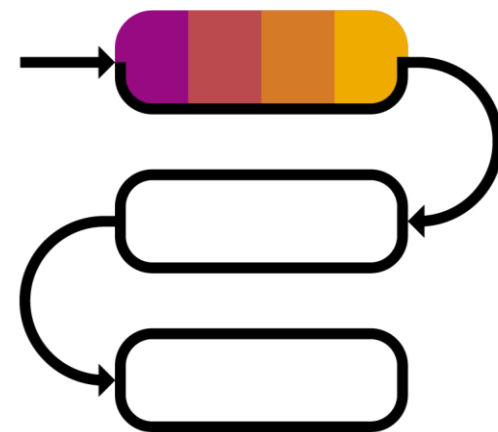




# Automate, Digitalize & Extend SAP S/4HANA Processes **with SAP Process** **Automation**

Product Success, SAP Process Automation  
September, 2022

PUBLIC



THE BEST RUN



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# Accelerate Automation with Low-code/No-code Solutions

## **BOOST PRODUCTIVITY**

Unified experience for application and process innovation to empower rapid, trusted innovation for all

## **BUILD PROCESSES FAST**

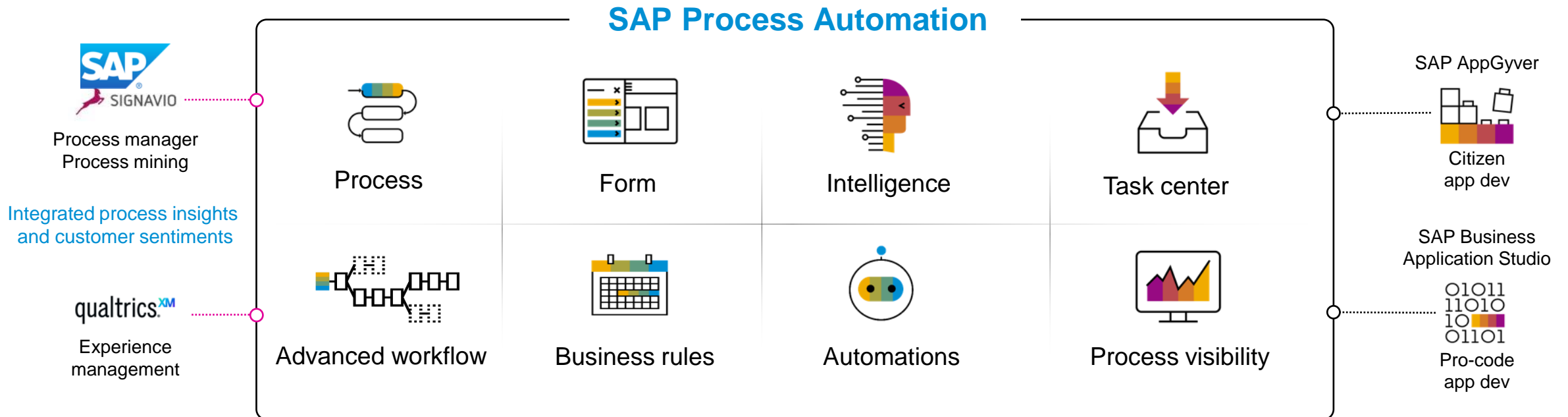
Vast library of pre-built processes, automations, templates, and integrations that work with your SAP and third-party applications

## **SIMPLIFY PROCESS AUTOMATION**

Trusted and open enterprise platform to build, enhance and scale innovation across your business with lower TCO

# Introducing SAP Process Automation

Capabilities: Citizen automation for line-of-business builders



- New **citizen automation user experience** (process builder, forms builder)
- All **advanced workflow management** capabilities available (rules, process visibility, process flexibility, AI)
- Embedded **RPA capabilities** to readily combine bot automations with workflows
- Content and **reusable artifacts** (such as bots, workflow components, process steps, actions)
- **Unified launchpad and task center** for citizen developer applications and automations
- **Integrated** with SAP applications, leveraging SAP **application development tools for extensions** (LCNC to pro-code)

# Agenda

- Overview of SAP Process Automation
- **Why SAP Process Automation with Finance**
- SAP Process Automation and Finance Use-cases / Demo
- Customer Success story
- Prebuilt Content
- Demo
- Resources
- SAP Process Automation Community
- How to get started
- Q&A



# Context for Change

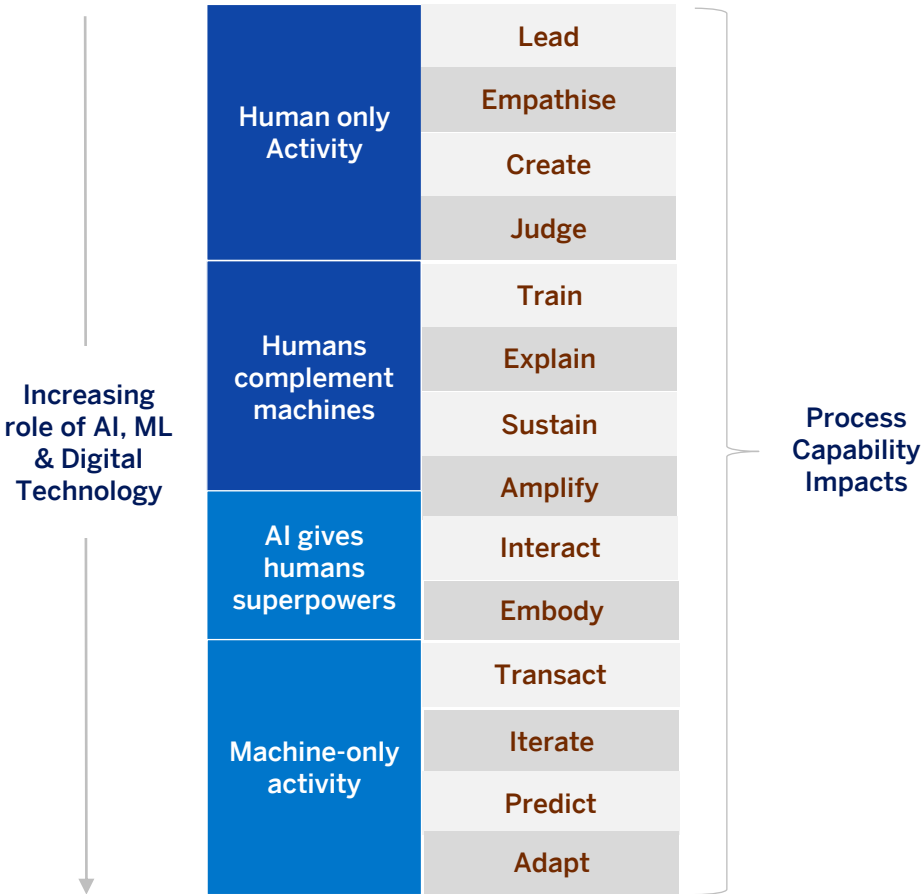
Finance is operating today in an environment of persistent and ever evolving challenges and change, accelerated by the impact of intelligent digital technologies facilitating the reimagining of finance processes

