio Process Insights

Process flows: Visualizing business performance

Process flows show a baseline set of business object instances (documents or items) in a specific time period, how many of those instances reached each process phase and stage, and the average time this progression took.

Process flows can:

- Be filtered and drilled down into (for example, comparing different company codes)
- Show monetary value of the documents moving through process stages rather than their absolute numbers



SAP Signavio Process Insights

Process performance indicators: Monitor process performance

425+

delivered metrics

- Make data-driven decisions about which business areas to prioritize for improvement.
- Get insights fast. updates happen daily.
- There is more to come. The number of process performance indicators increases with every release.

The screenshot displays the SAP Signavio Process Insights interface. The main heading is "All End-to-End Processes". Below this, there are tabs for "Process Flows", "Performance Indicators", "Correction Recommendations", and "Innovation Recommendations". The "Performance Indicators" tab is active, showing a table with 258 indicators. The table has columns for "Performance Indicator", "Amount", "Unit", "Automation Rate", "End-to-End Process", and "Line of Business".

Performance Indicator	Amount	Unit	Automation Rate	End-to-End Process	Line of Business
All status changes per customer service order	105	Changes	-	Plan to Fulfill	Service
All status changes per plant maintenance order	147	Changes	-	Acquire to Decommission	Asset Management
All status changes per process order	1,512	Changes	-	Plan to Fulfill	Manufacturing
All status changes per production order	17,613	Changes	-	Plan to Fulfill	Manufacturing
All status changes per released WBS element	2,009	Changes	-	Governance, Acquire to Decommission	Asset Management, R&D/Engineering
Asset class usage (cross-company code)	628	Usages	-	Finance, Acquire to Decommission	Asset Management, Finance
Asset class usage (per company code)	628	Usages	-	Finance, Acquire to Decommission	Asset Management, Finance
Asset master created	71	Items	-	Finance, Acquire to Decommission	Asset Management, Finance
Assets under construction not deactivated	107	Entries	-	Finance, Acquire to Decommission	Asset Management, Finance
Assets without postings	171	Documents	-	Finance, Acquire to Decommission	Asset Management, Finance
Automation rate: Customer invoice clearing	142	Items	61%	Lead to Cash, Finance	Finance
Automation rate: Process order technical completion	232	Documents	29%	Plan to Fulfill	Manufacturing
Automation rate: Production order technical completion	854	Documents	33%	Plan to Fulfill	Manufacturing
Automation rate: Supplier invoice clearing	123	Items	54%	Source to Pay, Finance	Finance
Available blocked stock not moved	279	Combinations	-	Plan to Fulfill	Supply Chain

SAP Signavio Process Insights

Powerful drill-down functionality: Filtering for the greatest impact

Drill down using advanced filtering to get a deeper understand of what is really going on

- Narrow your focus to discover where your issues really lie.
- Fix the root cause instead of just applying band-aids.

The screenshot displays the SAP Signavio Process Insights interface. The breadcrumb navigation shows the path: End-to-End Processes / Lead to Cash / All Modular Processes / Sales order item creation to FI-AR item clearing. The current view is 'Standard Filter View' with 2,730 objects. The interface is divided into three main sections:

- Available Filters:** A list of filters with checkboxes and a search bar. The filters include:

Filter Name	Code
<input type="checkbox"/> AcctAssmtGripMat	KTGRM
<input type="checkbox"/> Bill. Date (Del.)	FKDAT_DEL
<input type="checkbox"/> Billg Block Sts	FSSTA
<input type="checkbox"/> Billing Block	FAKSP
<input type="checkbox"/> Billing Date (SO)	FKDAT
<input type="checkbox"/> Clearing	AUGDT
<input type="checkbox"/> Company Code	BUKRS
<input type="checkbox"/> Company Code...	BUKRS_TVKO
<input type="checkbox"/> Country/Reg.	LAND1
<input type="checkbox"/> Created on (H)	ERDAT_H
<input type="checkbox"/> Created on (I)	ERDAT_I
<input type="checkbox"/> Deliv. Conf.Sts	BESTA
<input type="checkbox"/> Delivery	VBELN_DEL
<input type="checkbox"/> Delivery create...	ERDAT_DEL

