



Continuous Quality Assurance in RISE Transformations

Ronald Tetteroo - VP of SAP Strategic Partnership

Robert Sherwood – Global SAP Enterprise Solution Architect

2022 @ Tricentis

The global leader in Continuous Test Automation



Named leader in industry
analyst vendor ratings

2,100+
customers

Installed base
world-wide

100,000+
certified

Tricentis test
automation engineers



SAP Solution Extensions

Strategic Alliance & Partnership

Why what we do matters



69% Organizations have accelerated **digital business initiatives**

76% say **quality and speed** is key to achieving business goals

And this means a **new approach** to software quality is needed

Tricentis helps organization **deliver quality software faster** with our **continuous quality assurance** platform.

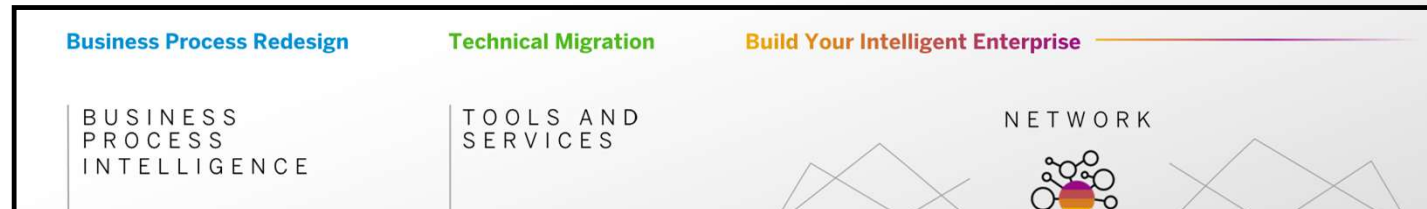
Tricentis customers achieve:

300% Application Release Time, **50%** cost reduction, **90%** risk coverage

**RISE
WITH
SAP**

Business
Transformation
as a Service

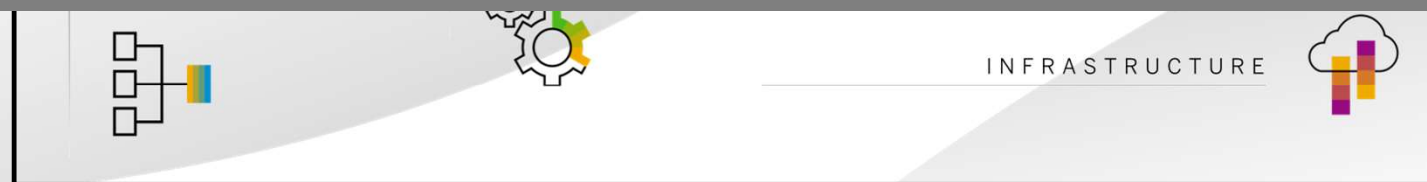
Intelligent
ENTERPRISE



After both a **Lift & Shift** and an **S/4HANA migration** we conclude:
60+% of time and effort goes into **quality assurance**.

