walkme
An SAP company

# Top ten ways WalkMe helps users complete critical tasks in any app

Nov 2025

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Pioneer of the

# Digital Adoption Platform

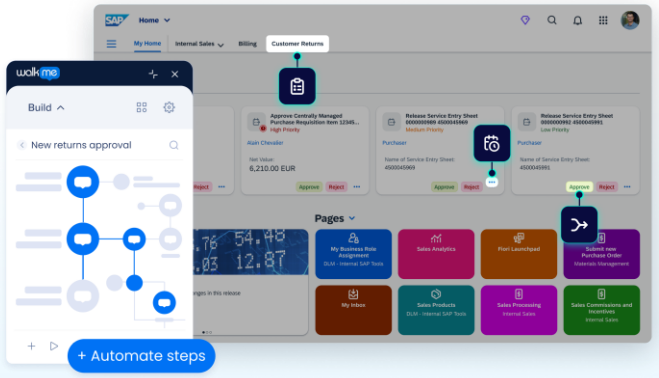
**~1,600**
Global Customers

**7 Billion**
Interactions with WalkMe

**27%**
of the Fortune 500

1. Rolling twelve months, as of 3Q23

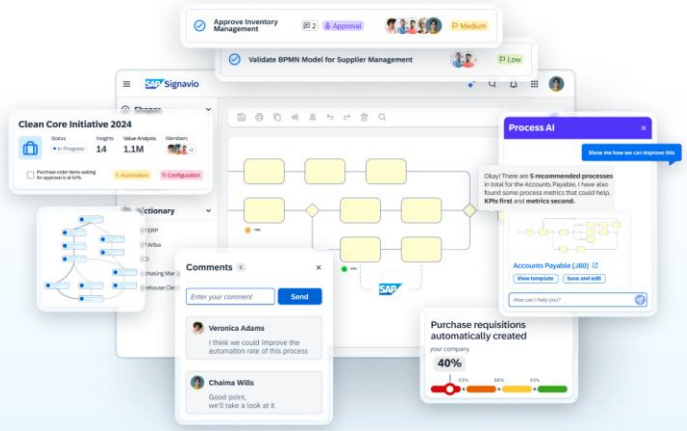
# **People-first** business transformation




Guide, govern and automate user interactions to drive tech adoption across applications and workflows.

## WalkMe

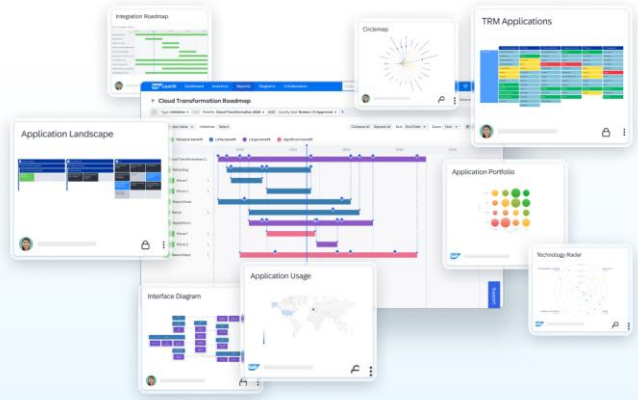
**People**




Analyze, optimize, and manage your processes fast and at a scale to become an agile and resilient enterprise.

## SAP Signavio

**Processes**




Visualize and assess the as-is landscape and confidently navigate towards your to-be IT architecture.

## SAP LeanIX

**Applications**

SAP Business Data Cloud

# People are essential to successful transformation

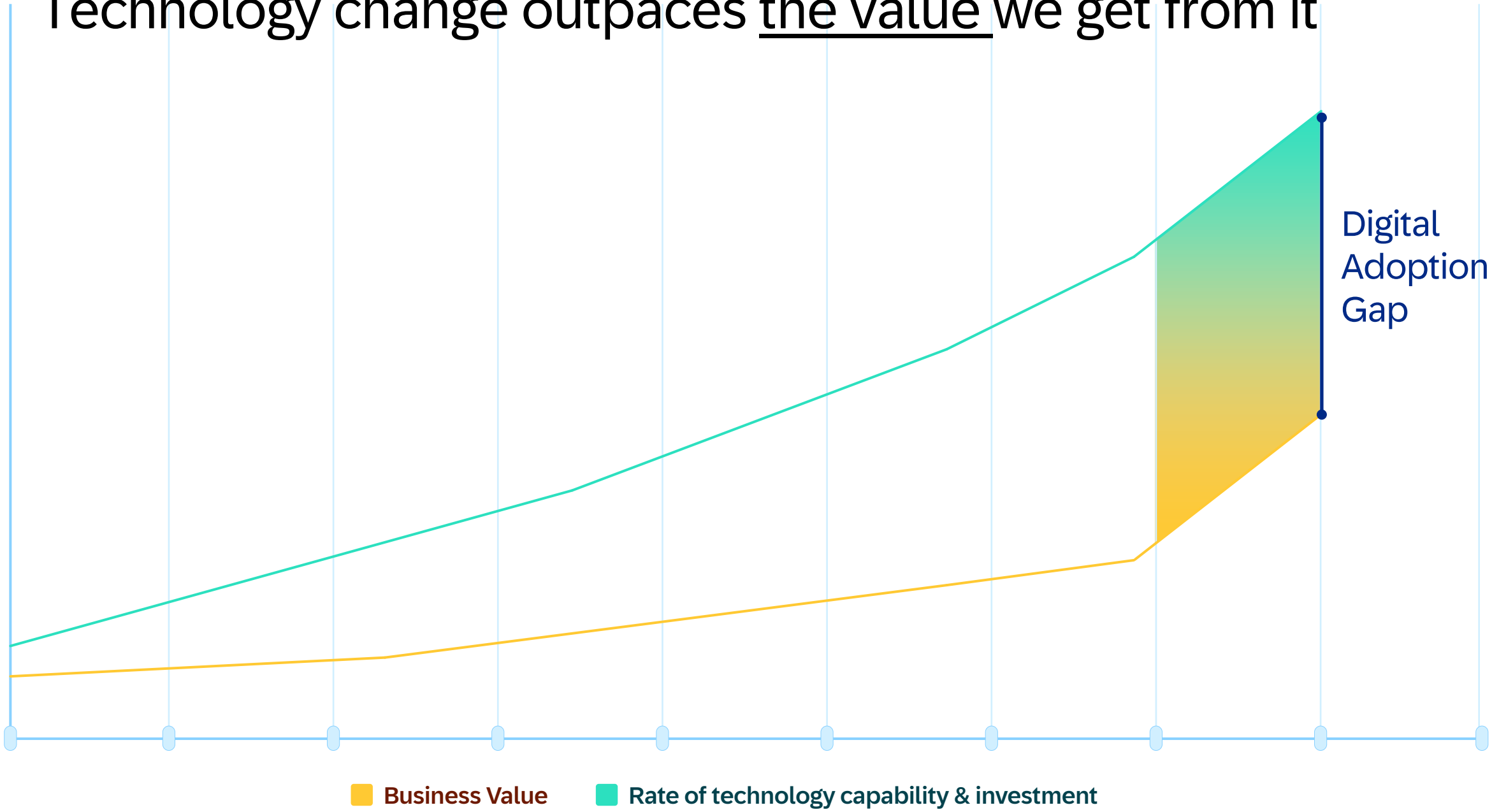
# It’s hard to keep up with change

- Technology changes
- UX changes
- Process changes
- Policy changes
- Job changes
- Workforce changes
- Skill changes