- Active Filters (1/2):** Two panels showing active filters. The first panel is for 'Sales Doc. Type AUART' with 2,730 objects. It shows a table with the following data:

ID	Description	Objects
<input type="checkbox"/> TA		18,202
<input checked="" type="checkbox"/> CNC		2,730

- The second panel is for 'Sales Org. VKORG' with 2,730 objects. It shows a table with the following data:

ID	Description	Objects
<input type="checkbox"/> R100		2,730

SAP Signavio Process Insights

Correction recommendations: Start improving right away

375+

Correction Recommendations

- Get tailored recommendations specifically linked to previously identified issues.
- Select by comparing the expected impact on your process performance and execution effort

The screenshot displays a detailed view of a correction recommendation in SAP Signavio. The title is "Review the return reasons and check if returns can be avoided in the future". It shows a finding with 25 objects, where 1 sales area had more than 1% of returns. The potential root cause is "Insufficient quality". Recommended actions include "Improving product quality", "Avoiding late deliveries", and "Avoiding damages during transportation".

The screenshot shows a list of 137 correction recommendations. The table below summarizes the data shown in the screenshot.

Finding	Recommendation	No. of Ob...	Impact	Effort	Value Driver Affected	Root Cause
12498 purchase order items were found where the pla...	Set final invoice indicator for purchase order items wh...	12498	4/5	4/5	Reduce Data Management Cost	Old and open transactional data
8738 purchase order items were found where the plan...	Set final invoice indicator for purchase order items wh...	8738	4/5	4/5	Reduce Data Management Cost	Old and open transactional data
36 purchase orders were found where payment terms ...	Verify why payment terms were changed	36	4/5	4/5	Improve Procurement FTE Prod...	Insufficient master data
20 material/plant/storage location combinations with st...	Check if stock still physically exists and post an invent...	20	4/5	4/5	Reduce Days in Inventory	Organizational misalignment
1 material/plant/storage location/batch combinations w...	Review project stock for WBS elements set to technica...	1	4/5	4/5	Reduce Days in Inventory	Organizational misalignment
4 company codes were found where no more than two ...	Check if payment runs can be run daily to avoid syste...	4	4/5	4/5	Improve Days Payable Outstand...	Unused standard automation ca...
695 material/plant/storage location/batch combinations...	Check whether stock still exists physically and can be ...	695	4/5	4/5	Reduce Days in Inventory	Organizational misalignment
576 material/plant/storage location/batch combinations...	Check whether the sales order item has already been ...	576	4/5	4/5	Reduce Revenue Loss Due to St...	Organizational misalignment
5 purchase orders were found on hold where no mater...	Enter a material number or an account assignment cat...	5	4/5	4/5	Improve Procurement FTE Prod...	Missing end user training
6 purchase orders were found on hold where an order ...	Enter an order quantity	6	4/5	4/5	Improve Procurement FTE Prod...	Missing end user training
4 purchase orders were found on hold where a delivery...	Enter a delivery date	4	4/5	4/5	Improve Procurement FTE Prod...	Missing end user training
10 purchase orders were found on hold where the requ...	Enter an account assignment category	10	4/5	4/5	Improve Procurement FTE Prod...	Missing end user training
1 purchase orders were found on hold where the mater...	Check if the material should no longer be marked for d...	1	4/5	4/5	Improve Procurement FTE Prod...	Insufficient master data
3 purchase orders were found on hold where the mater...	Extend the material record and create the required acc...	3	4/5	4/5	Improve Procurement FTE Prod...	Missing master data
1 purchase orders were found on hold where the mater...	Extend the material record and create the required pur...	1	4/5	4/5	Improve Procurement FTE Prod...	Missing master data

SAP Signavio Process Insights

Correction recommendations: Win quick with the targeted findings

Correction recommendations are triggered by specific findings in the analyzed system, and give step-by-step instructions on how to improve the identified inefficiency.