Finance roles and capabilities need to be reframed that enable continuously adaptive operations, which requires investment in intelligent digital technologies to enable the function to run better, faster and leaner

## An environment of change and increasing pressures facing today's finance function...



## ...with new intelligent digital technologies reimagining processes

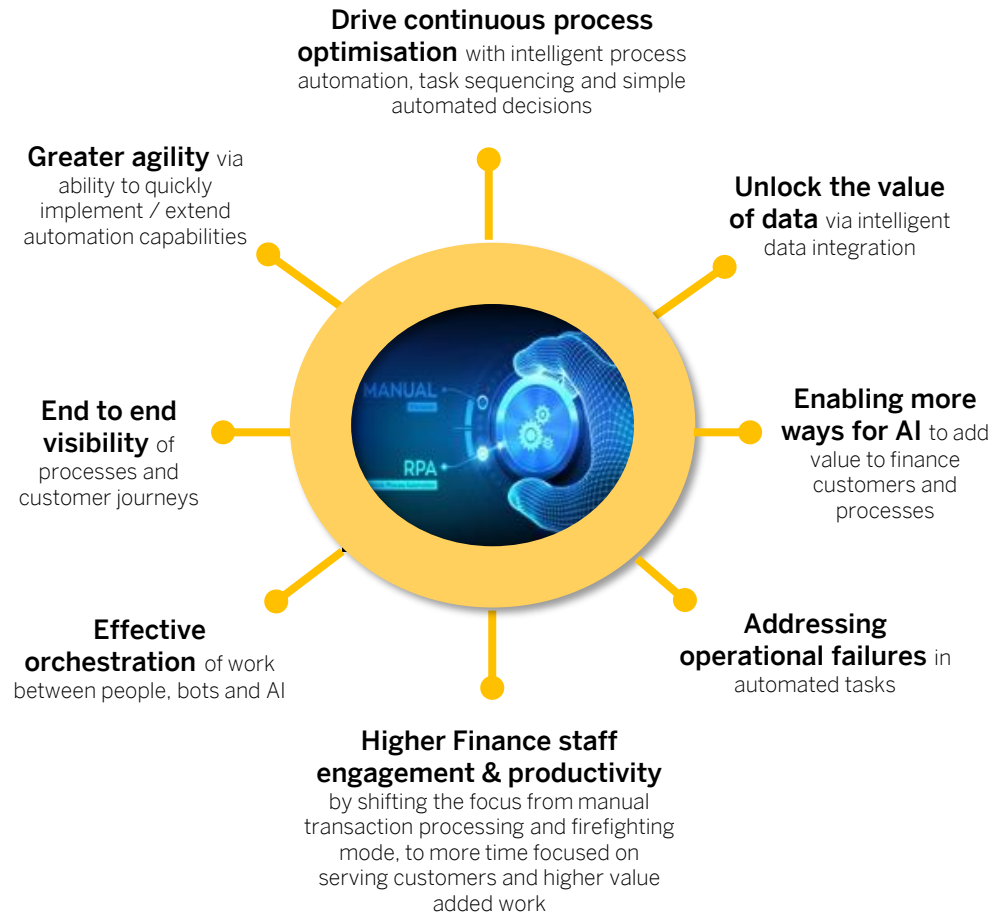


# Automation as an Enabler for Finance Transformation

Intelligent automation capabilities is a key enabler for driving successful finance transformation and responding to the increasing challenges facing today's finance function

A recent IDC survey shows **79%** of organisations across industries are urgently prioritising increased investments in automation across the finance function

## Automation Transformation Enablers



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- Overview of SAP Process Automation
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# SAP Process Automation Use Case Patterns



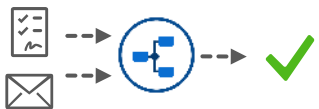
## Human Intervention

Intelligent processes that require human intervention for notification, approval, information gathering, exception handling, etc.



## Information Orchestration

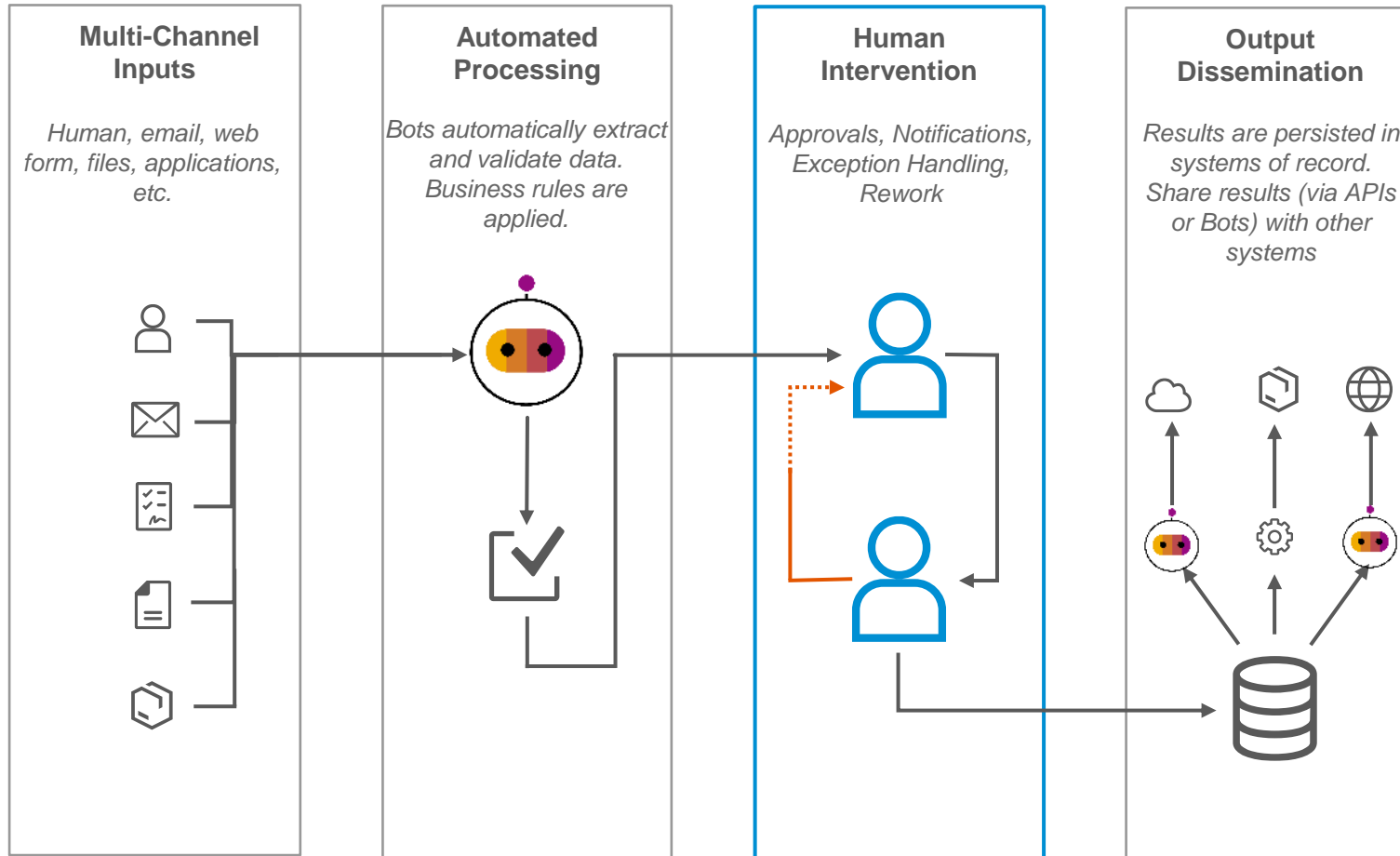
Enhance the utility of your information by enriching it with data from various systems, with or without standard programming interfaces.



