



# Future Ready Foundation to Improve Business Process

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# Business Process Innovation is fundamental for organizations to drive their business transformation to the Intelligent Enterprise



TRANSFORM OR DIE

“Not the strongest, nor the most intelligent, but the most adaptable to change survive”  
– Charles Darwin

# Many Customers Are Driving Process Innovation with SAP Intelligent RPA

## Trusted across industries and geographies



Pioneering the use of hyper-automation with intelligent bot processing 6000 documents each year



Reducing redundancies in providing exemplary polymer products



Empowering outstanding user experiences in IT with hyperautomation



Bolstering the mission to become a top 50 healthcare brand



Enhancing customer service in utilities powerhouse with 11,000 employees



Achieving zero touch order process in healthcare during COVID-19



Reshaping financial reporting by reassigning 4,700 labor hours each year to high value activities



Elevating the employee experience with more than 15 Bots to better serve >3 million policyholders



Enhancing efficiency by 85% by digitizing working hours processing



Enabling Thailand's leading glass manufacturer improve sustainability and affordability



Attaining best-in-class compliance and efficiency for IT services provider



Improving business processes to enable quality and reliable end-products for consumers



Taking COVID-19 contact tracing to the next level with intelligent technologies



Eliminating human errors in pricing calculations for a leading food manufacturer globally



Innovating the billing systems for the largest telecommunications company in Taiwan



Boosting financial and sales orders closing for a leading Finnish media company

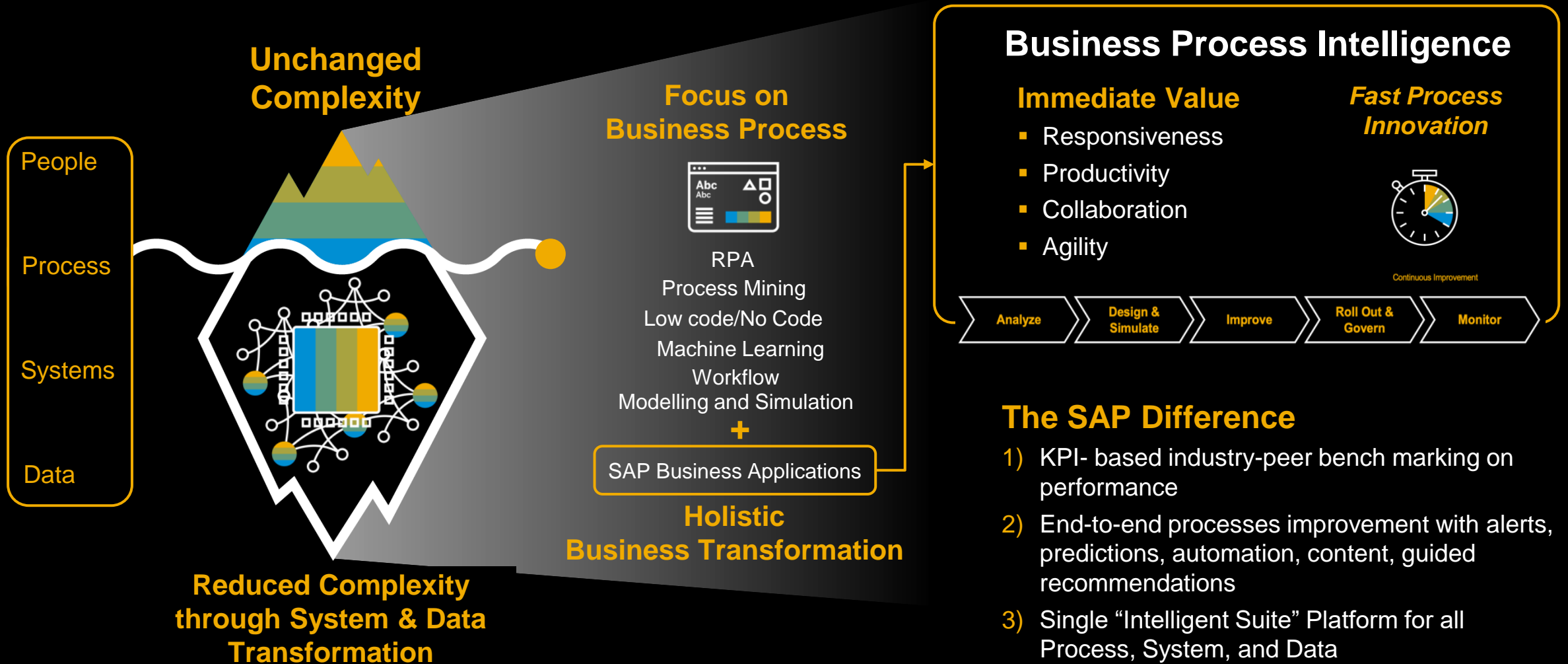


Revolutionize work and enable efficiency creating a more efficient and resilient company



Accelerating invoice entry and currency conversion processes to achieve efficiencies