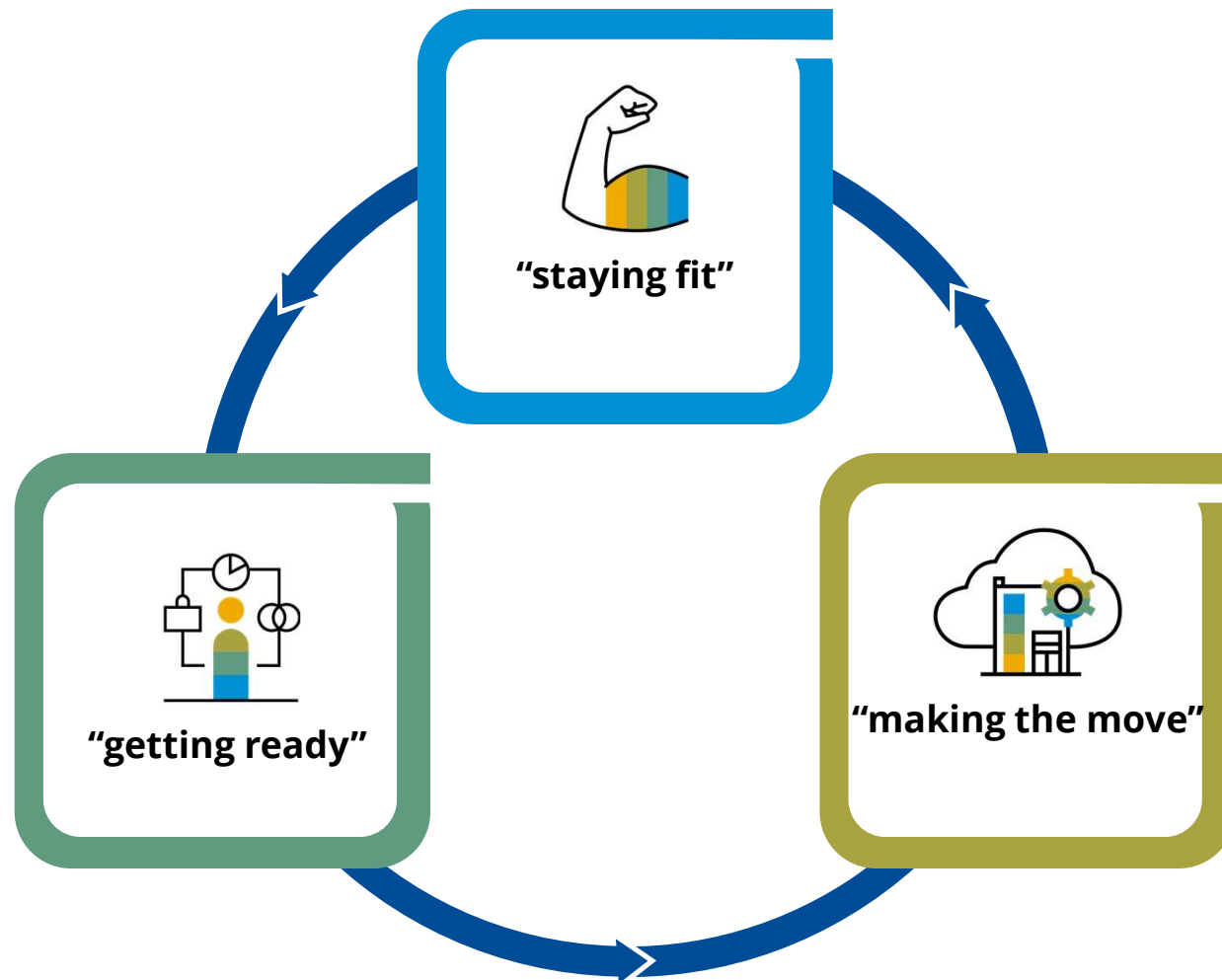
- Executive Manager, *P&G*

Lean
vs
Complex



Tricentis

Continuous Innovation Requires Change



Change **REQUIRES** Quality Assurance

De-Risk SAP Business Transformation with




































































De-risk SAP Transformations by **90%**

Accelerate Application Release Time by **300%**

Decrease QA Costs Across the E2E IT Landscape by **50%**

Vertical Leaders Get Value with SAP and Tricentis

Highest Level of SAP Partnership (SolEx) | Tricentis + SAP Deliver Value to Multiple Vertical Leaders

|  Retail |  Manufacturing |  Utilities |  Public Sector |  Healthcare & Life Sciences |  Consumer Products |
|---|--|--|---|--|---|
|          |                 |          |           |        |         |

