





# About the presenter slide





# A pyramid

Operations: New York, San Francisco, London, Tel-Aviv, Dubai, Germany, Amsterdam

\$120M financing round in May 2022

180 + Employees

**Strategic investors** & board members

VIOLA GROWTH H. I. G. CAPITAL Top Ranked by key analysts

Gartner



1M + Decision makers trust Pyramid

**100%** Customers recommend Pyramid

97% Customer satisfaction

**4.5**  $\star \star \star \star \star$ Gartner Peer Insight reviews

**SAP**<sup>®</sup> Certified Integration with SAP HANA<sup>®</sup>

|  | Available on <b>SAP Store</b> |
|--|-------------------------------|
|  | SAP Store                     |

**SAP<sup>®</sup>** Certified Integration with SAP NetWeaver<sup>®</sup>

**SAP**<sup>®</sup> Certified Integration with SAP BW/4HANA

# **1M+ Decision Makers Agree**

Pyramid enables faster, more intelligent decisions



### Gartner

Critical Capabilities for ABI Platforms 2023 **Ranked #1** 

BARC

The BI & Analytics Survey 2022 Ranked #1



2022 Wisdom of Crowds®: Analytical Platforms Market Study **Top Vender** 

# **Modern Enterprise Analytics**

### EXPECTATIONS

### **Scalable, Standardised Solutions** Accelerating analytics maturity

- Frictionless access to enterprise data
- Sophisticated analytics delivering untapped value
- Broad adoption of data driven enterprise decisions

