



# 5. Webinar Series SAP&GUPS

## SAP Customer Evolution Kit

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# Customer Evolution Kit engagement

## Get ready for your Cloud Transformation

The Customer Evolution Kit gives you a guided, immersive experience into SAP's latest tools and capabilities—helping you evaluate transition paths, uncover process insights, and align your roadmap with strategic goals across your enterprise.

### The Customer Evolution kit is:

- **Offered at no additional cost**

Every customer with a valid SAP support agreement is eligible—no extra fees, no hidden costs. Just value, delivered.

- **Delivered at scale**

Over 250 organizations globally have started their Cloud journey with the Evolution Kit. Tap into the momentum and unlock your own transformation.

- **1:1 Engagement. Remote. Fast-Paced. Fact-Based**

In just one week, receive a focused, hands-on walkthrough of the key tools, insights, and strategies tailored to your system and business goals

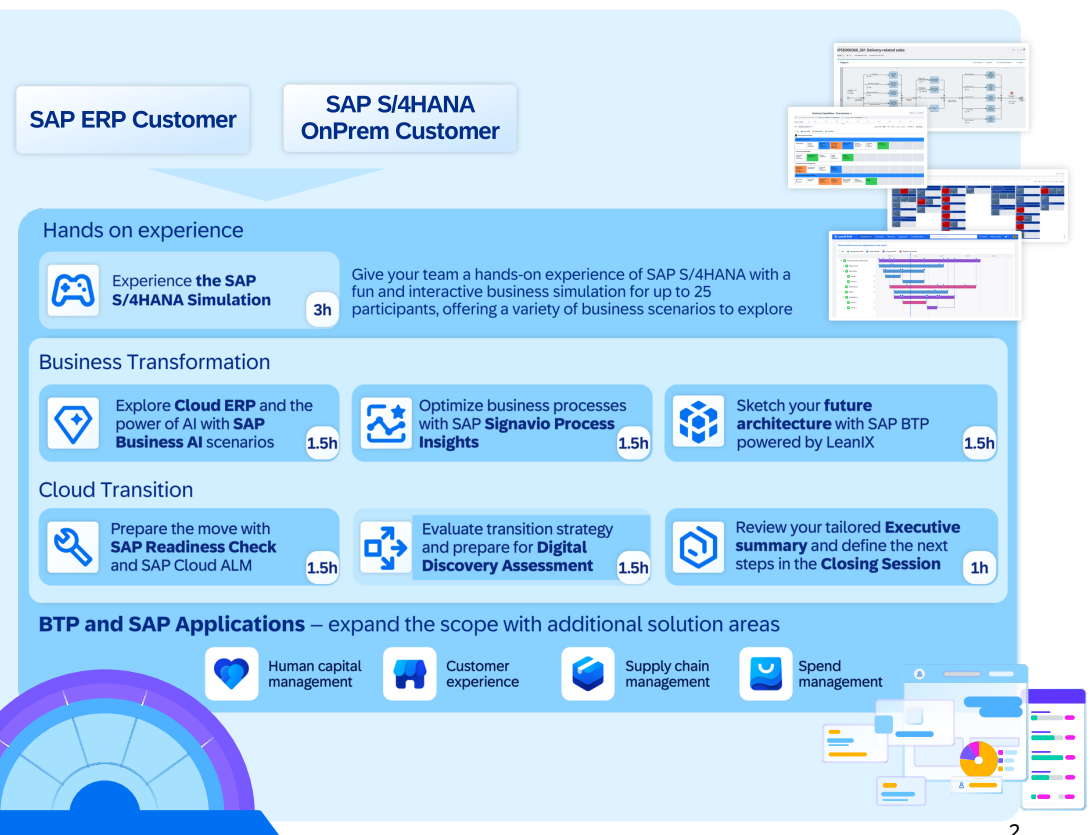
- **Introduction to the SAP Integrated tool chain**

From process insights to architecture planning — explore a connected tool ecosystem that powers your cloud transformation

