

# **SAP Customer Evolution Kit: come avviare e accelerare il percorso verso Cloud ERP e Business AI**

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SAP Italia



# SAP Customer Evolution kit

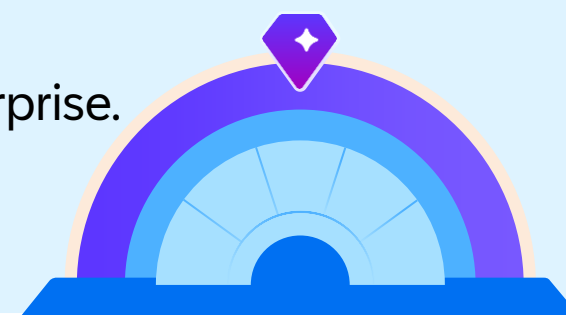
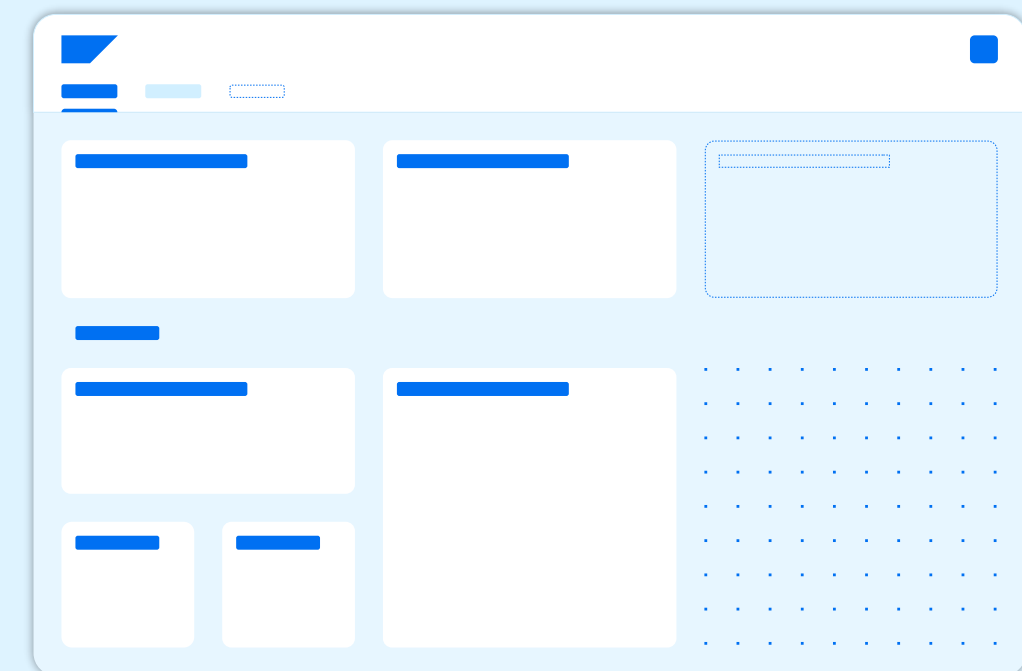
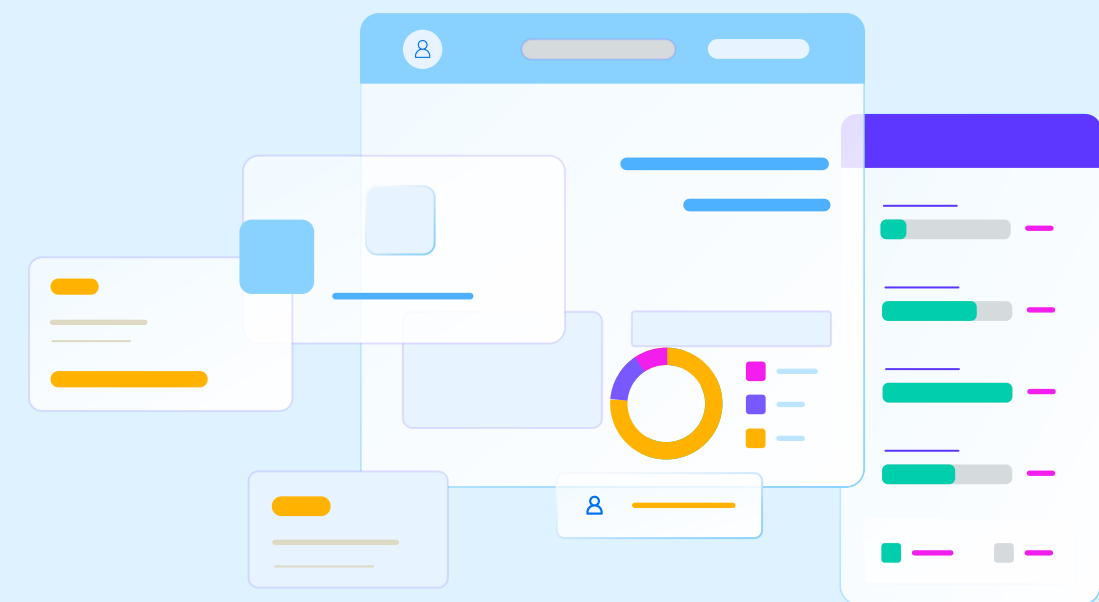
Get ready for your Cloud Transformation