1. See the list of findings.
2. See the list of associated recommendations.
3. Find out how many business objects are affected.
4. Learn how much impact would applying given recommendation have on process performance.
5. Find out what is the effort involved.

The screenshot displays the SAP Signavio Process Insights interface. The main heading is "All End-to-End Processes". Below this, there are tabs for "Process Flows", "Performance Indicators", "Correction Recommendations", and "Innovation Recommendations". The "Correction Recommendations" tab is active, showing a list of 137 findings. The table has columns for Finding, Recommendation, No. of Ob..., Impact, Effort, Value Driver Affected, and Root Cause. The table is annotated with numbered circles 1 through 5, corresponding to the steps in the adjacent list. The first row of the table is highlighted with a star icon.

	Finding	Recommendation	No. of Ob...	Impact	Effort	Value Driver Affected	Root Cause
★	12498 purchase order items were found where the pla...	Set final invoice indicator for purchase order items wh...	12498	■■■	■■■	Reduce Data Management Cost	Old and open transactional data
☆	8738 purchase order items were found where the pla...	Set final invoice indicator for purchase order items wh...	8738	■■■	■■■	Reduce Data Management Cost	Old and open transactional data
☆	36 purchase orders were found where payment terms ...	Verify why payment terms were changed	36	■■■	■■■	Improve Procurement FTE Prod...	Insufficient master data
☆	20 material/plant/storage location combinations with st...	Check if stock still physically exists and post an invent...	20	■■■	■■■	Reduce Days in Inventory	Organizational misalignment
☆	1 material/plant/storage location/batch combinations wi...	Review project stock for WBS elements set to technica...	1	■■■	■■■	Reduce Days in Inventory	Organizational misalignment
☆	4 company codes were found where no more than two ...	Check if payment runs can be run daily to avoid syste...	4	■■■	■■■	Improve Days Payable Outstand...	Unused standard automation ca...
☆	695 material/plant/storage location/batch combinations...	Check whether stock still exists physically and can be ...	695	■■■	■■■	Reduce Days in Inventory	Organizational misalignment
☆	576 material/plant/storage location/batch combinations...	Check whether the sales order item has already been ...	576	■■■	■■■	Reduce Revenue Loss Due to St...	Organizational misalignment
☆	5 purchase orders were found on hold where no materi...	Enter a material number or an account assignment cat...	5	■■■	■■■	Improve Procurement FTE Prod...	Missing end user training
☆	6 purchase orders were found on hold where an order ...	Enter an order quantity	6	■■■	■■■	Improve Procurement FTE Prod...	Missing end user training
☆	4 purchase orders were found on hold where a delivery...	Enter a delivery date	4	■■■	■■■	Improve Procurement FTE Prod...	Missing end user training
☆	10 purchase orders were found on hold where the requ...	Enter an account assignment category	10	■■■	■■■	Improve Procurement FTE Prod...	Missing end user training
☆	1 purchase orders were found on hold where the mater...	Check if the material should no longer be marked for d...	1	■■■	■■■	Improve Procurement FTE Prod...	Insufficient master data
☆	3 purchase orders were found on hold where the mater...	Extend the material record and create the required acc...	3	■■■	■■■	Improve Procurement FTE Prod...	Missing master data
☆	1 purchase orders were found on hold where the mater...	Extend the material record and create the required pur...	1	■■■	■■■	Improve Procurement FTE Prod...	Missing master data

SAP Signavio Process Insights

Correction recommendations: Win quick with the targeted findings

Correction recommendations are triggered by specific findings in the analyzed system, and give step-by-step instructions on how to improve the identified inefficiency.

6. Learn which value driver will be affected by the improvement
7. Learn what is the root cause the finding in your source system.

The screenshot displays the SAP Signavio Process Insights interface. The main heading is "All End-to-End Processes". Below it, there are tabs for "Process Flows", "Performance Indicators", "Correction Recommendations", and "Innovation Recommendations". The "Correction Recommendations" tab is active, showing a list of 137 recommendations. A filter "Filter by Root Cause" is visible. The table below lists various findings and their corresponding recommendations, along with metrics for number of observations, impact, and effort. Two callouts, 6 and 7, highlight the "Value Driver Affected" and "Root Cause" columns respectively.