# AI sound familiar?

- Technology changes
- UX changes
- Process changes
- Policy changes
- Job changes
- Workforce changes
- Skill changes

# Technology change outpaces the value we get from it



# People!

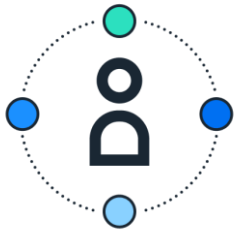
This is a

# Change Management Problem

# The Better Way

## Digital Adoption Platform

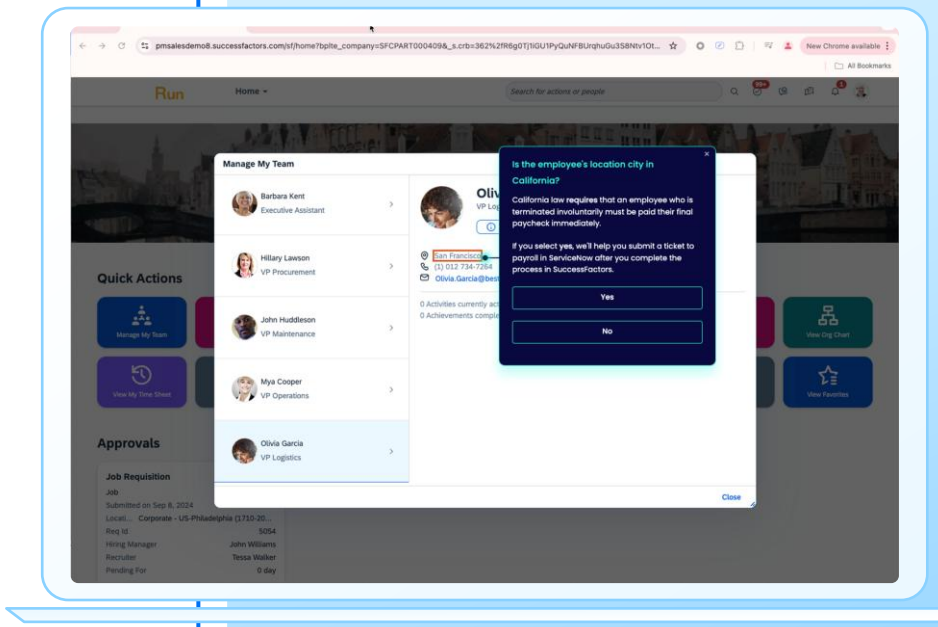
Visibility into the problem



A people-first approach

Build for constant change

# WalkMe enables people-first transformation




**Drive adoption** at the speed of change

**Boost productivity** and satisfaction

**Maximize the value** of investments

SAP Ariba

**24% increase**

Work order accuracy

SAP Concur

**35% average**

Deflection of support calls

SAP SuccessFactors

**70% decrease**

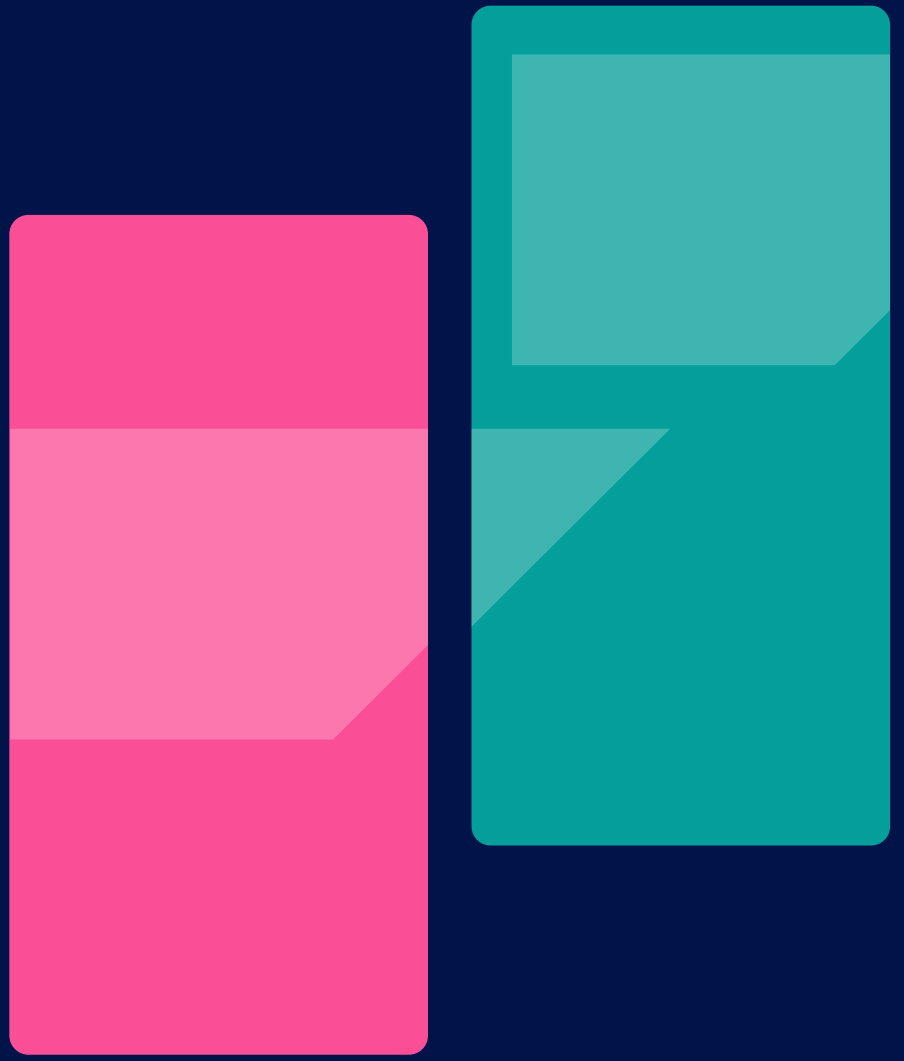
Ongoing enablement costs

SAP S/4HANA

**60% decrease**

Time-to- proficiency

# Top ten ways WalkMe helps users complete critical tasks in any app



Top ten ways WalkMe helps your users complete critical tasks in any app

# 10. Nudge users to your preferred process

Ariba Buying

405

AR

Help Making a Purchase

Find goods and services

Shop | Your favorites | Your requests | Your approvals

## Recommended for you

Retractable Banner

Virtual Home Office Kit

$329.79 USD

Cylindrical Roller Bearing

$356.75 USD

Request a non-catalog item

Request on behalf of

Buy with a team

IT Equipment & Software

Frequently Requested Services

Office Supplies

Work Remotely

Maintenance, Repair, Operations

Industry Specific

## Recent requests

PR2197917 Ordered

Technology

$132.84 USD

Requested 0 days ago

PR2197916 Submitted

Virtual Home Office Kit

$6,128.06 USD

Requested 0 days ago

RFQ680 Receive quotes

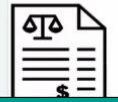
test

$123.00 USD

Requested 0 days ago

See all

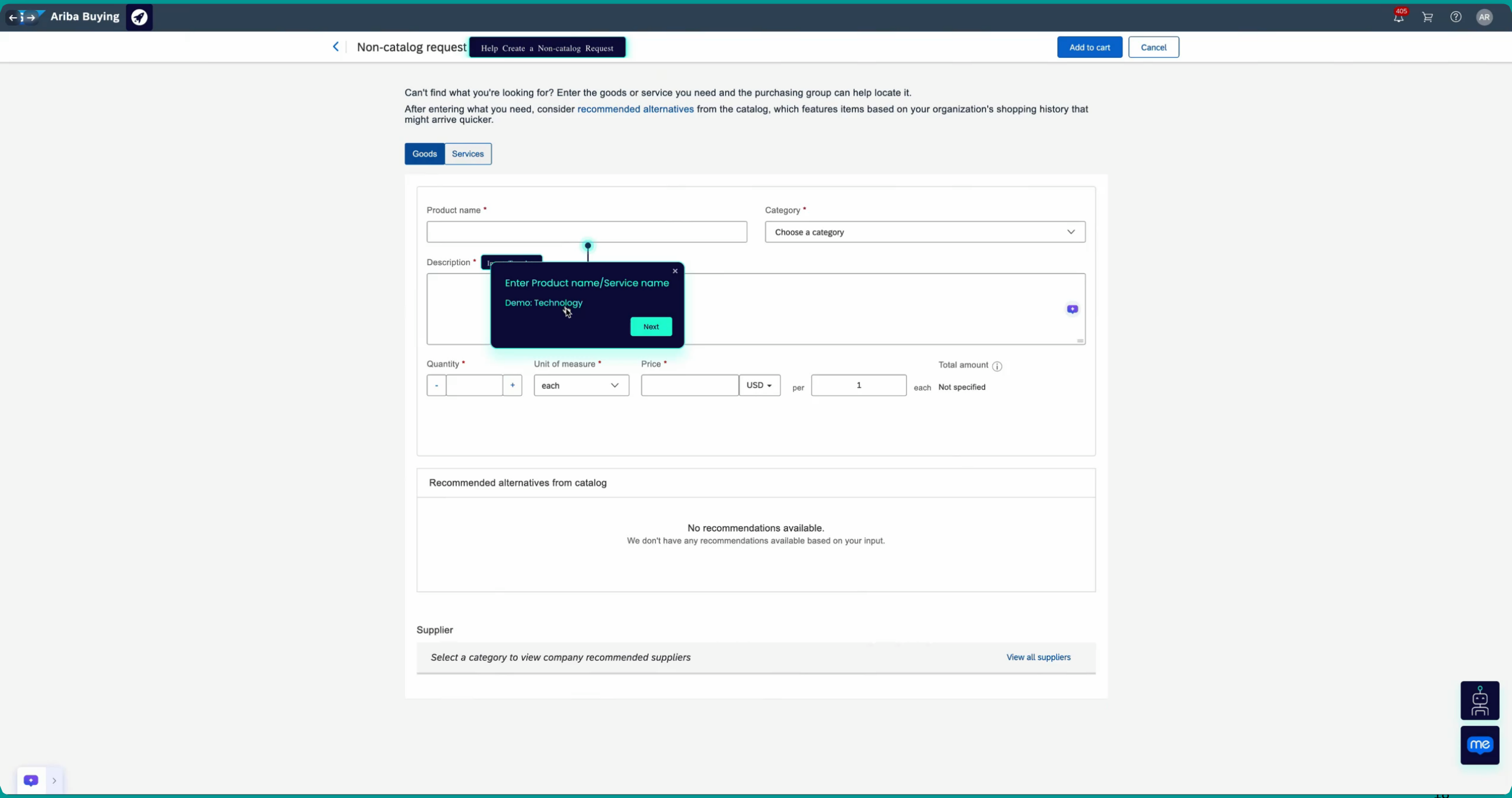
## Popular Request Forms



Top ten ways WalkMe helps your users complete critical tasks in any app

# 9. Complete a process accurately the first time

10. Nudge users to your preferred process

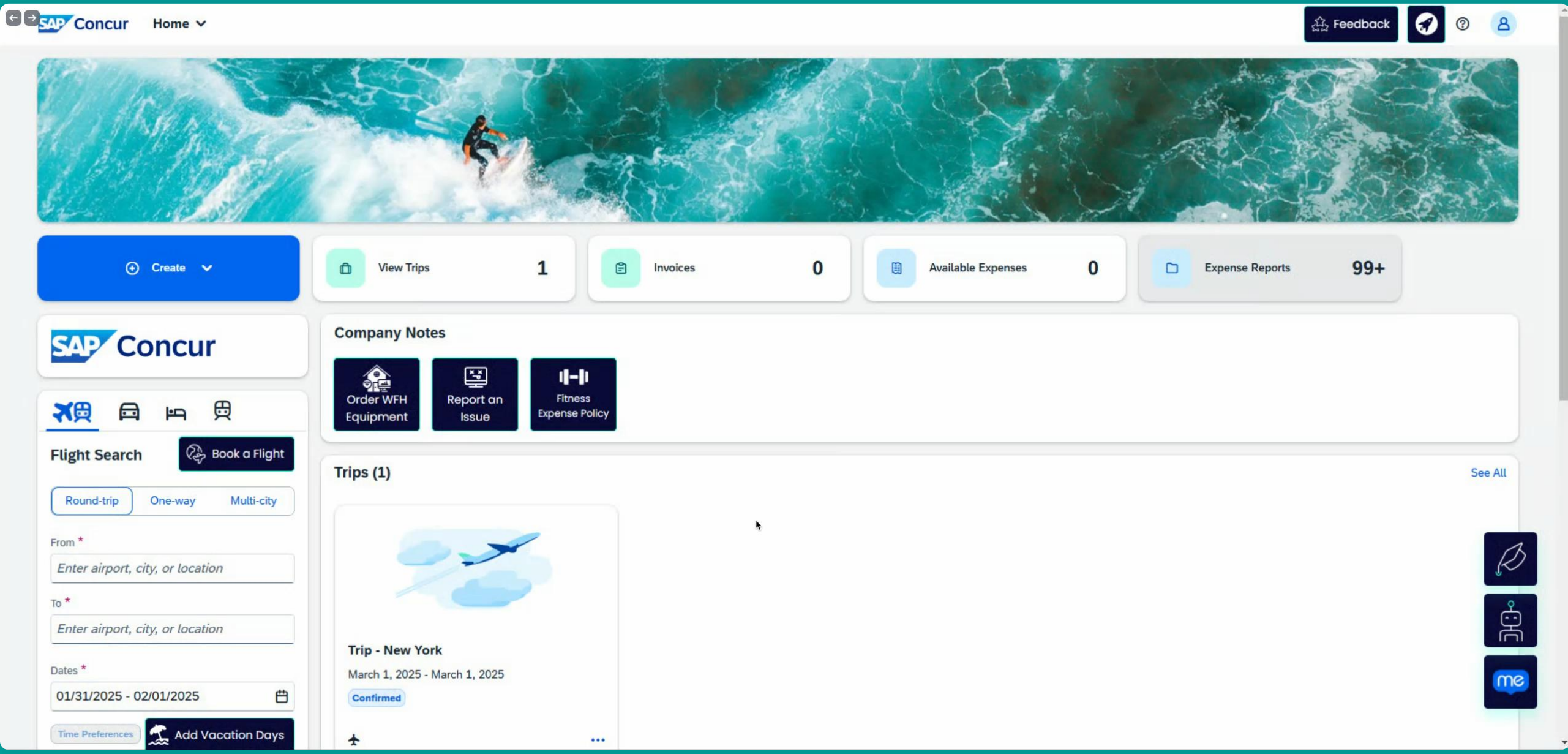

Ariba Buying
405
AR
Non-catalog request
Help Create a Non-catalog Request
Add to cart
Cancel
Can't find what you're looking for? Enter the goods or service you need and the purchasing group can help locate it.
After entering what you need, consider recommended alternatives from the catalog, which features items based on your organization's shopping history that might arrive quicker.