## Intelligent Data Processing

Collect data from users or 3<sup>rd</sup> party systems and intelligently act on that data to drive a business result.

# Human Intervention Use Cases Examples



## Human Resources

- Employee Onboarding
- Expense Approvals

## Finance

- CapEx Requests
- Project Budget Approval
- Payment Reminders
- Invoice Processing
- Expense Approvals

## Sourcing / Procurement

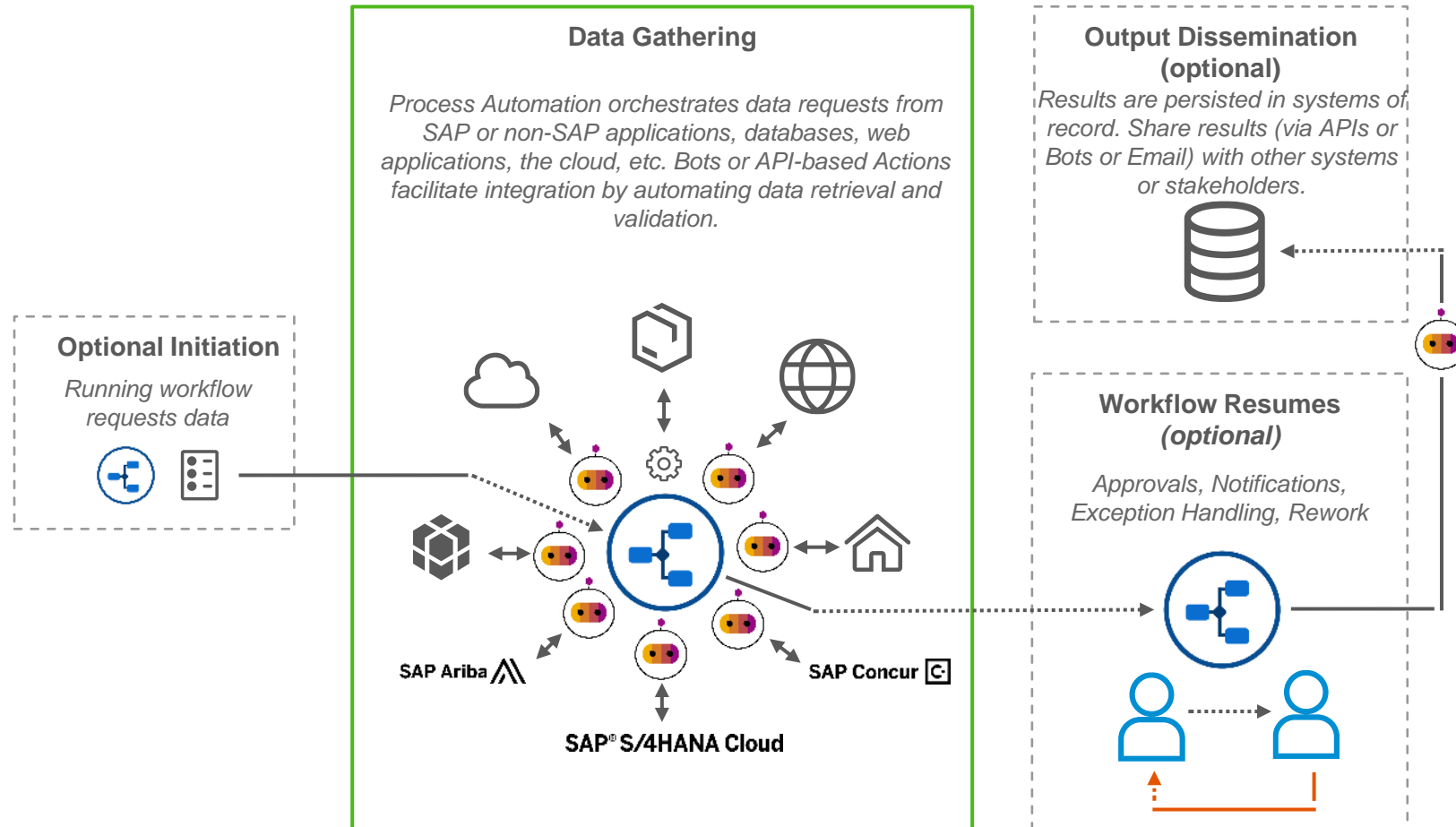
- Purchase Requisition
- Sales Order Approval
- Payment Change Request
- Line item Approvals

