



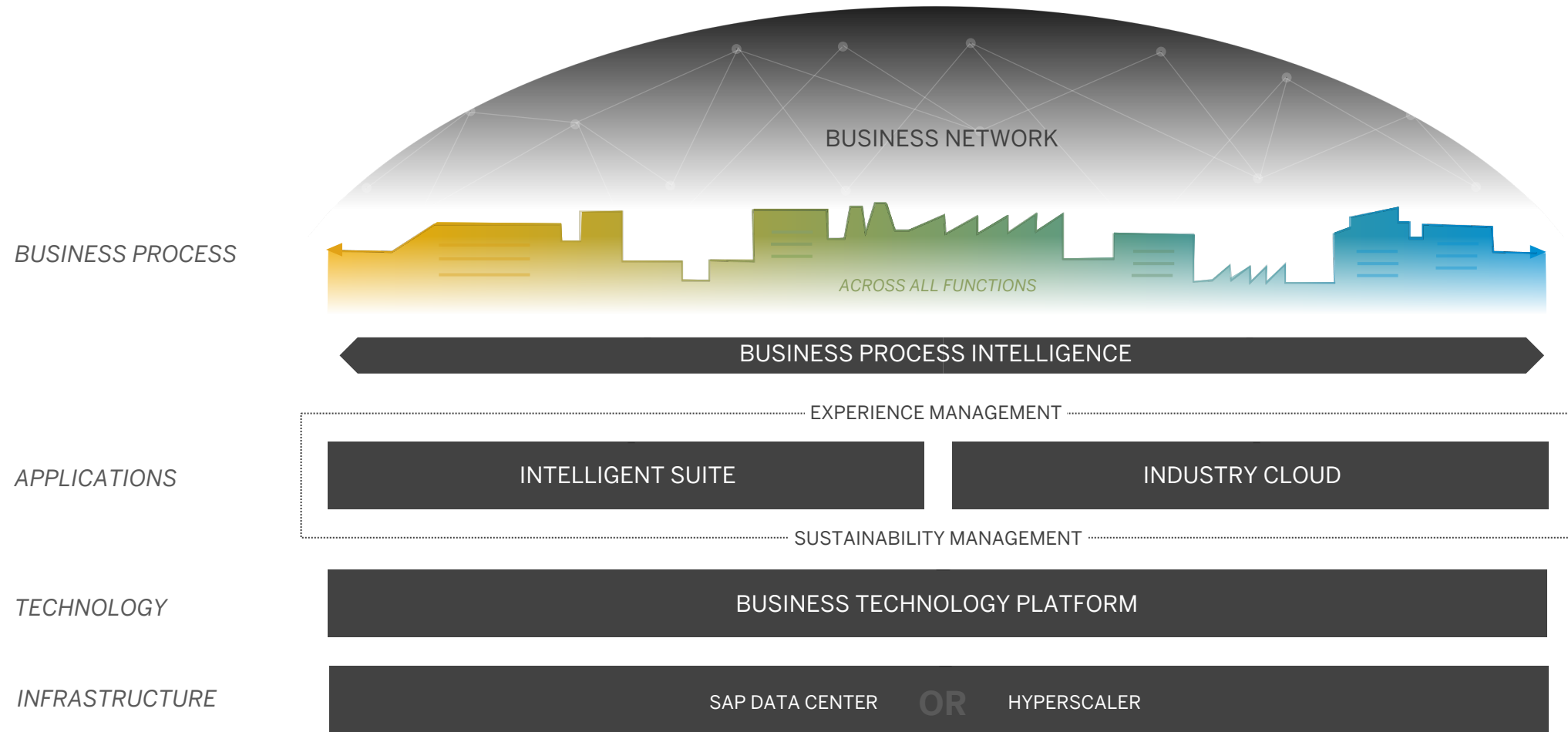
# REINVENT

HOW BUSINESSES RUN

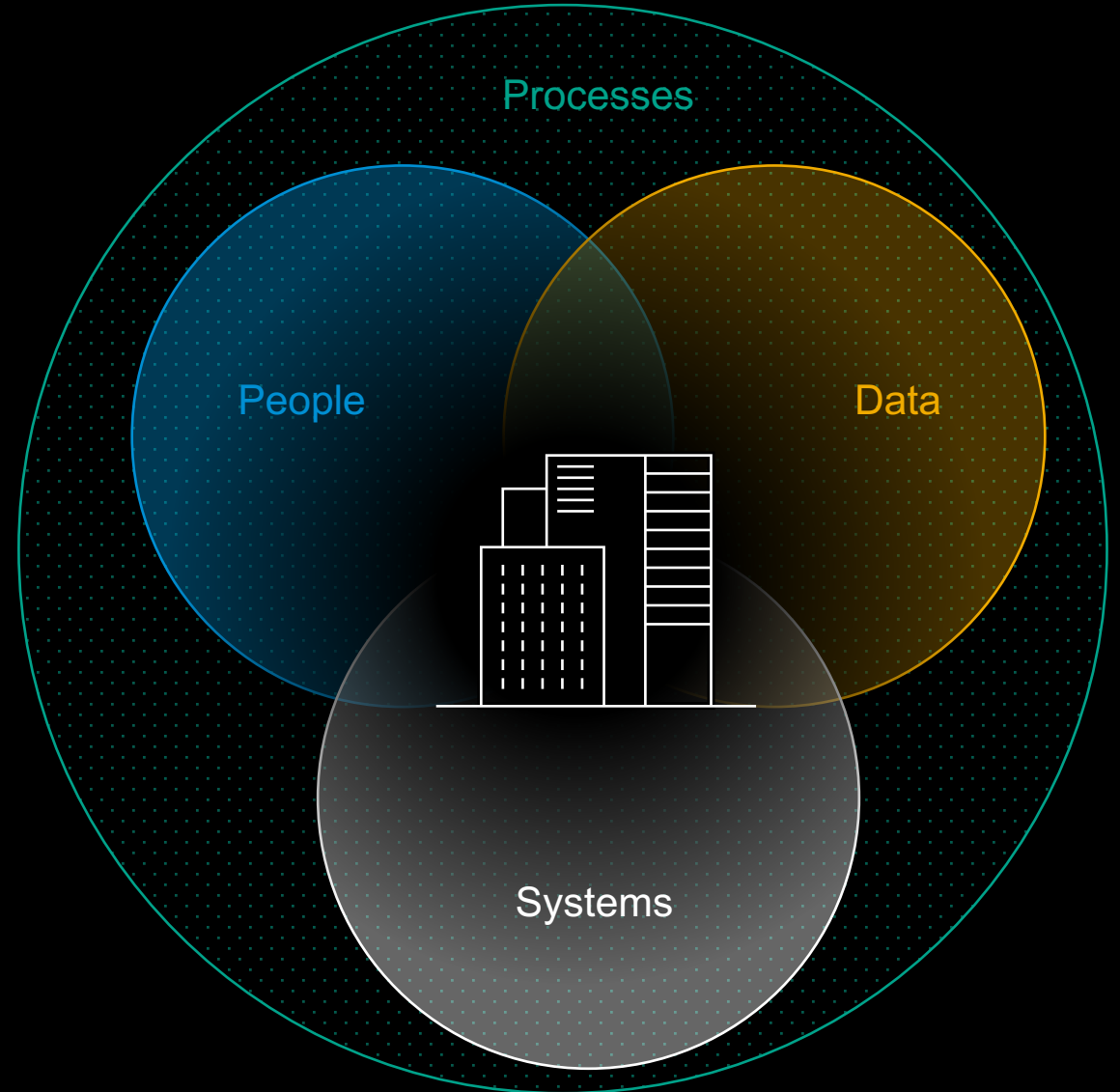


# INTELLIGENT ENTERPRISE

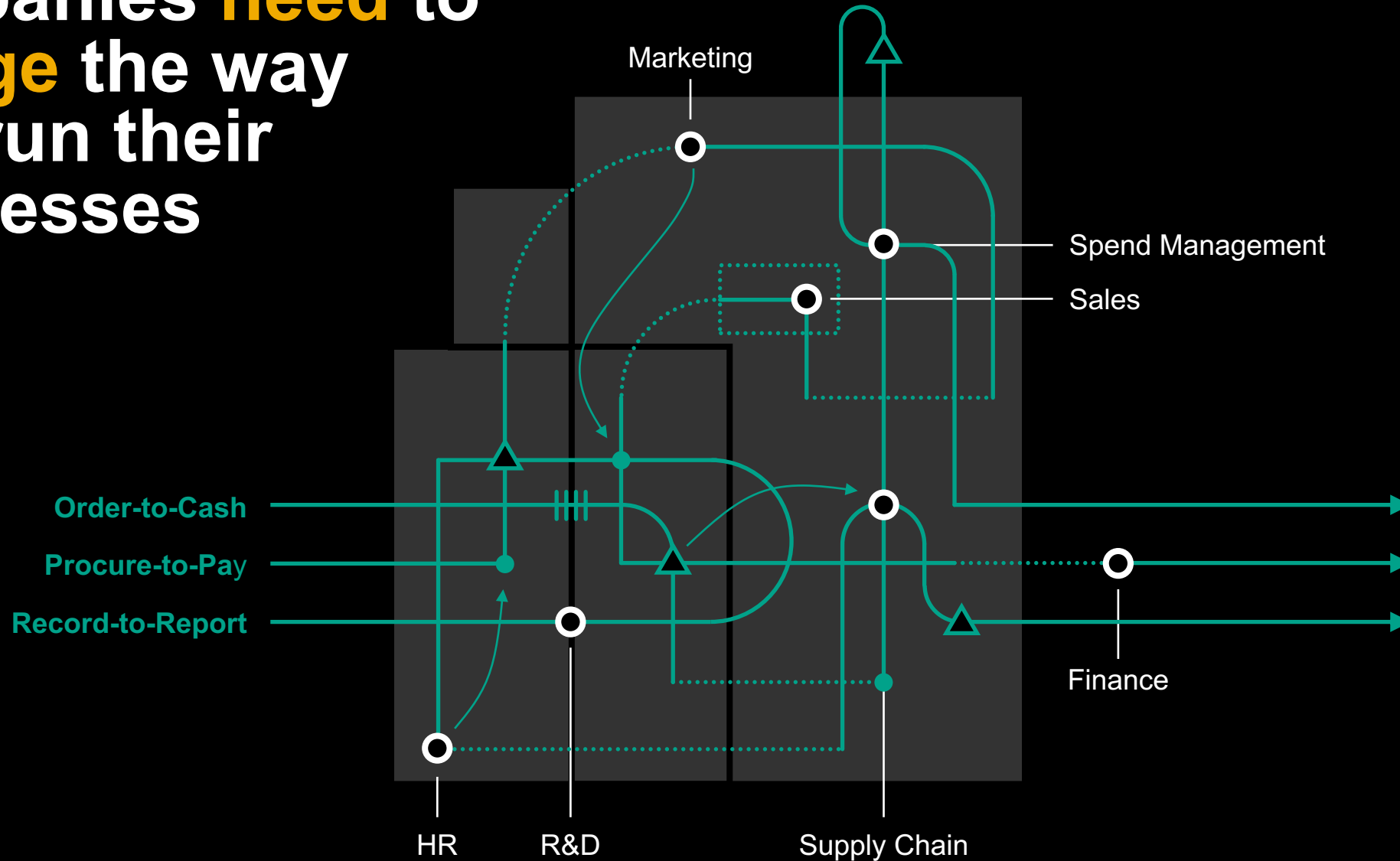