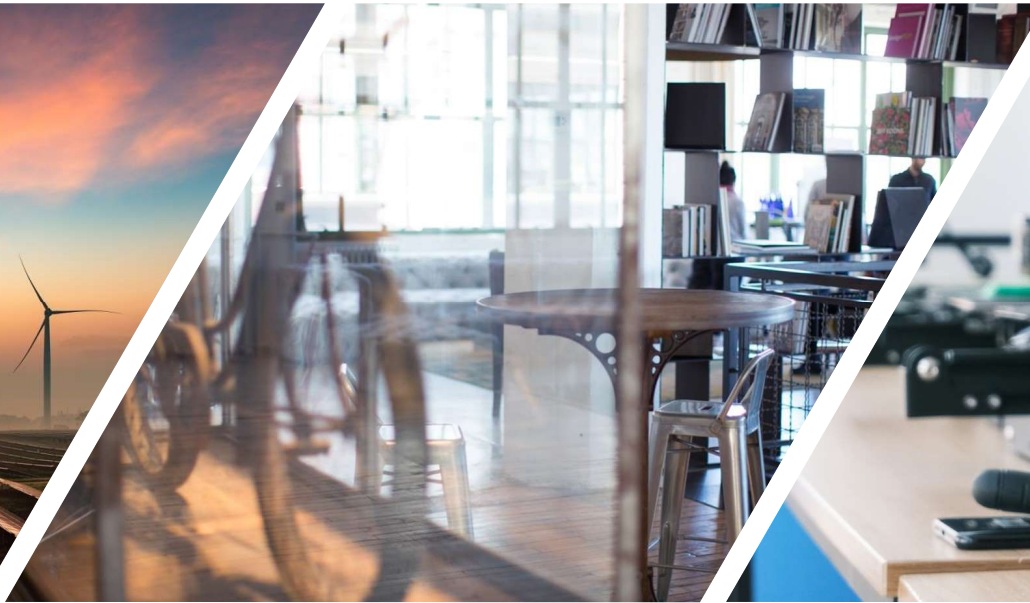
Many more...

SAP Industry Playbooks



Utilities

Balance of
disruption & continuity



Retail

Build sustainable businesses
where customer value is
achieved through modular
retail models



Manufacturing

Create tailor-made solutions
Delivered at scale
And as a service

Many more...

SAP Retail Playbook



2022 Trends - Value Drivers in Retail

Sustainability



Delivery
Excellence



Omnichannel



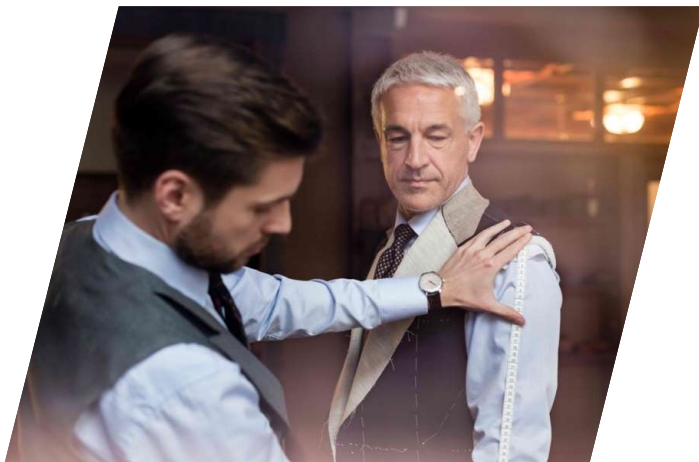
Transformational
Productivity



Enhanced
Customer Experience



What impedes innovation?



Quality Assurance is the #1 Barrier to Agility

1

Not knowing what has been impacted

2

High frequency of application changes

3

Availability of test data and environments

4

Are the decisions we are making, correct?

5

Slow is the new **downtime**

What Accelerates Innovation?

What to test?

SAP Change Impact Analysis
by Tricentis

Does it work?

SAP Enterprise Continuous Testing
by Tricentis

Is the data correct?

