SAP Build

A key element of Clean Core Concept

Organizations are turning to low-code



Full-time developer vacancies can't be filled ¹



Shift development tasks to low-code ²



Increase in investment compared to code-first tools ²

So they can deliver stellar results with SAP Build

3x more invoices handled

nvergentis

90%

savings in IT development costs

qualtrics[™]

30%

faster time to market cars

TOYOTA

20

FTE freed automating process



2,000%

increase in employee adoption of learning programs

CORNING

10

apps built for manufacturing process

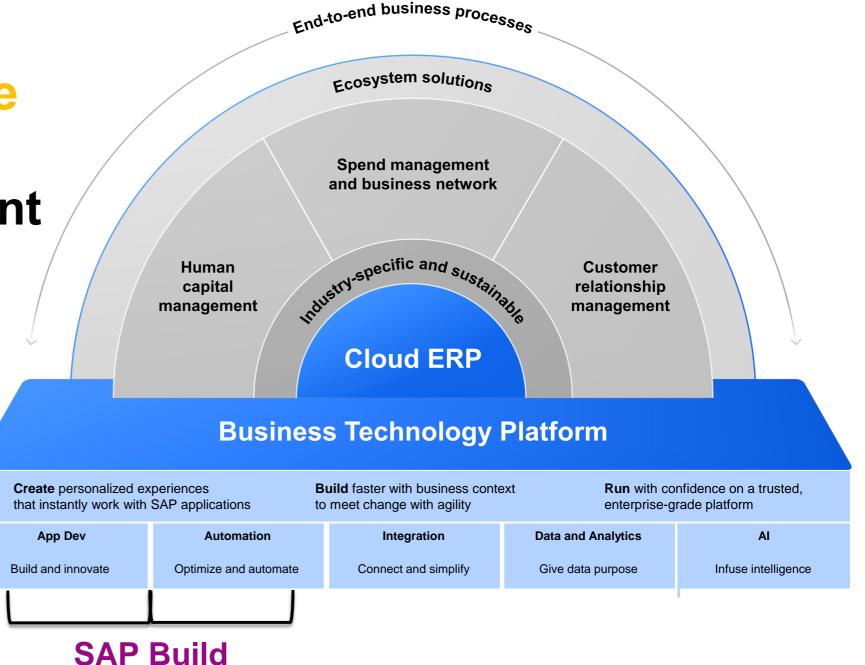


30%

time savings with access to data in daily workflows

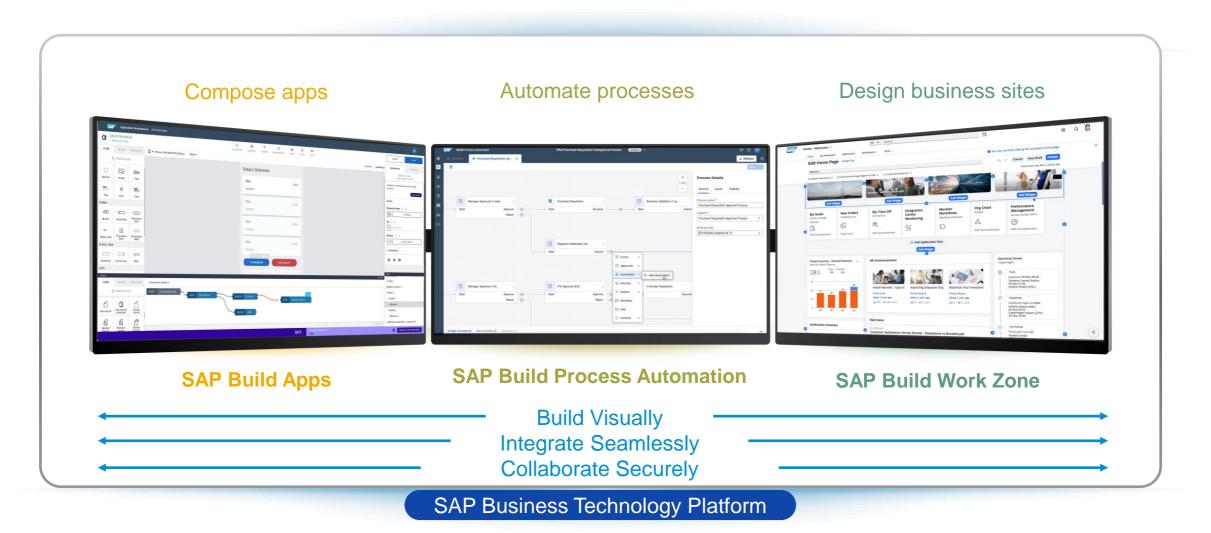


SAP BTP is the foundation of the Intelligent Sustainable Enterprise

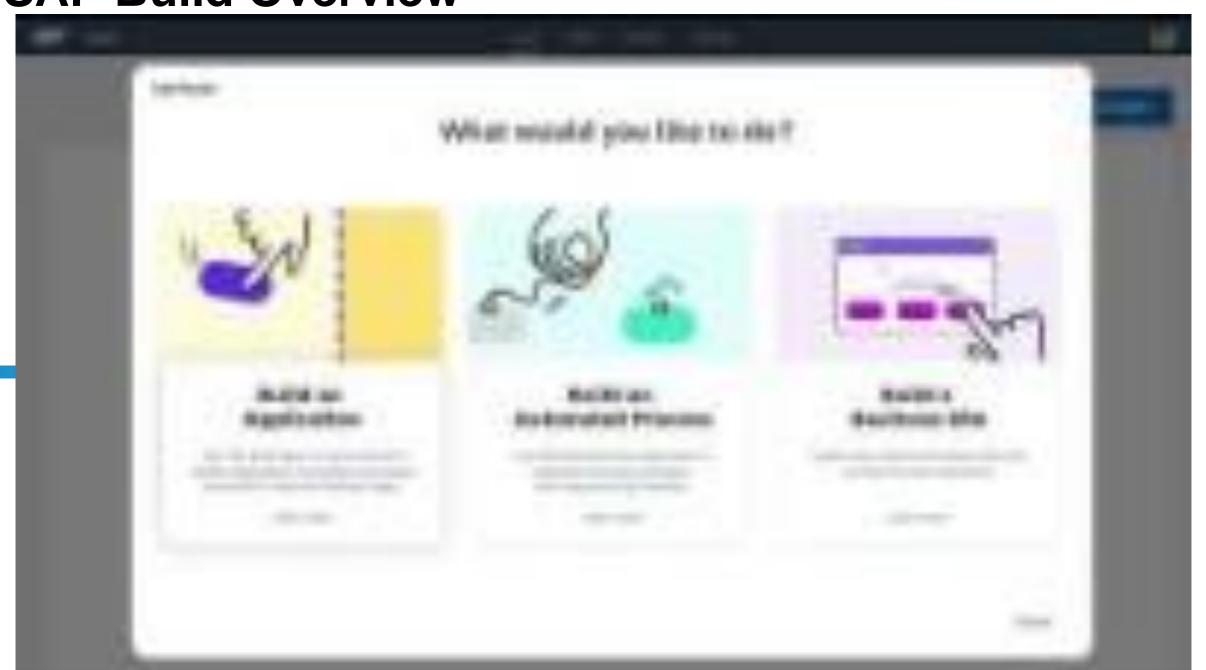


SAP Build

Create and augment enterprise apps, automate processes, and design business sites, all visually