Evolved Vision.



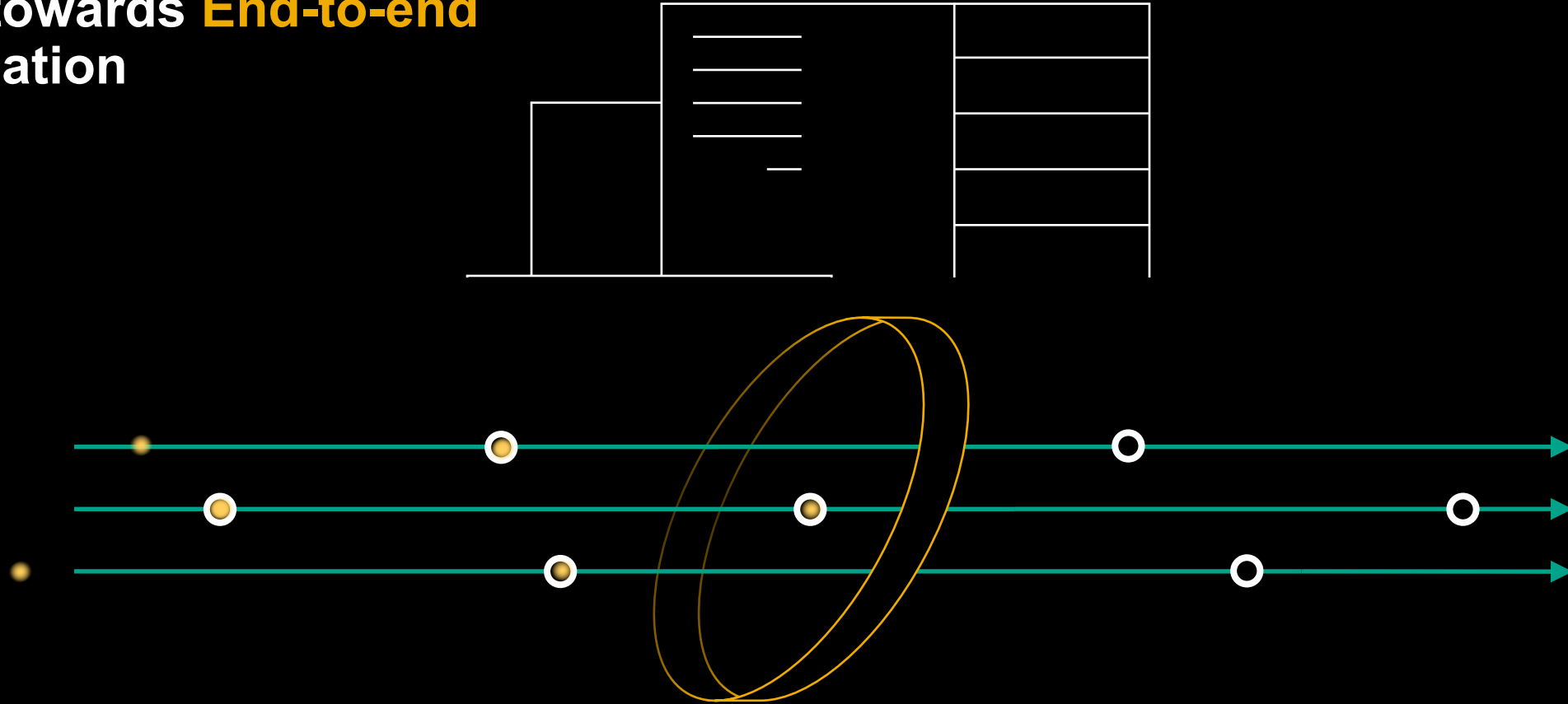
# **Focus** transformation and improvement holistically on **Business Processes**