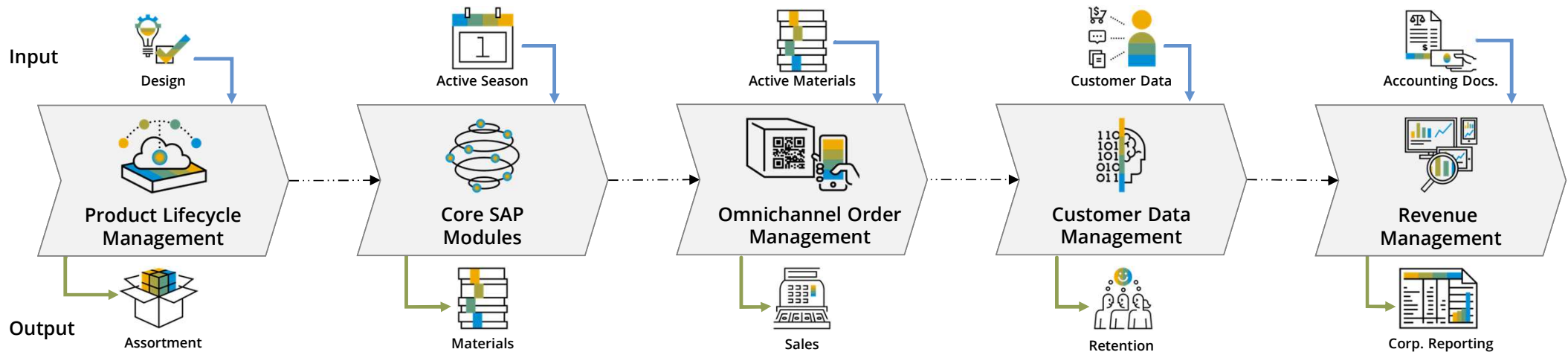
SAP Enterprise Data Integrity Testing
by Tricentis

Does it scale?

SAP Enterprise Performance Testing
by Tricentis



The Retail Business – Value Stream



Product Data Management

- Collaboration
- Governance
- Traceability
- Sustainability

Core **SAP** Modules

- Order to Cash
- Procure to Pay
- Inventory Management
- Manufacturing

IS-Retail

- Materials Management
- Pricing / Promotions
- Value Added Services (VAS)