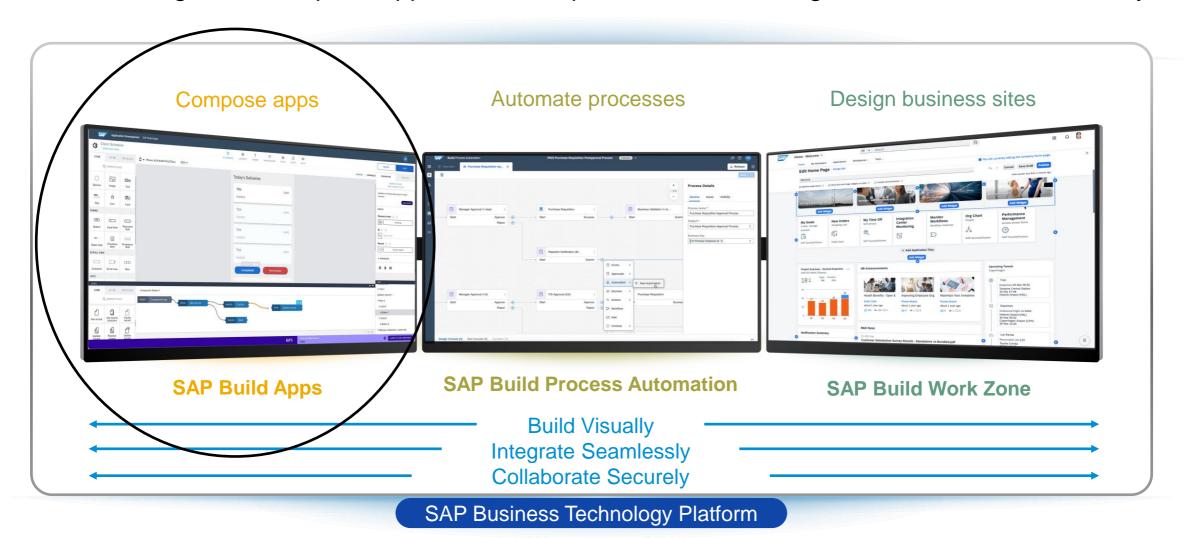


SAP Build Overview

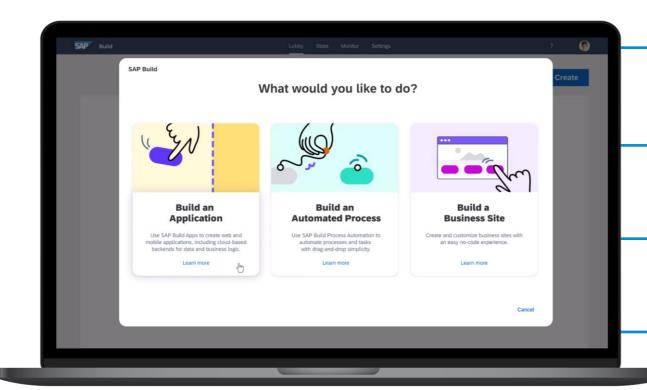


SAP Build

Create and augment enterprise apps, automate processes, and design business sites, all visually



Build and customize enterprise applications visually



Create beautiful mobile and web user interfaces without coding

Create data models and business logic visually

Foster fusion team development with lifecycle management & governance

SAP Build Apps

Who Will Benefit From SAP Build Apps?

User Roles









Professional Developer

- Design, develop, deploy, test, handover to production
- Can write the code to develop a complex app
- Understands concepts of development lifecycle, testing, versioning
- Aware of permissions and roles

Citizen Developer

- Design, develop, deploy, test, handover to production
- Can imagine, create, and publish low-code
 apps/processes with close links to business contexts
- Understand business processes to be improved

IT Administrator

- Governance, operations, upgrades, technical monitoring, control
- Checks processes/apps
- Publishes, coordinates overall process to get assets into productive environments
- Manages the lifecycle of business applications and processes

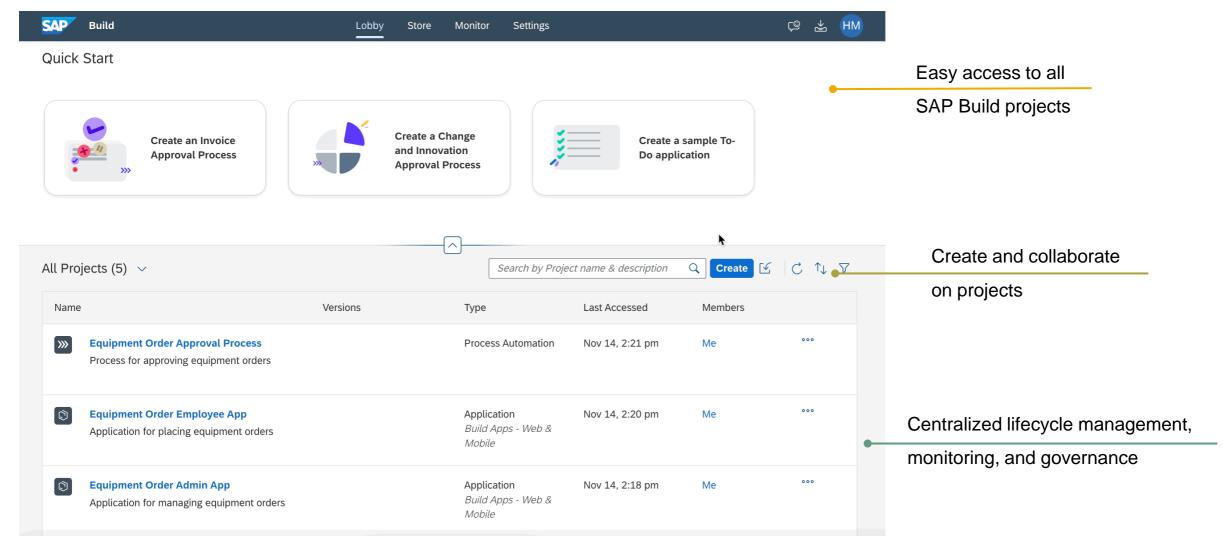
End User

- Consumes / uses apps and processes but does not create them
- Anyone who is consuming information, using an app or automation, and managing their individual personalization of the tooling