# Companies **need** to **change** the way they run their businesses

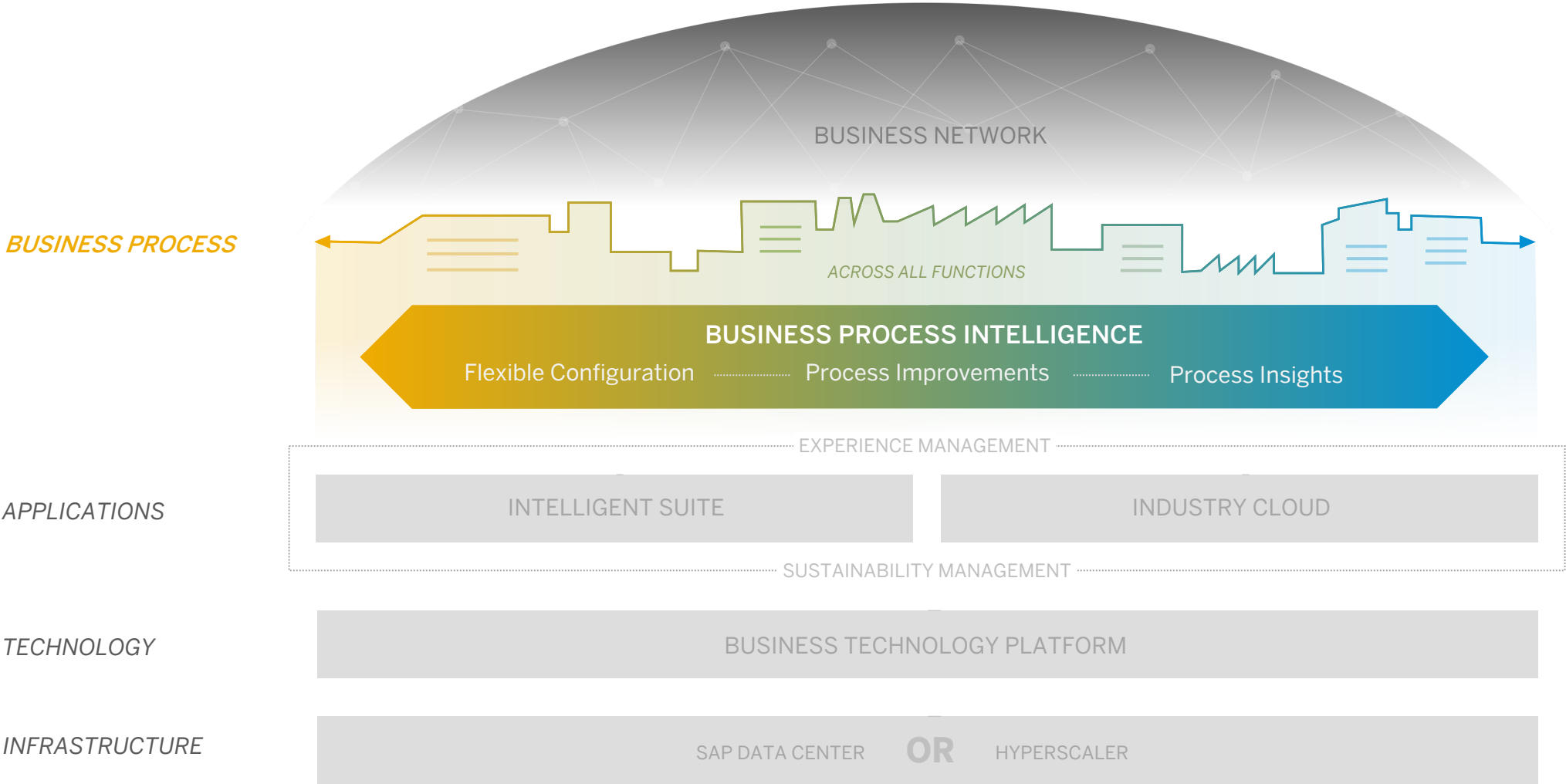


# Understanding **Processes** and seamlessly transform them towards **End-to-end** automation

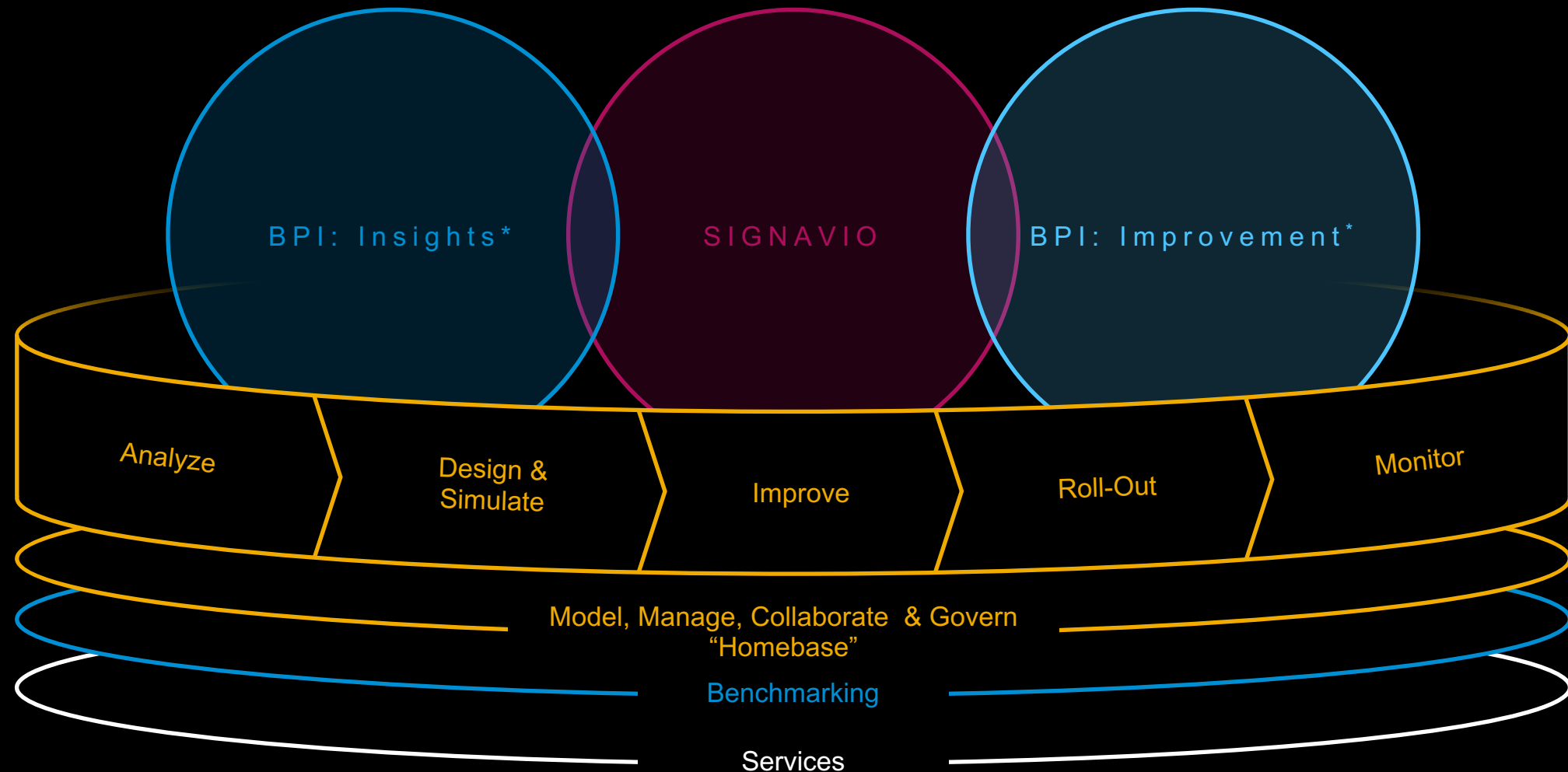


# KEY ELEMENT

Business Process Intelligence.