Omnichannel Platform

- Visual Merchandizing
- Content Management
- B2C & B2B
- Customer Segmentation

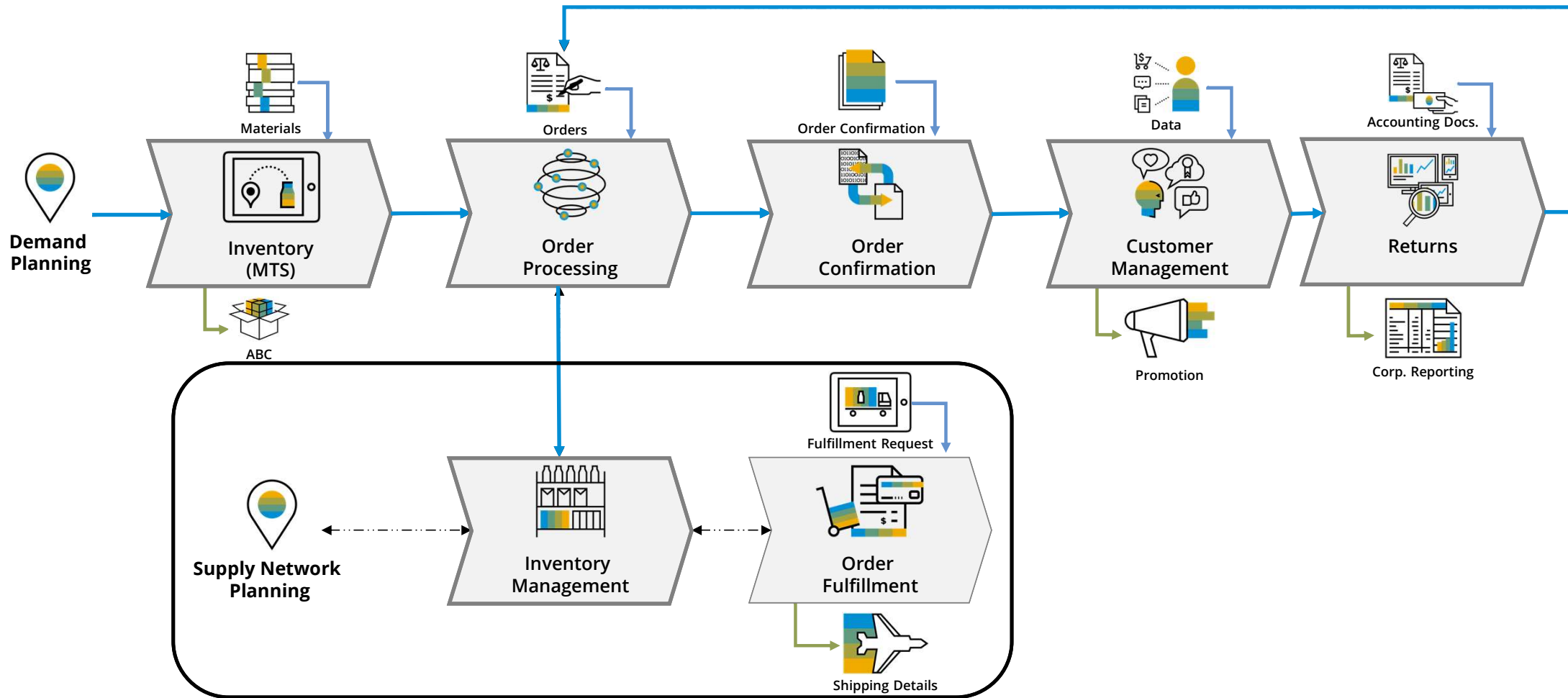
Customer Engagement

- Simplified Data Collection
- Data Protection / Integrity
- Privacy Management

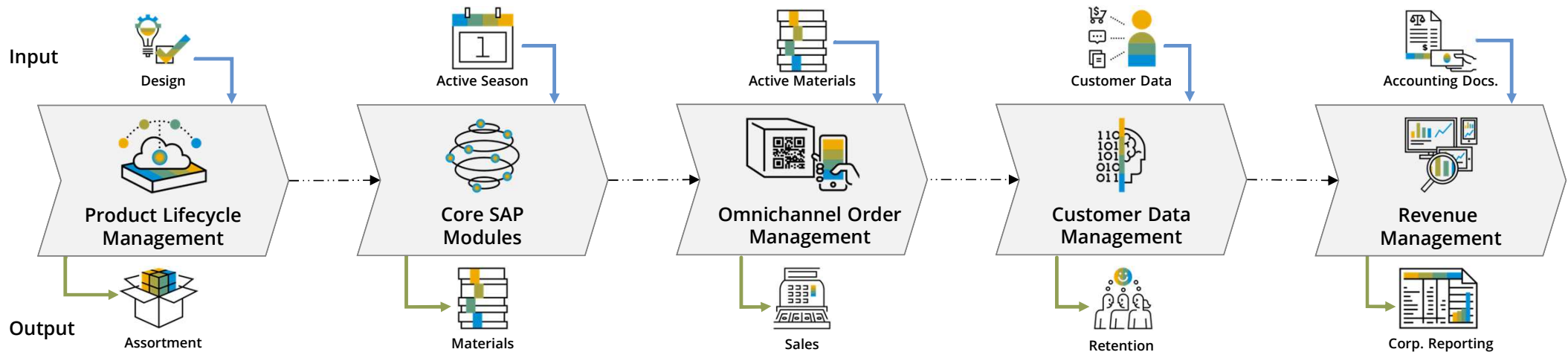
Core **SAP** Modules

- General Ledger
- AR/AP
- Consolidation
- Revenue Recognition

The Retail Business – Order Management



The Retail Business – Value Stream



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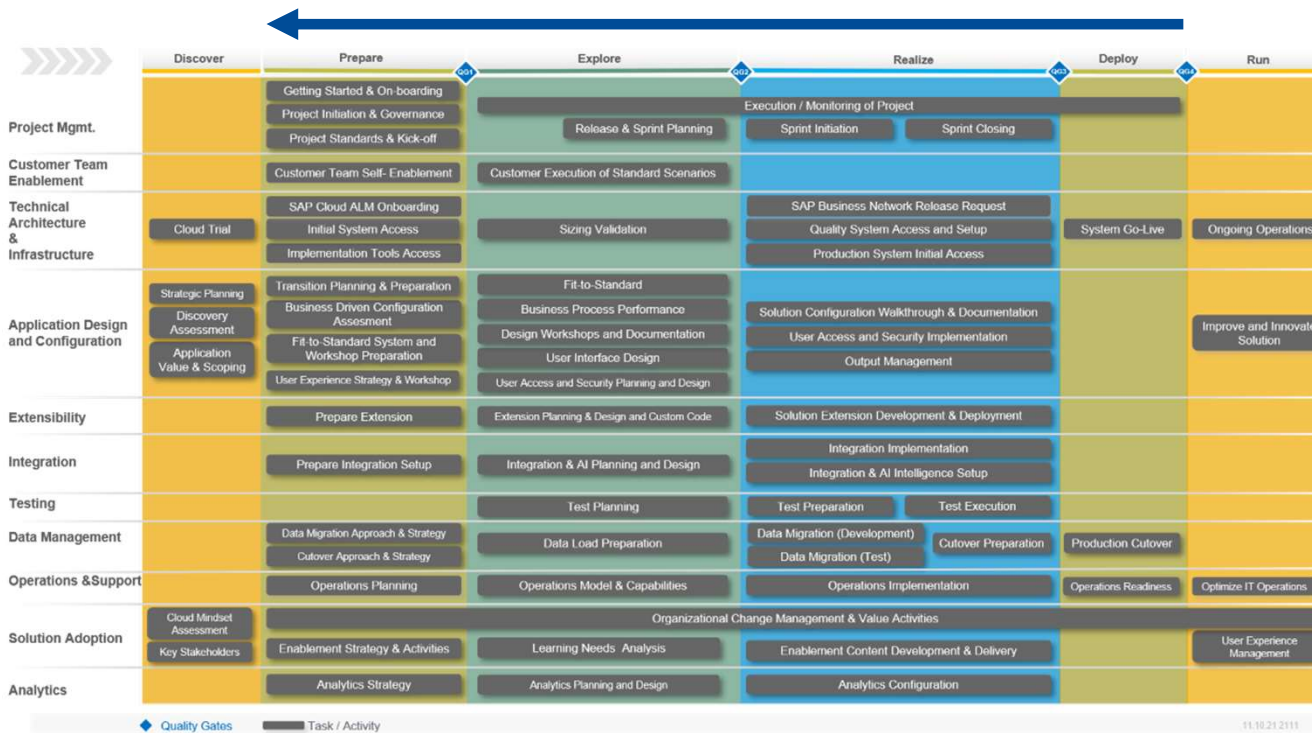
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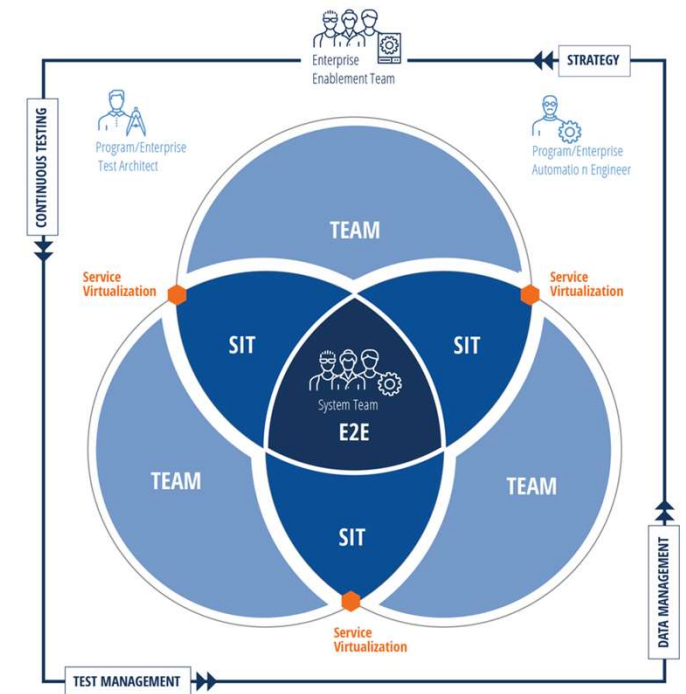
Evolve your SAP QA

Implement Continuous Testing for RISE



Activate for RISE

Methodology to deploy, adopt and extend new capabilities



Continuous Testing Framework

The blueprint to modernize testing

Curious?

Come Join Us in our Breakout Room 3

Q&A

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Accelerating Innovation in the Utilities Industry



Forrester Total Economic Impact Report



The Total Economic Impact™ Of SAP Application Testing Solutions By Tricentis

Cost Savings And Business Benefits
Enabled By SAP Application Testing Solutions
By Tricentis

JANUARY 2022