Goods
Services
Product name *
Category *
Choose a category
Description *
Enter Product name/Service name
Demo: Technology
Next
Quantity *
Unit of measure *
Price *
Total amount
each
USD
per
1
each
Not specified
Recommended alternatives from catalog
No recommendations available.
We don't have any recommendations available based on your input.
Supplier
Select a category to view company recommended suppliers
View all suppliers

Top ten ways WalkMe helps your users complete critical tasks in any app

# 8. Customize your UI with no code changes

9. Complete a process accurately the first time

10. Nudge users to your preferred process


SAP Concur
Home
Feedback
Create
View Trips 1
Invoices 0
Available Expenses 0
Expense Reports 99+
SAP Concur
Company Notes
Order WFH Equipment
Report an Issue
Fitness Expense Policy
Flight Search
Book a Flight
Round-trip
One-way
Multi-city
From *
Enter airport, city, or location
To *
Enter airport, city, or location
Dates *
01/31/2025 - 02/01/2025
Time Preferences
Add Vacation Days
Trips (1)
See All
Trip - New York
March 1, 2025 - March 1, 2025
Confirmed
me

Top ten ways WalkMe helps your users complete critical tasks in any app

# 7. Create a personalized action menu

8. Customize your UI with no code changes
9. Complete a process accurately the first time
10. Nudge users to your preferred process

Home

Search for actions or people

99+

# Good afternoon!

## Quick Actions

- Manage My Team
- Clock My Time
- View Pending Workflows
- Request Time Off
- View My Growth Portfolio
- Request Feedback
- View Opportunity Marketplace
- Give Feedback
- View Dynamic Teams
- Create Activity
- Recognize
- View Org Chart
- View Team Absences
- Manage Team Positions
- View Reminders
- View Favorites

## Approvals

**Job Requisition**

IT-L3-Developer

Submitted on Apr 25, 2025

| | |
|---|---|
| Location | New Brunswick (1710-2009) |
| Req Id | 3428 |
| Hiring Manager | Geoff Hill |
| Recruiter | Tessa Walker |
| g For | 0 day |

**Time Off**

Jada Baker

Submitted on Mar 31, 2025

| | |
|---|---|
| Period | Apr 1, 2025 - Apr 3, 2025 |
| Time Type | Vacation |
| Duration | 3 days |
| Approval Status | Pending |

View All (6)

**Resignation - Compensation**

Gus Revesz

Digital Consultant

| | |
|---|---|
| Effective On | Jun 6, 2025 |
| Submitted On | Feb 19, 2025 |
| Submitted By | Jada Baker |

View All (2)