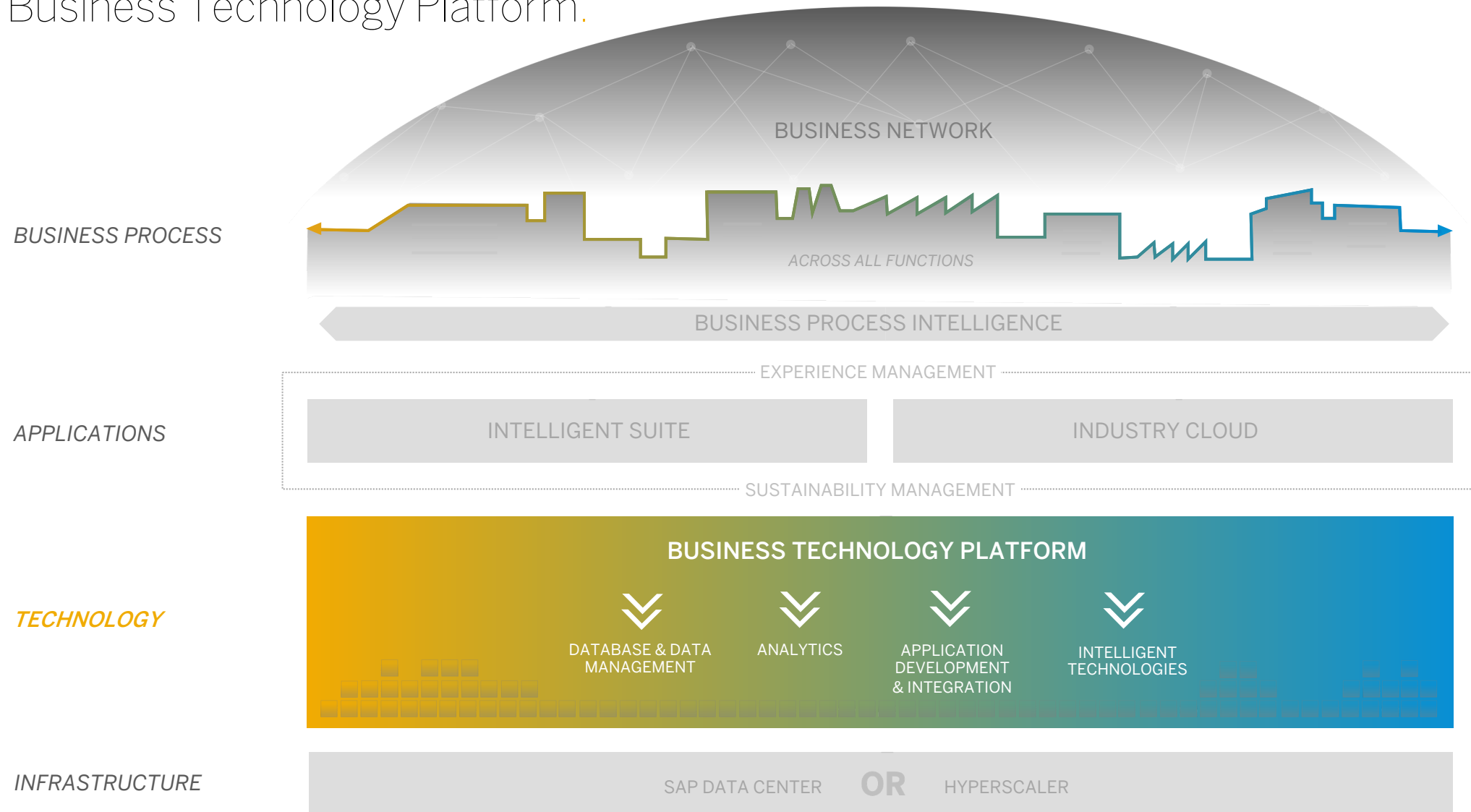


**Business process intelligence from SAP enables organizations to continuously understand, innovate and transform all of their business processes.**



# KEY ELEMENT

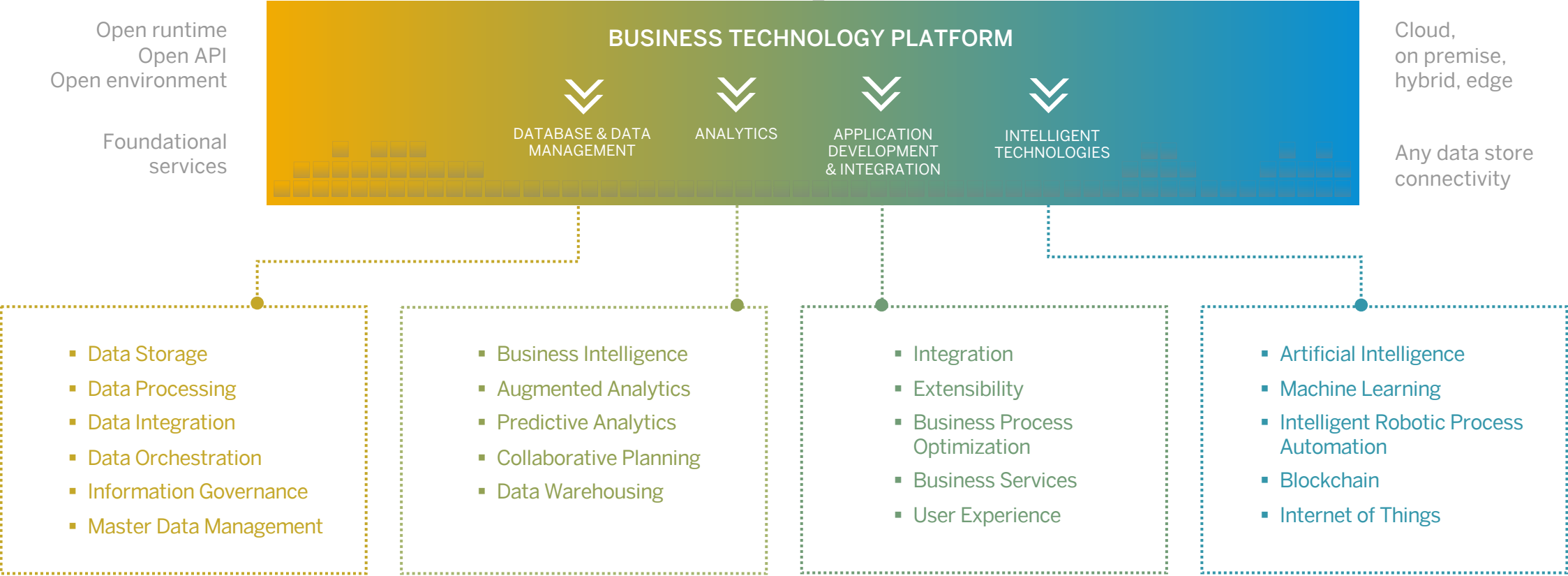
## Business Technology Platform.





