

# Accelerate your SAP Process Orchestration move to the SAP Integration Suite

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# Agenda



- Words of Welcome
- Integration Move Introduction
- SAP Migration Factory for SAP BTP
- Overview of integration migration services from SAP Services and Support
- Resources
- Expert Q&A

# We understand your challenges



**How to achieve  
seamless business  
processes inside  
and outside the  
enterprise**



**How to  
modernize  
and simplify  
integration?**



**How to reduce  
costs and  
improve  
efficiency?**

# SAP's investment in integration

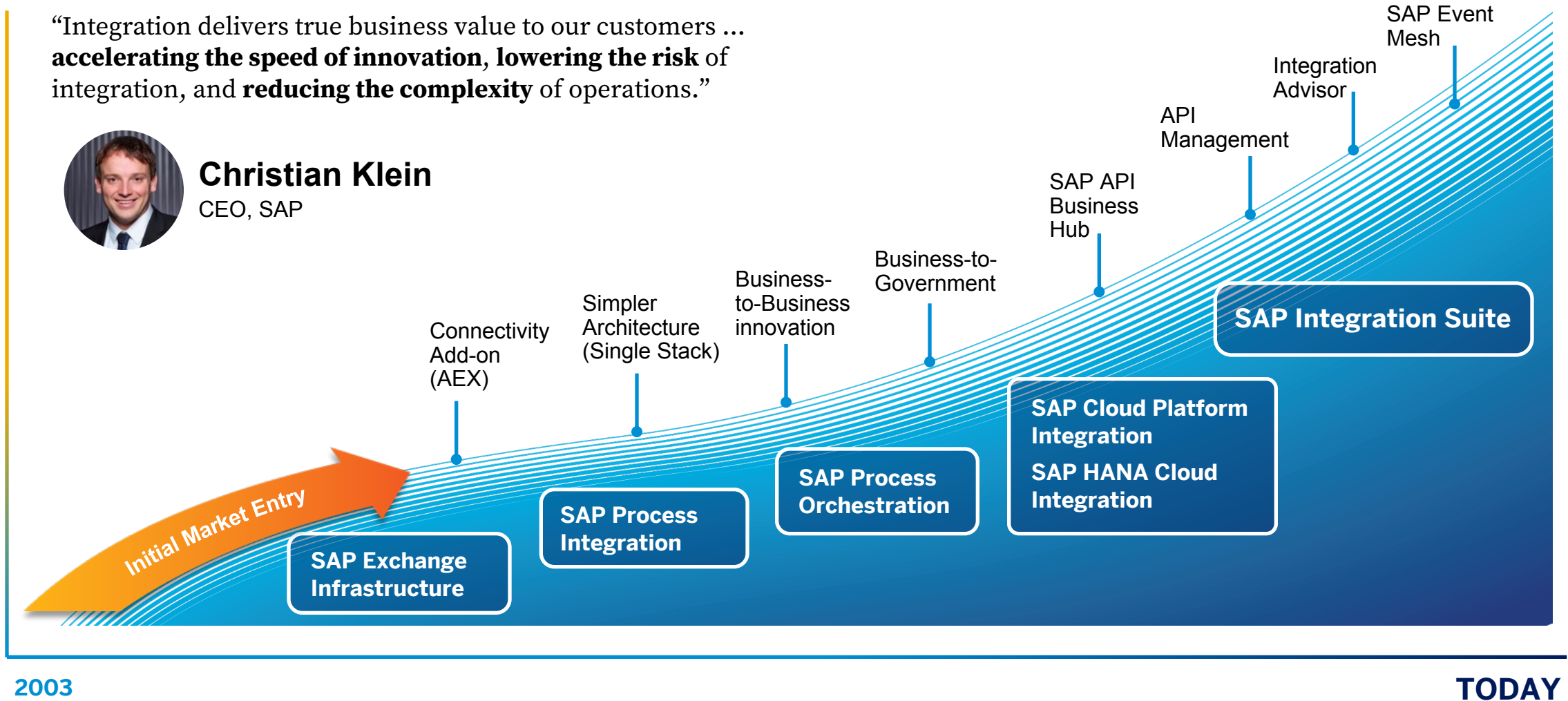
A history of continuous innovation

“Integration delivers true business value to our customers ...  
**accelerating the speed of innovation, lowering the risk of**  
integration, and **reducing the complexity** of operations.”