**Create Spot Award**

Jada Baker

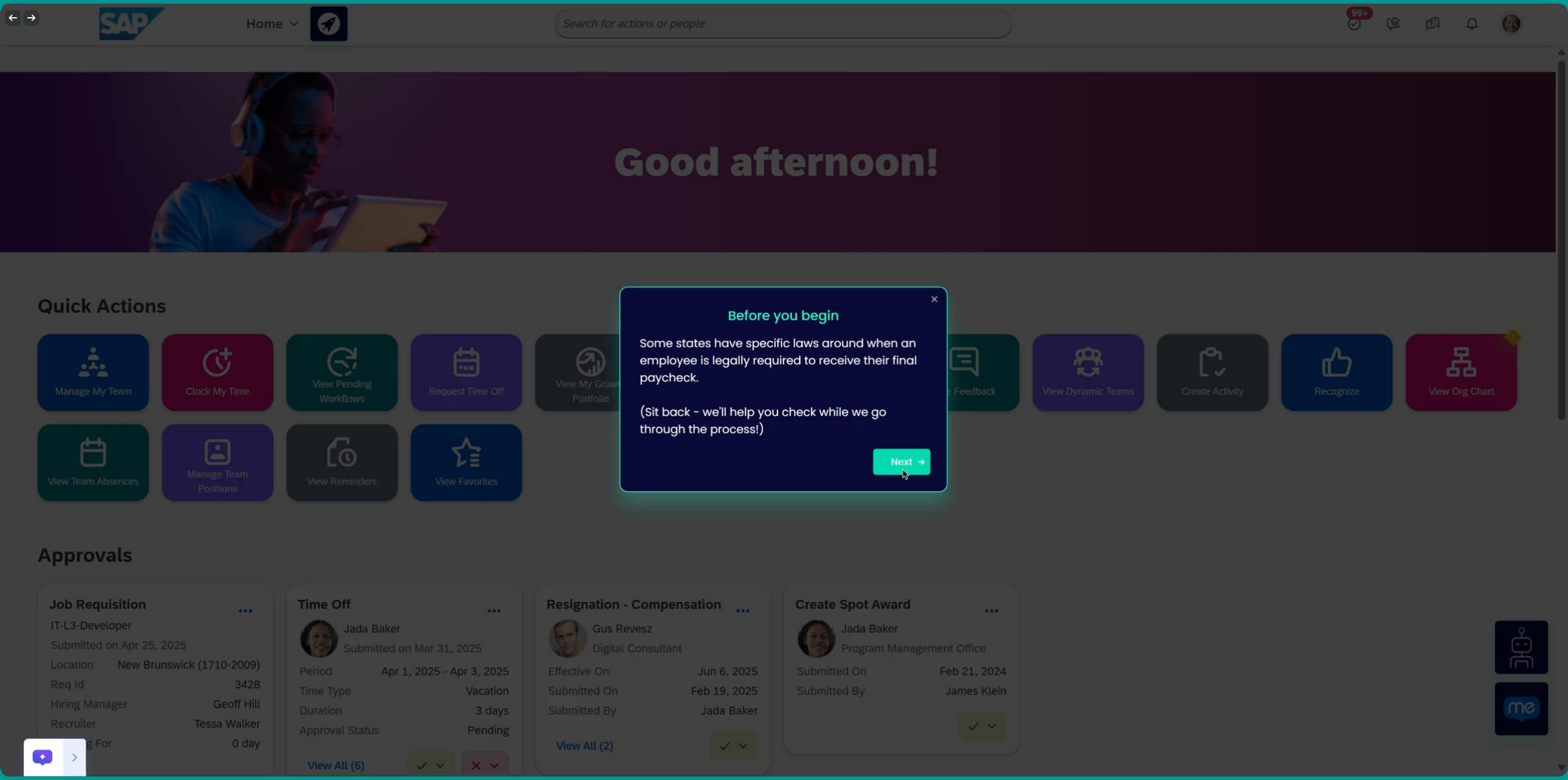
Program Management Office

| | |
|---|---|
| Submitted On | Feb 21, 2024 |
| Submitted By | James Klein |

Top ten ways WalkMe helps your users complete critical tasks in any app

# 6. Ensure compliance at the point of need

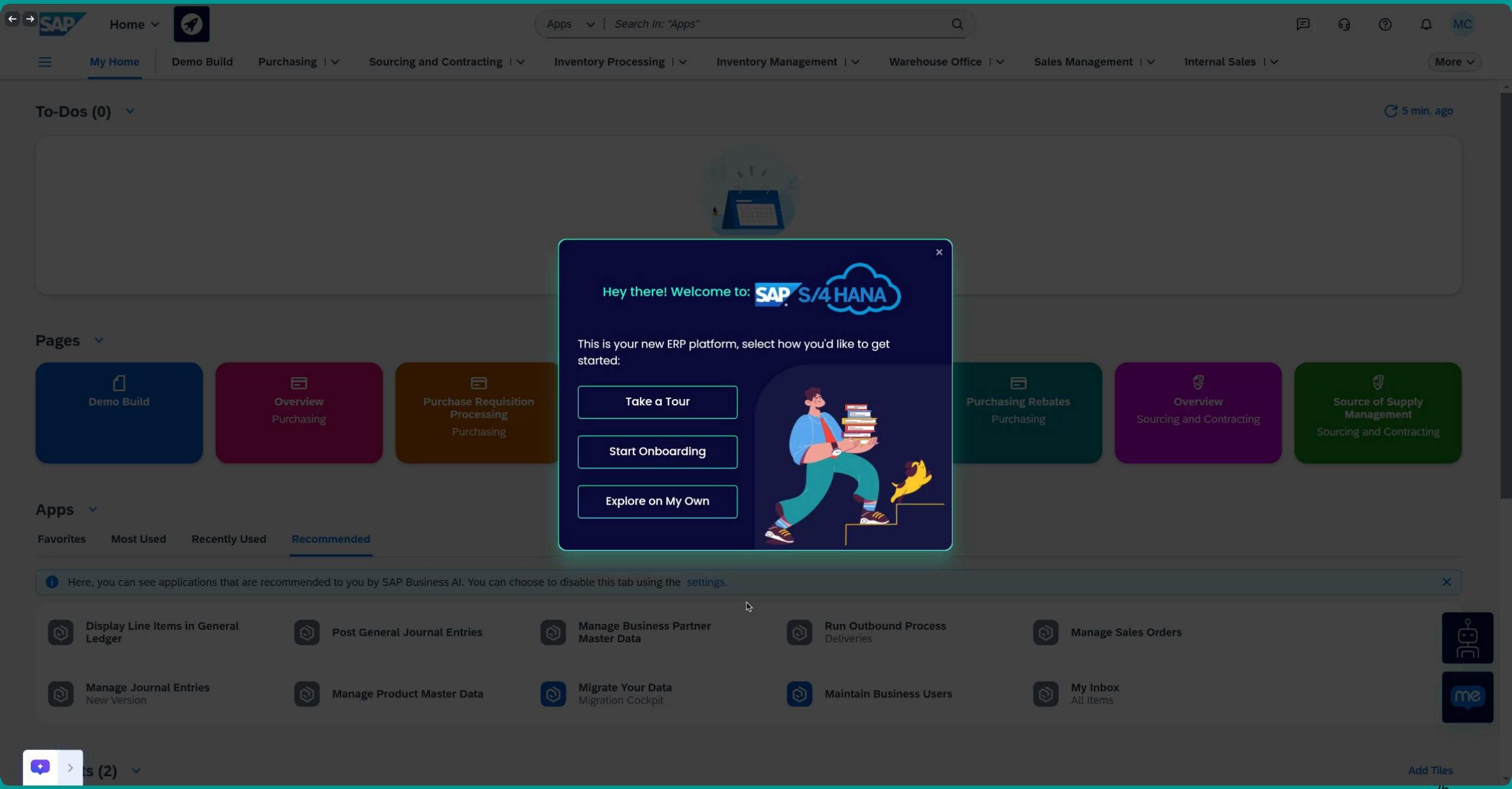
7. Create a personalized action menu
8. Customize your UI with no code changes
9. Complete a process accurately the first time
10. Nudge users to your preferred process


Home
Search for actions or people
99+
Good afternoon!
Quick Actions
Manage My Team
Clock My Time
View Pending Workflows
Request Time Off
View My Grow Portfolio
Feedback
View Dynamic Teams
Create Activity
Recognize
View Org Chart
View Team Absences
Manage Team Positions
View Reminders
View Favorites
Before you begin
Some states have specific laws around when an employee is legally required to receive their final paycheck.
(Sit back - we'll help you check while we go through the process!)
Next
Approvals
Job Requisition
IT-L3-Developer
Submitted on Apr 25, 2025
Location New Brunswick (1710-2009)
Req Id 3428
Hiring Manager Geoff Hill
Recruiter Tessa Walker
0 day
Time Off
Jada Baker
Submitted on Mar 31, 2025
Period Apr 1, 2025 - Apr 3, 2025
Time Type Vacation
Duration 3 days
Approval Status Pending
View All (6)
Resignation - Compensation
Gus Revesz
Digital Consultant
Effective On Jun 6, 2025
Submitted On Feb 19, 2025
Submitted By Jada Baker
View All (2)