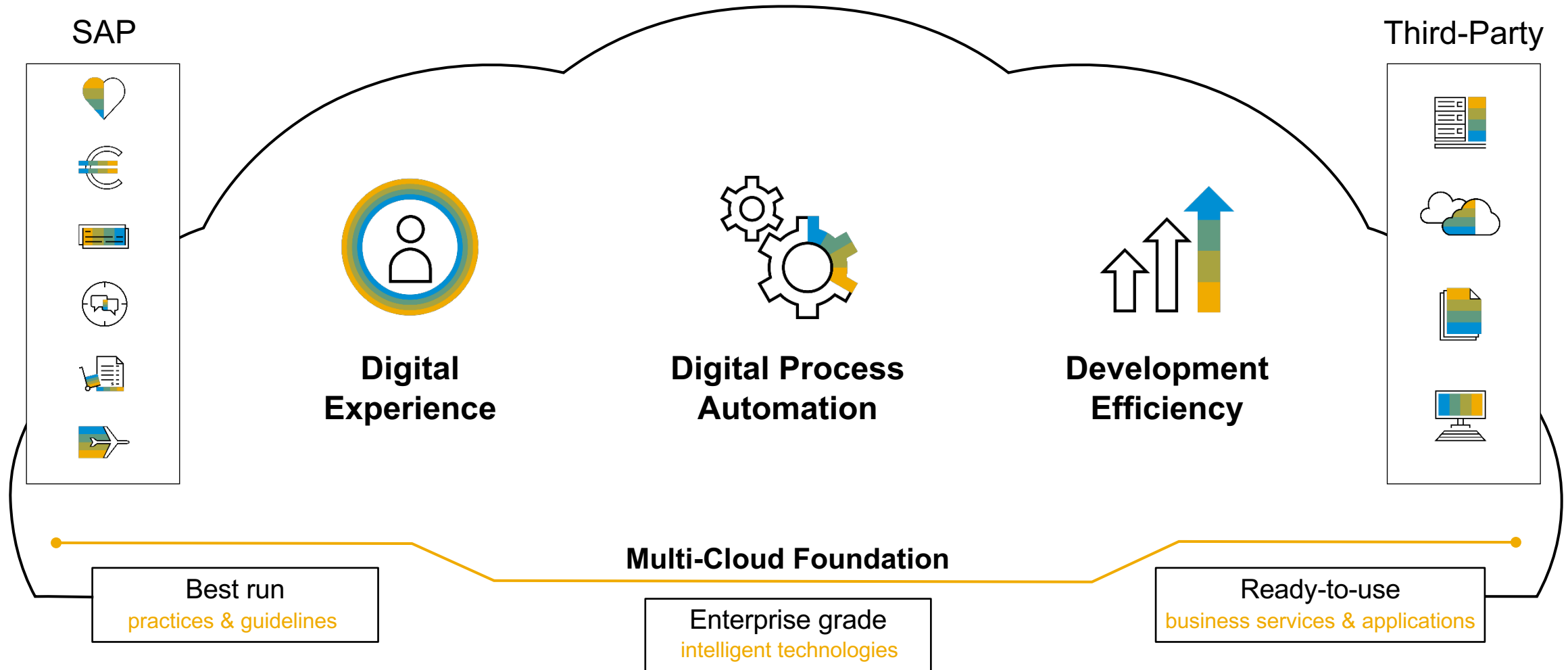
# DEEP DIVE

## Business Technology Platform.



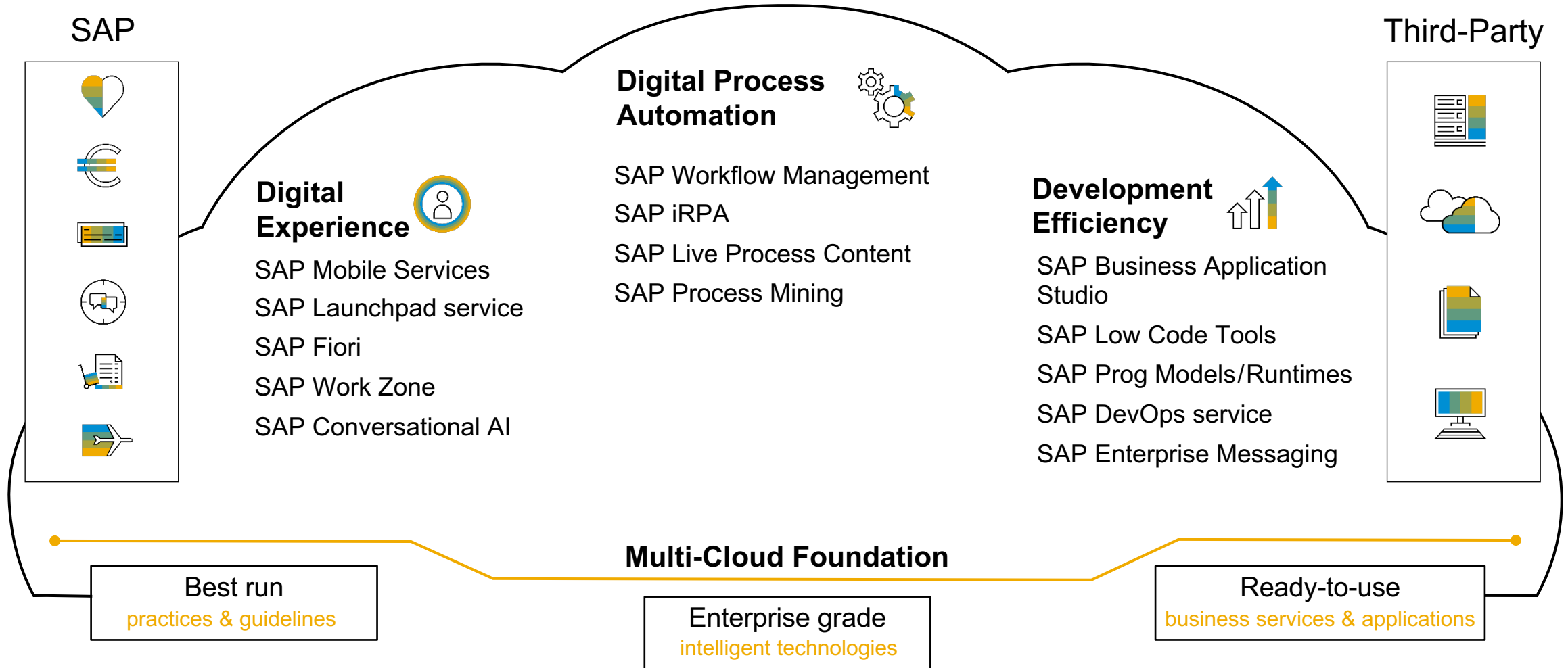
# SAP Extension Suite

Simplify development of your application extensions



# SAP Extension Suite

Simplify development of your application extensions

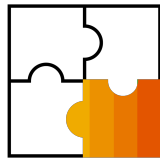


# The Business Technology Platform Advantage



## Pre-Built Content

- 1,800+ prebuilt integration packs
- 160+ connectors to SAP and third-party systems
- Over 100 pre-built Analytics content packages
- Industry & LOB content and process workflows



## Cloud Native Extensions

- Extend S/4HANA to new users
- Modify or add new functionality quickly
- Extensions upgrade seamlessly
- Minimizes maintenance costs



## Partner Ecosystem

- Access to 15,000 partners across 25 industries
- Deliver digital content and business workflows
- Implement best practices