### REALITY

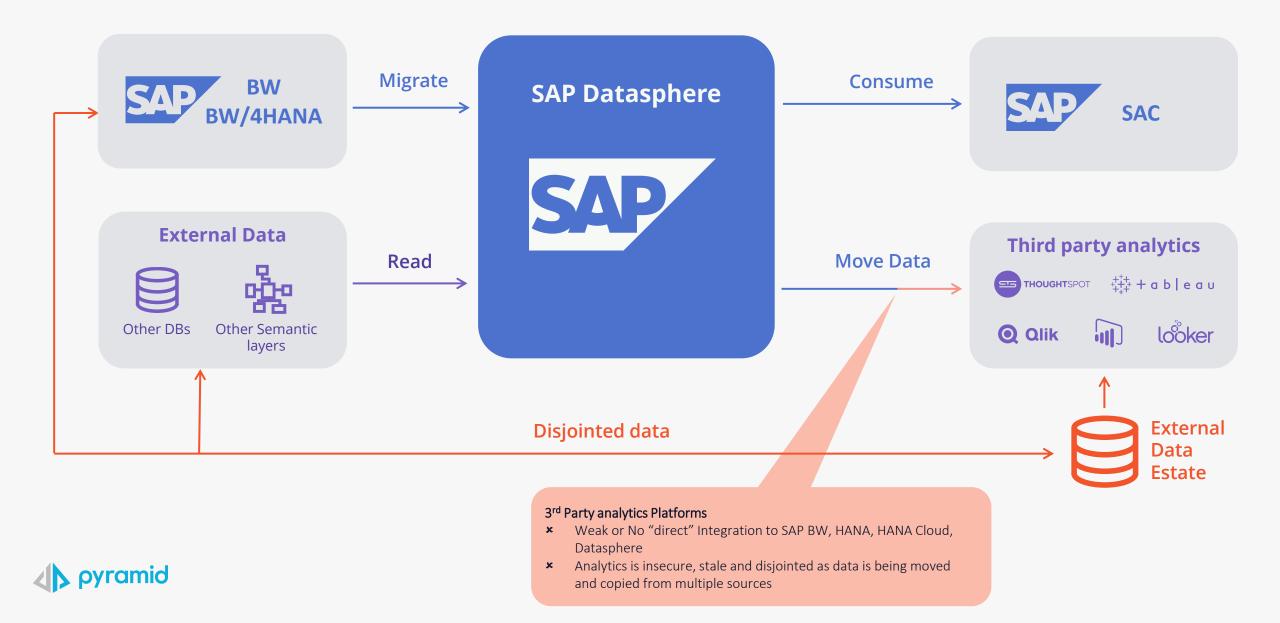
### **Pragmatic Solutions**

Lacking stability, scalability and dynamism

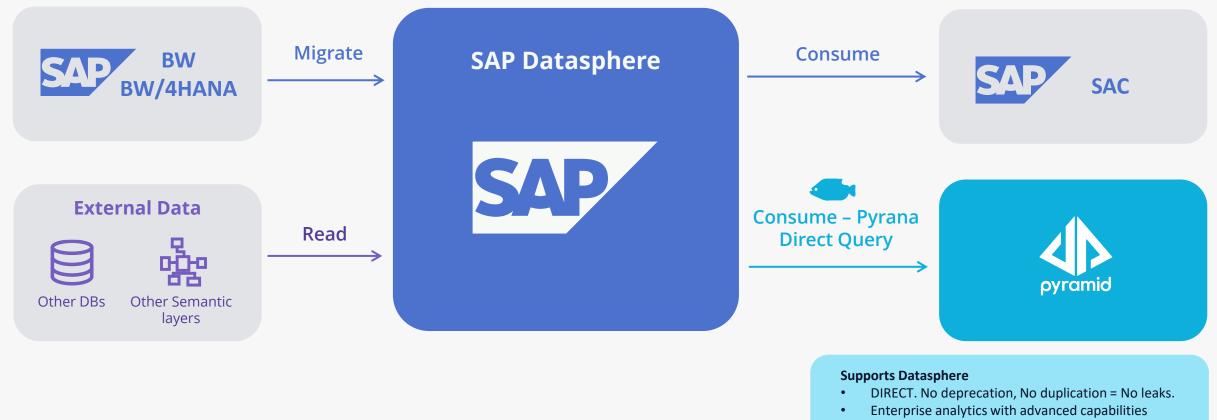
- Data access & data management is challenging, costly, slow and constrains analytics opportunities
- Disjointed ecosystem of tools required to drive sophisticated analytics
- A significant adoption gap exists beyond core 'technical BI users'



## A Case for Datasphere Transformation



### Building a modern enterprise analytics strategy with Datasphere & Pyramid



ovramid

• High scale. High user concurrency

#### **On-Ramp to Datasphere**

- Futureproof Architecture
- Build modern dashboard & reports with the flexibility to move underlying data source from BW to Datasphere in the click of a button