Create Spot Award
Jada Baker
Program Management Office
Submitted On Feb 21, 2024
Submitted By James Klein

Top ten ways WalkMe helps your users complete critical tasks in any app

# 5. Facilitate change management during migrations

6. Ensure compliance at the point of need
7. Create a personalized action menu
8. Customize your UI with no code changes
9. Complete a process accurately the first time
10. Nudge users to your preferred process


Home
Apps
Search In: "Apps"
MC
My Home
Demo Build
Purchasing
Sourcing and Contracting
Inventory Processing
Inventory Management
Warehouse Office
Sales Management
Internal Sales
More
To-Dos (0)
5 min. ago
Hey there! Welcome to: SAP S/4HANA
This is your new ERP platform, select how you'd like to get started:
Take a Tour
Start Onboarding
Explore on My Own
Pages
Demo Build
Overview
Purchasing
Purchase Requisition Processing
Purchasing
Purchasing Rebates
Purchasing
Overview
Sourcing and Contracting
Source of Supply Management
Sourcing and Contracting
Apps
Favorites
Most Used
Recently Used
Recommended
Here, you can see applications that are recommended to you by SAP Business AI. You can choose to disable this tab using the settings.
Display Line Items in General Ledger
Post General Journal Entries
Manage Business Partner Master Data
Run Outbound Process
Deliveries
Manage Sales Orders
Manage Journal Entries
New Version
Manage Product Master Data
Migrate Your Data
Migration Cockpit
Maintain Business Users
My Inbox
All Items
Add Tiles