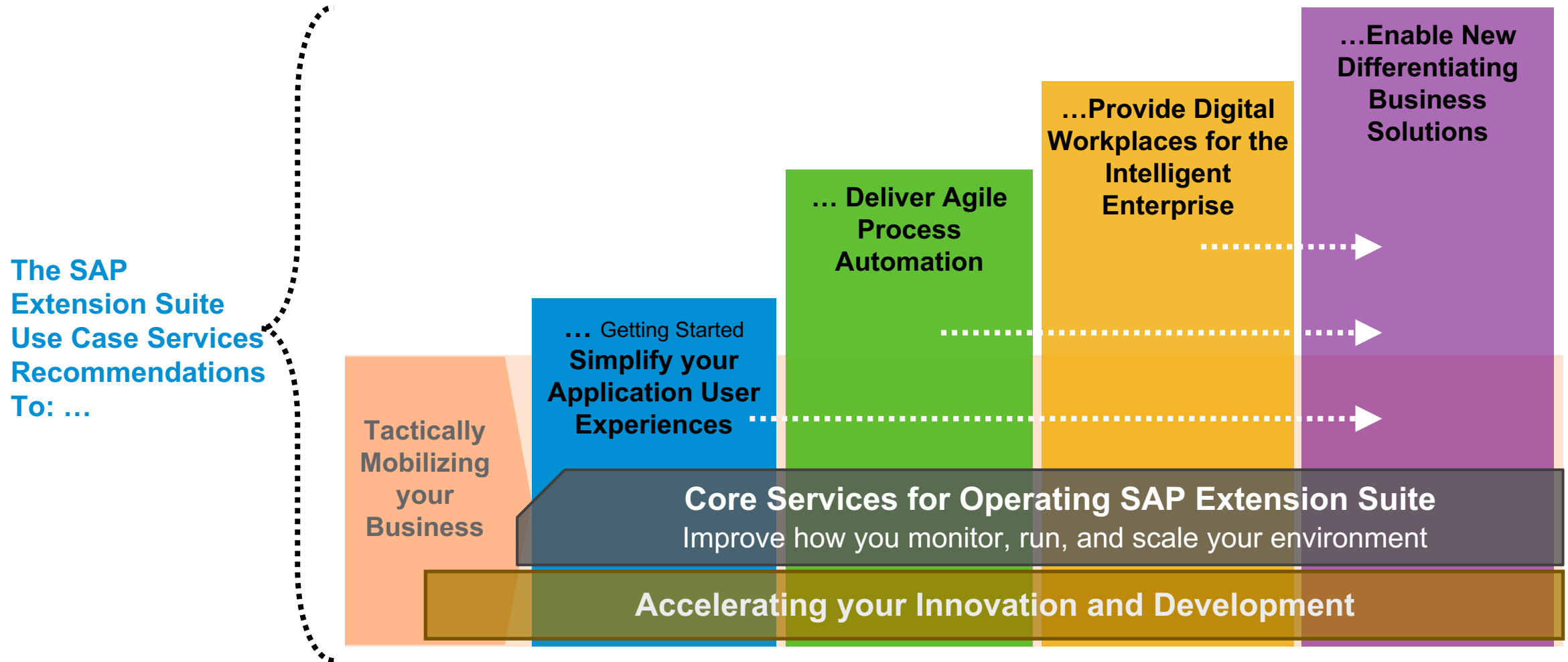


## Minimal Risk

- Credits to pilot for free
- Consumption based pricing

# SAP Extension Suite use case “Recommended Services”

An easy way to start your transformational journey with the Extension Suite

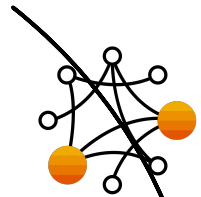


\* Additional Use Cases will / may be added over time

# Benefits of Extending S/4HANA with SAP BTP

## Business Perspective

Competitive advantage with custom specific innovations of business processes



Differentiate with extensions of business processes and benefit from custom/partner IP



Insight to action: Contextual insights at the point of decision



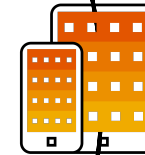
Intelligence: Beyond automation, to predictive suggestion

## IT Perspective

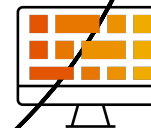
De-coupling of extensions and standard tight integration with SAP & third-party apps



Agility of extensions based on de-coupling from standard



High development productivity and business user empowerment



Renovate existing custom & partner apps (z-code)

# SAP S/4HANA + SAP Business Technology Platform



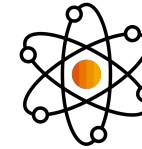
## Accelerate and simplify migration

Migrate and maintain relevant data, deliver trusted master data, and keep the core clean by decoupling custom code



## Optimize and automate business processes

Integrate, optimize, and automate processes with 1,800+ pre-built integrations and comprehensive tools

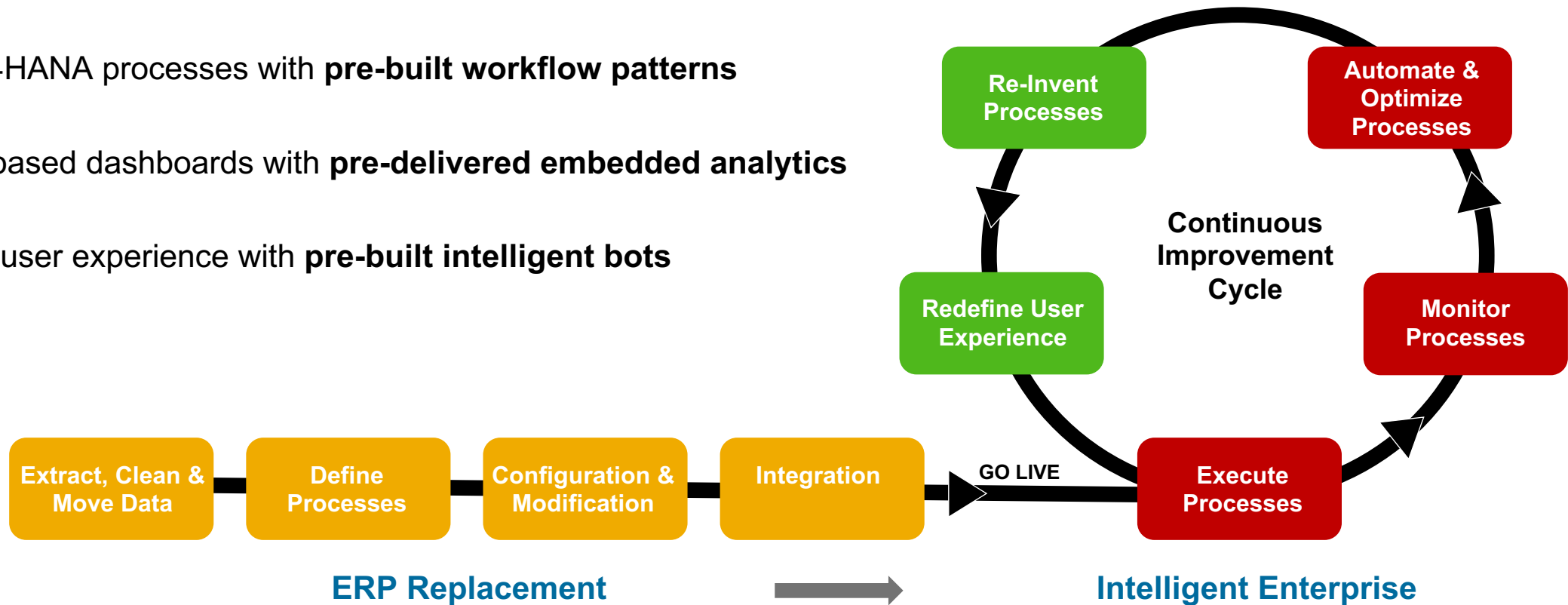


## Differentiate to gain competitive advantage

High value Analytics and Intelligent Technologies are embedded in SAP S/4HANA to accelerate customer value realization