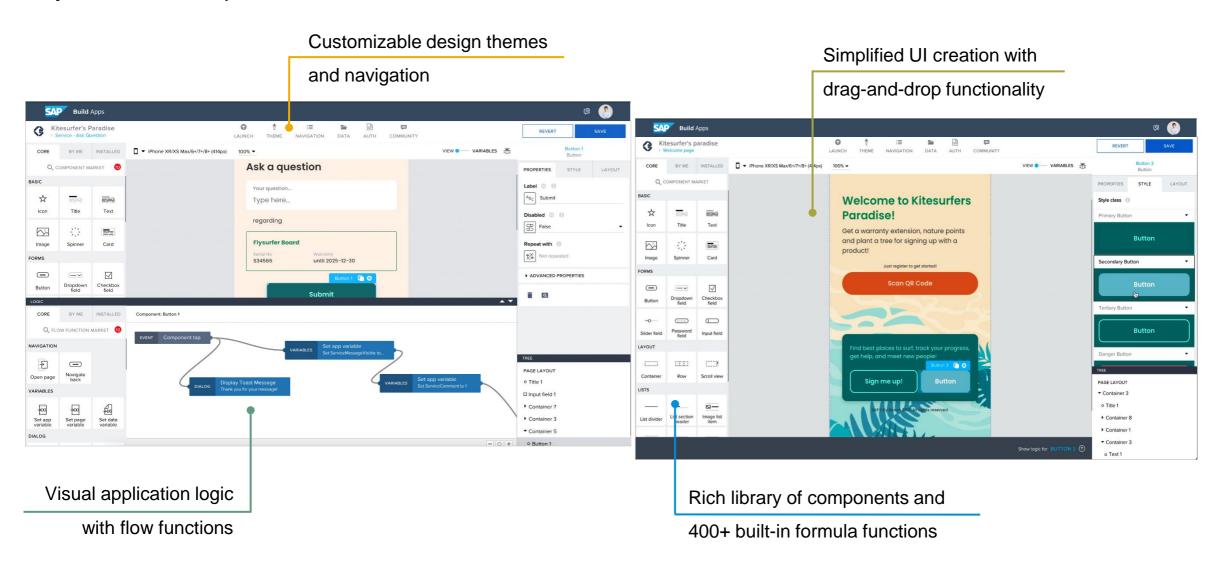
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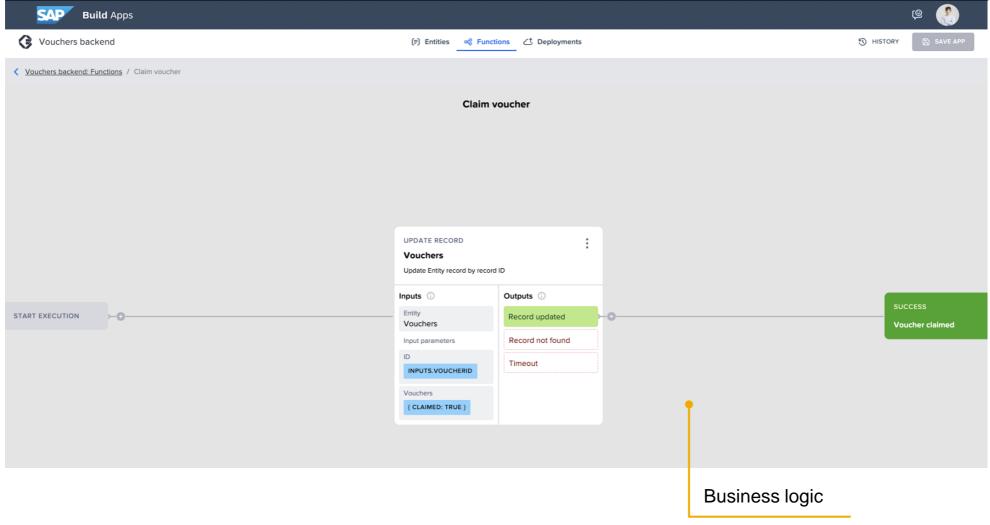
Visual User Experience from the Start



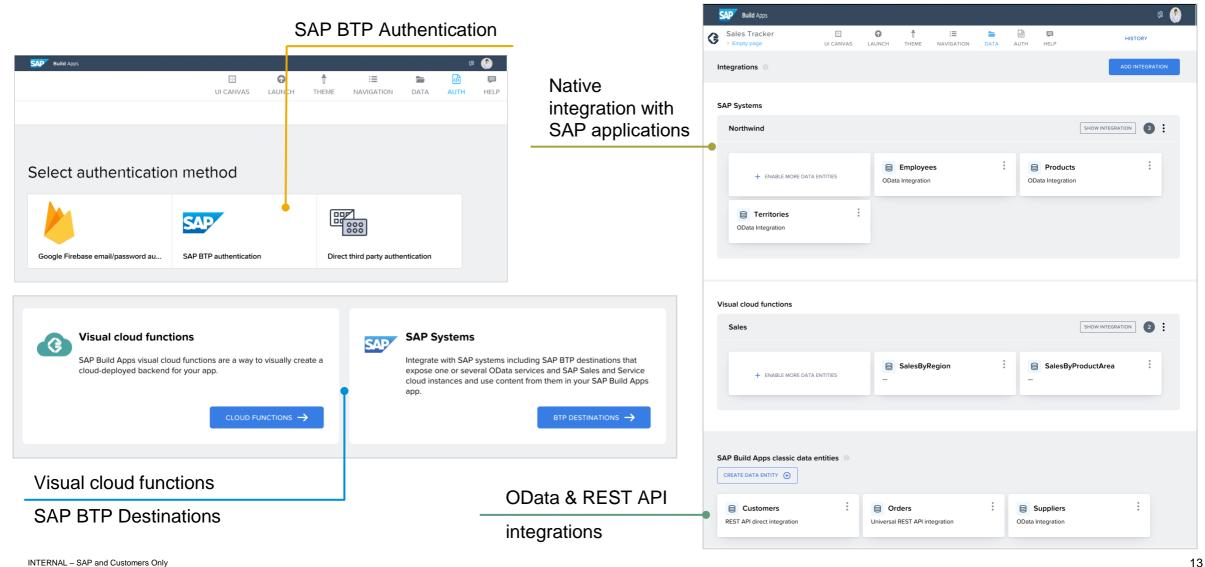
Key Frontend Capabilities



Key Backend Capabilities



Key Integration Capabilities



Hear it From Our Customers

Pif Paf Alimentos, Ernst & Young, Qualtrics



Extend business processes with mobile apps



Innovate securely in a collaborative and reliable platform



Creating a Better Customer Advocacy Experience

Challenge:

Manual tasks and error prone procedures resulting in inefficient data gathering, poor user experience and poor business results

Solution:

Empower users with the tools to take actions on site and gather the right information to improve processes and business results.



Example:

Pif Paf built a mobile solution to help their field technicians to execute maintenance work at their production plants.

Read the customer story

Challenge:

Create a mobile first and user-friendly user interface to foster engagement and adoption quickly.

Solution:

Build beautiful native apps for different platforms leveraging hundreds of ready to use UI, logic and data components.



Example:

EY built ERA, a mobile-first pro-bono app that acts as a conduit to match people with resources during humanitarian crisis.

Read the customer story

Challenge:

Create a mobile app to encourage customers to join the XM Advocates program and provide easy access to support.