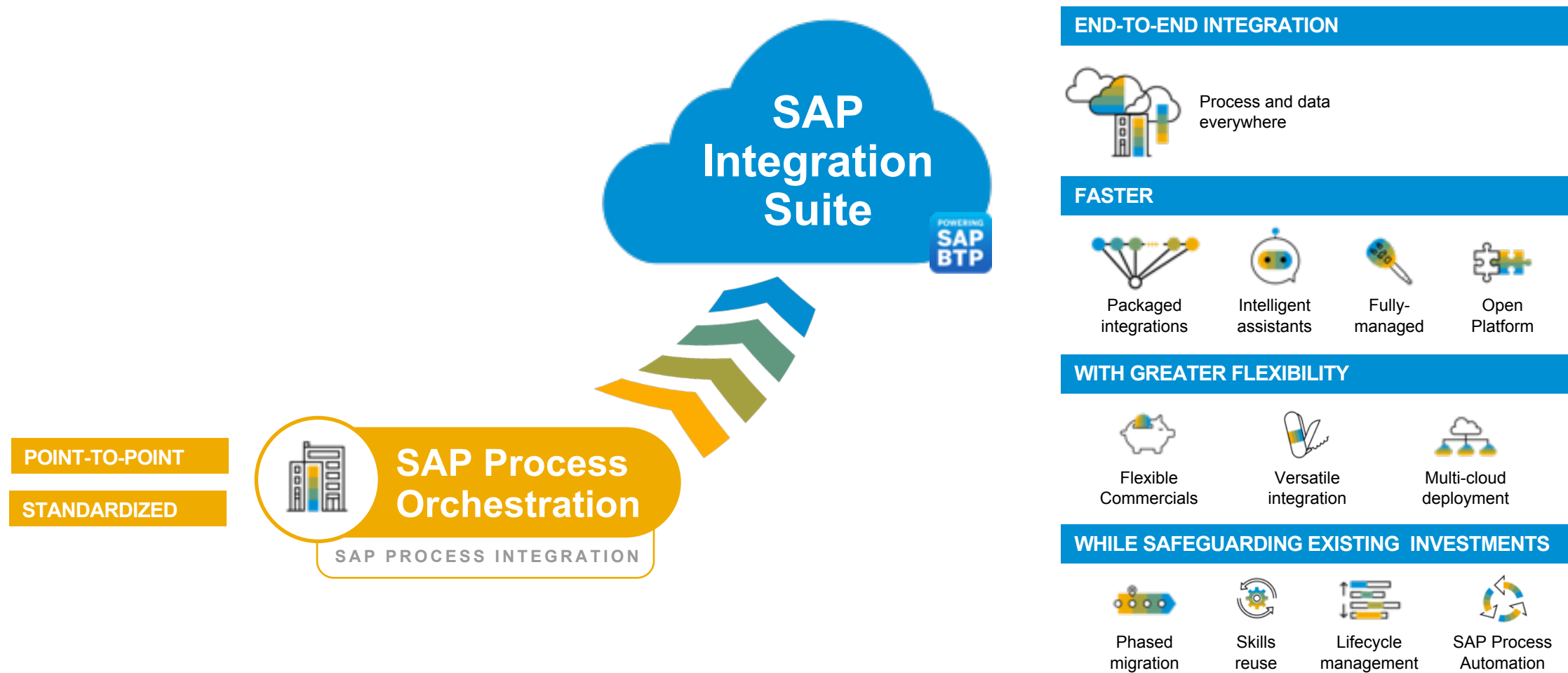


**Christian Klein**  
CEO, SAP

CUSTOMER VALUE

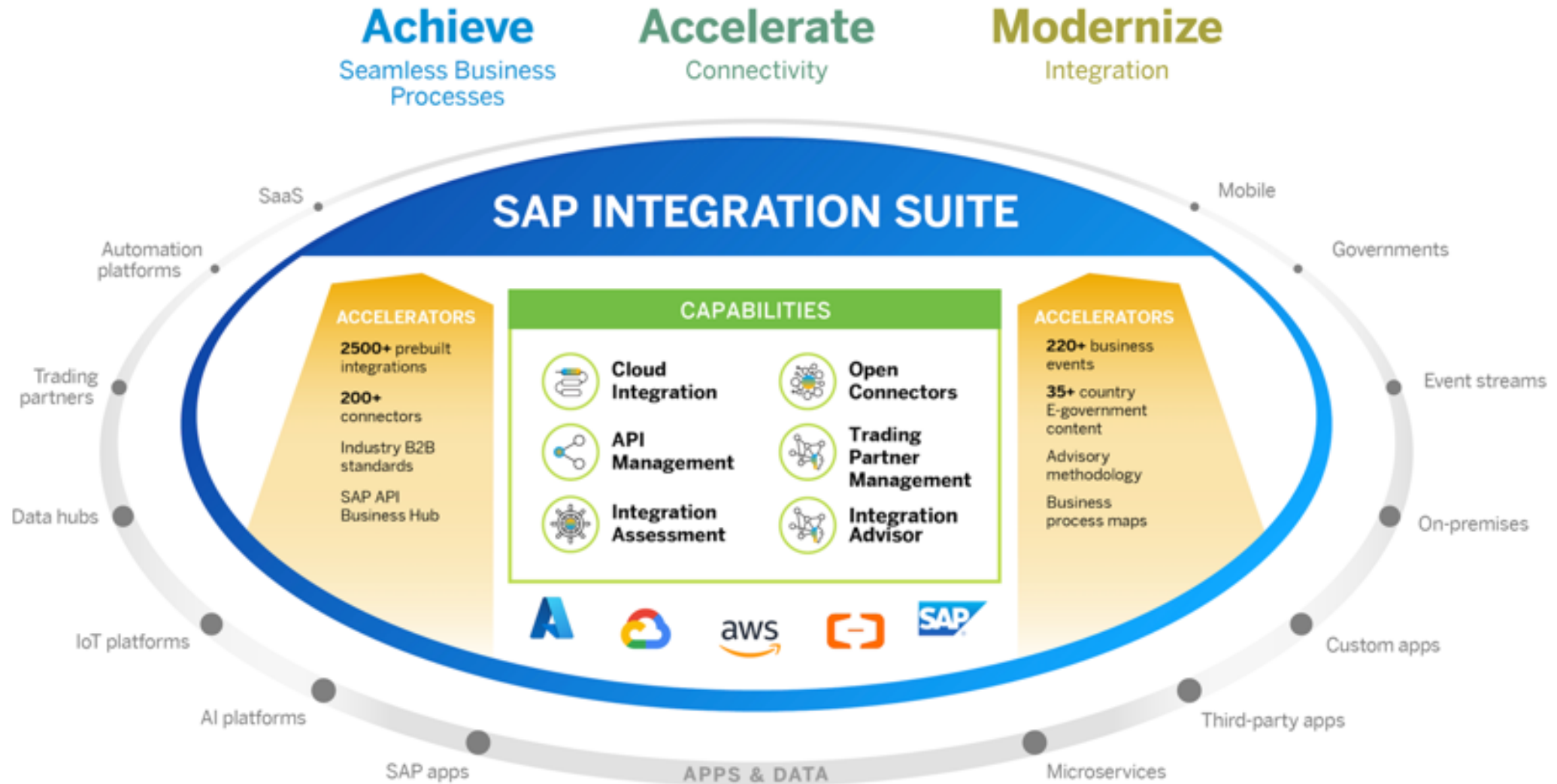


# Modernize integration to power your transformation journey

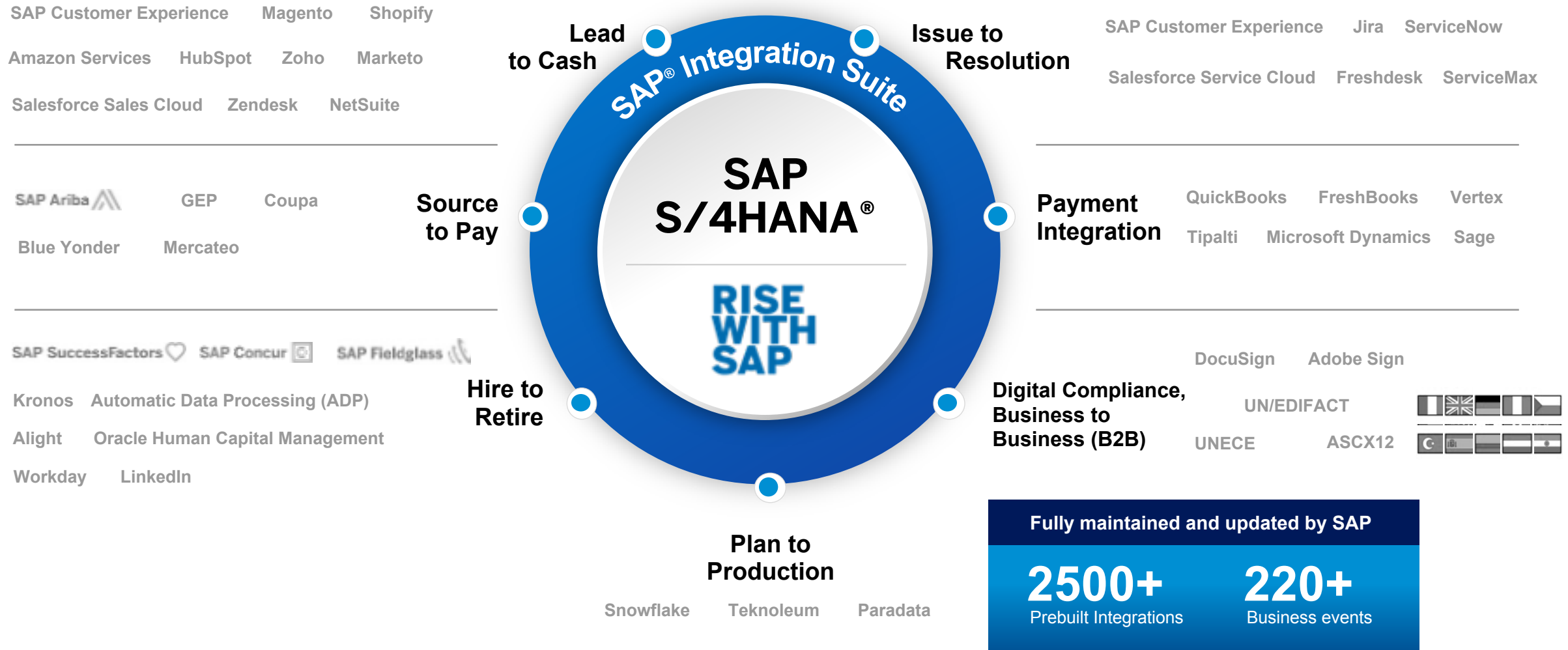


**Achieve end-to-end-process integrations faster at a lower TCO**

# SAP Integration Suite: End-to-end integration, faster with greater flexibility



# Seamlessly achieve end-to-end business processes across SAP and 3<sup>rd</sup>-party systems



# Embrace cloud integration at your own pace preserving existing investments



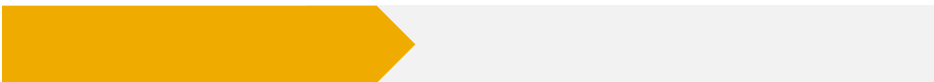
**60%**

**Reuse of existing content** in SAP Process  
Orchestration Enterprise Services Repository



**40%**

**TCO reduction** across its integration landscape



[Customer Story](#)

[Video](#)



## **Phased migration**

approach with services to  
support you every step of  
the way



## **Reuse skills**

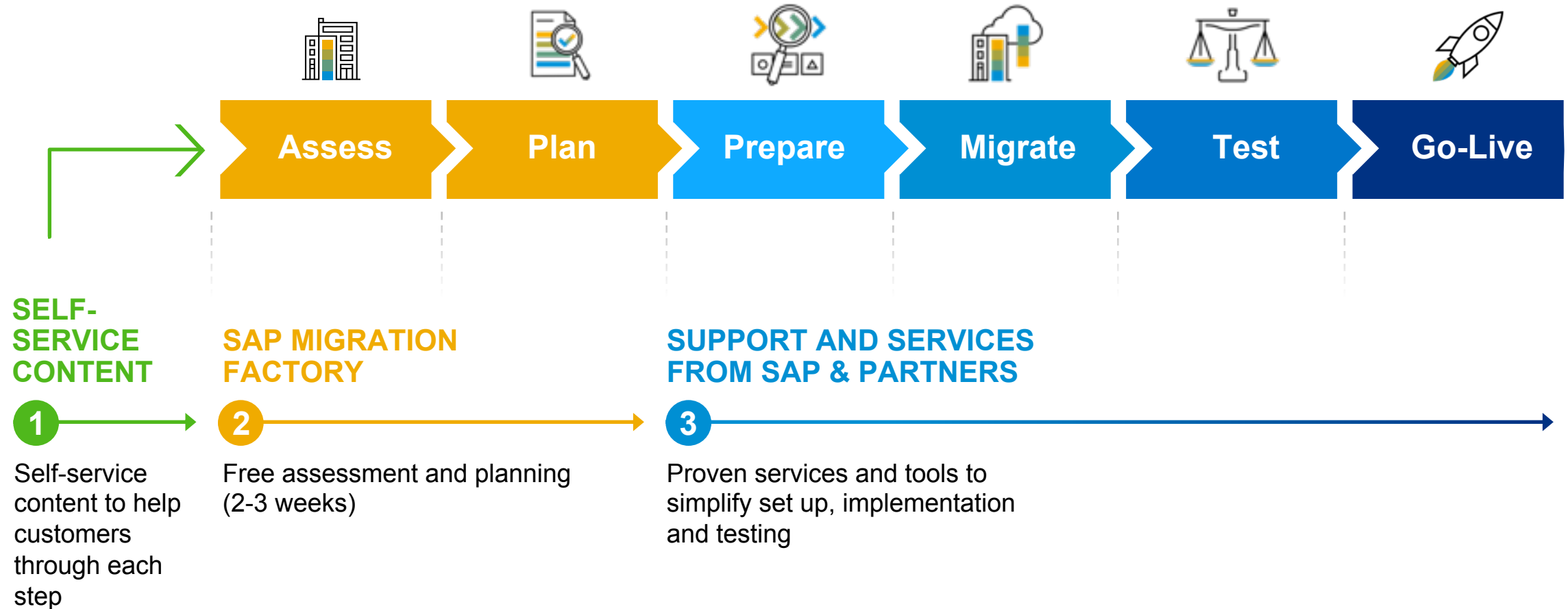
you developed with SAP  
Process Orchestration with  
SAP Integration Suite



**Flexible lifecycle  
management model** to support  
any tools and processes you  
already have in place today



# SAP & partners help customers modernize integration each step of the way



# Take a strategic approach to modernizing integration

## Invest on innovation

“Lift-and-shift migrations, or the use of automated migration tools, fail to **capitalize on the rich functionalities and opportunities of a new integration platform.**”


## Automate where it matters

“**Testing** is a substantial part of the migration effort and it consumes somewhere around **60% to 65% of the overall migration effort.**”

### Source:

Gartner®, [How to Successfully Migrate to a New Integration Platform](#), Abhishek Singh, October 2021  
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### Self-Service Content and Tools

- Migration guides, blogs, videos
- Integration strategy guides
- Best practices
- Pre-built content (api.sap.com)
- Tools for assessment, automated testing and migration

2



### SAP Migration Factory

**Free assessment & planning**

- 2-3 week engagement
- SAP Process Integration/Orchestration to SAP Integration Suite
- Cloud Integration (Neo to Cloud Foundry)
- Other SAP BTP products (E.g. SAP HANA)




### SAP Services and Support

**Paid SAP Consulting Services**


- Planning Service
- Infrastructure Setup Service
- Implementation Service

3



### Partners

**Many partners available to support migration needs**



[SAP Store](#)[SAP Store](#)