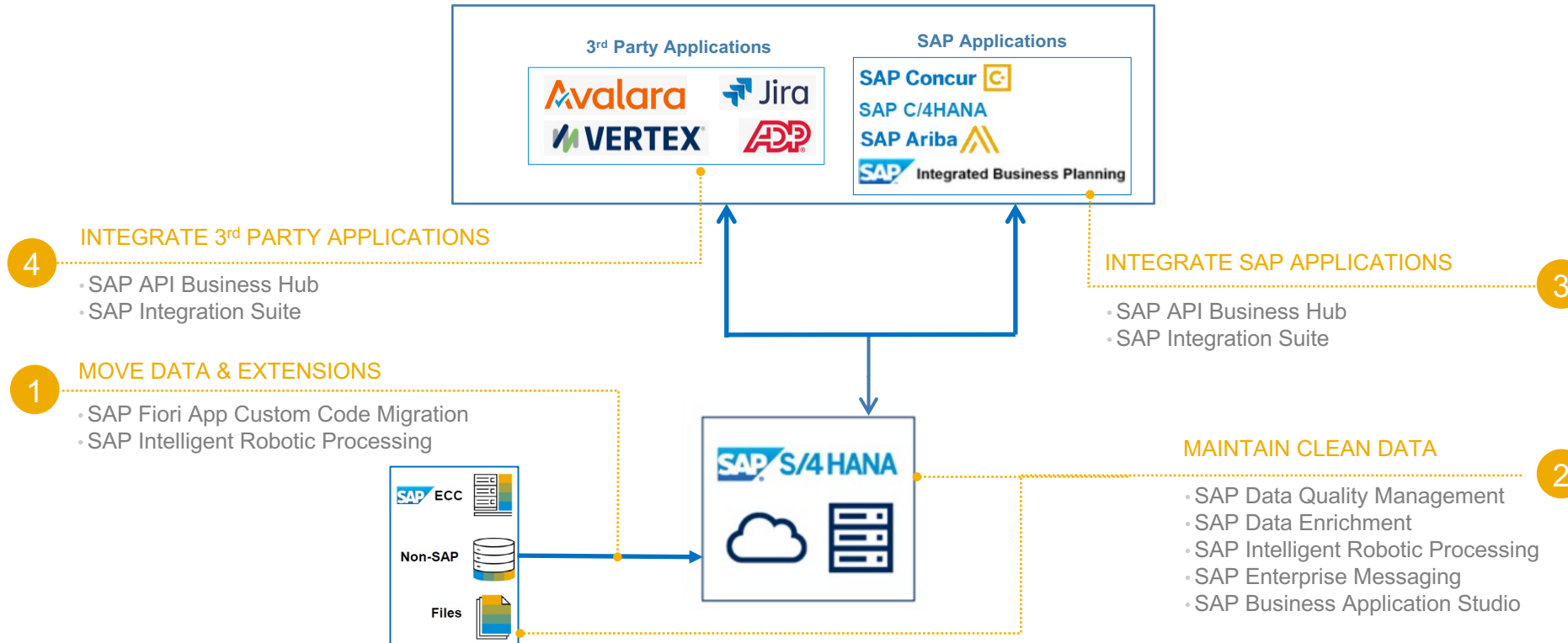
# BTP Is Purpose Built for the S/4HANA Journey

- Convert data & code with **pre-built conversion services**
- Integrate to SAP & 3<sup>rd</sup> Party Systems with **pre-defined integration flows**
- Automate S/4HANA processes with **pre-built workflow patterns**
- Create Role based dashboards with **pre-delivered embedded analytics**
- Redefine the user experience with **pre-built intelligent bots**





# BTP *Accelerates* Move to S/4HANA



Visit [Discovery Center](#) for more use cases

# Explore BTP *Acceleration* Use Cases



## MOVE DATA & EXTENSIONS

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- [Custom Code Migration Application](#)
- [Business Partner Data Conversion](#)
- [Automated Upload of Documents](#)

## MAINTAIN CLEAN DATA

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- [Business Partner Background Check](#)
- [Business Partner Master Data Check](#)
- [Eliminate data duplication in your master data](#)<sup>1</sup>

## INTEGRATE SAP APPLICATIONS<sup>1</sup>

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- [Integrate with SAP Concur](#)
- [Synch Purchase Requisition Documents to SAP Ariba Buying](#)
- [Integrate with SAP Field Service Management](#)
- [Integrate with SAP Fieldglass](#)
- [Integrate with SAP Subscription Billing](#)
- [Integrate with SAP SuccessFactors Employee Central](#)
- [Integrate with SAP Supply Base Optimization](#)
- [Integrate with SAP Customer Engagement Center](#)
- [Integrate with SAP Project Intelligence Network](#)
- [Integrate with SAP Market Rates Management](#)

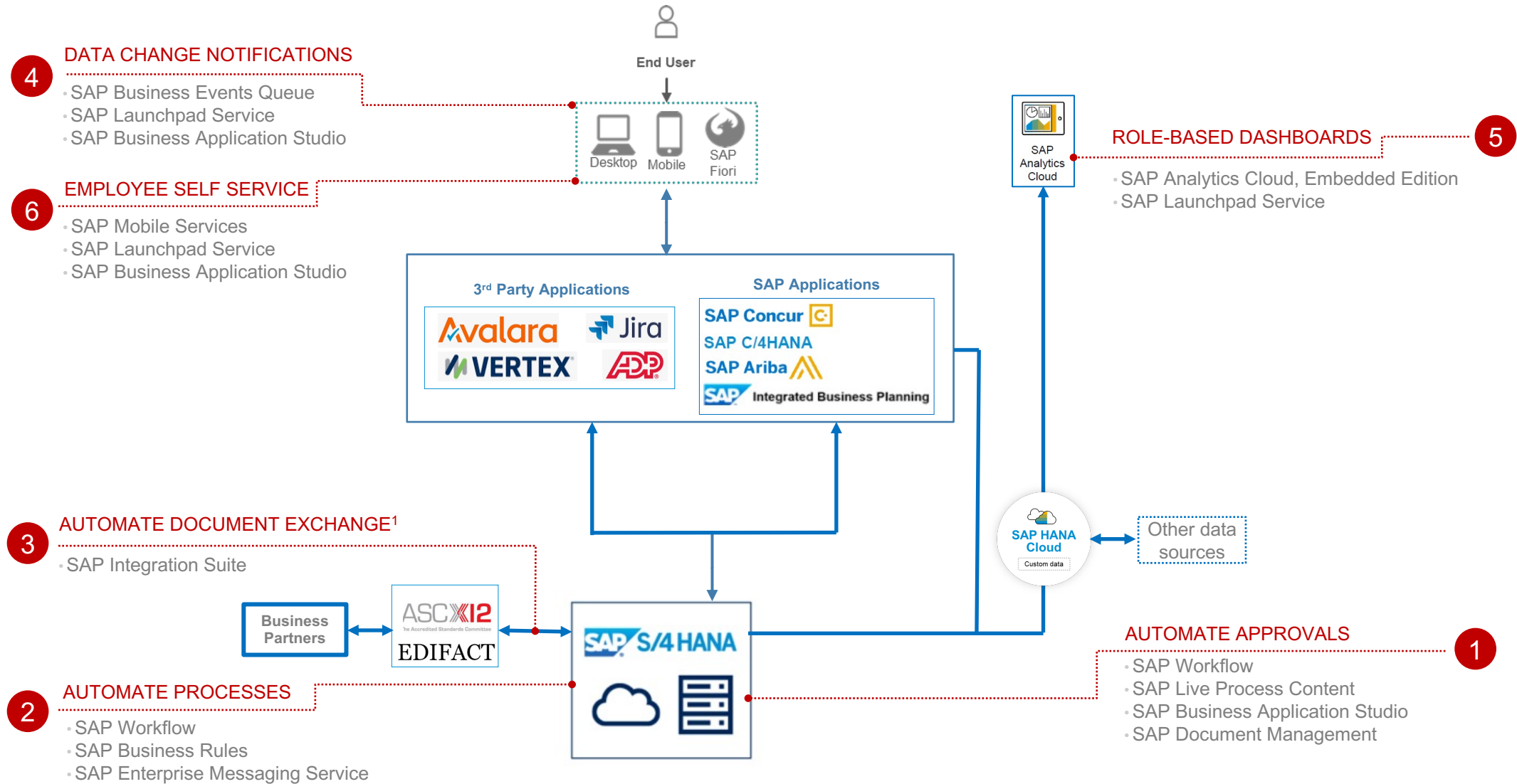
## INTEGRATE 3<sup>rd</sup> PARTY APPLICATIONS<sup>1</sup>