## Asset Management/ Operations

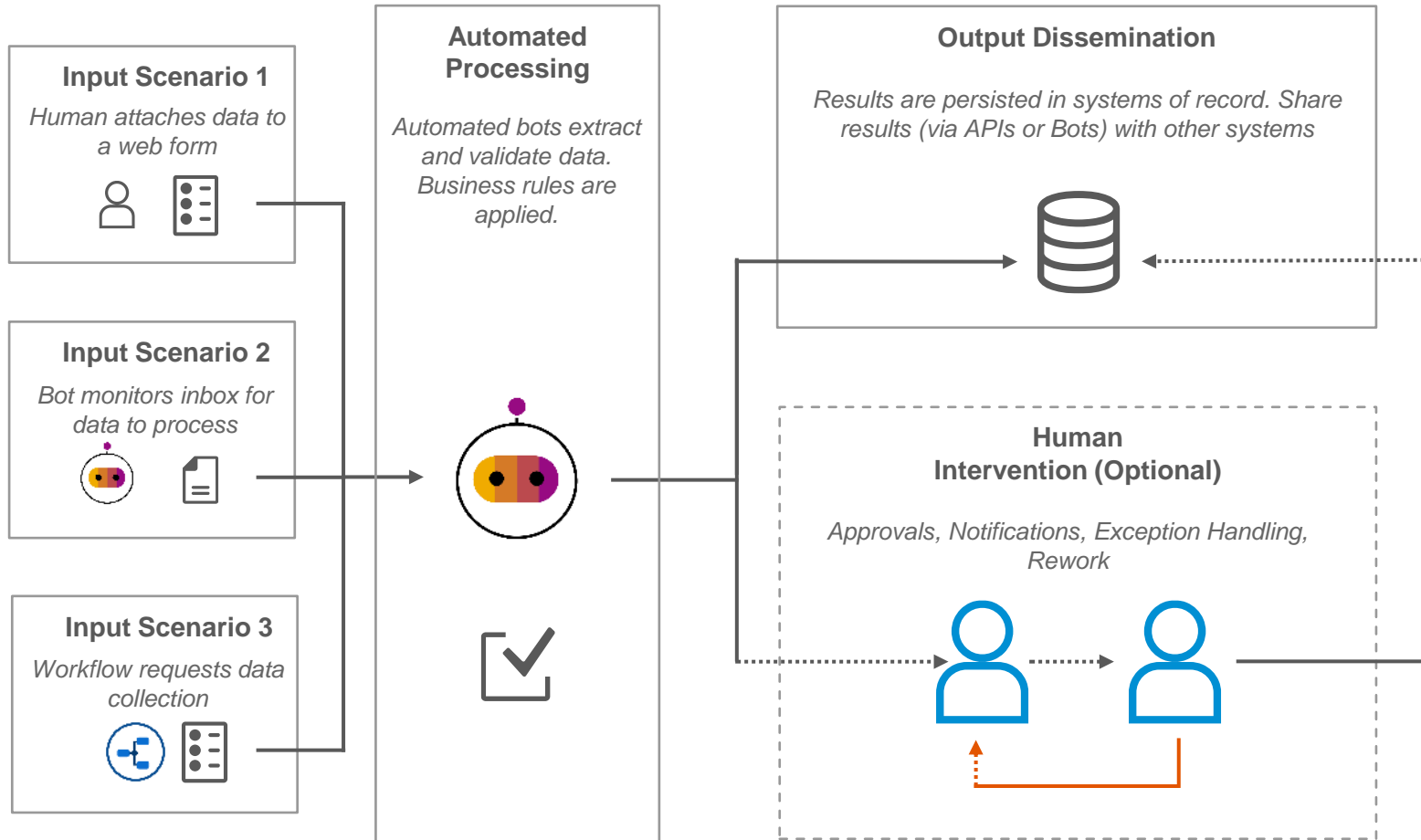
- Lease Termination
- Asset Write Off
- Contract Extension
- Contract Termination

Pre-Built Content Templates Available

# Information Orchestration Use Cases Examples



# Intelligent Data Processing Use Cases Examples



## Human Resources

- Time Recording
- Leave Request
- Resume Mining

## Sales

- Lead Processing
- Order Approval

## Finance

- Purchase Record Updates
- Collection Reminders
- Statement Uploads
- Accrual Data Collection
- Advise of Payment
- Invoice Approvals

## Sourcing / Procurement

- Vendor Onboarding
- Project Creation

## Asset Management/ Operations

- Asset Creation Requests
- Plant Creation
- Product Change Request
- Delivery Notices

Pre-Built Content Templates Available

# SAP S/4HANA Finance

	Financial Operations	Accounting & Financial Close	Treasury	Tax	Enterprise Risk & Compliance
Key Automation Opportunity Areas	Receivables Management	Financial Accounting	Payment	Tax Filing	Identity & Access Governance
	Payables Management	Financial Accounting	Bank Communication	Tax Reconciliation	International Trade Management
Use Case Examples	<ol style="list-style-type: none"> <li>1. Automatic posting of payment advices</li> <li>2. Automatic posting of invoices</li> <li>3. Automated collection reminders</li> </ol>	<ol style="list-style-type: none"> <li>1. Automatic GL entries with approval workflow</li> <li>2. Financial closing tasks</li> </ol>	<ol style="list-style-type: none"> <li>1. Bank statement upload</li> <li>2. Reconciliation &amp; reporting</li> </ol>	<ol style="list-style-type: none"> <li>1. Reconciliation between forms</li> <li>2. Fill-in tax returns &amp; upload</li> <li>3. Collection of tax certificates</li> </ol>	<ol style="list-style-type: none"> <li>1. Crawling agency portals to retrieve data</li> <li>2. Automated generation of an audit plan</li> </ol>
SAP Process Automation Benefits	5%-50% reduction in <u>customer billing</u> , credit, and collections costs	20%-70% reduction in <u>days to close</u> annual books	ZERO Manual errors	2%-10% Improved working capital	Up to 100% <u>Audit &amp; Governance compliance</u> as per policy

# SAP Signavio **Process Transformation Suite**

## **Collaboration**

Stakeholder alignment and active collaboration across departments

## **Process analysis and mining**

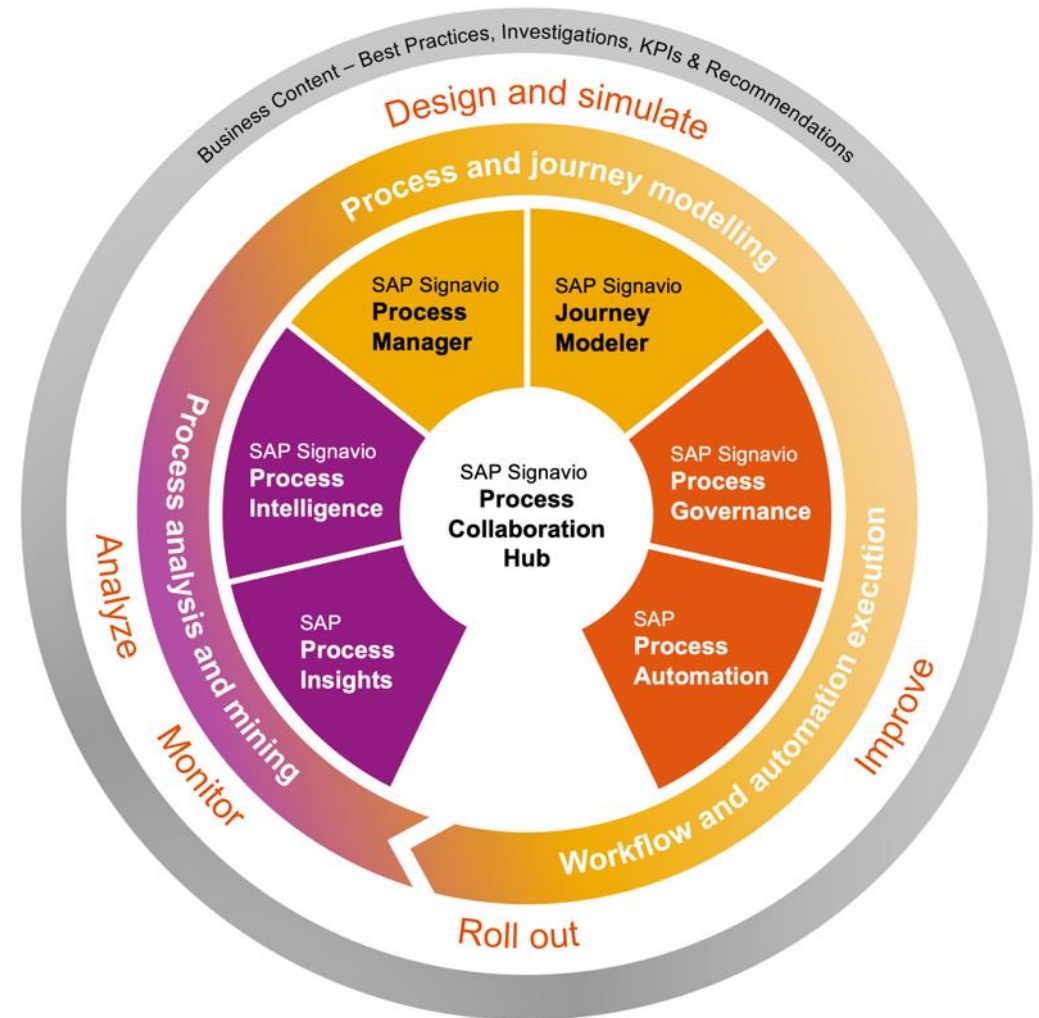
Complete process analysis for enterprise transformations and operational excellence programs