	Finding	Recommendation	No. of Ob...	Impact	Effort	Value Driver Affected	Root Cause
★	12498 purchase order items were found where the pla...	Set final invoice indicator for purchase order items wh...	12498	■■■○	■■■○	Reduce Data Management Cost	Old and open transactional data
☆	8738 purchase order items were found where the pla...	Set final invoice indicator for purchase order items wh...	8738	■■■○	■■■○	Reduce Data Management Cost	Old and open transactional data
☆	36 purchase orders were found where payment terms ...	Verify why payment terms were changed	36	■■■○	■■■○	Improve Procurement FTE Prod...	Insufficient master data
☆	20 material/plant/storage location combinations with st...	Check if stock still physically exists and post an invent...	20	■■■○	■■■○	Reduce Days in Inventory	Organizational misalignment
☆	1 material/plant/storage location/batch combinations wi...	Review project stock for WBS elements set to technica...	1	■■■○	■■■○	Reduce Days in Inventory	Organizational misalignment
☆	4 company codes were found where no more than two ...	Check if payment runs can be run daily to avoid syste...	4	■■■○	■■■○	Improve Days Payable Outstand...	Unused standard automation ca...
☆	695 material/plant/storage location/batch combinations...	Check whether stock still exists physically and can be ...	695	■■■○	■■■○	Reduce Days in Inventory	Organizational misalignment
☆	576 material/plant/storage location/batch combinations...	Check whether the sales order item has already been ...	576	■■■○	■■■○	Reduce Revenue Loss Due to St...	Organizational misalignment
☆	5 purchase orders were found on hold where no materi...	Enter a material number or an account assignment cat...	5	■■■○	■■■○	Improve Procurement FTE Prod...	Missing end user training
☆	6 purchase orders were found on hold where an order ...	Enter an order quantity	6	■■■○	■■■○	Improve Procurement FTE Prod...	Missing end user training
☆	4 purchase orders were found on hold where a delivery...	Enter a delivery date	4	■■■○	■■■○	Improve Procurement FTE Prod...	Missing end user training
☆	10 purchase orders were found on hold where the requ...	Enter an account assignment category	10	■■■○	■■■○	Improve Procurement FTE Prod...	Missing end user training
☆	1 purchase orders were found on hold where the mater...	Check if the material should no longer be marked for d...	1	■■■○	■■■○	Improve Procurement FTE Prod...	Insufficient master data
☆	3 purchase orders were found on hold where the mater...	Extend the material record and create the required acc...	3	■■■○	■■■○	Improve Procurement FTE Prod...	Missing master data
☆	1 purchase orders were found on hold where the mater...	Extend the material record and create the required pur...	1	■■■○	■■■○	Improve Procurement FTE Prod...	Missing master data

SAP Signavio Process Insights

Innovation recommendations: Innovate your processes with new technologies

870

Innovation Recommendations

- Get recommendations for best-practice SAP technology and SAP solutions, for example, robotic process automation (RPA) bots or SAP S/4HANA capabilities.
- Choose the improvement path that is right for your organization.

The screenshot displays the SAP Signavio Process Insights interface. The top navigation bar includes the SAP Signavio logo and the title 'Process Insights'. Below this, the breadcrumb trail reads 'End-to-End Processes / All End-to-End Processes / All Modular Processes'. The main heading is 'All End-to-End Processes', and the active tab is 'Innovation Recommendations'. A filter dropdown shows 'Innovation Recommendations (595)'. The table below lists various recommendations with columns for Recommendation, Relevance, Industry Popularity, Type, End-to-End Processes, and Lines of Business.

