Fastest way to adopt SAP Business Technology Platform

SAP Garage – June 2021
Dr. Oliver Stiebald - BTP Core Business Dev.& PM - SAP
Gaurav Dey – BTP Core Business Dev.& PM – SAP
Agenda

➢ **Explore** use cases and services that fits your business needs

➢ **Experience** use cases to run your projects with tailored content

➢ **Jump-start** your projects with Missions

➢ Key takeaways & Next steps
SAP Business Technology Platform
The Platform for the Intelligent Enterprise
SAP Business Technology Platform
The Platform for the Intelligent Enterprise

- SAP HANA
- SAP HANA Cloud
- SAP Data Intelligence
- SAP Master Data Governance
- SAP Adaptive Server Enterprise
- SAP Analytics Cloud
- SAP Data Warehouse Cloud
- SAP BusinessObjects BI
- SAP Business Planning and Consolidation
- SAP BW/4HANA
- SAP Integration Suite
- SAP Extension Suite
- SAP Process Orchestration
- SAP Intelligent Robotic Process Automation
- SAP Conversational AI
- SAP Internet of Things
- SAP AI Business Services
- SAP Ruum

Cloud, on premise, hybrid, edge
Any data store connectivity
SAP Business Technology Platform
The Platform for the Intelligent Enterprise

- Improve online patient experience using a COVID-19 chatbot
- Send electronic invoices via the Peppol Network
- Automate Ticket Handling with Service Ticket Intelligence
- Automate data extraction from business documents with AI and Intelligent RPA
- Retrieve & track vendor invoices from anywhere
- Create a modern user experience using SAPUI5 and the SAP Fiori launchpad
- Accelerate your business with the power of Machine Learning
- Establish a central entry point with SAP Launchpad service
- Establish single sign-on to your cloud solutions
- Setup for SAP S/4HANA side-by-side UI Extensions on SAP BTP

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Which license can I choose for my SAP BTP Enterprise Account?

- Pay as you Go (PayGo)
  - No upfront commit
  - All services available in CPEA
  - Can upgrade to a CPEA license
  - Avail. in SAP Store

- Cloud Platform Enterprise Agreement (CPEA)
  - Upfront commit
  - All services available
  - Flexibility to try any service with credits purchased as part of commit

- Upfront commit
  - Use it or lose it model
  - Ideal when customers know their consumption and its predictable
  - Commit is specific to the service

- Avail. in SAP Store
First Step: Check your Onboarding Emails

It is important to log-in to your SAP BTP Cockpit with this user first!

Welcome!
Thank you for choosing SAP Business Technology Platform, the market leader in cloud-based services and solutions.

Dear Customer,
We are excited to have you on your journey to the cloud. You are receiving this email because you are the designated IT contact for this account. As your contract starts shortly we are now undertaking the provisioning of your purchased SAP Business Technology Platform resources and services. In the meantime please, find below some valuable resources that will guide you through the successful start of your project.

Contact Confirmation

Before we get started, we need to make sure that you are the correct IT contact for receiving support and training. If you need to update the IT Contact for this account, please, visit SAP Support Portal to get more information on how to do this.

What’s Next?

Provisioning
You will receive emails about your provisioning of resources from the platform services that are scheduled to your contract start-date. Stay tuned for these updates for account setup and access confirmation.

Getting Started
Get inspired and learn more with our SAP Business Technology Platform use cases.

Run Better Together
SAP Business Technology Platform partners can help you implement, service, support and run the SAP landscape.

Stay Up To Date
Stay current with the latest updates and news by subscribing to our brief and information-packed newsletter.

Access information for [ODS|OType]

[Address|Company]
Quote Number| SAP Reference No. : [QuoteID]

Dear [ODS|OType] customer, Welcome to [ODS|OType]! We are contacting you because the set-up of your system is complete. You can securely access the system from internet with the information given below.

What comes next

1. User Name and Password
Your general SAP Business Technology Platform identity credentials (username and password), which are also used for SAP Store, SAP Community Network (SAP.com) have been sent to you separately.

2. Onboarding
When you start working with the SAP Business Technology Platform, we recommend you to use “Getting started with SAP BTP Enterprise Account” on SAP Discovery Center. You will get acquainted with all important concepts such as accounts, security, services and other helpful topics. Our product experts will help you to ease your adoption journey and personalize it according to your company needs.

3. Setup and Administration
URL: [URL]
SAP ID User: [ID|User]
System Role: [Role|Type]
End Customer: [Customer|EPO]
System Number: [Tenant|ID]
Order Details: [Line|ID]

SAP Support is available via https://support.sap.com for customers and partners with applicable contracts. This is the official channel to report incidents for errors.
Demo – 1 (On-boarding Emails)

Getting started with SAP BTP Enterprise Account

Services and Components

- **SAP BTP Cloud Foundry Runtime**: Operate polyglot applications.
- **SAP BTP S/4hana runtime**: External SAP solutions using cloud-native microservices and serverless functions.
- **SAP BTP ABAP environment**: Develop ABAP cloud apps and extensions, leveraging innovations of SAP HANA.
- **SAP Custom Domain Service**: Configure and expose your applications under your own domain.