## **Process and journey modeling**


Standardized process and journey management, simulation, and modeling

## **Process governance and automated execution**

Maintaining organizational and regulatory compliance of all documented processes



 End-to-End Processes


 Lines of Business


 Company Overview PREVIEW

< Collapse

Process Flows   Performance Indicators   Correction Recommendations   Innovation Recommendations

SAP S/4HANA Capabilities (6)   SAP Process Automation (7)   Intelligent Technologies (21)   User Experience (8)   Other SAP Solutions (9)

 All Lines of Business

Recommendation	Lines of Business 
<b>Workflow Management (5)</b>	
Manage Posting Period Approval	Finance
Fixed Asset Write-Off Approval	Finance   Asset Management
Leased Asset Termination Approval	Finance   Asset Management
Manage Asset Creation Requests	Finance   Asset Management
Fixed Asset Transfer Approval	Finance   Sales   Asset Management   R&D/Engineering
<b>Automations (2)</b>	
Automated Upload of Manual Entries via API	Finance
Mass Update Asset Master Data	Finance

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# Improving Finance Productivity with SAP S/4HANA® and SAP® Intelligent Robotic Process Automation



## Before: Challenges and Opportunities

- Slow, inflexible legacy ERP system
- Inefficient key tasks and processes, including refreshing reports for financial closing, which took an hour or more

## Why SAP

- SAP S/4HANA® to help Alma Media transform into an intelligent enterprise with digitalized finance processes
- Further development opportunities with SAP® offerings, including SAP Intelligent Robotic Process Automation (SAP Intelligent RPA) services, SAP Fiori® apps, and the SAP Analytics Cloud solution
- Less work required for integrating SAP S/4HANA with its current systems, as Alma Media is an existing user of SAP solutions

## After: Value-Driven Results

- Faster report refreshing, helping the finance team verify data in a timely manner
- Time savings on key tasks so finance personnel can better support the business
- More detailed and expansive reporting, enabling new insights for Alma Media
- Ability to add more self-service reporting capabilities for use in day-to-day operations
- New RPA initiatives, for example for sales order processing, to further improve productivity across finance functions

“SAP S/4HANA is key for us in **realizing our finance function strategy**. Together with SAP Intelligent RPA, it is a true game changer on our journey to fully automated financial processes.”

Juho-Jussi Renvall, Lead Reporting Solution Architect, Alma Media Oyj

**6x**

Faster refreshing of reports during closing, with the ability to refresh every 10 minutes

**20%**

Faster overall closing activities, saving time for key finance personnel

**100%**

Replacement of legacy solution

**60%**

Automation rate in sales order processing

Alma Media Oyj  
Helsinki, Finland  
[www.almamedia.fi](http://www.almamedia.fi)

Industry  
Media

Products and Services  
Newspaper and online media

Employees  
1,530

Revenue  
€250 million

Featured Solutions and Services  
SAP S/4HANA and SAP Intelligent RPA  
(part of SAP Extension Suite)



# SAP S/4HANA Finance Accelerators (1/2)

Available on SAP Process Automation Store



## Accrual Object Creation Approval

Manual Accrual Objects created in the SAP S/4HANA system with approvals through the Workflow.

[API Business Hub]



## Cancel Customer Invoice

manage cancellation of customer invoices with required validations, approvals

[API Business Hub]



## Customer Business Discontinuation Accounts Receivable

Automates account receivable business discontinuation

[API Business Hub]



## Direct Supplier Down Payment Request

Automates creation, validation and approval of Down Payment Request

[API Business Hub]



## Fixed Assets Transfer

Accelerates automation of Approval process for Inter-company and Intra-Company Asset transactions for high value items

[API Business Hub]



## General Ledger Master Record Creation Process

helps the users to create a General Ledger account in a transparent way

[API Business Hub]



## Automate Manual Entries

Automated Upload of Manual Entries via API

[SAP Intelligent RPA Store]



## Manage Posting Period Approval

Accelerate automation of Approval process to open the already closed periods due to some adjustments or corrections

[API Business Hub]



## Monitor Collection Reminders

Automate Collection Reminders approval where user can raise approval for customer invoice collection

[API Business Hub]



## Non Operated Joint Venture Cash Call Approval

Automate workflow for Non-operator cash call/Billing invoice and invoice requests

[API Business Hub]

# SAP S/4HANA Finance Accelerators (2/2)

Available on SAP Process Automation Store



## Capital Expenditure Approval Process

Managing investment decisions in a transparent way

[API Business Hub]



## Purchase Requisition Approval and Release

Automate approval and release of line items

[API Business Hub]



## Business Partner Payment Data Change Approval

Manage payment data changes and approvals

[API Business Hub]



## Purchase Requisition Header Approval and Release

Automate approval and release at header level by including all line items

[API Business Hub]



## Document Centric Approval

Automate document approvals.