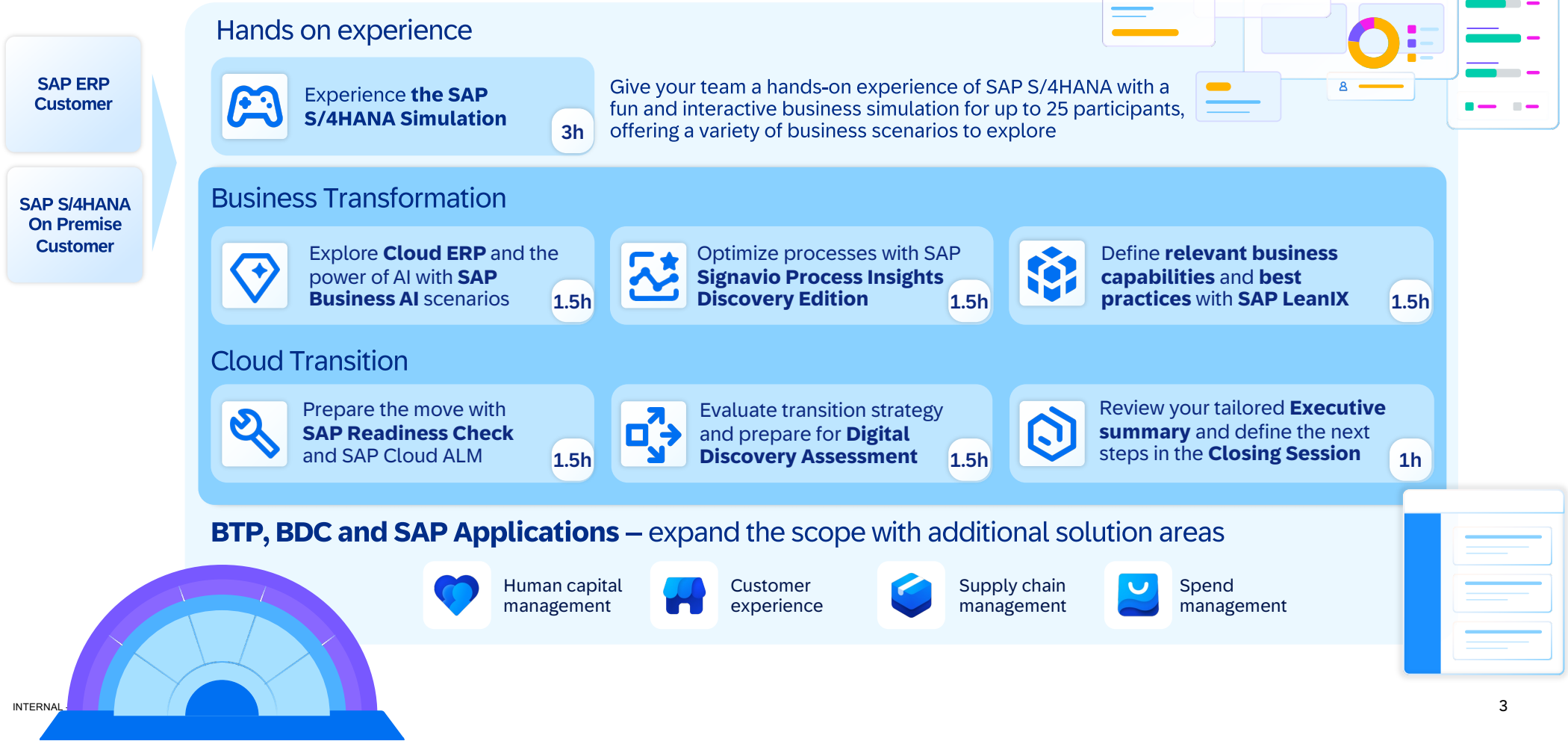
- **Discover the Intelligent SAP Suite**

Extend your view beyond ERP and explore the full SAP portfolio, where Business AI helps uncover new insights and opportunities for your enterprise.