# SAP Integration Suite helps you be more efficient

Forrester Consulting Total Economic Impact™ Study

**\$327,000**

Cost savings from retiring legacy on-premises integration tools

**\$195,772**

Efficiencies from using pre-packaged integration flows

**90%**

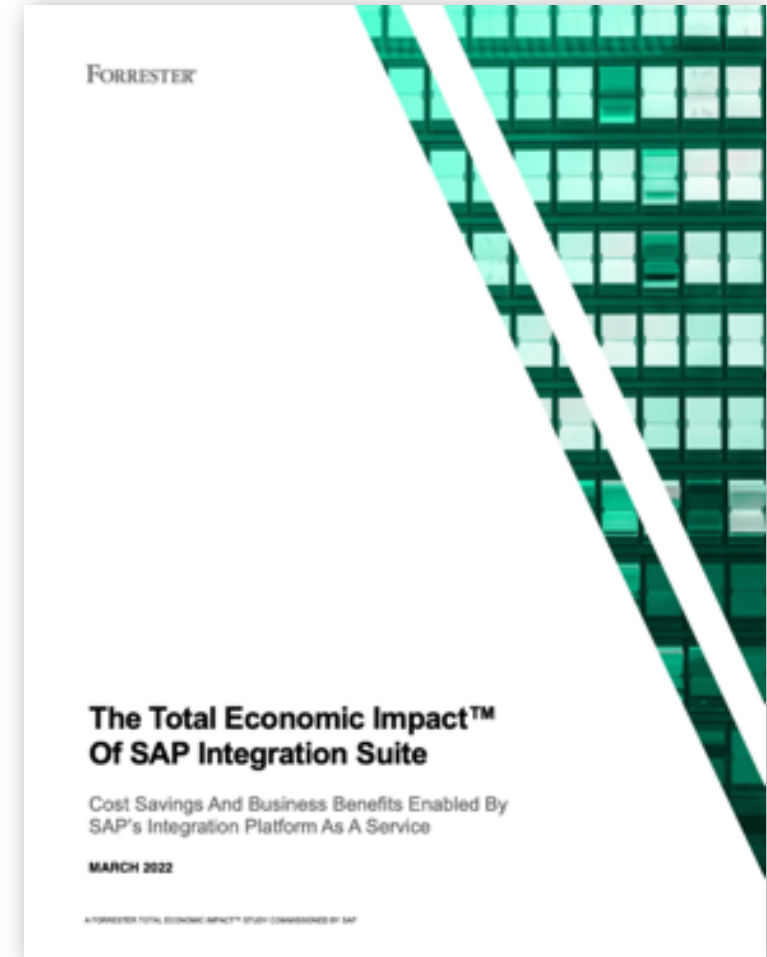
Increase in efficiency for monitoring, troubleshooting, & maintaining application interfaces

**85%**

Improvement in integration development efficiency

**80%**

Faster time to value of new business applications



[Download the Study](#)

# SAP Integration Suite – Integration at Scale



**4+ Billion**

Messages processed per month across all SAP Integration Suite tenants



**900+**

Largest number of Integration Flows deployed by a single customer on a single tenant

**1+ Billion**

API calls per month across all SAP Integration Suite tenants

**10+ Million**

Largest number of messages processed by a single customer per day

**380+ Million**

Messages processed via SAP Ariba Cloud Integration Gateway per month

**25+ Million**

Largest number of API calls by a single customer per day

# Fast track your integration modernization journey to the cloud

with **SAP Migration Factory for SAP Integration Suite**

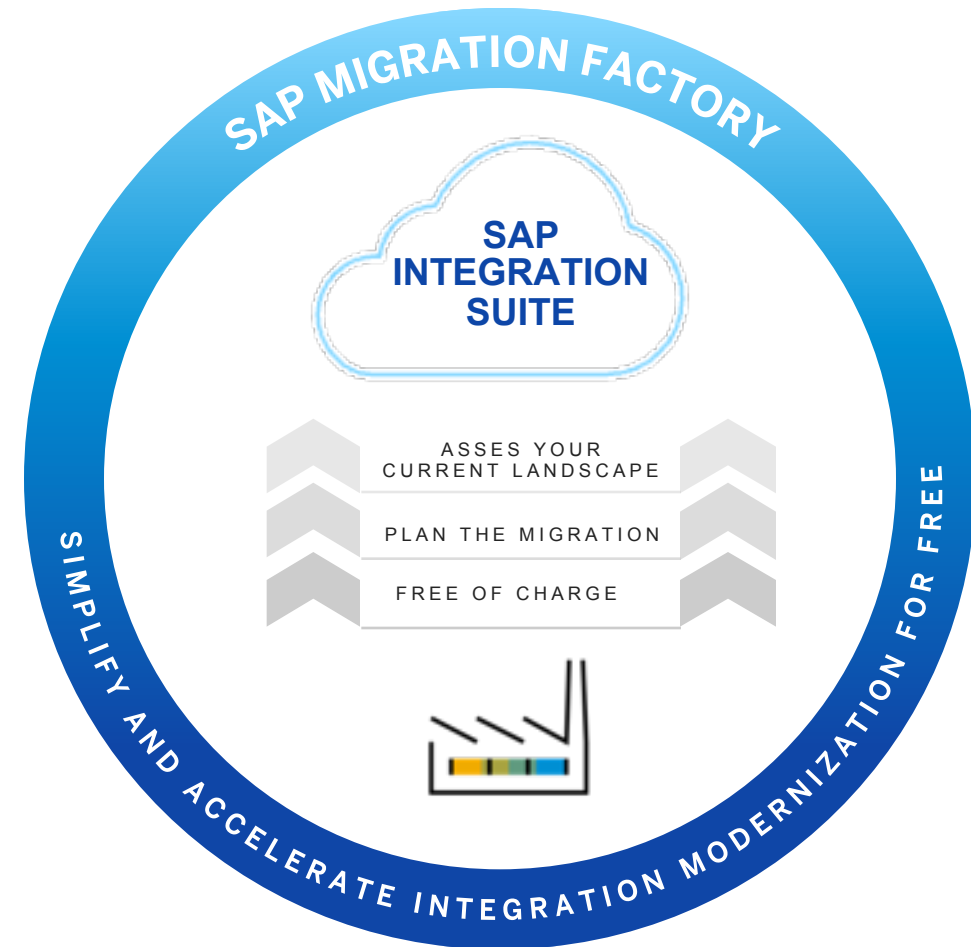
## VALUE DELIVERED

Simplify and accelerate migration from SAP Process Orchestration and other legacy systems