# How SAP supports process innovation?



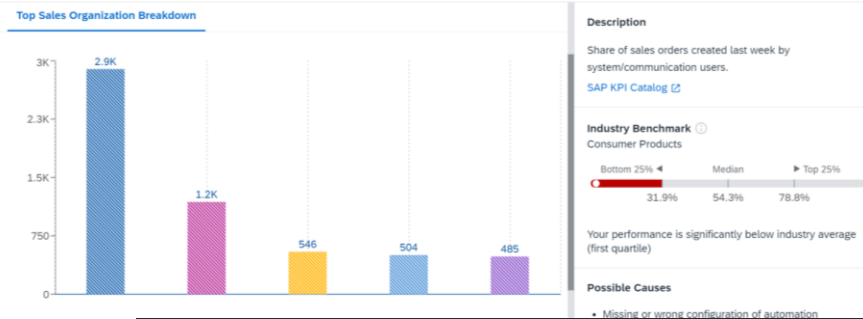


# From Insights to Improvement – End-2-End Story

## SAP Business Process Insight/SAP Signavio

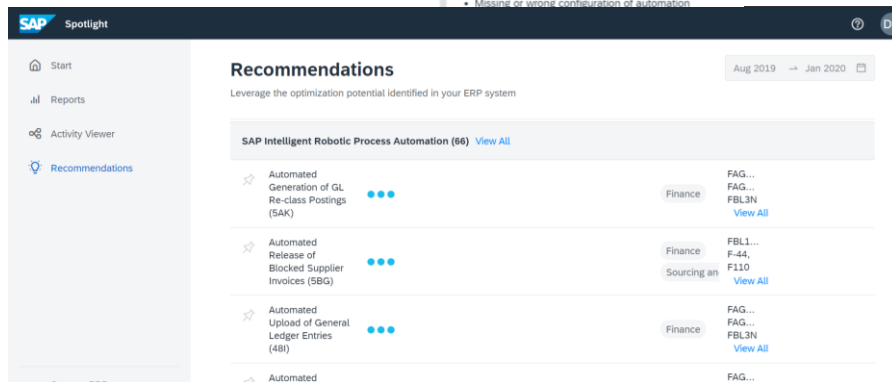
Process analysis, KPIs & simulation

Automation Rate Sales Orders Created



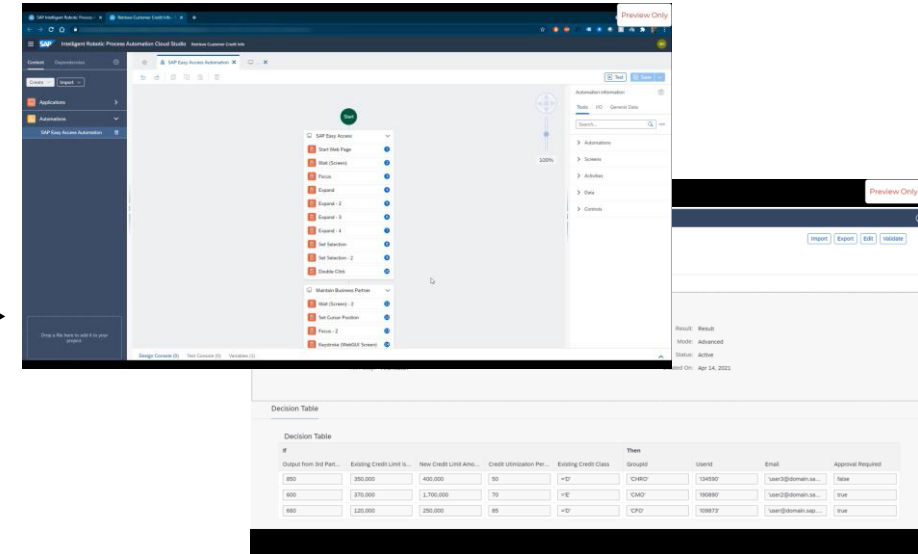
Identify bottlenecks and gain process insights