[Learn more](#)



# SAP Customer Evolution Kit – delivery scope



# Delivery scope overview

## Hands on experience



Experience **the SAP S/4HANA Simulation**

3h

Give your team a hands-on taste of SAP S/4HANA with a fun and interactive business game for up to 25 participants, offering a variety of business scenarios to explore

## Roles and Participants



Business Heads, LoB Leads, Process Owners and Key Users



Executives, Project Sponsors and key stakeholders



IT leads, Enterprise and Solution Architects, In-house Support Experts



Partner Team, upon Customer invitation

## Business Transformation

**Explore Cloud ERP and the power of AI with SAP Business AI scenarios**

Explore RISE with SAP options and discover relevant SAP Business AI scenarios for your business.

1.5h



**Optimize business processes with SAP Signavio Process Insights**

Analyse your process flows, uncover blockers, evaluate performance indicators, identify innovation & correction recommendations, and new capabilities such as Business AI

1.5h



powered by:  
**SAP Signavio**

**Define relevant business capabilities and best practices with SAP LeanIX.**

Leverage your Business Capability Map to outline future scope, pinpoint SAP applications and best practices, and transition from current to future landscape.

1.5h



powered by:  
**SAP LeanIX**

## Cloud Transition

**Prepare the move with SAP Readiness Check and SAP Cloud ALM**

Review your simplification items, custom code analysis, and add-on compatibility and more while using SAP Cloud ALM to support transformation projects.

1.5h



powered by:  
**SAP Cloud ALM**

**Evaluate transition strategy and prepare for Digital Discovery Assessment**

Discuss SAP Cloud ERP paths including SAP Business Technology Platform and Business Data Cloud, and use DDA finalise your decision.

1.5h



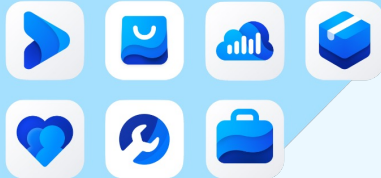
**Review the Executive summary and define the next steps in the Closing Session**

Present final report detailing next steps, key findings, and essential assets.

1h



## Expand the scope with Solution area(s) of choice \*



Enhance the engagement by adding another Solution area to the scope. Available as part of your program or standalone

**Human Capital Management:** Understand the SAP strategic direction for HCM solutions and the value of transitioning to SAP SuccessFactors.

**Customer Experience:** Understand the strategy of SAP CX solutions & learn about the values of transforming to SAP CX Cloud.

**Procurement:** Discuss current processes in SAP SRM, and mapping to landscape SAP S/4HANA, SAP Ariba, SAP Fieldglass.

**Business Warehouse Modernisation:** Introduction to SAP Business Data Cloud. Learn about modernization options that fit best to customer's situation.

**Digital Manufacturing:** Learn about the value of transitioning from SAP Manufacturing Execution/MII/PCo to SAP Digital Manufacturing.

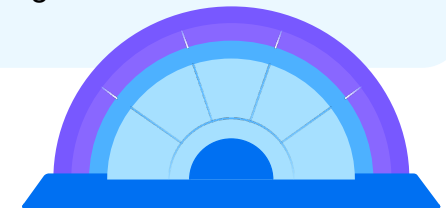
**Integrated Business Planning for Supply Chain:** Learn about the value of transitioning from SAP Advanced Planning and Optimization to SAP IBP.

**Business Planning & Consolidation:** Understand the business data fabric and the value of transitioning to SAP Analytics Cloud for Planning.

**PI/PO Modernization:** Explore modernization paths for your current integration landscape. Gain an understanding of the SAP approach to integration and migration tools.

\*Service availability can differ by country, region, language, and time zone. Some components may not be accessible everywhere or at all times.

For specific details, please check with your local representative.