Recommendation	Relevance	Industry Popula...	Type	End-to-End Processes	Lines of Business
Contract is Ready as Source of Supply	4/5	-	Situation Handling	Source to Pay	Sourcing & Procurement
Contract is Ready as Source of Supply (Da...	4/5	-	Situation Handling	Source to Pay	Sourcing & Procurement
SAP Business Integrity Screening: Predictiv...	4/5	-	Machine Learning	Governance	Finance
Create Sales Orders from Unstructured Data	4/5	-	AI Scenarios	Lead to Cash Source to Pay	S... Supply ... Sourcing & Procu...
Intelligent Production Order Conversion	4/5	-	Automations	Plan to Fulfill	Manufacturing Supply Chain
Sales Performance - Plan/Actual	4/5	3/4	SAP Fiori Apps	Lead to Cash	Sales
Sales Management Overview	4/5	4/4	SAP Fiori Apps	Lead to Cash	Sales
SAP Field Service Management	4/5	4/4	Supply Chain Management	Lead to Cash Plan to Fulfill	Asset Management Service
SAP Ariba Supplier Lifecycle and Performa...	4/5	4/4	Intelligent Spend Management	Source to Pay	Sourcing & Procurement
Warehouse Management	4/5	3/4	SAP S/4HANA Capabilities	Plan to Fulfill	Supply Chain
Sales Order Management and Processing	4/5	4/4	SAP S/4HANA Capabilities	Lead to Cash	Sales
Sales Master Data Management	4/5	3/4	SAP S/4HANA Capabilities	Lead to Cash	Sales
Purchase Order Processing	4/5	4/4	SAP S/4HANA Capabilities	Source to Pay Plan to Fulfill	Sourcing & Procurement
SAP Business Network Supply Chain Colla...	4/5	2/4	SAP Business Network	Source to Pay	Sourci... R&... M... S. F. S...
Taulia Dynamic Discounting	4/5	2/4	Finance Optimization	Source to Pay Governance Finance	Sourcing & Procurement Finance

SAP Signavio Process Insights

Innovation recommendations: Find the right technology to answer your performance challenges

Innovation recommendations help to make the most out of an SAP investment, suggesting new technologies which can be introduced to innovate and improve business processes.

1. Choose innovation category.
2. Find out the relevance rating of a recommendation based on the usage of transactions or reports within your SAP ERP 6.0 or SAP S/4HANA system.
3. Find out how popular that solution is with others in your industry.
4. Click on a solution of interest to be redirected to its landing page and learn in detail how it supports business process improvement.

The screenshot displays the SAP Signavio Process Insights interface. The main heading is "All End-to-End Processes". Below this, there are tabs for "Process Flows", "Performance Indicators", "Correction Recommendations", and "Innovation Recommendations". The "Innovation Recommendations" tab is active, showing a table of recommendations. The table has columns for "Recommendation", "Relevance", "Industry Popularity", "Type", "End-to-End Processes", and "Lines of Business". The table is filtered by categories. The "Sales Management Overview" recommendation is highlighted with a blue circle and the number 4. Other recommendations include "Contract Is Ready as Source of Supply", "SAP Business Integrity Screening: Predictiv...", "Create Sales Orders from Unstructured Data", "Intelligent Production Order Conversion", "Sales Performance - Plan/Actual", "SAP Field Service Management", "SAP Ariba Supplier Lifecycle and Performa...", "Warehouse Management", "Sales Order Management and Processing", "Sales Master Data Management", "Purchase Order Processing", "SAP Business Network Supply Chain Colla...", and "Taulia Dynamic Discounting".