Ten ways WalkMe simplifies SAP CX solutions for users

# 4. Get insights into user behavior and challenges

5. Facilitate change management during migrations
6. Ensure compliance at the point of need
7. Create a personalized action menu
8. Customize your UI with no code changes
9. Complete a process accurately the first time
10. Nudge users to your preferred process

Today | Last 7D | Last 30D | Last 60D | Last 90D | Custom

Calculate

Funnel | Paths

# 60 Days

Apr 06 - Sep 29, 2025

Top ten ways WalkMe helps your users complete critical tasks in any app

# 3. Validate data entries in the flow of work

4. Get insights into user behavior and challenges
5. Facilitate change management during migrations
6. Ensure compliance at the point of need
7. Create a personalized action menu
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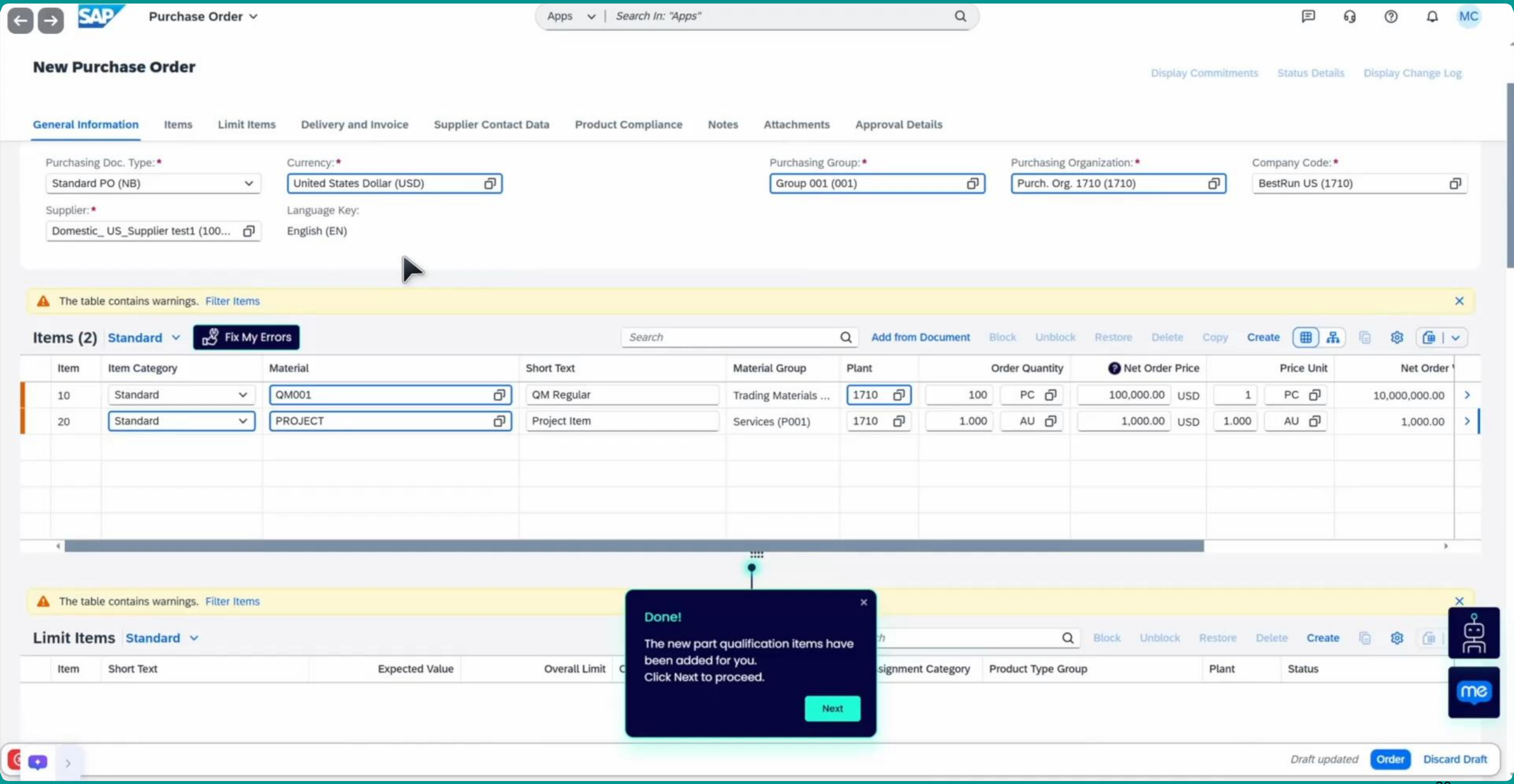
Purchase Order
Apps
Search In: "Apps"
MC
New Purchase Order
Display Commitments
Status Details
Display Change Log
General Information
Items
Limit Items
Delivery and Invoice
Supplier Contact Data
Product Compliance
Notes
Attachments
Approval Details
Purchasing Doc. Type:*
Standard PO (NB)
Currency:*
United States Dollar (USD)
Purchasing Group:*
Group 001 (001)
Purchasing Organization:*
Purch. Org. 1710 (1710)
Company Code:*
BestRun US (1710)
Supplier:*
Domestic_ US_Supplier test1 (100...
Language Key:
English (EN)
The table contains warnings. Filter Items
Items (2) Standard
Fix My Errors
Search
Add from Document
Block
Unblock
Restore
Delete
Copy
Create
Item
Item Category
Material
Short Text
Material Group
Plant
Order Quantity
Net Order Price
Price Unit
Net Order
10
Standard
QM001
QM Regular
Trading Materials ...
1710
100
PC
100,000.00
USD
1
PC
10,000,000.00
20
Standard
PROJECT
Project Item
Services (P001)
1710
1.000
AU
1,000.00
USD
1.000
AU
1,000.00
The table contains warnings. Filter Items
Limit Items Standard
Block
Unblock
Restore
Delete
Create
Item
Short Text
Expected Value
Overall Limit
Product Type Group
Plant
Status
Done!
The new part qualification items have been added for you.
Click Next to proceed.
Next
Draft updated
Order
Discard Draft