The Customer Evolution Kit gives you a guided, immersive experience into SAP latest tools and capabilities - helping you evaluate transition paths, uncover process insights, and align your roadmap with strategic goals across your enterprise.

## The Customer Evolution kit is:

- **Offered at no additional cost**  
Every customer with a valid SAP support agreement is eligible—no extra fees, no hidden costs. Just value, delivered.
- **Delivered at scale**  
Over 300 organizations globally have started their Cloud journey with the Evolution Kit. Tap into the momentum and unlock your own transformation.
- **1:1 Engagement. Remote. Fast-Paced. Fact-Based**  
In just one week, receive a focused, hands-on walkthrough of the key tools, insights, and strategies tailored to your system and business goals
- **Introduction to the SAP Integrated tool chain**  
From process insights to architecture planning — explore a connected tool ecosystem that powers your cloud transformation
- **Discover the Intelligent SAP Suite and the power of Business AI**  
Extend your view beyond ERP and explore the full SAP portfolio, where Business AI helps uncover new insights and opportunities for your enterprise.

[Learn more](#)



# Delivery scope overview

SAP ERP Customer

SAP S/4HANA On Premise Customer

## Hands on experience



Experience **the SAP S/4HANA Simulation**

3h

Get to know SAP **Cloud ERP** first-hand with an interactive and competitive business simulation, with up to 25 participants, offering **Distribution or Manufacturing** scenarios to chose from

## Business Transformation

**Cloud ERP and SAP Business AI**

- SAP Cloud ERP offerings
- SAP Business AI scenarios
- Clean Core and Extensibility options
- Joule

1h



**Optimize business processes with SAP Signavio Process Insights**

- Analyse your process flows and blockers
- Process Performance Indicators analysis
- Innovation & correction recommendations

1.5h



powered by: **SAP Signavio**

### Roles and Participants



Business Heads, LoB Leads, Process Owners and Key Users



Executives, Project Sponsors and key stakeholders



IT leads, Enterprise and Solution Architects, In-house Support Experts



Partner Team, upon Customer invitation

**Prepare the move with SAP Readiness Check and SAP Cloud ALM** *\*Session not relevant for Public Cloud customers*

- Review your simplification items
- Custom code analysis and add-on compa
- Using SAP Cloud ALM to support transformation projects.

1.5h



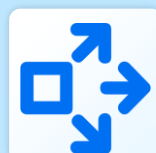
powered by: **SAP Cloud ALM**

## Cloud Transition

**Evaluate transition strategy and prepare for Digital Discovery Assessment**

- Understanding your transition path to Cloud ERP
- Activities to define before the transition
- Prepopulated Digital Discovery Assessment

1.5h



**Define relevant business capabilities and best practices with SAP LeanIX.**

- Business Capability Map
- Explore SAP Best Practices Mapping of SAP current landscape to the latest SAP applications.

1h



powered by: **SAP LeanIX**

**Review the Executive summary and define the next steps in the Closing Session**

Present final report detailing next steps, key findings, and essential assets.