Recommendation	Relevance	Industry Popularity	Type	End-to-End Processes	Lines of Business
Contract Is Ready as Source of Supply	4	-	Situation Handling	Source to Pay	Sourcing & Procurement
Contract Is Ready as Source of Supply (Da...	4	-	Situation Handling	Source to Pay	Sourcing & Procurement
SAP Business Integrity Screening: Predictiv...	4	-	Machine Learning	Governance	Finance
Create Sales Orders from Unstructured Data	4	-	AI Scenarios	Lead to Cash Source to Pay	S... Supply ... Sourc
Intelligent Production Order Conversion	4	-	Automations	Plan to Fulfill	Manufacturing Supply C
Sales Performance - Plan/Actual	4	2	SAP Fiori Apps	Lead to Cash	Sales
Sales Management Overview	4	4	SAP Fiori Apps	Lead to Cash	Sales
SAP Field Service Management	4	4	Supply Chain Management	Lead to Cash Plan to Fulfill	Asset Management Serv
SAP Ariba Supplier Lifecycle and Performa...	4	4	Intelligent Spend Management	Source to Pay	Sourcing & Procurement
Warehouse Management	4	2	SAP S/4HANA Capabilities	Plan to Fulfill	Supply Chain
Sales Order Management and Processing	4	4	SAP S/4HANA Capabilities	Lead to Cash	Sales
Sales Master Data Management	4	2	SAP S/4HANA Capabilities	Lead to Cash	Sales
Purchase Order Processing	4	4	SAP S/4HANA Capabilities	Source to Pay Plan to Fulfill	Sourcing & Procurement
SAP Business Network Supply Chain Colla...	4	1	SAP Business Network	Source to Pay	Sourci... R&... M...
Taulia Dynamic Discounting	4	1	Finance Optimization	Source to Pay Governance Finance	Sourcing & Procurement