---

Access information for [ODSOLType]

**AddressCompany**

Quote Number/SAP Reference No.: [QuoteID]

**Dear [ODSOLType] customer, Welcome to [ODSOLType]!** We are contacting you because the set-up of your system is complete. You can securely access the system from internet with the information given below.

**What comes next**

1. **User Name and Password**
   Your general SAP Business Technology Platform Identity credentials (username and password, which are also used for SAP Store, SAP Community, SAP.com) have been sent to you separately.

2. **Onboarding**
   When you start working with the SAP Business Technology Platform, we recommend you to use "Getting started with SAP BTP Enterprise Account" on SAP Discovery Center. You will get acquainted with all important concepts such as accounts, security, services and other helpful topics. Our product experts will help you to ease your adoption journey and personalize it according to your company needs.

3. **Setup and Administration**
   - **URL [URL]**
   - **SAP ID User [BPUser]**
   - **System Role [SysType]**
   - **End Customer [Customer_BPO]**
   - **TenantID**
Relationship between a global account, its subaccounts, environments, regions, entitlements, and quotas

Administrative tasks to be considered at the global account level as well as at the subaccount level
Log-in to your SAP BTP Global (Enterprise) Account
Use the credentials provided in the onboarding email

SAP BTP
SAP's open platform as a service for developing cloud business applications in a fully provisioned environment.
Using a set of end-to-end services, capabilities, and tools, developers can build, extend, and integrate business applications in the cloud.
Read more on cloudplatform.sap.com

SAP BTP Cockpit
The central Web-based user interface for administrators, providing access to a number of functions for configuring and managing applications and connecting them to services on SAP BTP:
Use the cockpit to manage resources, services, security, monitor application metrics, and perform actions on cloud applications.
Check your Global Accounts in SAP BTP Cockpit Home

You may have more than one global account plus the trial account.
Check available Regions and Infrastructures in SAP BTP Cockpit

It will be relevant for setting-up subaccounts
Another view on available regions and infrastructures

This document reflects the current state of planning (January 2021) and may be changed by SAP at any time.

Detailed information on the service scope per region is available in the SAP Discovery Center at https://discovery-center.cloud.sap/index.html#/serviceCatalog.
Browse available Services

You will at least pick one (e.g. Cloud Foundry Runtime, ABAP environment or Kyma runtime)

https://discovery-center.cloud.sap/
Frist, create additional global administrators as backup

Global account members have account administrator permissions for the global account. You may also change the name of your global account.

![SAP BTP Cockpit](image)

**Global Account: Global Account - Members**

- **All:** 4
- **Add Members**

<table>
<thead>
<tr>
<th>ID</th>
<th>User Base</th>
<th>Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADMINISTRATOR</td>
<td>accounts.sap.com</td>
<td>Administrator</td>
</tr>
<tr>
<td>ADMINISTRATORBACKUP</td>
<td>accounts.sap.com</td>
<td>Administrator</td>
</tr>
</tbody>
</table>

Screenshot is of Feature Set A
Check your entitlements and unused Quota Assignments
You must have at least one, e.g. Cloud Foundry Runtime (Java Multi environment) or ABAP

<table>
<thead>
<tr>
<th>Service Assignment</th>
<th>Quota Assignment</th>
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<tbody>
<tr>
<td>ABAP environment</td>
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<tr>
<td>abap_compute_unit</td>
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</tr>
<tr>
<td>shared</td>
<td>1</td>
</tr>
<tr>
<td>hana_compute_unit</td>
<td>4</td>
</tr>
<tr>
<td>standard</td>
<td>limited</td>
</tr>
<tr>
<td>Cloud Foundry Runtime</td>
<td></td>
</tr>
<tr>
<td>MEMORY</td>
<td>3</td>
</tr>
<tr>
<td>Cloud Identity Services</td>
<td></td>
</tr>
<tr>
<td>application</td>
<td>limited</td>
</tr>
<tr>
<td>Cloud Service Management Service</td>
<td></td>
</tr>
<tr>
<td>service-operator-access</td>
<td>limited</td>
</tr>
<tr>
<td>Java Quota</td>
<td></td>
</tr>
<tr>
<td>LITE</td>
<td>2</td>
</tr>
</tbody>
</table>

Free Quota
Already used Quota (empty in fresh accounts)
Introducing **boosters** as an automated implementation guide for platform services

- Wraps existing multitool functionality into a **single user interface**
- Offers **automated step-by-step configuration** with customization options
- Relies on **best practices** and **common patterns**
- Enables **ready-to-use configuration** within minutes
Execute a Booster for Creating Subaccounts
Select this Wizard-based Booster for Prepare an Account for Development
Execute a Booster for Wizard-based Creation of Subaccounts

Check your entitlements for the required components before you start.