Solution:

Built an app providing excellent user experience for customers while dramatically reducing development costs.

qualtrics<mark>™</mark>

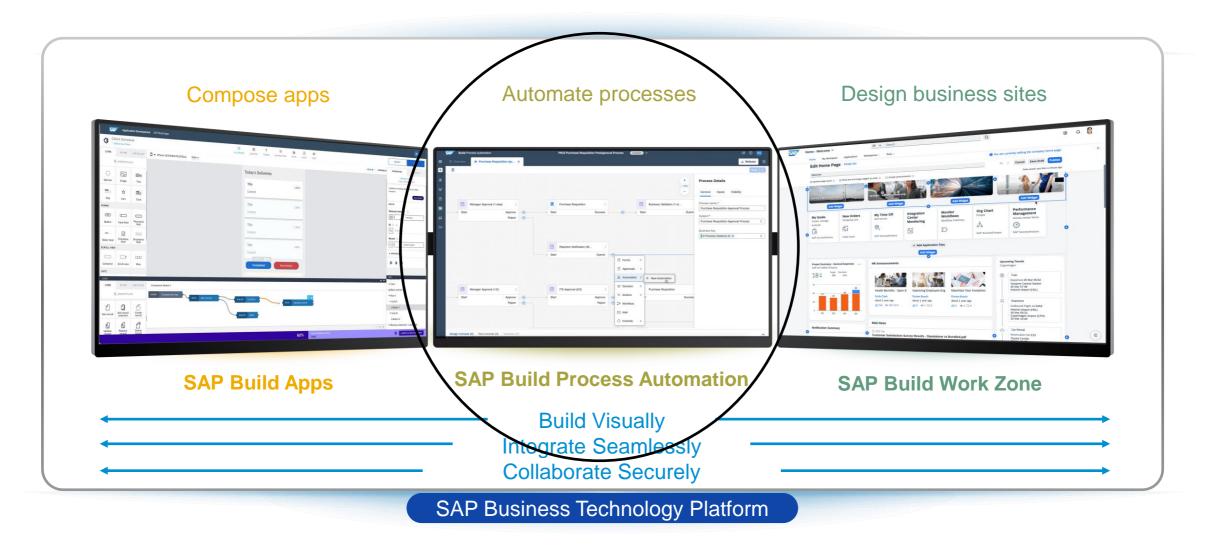
Example:

Qualtrics built a comprehensive and userfriendly customer reference and support app with zero lines of code.

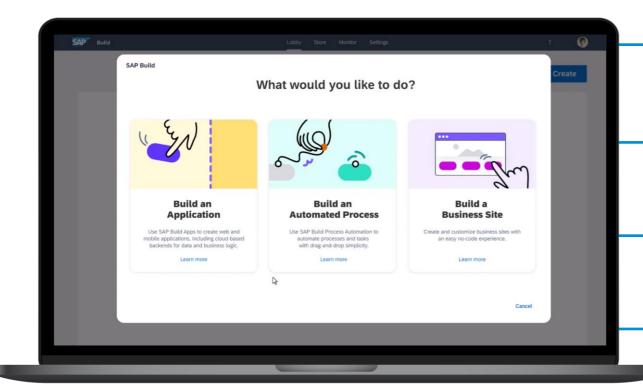
Read the customer story

SAP Build

Create and augment enterprise apps, automate processes, and design business sites, all visually



Simplify process automation



Build with ease using visual drag-and-drop tools

Automate faster with workflow management, RPA, and AI capabilities

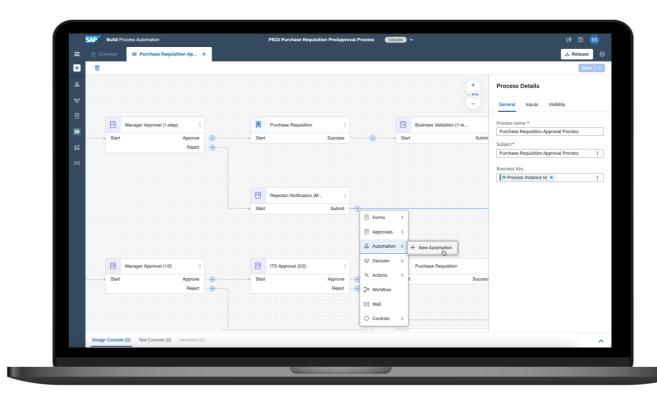
Get started with 1,300+ industry specific workflows and automation components

SAP Build Process Automation

Processes and workflows

Build, adapt, and organize process flows

- Visual no-code process builder
- Define start triggers, flows, process controls and more
- Directly add forms, decision logic and RPA bots into process flows

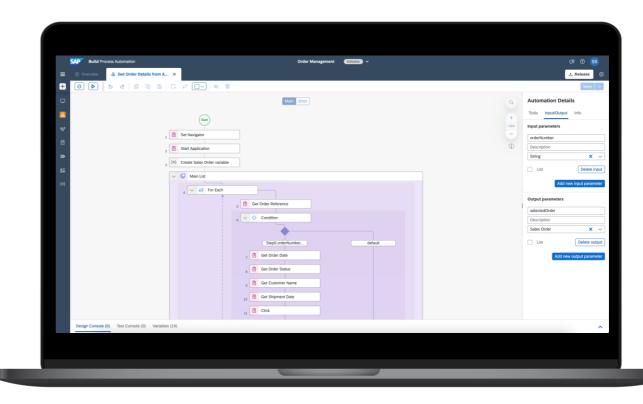


Process builder

Task automation

Automate routine tasks with robotic process automation (RPA) capabilities

- Automate repetitive manual tasks, highvolume tasks and multiple-system tasks
- No-code or low-code (JavaScript)
 experience depending on complexity
- Automation recorder for UI-based automations

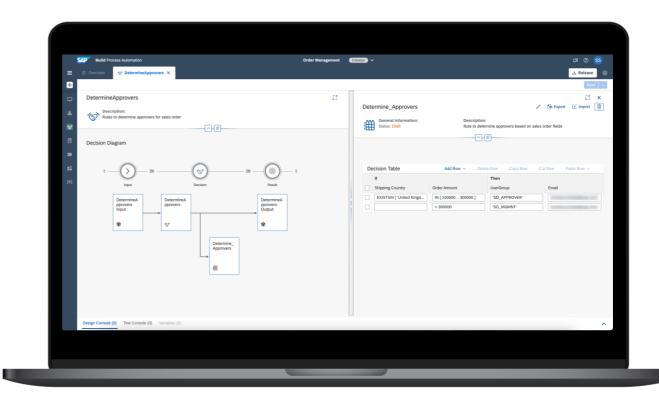


Automation editor

Business rules and decisions

Create and maintain business rules for decision management

- Spreadsheet-like decision tables or text-based rules
- Validation, error-highlighting, orchestration
- Create, maintain, and manage rule versions without relying on IT for additional development effort

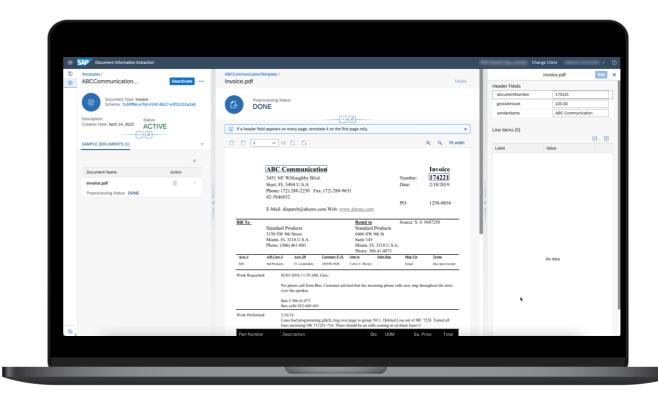


Business rules editor

Document understanding

Al-based document processing to use data from digital documents

- Extract data from digital documents, use them in the process and / or transfer them to your enterprise systems for processing
- Structured and unstructured data sources
- Pre-trained machine learning models and easy template creation without data scientists' support