to determine where to apply automations



## SAP Intelligent RPA & WF Management

Process automation & improvement



## Business Benefits

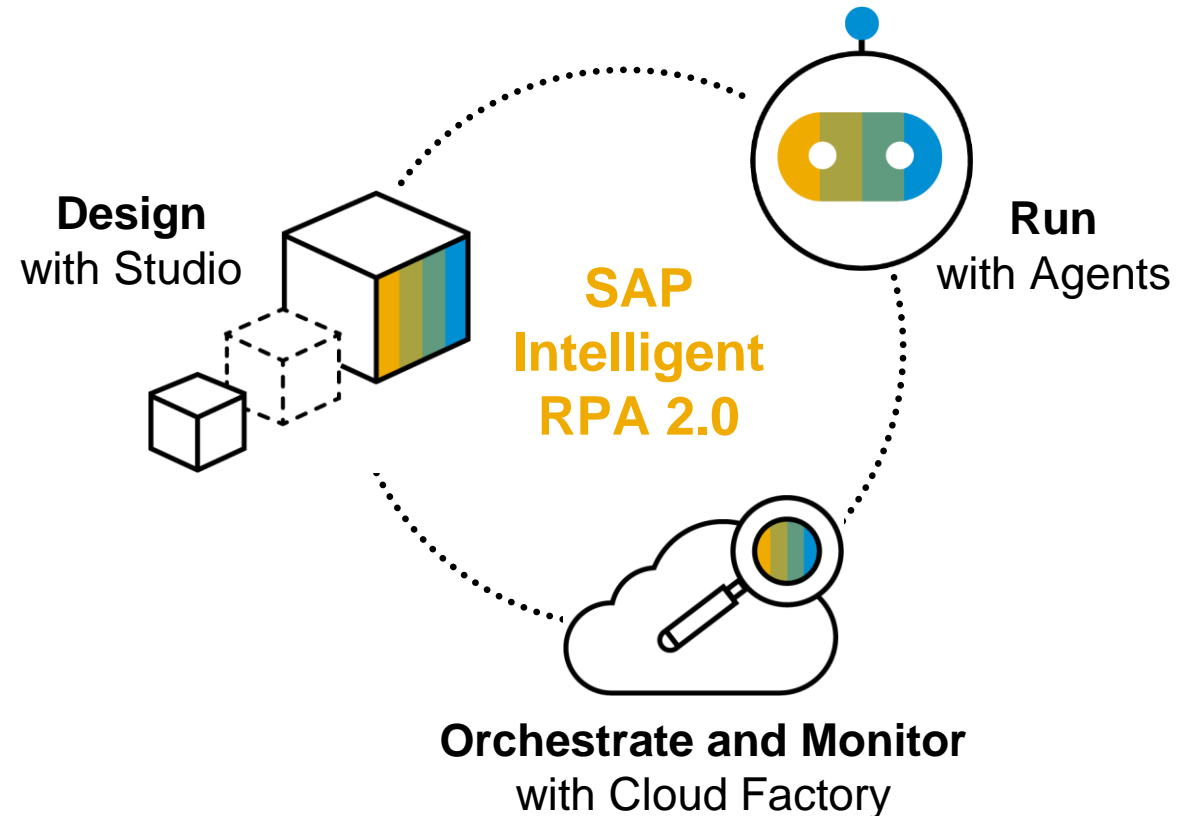
- Automate manual tasks to achieve high value efficient operations at lower costs
- Higher service quality with reduced cycle times for revenue-generating transactions
- Higher compliance and process analysis capabilities
- Reduced human errors , higher execution speed and efficiency gain
- Deliver RPA in the context of overall process improvement



# SAP Intelligent Robotic Process Automation (RPA)

Accelerate Digital Transformation by Automating Repetitive Tasks in Business Processes

- Who** Expert developers, **citizen** developers and **business process** experts
- What** Build bots to **augment** and **automate** human tasks across LoBs and Industries
- Why** **Save time, costs** and **reduce human errors** in business operations.



# Where automation should be applied

## General Overview

### Manual & Repetitive



Consolidate and manipulate data from multiple data sources, e.g. MS Excel, vendor portal, SAP systems

### High Volume



Handling process steps >1000 times a day like copy & paste e.g. data migrations, approvals

### Multiple Systems



Access multiple applications during process execution, e.g. web applications, ERP, non-SAP systems

### Lead to Cash

Capital Expenditure Approvals

Invoice Approvals

Account Opening

### Hire to Retire

Relocation

Visa Permits

HR Employee Self Services

Managing Contingent Workers

### Design to Operate

Master Data Record Update

Document Approval

Lead Generation Workflows

### Source to Pay

Return Order Process

Incident Management

Procurement Data Collection



# Why SAP Intelligent RPA?

1

Businesses have core processes running on SAP Apps



Native connectors for **SAP ecosystem** providing unmatched automation capabilities surrounding SAP Apps



**250+ pre-packaged best practice content** for **S/4HANA, ECC** etc.



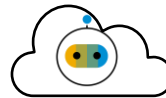
Hyperautomation ready; part of **SAP Business Technology Platform**



Very **fast** execution, 8–20x faster according to challenges (e.g. [www.rpachallenge.com](http://www.rpachallenge.com))



**Operations monitoring** with SAP CALM



**Secured on-premise execution** with **cloud-based** management and [published roadmap](#)



Native with **remote desktops** (Citrix/RDP)

2

Enterprise Grade performance, scalability and committed roadmap

# Best Process Automation for the Intelligent Enterprise

5 reasons to  
choose **SAP process  
automation portfolio** to  
enable process  
automation for everyone

- 1 **SCALE** digital process automation across your current **heterogenous IT landscape** - automate ANY underlying applications, best in class capabilities for SAP stack with quick start content (bots, process packages, etc.)
- 2 Enable **SIMPLE** collaboration from low-code/no-code business users to pro-developers in cloud-based Studio to scale and industrialize intelligent automation
- 3 Data-driven **SMART** insights to action with **Business Process Intelligence** to mine, optimize, simulate, automate, manage and monitor processes end-to-end
- 4 **SAP Business Technology Platform** as foundation to enable **SIMPLE** integration with low-code apps, workflows, AI services, chatbots and business applications at **SCALE**
- 5 **Quick Return On Investment, no Capital Expenditure**, easy to implement & value generation in weeks with flexible commercial options (subscription, enterprise agreements)



# Thank you.

Questions?

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