Identified follow up activities for a successful digital transformation

1h



**BTP, BDC and SAP Applications** – expand the scope with additional solution areas



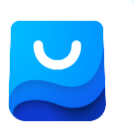
Human capital management



Customer experience

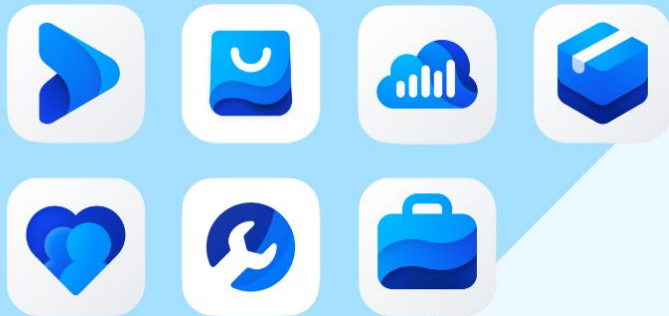


Supply chain management



Spend management

# Expand the scope with Solution area(s) of choice \*



Enhance the engagement by adding another Solution area to the scope.  
Available as part of your program or standalone

**Human Capital Management:** Understand the SAP strategic direction for HCM solutions and the value of transitioning to SAP SuccessFactors.

**Customer Experience:** Understand the strategy of SAP CX solutions & learn about the values of transforming to SAP CX Cloud.

**Procurement:** Discuss current processes in SAP SRM, and mapping to landscape SAP S/4HANA, SAP Ariba, SAP Fieldglass.

**Business Warehouse Modernisation:** Introduction to SAP Business Data Cloud. Learn about modernization options that fit best to customer's situation.

**Digital Manufacturing:** Learn about the value of transitioning from SAP Manufacturing Execution/MII/PCo to SAP Digital Manufacturing.

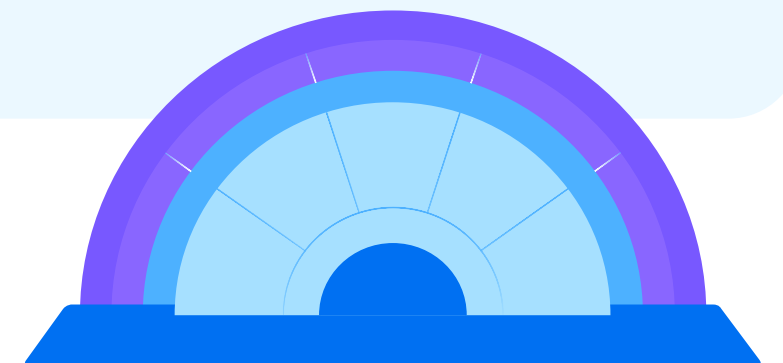
**Integrated Business Planning for Supply Chain:** Learn about the value of transitioning from SAP Advanced Planning and Optimization to SAP IBP.

**Business Planning & Consolidation:** Understand the business data fabric and the value of transitioning to SAP Analytics Cloud for Planning.

**PI/PO Modernization:** Explore modernization paths for your current integration landscape. Gain an understanding of the SAP approach to integration and migration tools.

\*Service availability can differ by country, region, language, and time zone. Some components may not be accessible everywhere or at all times. For specific details, please check with your local representative.

[Learn more](#)



# SAP Customer Evolution Kit engagement deliverables

## Executive summary Actionable next steps and available assets, tools and services

Management Summary – Plan the change and move forward

[CUSTOMER] readiness evaluation for moving to SAP S/4HANA

- Readiness Check identified **98 Simplification Items**, of which:
  - only 1 is considered high (**Asset Accounting**)
  - 23 classified as medium
  - 37 are low
  - 37 require further assessment for effort ranking
- Fairly high number of **2555 custom code objects** identified in the system. For a detailed analysis of your custom code, please execute **ABAP Test Cockpit (ATC)**
- SAP recommends a detailed review of the **272 interfaces** with status 'Impacted' to ensure compatibility across the entire software landscape
- The CVI analysis indicates **72,541 Business Partner** objects have not been synchronized to the respective customer/vendor objects. Please follow the **guide** to activate CVI within your system **before the system conversion**. Moreover, there are **34,369 data quality issues** within this area, please verify these issues and remediate this **before** the business partner synchronization.
- A **high number of 8.6M** inconsistent General Ledger documents identified, contact the SAP Financial Data Quality Department at [sap.financial.data.quality@sap.com](mailto:sap.financial.data.quality@sap.com) to get support on the next steps.
- Explore **SAP Cloud ALM**.