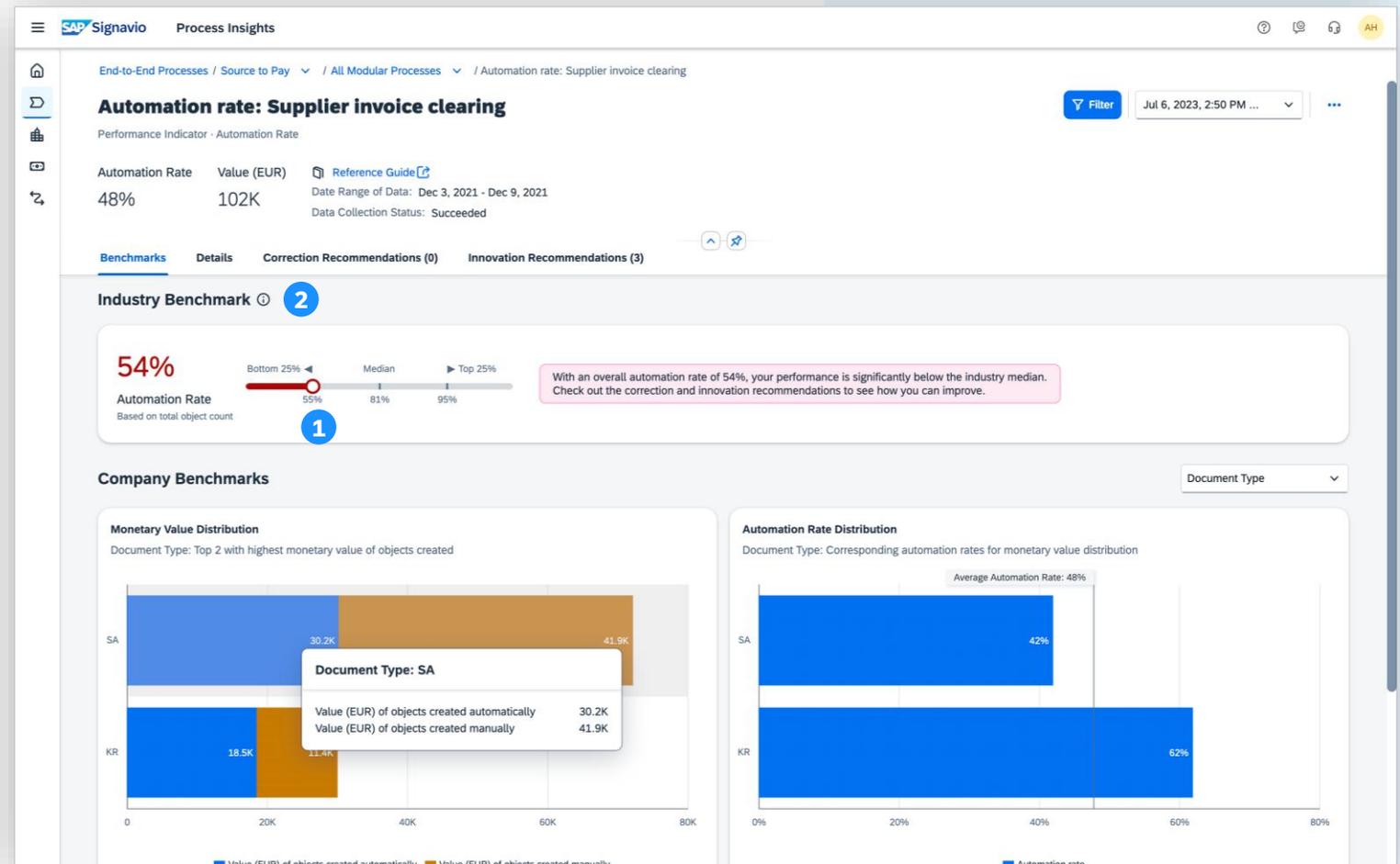
SAP Signavio Process Insights

External benchmarking

External benchmarking: Get a better understanding of your performance

External benchmarks allow you to better interpret your performance by providing you with a peer group you can compare against.

1. Find out where does your performance fall compared to others in your industry.
2. Check when the benchmark was last updated and how many companies were included in the comparison.