Take advantage of FREE detailed integration assessment and planning

- Includes architecture and design review, sizing, education, and scoping

Trusted best practices and services from SAP and ecosystem partners



**Maximize return while reducing business impact, complexity & risk**

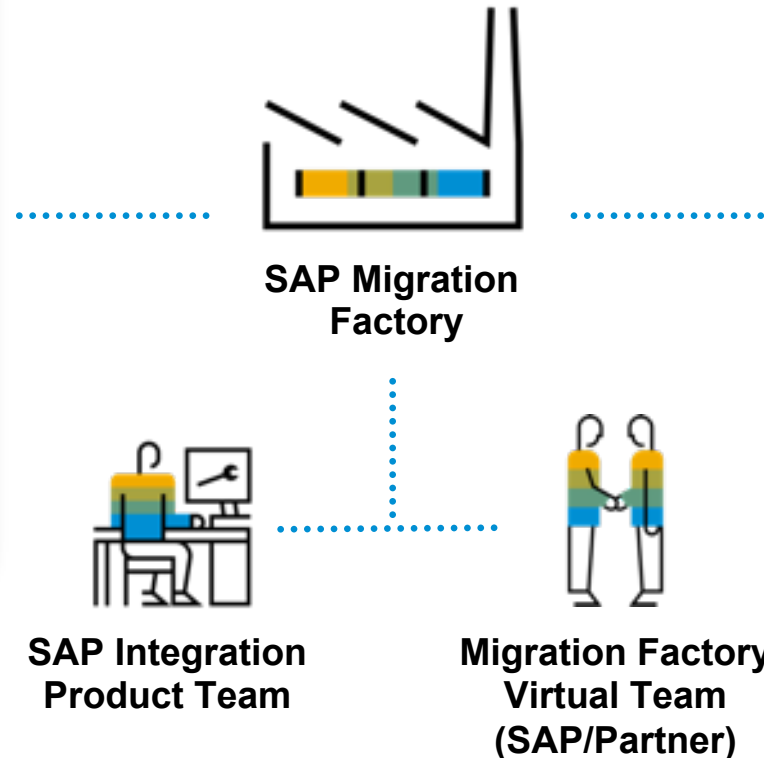
Engage: [migrationfactory@sap.com](mailto:migrationfactory@sap.com) to get started

# SAP Migration Factory

## Assessment and Planning Process

### Customer Input

- Fill-out questionnaire
- Review as-is architecture
- 2-to-3 (1 hr.) technical call's with customer
- Access to current environment (ideal but optional)

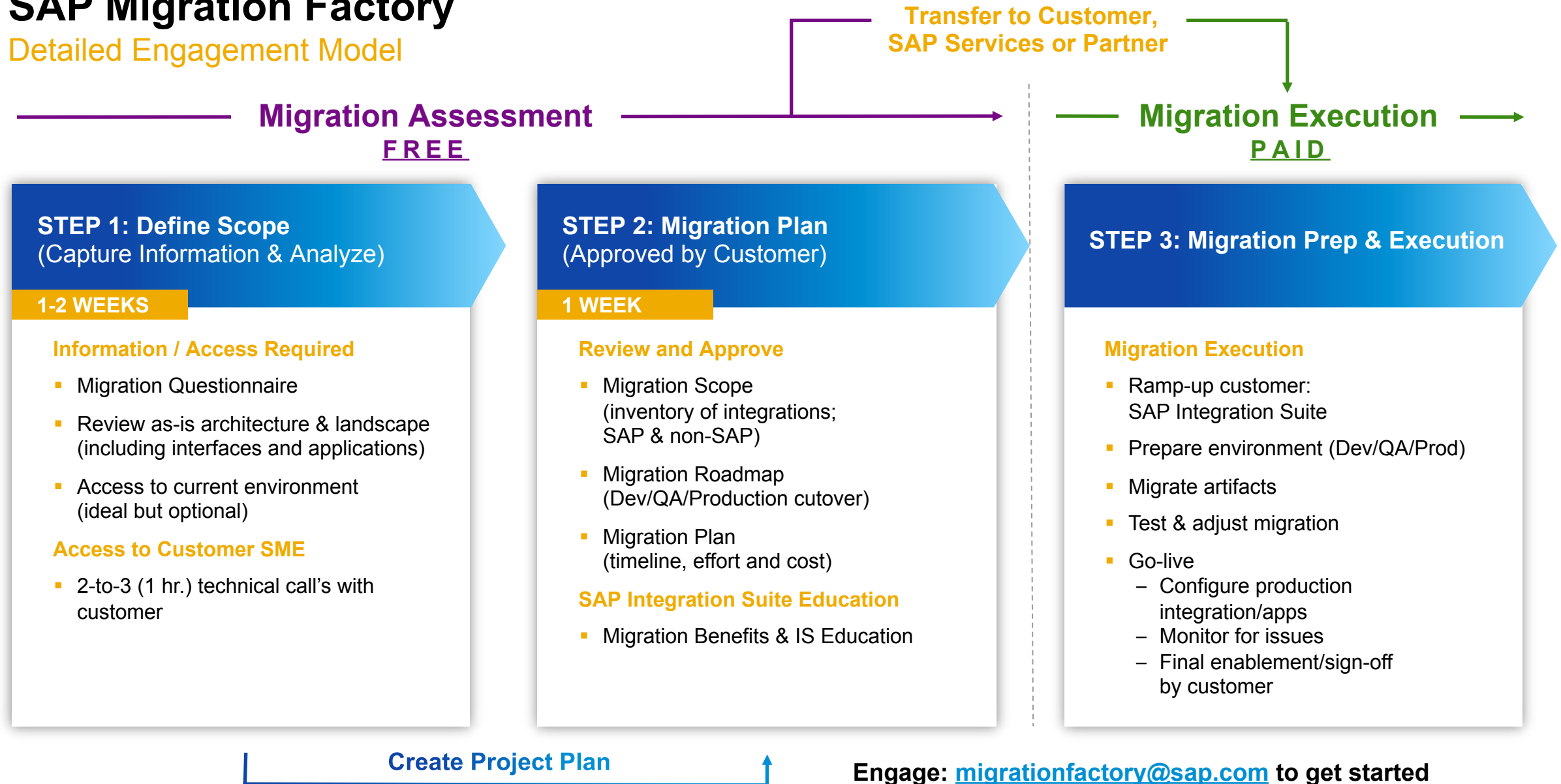


### Deliverables to Customer

- Migration Scope (inventory of integrations with SAP & non-SAP applications)
- Migration Benefits, Innovation, & IS Education
- Migration Roadmap (Dev/QA/Production cutover)
- Migration Plan (timeline, effort and cost)

# SAP Migration Factory

## Detailed Engagement Model



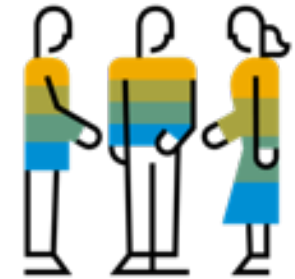
# Challenges



Migration possible?  
Effort to migrate?  
Pre-built content available?  
Hands on via proof of concept?



Future integration landscape?  
Which SAP BTP integration services?  
Operations and security strategy?



Best practice implementation?  
Impact on future organization?  
Enablement?