Useful links:

[SAP Readiness Check | SAP Community](#)[Customer Readiness Check Analysis link](#)

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## Process review and innovation potential assessment

The screenshot displays the SAP Signavio Process Insights dashboard. It features a sidebar with navigation options like 'All End-to-End Processes', 'Innovation Recommendations (995)', and 'Performance Indicators'. The main area shows a detailed view of a process, including a 'Start' section with a process flow diagram and a 'Performance Indicators' section with various charts and tables. The interface is designed for process analysis and optimization.

## Customer specific Business Capability Map and solution processes mapping in LeanIX

The screenshot shows the SAP LeanIX Business Capability Map. It displays a hierarchical view of business capabilities, with a specific focus on 'Finance / Payables and Receivables Management / Customer Pay'. The map includes various icons representing different capabilities and a detailed description of the selected capability. The interface is designed for mapping and managing business capabilities.

## Prepopulated Digital Discovery Assessment

The screenshot displays the SAP Cloud ERP - Digital Discovery interface. It features a 'Welcome' message and a 'SCOPE SELECTION' section with various charts and tables. The interface is designed for assessing and selecting digital discovery options. The 'SCOPE SELECTION' section shows progress bars for different areas like 'Sourcing and Procurement' and 'Asset Management'.

## Readiness Assessment and Transformation Planning

The screenshot displays the SAP Readiness Assessment and Transformation Planning interface. It features a 'Readiness Check for SAP S/4HANA 2023' section with various charts and tables. The interface is designed for assessing readiness and planning transformation. The 'Readiness Check' section shows progress bars for different areas like 'SAP S/4HANA 2023' and 'SAP S/4HANA 2024'.

## Exploring SAP Discovery Center and relevant SAP Business AI scenarios

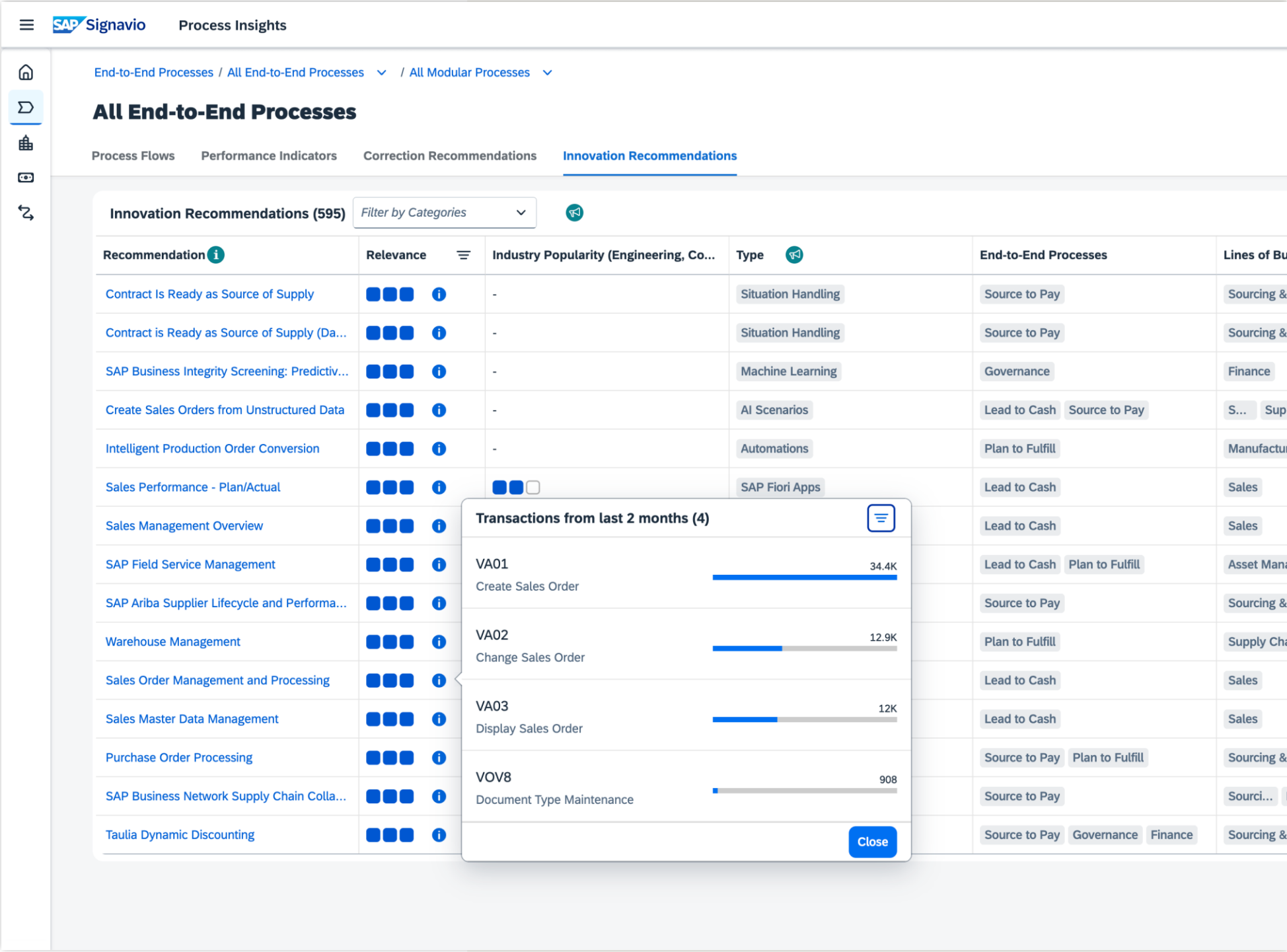
The screenshot displays the SAP Discovery Center interface. It features a 'Joule with SAP S/4HANA Cloud Public Edition' section with various charts and tables. The interface is designed for exploring SAP Business AI scenarios. The 'Joule' section shows progress bars for different areas like 'Challenge', 'Solution', and 'Benefits'.