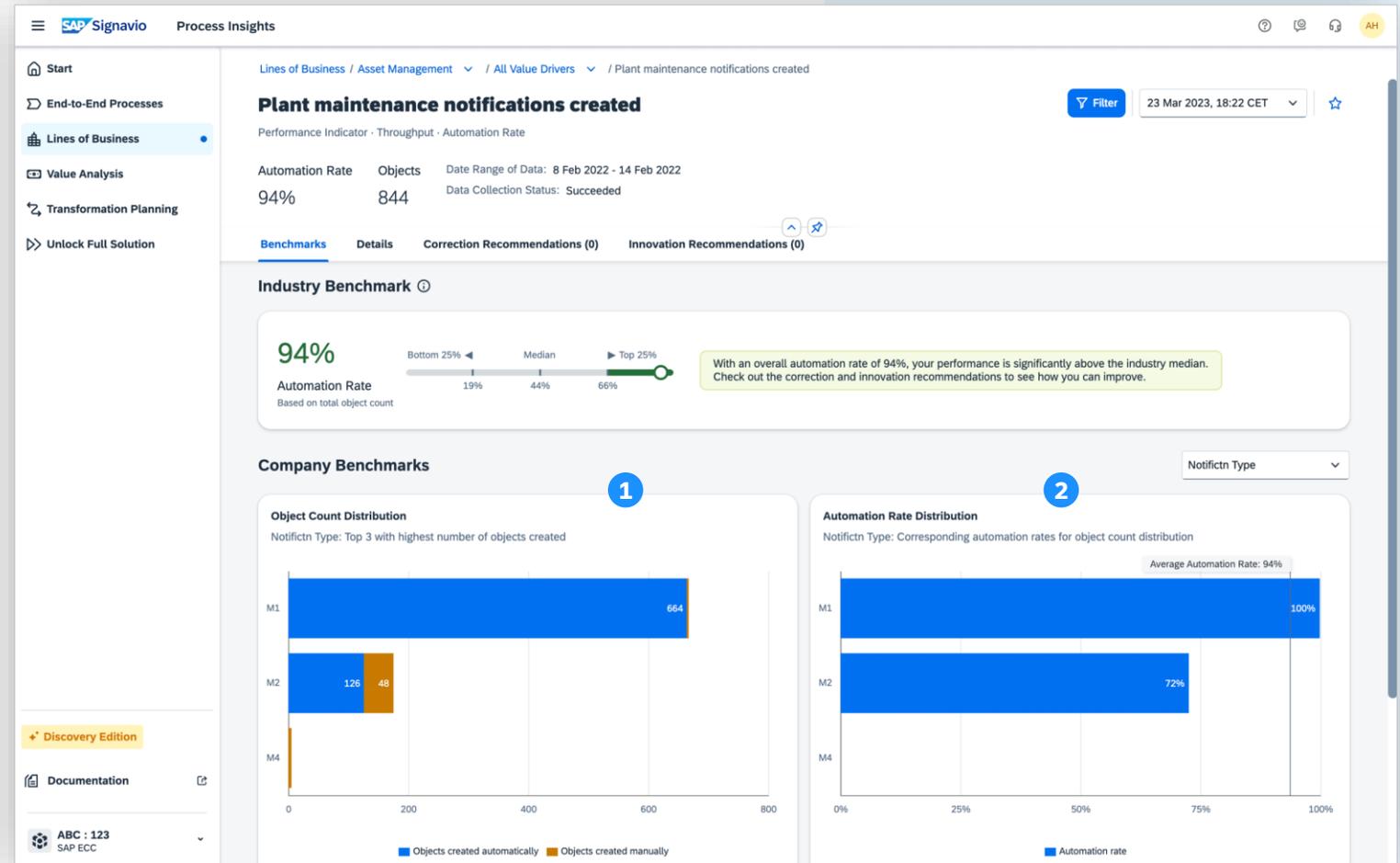
SAP Signavio Process Insights

Internal benchmarking: compare performance against internal peers

Internal benchmarking

Internal benchmarks allow you to better interpret your performance by comparing the process to internal entities in the company.

1. Find out where does your performance fall compared to others in your Company in terms of the documents.
2. Find out where does your performance fall compared to others in your Company in terms of the percentage distribution.



SAP Signavio Process Insights **for process excellence**

SAP Signavio Process Insights solution capabilities support continuous improvement of processes running through your SAP system*

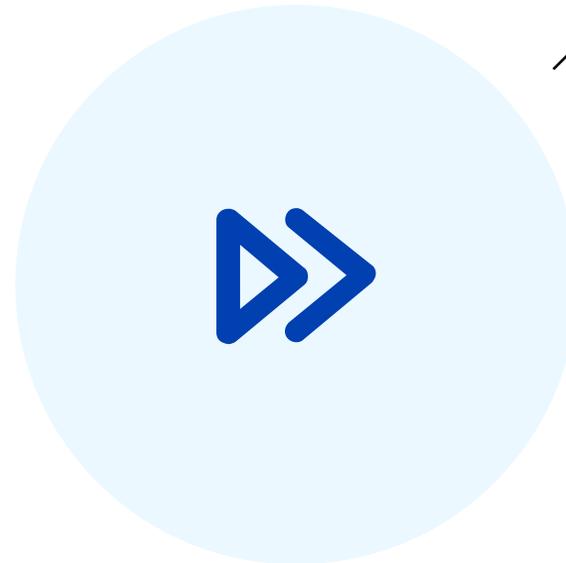
1. Understand your processes with delivered **process flows** and **process performance indicators**.

2. Dive deep with **analytic capabilities** to find the root cause of your issues.

3. Go from fast insights to immediate results using the tailored **improvement recommendations**.



**Plug and play
in 24 hours**



SAP Signavio Process Insights has an unrivaled and constantly growing delivered content coverage.¹

130+

Process Flows

425+

Process Performance Indicators

2680+

Process Flow Detailed Metrics

375+

Correction Recommendations

870

Innovation Recommendations

10 Lines of Business

- ◆ Finance
- ◆ Sourcing and procurement
- Sales
- R&D Engineering
- ◆ Supply chain
- ◆ Manufacturing
- Asset management
- Service
- ◆ Sustainability
- ◆ Marketing

7 Process Flows

- ◆ Lead to cash
- ◆ Source to pay
- Plan to fulfill
- Governance
- ◆ Finance
- ◆ Acquire to Decommission
- Idea to Market

¹ Generally available for SAP ECC, SAP S/4HANA, and SAP S/4HANA Cloud, private edition.

This slide covers the scope of the February 2025 release : more content is planned to come

Process excellence for customers of SAP ECC and SAP S/4HANA

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SAP S/4HANA transformation (trial)



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SAP Signavio Process Insights

SAP ECC and SAP S/4HANA



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transformation

Thank you.

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