Top ten ways WalkMe helps your users complete critical tasks in any app

# 2. Automate processes across systems (even non-SAP tools)

3. Validate data entries in the flow of work
4. Get insights into user behavior and challenges
5. Facilitate change management during migrations
6. Ensure compliance at the point of need
7. Create a personalized action menu
8. Customize your UI with no code changes
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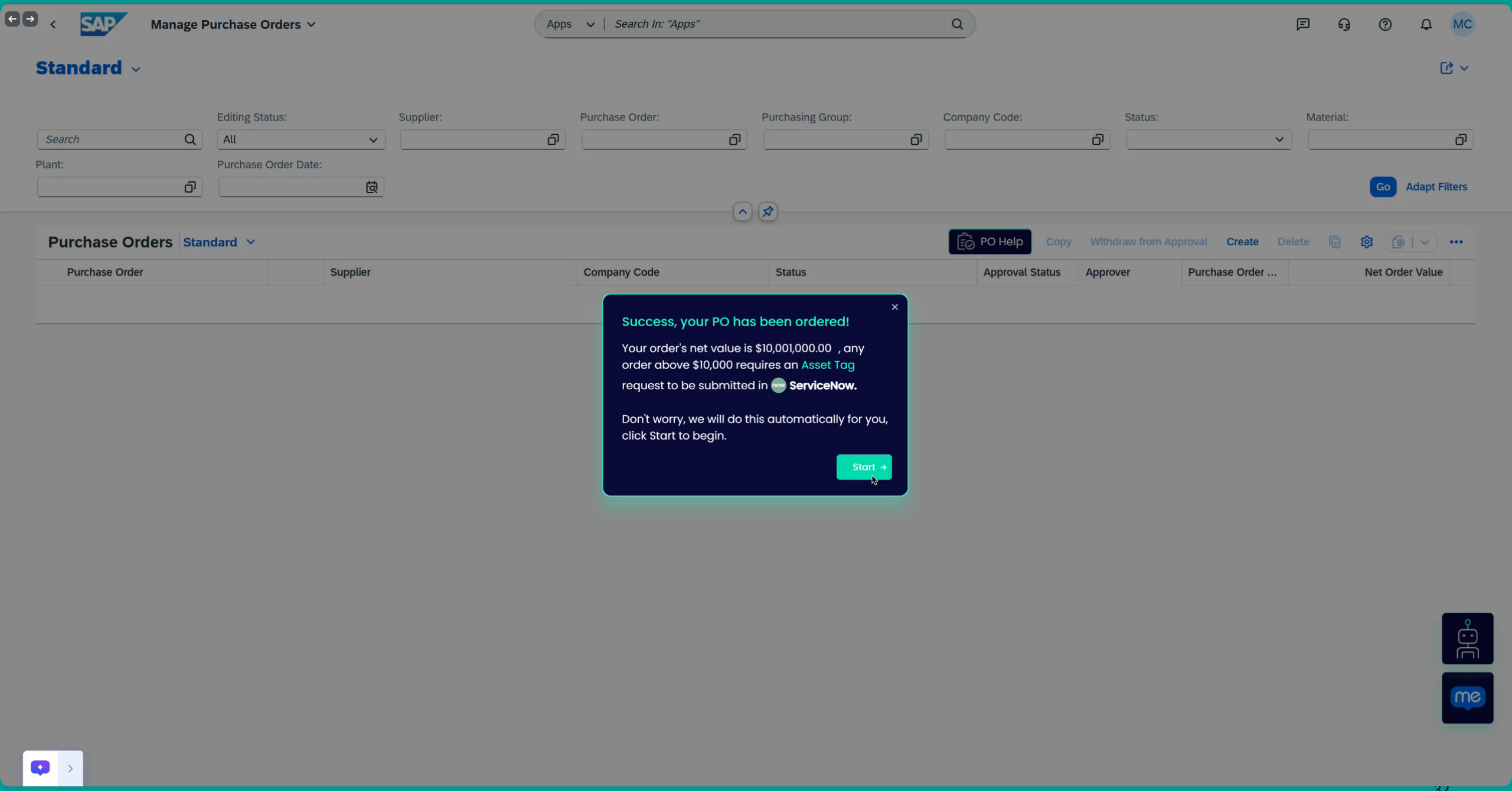
Manage Purchase Orders
Apps
Search In: "Apps"
MC
Standard
Editing Status:
All
Supplier:
Purchase Order:
Purchasing Group:
Company Code:
Status:
Material:
Search
Plant:
Purchase Order Date:
Go
Adapt Filters
Purchase Orders
Standard
PO Help
Copy
Withdraw from Approval
Create
Delete
Purchase Order
Supplier
Company Code
Status
Approval Status
Approver
Purchase Order ...
Net Order Value
Success, your PO has been ordered!
Your order's net value is $10,001,000.00 , any order above $10,000 requires an Asset Tag request to be submitted in ServiceNow.
Don't worry, we will do this automatically for you, click Start to begin.
Start

Top ten ways WalkMe helps your users complete critical tasks in any app

# 1. Make it super-easy to get started with any app

2. Automate processes across systems (even non-SAP tools)
3. Validate data entries in the flow of work
4. Get insights into user behavior and challenges
5. Facilitate change management during migrations
6. Ensure compliance at the point of need
7. Create a personalized action menu
8. Customize your UI with no code changes
9. Complete a process accurately the first time
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Top ten ways WalkMe helps your users complete critical tasks in any app

1. Make it super-easy to get started with any app.
2. Automate processes across systems (even non-SAP tools)
3. Validate data entries in the flow of work
4. Get insights into user behaviors and challenges
5. Facilitate change management during migrations
6. Ensure compliance at the point of need
7. Create a personalized action menu
8. Customize your UI with no code changes
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# The WalkMe Platform

Solutions for workflows in:

Data

Action

Experience

Web | Desktop | Mobile

Sales

HR

IT

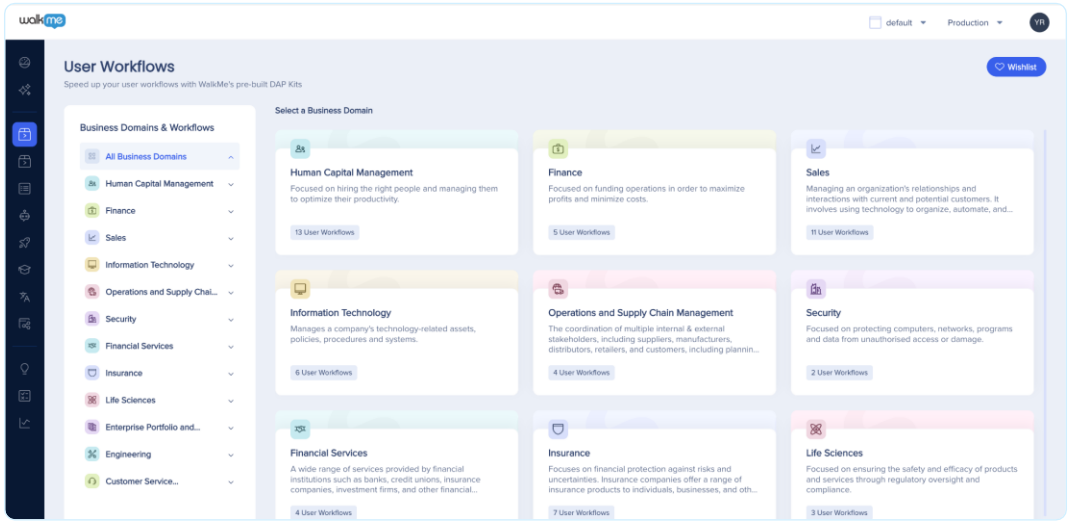
Finance

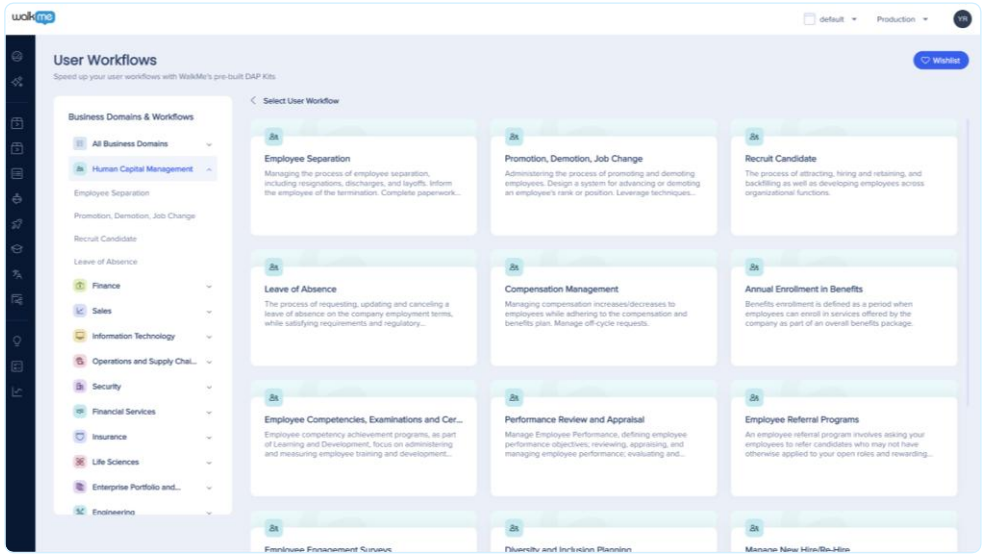
Supply Chain

DeepUI AI Technology

walkme An SAP company

now | SAP | Your tech stack | ADP | salesforce



WalkMe

# Drives Business Outcomes

**HEALTHCARE**

**70%**

Increase

Accuracy & Error Reduction

Accounts payable
Purchase order
Vendor management

Smith+Nephew

**CONSUMER PACKAGED GOODS**

**200%**

Increase

Global task completion rates

Service fulfillment

Nestlé

**TECHNOLOGY**

**75%**

Decrease

Support Tickets

Order fulfillment

NEC

**MANUFACTURING**

**50%**

Decrease

Contract-related help requests

Contract management

PHILIPS

WalkMe

# **Is a required platform** for any business leader looking to effectively **navigate change**

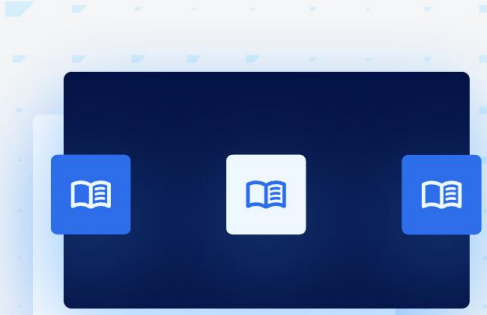
# Start your digital adoption journey at learning.sap.com

SAP Learning Browse Get Certified My Learning Subscribe Explore SAP

Browse / Courses / Starting your Digital Adoption Journey: WalkMe Fundamentals

Free COURSE · 1 hr +

## Starting your Digital Adoption Journey: WalkMe Fundamentals



Start learning

### Learning outcome

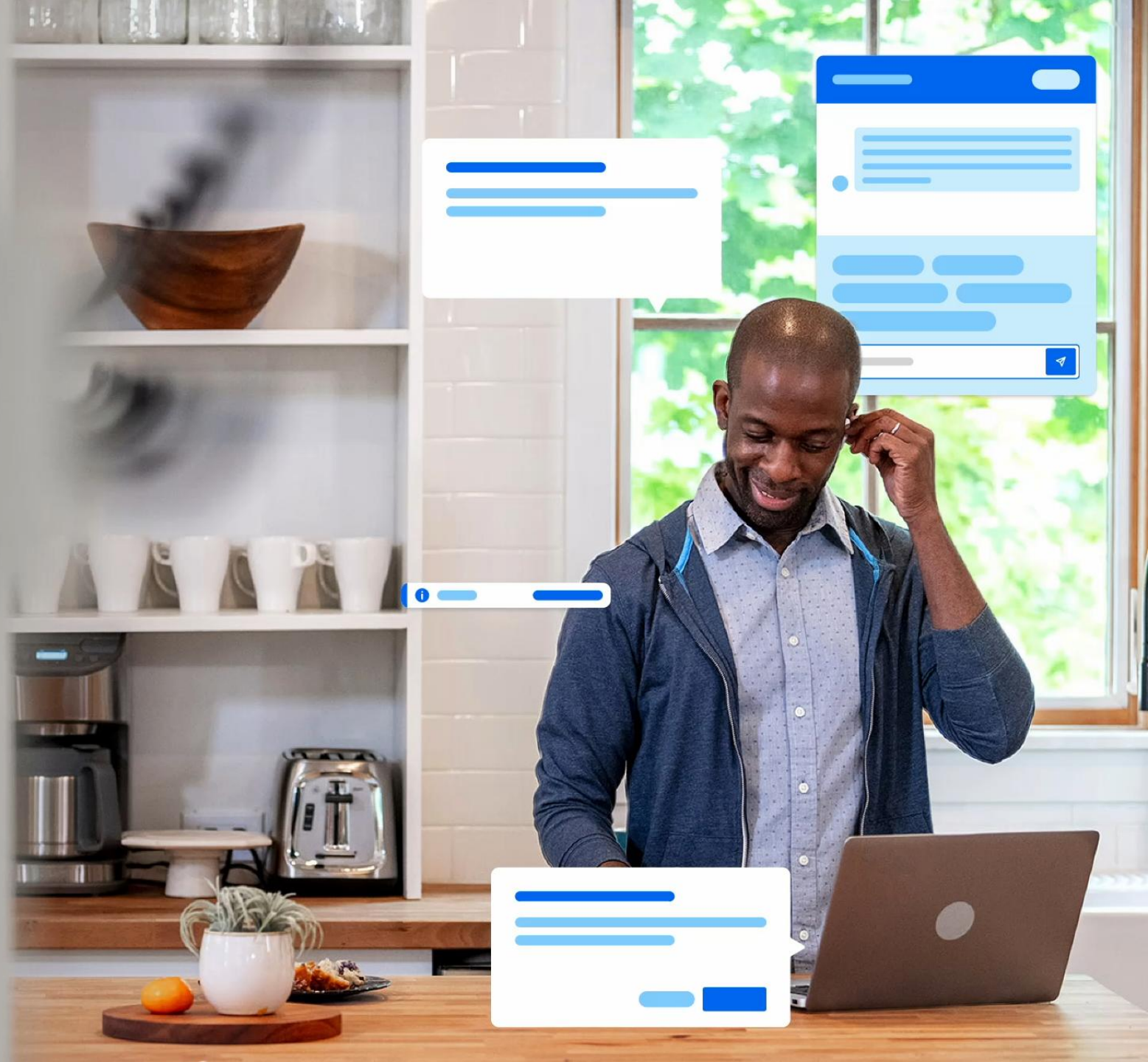
Upon completing this learning journey, you will be able to:

- Define Digital Adoption and Digital Transformation.
- Identify WalkMe's value and uses.
- Understand WalkMe's success methodology.

### Goals

walkme
An SAP company

# Learn more about WalkMe for your SAP applications



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