# SAP Signavio Process Insights Discovery Edition

- Requesting the discovery edition is easy. Implement SAP Notes [2758146](#) and [2745851](#) in your production ERP system and then extract the required data following the instructions provided below.
- This step-by-step guide provides a comprehensive overview on the necessary steps to request SAP Signavio Process Insights, discovery edition.

How-To Guide

[Learn more about SPIDE](#)



# SAP Readiness Check for SAP S/4HANA

SAP Note [2913617](#) is the leading SAP Note for the SAP Readiness Check.

Or SAP Note [3059197](#) if you are planning an SAP S/4AHANA Upgrade

Start by reading it completely before implementing.

- It is frequently updated with tips and changes, so stay up to date.
- The SAP Notes explain in detail what data is extracted from your system and how you can “review” it if you are interested in this security-related information.



**Bookmark** this link to the SAP Readiness Check application entry page:

<https://me.sap.com/readinesscheck/home>

Home

Calendar

Reporting

Dashboards

Finance & Legal

Portfolio & Products

Services & Support

Systems & Provisioning

Users & Contacts

SAP

SAP for Me

Search

KBAs & Notes / Service / Support Technology Cloud Services / SAP Readiness Check (SV-SCS-S4R)

Show Changes

Download

PDF

Star

2913617 - SAP Readiness Check for SAP S/4HANA

SAP Note, Version: 48, Released On: 07.10.2025

Component: SV-SCS-S4R

Category: Advance development

Correction: 0

SAP Note/KBA Number

63

Priority: Correction with medium priority

Release Status: Released to Customer

Manual Activities: 0

Prerequisites: 0

Description

This document is referenced by

Attributes

Available Languages

Description

Symptom

You are either considering or planning a conversion of your SAP ERP system to SAP S/4HANA. As a result, you want to analyze your existing SAP ERP system with the SAP Readiness Check tool for SAP S/4HANA, to help scope and plan your conversion project.

SAP Readiness Check for SAP S/4HANA supports the following source releases:

- SAP ERP 6.0 (Enhancement Package 0 to 8)
- SAP S/4HANA Finance 1503 and 1605 (which are technically based on SAP ERP 6.0 Enhancement Package 7 and 8 respectively)

This SAP Note provides guidance on how to implement and run SAP Readiness Check for SAP S/4HANA. Additionally, it provides answers to frequently asked questions.

For more information about converting an SAP ERP system to SAP S/4HANA, see the [Transition to SAP S/4HANA](#) roadmap.

If you are interested in analyzing an SAP S/4HANA system in preparation for an upgrade to a new product version, see SAP Note [3059197](#) (SAP Readiness Check for SAP S/4HANA upgrades).