[API Business Hub]



## Manage Invoices without Purchase Orders

Manage the posting of invoices without purchase orders

[API Business Hub]



## Visibility on Order to Cash

Improve time to delivery

[API Business Hub]



## Visibility on Accounts Payable

Establish accuracy in invoice processing

[API Business Hub]



## Visibility on Accounts Receivable

Gain visibility into debt management practices

[API Business Hub]



## Maintain Purchase Info Record

Avoid any rework towards the end of the purchasing process

[API Business Hub]



## Visibility on Procure to Pay

Avoid delays in receiving goods

[API Business Hub]

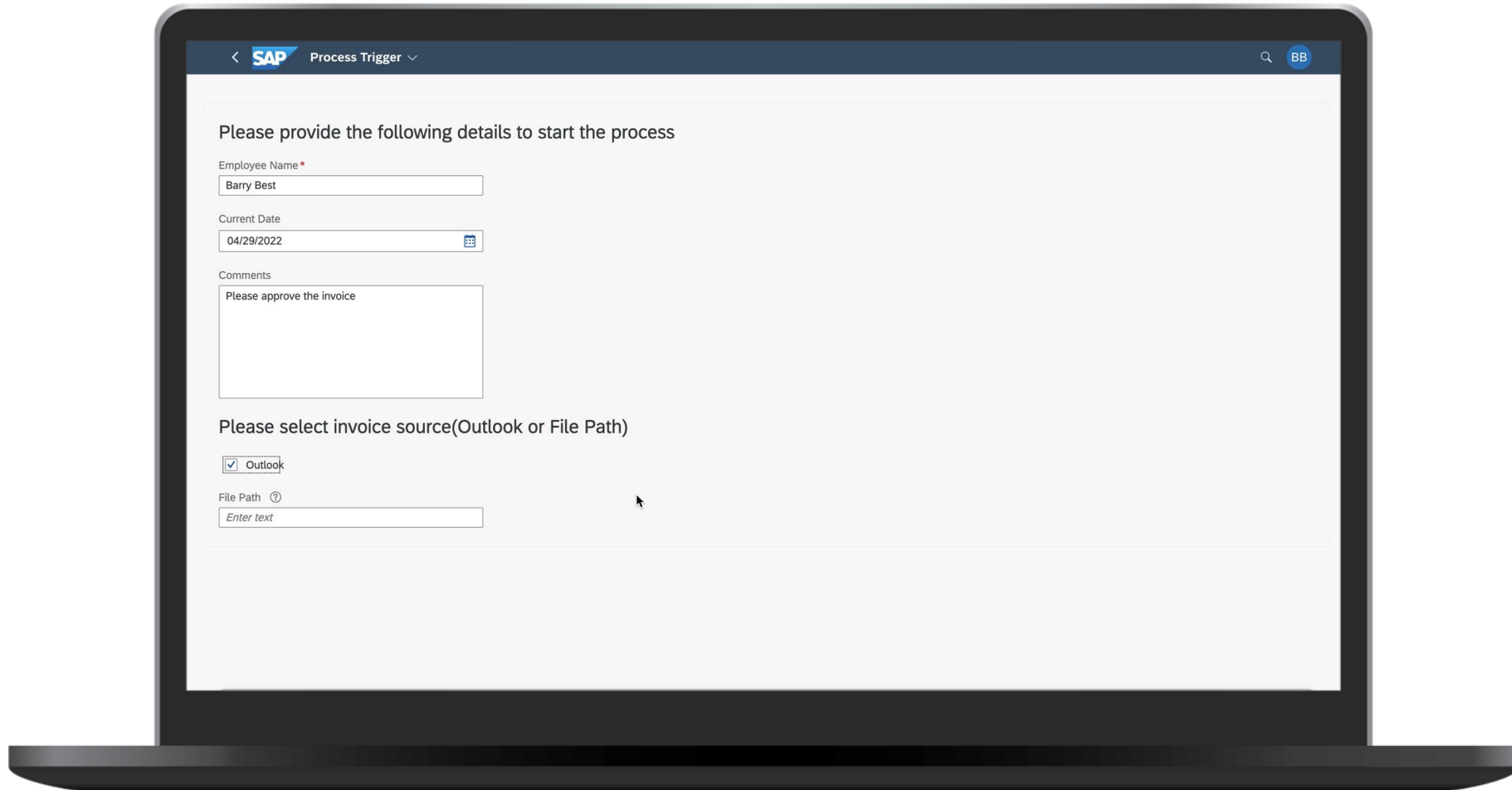


## Vendor Onboarding

Automate with approvals from the respective departments

[API Business Hub]

# Invoice Processing Demo



The image shows a laptop screen displaying the SAP Process Trigger interface. The interface has a dark blue header bar with the SAP logo, a back arrow, the text 'Process Trigger', a dropdown arrow, a search icon, and a user profile icon labeled 'BB'. The main content area is light gray and contains the following elements:

- A heading: "Please provide the following details to start the process"
- A text input field labeled "Employee Name" with a red asterisk, containing the text "Barry Best".
- A date input field labeled "Current Date" containing "04/29/2022" and a calendar icon.
- A text area labeled "Comments" containing the text "Please approve the invoice".
- A heading: "Please select invoice source(Outlook or File Path)"
- A checkbox labeled "Outlook" which is checked.
- A text input field labeled "File Path" with a help icon, containing the placeholder text "Enter text".

# Overview of upcoming sessions

- **June 7<sup>th</sup> - Achieve Hyper automation in Your Business**

Begin your hyper automation journey with SAP Process automation

- **September 14<sup>th</sup> - How to integrate SAP Process Automation with Procurement**

Learn how to automate your procurement business processes using SAP Process Automation

- **September 21<sup>st</sup> - Learn how to integrate SAP Process Automation with Finance**

Learn how to automate your finance business processes using SAP Process Automation