# Evolution Kit engagement deliverables

## Executive summary

**Management Summary – Plan the change and move forward**

**[CUSTOMER] readiness evaluation for moving to SAP S/4HANA**

- Readiness Check identified **98 Simplification Items**, of which:
  - only 1 is considered high (**Asset Accounting**)
  - 23 classified as medium
  - 37 are low
  - 37 require further assessment for effort ranking
- Fairly high number of **2553 custom code objects** identified in the system. For a detailed analysis of your custom code, please execute **SAP Test Cockpit (ATC)**
- SAP recommends a detailed review of the **272 Interfaces** with status 'Impacted' to ensure compatibility across the entire software landscape
- The CVI analysis indicates **72,541 Business Partner** objects have not been synchronized to the respective customer/vendor objects. Please follow the **guide** to activate CVI within your system **before the system conversion**. Moreover, there are **34,369 data quality issues** within this area, please verify these issues and remediate this **before** the business partner synchronization.
- A **high number of 8.6M** inconsistent General Ledger documents identified, contact the SAP Financial Data Quality Department at [sap.financial.data.quality@sap.com](mailto:sap.financial.data.quality@sap.com) to get support on the next steps.
- Explore **SAP Cloud ALM**.

Useful links:  
[SAP Readiness Check | SAP Community](#)    [Customer Readiness Check Analysis Link](#)

## Process review and innovation potential assessment

The image displays the SAP Signavio Process Insights interface. It features a central process map with various nodes and connections. To the right, there are several panels providing detailed information about the processes, including their status, complexity, and innovation potential. The interface is clean and modern, with a blue and white color scheme.

## Solution capability and cloud architecture draft

The image shows a Business Capability Map (BCM) for SAP ERP Transformation. It consists of a grid of colored boxes representing different business capabilities and their relationships. Below the grid, there are several diagrams illustrating the cloud architecture, including components like SAP S/4HANA, SAP Cloud ALM, and SAP Cloud Integration. The diagrams use various colors and shapes to represent different layers and components of the architecture.

## SAP Business AI value proposition and implementation roadmap

The slide titled 'Value Assessment' for SAP S/4HANA Cloud Public Edition AI-assisted financial business insights. It features a central graphic with a woman's profile and a laptop, surrounded by text boxes detailing challenges, solutions, and benefits. The benefits section highlights a 50% reduction in time to analyze the cost center related to a customer, a 65% reduction in time to summarize and document cost center related statements, and a 2x acceleration in decision making. The slide also includes a 'Value Categories' section with Sustainability, Cost Savings, Time Savings, and Risk Reduction.

## Readiness Assessment and Transformation Planning

The image displays two SAP tools. On the left is the SAP Readiness Check (RC) tool, which shows a dashboard with various charts and indicators representing the readiness of a system for migration. On the right is the SAP Transformation Planning tool, which provides a detailed view of the migration process, including a timeline and resource requirements. Both tools use a clean, modern interface with blue and white colors.

## Actionable next steps and available assets, tools and services

The image shows a guide titled 'Where to start? The "Mapping Your Journey to SAP S/4HANA - A Practical Guide for senior IT Leadership" guide'. It includes a table of contents and a list of additional tools, assets, and services. The guide is described as a practical, condensed, down-to-earth handbook for executives, project managers, decision-makers, and senior IT leaders. It summarizes the combined experience from over 5,000 SAP S/4HANA migration projects. The additional tools, assets, and services listed include SAP Business AI, SAP Business Clouds, and SAP Business Support Systems and COC Services.

# Customer Evolution Kit Onboarding



## Complete Pre-requisites:

- Request your Signavio Process Insights Discovery Edition
- Prepare your SAP Readiness Check for S/4HANA
- Complete Questionnaire and Participants List



## Contact Us:

- [customer.evolution.kit@sap.com](mailto:customer.evolution.kit@sap.com)
- Align on start date and schedule \*

\* 2 week average delivery start date from pre-requisites completion.

# SAP Signavio Process Insights Discovery Edition

- Requesting the discovery edition is easy. Implement SAP Notes [2758146](#) and [2745851](#) in your production ERP system and then extract the required data following the instructions provided below.
- This step-by-step guide provides a comprehensive overview on the necessary steps to request SAP Signavio Process Insights, discovery edition.

## How-To Guide

[Learn more about SPIDE](#)

INTERNAL – SAP, Partners, Customers, and External Parties under NDA Only

The screenshot displays the SAP Signavio Process Insights Discovery Edition interface. The main view is titled "All End-to-End Processes" and shows a list of "Innovation Recommendations (595)". A modal window titled "Transactions from last 2 months (4)" is open, showing a bar chart of transaction counts for various process types.