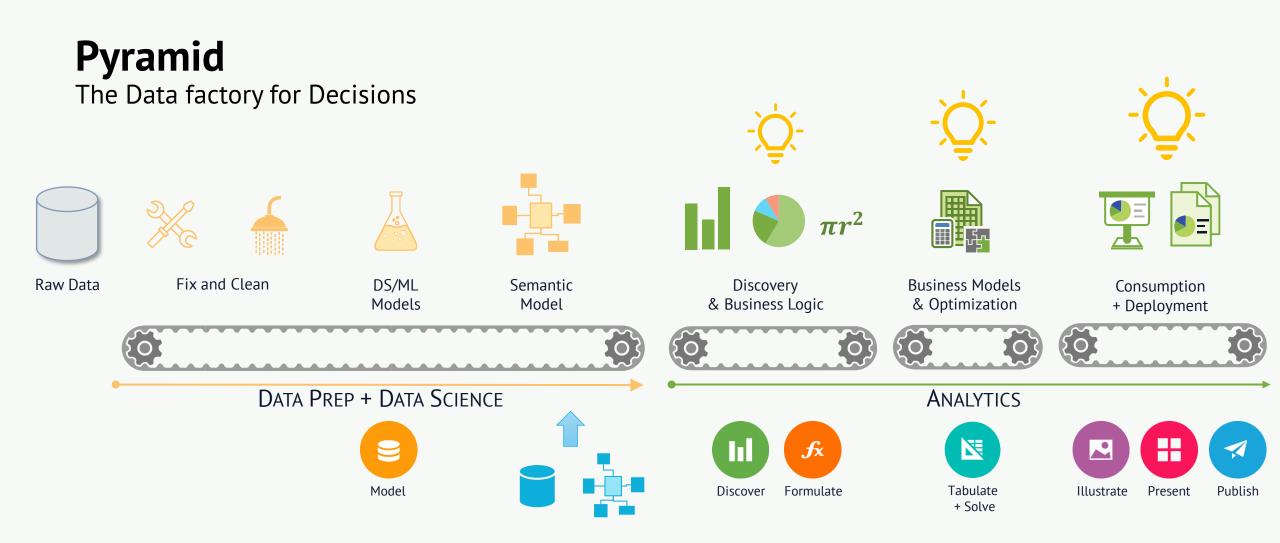


### **Integrate Into the Intelligent Enterprise**

- Tight integration with BTP & Datasphere
- No need to move or duplicate data
- Respects all business rules, logic and security built into SAP data
- All enterprise analytics embedded in common Work Zone UX

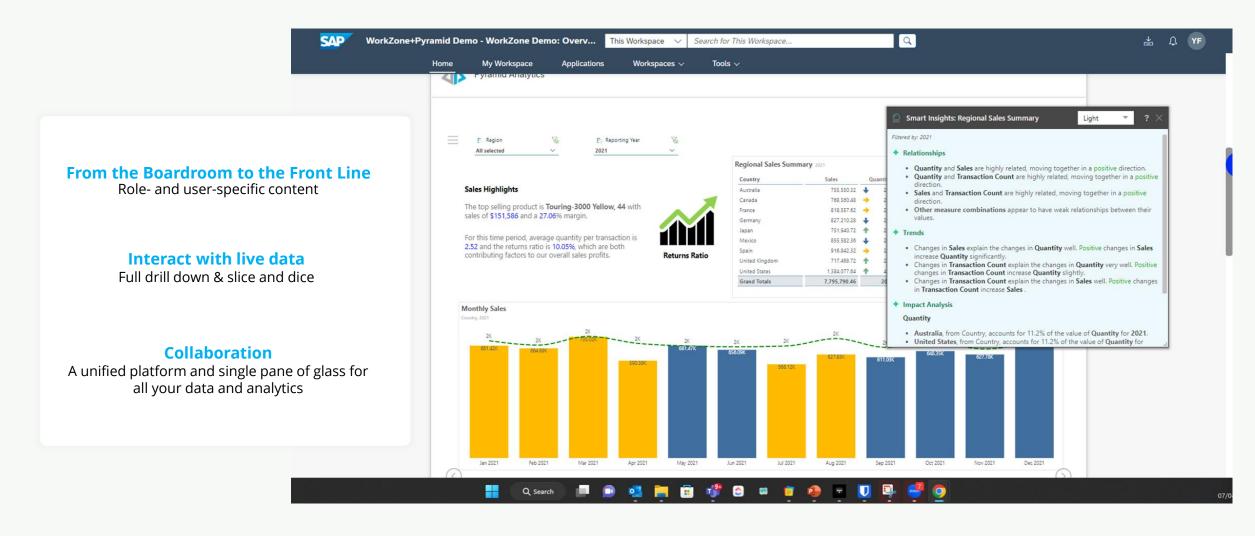
- Use operation events (e.g. Scada) to drive analytics that impacts business
- Provide a true self-service experience for all users with augmented AI and no-code to pro-code capabilities
- Deploy on-prem / cloud / hybrid







# **Deliver Enterprise Analytics in SAP Build Work Zone**





### Why SAP customers choose the Pyramid Decision Intelligence Platform

Global retail group with a portfolio of 29 leading fashion retail brands across lifestyle and merchandise categories and manages 4,000 outlets in 32 countries.