Other Terms

SAP Readiness Check; SAP S/4HANA; System Conversion

Reason and Prerequisites

To run SAP Readiness Check for SAP S/4HANA, data collectors are required to gather statistical data and a limited set of configuration data from your system. To install the framework and the associated collectors, implement the SAP Notes that are listed in the *Implementation of Data Collectors* section below.

Note:

**A new authorization concept for SAP Readiness Check has been introduced. For more information, see SAP Note [3310759](#).**

Before implementing the SAP Notes below, we **strongly recommend ensuring the SAP Note Assistant (SNOTE) is up-to-date**. For systems on SAP\_BASIS 730 or higher, implement the latest version of SAP Notes [1668882](#) and [2971435](#). For systems on SAP\_BASIS 702 or lower, implement the most recent version of SAP Note [875986](#).

In case of an ABAP class inconsistency, please clean up the class header in transaction SE24 by specifying the object and choosing *Utilities -> Regenerate sections* in the class editor.

Implementation of Data Collectors

The table below highlights the SAP Notes that guide the implementation of each check type available with SAP Readiness Check for SAP S/4HANA. First, you should implement the SAP Notes in the development system and then transport the changes to production to conduct the analysis. If there are any issues with implementing the SAP Notes below, please create an SAP incident, specify the *Associated Component* column for the recommended application component when creating an SAP incident. Before scheduling any of the data collectors, please make sure that at least the recommended minimum version of the relevant SAP Notes implemented within the analyzed system.

Get Assistance

Legal

Status

# SAP Readiness Check for SAP S/4HANA

 Please Tick the Box if you allow SAP to be able to view your results

## SAP Readiness Check

Plan Your Digital Transformation Journey

### Create Analysis

Analysis Name: \*

Enter a name for your analysis

Customer: \*

SAP AG

Analysis File: \*

Archive File Generated by SAP Readiness Check Data Collector

Browse...

Terms of Use: \*

☒ I acknowledge that I have read the SAP Readiness Check [Disclaimer](#) and SAP Readiness Check [Terms of Use](#).

Authorization:

☒ I acknowledge that all SAP employees may access and use the SAP Readiness Check Results for SAP business purposes like support services, and marketing.

Create

Cancel

Getting Started on SAP Readiness Check

|              |                        |                     |           |           |
|--------------|------------------------|---------------------|-----------|-----------|
| TPA GROUPAMA | SAP S/4HANA Conversion | 14/10/2025 10:53:23 | TPA (000) | Available |
| QSL HEALTH   | SAP S/4HANA Upgrade    | 14/10/2025 07:23:04 | FHS (110) | Available |

Help us improve! [Get In Touch](#)

# SAP Customer Evolution Kit Questionnaire

Before joining the Customer Evolution Kit engagement, please complete a questionnaire. This will help our team understand your focus areas, pain points, and cloud preferences, enabling us to tailor the engagement to your needs.

## Key Objectives:

- You company overview
- Select 2 focus Lines of Business
- Expand your scope to other SAP Solutions in your current landscape
- Cloud Preference
- Participants List

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 1  | <div><div>SAP</div><div>SAP Customer Evolution Kit engagement questionnaire</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 2  | <p>We greatly appreciate your participation in this questionnaire. Your detailed responses are crucial to ensuring a successful engagement. We encourage you to provide as much information as possible, especially in the free-text fields, where your unique insights can help us better understand your needs and concerns. The more comprehensive your input, the better we can address the specific challenges and opportunities your organization faces during the Customer Evolution Kit engagement</p> |
| 3  | Company Name                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 4  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 5  | Customer Number                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 6  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 7  | Production system ID (SID)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 8  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 9  | What industry does your company operate in?                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 10 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 11 | Tell us in a few lines about your business:                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 12 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

# SAP Customer Evolution Kit Onboarding



## Complete Pre-requisites:

- Request your Signavio Process Insights Discovery Edition
- Prepare your SAP Readiness Check for S/4HANA (If applicable)
- Complete Questionnaire and Participants List



## Contact Us:

- [customer.evolution.kit@sap.com](mailto:customer.evolution.kit@sap.com)
- Align on start date and schedule \*

\* 2 week average delivery start date from pre-requisites completion.

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Scansiona il QR code e ricevi  
**materiali, insight e opportunità dedicate**



 **Meno di 2 minuti**  
 **Niente spam, solo contenuti utili**