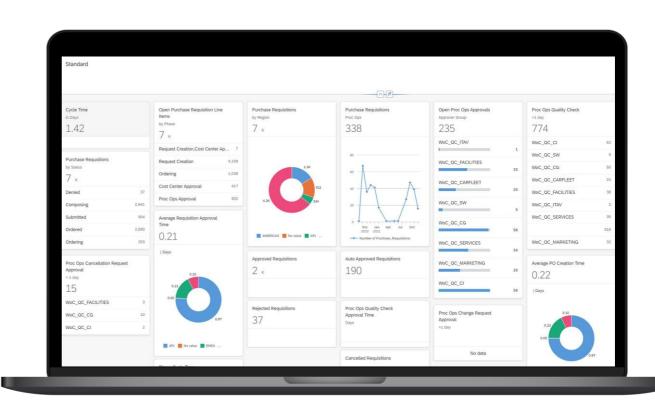


Data extraction template creation

Process visibility

Monitor and manage process performance

- Monitor processes in and across
 SAP and third-party applications
- Event-driven process views and Albased cycle-time predictions
- Milestones, service-levelagreements and key performance indicators tracking



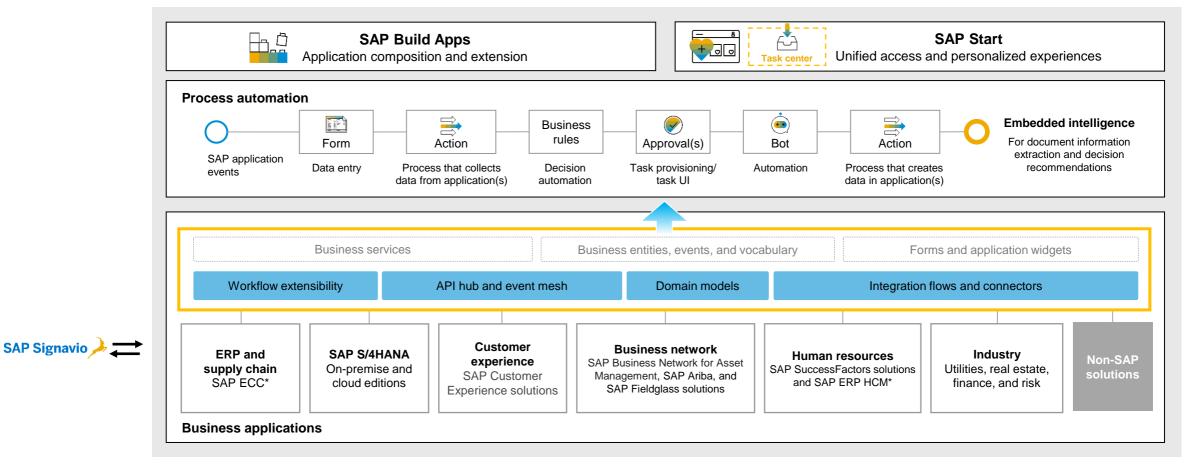
Process visibility dashboard

Native access to SAP application data and processes

Discover the full power of your business applications

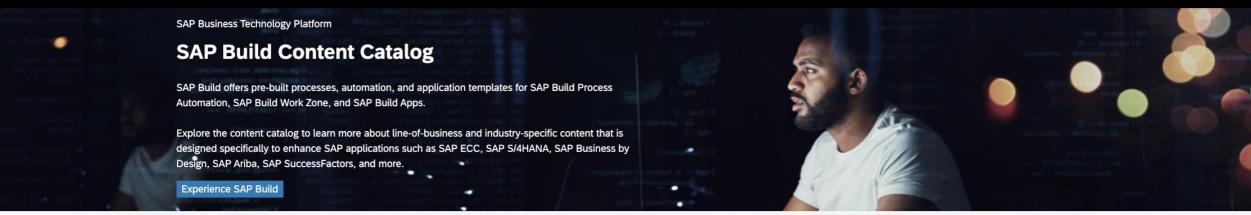
Process extensions, cross-LoB workflows, and automations require semantic access to business objects, data, and services with:

Event integration | Data entry and forms with value helpers and context | Actions to create, read, update, and delete business records | Automated tasks



> Product

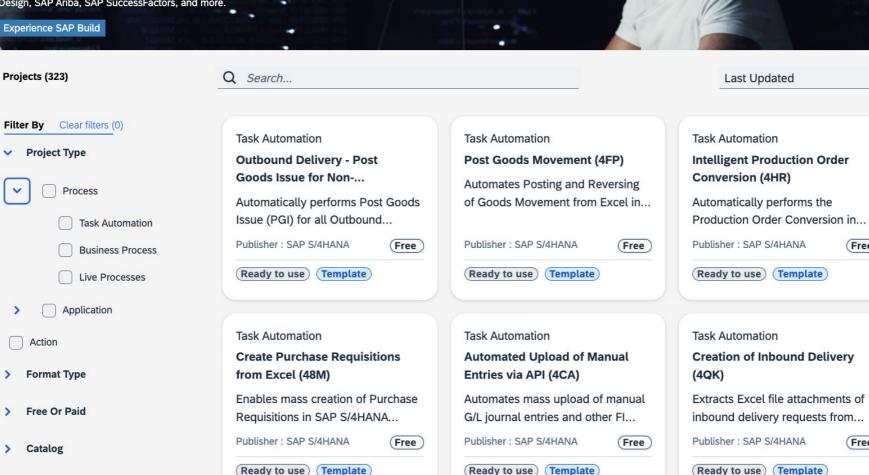
Publisher



Free

(Free

Template





Innovation in Compliance through Automation of Invoice Auditing

Process

AVAYA

Challenge

Avaya Corporation, an American multinational technology company provides cloud communications and workstream collaboration services. Avaya wanted to reduce the time required to validate expense receipts in SAP Concur (typically, two to three minutes per invoice) and capture all the mismatching IDs. Those mismatched invoices would then be sent manually to both the employee and the manager via email for verification. This was a costly, inefficient, and time-consuming process requiring considerable resources.

Solution

With SAP Signavio, Avaya is able to understand and measure its process ecosystem, thereby harmonizing planning across the business and providing an incontrovertible single source of truth to planners. In shifting from a competitive RPA tool to SAP Build Process Automation and leveraging SAP Integration Suite, Avaya recognized how easy it was to connect both SAP and non-SAP systems to its automations.

Now, Avaya has increased its planning transparency and accuracy and supports agile decision-making through scenario planning. And, the closed-loop planning process enables better production planning because it is now possible to plan not only values but also volumes at any level of detail, thus avoiding discrepancies between financial and operational plans.

Outcome

With enterprise automation with SAP, Avaya built and deployed an automated bot with built-in artificial intelligence (AI) in under 60 days. By validating over 25,000 invoices per year with zero human intervention, this one bot is saving Avaya over 2000 hours of manual effort per quarter and is delivering a 300% increase in productivity & effectiveness in the invoice audit process. It enables response times faster than those of humans, and it enhances accuracy, avoiding human errors and is able to operate 24/7/365.

2000

Manual hours of effort saved every quarter with enterprise automation.

300%

Increase in productivity & effectiveness in audit process and incident management tracking.