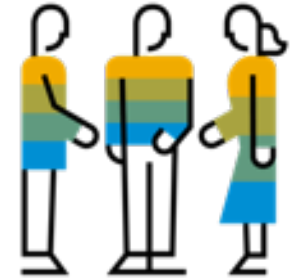
# SAP Consulting Service Portfolio for Integration



Integration Planning Service

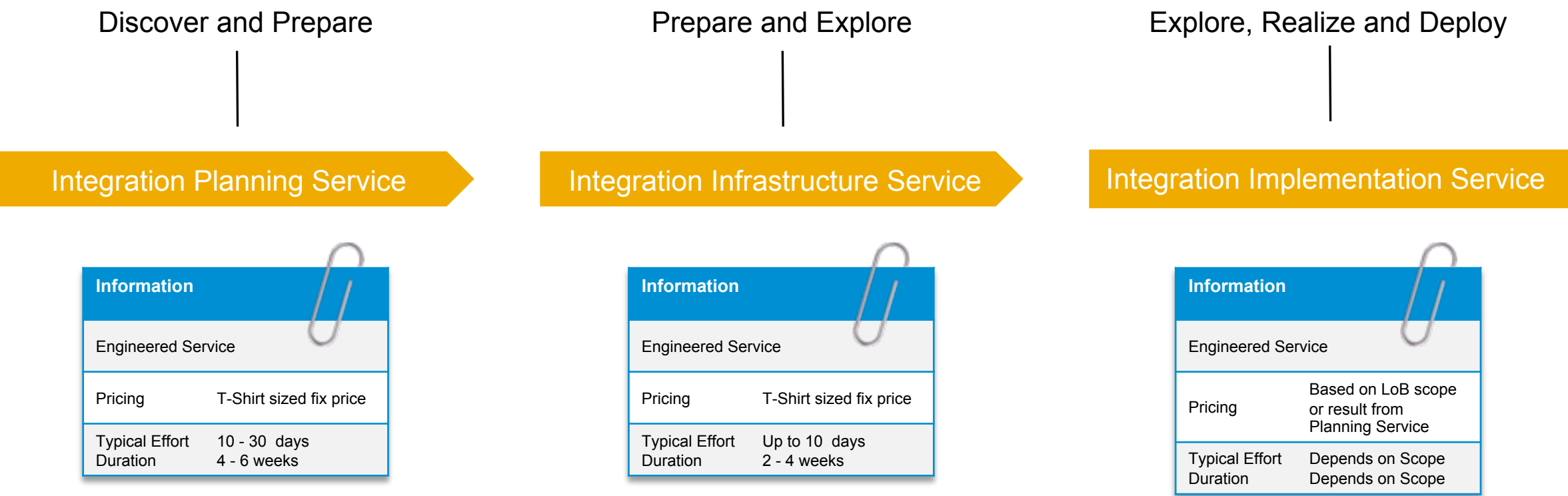


Integration Infrastructure Service



Integration Implementation Service

# SAP Consulting Service Portfolio for Integration



# SAP Consulting Service Portfolio for Integration

Discover - Prepare - Explore - Realize - Deploy

Integration Planning Service	Integration Infrastructure Service	Integration Implementation Service	Tools and methodologies
<p>Service scope options</p> <ul style="list-style-type: none"> <li>Discovery integration suite</li> <li>Discover S/4HANA Integration</li> <li>Architecture of integration landscape based on ISA-M methodology</li> <li>Tool-based interface assessment for implementation, migration or upgrade on Integration Suite, PI/PO or AIF</li> <li>Effort estimation and project plan</li> </ul>	<p>Service scope options</p> <ul style="list-style-type: none"> <li>Set up technical integration architecture</li> <li>Activation of Integration Suite</li> <li>Maintenance and operations strategy of integration landscape</li> <li>SAP Best Practice governance and security Guidance</li> </ul>	<p>Service scope options</p> <ul style="list-style-type: none"> <li>Design</li> <li>Realization</li> <li>Cutover Preparation &amp; Go-Live</li> <li>Technical solution design using Design Guidelines for Enterprise Integration Patterns</li> <li>Implementation using Best Practices</li> <li>Standard Content</li> </ul>	<ul style="list-style-type: none"> <li><a href="#">SAP Integration Assessment</a></li> <li><a href="#">PI Elevation - Pilot service</a></li> <li><a href="#">SAP Activate</a></li> <li><a href="#">Integration Solution Advisory Methodology (ISA-M)</a></li> <li><a href="#">S/4 HANA Integration Readiness Check</a></li> <li><a href="#">SAP Integration Suite B2B Features</a></li> </ul>
<p>Benefits and outputs</p> <ul style="list-style-type: none"> <li>Decision enablement</li> <li>Solution proposal</li> <li>Grouping and prioritization of interfaces</li> <li>Project schedule</li> <li>Effort estimation</li> </ul>	<p>Benefits and outputs</p> <ul style="list-style-type: none"> <li>Provision of a ready-to-use system</li> <li>Reduction of configuration and maintenance work</li> <li>Usage of SAP best practices to enable interoperability between systems</li> <li>Reliability by fixed price and predefined timeline</li> </ul>	<p>Benefits and outputs</p> <ul style="list-style-type: none"> <li>Reduced costs and resource effort thanks to a preconfigured, ready-to-run solution</li> <li>Elimination of risk through proven reference-solution architecture</li> <li>Increased innovation adoption and decreased time to value through agile and lean principles</li> <li>Accelerated enablement and increased engagement</li> </ul>	
Advisory / Enablement / Review / Project management			
Expert on Demand / Technical Consultant / Integration Architect			

# Who Is Involved? Project Roles\*



## Who is involved? SAP



## Who is involved? Customer

### Project Manager

Guide the customer through the implementation service process from preparation to deployment

### Technology Architect

has in-depth architectural and design skills to design the solution.  
has in-depth know-how of product and technologies and how to implement them.  
Has a mindset to represent the consumer perspective and ensure desirability and end-to-end customer experience

### Technology Consultant

has integration and connectivity knowledge to integrate the solution in the customer landscape and to connect to the selected data source

### Customer Project Manager

Single point of contact for SAP. Management of resources, resolving issues, project plan, project status and decision-making process through the steering committee.

### Customer Technology Lead

Responsible for working with the SAP team to finalize the architecture and internally process the provisioning of required hardware infrastructure

### Customer IT Functional Lead\*

SAP backend lead with understanding of the backend configuration

### Customer Business Lead

Establishes the bridge between IT and the business. Owns business processes, approves the solution and is the key liaison between the project and the business.