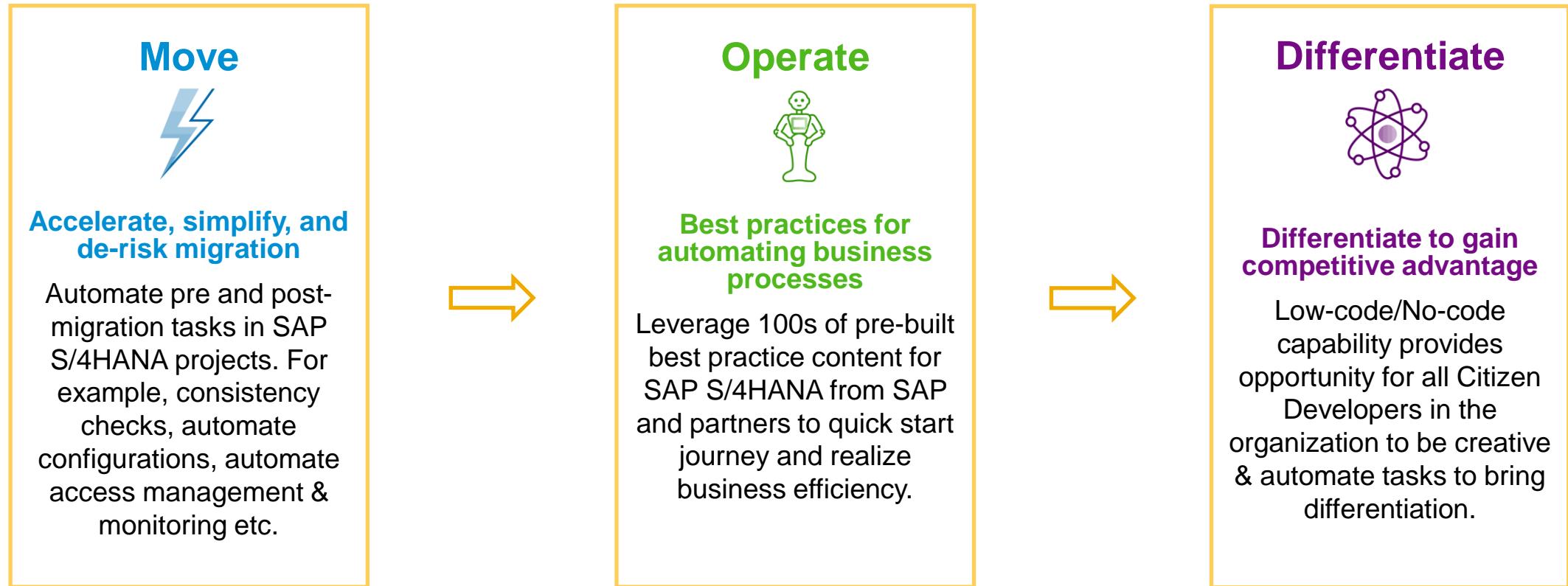
- **September 28<sup>th</sup> - How to integrate SAP Process Automation with HXM**

Learn how to automate your HXM business processes using SAP Process Automation

- **October 4<sup>th</sup> - How to integrate SAP Process Automation with Customer Experience (CX)**

Learn how to automate your customer experience solution using SAP Process Automation

# Accelerate SAP S/4HANA journey with SAP Process Automation



# Getting Started

## SAP Discovery Mission

- [Process and Approve your invoices with SAP Process Automation](#)

## Learning Journey

- [Utilize Low-Code/No-Code Applications and Automations for Citizen Developers](#)

## SAP Process Automation Community

- [What's New](#)



# Thank you.

Contact information:

**Max McPhee**

Product Success, SAP Process Automation

**Pratiksha Agarwal**

Senior Product Marketing Manager

# Success Stories

Learn & gain insights



# Transforming Business Operations with SAP S/4HANA® and SAP® Intelligent Robotic Process Automation



## Before: Challenges and Opportunities

- Fluctuating demand for cleaning and sanitizing products during the COVID-19 pandemic, making it more difficult to manage business operations
- Inability to forecast accurate demand for inventory and production optimization
- Requirement to reduce human dependency in these tasks and enable remote working

## Why SAP and Round 2 Solutions Co. Ltd.

- SAP S/4HANA® as its ERP digital foundation and SAP® Intelligent Robotic Process Automation (SAP Intelligent RPA) services to automate tedious, time-consuming administrative tasks
- Understanding of the consumer products industry and capabilities for business process automation
- Impressive ideas of SAP and partner Round 2 Solutions in providing solution templates, including intelligent business processes to operate with more efficiency and flexibility to support business growth
- Proven performance of Round 2 Solutions in the implementation and adoption of solutions in various types of businesses

## After: Value-Driven Results

- Smarter and faster operational processes, from material planning to production output
- Improved ability to cope with massive amounts of data, using automation and intelligent technologies offered through SAP Intelligent RPA
- Significant decrease in workload, allowing the sales team to focus more on customer engagement, rather than sales operations, and provide faster responses to customers
- More visibility into what the company is doing, with real-time insights for faster decision-making

“We decided to **transform our business process with intelligent automation** using SAP Intelligent RPA. This helps us stay ahead of the game during times of uncertainty.”

Jiraroj Lanchanavanich, CEO, Standard Manufacturing Co. Ltd.

**2.7x**

Year-over-year improvement in inventory turnover

**28%**

Increase in revenue, with a lower operations expense-to-revenue ratio

## Featured Partner



**Standard Manufacturing Co. Ltd.**  
Samutprakarn, Thailand  
[www.standardmanu.com](http://www.standardmanu.com)

**Industry**  
Consumer products

**Products and Services**  
Cleaning goods, including laundry and household-cleaning products, sprays, and insecticides

**Employees**  
1,000

**Featured Solutions**  
SAP S/4HANA and SAP Intelligent RPA



## REHAU automated its business workflows to boost efficiency and enable employees to **focus on fulfilling strategic goals**.

The SAP Innovation Services team enabled REHAU to implement **SAP® Intelligent Robotics Process Automation (SAP Intelligent RPA) services on SAP S/4HANA® Cloud** and:

- Become the first go-live of SAP Intelligent RPA and Intelligent Technologies packages in the Asia Pacific Japan region
- Achieve greater process efficiency through automatic billing workflows
- Upload 1,000 financial accounting documents automatically, turning four days of work into a 10-minute task
- Create a bot that automatically processes 3,000 production orders to be technically completed, and another 3,000 to be closed and deleted
- Process 500 orders per batch for improved order closing, transforming an entire day's work for one employee into a two-minute task for a bot

“We used SAP Intelligent RPA to automate use cases that required significant manual intervention and redundant work. This **saves us time and cuts down on human error**, and our employees are spending more time on innovative work.”

Chengbo Yu, CIO, Asia Pacific Region, REHAU Polymer China Co. Ltd



REHAU Polymer  
China Co. Ltd  
Taicang, China  
[www.rehau.com](http://www.rehau.com)

Industry  
Mill products

Employees  
452

Revenue  
US\$99.75 million  
(2018)

Featured Solutions and Services  
SAP Intelligent Robotic Process  
Automation, SAP S/4HANA Cloud, and  
SAP Innovation Services



# Taronga: Enabling Zoo Keepers to Spend More Time with Animals



## Before: Challenges and Opportunities

- Streamline time-consuming admin tasks for areas such as HR, finance, and procurement
- Provide notifications and updates on zoo activities, such as closures, on a common application
- Provide simple, secure access to core functions and content from any device at anytime using existing corporate credentials

## Why SAP

- Unify access to cloud-based SAP S/4HANA and SAP SuccessFactors solutions, as well as on-premise SAP Business Suite applications and other non-SAP systems using SAP Cloud Platform
- Enable standardized workflow and approvals for common tasks using the SAP Cloud Platform Workflow service
- Build Stax Staff experience app to enable access to content and corporate functions through a simple, secure, and intuitive mobile and desktop experience

## After: Value-Driven Results

- Increased mobile access to core functions
- Reduced onboarding time for new staff through one application
- Improved staff productivity by enabling them to complete core functions in the field
- Standardized workflow and approvals for process integrity and simplification
- Reduced demand for IT support resources through improved user experience
- Empowered staff to focus on guest experience and animal welfare
- Improved staff engagement and awareness of zoo notifications

“Taronga has a new partnership with its sponsor SAP to **uplift core business systems to continuously updated cloud systems** for finance, procurement, payroll, and human resources. The project will provide current and continuously updated cloud systems for Taronga’s new phase of commercial growth, as well as expanded education and conservation programs.”