Recommendation	Relevance	Industry Popularity (Engineering, Co...)	Type	End-to-End Processes	Lines of Bu
Contract is Ready as Source of Supply	4/5	-	Situation Handling	Source to Pay	Sourcing &
Contract is Ready as Source of Supply (Da...	4/5	-	Situation Handling	Source to Pay	Sourcing &
SAP Business Integrity Screening: Predictiv...	4/5	-	Machine Learning	Governance	Finance
Create Sales Orders from Unstructured Data	4/5	-	AI Scenarios	Lead to Cash   Source to Pay	S...   Sup
Intelligent Production Order Conversion	4/5	-	Automations	Plan to Fulfill	Manufactu
Sales Performance - Plan/Actual	4/5	4/5	SAP Fiori Apps	Lead to Cash	Sales
Sales Management Overview	4/5	4/5		Lead to Cash	Sales
SAP Field Service Management	4/5	4/5		Lead to Cash   Plan to Fulfill	Asset Man
SAP Ariba Supplier Lifecycle and Performa...	4/5	4/5		Source to Pay	Sourcing &
Warehouse Management	4/5	4/5		Plan to Fulfill	Supply Ch
Sales Order Management and Processing	4/5	4/5		Lead to Cash	Sales
Sales Master Data Management	4/5	4/5		Lead to Cash	Sales
Purchase Order Processing	4/5	4/5		Source to Pay   Plan to Fulfill	Sourcing &
SAP Business Network Supply Chain Colla...	4/5	4/5		Source to Pay	Sourci...
Taulia Dynamic Discounting	4/5	4/5		Source to Pay   Governance   Finance	Sourcing &

Transaction Type	Count
VA01 Create Sales Order	34.4K
VA02 Change Sales Order	12.9K
VA03 Display Sales Order	12K
VOV8 Document Type Maintenance	908

# SAP Readiness Check for SAP S/4HANA

SAP Note [2913617](#) is the leading SAP Note for the SAP Readiness Check.

Or SAP Note [3059197](#) if you are planning an SAP S/4AHANA Upgrade

Start by reading it completely before implementing.

- It is frequently updated with tips and changes, so stay up to date.
- The SAP Notes explain in detail what data is extracted from your system and how you can “review” it if you are interested in this security-related information.



**Bookmark** this link to the SAP Readiness Check application entry page:  
<https://me.sap.com/readinesscheck/home>

... / KBAs & Notes / Service / Support Technology Cloud Services / SAP Readiness Check (SV-SCS-S4R) Show Changes

## 2913617 - SAP Readiness Check for SAP S/4HANA

SAP Note, Version: 48, Released On: 07.10.2025

Component: SV-SCS-S4R Category: Advance development Correction: 0  
Priority: Correction with medium priority Release Status: Released to Customer Manual Activities: 0  
Prerequisites: 0

SAP Note/KBA Number

Description This document is referenced by Attributes Available Languages

### Description

#### Symptom

You are either considering or planning a conversion of your SAP ERP system to SAP S/4HANA. As a result, you want to analyze your existing SAP ERP system with the S Check tool for SAP S/4HANA, to help scope and plan your conversion project.

SAP Readiness Check for SAP S/4HANA supports the following source releases:

- SAP ERP 6.0 (Enhancement Package 0 to 8)
- SAP S/4HANA Finance 1503 and 1605 (which are technically based on SAP ERP 6.0 Enhancement Package 7 and 8 respectively)

This SAP Note provides guidance on how to implement and run SAP Readiness Check for SAP S/4HANA. Additionally, it provides answers to frequently asked questions. For more information about converting an SAP ERP system to SAP S/4HANA, see the [Transition to SAP S/4HANA](#) roadmap.

If you are interested in analyzing an SAP S/4HANA system in preparation for an upgrade to a new product version, see SAP Note [3059197](#) (SAP Readiness Check for SA upgrades).