\*might be combined

# Get Started Today



## Learn more

- Integration Strategy
- Migration Guide
- SAP Community (blogs, videos)



## Try SAP Integration Suite

- Free Tier
- Discovery Missions



## Get support to accelerate migration

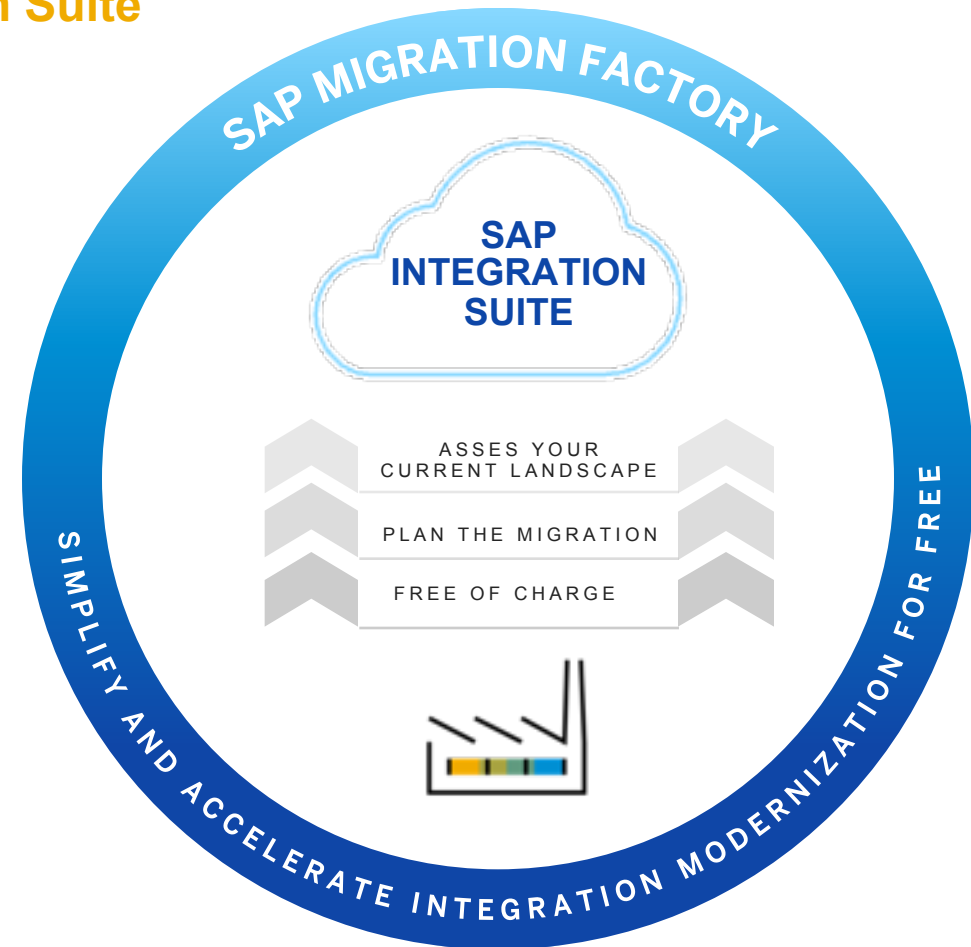
- SAP Migration Factory (Free Assessment)
- SAP Migration Services from SAP Services
- Trusted Partners

# Free Assessment and Planning

Engage the SAP Migration Factory for SAP Integration Suite

E-mail:

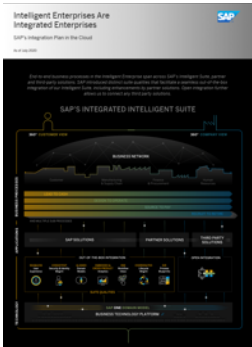
[migrationfactory@sap.com](mailto:migrationfactory@sap.com)



Maximize return while reducing business impact, complexity & risk

# SAP Integration Strategy Guides

## Lines-of-Business Focus Intelligent Suite



### [SAP's integration plan in the cloud](#)

Published by SAP Board

- Integration strategy for the Intelligent Enterprise
- Intelligent Suite: end-to-end processes, suite qualities, and road maps

## Technology Focus Business Technology Platform



### [CIO Guide: SAP's Hybrid Integration Platform for the Intelligent Enterprise](#)

- High-level summary of Integration Architecture Guide
- Management abstract for SAP's hybrid integration platform and methodology



### [Integration Architecture Guide for Cloud and Hybrid Landscapes](#)

Based on SAP Integration Solution Advisory Methodology

- Deep-dive on integration patterns including SAP recommendations
- Focus: SAP Integration Suite and SAP Data Intelligence

# Best Practices for Moving Existing Integration Scenarios to SAP Integration Suite

[Migration guide](#) for SAP Process Orchestration

Asset interoperability

- Reuse of mappings, data types\*, and message types\*
- See [blog series](#)

Design guidelines

- See [documentation](#)
- Integration packages at [api.sap.com](https://api.sap.com) incl. postman collections

Enterprise Integration Patterns

- See [blog series](#) comparing patterns on **SAP Process Orchestration** vs. **SAP Integration Suite**



\* Roadmap item: this is the current state of planning and may be changed by SAP at any time without notice.



# Start today

with SAP Integration Suite

## EXPLORE

[sap.com](#) | [Video](#) | [Infographic](#) | [Solution in Detail](#) | [Service Description](#)  
| [Roadmap](#)

## GET STARTED

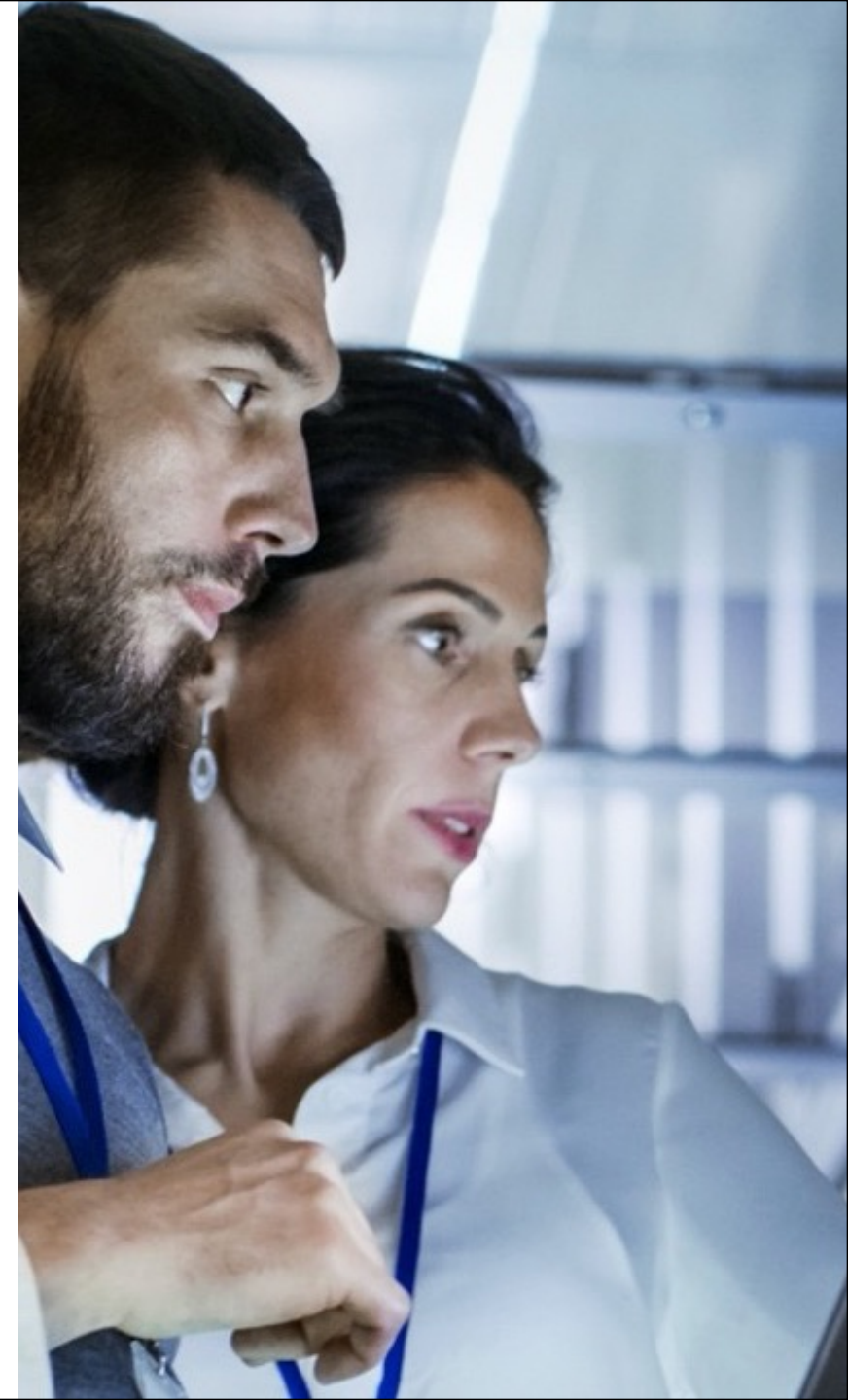
[SAP's integration strategy](#) | [ISA-M at sap.com](#) | [Discovery Center Missions](#) | [Tutorial Starter Scenario](#)