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- [Publish Documents from SAP S/4HANA Cloud to SharePoint](#)
- [Integrate IAS with Third-party IDP](#)
- [Integrate with OEM Just-In-Time Solution](#)
- [Integrate with Avalara AvaTax](#)
- [Integrate with Vertex Tax Solution](#)
- [Integrate with Third-party Payroll](#)
- [Integrate with Salesforce](#)
- [Integrate with Jira](#)

<sup>1</sup> Credits provide partial discount  
Visit [Discovery Center](#) for more use cases

# BTP *Optimizes* S/4HANA Processes



# Explore BTP *Optimization* Use Cases



## AUTOMATE APPROVALS

- Automate Payment Data Approvals
- Automate Capital Expenditure Approvals
- Automate Purchase Requisition Approvals
- Add additional approval steps to an SAP S/4HANA standard process
- Automate Document Centric Approval Process

## AUTOMATE PROCESSES

- Automate Contract to Purchase Requisition Assignment

## AUTOMATE DOCUMENT EXCHANGE<sup>1</sup>

- Automate Supplier Document Exchange
- Automate Procurement Document Exchange

## DATA CHANGE NOTIFICATIONS

- New/Changed Sales Order Alerts

## ROLE-BASED DASHBOARDS

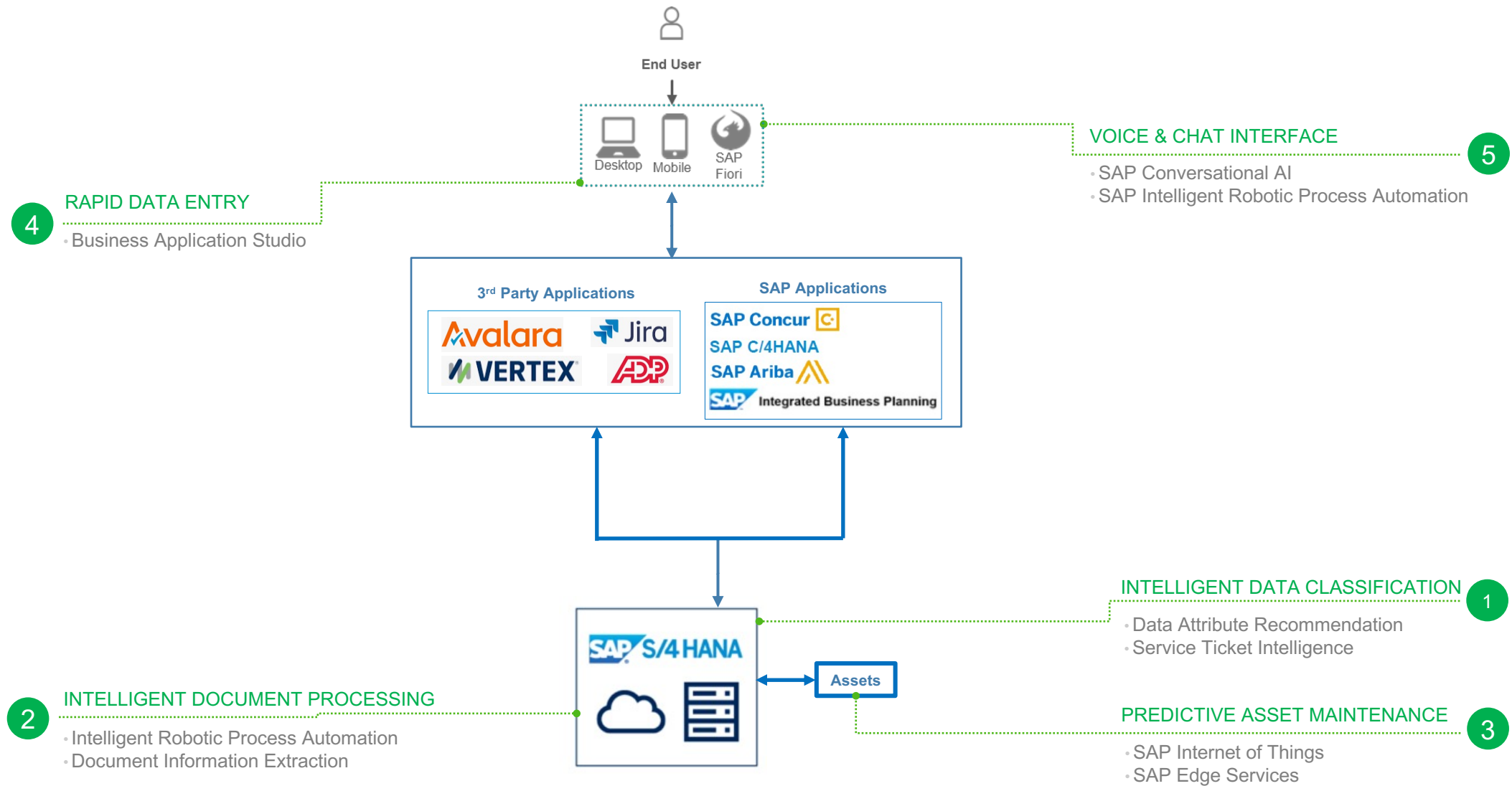
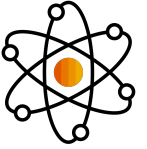
- Live HR Data Cross-Suite Reporting

## EMPLOYEE SELF SERVICE

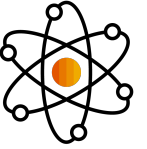
- Mobile Access to HR Data
- Mobile Self Service for Remote Workers

<sup>1</sup> Credits provide partial discount  
Visit [Discovery Center](#) for more use cases

# BTP *Differentiates* S/4HANA for Advantage



# Explore BTP *Differentiation* Use Cases



## INTELLIGENT DATA CLASSIFICATION

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- Automate Material Data Classification
- Automate Ticket Handling with Service Ticket Intelligence

## INTELLIGENT DOCUMENT PROCESSING

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- Automate Document Processing
- Automate Document Data Extraction
- Automatic Return Creation from Excel

## PREDICTIVE ASSET MAINTENANCE

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- IoT enabled Field Service Management to automate Service Calls

## RAPID DATA ENTRY

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- Quick Work Time Entry

## VOICE & CHAT INTERFACE

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- Access documents via a chatbot.
- Supplier Invoice Status Checks

# SAP S/4HANA + SAP Business Technology Platform



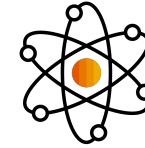
## Accelerate and simplify migration

- Move Data & Extensions
- Keep Data Clean
- Integrate SAP Applications
- Integrate 3<sup>rd</sup> Party Applications



## Optimize and automate business processes

- Automate Approvals
- Automate Processes
- Automate Document Exchange
- Data Change Notifications
- Role-Based Dashboards
- Employee Self-Service



## Differentiate to gain competitive advantage

- Intelligent Data Classification
- Intelligent Document Processing
- Predictive Asset Maintenance
- Rapid Data Entry
- Voice & Chat Interface

Discover these use cases and more:

**SAP Extensibility Explorer**

**SAP API Business Hub**

**SAP** SAP Intelligent Robotic Process Automation Store

**SAP** SAP Discovery Center