Cameron Kerr, CEO, Taronga Conservation Society Australia

**87%**

Guest satisfaction with helpfulness of staff

**33%**

Of staff users are now mobile first

## Find out more

[SAP Innovation Award Use Case](#)

Taronga Conservation  
Society Australia  
Sydney, Australia  
[www.taronga.org.au](http://www.taronga.org.au)

Industry  
Public sector

Products and Services  
Animal conservation

Featured Solutions  
SAP Cloud Platform and  
SAP Cloud Platform Workflow



[More information](#)

# Hyperautomating Repetitive, Manual Processes with SAP® Intelligent Robotic Process Automation



## Before: Challenges and Opportunities

- Significant numbers of complicated, manual tasks performed daily, weekly, or monthly to get data into SAP S/4HANA®
- High levels of human error introduced into manual processes
- Need to increase data accuracy and process compliance
- Desire to eliminate burdensome tasks to free up staff for work that adds more value to the business and improves their employee experience

## Why SAP

- Ability to empower employees to easily build intelligent bots with a low-code design using SAP® Intelligent Robotic Process Automation services
- Cost-effective, proven way to cost-effectively hyperautomate processes
- Ability to send instant notifications about errors and messages as processes run

## After: Value-Driven Results

- Successfully eliminated repetitive manual processes of targeted scenarios such as daily imports of external orders received in e-mail into Microsoft Excel and monthly imports of employee social insurance and housing fund information into SAP S/4HANA
- Reduced human errors and increased accuracy, speed, compliance and analysis capabilities
- Freed up employees for higher-value and strategic tasks that add more value to the business

“Using intelligent bots, we’ve freed up several hundred person hours each month for strategic work – all while **increasing efficiency and accuracy.**”

Jin Hui, IT Senior Manager, Shenzhen Linglue Numerical Control Equipment Co. Ltd.

300

Hours per month of pure manual work saved

Reduced

Human errors impacting data accuracy

Shenzhen Linglue  
Numerical Control  
Equipment Co. Ltd.  
Shenzhen, China  
[www.lingyitech.com](http://www.lingyitech.com)

Industry  
Industrial  
machinery and  
components

Products and Services  
Precision manufacturing  
of magnetic materials,  
precision components,  
and structural parts

Employees  
80,000

Revenue  
¥ 30 billion  
(US\$4.7 million)

Featured Solutions and Services  
SAP S/4HANA and SAP Intelligent  
Robotic Process Automation



# Automating User Onboarding in a Hybrid System Landscape with SAP® Intelligent Robotic Process Automation



## Before: Challenges and Opportunities

- Highly manual, time-consuming, and error-prone processes for onboarding new employees – from creating users and assigning roles to sending e-mails with initial access details
- Opportunity to benefit from automating user onboarding while gaining experience in deploying intelligent solutions as a growing company hiring many new employees

## Why SAP

- SAP® Intelligent Robotic Process Automation (SAP Intelligent RPA) technology, enabling automated onboarding across a hybrid system landscape comprising SAP S/4HANA® Cloud, SAP Solution Manager, and SAP Cloud Identity Services
- Scalable, versatile solution for automating administrative processes in a variety of business functions, such as HR and finance

## After: Value-Driven Results

- Reduction in onboarding time for each new employee, from an hour to a couple of minutes
- Well-documented, end-to-end user creation process in each system, regarding auditability and results
- Foundation for additional RPA projects, such as streamlining a critical finance process that is executed weekly or copying several hundreds of PDF document entries to a Microsoft Excel spreadsheet

“SAP Intelligent RPA is an ideal extension of our state-of-the-art IT landscape because it enables us to automate and scale business processes impacting several solutions, resulting in **increased efficiency and improved compliance**.”

Karsten Hainke, Team Leader Compliance Services, Nagarro ES

10

Hours per month saved on average by automatically creating users

45

Minutes less needed for process execution

**Nagarro ES**  
Kronberg im Taunus, Germany  
[www.nagarro-es.com](http://www.nagarro-es.com)

**Industry**  
Professional services

**Products and Services**  
IT services

**Employees**  
600

**Featured Solutions and Services**  
SAP Intelligent RPA, SAP S/4HANA Cloud, SAP Solution Manager, and SAP Cloud Identity Services



# A new digital core supports Daewoong Pharmaceutical's future growth and mission to **become a top 50 healthcare brand by 2020.**

Daewoong Pharmaceutical selected **SAP S/4HANA®** to replace its legacy ERP system and implemented additional **SAP® offerings**, with help from technology partner **idsTrust Co. Ltd.**, to achieve:

- Improved sales policies, products, and channels based on more-accurate profit-and-loss information informed by fully digital processes powered by intelligent technologies
- Better business forecasting with SAP Predictive Analytics software, which estimates profit and loss for products
- Savings of 5,720 person-hours by launching 22 projects with SAP Intelligent Robotic Process Automation (RPA) services to download external open-market order information and create sales orders
- More-strategic distribution of company resources, thanks to Big Data insights supported by predictive analytics
- Advanced performance of risk management activities that enable managers to act ahead of time
- An optimized, company-wide value chain comprising order, production, sales, and closing processes
- An improved foundation for employees' work processes, including a personalized dashboard that provides individual task performance analysis and feedback
- Better customer management processes and improved workforce productivity, saving 1,820 person-hours
- Integration of data from five subsidiary companies of the parent group Daewoong Co., Ltd.

“We laid the foundation for becoming a global pharmaceutical company in 1997 by introducing the SAP ERP application. Today, we are responding **to the new challenges of Industry 4.0** by integrating agile and modern SAP technology.”

YoungHo Park, Director of Global SCM Innovation, Daewoong Pharmaceutical Co., Ltd.



**Daewoong Pharmaceutical Co., Ltd.**  
Seoul, South Korea  
[www.daewoong.com](http://www.daewoong.com)

**Industry**  
Life sciences

**Employees**  
1,500

**Revenue**  
US\$868 million

**Featured Solutions and Services**  
SAP S/4HANA, SAP Predictive Analytics,  
and SAP Intelligent RPA



# Automate, Digitalize and Extend SAP S/4HANA Processes with SAP Process Automation



## Build with Simplicity

Simplify automation with visual drag-and-drop tools and industry specific content



## Automate Faster

Automate faster with business context in a unified workflow management and robotic process automation solution

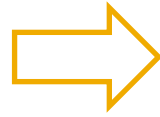


## Operate Confidently

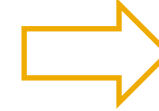
Operate confidently on a trusted, enterprise-grade multi-cloud platform

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