Enable **boardroom cockpit operational reporting:** Merchandising

Use Cases

**Pyramid** 

Differentiators

- Logistics • Sales

  - Finance

• HR

- ECommerce
- Manufacturing

Multi-source direct access to data

- Dashboards with deeper insights
- Governed self-service for diverse teams with minimum training
- **3.5 days to minutes** for operational reporting

**Outcomes &** Next steps

- Reduced data processing from weeks to less than a day.
- C-level to store managers, got real-time sales performance data from SAP BW/HANA from 3200 stores.
- Enabled more sales and promotional activities even during **Black Friday peak**; expanding to more regions.

# **Enterprise Level Success, Learning and Certification Programs**

#### Pyramid Enterprise Success (PES) program

|  |                       | Customer Enablement Support  |  |  |   |   |                  |  |   |
|--|-----------------------|--|--|--|---|---|------------------|--|---|
|  |                       | Platform Installation and<br>Configuration   | Application Discovery  | Pyramid Fast Start   | Advisory Workshops  | Application Review  |                  |  |   |
|  | à                     | <ul> <li>Setup and configure the<br/>Pyramic platform<br/>according to best practices<br/>and in alignment with your<br/>requirements</li> <li>Bead on the Pyramid<br/>platform, and develop a<br/>project charter, plan and<br/>technical architecture to<br/>enable scoping of<br/>resources, timescales and<br/>objectives.</li> <li>Provide expert advice and<br/>support to develop<br/>prototype solutions to<br/>promote Pyramid to other<br/>areas of the business.</li> </ul> | <ul> <li>The Pyramid Fast Start<br/>offers a team of skilled<br/>Pyramid Consultants to<br/>ensure that your business<br/>and IT teams can deliver<br/>your initial Pyramid<br/>application on a scalable<br/>Decision intelligence<br/>platform.</li> </ul> | <ul> <li>Provide regular / schedule<br/>Q&amp;A sessions to support<br/>super-user &amp; business<br/>users with tips and</li> </ul>                                 | <ul> <li>When there is a<br/>performance issue with a<br/>Pyramid application, or<br/>prior to adding more</li> </ul> |   |                  |  |   |
|  | Support Service       |  |  | Learn Py   | ramid   |   |                  |  |   |
|  | v                     |  |  | The Learning Hub has been designed to support all types of Pyramid users from getting started<br>through to developing advance knowledge, skills and specializations |   |   |                  |  |   |
|  |                       | 4.0 days (0.46 based) 0.7 day  | 2.7 days (24.55 bases) based   | 5 45 1 40 400 L X  |   | Business User   |                  |  | Data Worker   |
|  | Estimated<br>Duration | 1-2 days (8-16 hours), based<br>on number of Pyramid<br>instances and single or multi-<br>server deployments   | 3-7 days (24-56 hours), based<br>on prototype scope  | 5-15 days (40-120 hours),<br>based on requirements /<br>scope  |   | If you use Pyramid for your bu<br>as sales analysis, product inve<br>courses have been curated to<br>effectiveness. | ntory then these |  | If you typically elaborate and visual<br>data to support analysis and decisi<br>these courses will be useful for you<br>training and development. |

A pyramid



#### Data Modeler f your organisation relies on you to perform omplex modelling tasks then these courses will be of great benefit in taking your models to the next



Data Scientist If you engage in scientific methods, processes, algorithms and systems to extract knowledge and sights from structured and unstructured data

A pyramid

Data Worker If you typically elaborate and visualize unstructured data to support analysis and decision-making; then these courses will be useful for your continued training and development.

### **Pyramid Certification**

- The Pyramid Certification program has been designed for both customers and partners to gain recognized Pyramid accreditation as they learn new skills through the Pyramid Learning Hub.
- The certification program has been designed to help shape individual skills to suit a variety of specialist areas, depending on their role and areas of interest.
- The Pyramid certification program is open to any Pyramid end user who has access to the Pyramid Learning Hub. It is also open to Pyramid partner consultants.
- The Pyramid certification program can only be accessed via the Pyramid Learning Hub.
- There are 3 certification levels available.
  - Level 1: Standard
  - Level 2: Specialist
  - Analyst
  - Modeler Admin
  - Level 3: Expert
  - Solution Design
  - Solution Architect



#### Apyramid



# **Thank You!**