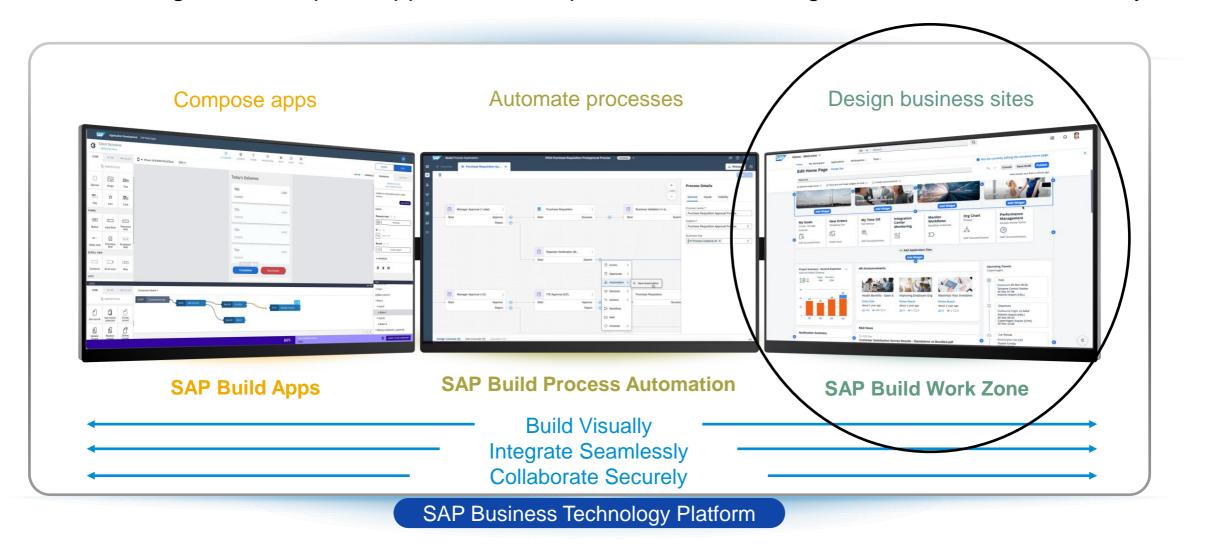
91%

Efficiency & precision in SAP Concur invoice audit process – record to receipts.

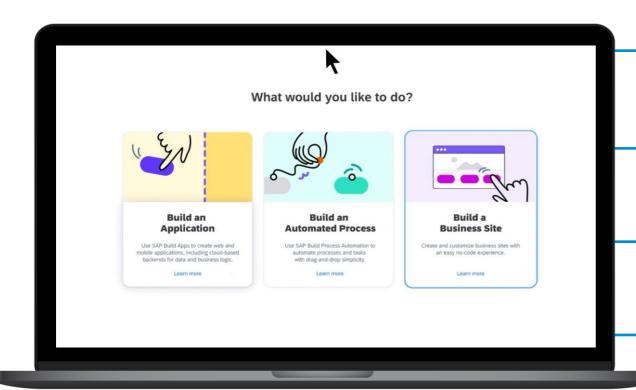
Read the full story

SAP Build

Create and augment enterprise apps, automate processes, and design business sites, all visually



Design business sites intuitively



Create personalized and engaging business sites

Connect enterprise apps with pre-built integration cards

Enhance team productivity with guided experiences and knowledge sharing

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SAP Build Work Zone

A Modular Offering for the Central Entry Point from SAP

SAP Start

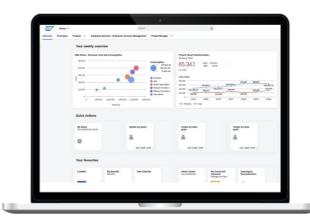


Pre-packaged Entry Point

- Search, to dos & interest cards
- Content from SAP Cloud LoBs (S/4HANA & SuccessFactors for now)
- Zero configuration costs

SAP Build Work Zone

standard edition



Application Sites

- Central access to SAP cloud, on-prem, custom and 3rd party applications
- Multiple pages, drag/drop page editor & business data visualization cards
- Custom branding and extensions

SAP Build Work Zone

advanced edition

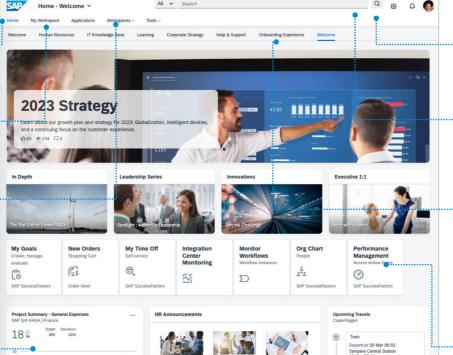


Business Sites

- Optimize business processes with employees, partners, customers & suppliers
- Pre-packaged line-of-business workspaces
 & guided experiences
- Content management, knowledge management, Q&A, ideas, polls & MSFT integration

SAP Build Work Zone - at a glance





about 1 year

100 00

Coating w
Juliane Beye
about 1 year

Time off a

about 1 year

Helsinki Airport (HEL) 30 Mar 09:10 Copenhagen Airport (CPH) 30 Mar 10:40

MY INBOX

Quickly process incoming tasks and workflow items that matter to you



SEARCH

Discover and find information with powerful content and document indexing



GUIDED EXPERIENCES

Run guiding user experiences on top of workflows



SAP BUSINESS APPS

Quick access to SAP S/4HANA and other frequently used business apps



COMMUNICATE AND ENGAGE

Self-sufficient, freeform layout and drag-anddrop design to engage employees



EXTEND AND DEVELOP

Extend with full IDE based on SAP Business
Application Studio



Integration Scenarios for SAP Build Work Zone

Overview

Business Apps

SAP Fiori tiles and Common Data Model creates central entry-point to all supported applications



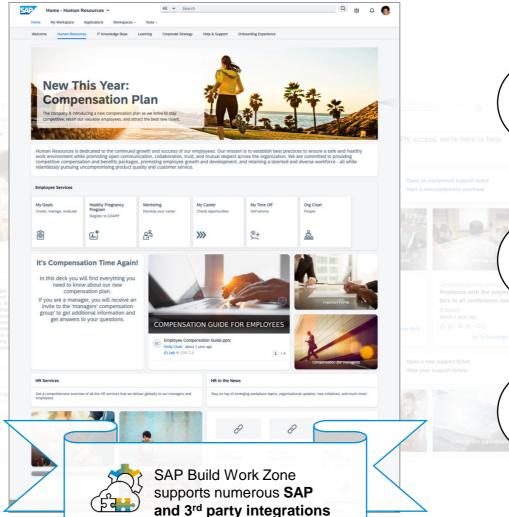
Central Services

For example, a unified approval inbox or user authentication & provisioning



Comprehensive (mostly) OData based APIs and Webhooks for different integration scenarios.