Prepare an Account for Development

Create a subaccount, assign entitlements, and add users.

Overview  Components  Additional Resources

Get an overview of all the different components that can be part of your b...

Service

Cloud Foundry Runtime
Operate cloud applications in Cloud Foundry.

Connectivity
Establish connections between cloud applications and on-premise systems.

Destination
Define all the destinations for the service.
Booster
Step 1: Check Prerequisites (have the entitlement “cloud foundry runtime”)
## Booster

### Step 2: Assign Quota, Select Provider, Region, Org and Space Name

![Booster Diagram](image)

### Details:

- **Service**:
  - Cloud Foundry Runtime: MEMORY
  - Connectivity
  - Destination

<table>
<thead>
<tr>
<th>Service</th>
<th>Plan</th>
<th>Required Quota</th>
<th>Remaining Quota</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cloud Foundry Runtime</td>
<td>MEMORY</td>
<td>1</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Connectivity</td>
<td>Use</td>
<td>1</td>
<td>unlimited</td>
<td></td>
</tr>
<tr>
<td>Destination</td>
<td>Use</td>
<td>1</td>
<td>unlimited</td>
<td></td>
</tr>
</tbody>
</table>

The service plans that are required for running this project and their required quota. The required quota is deducted from the available quota for each service in your global account.

- **Subaccount Name**: Global Account-Dev
- **Provider**: Amazon Web Services (AWS)
- **Region**: Europe (Frankfurt) - AWS
- **Subdomain**: mycompany{subdomain}
- **Org Name**: Global_Account_mycompany{subdomain}
- **Space Name**: dev

- **#Quota of your entitlement**
- **Your subaccount name**
- **Infrastructure Provider**
- **Datacenter Region**
- **Typically Dev, Test or Prod**
Booster

Step 3 and 4: Add Subaccount Administrators, Developers and Review your result and Finish
Demo – 2 (Search engines like Google, etc..)

Improve online patient experience using a COVID-19 chatbot

Screen patients quickly and accurately
Reduce call load and volume
Rapid pre-screening of patients
Serve a diverse patient base
Quick resolution of intelligent tasks

As COVID-19 cases rise, healthcare providers are on the frontline of the battle with the virus. Overnight, this once-in-a-generation public health crisis put an unprecedented strain on hospitals. Healthcare providers need a way to get patients COVID-19 recommendations and information without tying up limited healthcare practitioner or call center resources.

SAP Conversation AI chatbot was built to address these issues. The chatbot delivers improved online patient experience with quicker and more accurate responses to COVID-19.

Current Position - What is the challenge?
Call centers overwhelmed with COVID-19 inquiries and testing requests need to reduce call loads and volume, connect urgent patients with healthcare practitioners quickly, and enable other callers to get online answers to their questions.

Destination - What is the outcome?
The COVID-19 symptom checker chatbot offers patients a real-time, mobile-accessible solution that provides accurate responses to COVID-19 inquiries, while reducing call center demand and response times.
Enabling Business Technology Platform Adoption

SAP Discovery Center Mission – the full adoption enablement package

<table>
<thead>
<tr>
<th>What</th>
<th>&amp;</th>
<th>How</th>
</tr>
</thead>
<tbody>
<tr>
<td>Use Case</td>
<td></td>
<td>Customer stories &amp; samples</td>
</tr>
<tr>
<td>• Challenge</td>
<td></td>
<td>Landscape needs &amp; fit</td>
</tr>
<tr>
<td>• Journey</td>
<td></td>
<td>BoM &amp; Cost Estimation</td>
</tr>
<tr>
<td>• Outcome</td>
<td></td>
<td>Learning &amp; further resources</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Best practice implementation guidance incl. Boosters</td>
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<tr>
<td></td>
<td></td>
<td>Community &amp; expert support</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Project &amp; collaboration tracking</td>
</tr>
</tbody>
</table>

Missions available from

- SAP Experts (e.g. PM)
- SAP Partners
- SAP Enterprise Support
- SAP Preferred Success
Key takeaways & Next steps

Get your **projects running on** SAP Business Technology Platform

**E2E Project Coverage**
- Browse Use Cases and Services
- Find relevant content helping you with your implementation
- Dive into projects with SAP Discovery Center Missions
- Try SAP BTP Services for free

**Community Enablement**
- Connect with SAP BTP users and experts
- Tap into the SAP Community knowledge base
- Get user-generated answers to your questions
- Share your knowledge and experience

**Boosters**
- Automate distributed functionality into a single user interface of a wizard
- Integrate various tools and APIs
- Configure your account and environment settings

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This is the current state of planning and may be changed by SAP at any time without notice.
Start your SAP BTP journey today

Browse Use Cases

Browse Services

Start your Mission
Thank you!
Stay safe & take care
We are all in this together

Gaurav Dey
Experience & Adoption Specialist
SAP Business Technology Platform
g.dey@sap.com

SAP Discovery Center