#### Other Terms

SAP Readiness Check; SAP S/4HANA; System Conversion

#### Reason and Prerequisites

To run SAP Readiness Check for SAP S/4HANA, data collectors are required to gather statistical data and a limited set of configuration data from your system. To install the framework and the associated collectors, implement the SAP Notes that are listed in the *Implementation of Data Collectors* section below.

Note:

**A new authorization concept for SAP Readiness Check has been introduced. For more information, see SAP Note 3310759.**

Before implementing the SAP Notes below, we **strongly recommend ensuring the SAP Note Assistant (SNOTE) is up-to-date**. For systems on SAP\_BASIS 730 or higher, implement the latest version of SAP Notes [1668882](#) and [2971435](#). For systems on SAP\_BASIS 702 or lower, implement the most recent version of SAP Note [875986](#).

In case of an ABAP class inconsistency, please clean up the class header in transaction SE24 by specifying the object and choosing *Utilities -> Regenerate sections* in the *Implementation of Data Collectors*

The table below highlights the SAP Notes that guide the implementation of each check type available with SAP Readiness Check for SAP S/4HANA. First, you should implement the SAP Notes in the development system and then transport the changes to production to conduct the analysis. If there are any issues with implementing the SAP Notes below, please contact your SAP support representative for assistance. Before scheduling any of the data collectors, please make at least the recommended minimum version of the relevant SAP Notes implemented within the analyzed system.

# SAP Readiness Check for SAP S/4HANA

**i** Please Tick the Box if you allow SAP to be able to view your results

**SAP Readiness Check**  
Plan Your Digital Transformation Journey

**Create Analysis**

Analysis Name: \*

Customer: \*

Analysis File: \*  [Browse...](#)

Terms of Use: \*  I acknowledge that I have read the SAP Readiness Check [Disclaimer](#) and SAP Readiness Check [Terms of Use](#).

Authorization:  I acknowledge that all SAP employees may access and use the SAP Readiness Check Results for SAP business purposes like support services, and marketing.

[Create](#) [Cancel](#)

Getting Started on SAP Readiness Check	<b>TPA GROUPAMA</b>	SAP S/4HANA Conversion	14/10/2025 10:53:23	TPA (000)	Available
	<b>QSL HEALTH</b>	SAP S/4HANA Upgrade	14/10/2025 07:23:04	FHS (110)	Available

Help us improve! [Get In Touch](#)

# Customer Evolution Kit Questionnaire

Before joining the Customer Evolution Kit engagement, please complete a questionnaire. This will help our team understand your focus areas, pain points, and cloud preferences, enabling us to tailor the engagement to your needs.

## Key Objectives:

- You company overview
- Select 2 focus Lines of Business
- Expand your scope to other SAP Solutions in your current landscape
- Cloud Preference
- Participants List

SAP	
<b>SAP Customer Evolution Kit engagement questionnaire</b>	
1	<i>We greatly appreciate your participation in this questionnaire. Your detailed responses are crucial to ensuring a successful engagement. We encourage you to provide as much information as possible, especially in the free-text fields, where your unique insights can help us better understand your needs and concerns. The more comprehensive your input, the better we can address the specific challenges and opportunities your organization faces during the Customer Evolution Kit engagement</i>
2	
3	Company Name
4	
5	Customer Number
6	
7	Production system ID (SID)
8	
9	What industry does your company operate in?
10	
11	Tell us in a few lines about your business:
12	

**Your feedback is important!  
Insert your contact details**

**We'll send webinar material**




## Webinar series SAP&GUPS – coming sessions


[https://events.sap.com/it-gups/it\\_it/home.html](https://events.sap.com/it-gups/it_it/home.html)




20 Gennaio 2026 h17-17.45

 SAP for Me: il portale unico per il supporto, la gestione licenze e contratti

21 Gennaio 2026 h10-10.45

 Introduzione ai Servizi e tool di SAP Adoption Insights

18 Febbraio 2026 h10-10.45

 SAP Cloud ALM: monitoraggio, ottimizzazione e roadmap futura

# Thank you.

**Daniela Papadia**

SAP Customer Evolution Partner

SAP Italia