Content & Collaboration

SAP Build Work Zone integrates with Microsoft Teams and Microsoft SharePoint Online to complement out of the box product features

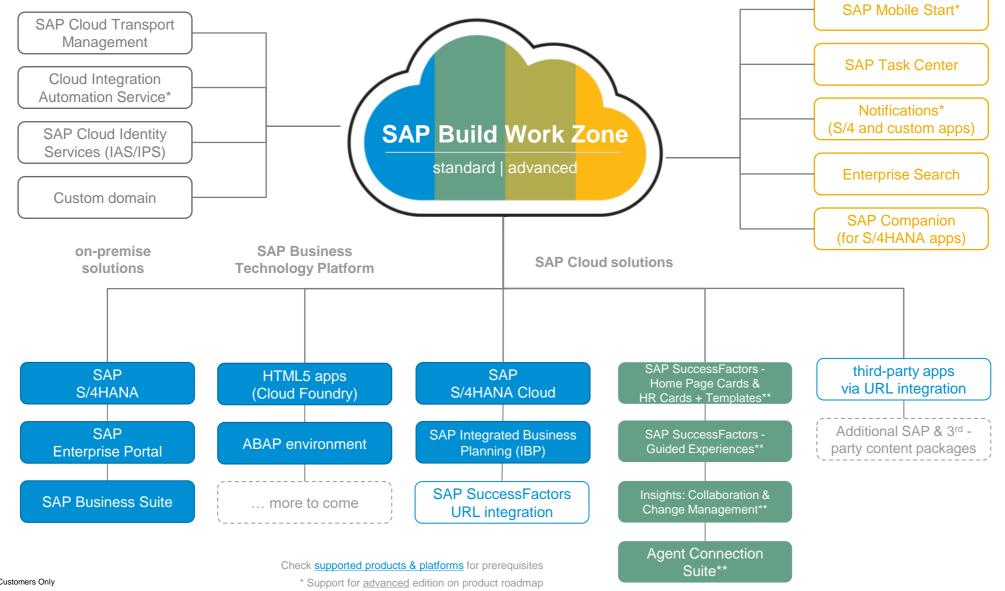
SAP SuccessFactors

SAP SuccessFactors integration content, for instance to combine formal and informal learning

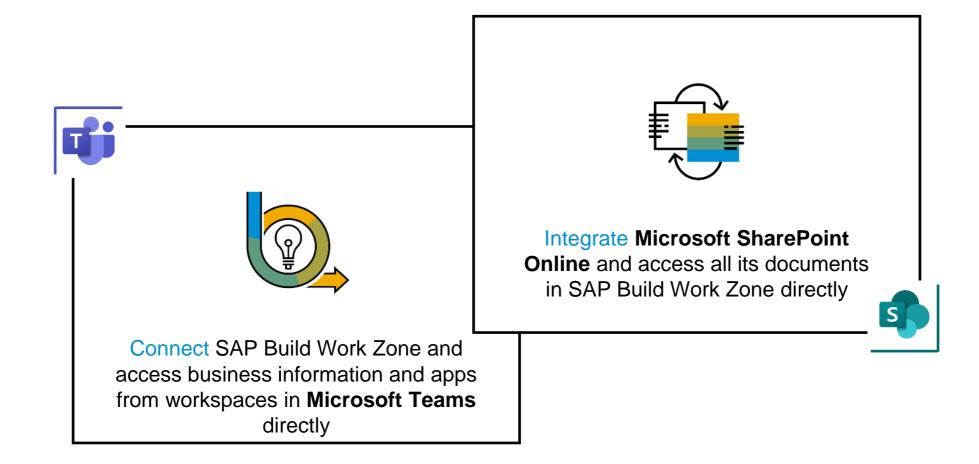
Digital Supply Chain

SAP Integrated Business Planning (IBP) in Supply Chain Management to follow-up on tasks

Cross SAP Integration Scenarios



Microsoft Teams and SharePoint Online

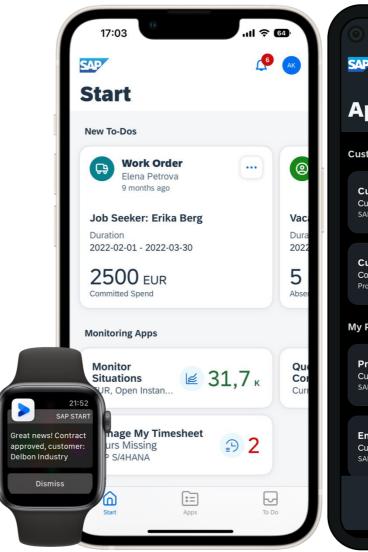


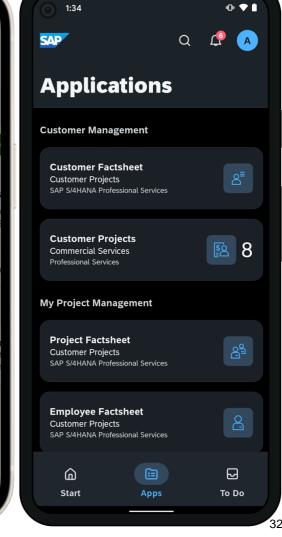
Reduce UX context switches by using standard integration with third-party apps

SAP Mobile Start

Your native entry point to the Intelligent Enterprise

- Seamless mobile access* to the Intelligent Enterprise
 - SAP S/4HANA business processes and data
 - Native LoB applications, like SAP SuccessFactors
 - SAP S/4HANA notifications
- Consolidated view on tasks such as approval workflows
- Consumer-grade user experience and superior performance
- Improves productivity, agility and work flexibility

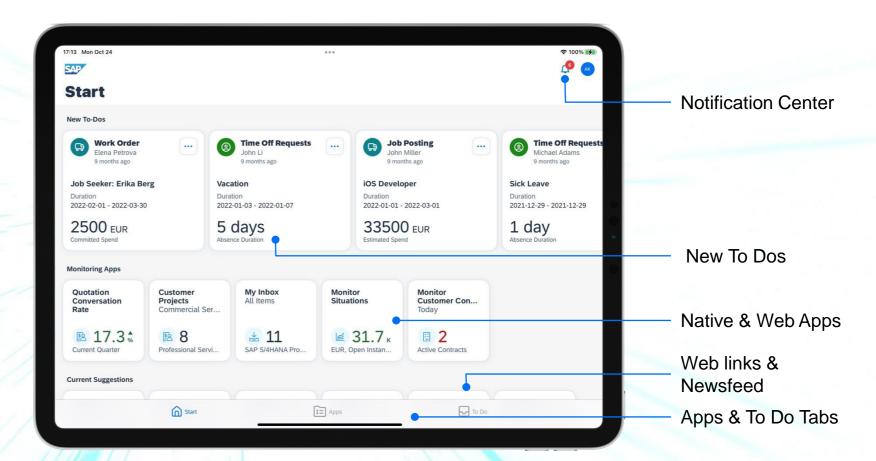




Native Entry Point to the Intelligent Enterprise

iOS devices





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A modular offering for the central entry point from SAP

Upgrade1

SAP Fiori with the Horizon theme
SAP Mobile Start

SAP Build Work Zone,
advanced edition

SAP Build Work Zone,
Standard edition

• Extend the standard offering with enhanced capabilities for content



- Pre-configured home page for SAP cloud solutions
- Access apps and tasks from the connected systems
- Tap into preconfigured cross-LOB business content

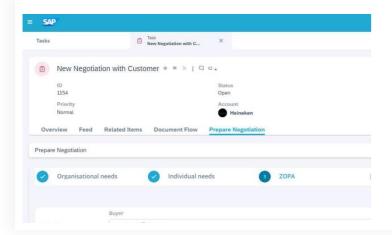
- Provide central access to multiple cloud and on-premise systems
- Integrate custom low-code/no-code apps
- Access multiple pages through the navigation menu
- Leverage customizations and extensions (such as branding, translations, shell plug-ins, and domains)