## LEARN

[Webinars on key technologies](#) | [SAP Community](#) | [Blogs](#) | [SAP Help](#) | [Learning Journey](#) | [openSAP Course](#) | [Book](#)

## INTEGRATION PACKS

[SAP API Business Hub @ api.sap.com](#)



# Free tier service option for SAP Integration Suite

- Try and evaluate integration scenarios in a productive landscape without migration when moving from free tier to paid service plan
- Part of a free tier offering from SAP BTP to all customers\* or partners\*\* or individual users\*\*\* to do a test-drive
  - Subscription through SAP BTP cockpit
  - 1 concurrent free tier instance per global account
  - Free tier usage limited to 90 days per instance

➔ Get first-hand experience with all SAP Integration Suite capabilities without any commercial commitment

➔ Seamless tenant instance transition to production for customers and partners



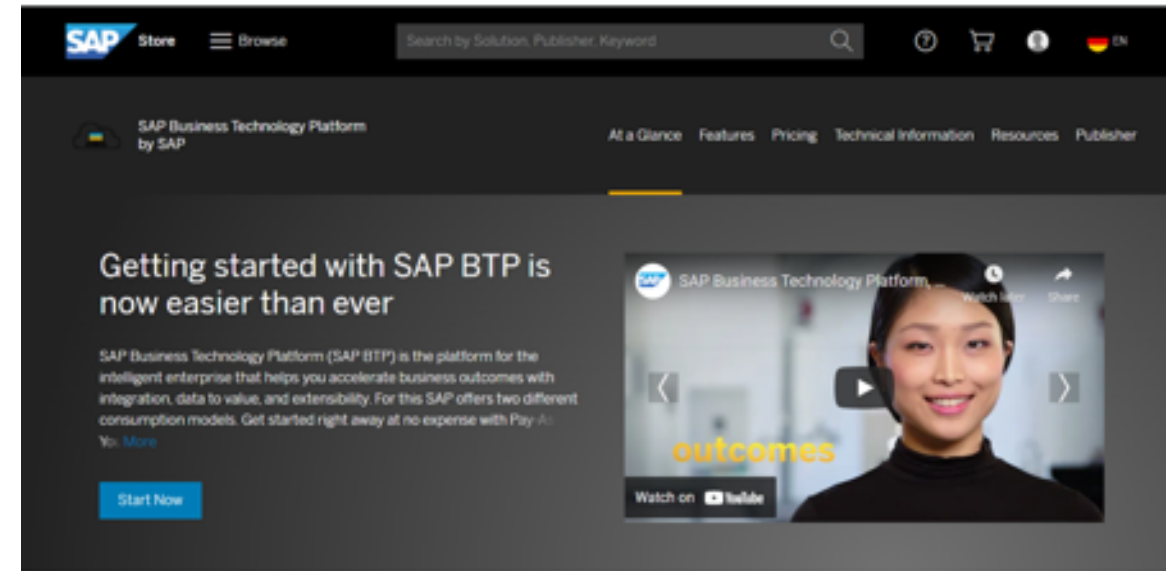
[Sign up for the free tier model for SAP BTP on the SAP Store](#)  
[Documentation](#) | [Blog](#) | [Podcast](#) | [FAQ](#)

\* with CPEA or PAYG for SAP BTP agreements

\*\* with PAYG for SAP BTP agreement

\*\*\* through SAP Store

Available in all regions except Mainland China



## Benefits and Features

### BENEFITS

#### Choice of no or fixed upfront financial commitment

Pay only for services used with Pay-As-You-Go for SAP BTP or realize savings by committing upfront to CPEA. Free tier service options are included with both.

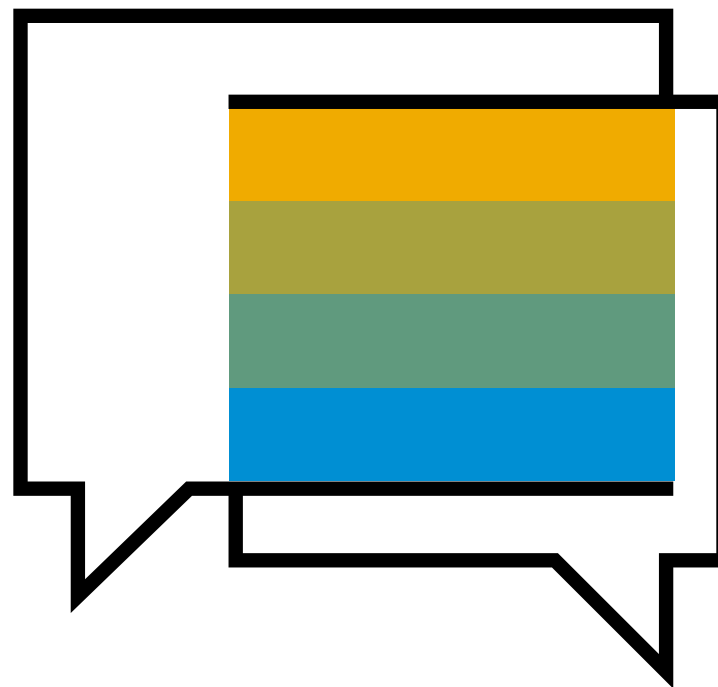
#### Use SAP BTP productively from day 1

Use all services, including free tier options, in production environment – no duplication of design or development.

#### Full flexibility & freedom

Flexibility to turn services on or off and switch between services as your business requires. Flexibility to switch from the Pay-As-You-Go for SAP BTP model to a CPEA agreement or fixed commitment for a single service at any time.

**Q & A**



**Thank you!**