- Extend the standard offering with enhanced capabilities for content management, Web content, team workspaces, and integration with third-party solutions (such as Microsoft Teams)
- Empower business users to create and publish content
- Provide solution-specific, premium content

¹ In-place upgrade on roadmap

SAP Build Use Cases - Extend and Automate SAP LOB Applications

SAP Service & Sales Cloud



Extend SAP Service and Sales Cloud with low-code to improve customer experience and reduce TCO

SAP SuccessFactors



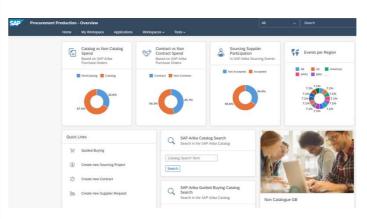
Enhance HR experiences leveraging content provided with SAP Build Work Zone and SAP Build Process Automation

SAP S/4HANA



Automate SAP S/4HANA processes with pre-built content in SAP Build Process Automation

SAP Ariba



Optimize procurement with pre-built content created in SAP Build Work Zone

End-to-end use case Support employee relocation with comprehensive HR experience Provide clear guidance and **streamline** the relocation journey **Arrange logistics and settlement** support in the host country Ensure compliance with regulations and taxations Leverage external partner portals for relocation support functions



SAP Build Process Automation

Unified relocation process: task assignments and meeting scheduling involving employee, HR BP, and receiving manager.



SAP Build Apps

Customized apps for employees to complete assignments and HR BPs to input data or provide requirements.



SAP Build Work Zone

Relocation workspace: Guided Experience for employee information, and HR Workspace for HR BPs.

End-to-end use case

Build specialized workspaces and processes for Bid Management

- Automate RFP response creation
- Ensure smooth cross-team collaboration
- Utilize existing S/4 HANA Professional Services for response management
- Optimize response management by offering specialized workspace



SAP Build Process Automation

End to end bid process – automation from uploaded RFP document up to approval of bid submission.



SAP Build Apps

Submit RFP, view RFP requirements and recommend solutions, teams and consultants – create high level plan and send for approval.



SAP Build Work Zone

Bid Management team's workspace with App and other knowledge articles, forums to discuss on specific bids, etc.

End-to-end use case **Create dashboards** for company & idea management Streamline data maintenance process for improved efficiency and accuracy Simplify monthly utilities usage and expense data collection Eliminate errors and redundancies in the data collection process Ensure better data quality and increase transparency



SAP Build Process Automation

Approval process that gets triggered by sustainability app and send notification to respective manager. Upon approval, data gets maintained in S/4HANA.



SAP Build Apps

Build a mobile & desktop app to maintain utilities data, either manually, or by scanning utility bills, then submit for approval.



SAP Build Work Zone

Sustainability dashboard with gamification elements (cross group competitions), connecting to aggregated SAC data + also allows to launch the app and approve incoming data submissions.

Good governance of citizen development is essential for low-code success

Problem statement: Low-code tools revolutionize the application and process development experience, but must be managed to avoid shadow-IT and establish trust between citizen developers and corporate IT.

IT Organization

- Endangered security and compliance
- Risk of proliferation by citizen developer
- Shadow IT

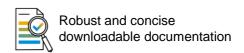
LCNC Developer

- Scalable governance framework catering to the needs of LCNC suite and business stakeholders
- Flexibility for development and scaling

Pathway to citizen developer empowerment







Setting up and rolling out an SAP Build center of excellence **Good governance guides rapid adoption**

Steering + Pilot

Start fast with limited team to learn and inform CoE requirements

- Explore risks and create early proof of success
- Simple governance setup
- Involve IT employees and a few advanced process experts from the lines of business to do learning exercises and test how to develop initial use cases
- Pilot Buildathon

Set Strategy

 Define the center of excellence plan, roles/responsibilities, budget, frameworks, processes, learning requirements + success metrics

Alpha

- Communication programs
- Recruit fusion teams
- Conduct a Buildathons with IT + lines of business

Beta

- Optimize based on alpha results
- Communicate, recruit + train more low-code builders
- Continue identifing use cases

Operationalize

- Automate CoE activities
- Roll out enablement for builders and foster community of practice
- Support + feedback

- Expand governance setup based on pilot insights
- Testing the governance processes with builders
- Survey + analysis to identify citizen developers + use cases
- Internal "roadshow" for IT to promote low-code
- Pair developers and self-identified citizen developers with strong process skills to build a few high-priority use cases and report KPIs
- Promote success and attract more builders
- Establish learning journey + certification
- Fusion team + use case matching
- Use case ideation + Builathons

- Monthly spotlights and champion activities
- New learning journeys, tutorials and missions
- Participate in community challenges
- Ongoing governance and tech evolution

Your journey

Sign up to SAD E

Sign up to SAP BTP Free Tier and Activate Service Boosters

- Apps
- Process Automation
- Work Zone

2

Learning and Get Certified

- Citizen Developer
- Certification Exam

3

Join our Communities

- Apps
- Process Automation
- Work Zone

4

Get Social





5

Start Building Tutorials

- Apps
- Process Automation
- Work Zone

6

Become an evangelist for Low-Code in your organization:

Join SAP Builders group

Learn more!

Technical

- Sign up to SAP BTP Free Tier
- Understand BTP Platform
- Activate Service Booster
 - SAP Build Apps
 - SAP Build Process Automation
 - SAP Build Work Zone
- Get Certified
 - Citizen Developer
 - Certification Exam
- Roadmap
- Discovery Center

Social

- Communities
 - SAP Builders
 - SAP Build Apps
 - SAP Build Process Automation
 - SAP Build Work Zone
- LinkedIn
 - SAP Build
- Twitter
 - SAP <u>Build</u>
- Monthly newsletter
- Upcoming Events

Tutorials

- SAP Build Tutorials
 - SAP Build Apps
 - SAP Build Process Automation
 - SAP Build Work Zone
- YouTube
 - SAP Build

BUSINESS REIMAGINED

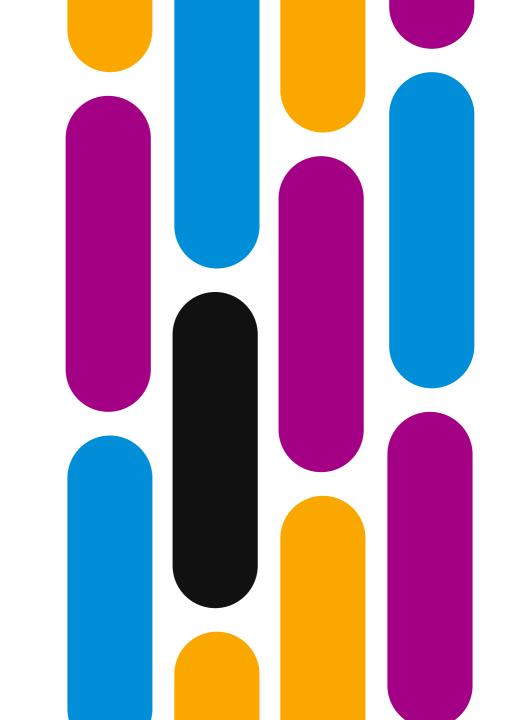
Build and Automate Tour 2023

Register today!

SAP Finland
Keilasatama 5, Espoo
November 10, 2023

Learn to build SAP software without writing any code.





Thank you.

Contact information:

